

5th August, 2021

The General Manager,
Corporate Relationship Dept.,
BSE limited,
1st Floor, New Trading Ring,
Rotunda Building,
P.J. Towers, Dalal Street, Fort,
Mumbai-400 001
(Stock Code: 531548)

The Secretary,
National Stock Exchange of India Ltd.,
Exchange Plaza, 5th Floor,
Bandra-Kurla Complex,
Bandra (E), Mumbai-400 051
(Stock Code: SOMANYCERA)

Sub: Investor Update for the Q1/ FY22.

Dear Sir,

Please find enclosed herewith Investor update of Somany Ceramics Limited highlighting the performance of the Company during the quarter ended on 30th June, 2021.

This is for your information and record.

Thanking you,

Yours faithfully,
For **Somany Ceramics Limited**



Amrish Julka
GM (Legal) and Company Secretary
M No.: F4484

Encl: as above





SOMANY CERAMICS LIMITED

Investor Update – Q1'FY22

August 5, 2021

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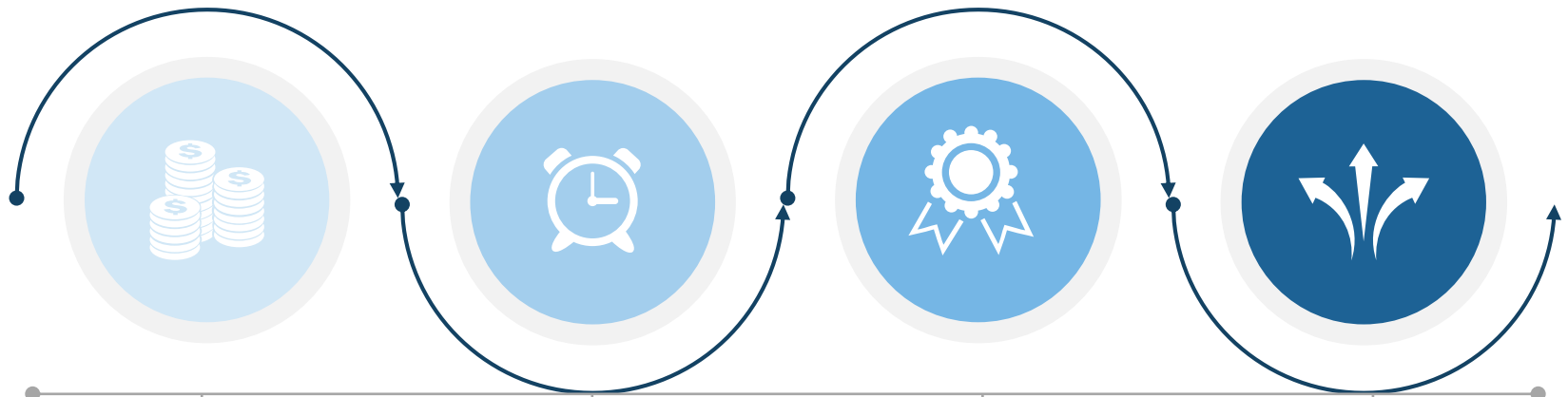
Once again Indian economy demonstrated its resilience after the reoccurrence of pandemic outbreak, which clearly caused obstruction to the vigorous recovery momentum. It has been evident in our business performance for the month of July too.

We have reported a growth of 95% in our topline during the quarter as compared to corresponding quarter of last year. Though it is appearing significantly higher, the second wave of pandemic adversely impacted the overall performance of the quarter. Despite this, our working capital has further improved depicting our determination to maintain this discipline.

We are relentlessly working to strengthen brand SOMANY further by creating deeper distribution network; enriching our product offerings and value addition; increasing shelf space and higher visibility to enhance top of the mind recall.

Our capacity expansions are on progress and likely to be completed as per the schedule.

We repose our faith in the resurgence of Indian economy and look forward exciting time ahead !!!



