

Date: 16th May, 2022

To, Dept. of Corporate Services, BSE Limited, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400 001 BSE Scrip Code: 533161	To, The Listing Department, National Stock Exchange of India Limited, Exchange Plaza, Bandra Kurla Complex, Bandra (East), Mumbai 400051 NSE Scrip Code: EMMBI
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Sub: Investor Presentation to Analysts/Investors

Dear Sir,

We are attaching herewith a copy of the investor presentation on the Audited Financial Results of the Company for the Quarter and Financial Year ended 31st March, 2022 which will be presented to Analysts/ Investors.

The aforesaid presentation is also available on the Company's website www.emmbi.com.

Kindly take the above information on your records.

Thanking you,

Yours faithfully,

For Emmbi Industries Limited


Kaushal Patvi
Company Secretary



Encl: As above

A high-speed photograph of a bright yellow-green tennis ball in mid-air, just above a white baseline on a green tennis court. The ball is slightly out of focus, and a spray of white dust or sand is visible at the point of contact with the court surface. The background is a dark, blurred green, suggesting a grassy area or a dark sky.

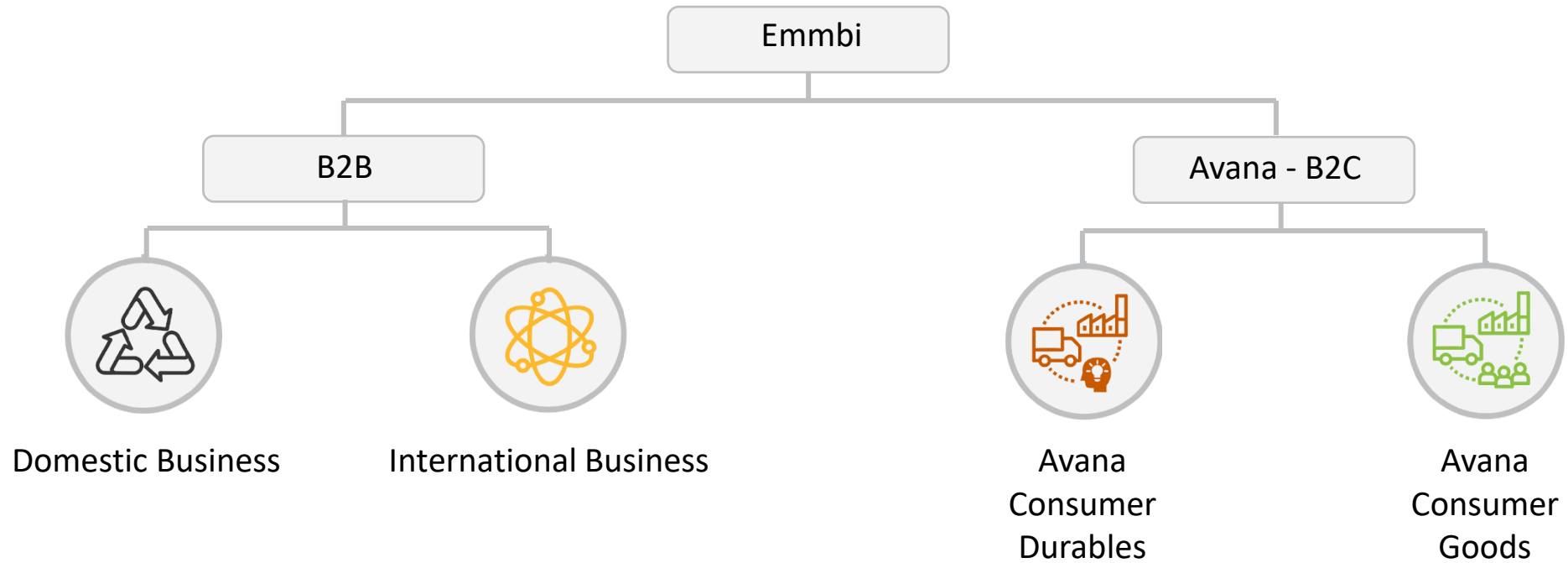
Emmbi Industries Limited
FY 22, Investor Presentation

Disclaimer

This is not an investment recommendation, and this presentation contains forward-looking statements, identified by words such as 'plans', 'expects', 'will', 'anticipates', 'believes', 'intends', 'projects', 'estimates' and so on.

