S.R. BATLIBOI & CO. LLP Chartered Accountants 2nd & 3rd Floor Golf View Corporate Tower - 8 Sector - 42: Sector Road Gurugram - 122 002: Haryana: India Tet - +91 124 681 6000.

## Limited Review Report

Review Report to The Board of Directors Snowman Logistics Limited

- 1. We have reviewed the accompanying statement of unaudited Ind AS financial results of Snowman Logistics Limited (the 'Company'), for the quarter ended September 30, 2018 and year to date from April 01, 2018 to September 30, 2018 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016 ('the Circular').
- 2. The preparation of the Statement in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 read with Rule 3 of Companies (Indian Accounting Standards) Rules, 2015, as amended, read with the Circular is the responsibility of the Company's management and has been approved by the Board of Directors of the Company. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with recognition and measurement principles laid down in the applicable Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013, read with relevant rules issued thereunder and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation, read with the Circular, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For S.R. BATLIBOI & CO. LLP Chartered Accountants ICAI Firm registration number: 301003E/E300005

**per Vishal Sharma** Partner Membership No.: 96766

Place – New Delhi Date – October 29, 2018



#### SNOWMAN LOGISTICS LIMITED

CIN: L15122MH1993PLC285633

Email: investorrelations@snowman.in

Registered Office: Plot No. M8, Taloja Industrial Area, MIDC, Raigad, Navi Mumbai, Maharashtra - 410206

Previous Registered Office: SY. No. 36/1 Virgonagar, Old Madras Road, Bandapura Village, Bidarehalli Hobli, Bangalore - 560049

Tel:- +91 22 39272010

Fax:+91 80 3993 9500 Website: www.snowman.in

Statement of Unaudited Financial Results for the Quarter and Half year ended September 30, 2018

	Particulars Income (a) Revenue from Operations	30.09.2018 (Unaudited)	30.06.2018 (Unaudited)	30.09.2017	30.09.2018	20.09.2017	24 02 2049
<b>1</b>  	ncome	(Unaudited)	(Unaudited)		30.09.2018	30.09.2017	31.03.2018
		an an an Sarah		(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
			en e	general generation	anne an a'	the state of the	
		5,764.62	5.576.22	4 481 82	11,340,84	9.265.23	19,428,16
	(b) Other Income	28.22	25.72	33.44	53.94	47.44	384.79
4	Total Income	5,792.84	5,601.94	4,515.26	11,394.78	9,312.67	19,812.9
	Expenses						
	(a) Operating expenses	2,786.01	2,747.39	2,225.26	5,533,40	4,778.75	9,624.82
	(b) Employee benefits expense	605.63	607.59	518.49	1,213.22	993.08	2,053.5
- E	(c) Finance costs	270.63	286.60	345.09	557.23	618.45	1,186.09
	(d) Depreciation and amortisation expense	1,020.94	1,021.20	1,010.21	2,042.14	2,007.42	4,000.65
	(e) Other expenses	950.20	851.80	780.91	1,802.00	1,613.38	3,303.91
	Total Expenses	5,633.41	5,514.58	4,879.96	11,147.99	10,011.08	20,168.9
3	Profit/(Loss) from Operations before	159.43	87.36	(364.70)	246,79	(698.41)	(356.03
3	exceptional items and tax (1-2)	159.45	07.30	(364.70)	240.79	(090.41)	(350.0
4	Exceptional Items	des se la seco					
	Profit/(Loss) before Tax (3-4)	159.43	87.36	(364.70)	246.79	(698.41)	(356.03
	Tax Expense						
	a, Current tax	38.92	13.53	-	52.45		
E	b. Deferred tax					(127.35)	-
	Total Tax Expense	38.92	13.53		52.45	(127.35)	-
7.	Net Profit/(Loss) after tax for the period (5-6)	120.51	73.83	(364.70)	194.34	(571.06)	(356.03
8	Other comprehensive income, net of taxes						
- 1 E	Items that will not be reclassified to profit or	3.64	4.34	(2.07)	7,98	(3.60)	17.3
1 (C. 1	loss						
	Total comprehensive income/(loss) for the			(000	000.00	(	(000.0
	period, net of taxes (7+8)	124.15	78.17	(366.77)	202.32	(574.66)	(338.67
10:	Paid-up Equity Share Capital (Face Value INR 10	16,708,80	16,708,80	16,708.80	16,708,80	16,708,80	16,708,80
$\mathcal{N}^{+}$	each per equity share)	10,708,80	10,700.00	10,700.00	10,700.00	10,700.00	10,700.01
11.	Other Equity excluding Revaluation Reserves as	이 아이는 것 같이 아이지 않는 것이 아이지 않는 않는 않는 것이 아이지 않는					
	per the audited balance sheet of previous year						25,819.0
12	Earnings/(Loss) Per Share of INR 10 each						
$\alpha_{\rm e}$	- Basic INR	0.07	0.04	(0.22)	0.12	(0.34)	(0.2
5	- Diluted INR	0.07	0.04	(0.22)	0.12	(0.34)	(0.2
	See accompanying note to the financial results						

