

Yuken India Limited

Presentation for the period ended 30th September 2018



3rd November 2018

YUKEN

Disclaimer

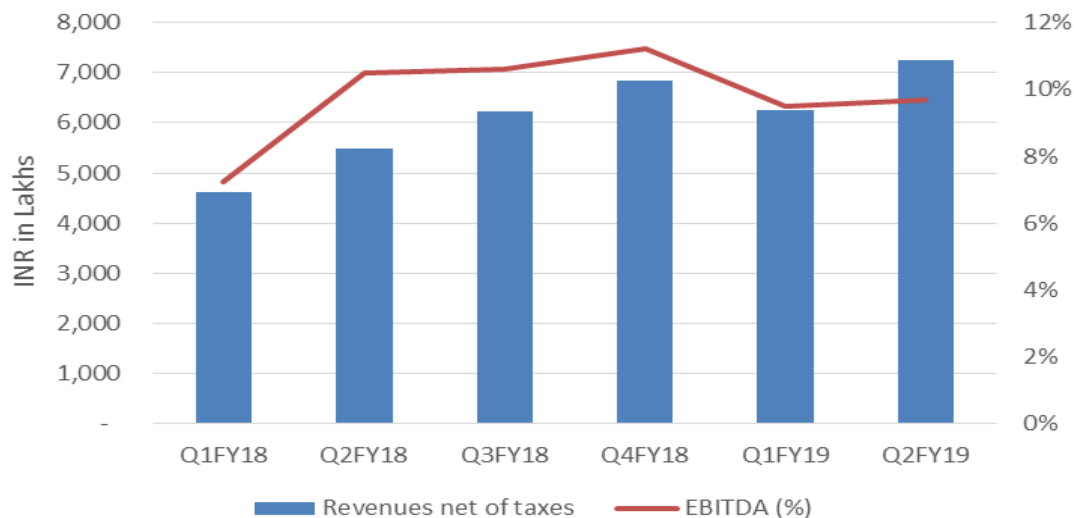
- This presentation contains forward-looking statements that involve risks and uncertainties. When used in this Presentation, the words “anticipate”, “believe”, “estimate”, “expect”, “intend”, “will” and other similar expressions as they relate to the Company and / or its business are intended to identify such forward-looking statements.
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Quarterly Results - Last 6 quarters

INR in Lakhs	Q1FY18	Q2FY18	Q3FY18	Q4FY18	Q1FY19	Q2FY19
Revenues net of taxes	4,703	5,552	6,229	6,838	6,243	7,240
<i>Growth (%)*</i>	4%	-2%	41%	36%	33%	30%
EBITDA	335	576	660	766	593	700
<i>EBITDA (%)</i>	7%	10%	11%	11%	9%	10%
PBT	103	348	396	474	363	466
<i>PBT (%)</i>	2%	6%	6%	7%	6%	6%
PAT	75	227	265	301	255	346
<i>PAT (%)</i>	2%	4%	4%	4%	4%	5%
EPS - Basic	0.63	1.89	2.21	2.51	2.13	2.88

*Growth is calculated in comparison to revenue of same period in previous year.

Quarterly Results - Last 6 quarters



Key events in FY19

- The Joint Development Project was launched in July by Brigade and has received good response. The project is expected to yield cash to the company from Q3 and the apartments are proposed to be handed over beginning Jan 2021.
- The company is operating at optimum capacity since the last quarter.
- Capacity expansion is in progress, but is delayed due to late deliveries of machines. New machines are likely to be installed and commissioned over Q3 and Q4 of FY 19.
- New Order Intake is in excess of 40 % with strong growth witnessed across all industrial segments.
- Mobile hydraulic ventures showing strong traction in the market.
- Foundry operations have started generating Net profits in the last two quarters.

