हिंदी केवल एक भाषा नहीं बल्कि हमारी राष्ट्रीय पहचान है।







Ref: K/953/NSE&BSE/2023-24

Date: 09.06.2023

The Secretary BSE Limited Phiroze Jeejeebhoy Towers Dalal Street Mumbai- 400 001 Scrip Code: 523610 The Manager National Stock Exchange of India Limited Exchange Plaza, Bandra Kurla Complex, Bandra (E) Mumbai- 400 051 **Scrip Code: ITI** 

Dear Sir/Madam,

Sub: Revision in Credit Rating

# Ref: Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

With reference to the captioned subject, we wish to inform that Acuite Ratings and Research Limited vide its press release dated 08.06.2023, has downgraded the credit ratings of the Company, as under:

| Facilities        | Amount<br>(Rs Crore) | Rating   |
|-------------------|----------------------|--|
| Long Term Rating  | 2,445.00             | ACUITE BBB   Negative  <br>Downgraded   Stable to Negative |
| Short Term Rating | 2,024.50             | ACUITE A3+   Downgraded                                    |
| Total             | 4469.50              |  |

The report from the credit rating agency covering the rationale for revision in credit rating is enclosed.

This is for your kind information and records please.

Thanking you

Yours faithfully For ITI Limited

Rajeev Srivastava Compliance Officer

Encl: as above

ITI Limited, Registered and Corporate Office, ITI Bhavan, Doorvaninagar, Bengaluru-560 016. India आईटीआई लिमिटेड, पंजीकृत एवं निगमित कार्यालय, आईटीआई भवन, दुरवाणीनगर, बेंगलूरु 560 016. मारत Phone : +(91) (80) 2561 7486, 2561 4466, Fax : +(91) (80) 2561 7525 Email: cosecy\_crp@itiltd.co.in, Website : www.itiltd.in CIN : L32202KA1950GoI000640



Press Release ITI LIMITED June 08, 2023 Rating Downgraded



| Product                               | Quantum<br>(Rs. Cr) | Long Term Rating   | Short Term<br>Rating       |
|---------------------------------------|---------------------|--|----------------------------|
| Bank Loan Ratings                     | 2445.00             | ACUITE BBB   Negative  <br>Downgraded   Stable to Negative | -                          |
| Bank Loan Ratings                     | 2024.50             | -  | ACUITE A3+  <br>Downgraded |
| Total Outstanding<br>Quantum (Rs. Cr) | 4469.50             | -  | -                          |

# Rating Rationale

Acuité has downgraded the long-term rating to 'Acuité BBB' (read as Acuité t riple B) from 'Acuité BBB+' (read as Acuité t riple B plus) and the short-term rating to 'Acuité A3+' (read as Acuité A three plus) from 'Acuité A2' (read as Acuité A two) on the Rs. 4469.50 crore bank facilities of ITI Limited (ITIL). The outlook is revised from 'stable' to 'negative'.

#### Rationale for rating

The rating downgrade is driven by the deterioration in operating performance of ITIL during FY2023, reflected in its declining scale of operations and cash losses resulting in stretched liquidity. The revenues stood at Rs. 1448 crore in FY2023 (31% lower) against Rs. 2081 crore in FY2022. The revenues have remained suppressed due to delays in getting PoC and technical clearances from the government authorities, along with delays in getting RoW permission from PWD. Further, due to lower turnover, the company could not achieve the required margins to meet its fixed costs, resulting in cash losses and adversely impacting its coverage indicators and liquidity. The rating, however, continues to draw comfort from the support and strong parentage, with the Government of India (GoI) holding a 90 percent stake in ITI Limited and its support for ITIL through the revival package and letter of comfort from DOT.

#### About the Company

Incorporated in 1948, ITIL, India's first public sector undertaking became a public limited company in 1975. It is based out Bangalore and its Chairman and Managing Director is Mr. Rakesh Mohan Agarwal. The company manufactures telecom equipment including electronic switching exchanges, transmission equipment, microelectronic and telephone instruments to name a few. The company has six manufacturing facilities across India at Bengaluru (Karnataka), Naini (Uttar Pradesh), Rae Bareli (Uttar Pradesh), Mankapur (Uttar Pradesh), Palakkad (Kerala) and Srinagar (Jammu and Kashmir) with a network system unit at Bengaluru. Additionally, ITIL has three research and development units at Bengaluru, Karnataka.

#### Standalone (Unsupported) Rating

Acuite BB+/ 'Negative'/ A4+

#### Analytical Approach

Acuite has considered the standalone business and financial risk profile of ITIL while arriving at

the rating. Acuite has also factored in the financial support ITIL will receive from Department of Telecommunication (DoT) on account of the Letter of Comfort extended by the later.