#### Notes:

The above un-audited financial results for the quarter and half year ended September 30, 2018, have been reviewed by the Audit Committee 1. and taken on record by the Board of Directors of the Company at their respective meeting held on October 29, 2018. The Statutory Auditors have conducted a "Limited Review" of these results in terms of Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations: 2015

The financial results have been prepared in accordance with the Indian Accounting Standards (IND AS) specified in the companies (Indian 2 accounting audit standard Rules, 2015 (as amended) under section 133 of the Companies Act, 2013 (the "accounting principles generally accepted in India")

3. Employee Stock option details of the Company for the quarter ended and half year ended September 30, 2018 are as follows

(i) ESOP Grant I - No option were granted, vested, exercised or lapsed

(ii) ESOP Grant II - No option were granted, vested, exercised or lapsed

(iii) ESOP Grant III - No option were granted, vested, exercised or lapsed

(iv) ESOP Grant IV - No option were granted, vested, exercised or lapsed The certificate of CFO and CEO in terms of Regulation 33 of SEBI (Listing obligations and Disclosure Requirements) Regulations, 2015 in 4 respect of the above results has been placed before the Board of Directors



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5. Sr.	Balance Sheet as at Sep 30, 2018 is given below :	As at 30.09.2018	(INR in lacs As at 31.03.2018
No.	Particulars	(Unaudited)	(Audited)
1	ASSETS		( )
1)	Non-current assets		
<u>.</u>	(a) Property, plant and equipment	43.102.72	44,402,27
	(b) Capital work-in-progress	219.43	79.19
	(c) Intangible assets	7.18	9.18
	(d) Financial assets		
	(i) Other financial assets	1,837,80	1,843.03
	(e) Deferred tax assets (Net)	5,410.87	5,410.87
	(f) Income tax assets (Net)	1,261.89	1,030,66
	(f) Other non-current assets	139,48	1,030.88
	Total Non-current assets	51,979.37	52.946.13
)	Current assets	51,979.37	52,946.13
)	1		
	(a) Financial assets	5.000.04	4 425 00
	(i) Trade receivables	5,063.24	4,435.98
	(ii) Cash and cash equivalents	152.67	853.50
	(iii) Other bank balances	43.36	106.86
	(iv) Loan	11.49	5.91
	(v) Other financial assets	6.93	6.49
	(b) Other current assets	497.68	519.18
	Total current assets	5,775.37	5,927.92
)	Asset classified as held for sale	103.08	103.08
	Total Assets	57,857.82	58,977.13
	EQUITY AND LIABILITIES	Security and the second states of	
)	Equity		
	(a) Equity share capital	16,708.80	16,708.80
	(b) Other equity	26,022.93	25,819.07
	Total equity	42,731.73	42,527.87
)	Liabilities	and the second	
	Non-current liabilities		
	(a) Financial liabilities	영화 방법을 위해 물건을 많이 다.	
	(i) Borrowings	7.224.66	8,764,94
	(ii) Other financial liabilities	206,95	282.41
	(b) Provision	66.82	62.75
	(c) Other non-current liabilities	687.12	716.60
	Total Non-current liabilities	8,185.55	9,826.70
	Current liabilities		
	(a) Financial liabilities		
	(i) Trade payables	물건 그는 것을 걸 같은 것이다.	
	-Total outstanding dues of micro enterprises		
	and small enterprises	0.57	3.95
	- Total outstanding dues of creditors other	은 학교에 가지가 크게 들어난 것	
	than micro enterprises and small	1,905,82	1.503.75
	enterprises	1,905.02	1,503.75
	(ii) Other financial liabilities	4745.40	4,950.32
		4,715.48	
	(b) Provision	76.92	75.33
	(c) Other current liabilities	241.75	89.21
·	Total current liabilities	6,940.54	6,622.56
	Total liabilities	15,126.09	16,449.26
	Total Equity and Liabilities	57,857.82	58,977.13



