

Rane (Madras) Limited



//Online Submission//

RML / SE / 33 / 2018-19

October 25, 2018

BSE Limited Listing Centre Scrip Code: 532661	National Stock Exchange of India Ltd. NEAPS Symbol: RML
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Dear Sir / Madam,

Sub: Outcome of Board Meeting held on October 25, 2018 - under Regulation 30 of SEBI LODR

Ref: Our letter no. RML/SE/ 28/2018-19 dated September 28, 2018

This is to inform that the Board of Directors, inter alia, approved the un-audited financial results (standalone & consolidated) of the Company for the quarter and half year ended September 30, 2018, as recommended by the audit committee at their respective meeting(s) held today (**October 25, 2018**).

The un-audited financial results (standalone & consolidated) of the Company for the quarter and half year ended September 30, 2018 is enclosed along with the Limited Review Report on both standalone & consolidated results issued by M/s. Deloitte Haskins & Sells, Chartered Accountants, Statutory Auditors. (**Regulation 33**).

The un-audited (standalone & consolidated) financial results will be uploaded on the website of the company at www.ranegroup.com and stock exchanges at www.bseindia.com and www.nseindia.com (**Regulation 46**). An 'earnings release' for the above results is also enclosed (**Regulation 30**).

The extract of the un-audited financial results (standalone & consolidated) will be published in newspapers, i.e., 'Business Standard' and 'Dinamani' in the format prescribed (**Regulation 47**).

The meeting of the Board of Directors commenced at 11:00 hrs (IST) and concluded at 14:15 hrs (IST).

We request you to take the above on record and note the compliance under above referred regulations of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (SEBI LODR).

Thanking you,

Yours faithfully,

For **Rane (Madras) Limited**

Subha Shree S
Secretary

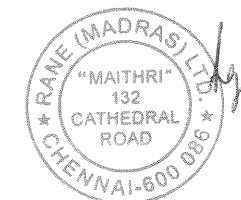
Encl: a/a

1. Un-audited financial results(standalone & consolidated) for the quarter and half year ended September 30, 2018.
2. Extract of the un-audited financial results (standalone & consolidated) for Newspaper publication.
3. Limited Review Report (standalone & consolidated) for the quarter and half year ended September 30, 2018.
4. Earnings release for the quarter and half year ended September 30, 2018.

Statement of Unaudited Standalone and Consolidated Financial Results for the Quarter and Half Year Ended September 30, 2018

(Rs. Lakhs)