# Strengths

# Established track record of operations

ITIL has been engaged in the manufacturing of telecom equipment since 1948. The company is a preferred contractor for Bharat Sanchar Nigam Limited (BSNL), Mahanagar Telephone Nigam Limited (MTNL), and Indian Defence Services. As of March 31, 2023, the Gol held a 90 percent stake in the company. ITIL currently has executable projects worth more than Rs. 12,000 crore. Recently, it received an order from BSNL worth Rs. 4000 crore. Further, the company has been implementing projects such as BharatNet Phase I and Phase II. It has also won three tenders, viz., MahaNet, GujNet, and West Bengal, under the BharatNet Phase II Project, worth Rs. 4784 crore. Additionally, the company has its biggest order in progress for the Ministry of Defence for its ASCON Phase 4 project of around Rs. 8000 crore. The project has already been started and will be executed over the next 7 years.

Acuité believes that a healthy order book position, continued assistance from the government, and the long track record of the management will continue to support the business of the company.

#### Comfort on account of support from the Department of Telecommunication (DOT)

GOI continues to hold more than 90% of the entity as of March 31, 2023. It is the preferred entity of many government companies and departments. The company also has a priority quota under which 30 percent of BSNL, MTNL, and BBNL's procurements have to be met by the company. Since 2013, the government has been supporting ITIL financially as part of its revival plan for sick units. Under the revival plan, DOT (the Department of Telecommunication) has been constantly monitoring ITIL's performance and infusing funds through unsecured loans and grants. The company, in total, has received around Rs. 1132 crore as a part of capex grants as of FY2023. This is used by ITIL for capex, product diversification, and capacity expansion. Further, DOT has also extended a Letter of Comfort, which ensures continuous support to ITIL in meeting its fund- and non-fund-based obligations.

# Weaknesses

# Significant deterioration in the operating performance along with the working capital-intensive nature of operations.

The company reported revenue of Rs. 1448 crore in FY2023, which has decreased by around 31% compared to Rs. 2081 crore in FY2022 and Rs. 2434.26 crore in FY2021. The revenues during FY2023 have been suppressed due to delays in getting PoC and technical clearances from the government authorities, along with delays in getting RoW permission from PWD. Further, due to lower turnover, the company could not achieve the required margins to meet its fixed costs, resulting in cash losses. The company reported negative EBITDA of Rs. 101 crore in FY2023 against Rs. 329 crore in FY2022. Further, ITIL's operations are working capital intensive in nature, as reflected in its high GCA days. The GCA days stood at 1655 in FY2023 against 1154 in FY2022 and 841 in FY2021. These are dominated by elongated receivables (debtor days: 687 during FY2023 against 582 days in FY2022) on account of old legacy projects with slow-moving receivables. Until a long-term resolution of those issues is reached, operations are expected to remain working capital intensive. However, this has led to a higher reliance on bank borrowings, and bank limits are almost fully utilised for the six-month period ending May 2023.

Acuité believes that operations of ITIL are expected to remain working capital intensive over the medium term, and its ability to restrict further elongation of working capital will remain a key rating sensitivity.

# Exposure to customer concentration risk

ITIL's customer base is heavily dominated by the Ministry of Defence, major PSUs, and government agencies like BSNL, MTNL, etc. Its current order book constitutes more than 60% of the order value from the Ministry of Defence alone. The company has a limited order base

from private players. However, the risk is mitigated to quite some extent by the fact that ITIL holds a priority quota in the tenders floated by the GOI for any of the telecommunication projects.

Acuité believes that the ability of the company to expand its customer base in order to further mitigate the risk will be critical.

#### ESG Factors Relevant for Rating

#### Environment

Carbon emissions, biodiversity, and energy efficiency are material issues for the communications industry. The installation and maintenance of fibre-optic cables, mobile base stations, radios, and satellite dishes can contribute to greenhouse gas emissions and negatively impact biodiversity. The company has undertaken initiatives to reduce overall energy consumption.

#### Social

Social issues are a key risk for the telecommunications industry, with occupational health and safety being a prominent issue due to the worker's close proximity to electromagnetic fields, exposure to electricity, and extreme heights. Consistent service delivery and the desired customer experience are key to achieving product quality. Diversity and inclusion practises, data privacy, and security are other vital matters. The social performance score of ITI Limited has experienced an increase since the last report, primarily due to community support and development, employee safety, and product responsibility. The company has adopted a policy on data privacy and human rights. Additionally, it offers training and career development programmes to its employees.

#### Governance

The telecommunications industry is highly exposed to risks associated with regulatory compliance and ethical business practises during bids, spectrum auctioning, and licencing. Furthermore, board administration, committee functioning, and financial auditing are material issues for this industry. The company has undertaken programmes to prevent corruption and improve business ethics. Further, the company complies with the Companies Act 2013 for external auditor rotation and audit committees, SEBI listing regulations for related party transactions, and the prohibition of insider trading.

#### **Rating Sensitivities**

- Improvement in the scale of operations and operating margins leading to improvement in financial risk profile
- Any further deterioration in the working capital cycle and liquidity profile.

