

9th November, 2021

BSE Limited

P J Towers, Dalal Street, Mumbai – 400001

Scrip Code: 539254

Dear Sir,

National Stock Exchange of India Limited

Exchange plaza,

Bandra-Kurla Complex,

Bandra (E), Mumbai - 400051.

Scrip Code: ADANITRANS

Sub: Intimation for participation in the Investors' Conference.

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, this is to inform that the Company will interact with the investors' as per schedule given hereunder:

Day & Date	Particulars
Wednesday,	In-person interaction with
10 th November, 2021	Ventura Securities

The investors' presentation to be deliberated at the above conference is enclosed herewith and being uploaded on our website.

You are requested to take the same on your records.

Thanking you,

Yours faithfully,

For Adani Transmission Limited

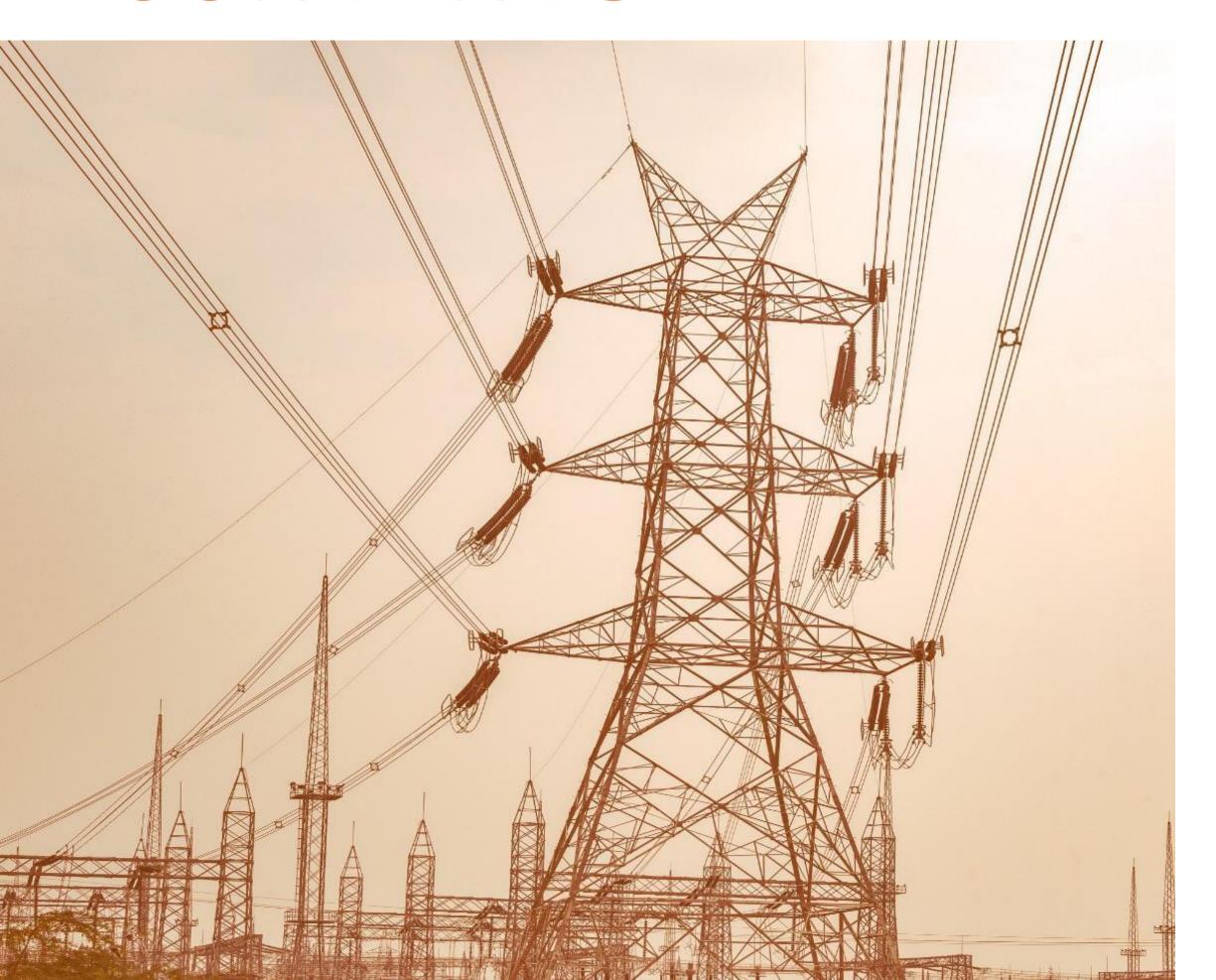
Jaladhi Shukla

Company Secretary

Encl - As above