Particulars	Standalone						Consolidated						
	Quarter ended			Half Year ended			Year Ended	Quarter ended			Half Year ended		Year Ended
	30.09.2018	30.06.2018	30.09.2017	30.09.2018	30.09.2017	31.03.2018	30.09.2018	30.06.2018	30.09.2017	30.09.2018	30.09.2017	31.03.2018	
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited	Unaudited	Unaudited	Unaudited Refer Note 2	Unaudited	Unaudited Refer Note 2	Audited	
1. Revenue													
(a) Revenue from operations (Refer Note 5)	34,565.31	32,897.68	28,972.13	67,462.99	55,349.34	1,19,717.50	39,176.10	37,705.00	33,408.78	76,881.10	64,224.70	1,37,398.54	
(b) Other Operating Income	720.51	1,489.69	683.34	-2,210.20	1,793.94	4,013.36	814.14	1,717.25	1,063.09	2,531.39	2,188.47	4,919.74	
(c) Other Income	320.13	729.27	78.88	1,049.40	171.36	564.31	136.25	614.86	51.57	751.11	146.40	886.96	
Total Revenue	35,605.95	35,116.64	29,734.35	70,722.59	57,314.64	1,24,295.17	40,126.49	40,037.11	34,523.44	80,163.60	66,559.57	1,43,205.24	
2. Expenses													
(a) Cost of materials consumed	22,218.75	22,295.42	17,780.95	44,514.17	33,814.16	75,894.77	24,018.44	24,139.58	19,256.03	48,158.02	36,886.17	81,875.27	
(b) Purchase of stock-in-trade	-	-	-	-	-	-	-	-	-	-	-	-	
(c) Changes in inventories of finished goods, work-in-progress	(69.29)	(238.29)	363.63	(307.58)	(1.20)	(1,546.73)	(162.56)	(457.34)	446.95	(619.90)	(320.87)	(1,690.30)	
(d) Excise Duty (Refer Note 5)	-	-	-	-	2,541.63	2,541.63	-	-	-	-	2,541.63	2,541.63	
(e) Employee benefits expense	3,829.45	3,776.68	3,422.34	7,606.13	6,512.35	13,510.15	5,595.30	6,001.38	5,485.65	11,596.68	10,640.00	21,844.10	
(f) Finance costs	711.39	644.98	767.18	1,356.37	1,600.92	2,942.39	860.88	773.85	886.28	1,634.73	1,787.49	3,334.51	
(g) Depreciation and amortisation expense	1,326.31	1,226.73	1,214.94	2,553.04	2,419.87	4,989.00	1,649.99	1,531.00	1,475.70	3,180.99	2,946.75	6,143.28	
(h) Other expenses	5,578.71	5,379.91	4,914.77	10,958.62	8,830.57	19,945.51	6,851.03	6,953.42	5,776.79	13,804.45	10,826.86	25,146.88	
Total Expenses	33,595.32	33,085.43	28,463.81	66,680.75	55,718.30	1,18,276.72	38,813.08	38,941.89	33,327.40	77,754.97	65,308.03	1,39,195.37	
3. Profit / (Loss) before Exceptional items (1-2)	2,010.63	2,031.21	1,270.54	4,041.84	1,596.34	6,018.45	1,313.41	1,095.22	1,196.04	2,408.63	1,251.54	4,009.87	
4. Exceptional Items	-	-	-	-	-	-	-	-	-	-	-	-	
5. Profit / (Loss) before tax (3 ± 4)	2,010.63	2,031.21	1,270.54	4,041.84	1,596.34	6,018.45	1,313.41	1,095.22	1,196.04	2,408.63	1,251.54	4,009.87	
6. Tax expense													
Current Tax (Net of Mat Credit)	734.47	689.76	494.72	1,424.23	569.69	1,832.67	734.47	689.76	494.72	1,424.23	569.69	1,815.19	
Deferred Tax	(102.75)	(2.37)	(63.78)	(105.12)	(85.27)	4.20	(102.75)	(2.37)	(63.78)	(105.12)	(85.27)	(227.25)	
Total Tax Expenses	631.72	687.39	430.94	1,319.11	484.42	1,836.87	631.72	687.39	430.94	1,319.11	484.42	1,587.94	
7. Profit / (Loss) for the period (5-6)	1,378.91	1,343.82	839.60	2,722.73	1,111.92	4,181.58	681.69	407.83	765.10	1,089.52	767.12	2,421.93	
8. Other Comprehensive Income (Net of Tax Expenses)	(35.04)	(53.77)	(27.37)	(88.81)	3.34	0.64	(387.77)	(34.44)	(136.39)	(422.21)	(181.08)	(533.07)	
9. Total Comprehensive Income for the period (7+8) (Comprising profit / (loss) and other comprehensive income for the period)	1,343.87	1,290.05	812.23	2,633.92	1,115.26	4,182.22	293.92	373.39	628.71	667.31	586.04	1,888.86	
10. Details of equity share capital													
Paid-up equity share capital (Face Value of Rs.10/- per share)	1,160.75	1,160.75	1,160.75	1,160.75	1,160.75	1,160.75	1,160.75	1,160.75	1,160.75	1,160.75	1,160.75	1,160.75	
11. Other Equity excluding Revaluation Reserves													
						25,482.24						21,813.85	
12. Earnings per share (EPS) (of Rs.10/- each) (Amount in Rs.)													
(a) Basic	11.88	11.58	7.90	23.46	10.52	37.61	5.87	3.51	7.20	9.39	7.26	21.78	
(b) Diluted	11.52	11.22	7.87	22.74	10.50	36.94	5.69	3.41	7.17	9.10	7.24	21.40	

