

Kaya Limited

January 28, 2025

To,
BSE Limited
Market Operations Department,
1st Floor, Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai – 400001
BSE Scrip Code: 539276

National Stock Exchange of India Limited
'Exchange Plaza', 5th Floor,
Plot No. C/1, G Block,
Bandra Kurla Complex,
Bandra(E), Mumbai 400051
NSE Symbol: KAYA

Subject: Media Release –Q3FY25

Dear Sir/ Madam,

Please find enclosed a media release by Kaya Limited for the quarter ended December 31, 2024.

This is for your information and records.

For **Kaya Limited,**

NITIKA
SUNNY
NIRMAL

Digitally signed
by NITIKA
SUNNY NIRMAL
Date: 2025.01.28
16:50:28 +05'30'

Nitika Dalmia
Company Secretary &
Compliance Officer

Encl: A/a

Registered Office: Kaya Limited, Marks, 23/C, Mahal Industries Estate, Mahakali Caves Road, Near Paper Box Lane, Andheri (E), Mumbai 400 093. Tel.:91-22-66195000. Website: www.kaya.in

CIN: L85190MH2003PLC139763

Kaya Ltd. announces clinic growth of 8% in Revenue over Q3 FY24

Mumbai, January 28th, 2025: Kaya Limited (the “Company”), today announced its financial results for the quarter ended December 31, 2024 (standalone and consolidated)

India business

Clinic business registered a growth of 8% in Revenue from operations over Q3FY24.

- Services business registered Revenue from operations growth of 9% over Q3FY24 mainly driven by categories like Body Contouring, Hair Care, Anti-Ageing and Brightening & Pigmentation
- As part of the continued clinic refresh initiative 6 clinics were renovated in Q3FY25
- Product business at clinics registered a Revenue growth of 8% over Q3FY24. Mainly driven by categories like Hair Care, Bath & Body and Sun Care. Though, overall Product revenue remained stable vs last Q3 FY24
- NPS scores continued to trend higher in Q3FY25 touching 88 reflecting great customer experience
- Kaya launched 1 new clinic in Q3 – East Coast Road in Chennai. It is the 5th clinic in Chennai, which is enjoying a 5-star Google rating.

Standalone Results

- Revenue from operations at a Standalone level is INR 58.4 crs for Q3FY25, a growth of 5% over the corresponding quarter Q3FY24.
- Standalone Profit/(loss) after tax (PAT aei) for Q3FY25 was INR (15.5) crs which includes loss on sale and impairment of investment of Rs 4.6 crs as compared to Profit/(loss) after tax of INR (2.9) crs over corresponding quarter Q3FY24.

Consolidated Results

- Revenue from operations at a Consolidated level is INR 58.1 crs for Q3FY25, a growth of 7% over the corresponding quarter Q3FY24.
- Consolidated Profit/(loss) after tax (PAT aei) for Q3FY25 was INR 3.5 crs which includes profit from discontinued operations of INR 15.0 crs as compared to Profit/(loss) after tax of INR (9.6) crs over corresponding quarter Q3FY24 which includes loss from discontinued operations of INR (5.5) crs of the corresponding quarter.

About Kaya:

Kaya (BSE: 539276, NSE: “KAYA”) is a 20-year-old legacy brand and continues leading innovation in the aesthetic dermatology space with its 600+ service lines; 75+ product mix; 100+ dermatologists and a commanding presence across 77 clinics in India.

Kaya has a comprehensive portfolio of advanced skin care, hair care and body care solutions spanning Anti-Ageing, Brightening and pigmentation, Acne and Scars, Hair Care, Beauty Facials, Body Contouring and Laser hair reduction amongst others.

Disclaimer

Statements in this press release describing the Company's performance may be "forward looking Statements" within the meaning of applicable securities laws and regulation. Actual results may differ materially from those directly or indirectly expressed, inferred, or implied. Important factors that could make a difference to the Company's operations include, among others, economic conditions affecting demand / supply and price conditions in the domestic markets in which the Company operates, changes in or due to the environment, Government regulations, laws, statutes, judicial pronouncements and / or other incidental factors.

For more information visit www.kaya.in

Kaya Limited, Regd. Off: 23/C, Mahal Industrial Estate, Mahakali Caves Road, Andheri (East),
Mumbai 400093. Tel: (91-22) 66195000

Website: www.kaya.in # Email: investorrelations@kayaindia.net