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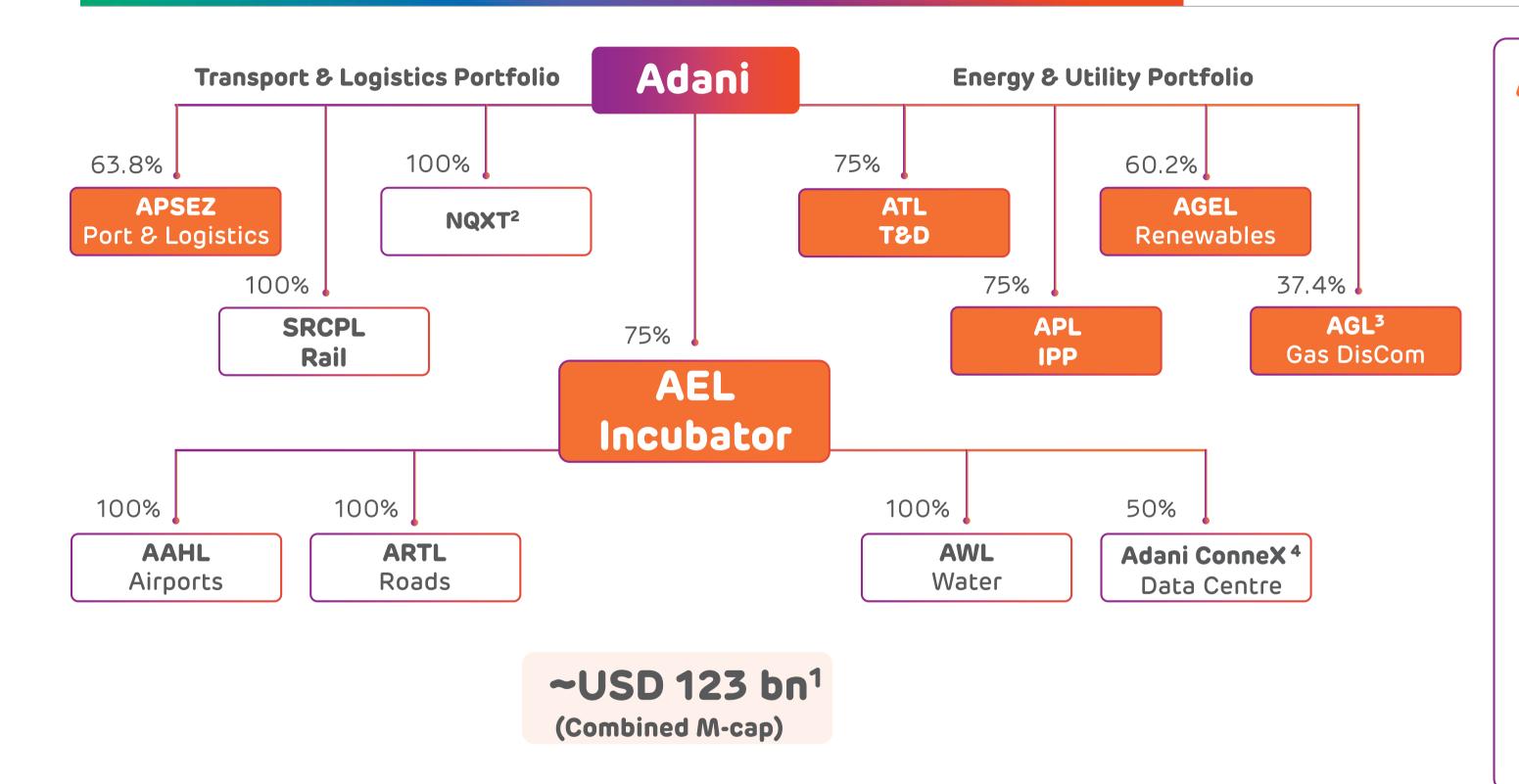


04-07	Adani Group and ATL	04
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Adani: A world class infrastructure & utility portfolio





Adani

- Marked shift from B2B to B2C businesses –
 - ATGL Gas distribution network to serve key geographies across India
 - AEML Electricity
 distribution network that
 powers the financial
 capital of India
 - Adani Airports To operate, manage and develop eight airports in the country
- Locked in Growth 2020 -
- Transport & Logistics -Airports and Roads
- Energy & Utility Water and Data Centre

Opportunity identification, development and beneficiation is intrinsic to diversification and growth of the group

Notes:

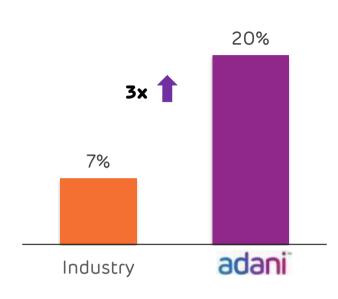
Orange colour represent publicly traded listed vertical | Percentages denote promoter holding