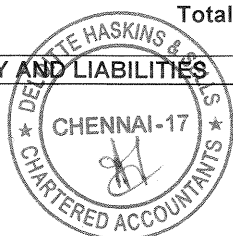


Notes:-

1. Balance Sheet

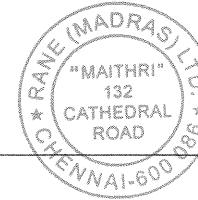
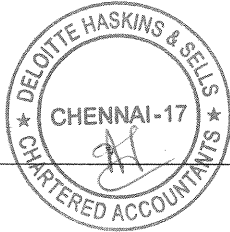
(Rs. Lakhs)

Particulars	Standalone		Consolidated	
	30.09.2018	31.03.2018	30.09.2018	31.03.2018
	Unaudited	Audited	Unaudited	Audited
ASSETS				
(1) Non-Current Assets				
(a) Property, Plant and Equipment	33,710.68	33,720.05	37,777.91	37,886.57
(b) Capital Work-In-Progress	1,247.83	1,402.08	1,493.20	1,622.55
(c) Investment property	-	-	-	-
(d) Goodwill	406.43	406.43	602.40	602.83
(e) Other Intangible Assets	136.41	159.79	136.41	159.79
(f) Intangible assets under development	-	-	-	-
(g) Financial Assets				
(i) Investments	15.00	15.00	-	-
(ii) Trade receivables	-	-	-	-
(iii) Loans	1,222.13	847.34	-	-
(iv) Other Financial Assets	1,845.79	1,785.02	1,713.62	1,663.53
(h) Deferred tax assets (net)	-	-	-	-
(i) Tax Assets (Net of Provision)	694.59	713.00	716.59	733.00
(j) Other non-current assets	2,206.17	1,557.93	2,765.01	1,903.98
Total Non-current assets	41,485.03	40,606.64	45,205.14	44,572.25
(2) Current Assets				
(a) Inventories	15,258.00	13,577.17	17,256.73	15,254.44
(b) Financial Assets				
(i) Investments	-	-	-	-
(ii) Trade Receivables	23,442.43	21,343.58	26,285.52	24,553.43
(iii) Cash and cash equivalents	1,029.62	560.12	1,235.53	688.41
(iv) Bank balances other than (iii) above	14.36	15.98	14.36	15.98
(v) Loans	13.11	20.97	14.16	21.23
(vi) Other Financial Assets	531.96	629.73	531.96	629.85
(c) Current Tax Asset (Net)	-	-	-	-
(d) Other Current Assets	5,963.50	7,494.03	6,004.81	7,523.35
Total Current assets	46,252.98	43,641.58	51,343.07	48,686.69
TOTAL ASSETS	87,738.01	84,248.22	96,548.21	93,258.94
EQUITY AND LIABILITIES				
(1) Equity				
(a) Equity Share Capital	1,160.75	1,160.75	1,160.75	1,160.75
(b) Other Equity	27,067.73	25,482.24	21,431.65	21,813.85
Total Equity	28,228.48	26,642.99	22,592.40	22,974.60
(2) Liabilities				
(1) Non-Current liabilities				
(a) Financial Liabilities				
(i) Borrowings	10,847.84	11,864.67	15,042.92	14,931.34
(ii) Trade payables	-	-	-	-
(iii) Other financial liabilities	43.36	65.53	-	-
(b) Provisions	743.22	545.93	743.22	545.93
(c) Deferred tax liabilities (net)	449.83	215.89	449.83	215.89
(d) Other non-current liabilities	404.92	343.85	464.11	471.12
Total Non-current liabilities	12,489.17	13,035.87	16,700.08	16,164.28
(2) Current Liabilities				
(a) Financial Liabilities				
(i) Borrowings	16,602.41	13,872.50	22,042.16	18,695.08
(ii) Trade Payables				
- Total outstanding dues of micro enterprises and small enterprises	1,445.89	1,635.02	1,445.89	1,635.02
- Total outstanding dues of creditors other than micro enterprises and small enterprises	20,159.38	21,669.61	22,278.60	23,899.10
(iii) Other Financial Liabilities	3,535.66	2,498.90	4,446.33	3,486.42
(b) Other Current Liabilities	4,609.43	4,300.84	6,375.16	5,811.95
(c) Provisions	667.59	592.49	667.59	592.49
(d) Current Tax Liabilities	-	-	-	-
Total Current Liabilities	47,020.36	44,569.36	57,255.73	54,120.06
TOTAL EQUITY AND LIABILITIES	87,738.01	84,248.22	96,548.21	93,258.94