# **Material covenants**

None

#### Liquidity Position Stretched

ITIL's liquidity is stretched considering the losses that it suffered on EBITDA levels during FY2023. Due to delays in getting approvals from the Ministry of Defence for its ASCON Phase 4 project, the order executions that were expected during FY2023, have not materialised. This has resulted in deteriorating revenues. Further, due to increased material and other costs, the EBITDA margins have remained negative. Additionally, ITIL has highly working capital-intensive operations, with a GCA of 1655 days in FY2023 compared to 1154 days in FY2022. This is mainly dominated by high receivables along with legacy debtors pertaining to earlier years. This increases the company's dependence on bank borrowings to fund its working capital requirements, adversely impacting its liquidity profile. The CC and WCDL accounts were almost completely utilised for the last six months, which ended May 23. However, the risk is mitigated to some extent as the company receives support from the DOT to meet its repayment obligations.

# **Outlook: Negative**

Acuité believes ITIL's outlook to remain 'Negative' over the medium term, marked by deteriorated revenues, a stretched liquidity position, and a negative PAT during FY2023. The rating may be downgraded in the event of further deterioration in the earning profile. The outlook may be revised to 'Stable' in the event of the resolution of old receivables, thereby improving the liquidity position.

# Other Factors affecting Rating

None

# **Key Financials**

| Particulars                   | Unit    | FY 23 (Actual) | FY 22 (Actual) |
|-------------------------------|---------|----------------|----------------|
| Operating Income              | Rs. Cr. | 1448.00        | 2081.00        |
| PAT                           | Rs. Cr. | (360.10)       | 121.06         |
| PAT Margin                    | (%)     | (24.87)        | 5.82           |
| Total Debt/Tangible Net Worth | Times   | 0.80           | 0.62           |
| PBDIT/Interest                | Times   | (0.48)         | 1.89           |

#### Status of non-cooperation with previous CRA (if applicable)

BWR vide its rating rationale dated March 2023 has tagged ITIL as Issuer Not Co-operating

#### Any other information

Acuité is yet to receive the latest No Default Statement (NDS) from the rated entity, despite repeated requests and follow-ups

#### Applicable Criteria

- Default Recognition :- https://www.acuite.in/view-rating-criteria-52.htm
- Entities In Manufacturing Sector:- https://www.acuite.in/view-rating-criteria-59.htm
- Service Sector: https://www.acuite.in/view-rating-criteria-50.htm
- Application Of Financial Ratios And Adjustments: https://www.acuite.in/view-rating-criteria-53.htm

#### Note on complexity levels of the rated instrument

In order to inform the investors about complexity of instruments, Acuité has categorized such instruments in three levels: Simple, Complex and Highly Complex. Acuite's categorisation of the instruments across the three categories is based on factors like variability of the returns to the investors, uncertainty in cash flow patterns, number of counterparties and general understanding of the instrument by the market. It has to be understood that complexity is different from credit risk and even an instrument categorized as 'Simple' can carry high levels of risk. For more details, please refer Rating Criteria "Complexity Level Of Financial Instruments" on www.acuite.in.

# Rating History

| Date   | Name of<br>Instruments/Facilities | Term          | Amount<br>(Rs. Cr) | Rating/Outlook                    |
|--------|-----------------------------------|---------------|--------------------|-----------------------------------|
|        | Cash Credit                       | Long<br>Term  | 150.00             | ACUITE BBB+   Stable (Reaffirmed) |
|        | Letter of Credit                  | Short<br>Term | 55.00              | ACUITE A2 (Reaffirmed)            |
|        | Cash Credit                       | Long<br>Term  | 10.00              | ACUITE BBB+   Stable (Reaffirmed) |
|        | Cash Credit                       | Long<br>Term  | 100.00             | ACUITE BBB+   Stable (Reaffirmed) |
|        | Working Capital Term<br>Loan      | Long<br>Term  | 120.00             | ACUITE BBB+   Stable (Reaffirmed) |
|        | Bank Guarantee                    | Short<br>Term | 21.00              | ACUITE A2 (Reaffirmed)            |
|        | Bank Guarantee                    | Short<br>Term | 5.00               | ACUITE A2 (Reaffirmed)            |
|        | Letter of Credit                  | Short<br>Term | 5.00               | ACUITE A2 (Reaffirmed)            |
|        | Cash Credit                       | Long<br>Term  | 54.00              | ACUITE BBB+   Stable (Reaffirmed) |
|        | Letter of Credit                  | Short<br>Term | 30.00              | ACUITE A2 (Reaffirmed)            |
|        | Letter of Credit                  | Short<br>Term | 36.00              | ACUITE A2 (Reaffirmed)            |
|        | Working Capital Term<br>Loan      | Long<br>Term  | 2.50               | ACUITE BBB+   Stable (Reaffirmed) |
|        | Letter of Credit                  | Short<br>Term | 48.00              | ACUITE A2 (Reaffirmed)            |
|        | Bank Guarantee                    | Short<br>Term | 16.00              | ACUITE A2 (Reaffirmed)            |
|        | Letter of Credit                  | Short<br>Term | 70.00              | ACUITE A2 (Reaffirmed)            |
|        | Bank Guarantee                    | Short<br>Term | 10.00              | ACUITE A2 (Reaffirmed)            |
| 08 Sep | Letter of Credit                  | Short<br>Term | 200.00             | ACUITE A2 (Reaffirmed)            |
| 2022   | Cash Credit                       | Long<br>Term  | 44.00              | ACUITE BBB+   Stable (Reaffirmed) |
|        | Proposed Cash Credit              | Long<br>Term  | 367.64             | ACUITE BBB+   Stable (Reaffirmed) |
|        | Letter of Credit                  | Short<br>Term | 109.00             | ACUITE A2 (Reaffirmed)            |
|        | Cash Credit                       | Long<br>Term  | 50.00              | ACUITE BBB+   Stable (Reaffirmed) |
|        | Bank Guarantee                    | Short<br>Term | 36.00              | ACUITE A2 (Reaffirmed)            |
|        | Bank Guarantee                    | Short<br>Term | 1.00               | ACUITE A2 (Reaffirmed)            |
|        | Letter of Credit                  | Short<br>Term | 50.00              | ACUITE A2 (Reaffirmed)            |
|        | Cash Credit                       | Long<br>Term  | 371.00             | ACUITE BBB+   Stable (Reaffirmed) |
|        | Proposed Bank<br>Guarantee        | Short<br>Term | 209.07             | ACUITE A2 (Reaffirmed)            |
|        |                                   | Long          |                    |                                   |

