



Date: August 13, 2024

The Secretary,
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai – 400 001
Scrip Code: 543971

Dear Sir/Madam,

Sub: Disclosure regarding Corporate Presentation under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 of M/s. Bondada Engineering Limited (“BONDADA”) for the quarter ended 30th June, 2024.

Ref: Intimation under Regulation 30 and other applicable regulations of SEBI (Listing Obligation & Disclosure Requirements) Regulations, 2015

With reference to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the Corporate Presentation of M/s. Bondada Engineering Limited (“BONDADA”) for the quarter ended 30th June, 2024.

The above-mentioned Corporate Presentation will also be available on website of the Company www.bondada.net

Kindly take the aforementioned submission on your records.

Thank You,

For Bondada Engineering Limited

Sonia Bidlan
CS & Compliance Officer

Bondada Engineering Limited
(Formerly known as Bondada Engineering Pvt Ltd)

Regd. Office:
Plot No-37, Ashok Manoj Nagar,
Kapra, Hyderabad, Telangana-500062,
INDIA

Corporate Office:
BONDADA HOUSE,
C-26, Kushaiguda Industrial Area,
Kushaiguda, ECIL, Hyderabad,
TG-500062
Phone Number: 7207034662

CIN : U28910TG2012PLC080018 Email : Info@bondada.net, Website : www.bondada.net

Corporate Presentation

August 2024





Bondada Engineering Limited has achieved a significant milestone by securing an



from **CRISIL** for its Banking facilities
This prestigious rating underscores the company's excellent operational performance and strong Financial health and Creditworthiness.

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info@bondada.net

Bondada.net

Bondada House, C-26, Kushaiguda Industrial Area, ECIL, Hyderabad - 500062



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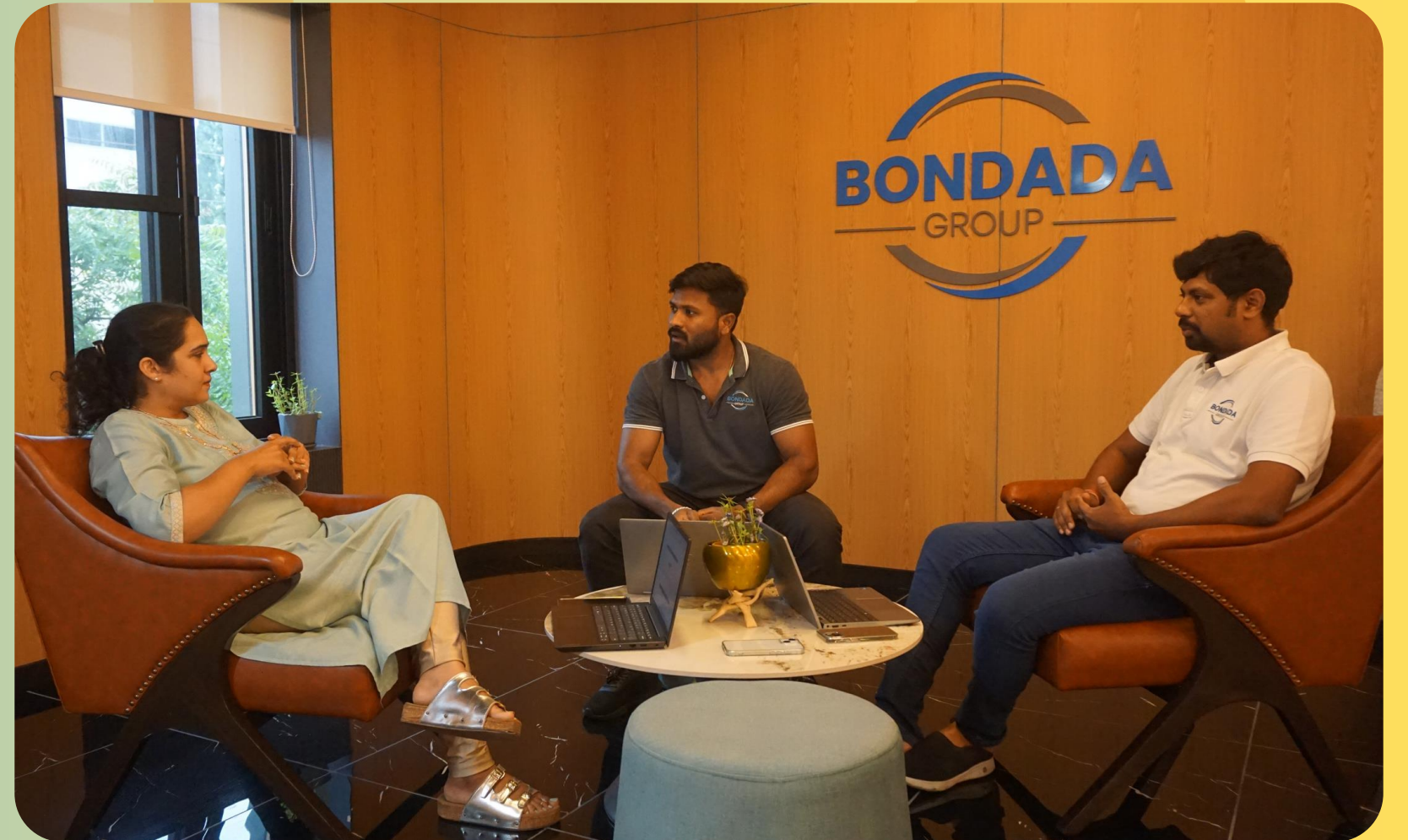
Certified

APR 2024-APR 2025

INDIA

Inside the Presentation

- **Company Information**
- **Business Model**
- **Company Presence**
- **Financial Statements**
- **Financial Highlights**
- **Order Book**
- **Stock Highlights**



CHAIRMAN'S Message

Dear Shareholders,

It is with great pleasure and pride that I address you today, reflecting on the remarkable journey of Bondada Engineering. Over the years, we have grown in leaps and bounds, surpassing milestones and achieving remarkable success. From humble beginnings with a revenue of 7 crores, we have scaled to extraordinary heights, boasting a revenue of 800 crores today.

Our journey has been marked by consistent and impressive growth, with a stellar 53% Compound Annual Growth Rate (CAGR) over the past 12 years. This remarkable achievement is a testament to the dedication and hard work of our team, the unwavering support of our shareholders, and the trust placed in us by our valued customers and partners.

As we stand today, we are proud to announce that we have a substantial order book in hand, reflecting the confidence and trust reposed in us by our clients. This order book not only underscores our operational efficiency but also serves as a springboard for future growth and expansion. Looking ahead, we are filled with optimism and excitement as we see a plethora of new and significant opportunities on the horizon. Our commitment to innovation, excellence, and customer satisfaction remains unwavering, and we are poised to capitalise on these opportunities to further propel our growth trajectory.

In conclusion, I extend my heartfelt gratitude to each and every one of you for your unwavering support and trust in Bondada Engineering. Together, let us continue to march forward with confidence, determination, and resilience, as we embark on the next phase of our journey towards greater success and prosperity.'

Dr. Bondada Raghavendra Rao

CMD of Bondada Group



CFO's Message

Dear Shareholders,

I am delighted to reflect on the phenomenal journey of our company throughout the fiscal year 2023-24. The year has been marked by significant achievements and milestones that underscore our commitment to growth and excellence. With great pleasure, I share that we have achieved a remarkable revenue of 800 crores this year, representing an extraordinary growth rate of 117% year-on-year in our top line and an impressive 170% year-on-year growth in our bottom line. However, I am even more excited about the prospects that lies ahead.