Capacity

- Tiles capacity of ~63 msm p.a. (including dedicated outsource tie ups)
- Sanitaryware capacity of 1.15 mn pcs p.a. (excluding outsource tie ups)
- Bath fittings capacity at 0.65 mn pcs p.a. (excluding outsource tie ups)

Production

- Tiles Production of 8.55 msm in Q1 from Own plant (4.42 msm) and JVs (4.13 msm)
- Capacity Utilisation in Q1 at: 65% in tiles; 39% in sanitaryware; 74% in faucets

Sales Mix

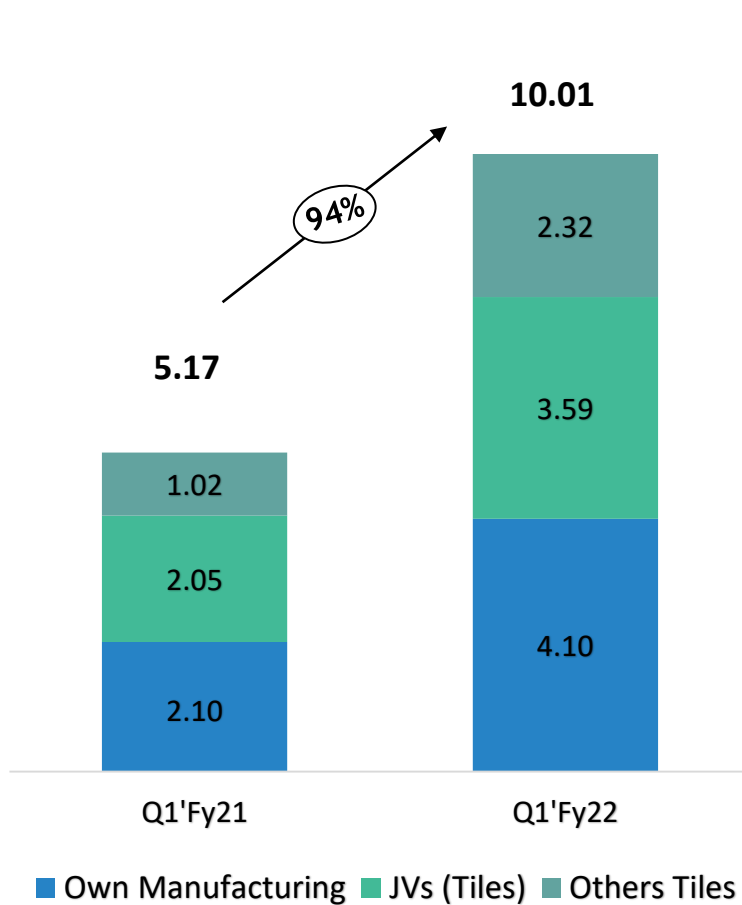
- Own manufacturing (38%), JVs (38%) & Others (24%)

Financial Snapshot (Standalone)

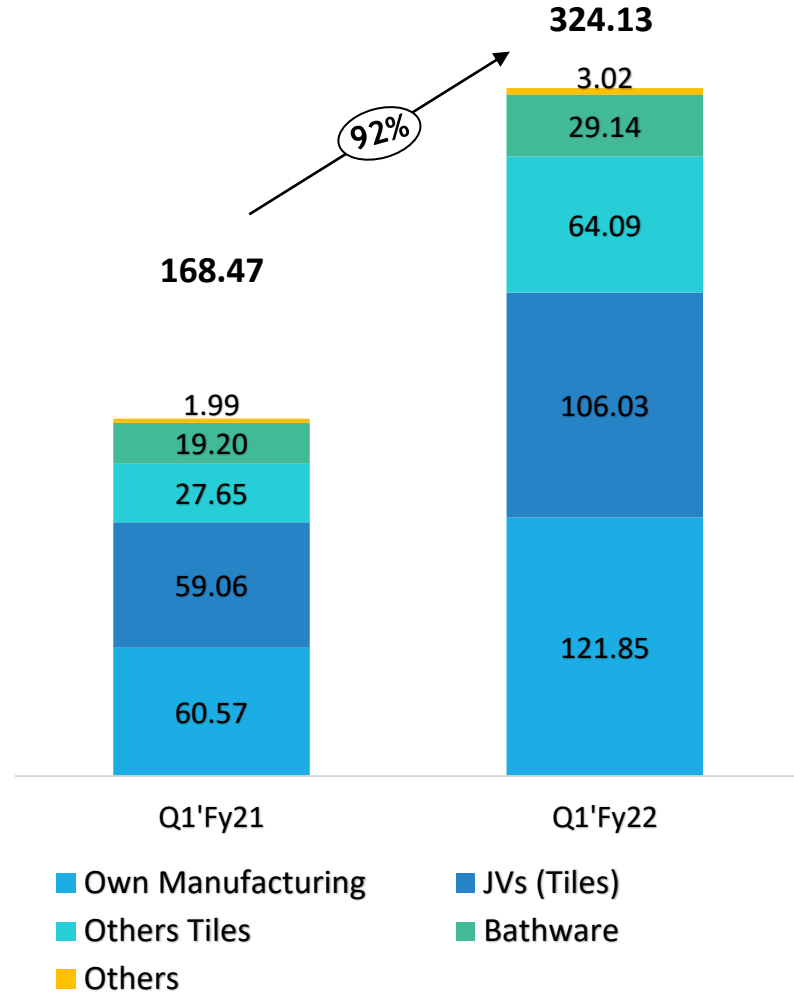
- Sales augmented to ₹ 324 crores in Q1
- PBT & PAT stood at ₹ 8 crores and ₹ 6 crores for Q1 respectively