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|        | Cash Credit                    | Term          | 46.00  | ACUITE BBB+   Stable (Reaffirmed) |
|--------|--------------------------------|---------------|--------|-----------------------------------|
|        | Letter of Credit               | Short<br>Term | 89.40  | ACUITE A2 (Reaffirmed)            |
|        | Cash Credit                    | Long<br>Term  | 125.00 | ACUITE BBB+   Stable (Reaffirmed) |
|        | Proposed Cash Credit           | Long<br>Term  | 615.16 | ACUITE BBB+   Stable (Assigned)   |
|        | Working Capital<br>Demand Loan | Long<br>Term  | 4.70   | ACUITE BBB+   Stable (Reaffirmed) |
|        | Bank Guarantee                 | Short<br>Term | 290.00 | ACUITE A2 (Reaffirmed)            |
|        | Cash Credit                    | Long<br>Term  | 385.00 | ACUITE BBB+   Stable (Reaffirmed) |
|        | Bank Guarantee                 | Short<br>Term | 744.03 | ACUITE A2 (Reaffirmed)            |
|        | Working Capital Term<br>Loan   | Long<br>Term  | 120.00 | ACUITE BBB+   Stable (Reaffirmed) |
|        | Bank Guarantee                 | Short<br>Term | 290.00 | ACUITE A2 (Reaffirmed)            |
|        | Cash Credit                    | Long<br>Term  | 77.40  | ACUITE BBB+   Stable (Reaffirmed) |
|        | Bank Guarantee                 | Short<br>Term | 16.00  | ACUITE A2 (Reaffirmed)            |
|        | Cash Credit                    | Long<br>Term  | 10.00  | ACUITE BBB+   Stable (Reaffirmed) |
|        | Letter of Credit               | Short<br>Term | 5.00   | ACUITE A2 (Reaffirmed)            |
|        | Cash Credit                    | Long<br>Term  | 385.00 | ACUITE BBB+   Stable (Reaffirmed) |
|        | Letter of Credit               | Short<br>Term | 48.00  | ACUITE A2 (Reaffirmed)            |
|        | Proposed Letter of<br>Credit   | Short<br>Term | 837.34 | ACUITE A2 (Reaffirmed)            |
|        | Cash Credit                    | Long<br>Term  | 378.60 | ACUITE BBB+   Stable (Reaffirmed) |
|        | Letter of Credit               | Short<br>Term | 89.40  | ACUITE A2 (Reaffirmed)            |
|        | Cash Credit                    | Long<br>Term  | 46.00  | ACUITE BBB+   Stable (Reaffirmed) |
| 10 Jun | Letter of Credit               | Short<br>Term | 5.00   | ACUITE A2 (Reaffirmed)            |
| 2021   | Letter of Credit               | Short<br>Term | 109.00 | ACUITE A2 (Reaffirmed)            |
|        | Cash Credit                    | Long<br>Term  | 44.00  | ACUITE BBB+   Stable (Reaffirmed) |
|        | Bank Guarantee                 | Short<br>Term | 998.00 | ACUITE A2 (Reaffirmed)            |
|        | Bank Guarantee                 | Short<br>Term | 36.00  | ACUITE A2 (Reaffirmed)            |
|        | Bank Guarantee                 | Short<br>Term | 10.00  | ACUITE A2 (Reaffirmed)            |
|        | Cash Credit                    | Long<br>Term  | 54.00  | ACUITE BBB+   Stable (Reaffirmed) |
|        | Proposed Bank Facility         | Long<br>Term  | 167.90 | ACUITE BBB+   Stable (Reaffirmed) |
|        | Bank Guarantee                 | Short<br>Term | 1.00   | ACUITE A2 (Reaffirmed)            |
|        |                                |               |        |                                   |