All statements that address expectations or projections about the future, but not limited to the Company's strategy for growth, product development, market position, expenditures and financial results, are forward-looking statements. Since these are based on certain assumptions and expectations of future events, these are subject to extraneous, as well as other factors. You are required to do your own research prior to making any strategic or commercial decisions based on this presentation. Neither the Company or its Directors, Management and/or Employees can be held liable for decisions made by the readers.

Emmbi's Verticals



International Business

- Major Products: Industrial Packaging, Advanced Composites, Container Liners
- Major Sectors: Pharmaceuticals, FMCG, Chemicals, Food, Construction, Automobiles
- Major Geographical Markets: 66+ Countries worldwide



Domestic Business

- Major Products: Industrial Packaging
- Major Sectors: FMCG, Automobiles, Chemicals, Food
- Major Geographical Markets: Maharashtra, Gujarat, Madhya Pradesh, Goa, Karnataka, Delhi-NCR, Dadra and Nagar Haveli and Daman and Diu



Avana Consumer Durables

- Major Products: Avana Jalasanchay, Avana Jalasanchay Super
- Major Sectors: Water Conservation, Agriculture, Aquaculture
- Major Geographical Markets: Maharashtra, Rajasthan, Karnataka, Madhya Pradesh, Punjab, Haryana



Avana Consumer Goods

- Major Products: Avana Kapila Murughas Bag, Avana Anant Leno Bag, Avana Tank, Avana Rakshak Tarpaulin, Avana Prabal Thread
- Major Sectors: Agriculture, Agri-inputs, Agri-packaging, Dairy
- Major Geographical Markets: Maharashtra



