



To, Listing Department National Stock Exchange of India Limited Exchange Plaza, C-1, G Block, Bandra Kurla Complex, Bandra (East), Mumbai - 400 051.

Symbol: ANGELONE

Department of Corporate Service BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400 001.

#### Scrip Code: 543235

Dear Sir/ Ma'am,

#### Subject: Press release - Q4 FY24 Business Performance Highlights

Please find enclosed Press Release dated April 17, 2024 for the captioned subject.

This is for your information and records.

Thanking You,

For Angel One Limited

Naheed Patel Company Secretary and Compliance Officer Membership No: A22506

Place: Mumbai Date: April 17,2024



#### Corporate & Regd Office:

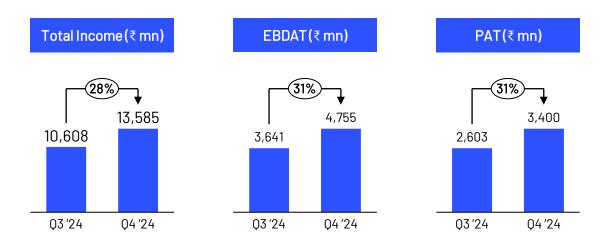
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E: support@angelone.in www.angelone.in Angel One Limited CIN: L67120MH1996PLC101709, SEBI Registration No Stock Broker:INZ000161534, CDSL: IN-DP-384-2018, PMS:INP000001546, Research Analyst: INH000000164, Investment Advisor: INA000008172, AMFI Regn. No. ARN-77404, PFRDA, Regn. No.-19092018.



### Q4 FY24 Business Performance Highlights

**Mumbai**, **17**<sup>th</sup> **April**, **2024**: Angel One Limited (BSE: 543235) (NSE: ANGELONE), announced its audited consolidated financial results for the quarter and full year ended 31<sup>st</sup> Mar 2024.



		Q4 <i>"</i> 24	% Change QoQ	% Change YoY
Client Acquisition Metrics	Total Client Base	22.2 Mn	14.3%	<b>1</b> 61.5%
	Gross Client Acquisition	2.9 Mn	17.2%	123.7%
	Share in India's Demat Accounts	14.7%	<b>†</b> 72 bps	<b>1</b> 266 bps
Active Client Metrics	NSE Active Client Base	6.1 mn	14.5%	<b>1</b> 42.7%
	Rank In Incremental NSE Active Client	2 <sup>nd</sup>	Maintained	Maintained
	Share in NSE Active Client	15.0%	1 24 bps	<b>1</b> 88 bps
Transaction Metrics	Number of Orders	471 Mn	<b>1</b> 34.5%	19.4%
	Average Daily Turnover	₹44.4 Trn	<b>1</b> 23.3%	139.9%
	Share in Retail Overall Equity Turnover <sup>s</sup>	18.1%	🚹 83 bps	NA

\$ Based on notional turnover for equity futures and premium turnover for equity options and retail category turnover data for cash segment. Due to unavailability of data in same format for Q4 FY23, market share for the corresponding period is unavailable.



**Commenting on Angel One's performance, Mr. Dinesh Thakkar, Chairman & Managing Director said**, "Angel One has always focused on innovation to fulfil its unwavering commitment to client-centricity. In the journey we have traversed, Angel One has achieved many milestones and garnered trust from its clients. FY24's performance resonates the same, as we delivered a historic performance yet again. We have built a solid roster of clients, with strong behavioral traits, who not only transact with us but also advocate for us, with each cohort consistently giving us revenues every year. We recently completed a capital raise of Rs 15 billion to capitalize the business for future growth.

We are delighted to share that Angel One has once again delivered a historic performance during the quarter, as we clocked our highest ever quarterly gross client acquisition at 2.9 million, expanding our client base to over 22 million. Our clients executed over 470 million orders during the quarter, which is also our lifetime high, facilitating our best quarterly financial performance."

#### Business Performance at a Glance:

#### **Turnover Market Share**

Based on Option Premium Turnover	Q4 <i>'</i> 24	Q3 <i>'</i> 24	QoQ Growth
Overall Equity <sup>s^</sup>	18.1%	17.2%	83 bps
F&O <sup>\$</sup>	19.8%	18.6%	122 bps
Cash^	15.4%	15.1%	29 bps
Commodity	59.5%	58.8%	75 bps

#### No. of Orders

Particulars(Mn)	Q4 <i>'</i> 24	Q3 <i>'</i> 24	QoQ Growth
Total	471	350	34.5%
F&0	355	262	35.5%
Cash	102	74	37.2%
Commodity	14	14	2.7%

\$ Based on notional turnover for equity futures and premium turnover for equity options and retail category turnover data for cash segment. ^ Based on retail category turnover data for cash segment.



#### <u>Client Addition & Client Base</u>

- A Highest ever clients added in a quarter at 2.9 mn, a growth of 17.2% on QoQ basis
- ▲ Client base stood at nearly 22.2 mn, a growth of 14.3% on QoQ basis

#### <u>Average Daily Turnover (ADTO)</u>

▲ ₹44.4 trillion in Q4 ′24 vs ₹ 36.0 trillion in Q3 ′24, a growth of 23.3% on QoQ basis

#### <u>Consolidated Total Gross Revenues</u>

▲ ₹13,585 mn in Q4 '24 vs ₹10,608 mn in Q3 '24, a growth of 28.1% on QoQ basis

#### <u>Consolidated EBDAT</u>

- ▲ ₹4,755 mn in Q4 '24 vs ₹3,641 mn in Q3 '24, a growth of 30.6% on QoQ basis
- ▲ EBDAT Margin (as % of Net Income) stood at 44.8% in Q4 '24

#### <u>Consolidated Profit After Tax From Continuing Operations</u>

▲ ₹3,400 mn in Q4 '24 vs ₹ 2,603 mn in Q3 '24 , a growth of 30.6% on QoQ basis

### About Angel One Ltd.

Angel One Limited, (NSE: ANGELONE, BSE: 543235) is the largest listed retail stock broking house in India, in terms of active clients on NSE. Angel One is a technology-led financial services company, providing broking and advisory services, margin funding and distribution of third-party financial products to its clients. The broking and allied services are offered through online and digital platforms to clients acquired directly and through assisted business.

Angel One Limited extensively uses Artificial Intelligence, Machine Learning and Data Science to create a superior digital experience. The company has built a host of digital properties like Angel One Mobile App, 'ARQ Prime' a rule-based recommendation engine, 'SmartAPI' a free-tointegrate API platform, 'Smart Money' an investor education platform, 'SmartStore' a marketplace for fintech products, learning platform and social forums for over 22 million clients.



#### Safe Harbor Statement

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forwardlooking statements to reflect actual results changed assumptions or other factors.

#### For further information, please contact

Company:

Investor Relations Advisors :



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