|                | Letter of Credit               | Short<br>Term | 55.00  | ACUITE A2 (Reaffirmed)                 |
|----------------|--------------------------------|---------------|--------|--|
|                | Letter of Credit               | Short<br>Term | 8.60   | ACUITE A2 (Reaffirmed)                 |
|                | Letter of Credit               | Short<br>Term | 30.00  | ACUITE A2 (Reaffirmed)                 |
|                | Working Capital<br>Demand Loan | Long<br>Term  | 12.10  | ACUITE BBB+   Stable (Reaffirmed)      |
|                | Bank Guarantee                 | Short<br>Term | 21.00  | ACUITE A2 (Reaffirmed)                 |
|                | Cash Credit                    | Long<br>Term  | 44.00  | ACUITE BBB+ (CE)   Stable (Reaffirmed) |
|                | Cash Credit                    | Long<br>Term  | 77.40  | ACUITE BBB+ (CE)   Stable (Reaffirmed) |
|                | Bank Guarantee                 | Short<br>Term | 425.34 | ACUITE A2 (CE) (Reaffirmed)            |
|                | Proposed Bank<br>Guarantee     | Short<br>Term | 404.00 | ACUITE A2 (CE) (Reaffirmed)            |
|                | Letter of Credit               | Short<br>Term | 89.40  | ACUITE A2 (CE) (Reaffirmed)            |
|                | Bank Guarantee                 | Short<br>Term | 5.00   | ACUITE A2 (CE) (Reaffirmed)            |
|                | Bank Guarantee                 | Short<br>Term | 10.00  | ACUITE A2 (CE) (Reaffirmed)            |
|                | Bank Guarantee                 | Short<br>Term | 36.00  | ACUITE A2 (CE) (Reaffirmed)            |
|                | Cash Credit                    | Long<br>Term  | 128.60 | ACUITE BBB+ (CE)   Stable (Reaffirmed) |
|                | Cash Credit                    | Long<br>Term  | 10.00  | ACUITE BBB+ (CE)   Stable (Reaffirmed) |
|                | Letter of Credit               | Short<br>Term | 30.00  | ACUITE A2 (CE) (Reaffirmed)            |
|                | Cash Credit                    | Long<br>Term  | 10.00  | ACUITE BBB+ (CE)   Stable (Reaffirmed) |
|                | Bank Guarantee                 | Short<br>Term | 1.00   | ACUITE A2 (CE) (Reaffirmed)            |
|                | Cash Credit                    | Long<br>Term  | 100.00 | ACUITE BBB+ (CE)   Stable (Reaffirmed) |
|                | Cash Credit                    | Long<br>Term  | 635.00 | ACUITE BBB+ (CE)   Stable (Reaffirmed) |
| 13 Mar<br>2020 | Letter of Credit               | Short<br>Term | 109.00 | ACUITE A2 (CE) (Reaffirmed)            |
|                | Letter of Credit               | Short<br>Term | 20.00  | ACUITE A2 (CE) (Reaffirmed)            |
|                | Bank Guarantee                 | Short<br>Term | 800.00 | ACUITE A2 (CE) (Reaffirmed)            |
|                | Cash Credit                    | Long<br>Term  | 20.00  | ACUITE BBB+ (CE)   Stable (Reaffirmed) |
|                | Letter of Credit               | Short<br>Term | 48.00  | ACUITE A2 (CE) (Reaffirmed)            |
|                | Letter of Credit Sh            |               | 35.00  | ACUITE A2 (CE) (Reaffirmed)            |
|                | Letter of Credit               | Short<br>Term | 5.00   | ACUITE A2 (CE) (Reaffirmed)            |
|                | Letter of Credit               | Short<br>Term | 200.00 | ACUITE A2 (CE) (Reaffirmed)            |
|                | Bank Guarantee                 | Short         | 290.00 | ACUITE A2 (CE) (Reaffirmed)            |