Looking ahead, we are optimistic about sustaining or achieving even greater growth in the fiscal year in 2024-25 than what we have shown last year. Our confidence is bolstered by our robust 1GW order book in the solar sector as of March 31st, 2023, along with a substantial order book across all our business verticals. With the substantial order book we currently hold, it is imperative for us to ensure timely execution and delivery of projects within the stipulated timeframe of 12-24 months. I am proud to emphasize that since the inception of our company, we have maintained an impeccable track record of not delaying or canceling any of our projects. This commitment to reliability and efficiency is a key differentiator for us, setting us apart in the industry.

Furthermore, I am pleased to share that we have recently recruited talent from prestigious institutions such as the Indian Institutes of Management (IIMs). This strategic decision reflects our ongoing commitment to excellence and innovation in all aspects of our operations. With their expertise and fresh perspectives, I am confident that our new recruits will contribute significantly to our continued growth and success.

In conclusion, I want to express my gratitude to each of you for your continued support and confidence in our company. Rest assured, we are fully committed to achieving our targets for 2024 and beyond, leveraging our strong order book, impeccable track record, and talented team to drive sustainable growth and create long-term value for our shareholders.

Baratam Satyanarayana

WTD & CFO





Company Information



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APR 2024-APR 2025

INDIA



Company Name:

Bondada Engineering Ltd

Date of Incorporation:

March 29, 2012

Business:

Telecom and Solar EPC :

CIN: U28910TG2012PLC080018

Corp. Office: Bondada House, C-26, ECIL, Kushaiguda Industrial Area, Kushaiguda, Hyderabad, Telangana, 500062

Email: info@bondada.net

Website: www.bondada.net

Registrar & Share Transfer Agent:

Kfin Technologies Ltd

Tel. No.: 040-67162222.

Share Listing:

The Company's stock has been listed on the Bombay Stock Exchange since August 30, 2023



BONDADA | 543971 |

INE008P01011



Company Strategy and Strategic Policy

To enhance business continuity and strategies in the future, the Board of Directors has reaffirmed Bondada Engineering Ltd.'s "Pride of the Global" as Goal 2030. Given the scope of Bondada Group's businesses and operations across multiple states, this makes sense. Bondada Group aims to be "one of the best Solar & Telecom EPC players in the country." also the company aims to become one of the **Top Five EPC** companies in India by 2030.



Telecom
EPC

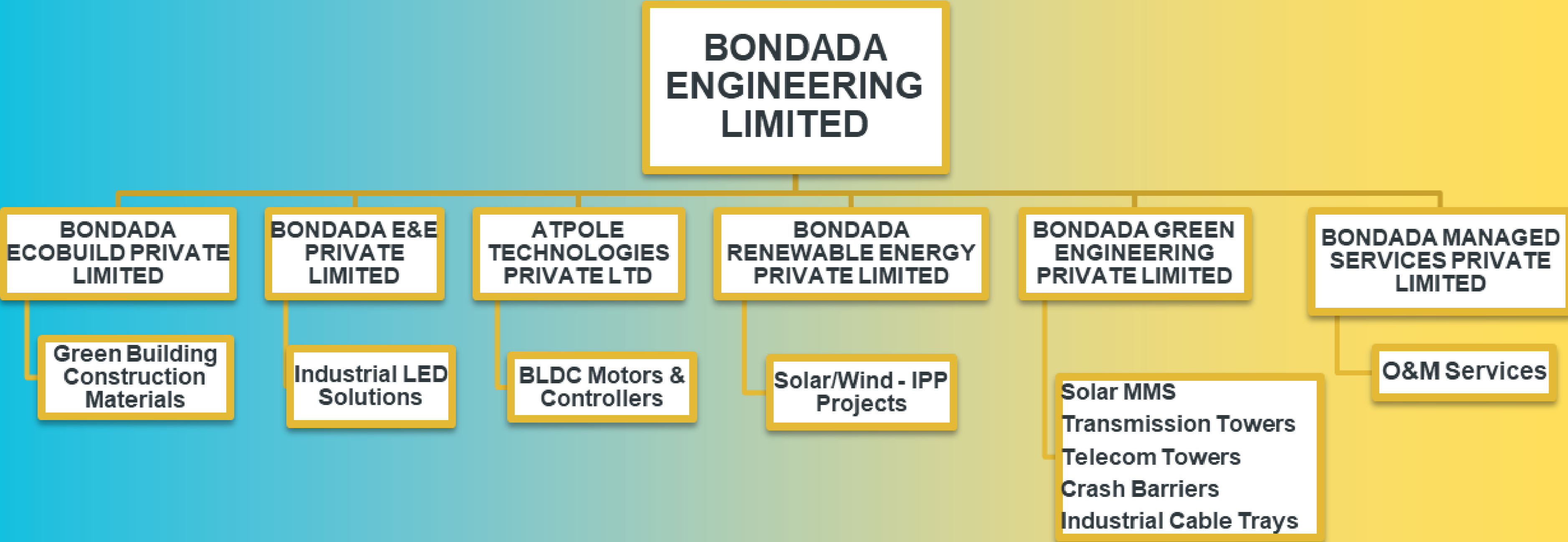


Renewable Energy
EPC

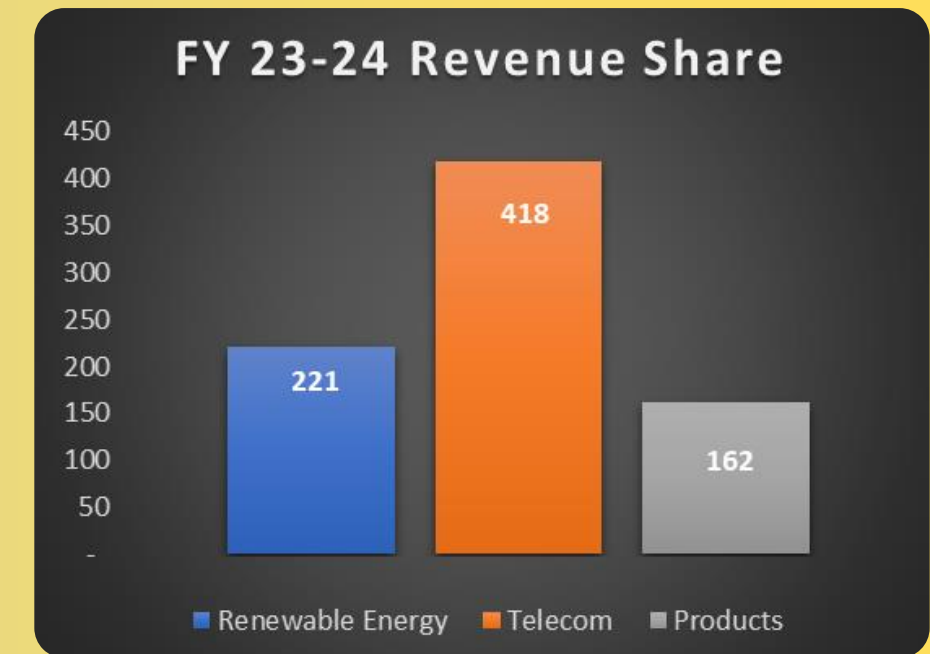
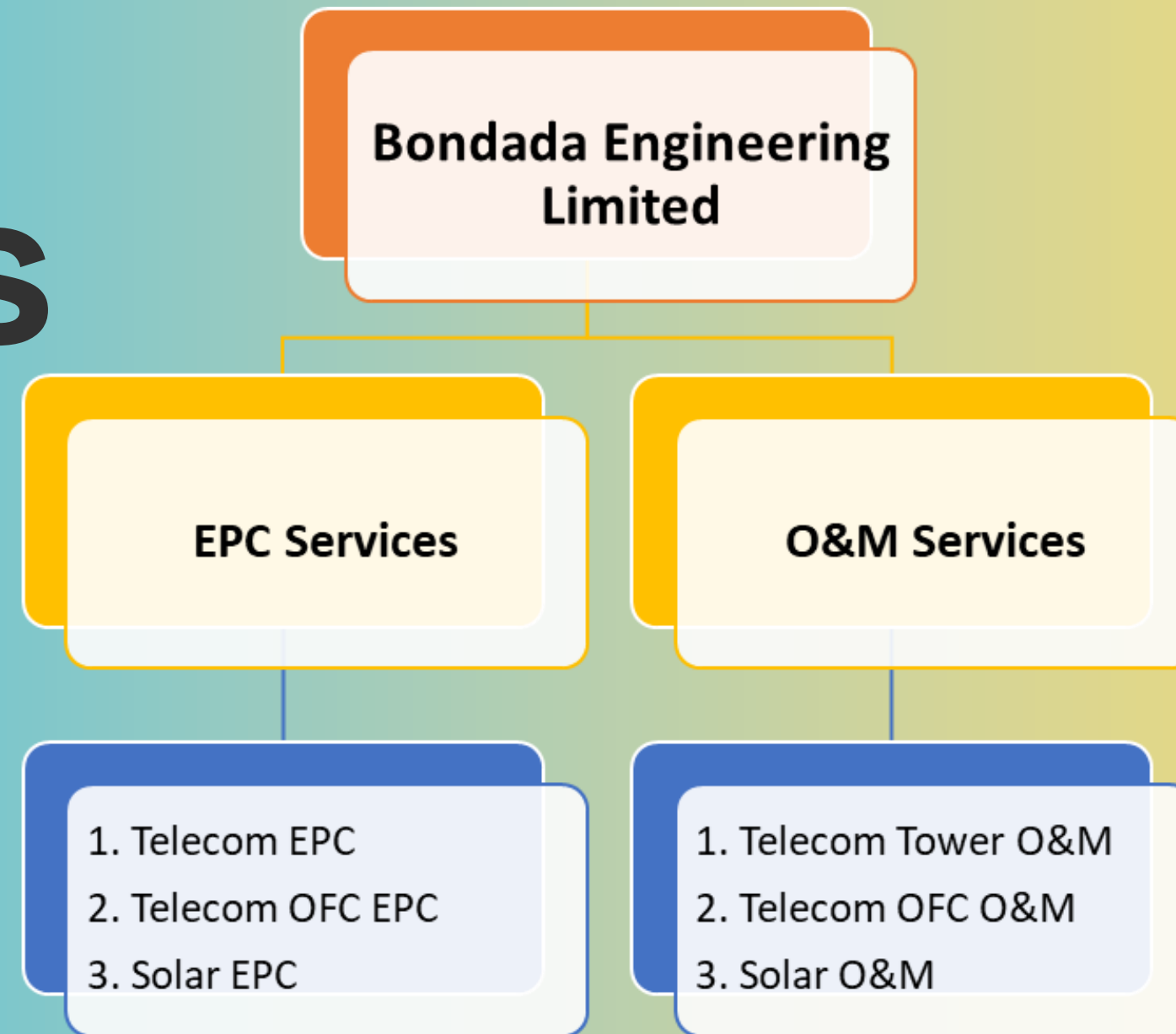