Sales Performance

Tiles Volume (msm)



Value (₹ in crores)



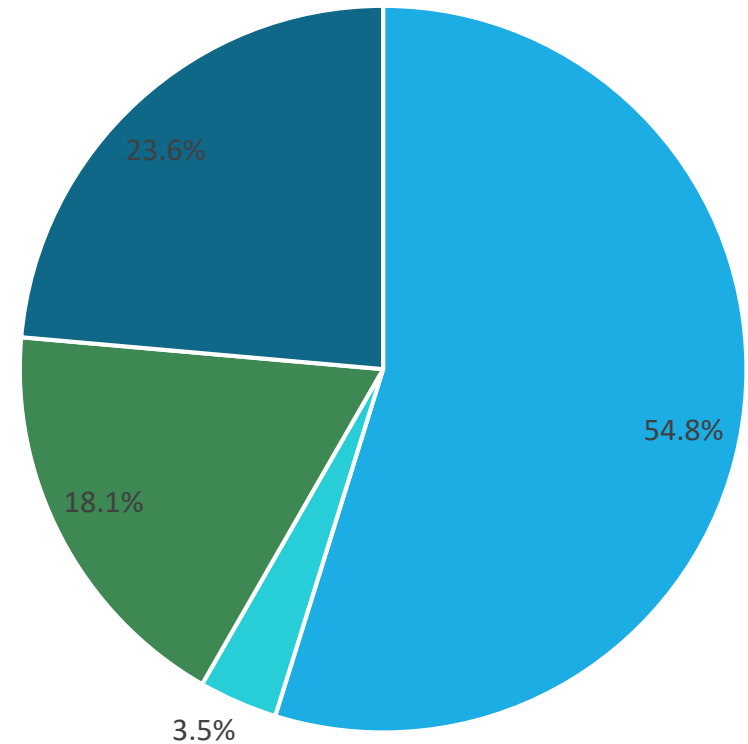
Profit & Loss

Particulars	Standalone			Consolidated		
	Q1'FY22	Q1'FY21	Growth	Q1'FY22	Q1'FY21	Growth
Sales	324	168	92.4%	329	169	94.8%
EBIDTA	14	(10)	244.4%	23	(12)	298.8%
<i>EBIDTA margin</i>	4.5%	(5.9%)	-	7.0%	(6.9%)	-
Profit Before Tax	8	(23)	133.9%	6	(36)	115.5%
<i>PBT margin</i>	2.4%	(13.6%)	-	1.7%	(21.2%)	-
Exceptional Item	0	0	-	0	0	-
PBT after Exceptional Item	8	(23)	133.9%	6	(36)	115.5%
Tax expenses	2	(6)	134.3%	2	(9)	122.0%
Profit after tax (PAT)	6	(17)	133.8%	3	(26)	113.2%
PAT - Controlling Interest	-	-	-	4	(22)	120.3%
EPS (Rs.)	1.37	(4.04)	133.9%	1.05	(5.19)	120.2%

Figures in ₹ crores

Shareholding as on 30th Jun'21

Particulars	30 th Jun'21	31 st Mar'21
Promoters	54.8%	54.8%
FII	3.5%	2.6%
DII	18.1%	17.9%
Others	23.6%	24.7%
Equity Shares	42,379,426	42,379,426



■ Promoters ■ FII ■ DII ■ Others

For further information, please contact:

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www.somanyceramics.com



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