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|        |                            | Term                  |         | ļ  |
|--------|----------------------------|-----------------------|---------|--|
|        | Bank Guarantee             | Term<br>Shorf<br>Term | 17.00   | ACUITE A2 (CE) (Reaffirmed)                                      |
|        | Bank Guarantee             | Short<br>Term         | 4.00    | ACUITE A2 (CE) (Reaffirmed)                                      |
|        | Proposed Cash Credit       | Long<br>Term          | 200.00  | ACUITE BBB+ (CE)   Stable (Reaffirmed)                           |
|        | Cash Credit                | Long<br>Term          | 24.00   | ACUITE BBB+ (CE)   Stable (Reaffirmed)                           |
|        | Letter of Credit           | Short<br>Term         | 8.60    | ACUITE A2 (CE) (Reaffirmed)                                      |
|        | Cash Credit                | Long<br>Term          | 46.00   | ACUITE BBB+ (CE)   Stable (Reaffirmed)                           |
|        | Bank Guarantee             | Short<br>Term         | 22.00   | ACUITE A2 (CE) (Reaffirmed)                                      |
|        | Cash Credit                | Long<br>Term          | 52.60   | ACUITE BBB+ (CE)   Stable (Upgraded from<br>ACUITE BBB   Stable) |
|        | Cash Credit                | Long<br>Term          | 76.00   | ACUITE BBB+ (CE)   Stable (Upgraded from<br>ACUITE BBB   Stable) |
|        | Bank Guarantee             | Short<br>Term         | 10.00   | ACUITE A2 (CE) (Upgraded from ACUITE<br>A3+)                     |
|        | Bank Guarantee             | Short<br>Term         | 5.00    | ACUITE A2 (CE) (Upgraded from ACUITE<br>A3+)                     |
|        | Letter of Credit           | Short<br>Term         | 84.00   | ACUITE A2 (CE) (Upgraded from ACUITE<br>A3+)                     |
|        | Letter of Credit           | Short<br>Term         | 30.00   | ACUITE A2 (CE) (Upgraded from ACUITE<br>A3+)                     |
|        | Bank Guarantee             | Short<br>Term         | 16.00   | ACUITE A2 (CE) (Upgraded from ACUITE<br>A3+)                     |
|        | Bank Guarantee             | Short<br>Term         | 17.00   | ACUITE A2 (CE) (Upgraded from ACUITE<br>A3+)                     |
|        | Letter of Credit           | Short<br>Term         | 60.00   | ACUITE A2 (CE) (Upgraded from ACUITE<br>A3+)                     |
|        | Bank Guarantee             | Short<br>Term         | 6.00    | ACUITE A2 (CE) (Upgraded from ACUITE<br>A3+)                     |
|        | Cash Credit                | Long<br>Term          | 46.00   | ACUITE BBB+ (CE)   Stable (Upgraded from<br>ACUITE BBB   Stable) |
|        | Cash Credit                | Long<br>Term          | 77.40   | ACUITE BBB+ (CE)   Stable (Upgraded from<br>ACUITE BBB   Stable) |
|        | Letter of Credit           | Short<br>Term         | 8.60    | ACUITE A2 (CE) (Upgraded from ACUITE<br>A3+)                     |
| 23 Jan | Cash Credit                | Long<br>Term          | 10.00   | ACUITE BBB+ (CE)   Stable (Upgraded from<br>ACUITE BBB   Stable) |
| 2020   | Proposed Bank<br>Guarantee | Short<br>Term         | 3754.00 | ACUITE A2 (CE) (Upgraded from ACUITE<br>A3+)                     |
|        | Cash Credit                | Long<br>Term          | 24.00   | ACUITE BBB+ (CE)   Stable (Upgraded from<br>ACUITE BBB   Stable) |
|        | Bank Guarantee             | Short<br>Term         | 55.00   | ACUITE A2 (CE) (Upgraded from ACUITE<br>A3+)                     |
|        | Cash Credit                | Long<br>Term          | 10.00   | ACUITE BBB+ (CE)   Stable (Upgraded from<br>ACUITE BBB   Stable) |
|        | Letter of Credit           | Short<br>Term         | 344.00  | ACUITE A2 (CE) (Upgraded from ACUITE<br>A3+)                     |
|        | Cash Credit                | Long<br>Term          | 20.00   | ACUITE BBB+ (CE)   Stable (Upgraded from<br>ACUITE BBB   Stable) |
|        | Letter of Credit           | Short<br>Term         | 20.00   | ACUITE A2 (CE) (Upgraded from ACUITE<br>A3+)                     |
|        |                            |                       |         |  |

| Letter of Credit | Short<br>Term | 5.00   | ACUITE A2 (CE) (Upgraded from ACUITE<br>A3+)                     |
|------------------|---------------|--------|--|
| Letter of Credit | Short<br>Term | 29.40  | ACUITE A2 (CE) (Upgraded from ACUITE<br>A3+)                     |
| Letter of Credit | Short<br>Term | 35.00  | ACUITE A2 (CE) (Upgraded from ACUITE<br>A3+)                     |
| Bank Guarantee   | Short<br>Term | 1.00   | ACUITE A2 (CE) (Upgraded from ACUITE<br>A3+)                     |
| Cash Credit      | Long<br>Term  | 635.00 | ACUITE BBB+ (CE)   Stable (Upgraded from<br>ACUITE BBB   Stable) |
| Bank Guarantee   | Short<br>Term | 4.00   | ACUITE A2 (CE) (Upgraded from ACUITE<br>A3+)                     |
| Cash Credit      | Long<br>Term  | 44.00  | ACUITE BBB+ (CE)   Stable (Upgraded from<br>ACUITE BBB   Stable) |