- 2 The above financial results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on October 25, 2018. The statutory auditors have carried out a limited review of the above standalone and consolidated financial results for the Quarter and Half Year Ended September 30, 2018. As the Company has also opted to publish quarterly consolidated financial results for the FY 2018-19 onwards, and accordingly, published the quarterly results for the Quarter Ended June 30, 2018 for the first time, the comparative consolidated financial results for the Quarter Ended September 30, 2017 and Half Year ended September 30, 2017 have been prepared by the management and have not been subjected to limited review or an audit by the Statutory Auditors.
- 3 The previous period figures have been re-grouped wherever necessary to conform to current period's presentation.
- 4 The Company is engaged in the manufacture of components for Transportation industry, which in the context of Indian Accounting Standard (Ind AS) 108 – Operating Segments, is considered as the only operating segment of the Company.
- 5 The revenue from operations for the half year ended September 30, 2017 and year ended March 31, 2018 are inclusive of excise duty upto the period June 30, 2017 and are therefore not comparable with the revenue from operations of other periods, which are presented net of GST consequent to introduction of Goods and Services Tax (GST) w.e.f July 2017, in compliance with relevant Indian Accounting Standards.
- 6 During the quarter ended September 30, 2017, the Company had recorded an aggregate claim of Rs.1,008 Lakhs from a customer towards certain product quality issues. The Company has an insurance policy to cover product recall/ guarantee claims/ costs. The claim has been intimated to the insurer and has been considered as insurance claim receivable as the Company is confident of recovering this sum under the insurance policy.
- 7 The standalone and Consolidated financial results for the Quarter and Half Year ended September 30, 2018 are being published in the newspaper as per the format prescribed under Regulation 33 of SEBI (Listing Obligations and Disclosure requirements) Regulations, 2015. The standalone and Consolidated financial results are also available on the Stock Exchange websites of BSE (www.bseindia.com) and NSE (www.nseindia.com) and on the Company's website viz., www.ranegroup.com.

Chennai
October 25, 2018



For Rane (Madras) Limited

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L Ganesh
Chairman

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RANE (MADRAS) LIMITED

Regd. Office : " MAITHRI ", 132, Cathedral Road, Chennai - 600 086
visit us at: www.ranegroup.com CIN L65993TN2004PLC052856



Extract of Unaudited Standalone and Consolidated Financial Results for the Quarter and Half Year Ended September 30, 2018

(Rs. in Lakhs except per share data)

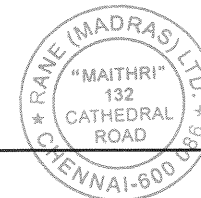
S.No	Particulars	Standalone				Consolidated			
		Quarter ended		Half Year ended		Quarter ended		Half Year ended	
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited Refer Note1	Unaudited	Unaudited Refer Note 1
		30.09.2018	30.09.2017	30.09.2018	30.09.2017	30.09.2018	30.09.2017	30.09.2018	30.09.2017
1	Total Income from Operations	35,285.82	29,655.47	69,673.19	57,143.28	39,990.24	34,471.87	79,412.49	66,413.17
2	Net Profit / (Loss) for the period (before Tax, Exceptional items)	2,010.63	1,270.54	4,041.84	1,596.34	1,313.41	1,196.04	2,408.63	1,251.54
3	Net Profit / (Loss) for the period before tax (after Exceptional items)	2,010.63	1,270.54	4,041.84	1,596.34	1,313.41	1,196.04	2,408.63	1,251.54
4	Net Profit / (Loss) for the period after tax (after Exceptional items)	1,378.91	839.60	2,722.73	1,111.92	681.69	765.10	1,089.52	767.12
5	Total Comprehensive Income for the period [Comprising Profit / (Loss) for the period (after tax) and Other Comprehensive Income (after tax)]	1,343.87	812.23	2,633.92	1,115.26	293.92	628.71	667.31	586.04
6	Equity Share Capital	1,160.75	1,160.75	1,160.75	1,160.75	1,160.75	1,160.75	1,160.75	1,160.75
7	Earnings Per Share (of Rs. 10/- each) -								
	1. Basic:	11.88	7.90	23.46	10.52	5.87	7.20	9.39	7.26
	2. Diluted:	11.52	7.87	22.74	10.50	5.69	7.17	9.10	7.24