O&M Operations for
Solar & Telecom

Bondada Group Structure

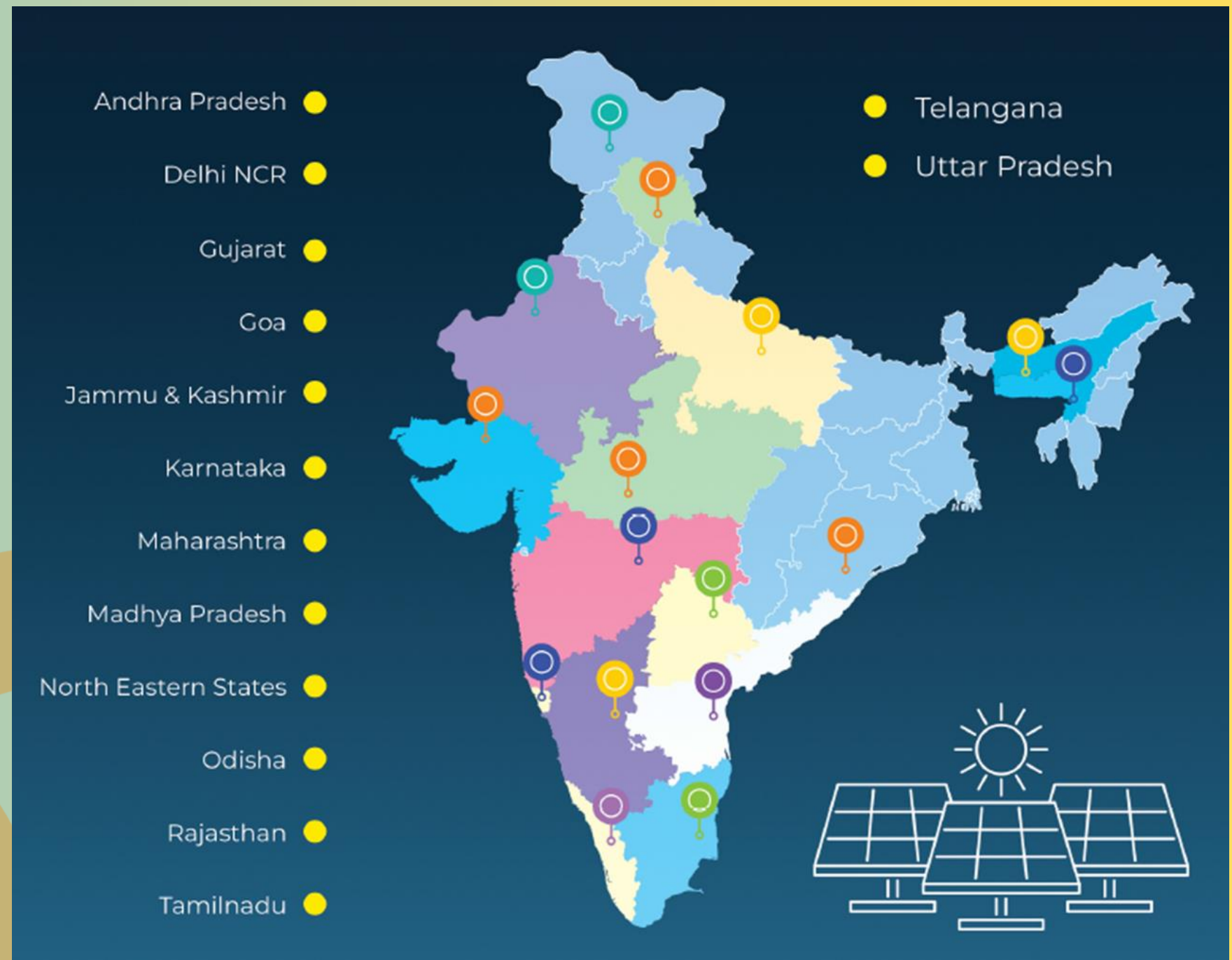


Business Model



Company Presence

The company initially began its operations in the Telugu states of Andhra Pradesh and Telangana. Over time, it expanded its reach to 14 states across India. Recently, the company received its first international order to supply solar W beams to Norwalk, USA, marking its entry into the global market and signaling its expansion into international territories