# Annexure - Details of instruments rated

| Lender's<br>Name            | ISIN              | Facilities                               | Date Of<br>Issuance | Coupon<br>Rate    | Maturity<br>Date  | Complexity<br>Level | Quantum<br>(Rs. Cr.) | Rating   |
|-----------------------------|-------------------|--|---------------------|-------------------|-------------------|---------------------|----------------------|--|
| Bank of<br>Baroda           | Not<br>Applicable | Bank Guarantee<br>(BLR)                  | Not<br>Applicable   | Not<br>Applicable | Not<br>Applicable | Simple              | 744.03               | ACUITE A3+<br> <br>Downgraded<br>( from<br>ACUITE A2 )   |
| Canara<br>Bank              | Not<br>Applicable | Bank Guarantee<br>(BLR)                  | Not<br>Applicable   | Not<br>Applicable | Not<br>Applicable | Simple              | 4.60                 | ACUITE A3+<br> <br>Downgraded<br>( from<br>ACUITE A2 )   |
| Central<br>Bank of<br>India | Not<br>Applicable | Bank Guarantee<br>(BLR)                  | Not<br>Applicable   | Not<br>Applicable | Not<br>Applicable | Simple              | 1.00                 | ACUITE A3+<br> <br>Downgraded<br>(from<br>ACUITE A2)   |
| Punjab<br>National<br>Bank  | Not<br>Applicable | Bank Guarantee<br>(BLR)                  | Not<br>Applicable   | Not<br>Applicable | Not<br>Applicable | Simple              | 36.00                | ACUITE A3+<br> <br>Downgraded<br>(from<br>ACUITE A2)   |
| Indian<br>Bank              | Not<br>Applicable | Bank Guarantee<br>(BLR)                  | Not<br>Applicable   | Not<br>Applicable | Not<br>Applicable | Simple              | 5.00                 | ACUITE A3+<br> <br>Downgraded<br>(from<br>ACUITE A2)   |
| Union Bank<br>of India      | Not<br>Applicable | Bank Guarantee<br>(BLR)                  | Not<br>Applicable   | Not<br>Applicable | Not<br>Applicable | Simple              | 21.00                | ACUITE A3+<br> <br>Downgraded<br>( from<br>ACUITE A2 )   |
| Bank of<br>Baroda           | Not<br>Applicable | Bank<br>Guarantee/Letter<br>of Guarantee | Not<br>Applicable   | Not<br>Applicable | Not<br>Applicable | Simple              | 16.00                | ACUITE A3+<br> <br>Downgraded<br>( from<br>ACUITE A2 )   |
| State Bank<br>of India      | Not<br>Applicable | Bank<br>Guarantee/Letter<br>of Guarantee | Not<br>Applicable   | Not<br>Applicable | Not<br>Applicable | Simple              | 290.00               | ACUITE A3+<br> <br>Downgraded<br>( from<br>ACUITE A2 )   |
| Canara<br>Bank              | Not<br>Applicable | Cash Credit                              | Not<br>Applicable   | Not<br>Applicable | Not<br>Applicable | Simple              | 77.40                | ACUITE BBB<br>  Negative  <br>Downgraded<br>  Stable to<br>Negative (<br>from ACUITE<br>BBB+ ) |
| State Bank<br>of India      | Not<br>Applicable | Cash Credit                              | Not<br>Applicable   | Not<br>Applicable | Not<br>Applicable | Simple              | 385.00               | ACUITE BBB<br>  Negative  <br>Downgraded<br>  Stable to<br>Negative (<br>from ACUITE           |

|                             |                   |             |                   |                   |                   |        |        | BBB+)  |
|-----------------------------|-------------------|-------------|-------------------|-------------------|-------------------|--------|--------|--|
| Bank of<br>Baroda           | Not<br>Applicable | Cash Credit | Not<br>Applicable | Not<br>Applicable | Not<br>Applicable | Simple | 378.60 | ACUITE BBB<br>  Negative  <br>Downgraded<br>  Stable to<br>Negative (<br>from ACUITE<br>BBB+ ) |
| Central<br>Bank of<br>India | Not<br>Applicable | Cash Credit | Not<br>Applicable | Not<br>Applicable | Not<br>Applicable | Simple | 44.00  | ACUITE BBB<br>  Negative  <br>Downgraded<br>  Stable to<br>Negative (<br>from ACUITE<br>BBB+ ) |
| Punjab<br>National<br>Bank  | Not<br>Applicable | Cash Credit | Not<br>Applicable | Not<br>Applicable | Not<br>Applicable | Simple | 46.00  | ACUITE BBB<br>  Negative  <br>Downgraded<br>  Stable to<br>Negative (<br>from ACUITE<br>BBB+ ) |
| Union Bank<br>of India      | Not<br>Applicable | Cash Credit | Not<br>Applicable | Not<br>Applicable | Not<br>Applicable | Simple | 54.00  | ACUITE BBB<br>  Negative  <br>Downgraded<br>  Stable to<br>Negative (<br>from ACUITE<br>BBB+ ) |
| Indian<br>Bank              | Not<br>Applicable | Cash Credit | Not<br>Applicable | Not<br>Applicable | Not<br>Applicable | Simple | 10.00  | ACUITE BBB<br>  Negative  <br>Downgraded<br>  Stable to<br>Negative (<br>from ACUITE<br>BBB+ ) |
| Bank of<br>Baroda           | Not<br>Applicable | Cash Credit | Not<br>Applicable | Not<br>Applicable | Not<br>Applicable | Simple | 150.00 | ACUITE BBB<br>  Negative  <br>Downgraded<br>  Stable to<br>Negative (<br>from ACUITE<br>BBB+ ) |
| Indian<br>Bank              | Not<br>Applicable | Cash Credit | Not<br>Applicable | Not<br>Applicable | Not<br>Applicable | Simple | 100.00 | ACUITE BBB<br>  Negative  <br>Downgraded<br>  Stable to<br>Negative (<br>from ACUITE<br>BBB+ ) |
| State Bank<br>of India      | Not<br>Applicable | Cash Credit | Not<br>Applicable | Not<br>Applicable | Not<br>Applicable | Simple | 125.00 | ACUITE BBB<br>  Negative  <br>Downgraded<br>  Stable to<br>Negative (<br>from ACUITE<br>BBB+ ) |