The above is an extract of the detailed format of Quarterly Standalone and Consolidated Financial Results filed with the Stock Exchanges under Regulation 33 of the SEBI (Listing and Disclosure Requirements) Regulations, 2015. The full format of the Standalone and Consolidated unaudited Financial Results are available on the Stock Exchange websites: www.bseindia.com and www.nseindia.com and on the company's website-www.ranegroup.com

Note:

- The above financial results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on October 25, 2018. The statutory auditors have carried out a limited review of the above standalone and consolidated financial results for the Quarter and Half Year Ended September 30, 2018. As the Company has also opted to publish quarterly consolidated financial results for the FY 2018-19 onwards, and accordingly, published the quarterly results for the Quarter Ended June 30, 2018 for the first time, the comparative consolidated financial results for the Quarter Ended September 30, 2017 and Half Year ended September 30, 2017 have been prepared by the management and have not been subjected to limited review or an audit by the Statutory Auditors.
- During the quarter ended September 30, 2017, the Company had recorded an aggregate claim of Rs. 1,008 Lakhs from a customer towards certain product quality issues. The Company has an insurance policy to cover product recall/ guarantee claims/ costs. The claim has been intimated to the insurer and has been considered as insurance claim receivable as the Company is confident of recovering this sum under the insurance policy.
- The revenue from operations for the half year ended September 30, 2017 and year ended March 31, 2018 are inclusive of excise duty upto the period June 30, 2017 and are therefore not comparable with the revenue from operations of other periods, which are presented net of GST consequent to introduction of Goods and Services Tax (GST) w.e.f July 2017, in compliance with relevant Indian Accounting Standards.

Chennai
October 25, 2018



For Rane (Madras) Limited

[Signature]
L Ganesh
Chairman

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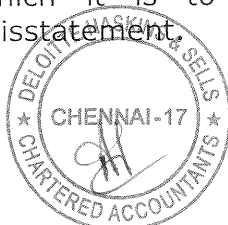
**INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF
INTERIM FINANCIAL RESULTS**

**TO THE BOARD OF DIRECTORS OF
RANE (MADRAS) LIMITED**

1. We have reviewed the accompanying Statement of Standalone Unaudited Financial Results of **RANE (MADRAS) LIMITED** ("the Company"), for the quarter and half year ended September 30, 2018 ("the Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.

This Statement which is the responsibility of the Company's Management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.

2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
3. Based on our review conducted as stated above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the aforesaid Indian Accounting Standards and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, including the manner in which it is to be disclosed, or that it contains any material misstatement.



4. Emphasis of Matter

We draw attention to Note 6 to the statement regarding insurance claim receivable of Rs. 1,008 lakhs, recognised during the year ended March 31, 2018, based on management's assessment of the certainty of recoverability of insurance claim, the settlement of which is subject to survey and admission by the Insurance Company.

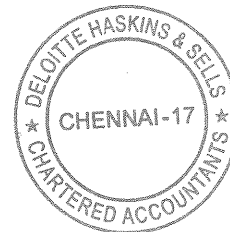
Our report is not modified in respect of this matter.

For DELOITTE HASKINS & SELLS
Chartered Accountants
(Firm's Registration No. 008072S)



ANANTHI AMARNATH
Partner
(Membership No. 209252)

CHENNAI, October 25, 2018



**INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF
INTERIM FINANCIAL RESULTS**

**TO THE BOARD OF DIRECTORS OF
RANE (MADRAS) LIMITED**

1. We have reviewed the accompanying Statement of Consolidated Unaudited Financial Results of **RANE (MADRAS) LIMITED** ("the Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group"), for the quarter and six months ended September 30, 2018 and the Consolidated Unaudited Balance Sheet as at September 30, 2018 ("the Statement") being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.