Financial Highlights



2022: The Bounce Back



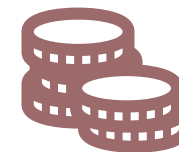
Increased
production
efficiency



Strong Export order
book



Agricultural retail
restrictions removed



US/Europe
Economic Growth

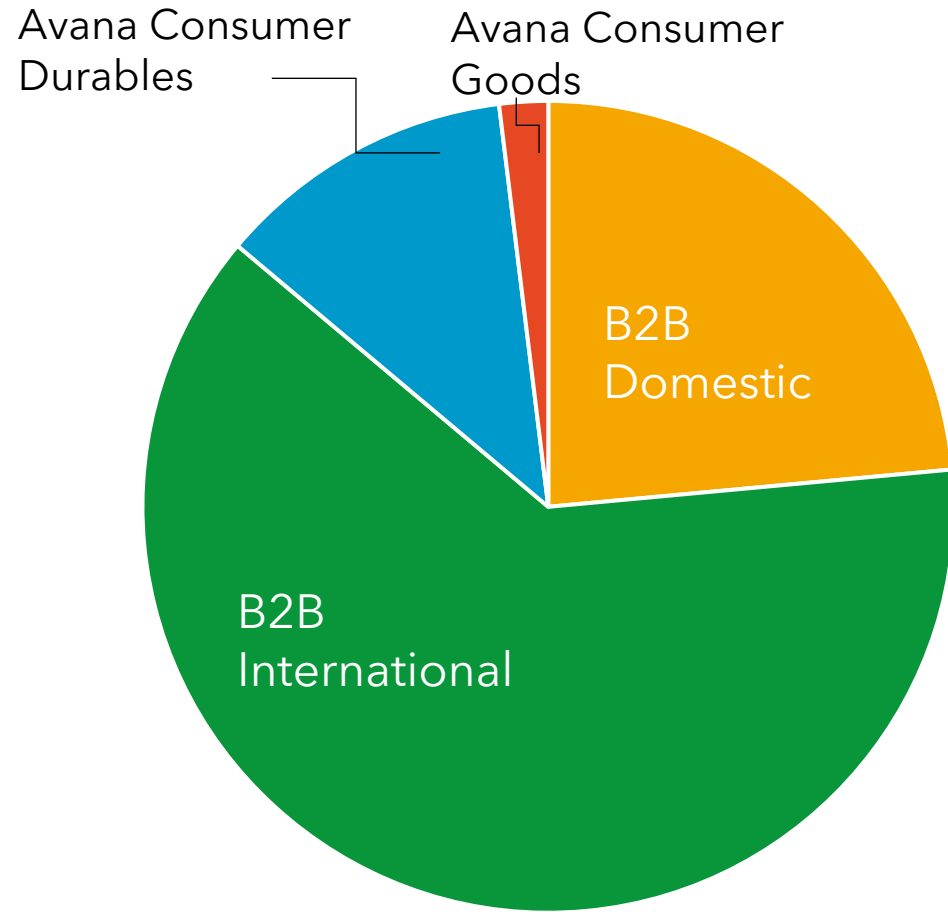
FY22 - Financial Highlights

FY21 vs. FY22

Revenues up by 59.6%; PAT up by 148%

(₹ Millions)	FYE2021	FYE2022	Q4 2021	Q4 2022
Revenues	3,198.39	5,103.69	1,088.16	1,277.34
EBIDTA	286.43	492.08	88.21	128.33
PAT	76.74	190.33	30.63	45.92
EPS	4.34	10.76	1.73	2.60
BV	76.40	86.71	NA	NA
Working Cap Days	149	96	NA	NA

Vertical-wise Breakdown



Figures as on 31.03.2022

Growth Composition

Division	Growth%
B2B International	73.24%
B2B Domestic	43.11%
Avana Consumer Durables	20.77%
Avana Consumer Goods	560.00%
Total	59.57%

Figures as on 31.03.2022

Q4 Highlights

- To cater to the UK's new plastic packaging tax, Emmbi launched the Reclaim30 range in Q3
 - In Q4, Emmbi commercially billed \$1 Million+ in this product line
- Emmbi on path to become zero-waste company by FY23
 - Net wastage reduced by 50% (during Q4)
- Avana Mulch Film launched successfully - capacity expansion planned in FY23
- Capacity utilization reaches all time high of 90%



emmbi[™]
Reclaim30
30% Recycled Polypropylene

Launching Emmbi Reclaim30

- Reclaim30 is Emmbi's range of sustainable plastic packaging, which uses 30%+ recycled polypropylene
- Emmbi is positioning itself as the one-stop-shop for such sustainable packaging products by combining superior quality with a strong understanding of laws & paperwork
- The Reclaim30 Trademark has been applied for registration in select countries across the globe

A close-up photograph of a person's hand in a dark suit jacket placing a wooden block on top of a staircase-like structure made of several rows of wooden blocks. The blocks are arranged in a way that each row is slightly higher than the previous one, creating a step-like effect. The background is blurred, showing a stone wall.

Long-Term Growth Drivers

Growth Drivers: Emmbi

Packaging growth is directly correlated to GDP growth

Debottlenecking manufacturing facility created ability to produce higher quantities, with higher margins

Focus on sustainable industrial packaging, registering the Emmbi ReClaim trademark

New range of barrier packaging, high potential in the domestic packaging business

Growth Drivers: Avana

Asset-light model with Partner Manufacturers

Growth in Avana's brand loyalty

Focus on consumer marketing through Advertisements, YouTube collaborations etc.

Quicker Go-To-Market (GTM) Strategies

Cross-Selling / Up-Selling Products

Thank You

For more information,
please contact Emmbi
Investor Services at
info@emmbi.com