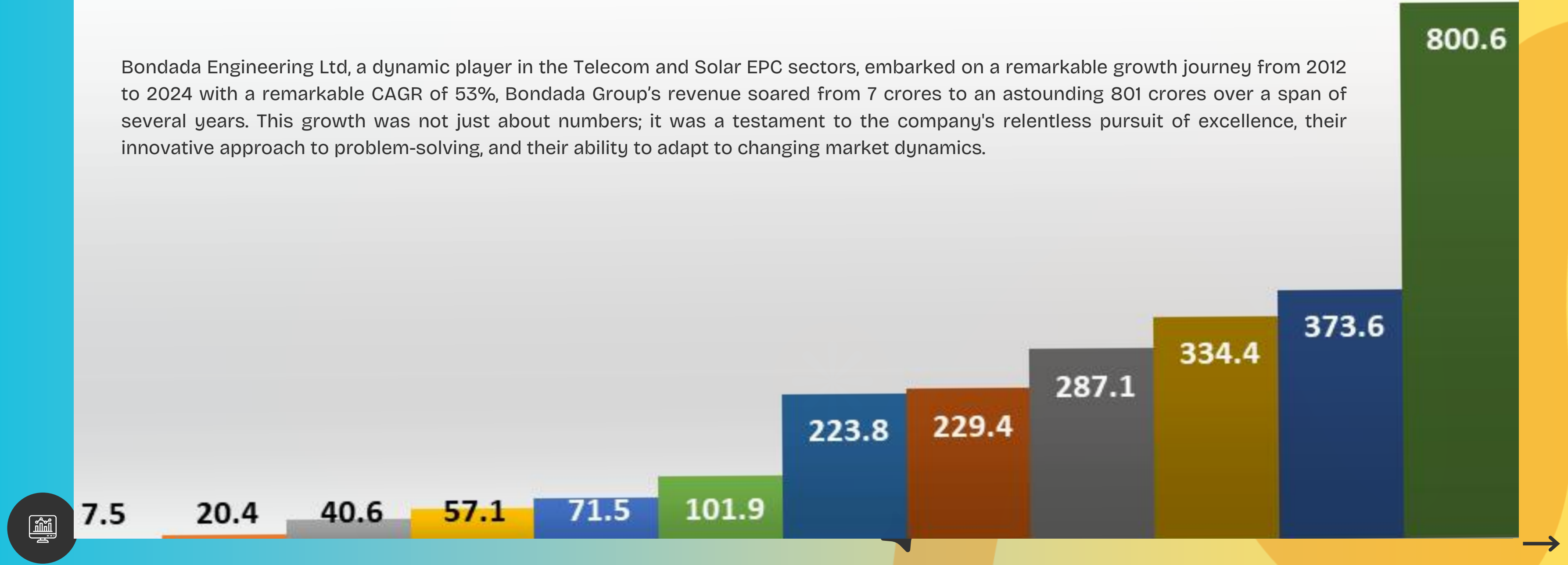


Our Clientele



CAGR 53%

Bondada Engineering Ltd, a dynamic player in the Telecom and Solar EPC sectors, embarked on a remarkable growth journey from 2012 to 2024 with a remarkable CAGR of 53%, Bondada Group's revenue soared from 7 crores to an astounding 801 crores over a span of several years. This growth was not just about numbers; it was a testament to the company's relentless pursuit of excellence, their innovative approach to problem-solving, and their ability to adapt to changing market dynamics.

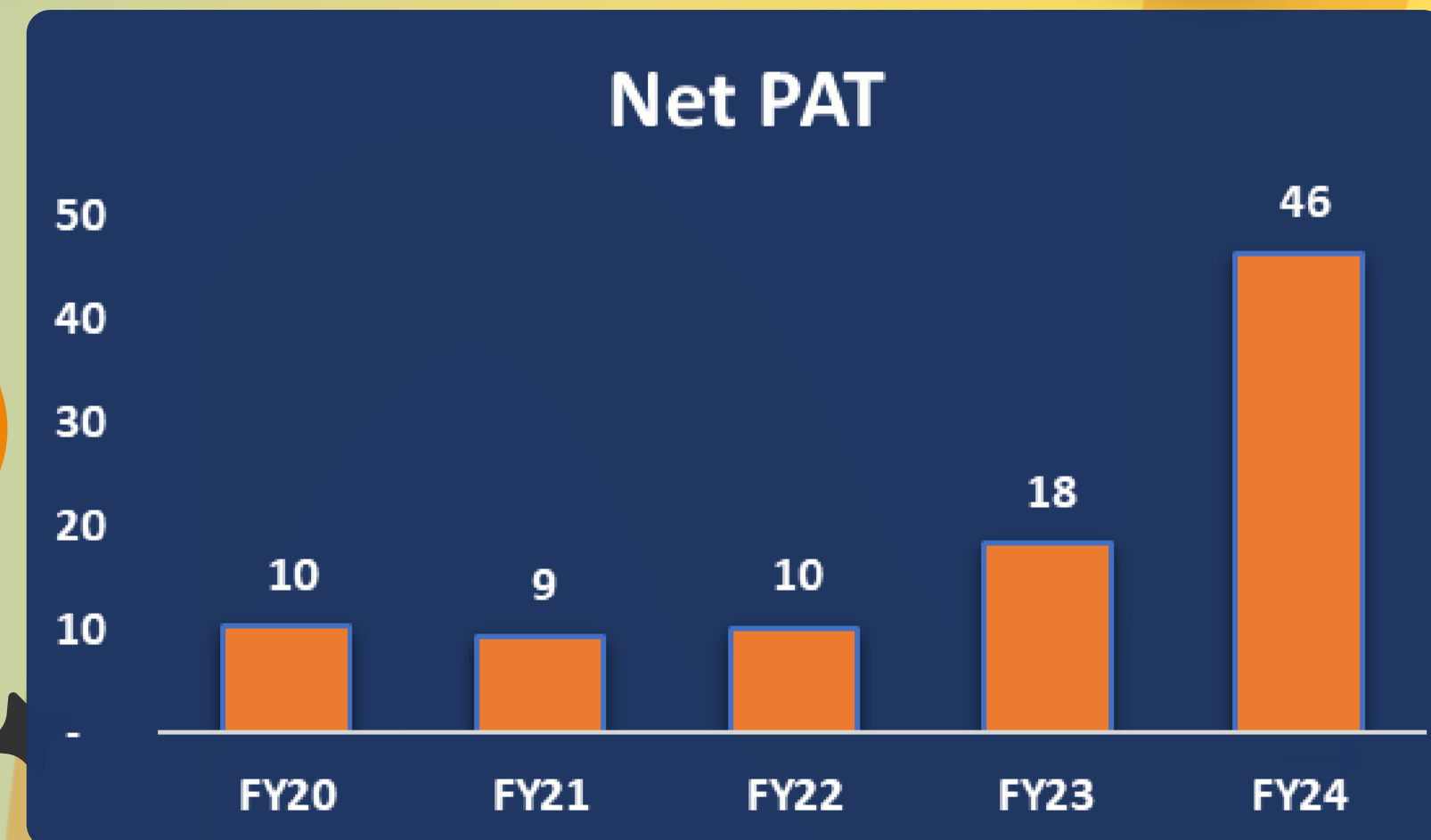
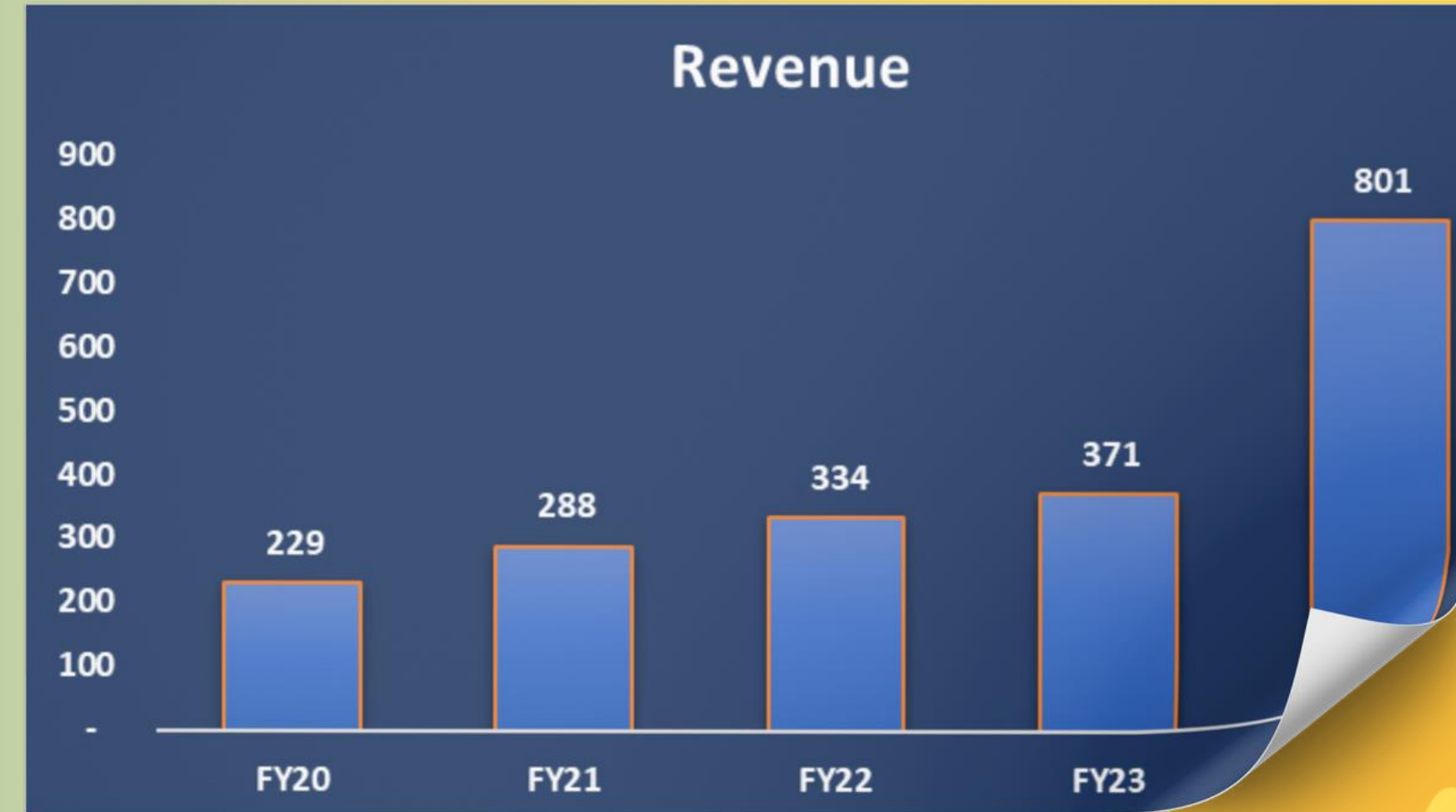