This Statement, which is the responsibility of the Parent's Management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.

2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Parent's personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
3. The Statement includes the results of the following entities:
 - a. Rane (Madras) Limited (RML) – Parent
 - b. Rane (Madras) International Holdings B.V (RMIH) – Subsidiary
 - c. Rane Precision Diecasting Inc. (RPDC) – Subsidiary of RMIH

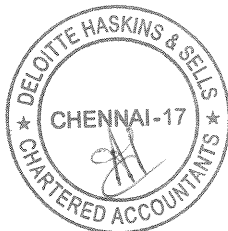


4. Based on our review conducted as stated above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the aforesaid Indian Accounting Standards and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, including the manner in which it is to be disclosed, or that it contains any material misstatement.
5. We draw attention to Note 6 to the Statement regarding insurance claim receivable of Rs. 1,008 lakhs, recognised during the year-ended March 31, 2018 by the Parent, based on management's assessment of the certainty of recoverability of insurance claim, the settlement of which is subject to survey and admission by the Insurance Company.

Our report is not modified in respect of this matter

6. The consolidated financial results includes the unaudited interim financial results of one subsidiary which have not been reviewed by its auditors, whose interim financial results reflect total assets of Rs.3,681.39 Lakhs as at September 30, 2018, and total profit/(loss) after tax of Rs.(95.17) Lakhs and Rs.(374.79)Lakhs [and Total comprehensive income/(loss) of Rs.(727.04) Lakhs and Rs.(1,196.38) Lakhs] for the quarter and six months ended September 30, 2018 respectively, as considered in the consolidated unaudited financial results. According to the information and explanations given to us by the Management, these financial results are not material to the Group..

Our report on the Statement is not modified in respect of our reliance on the financial results certified by the Management.



**Deloitte
Haskins & Sells**

7. The Company has opted to publish the consolidated financial results every quarter beginning from the quarter ended June 30, 2018. Consequently, the comparative consolidated financial information for the quarter and half year ended September 30, 2017 as published in the Statement have not been subjected to either a limited review or an audit.

Our report is not modified in respect of this matter.

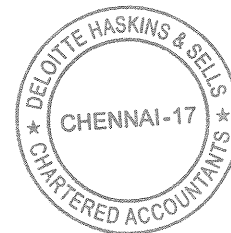
For DELOITTE HASKINS & SELLS
Chartered Accountants
(Firm's Registration No. 008072S)



ANANTHI AMARNATH
Partner

(Membership No. 209252)

CHENNAI, October 25, 2018

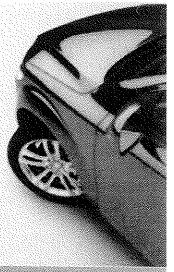




Expanding Horizons

RANE (MADRAS) LIMITED

Q2 FY19 Earnings Release



Chennai, India, October 25, 2018 – Rane (Madras) Limited (NSE: RML; BSE Code:532661), a leading manufacturer of steering and suspension products and die casting components today announced its standalone and consolidated financial performance for the second quarter (Q2 FY19) and six months (H1FY19) ended September 30th, 2018

Standalone Q2 FY19 Performance

- Total Net Revenue was ₹356.1 Crore for Q2 FY19 as compared to ₹297.3 Crore in Q2 FY18, an increase of 19.7%
- EBITDA stood at ₹40.5 Crore as compared to ₹32.5 Crore during Q2 FY18, an increase of 24.5%
- EBITDA Margin at 11.4% for Q2 FY19 as against 10.9% in Q2 FY18, an improvement of 43 basis point (bps)
- Net profit (PAT) stood at ₹13.8 Crore for Q2 FY19 as compared to ₹8.4 Crore in Q2 FY18, an increase of 64.2%

Consolidated Q2 FY19 Performance

- Total Net Revenue was ₹401.3 Crore for Q2 FY19 as compared to ₹345.2 Crore in Q2 FY18, an increase of 16.2%
- EBITDA stood at ₹38.2 Crore as compared to ₹35.6 Crore during Q2 FY18, an increase of 7.5%
- EBITDA Margin at 9.5% for Q2 FY19 as against 10.3% in Q2 FY18, a decline of 78 basis point (bps)
- Net profit (PAT) stood at ₹6.8 Crore for Q2 FY19 as compared to ₹7.7 Crore in Q2 FY18, a decrease of 10.9%