| Bank of<br>Baroda           | Not<br>Applicable | Covid Emergency<br>Line. | Not<br>Applicable | Not<br>Applicable | Not<br>Applicable | Simple | 4.70   | ACUITE BBB<br>  Negative  <br>Downgraded<br>  Stable to<br>Negative (<br>from ACUITE<br>BBB+) |
|-----------------------------|-------------------|--------------------------|-------------------|-------------------|-------------------|--------|--------|---|
| Bank of<br>Baroda           | Not<br>Applicable | Letter of Credit         | Not<br>Applicable | Not<br>Applicable | Not<br>Applicable | Simple | 89.40  | ACUITE A3+<br> <br>Downgraded<br>( from<br>ACUITE A2 )  |
| State Bank<br>of India      | Not<br>Applicable | Letter of Credit         | Not<br>Applicable | Not<br>Applicable | Not<br>Applicable | Simple | 109.00 | ACUITE A3+<br> <br>Downgraded<br>( from<br>ACUITE A2 )  |
| Punjab<br>National<br>Bank  | Not<br>Applicable | Letter of Credit         | Not<br>Applicable | Not<br>Applicable | Not<br>Applicable | Simple | 48.00  | ACUITE A3+<br> <br>Downgraded<br>( from<br>ACUITE A2 )  |
| Central<br>Bank of<br>India | Not<br>Applicable | Letter of Credit         | Not<br>Applicable | Not<br>Applicable | Not<br>Applicable | Simple | 30.00  | ACUITE A3+<br> <br>Downgraded<br>( from<br>ACUITE A2 )  |
| Canara<br>Bank              | Not<br>Applicable | Letter of Credit         | Not<br>Applicable | Not<br>Applicable | Not<br>Applicable | Simple | 14.00  | ACUITE A3+<br> <br>Downgraded<br>( from<br>ACUITE A2 )  |
| Bank of<br>Baroda           | Not<br>Applicable | Letter of Credit         | Not<br>Applicable | Not<br>Applicable | Not<br>Applicable | Simple | 200.00 | ACUITE A3+<br> <br>Downgraded<br>( from<br>ACUITE A2 )  |
| Indian<br>Bank              | Not<br>Applicable | Letter of Credit         | Not<br>Applicable | Not<br>Applicable | Not<br>Applicable | Simple | 50.00  | ACUITE A3+<br> <br>Downgraded<br>( from<br>ACUITE A2 )  |
| State Bank<br>of India      | Not<br>Applicable | Letter of Credit         | Not<br>Applicable | Not<br>Applicable | Not<br>Applicable | Simple | 70.00  | ACUITE A3+<br> <br>Downgraded<br>( from<br>ACUITE A2 )  |
| Indian<br>Bank              | Not<br>Applicable | Letter of Credit         | Not<br>Applicable | Not<br>Applicable | Not<br>Applicable | Simple | 5.00   | ACUITE A3+<br> <br>Downgraded<br>( from<br>ACUITE A2 )  |
| Union Bank<br>of India      | Not<br>Applicable | Letter of Credit         | Not<br>Applicable | Not<br>Applicable | Not<br>Applicable | Simple | 55.00  | ACUITE A3+<br> <br>Downgraded<br>( from<br>ACUITE A2 )  |

| Not<br>Applicable | Not<br>Applicable | Proposed Bank<br>Guarantee   | Not<br>Applicable | Not<br>Applicable | Not<br>Applicable | Simple | 236.47 | ACUITE A3+<br> <br>Downgraded<br>( from<br>ACUITE A2 )   |
|-------------------|-------------------|------------------------------|-------------------|-------------------|-------------------|--------|--------|--|
| Not<br>Applicable | Not<br>Applicable | Proposed Cash<br>Credit      | Not<br>Applicable | Not<br>Applicable | Not<br>Applicable | Simple | 335.14 | ACUITE BBB<br>  Negative  <br>Downgraded<br>  Stable to<br>Negative (<br>from ACUITE<br>BBB+ ) |
| Not<br>Applicable | Not<br>Applicable | Proposed Cash<br>Credit      | Not<br>Applicable | Not<br>Applicable | Not<br>Applicable | Simple | 615.16 | ACUITE BBB<br>  Negative  <br>Downgraded<br>  Stable to<br>Negative (<br>from ACUITE<br>BBB+ ) |
| Canara<br>Bank    | Not<br>Applicable | Working Capital<br>Term Loan | Not<br>available  | Not<br>available  | Not<br>available  | Simple | 120.00 | ACUITE BBB<br>  Negative  <br>Downgraded<br>  Stable to<br>Negative (<br>from ACUITE<br>BBB+)  |

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