Consolidated Statements of Financial Position

Bondada Engineering Ltd, a dynamic player in the Telecom and Solar EPC sectors, embarked on a remarkable growth journey from 2012 to 2024. In 2012, the company reported a modest revenue of 7 crores. This marked the beginning of an era characterized by strategic expansion, innovative project execution, and relentless pursuit of excellence.

By 2024, Bondada Engineering Ltd's revenue had surged to an impressive 801 crores. This phenomenal rise can be attributed to the company's commitment to innovation, quality, and customer satisfaction. Their robust project management, skilled workforce, and strategic alliances played pivotal roles in achieving this milestone.

From a 7-crore revenue in 2012 to an 801-crore revenue in 2024, Bondada Engineering Ltd's journey exemplifies the power of strategic vision, adaptability, and execution in the ever-evolving telecom and solar EPC industries.



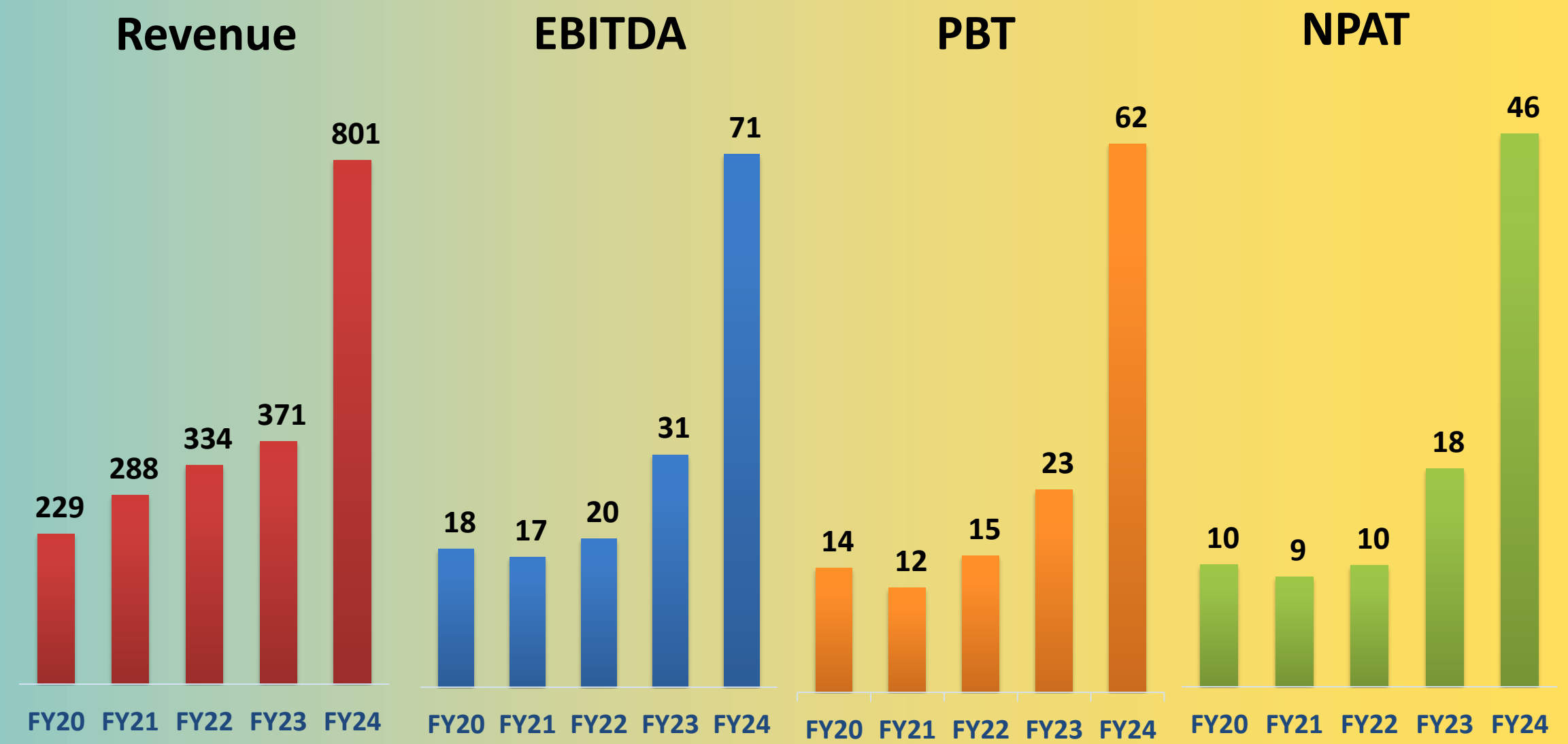
Statement of Consolidated Financial Results

In.Lakhs

Particulars	HoH		HoH		YoY		YOY % Change
	FY 22-23 H1	FY 23-24 H1	FY 22-23 H2	FY 23-24 H2	FY 22-23	FY 23-24	
Revenue from Operation	11,696.59	29,571.80	25,363.52	50,500.43	37,058.84	80,072.23	
Other income	2.86	144.66	221.14	155.33	41.96	299.99	
Total income	11,699.45	29,716.46	25,584.66	50,655.76	37,100.80	80,372.22	117%
Total Material Consumed	9,630.21	25,454.56	21,870.38	44,658.28	31,363.98	70,112.84	
Employee benefits expense	927.46	1,360.13	1,040.97	572.07	1,968.43	1,932.20	
Other expenses	280.82	720.67	513.01	458.78	747.17	1,179.45	
EBITDA	860.96	2,181.10	2,160.31	4,966.63	3,021.21	7,147.73	137%
% EBITDA	7.4%	7.3%	8.4%	9.8%	8.1%	8.9%	
Depreciation and amortisation	64.06	98.80	118.75	-3.48	182.78	95.31	
Finance costs	205.76	371.72	352.66	513.94	558.43	885.66	
Profit Before Tax	591.14	1,710.58	1,688.91	4,456.18	2,280.00	6,166.75	170%
Total Taxes	156.64	223.40	410.28	1,312.56	566.93	1,535.96	
Profit After Tax	434.50	1,487.18	1,278.62	3,143.61	1,713.07	4,630.79	170%