Operating Highlights for Q2 FY19 – Standalone

- In the Indian market, the Steering and Linkages business registered good growth across vehicle segments
- In the International market, there was strong demand for Steering products but lower offtake of Die cast products
- Despite the unfavourable mix, inflationary pressure on raw material and employee cost, EBITDA margin improved by 43 bps due to increased volume and improved operational performance
- Lower depreciation and finance cost helped to improve PBT margin

Operating Highlights for Q2 FY19 – Consolidated

- Rane Precision Die Casting (RPDC) experienced lower offtake across served segments. On sequential QoQ basis, there is an improvement in operational performance, however the business experienced higher cost on utilities, repairs and tooling maintenance.

MANAGEMENT COMMENT

"RML's performance in this quarter was supported by strong performance of Steering business. Favourable demand environment in India helped both Steering and Die Casting businesses. The India Die Casting business and RPDC experienced lower pull from international customers. We are working to improve the sales and operational performance of RPDC."

– L. Ganesh, Chairman, Rane Group

BUSINESS HIGHLIGHTS

Financial Performance

Standalone	Q2 FY 19	Q2 FY 18	YOY%
Total Net Revenue*	356.1	297.3	19.7%
EBITDA	40.5	32.5	24.5%
Margin (%)	11.4%	10.9%	43 bps
PAT	13.8	8.4	64.2%

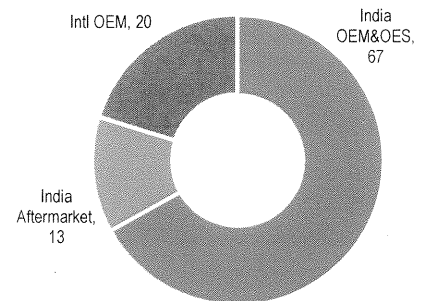
Consolidated	Q2 FY 19	Q2 FY 18	YOY%
Total Net Revenue*	401.3	345.2	16.2%
EBITDA	38.2	35.6	7.5%
Margin (%)	9.5%	10.3%	-78 bps
PAT	6.8	7.7	-10.9%

*Revenue excludes excise duty wherever applicable

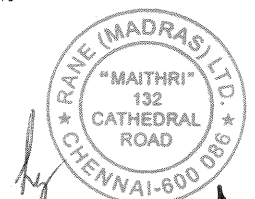
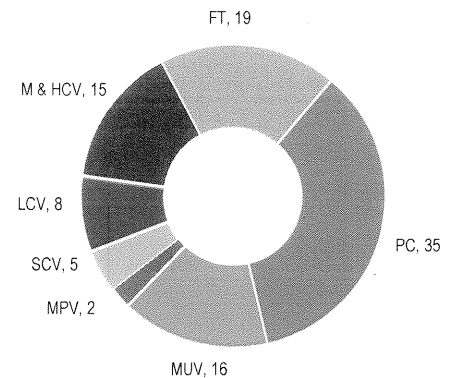
(In ₹ Crore, unless otherwise mentioned)

BUSINESS SPLIT (Q2 FY19)

BY MARKET (%)



BY VEHICLE SEGMENT (%)