Yuken India Limited – Financial Highlights



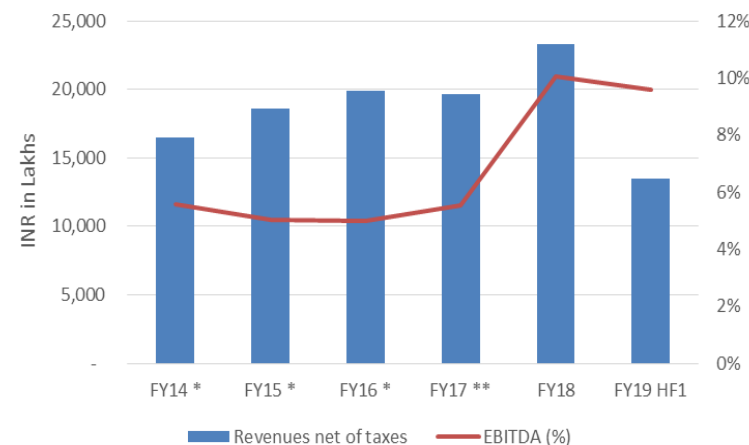
Standalone Financial Results

INR in Lakhs	FY14 *	FY15 *	FY16 *	FY17 **	FY18	FY19 HF1
Revenues net of taxes	16,512	18,610	19,869	19,615	23,321	13,483
Growth (%)	6%	13%	7%	-1%	19%	31%
EBITDA	921	933	994	1,083	2,344	1,293
EBITDA (%)	6%	5%	5%	6%	10%	10%
PBT	114	57	31	66	1,321	829
PBT (%)	1%	0%	0%	0%	6%	6%
PAT	254	73	3	79	869	601
PAT (%)	2%	0%	0%	0%	4%	4%
EPS - Basic	2.11	0.61	0.03	0.66	7.24	5.01

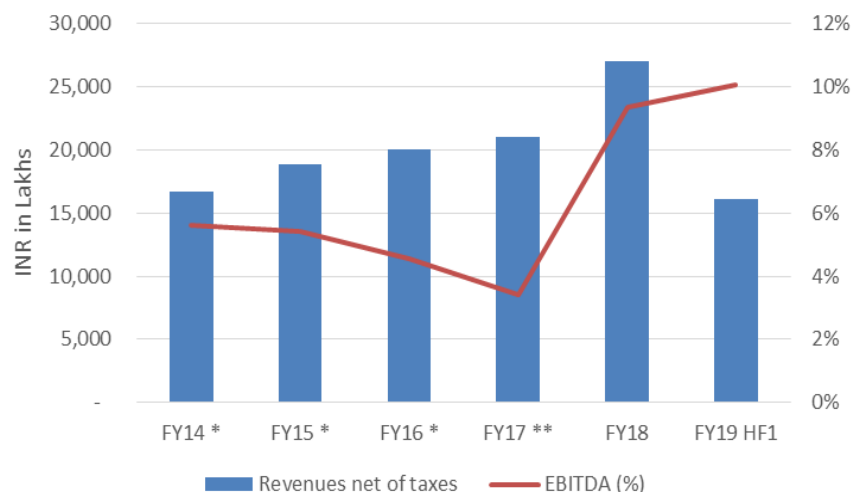
* Includes the results of the foundry business, which has been demerged effective 1 October 2016

** Includes results of the foundry business for the period 1 April 2016 to 30 September 2016.

Stand Alone: Revenue and EBITDA%



Consolidated: Revenue and EBITDA %



INR in Lakhs	FY14 *	FY15 *	FY16 *	FY17 **	FY18	FY19 HF1
Revenues net of tax:	16,712	18,845	20,011	21,044	27,060	16,062
Growth (%)	5%	13%	6%	5%	29%	34%
EBITDA	937	1,022	913	716	2,532	1,617
EBITDA (%)	6%	5%	5%	3%	9%	10%
PBT	55	45	-140	-491	1,163	924
PBT (%)	0%	0%	-1%	-2%	4%	6%
PAT	84	17	-200	-501	716	704
PAT (%)	1%	0%	-1%	-2%	3%	4%
EPS - Basic	0.70	0.14	-1.67	-4.18	5.96	5.87

* Includes the results of the foundry business, which has been demerged effective 1 October 2016

** Includes results of the foundry business for the period 1 April 2016 to 30 September 2016.

Thank You