

July 07, 2022

To
The Manager
The Department of Corporate Services
BSE Limited
Floor 25, P. J. Towers,
Dalal Street, Mumbai – 400 001

To
The Manager
The Listing Department
National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex,
Bandra (East), Mumbai – 400 051

Scrip Code: 539450

Scrip Symbol: SHK

Dear Sir/ Madam,

Sub: Disclosure pursuant to Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015

Pursuant to the above mentioned regulation, please find enclosed herewith business update for Q1 – FY 23.

We request you to kindly take the same on record.

Thanking you,

Yours faithfully,

For S H Kelkar and Company Limited



Rohit Saraogi
Company Secretary & Compliance Officer



Encl: As above





S H Kelkar and Company Limited

Corporate Office: L.B.S Marg, Near Balrajeshwar Temple, Mulund (W), Mumbai – 400080

Registered Office: Devkaran Mansion, 36, Mangaldas Road, Mumbai 400 002.

Mumbai, July 7, 2022: S H Kelkar and Company Ltd (SHK), the largest Indian origin Fragrance and Flavours Company in India, would like to share the following business update for Q1 FY 2022-23

Operational Update:

- The demand environment and offtake across the emerging and European markets remained steady during the quarter, with stable client engagements witnessed across categories. On a consolidated basis, Q1 FY 22-23 sales stood at Rs. 412 crore. On a like-to-like basis (excl. Acquisitions), revenues at constant currency grew by 7.5% YoY with negative impact on forex ~ 1.6%. Emerging market sales stood at Rs. 319 crore, registering organic growth of 9.2% on a YoY basis. On the profitability front, the Company expects to maintain margins within a steady range during the quarter, despite the volatile RM environment
- The Company has successfully integrated its recent acquisitions, namely Holland Aromatics B.V. and NuTaste Food and Drink Labs Private Limited into its business model. Both acquired entities, on a standalone basis, reported notable revenue growth during the quarter
- SHK's participation in the RFP (Request for Proposal) by a large global FMCG MNC is progressing well. In the quarter, SHK signed an agreement making it one of the few Global Fragrance and Flavour companies to be among the MNC's core supplier list. Overall, SHK remains optimistic on the significant multi-year business potential from this global tender and anticipates business to build on from this calendar year itself
- On the Balance sheet front, the Company's net debt position stood at ~Rs. 473 crore as on June 30, 2022 as against Rs. 509 crore as on March 31, 2022. The decrease in debt was primarily on account of healthy cash flow generation during the quarter. As indicated earlier, SHK anticipates a gradual reduction of net debt, going forward

Note: All figures mentioned in the business update are provisional and unaudited.