PROFIT AND LOSS ACCOUNT

Particulars	Standalone						Consolidated					
	Q2 FY19	Q2 FY18	YoY%	H1 FY19	H1 FY18	YoY%	Q2 FY19	Q2 FY18	YoY%	H1 FY19	H1 FY18	YoY%
Income from Operations	345.7	289.7	19%	674.6	553.5	22%	391.8	334.1	17%	768.8	642.2	20%
Other Operating Income	7.2	6.8	5%	22.1	17.9	23%	8.1	10.6	-23%	25.3	21.9	16%
Other Income	3.2	0.8	306%	10.5	1.7	512%	1.4	0.5	164%	7.5	1.5	413%
Total Revenue	356.1	297.3	20%	707.2	573.1	23%	401.3	345.2	16%	801.6	665.6	20%
Expenses												
-Cost of Material Consumed	222.2	177.8	25%	445.1	338.1	32%	240.2	192.6	25%	481.6	368.9	31%
-Purchase of stock-in-trade	-	-	-	-	-	-	-	-	-	-	-	-
-Changes in inventories	-0.7	3.6	-119%	-3.1	-0.0	NA	-1.6	4.5	-136%	-6.2	-3.2	-93%
-Excise Duty	-	-	-	-	25.4	-	-	-	-	-	25.4	-
-Employee Benefit Expense	38.3	34.2	12%	76.1	65.1	17%	56.0	54.9	2%	116.0	106.4	9%
-Finance Cost	7.1	7.7	-7%	13.6	16.0	-15%	8.6	8.9	-3%	16.3	17.9	-9%
-Depreciation & Amortization	13.3	12.1	9%	25.5	24.2	6%	16.5	14.8	12%	31.8	29.5	8%
-Other Expenditure	55.8	49.1	14%	109.6	88.3	24%	68.5	57.8	19%	138.0	108.3	28%
Total Expenses	336.0	284.6	18%	666.8	557.2	20%	388.1	333.3	16%	777.5	653.1	19%
PBT before Exceptional Items	20.1	12.7	58%	40.4	16.0	153%	13.1	12.0	10%	24.1	12.5	92%
Exceptional Item	-	-	-	-	-	-	-	-	-	-	-	-
PBT	20.1	12.7	58%	40.4	16.0	153%	13.1	12.0	10%	24.1	12.5	92%
Tax Expense	6.3	4.3	47%	13.2	4.8	172%	6.3	4.3	47%	13.2	4.8	172%
PAT	13.8	8.4	64%	27.2	11.1	145%	6.8	7.7	-11%	10.9	7.7	42%

KEY BALANCE SHEET ITEMS

Particulars	Standalone	Consolidated
	As at 30.09.2018	As at 30.09.2018
Non-current assets	414.9	452.1
-Property, Plant and Equipment	337.1	377.8
-Financial Assets	30.8	17.1
Current assets	462.5	513.4
- Inventories	152.6	172.6
-Trade receivables	234.4	262.9
-Cash and cash equivalents	10.3	12.4
Total Assets	877.4	965.5
Shareholders Fund	282.3	225.9
Non-current liabilities	124.9	167.0
-Long-term borrowings	108.5	150.4
Current liabilities	470.2	572.6
-Short-term borrowings	166.0	220.4
-Trade payables	216.1	237.2
Total Liabilities	595.1	739.6
Total Equity and Liabilities	877.4	965.5

(In ₹ Crore, unless otherwise mentioned. The sum of sub-segment amounts may not equal the total amounts due to rounding off)

ABOUT RANE (MADRAS) LIMITED

Established in 1960, Rane (Madras) Limited (RML) is part of the Rane Group of Companies, a leading auto component group based out of Chennai. RML has two divisions namely Steering and Linkages Division (SLD) and Die Casting Division (DCD). SLD manufactures mechanical steering gears, hydrostatic steering systems and steering and suspension linkage products. DCD manufactures low porosity, high-quality aluminum die-castings such as steering housings and engine case covers. Through its overseas subsidiary Rane Precision Die Casting Inc. (RPDC), RML manufactures high pressure aluminium die casting components from its facility in Kentucky, USA.

ABOUT RANE GROUP

Headquartered in Chennai, India, Rane Group is engaged primarily in manufacturing auto components for well over five decades. Rane Group is a preferred supplier to major OEMs in India and abroad. Through its group companies, it provides Steering and Suspension systems, Friction materials, Valve train components, Occupant safety systems, Die-casting products and Connected mobility solutions. Its products serve a variety of industry segments including Passenger Vehicles, Commercial Vehicles, Farm Tractors, Two-wheelers, Three-wheelers, Railways and Stationary Engines.

IF YOU HAVE ANY QUESTIONS OR REQUIRE FURTHER INFORMATION, PLEASE FEEL FREE TO CONTACT: INVESTORSERVICES@RANEGROUP.COM OR DPINGLE@CHRISTENSENIR.COM

Certain statements in this document that are not historical facts are forward looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. The Company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