Financial Ratios

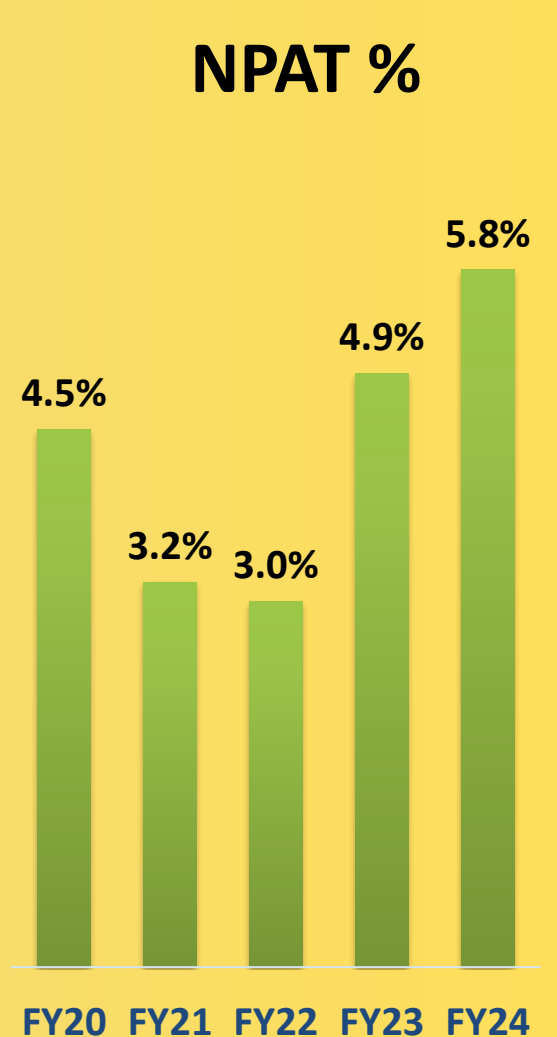
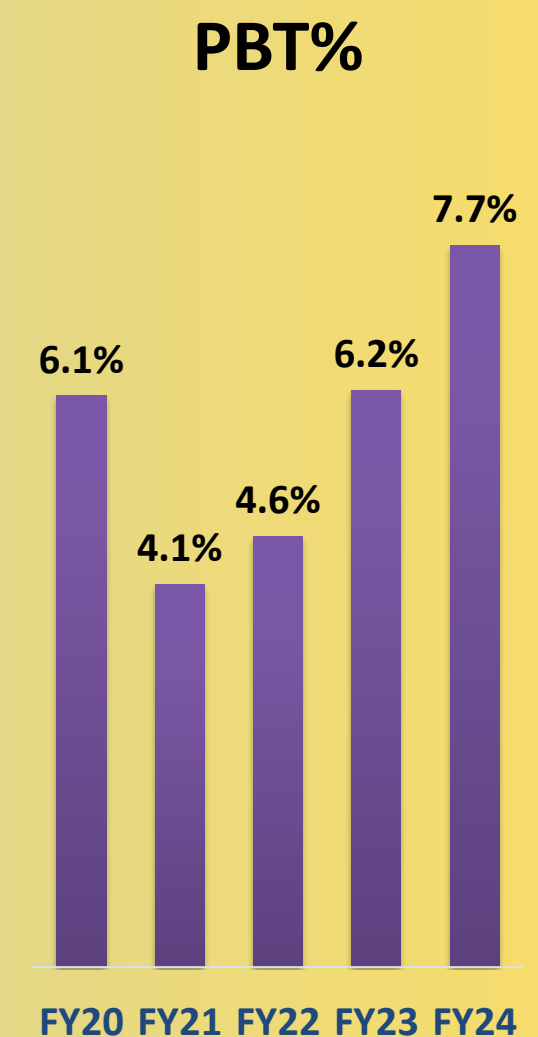
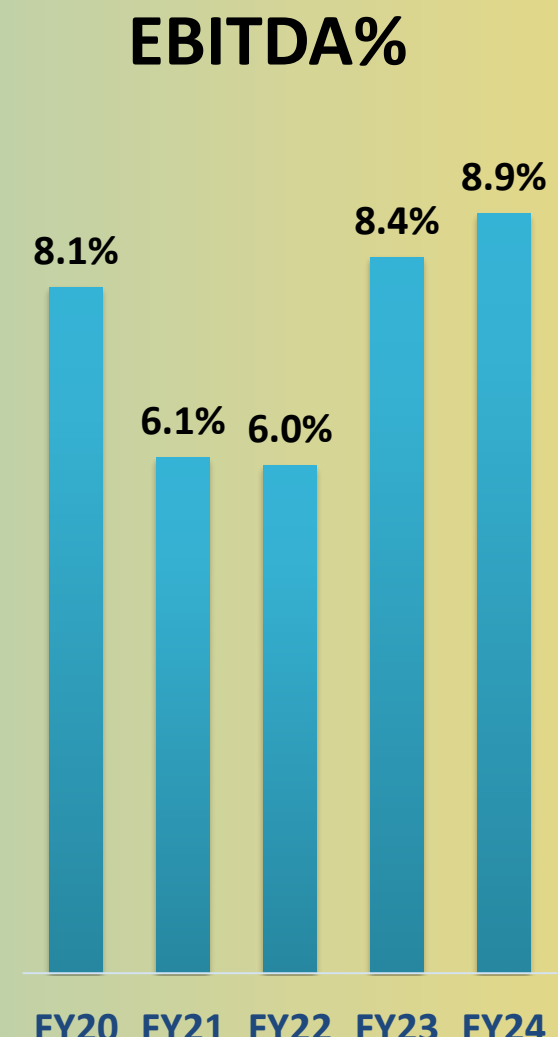
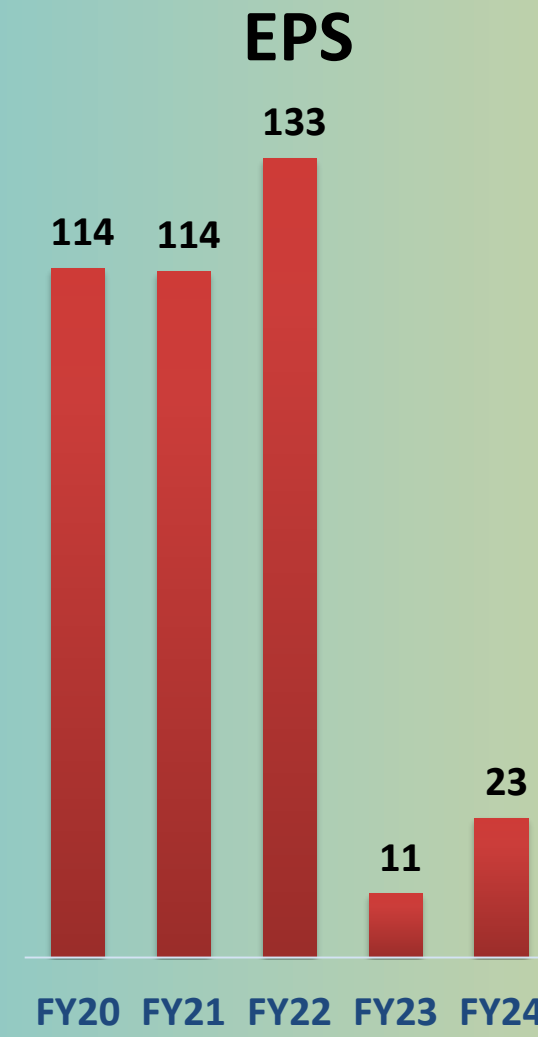
The graphs shown for the last five financial years illustrate performance ratios such as EPS, EBITDA%, PBT%, and NPAT%. The company has consistently demonstrated incremental growth in these metrics