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### 6. Statement of segment information for the Quarter and Half year ended September 30, 2018

As per Ind AS 108 - Operating segments, the company has three reportable segments namely warehousing services, transportation services and consignment agency services.

Particulars A second and	Quarter Ended			Half year Ended		Year Ended
ratuculars	30.09.2018	30.06.2018	30.09.2017	30.09.2018	30.09.2017	31.03.2018
and the second	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1. Segment Revenue					<u> </u>	
(a) Warehousing services	3,942.36	3,779.36	3,105.34	7,721.72	6,185.65	13.030.22
(b) Transportation services	1,732.79	1,696.93	1,308.53	3,429.72	2,930.06	6,113.37
(c) Consignment agency services	89.47	99.93	67.95	189.40	149.52	284.57
Revenue from Operations	5,764.62	5,576.22	4,481.82	11,340.84	9,265.23	19,428.16
2. Segment Result			a sa sa sa sa sa sa			
(a) Warehousing services	976.27	884.54	489.69	1,860.81	852.78	2,542.43
(b) Transportation services	(143.16)	(111.70)	(163.79)	(254.86)	(224.58)	(306.78
(c) Consignment agency services	50.08	57.37	36.61	107.45	83.37	60.45
Total (A)	883.19	830.21	362.51	1,713.40	711.57	2,296.10
Add: Other Income (B)	28.22	25.72	33.44	53.94	47.44	384.79
Less: Finance Cost (C)	270.63	286.60	345.09	557.23	618.45	1,186.09
Exceptional items (D)	and the second second		all the second second	Marka an 🚽	1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 -	일을 가지 않는 것 수 없
Other un-allocable expenditure (E)	481.35	481.97	415.56	963.32	838.97	1,850.83
Profit/(Loss) before Tax (A + B - C - D - E)	159.43	87.36	(364.70)	246.79	(698.41)	(356.03
Segment Assets	N. C. A. C. A. M.		and the second	e a nexe tax	a de againta a	
(a) Warehousing services	45,113.24	45,105.69	45,355.94	45,113.24	45,355.94	45,413.22
(b) Transportation services	4,330.63	4,910.29	4,913.97	4,330.63	4,913.97	4,346.77
(c) Consignment agency services	568.56	524.28	438.40	568.56	438.40	396.88
(d) Unallocated	7,845.39	8,119.51	8,714,88	7,845.39	8,714.88	8,820.26
Total assets	57,857.82	58,659.77	59,423.19	57,857.82	59,423.19	58,977.13
Segment Liabilities						
(a) Warehousing services	10,358.99	11,293,12	12,665,98	10,358.99	12.665.98	12,258.26
(b) Transportation services	1,784.49	1,783.72	2,394.73	1,784.49	2,394.73	2,023.79
(c) Consignment agency services	528.71	445.05	409.71	528.71	409.71	250.17
(d) Unallocated	2,453.90	2,531.07	1,659.39	2,453.90	1,659.39	1,917.04
Total liabilities	15,126.09	16,052.96	17,129.81	15,126.09	17,129.81	16,449.26

For and on behalf of the Board of Directors of Snowman Logistics Limited



Place: New Delhi Date: Oct 29, 2018

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Prem Kishan Gupta Chairman