Note – Consolidated figures (In.Crs)

Financial Ratios

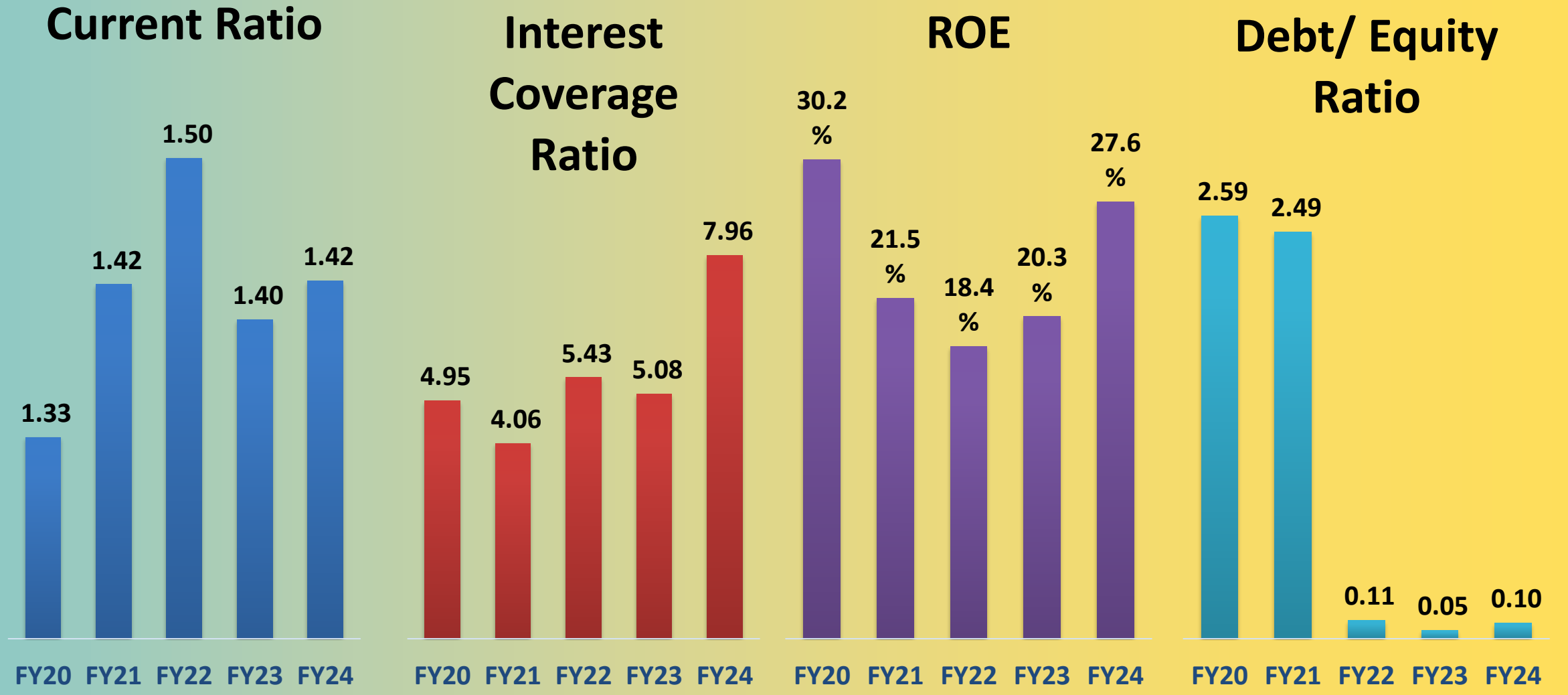
The graphs shown for the last five financial years illustrate performance ratios such as EPS, EBITDA%, PBT%, and NPAT%. The company has consistently demonstrated incremental growth in these metrics




Note – Consolidated figures, except EPS

Financial Ratios

These graphs display the performance ratios for the last five financial years, including the Current Ratio, Interest Coverage Ratio, ROE, and Debt to Equity Ratios.



Highlights

- **1692 No of BSNL Towers manufactured and dispatched in FY23-24**
- **1115 No of BSNL Towers got constructed till Jul'24**
- **400Mw EPC works executed**
- **Certified as 'Great Place to Work'**
- **Singareni Collieries Solar EPC Order for 87.75Mw (380 Crs)**
- **NLC Solar EPC Orders with 860Mw (Rs.1021 Crs)**
- **Reliance JIO order for 3 years O&M Contract (Rs.316 Crs)**
- **CRISIL assigned as "A" rating for our banking facilities** 
- **Investors Welcome Ceremony conducted at ITC Kakatiya, Hyd.**
- **Shares Split initiated**
- **QIP / Preferential Allotment planned**

Projects Status

1. BHEL - IPP 3 MW commissioned



2. BSNL - 500 Crs works executed out of total EPC Order amount



3. Bondada Industrial Park – II inaugurated on 08.08.24

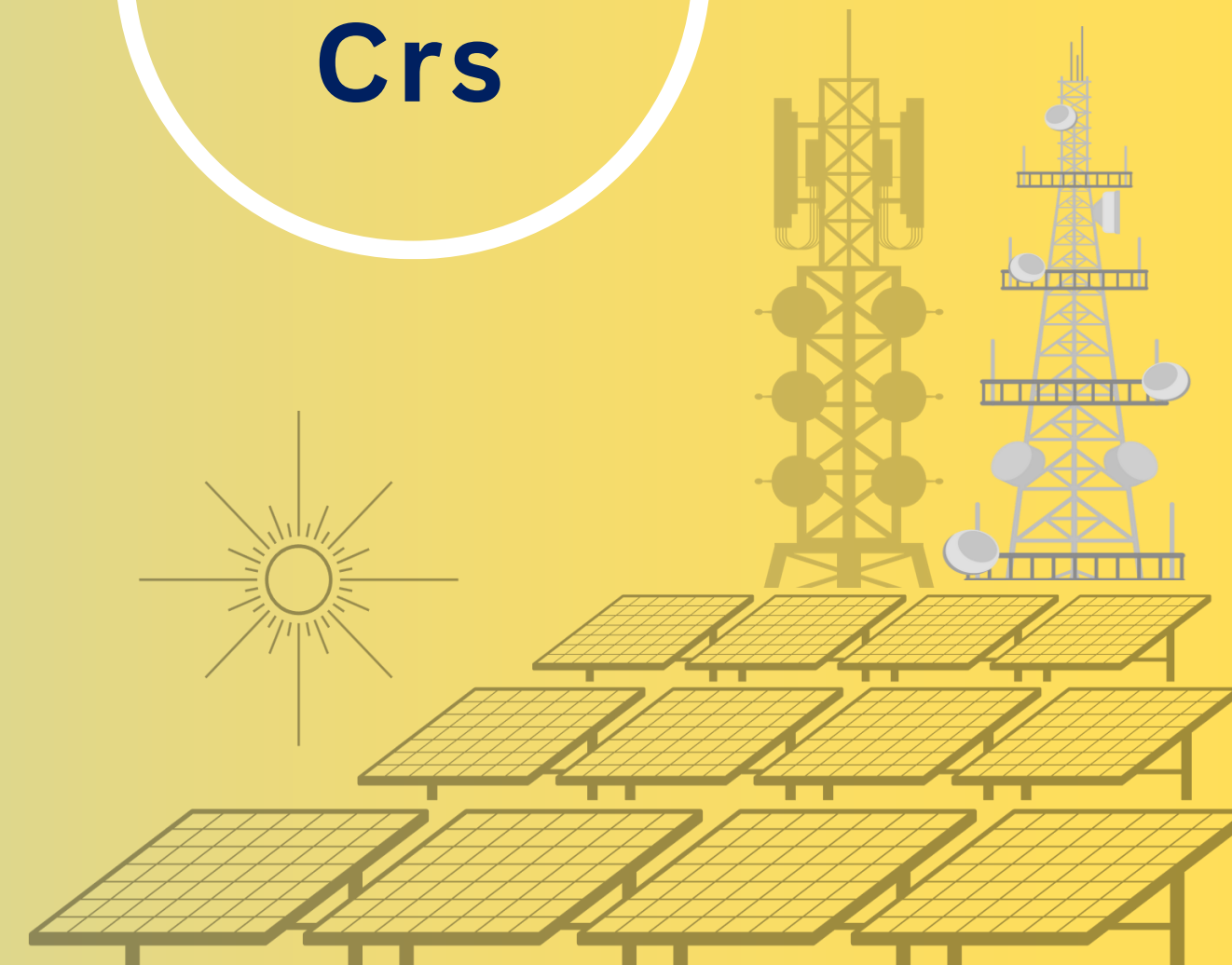


Order Book

Segment	Order in Hand (Crs)
Telecom EPC	1,138
Solar EPC	1,528
Telecom O&M	285
Towers / MMS Supply	25
Products - Subsidiaries	71
Total	3,047

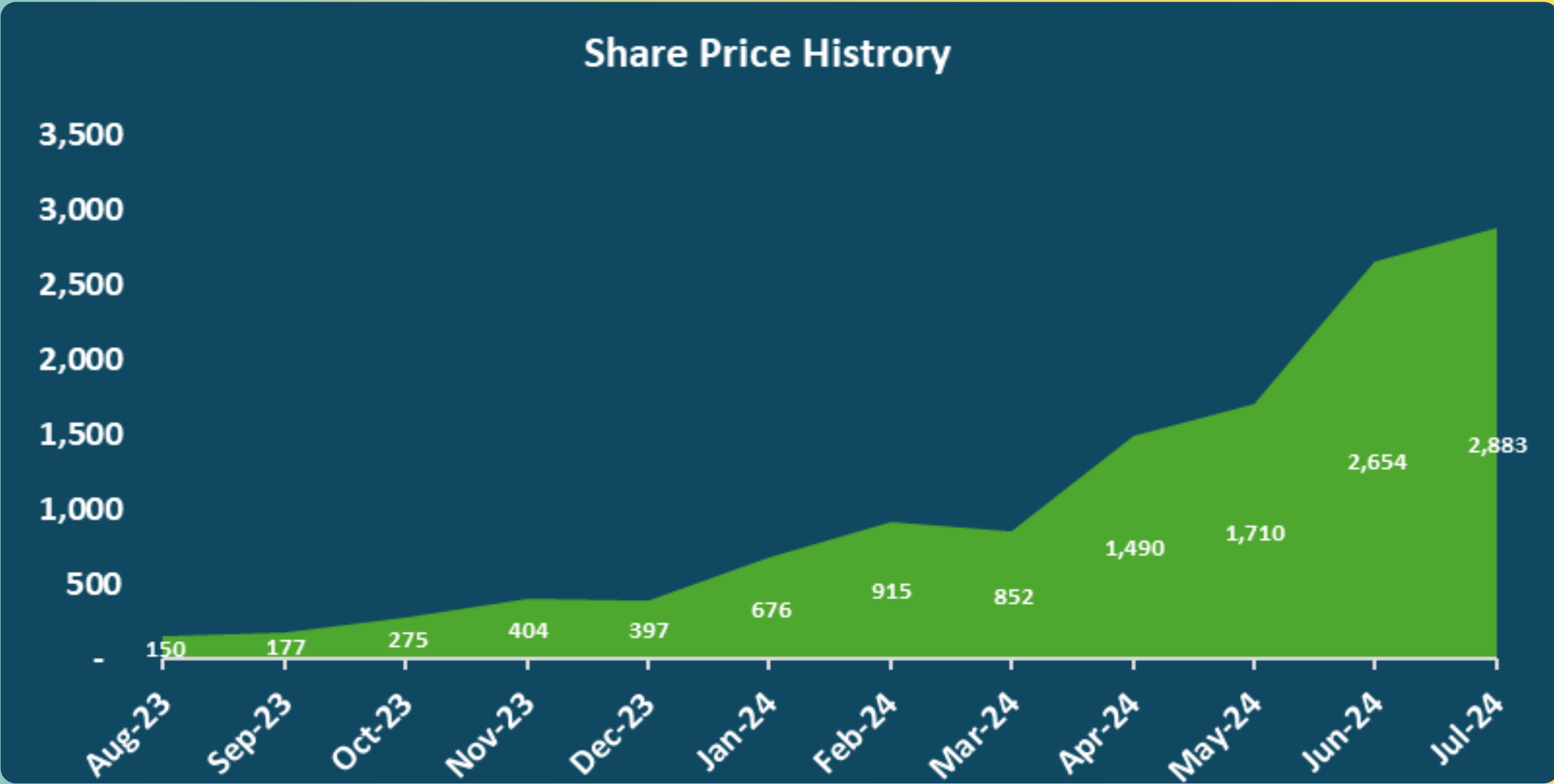
Orders in Pipeline

~4300
Crs



Stock Highlights

Despite market volatility, the company outperformed important indices due to excellent profitability, strategic acquisitions, and positive economic indicators.



↑ **104%** Network Growth ↑ **1799%** Stock Growth ↑ **117%** Revenue Growth



2023-2024

Company Stock Price and Trading Volume

The Issue price was Rs. 75, now trading at Rs. 2916, reflecting a gain of 3789% based on the issue price, with a total traded amount of Rs. 1799 Cr as of 31st July 2024.



Month	Share Price	No of Trades	Trade Volume	Trade Amount (Cr)
Aug-23	149.62	2,211	51,18,400	78.30
Sep-23	176.70	4,748	88,17,600	156.62
Oct-23	275.35	3,859	66,97,600	154.75
Nov-23	403.70	4,072	41,32,000	162.97
Dec-23	397.25	1,609	14,16,000	56.88
Jan-24	676.25	2,612	25,64,000	131.96
Feb-24	915.00	1,570	14,90,400	118.60
Mar-24	852.15	752	6,35,200	53.86
Apr-24	1,490.25	1,115	10,34,400	122.61
May-24	1,709.65	4,355	13,40,800	234.30
Jun-24	2,654.25	4,506	12,94,400	306.08
Jul-24	2,882.65	3,396	8,05,400	222.30
		34,805	3,53,46,200	1,799.22



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INDIA

Market Statistics

2.16 CR
Total Equity Shares

₹ 6,287 CR
Market Capitalization
as on 09-Aug-2024

3324
No of Shareholders as on
09th Aug 2024



BSE Listed
Script Code : 543971
Script Name : BONDADA
ISIN : INEQ8P0111

From the listing day to 31st
Jul'24 our scrip delivered
18x



Thank You



📍 Hyderabad

🌐 www.bondada.net

📧 Info@bondada.net



Disclaimer: This document includes forward-looking statements regarding the anticipated future events and financial performance of Bondada Engineering Limited. These statements are based on assumptions and are subject to inherent risks and uncertainties. There is a notable risk that these assumptions, predictions, and other forward-looking statements may not materialise as expected. Readers are advised to exercise caution and not to place undue reliance on forward-looking statements, as various factors could cause actual future results and events to differ significantly from those expressed in these statements. Therefore, this document is subject to a disclaimer and is qualified in its entirety by the assumptions, qualifications, and risk factors outlined in the Management Discussion and Analysis section of this presentation.