- 1. As of October 14th, 2021, USD/INR 75.2
- 2. NQXT North Queensland Export Terminal
- 3. ATGL Adani Total Gas Ltd, JV with Total Energies
- 4. Data center, JV with EdgeConnex

Adani: Decades long track record of industry best growth rates across sectors



Transmission Network (ckm)



2016 320,000 ckm		6,950 ckm	
2021	441.821 ckm	18.336 ckm	

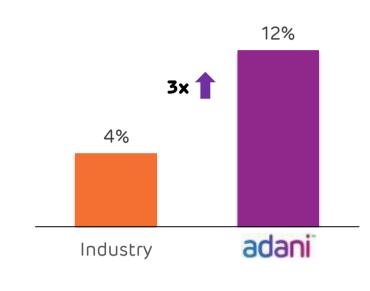


ATL

Highest availability among Peers

EBITDA margin: 92%^{1,3,5}
Next best peer margin: 89%

Port Cargo Throughput (MMT)



2014	972 MT	113 MT
2021	1,246 MT	247 MT

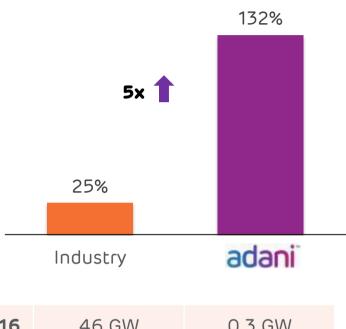


APSEZ

Highest Margin among Peers globally **EBITDA margin: 70%**^{1,2}

Next best peer margin: 55%

Renewable Capacity (GW)



2016	46 GW	0.3 GW
2021	140 GW ⁹	19.3 GW ⁶



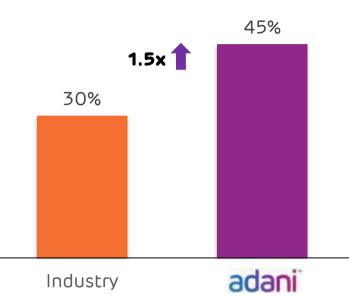
AGEL

developer **EBITDA margin: 91%**^{1,4}

Among the best in Industry

Worlds largest

CGD⁷ (GAs⁸ covered)



2015	62 GAs	6 GAs
2021	228 GAs	38 GAs



ATGL

India's Largest private CGD business

EBITDA margin: 41%¹

Among the best in industry



Adani: Repeatable, robust & proven transformative model of investment



Phase		Development		Operations	Post Operations	
	Origination	Site Development	Construction	Operation	Capital Mgmt	
Activity	Analysis & market intelligenceViability analysis	Site acquisitionConcessions and regulatory	Engineering & designSourcing & quality levels	Life cycle O&M planningAsset Management	 Redesigning the capital structure of the asset Operational phase 	
	Strategic value	• Investment case development	 Equity & debt funding at project 	plan	funding consistent with asset life	
	 India's Largest Commercial Port (at Mundra) 	 Longest Private HVDC Line in Asia (Mundra – 	 648 MW Ultra Mega Solar Power Plant (at Kamuthi, Tamil 	 Energy Network Operation Center (ENOC) 	Revolving project finance facility of \$1.35Bn at AGEL – fully funded project pipeline	
		Mohindergarh)	Nadu)	Centralized continuous	First ever GMTN ¹ of USD 2 Bn by an energy utility player in India - an SLI in line with COP26 goals - at AEML	
Performance	Highest Margin among Peers	Highest line availability	Constructed and Commissioned in nine months	monitoring of plants across India on a single cloud based platform	Issuance of 20 & 10 year dual trans bond of USD 750 mn - APSEZ the o infrastructure company to do so	
					14%	
	The same of the sa				31% 55% 50% 50% S	

March 2016

March 2021

ATL: A platform well-positioned to leverage growth opportunities in T&D business



Development



Execution Prowess

Transmission Network of

18,336 ckm⁽¹⁾

Built Longest Private HVDC Line
in Asia

Strategic Presence

Transmission - Presence in 12 states with 28 transmission SPVs **Distribution** - Integrated utility catering to gateway city of Mumbai

Balanced pool mix

Transmission (FY21):
51% of EBITDA - Central pool
49% of EBITDA - State pool

Operations



Operating Efficiency and Strong Margins (1HFY22)

Robust network availability of **99.35%** and supply/distribution reliability of **99.99%**

One of the lowest O&M cost per ckm⁽²⁾

Transmission/Distribution EBITDA Margin – **93% / 24%**

Consumer-centricity

Integration of Customer and Technology enabling AEML as a supplier of choice for 3 million+ consumers in Mumbai

ESG

Embedded ESG Framework

for enhanced value creation

Returns and Equity Value Creation



ROE optimization via Efficiency-led Development

Development and O&M
efficiencies resulted into savings
of ~Rs.5 bn optimized ROE to
55% in one pool of assets

Capital Management and IG Rating

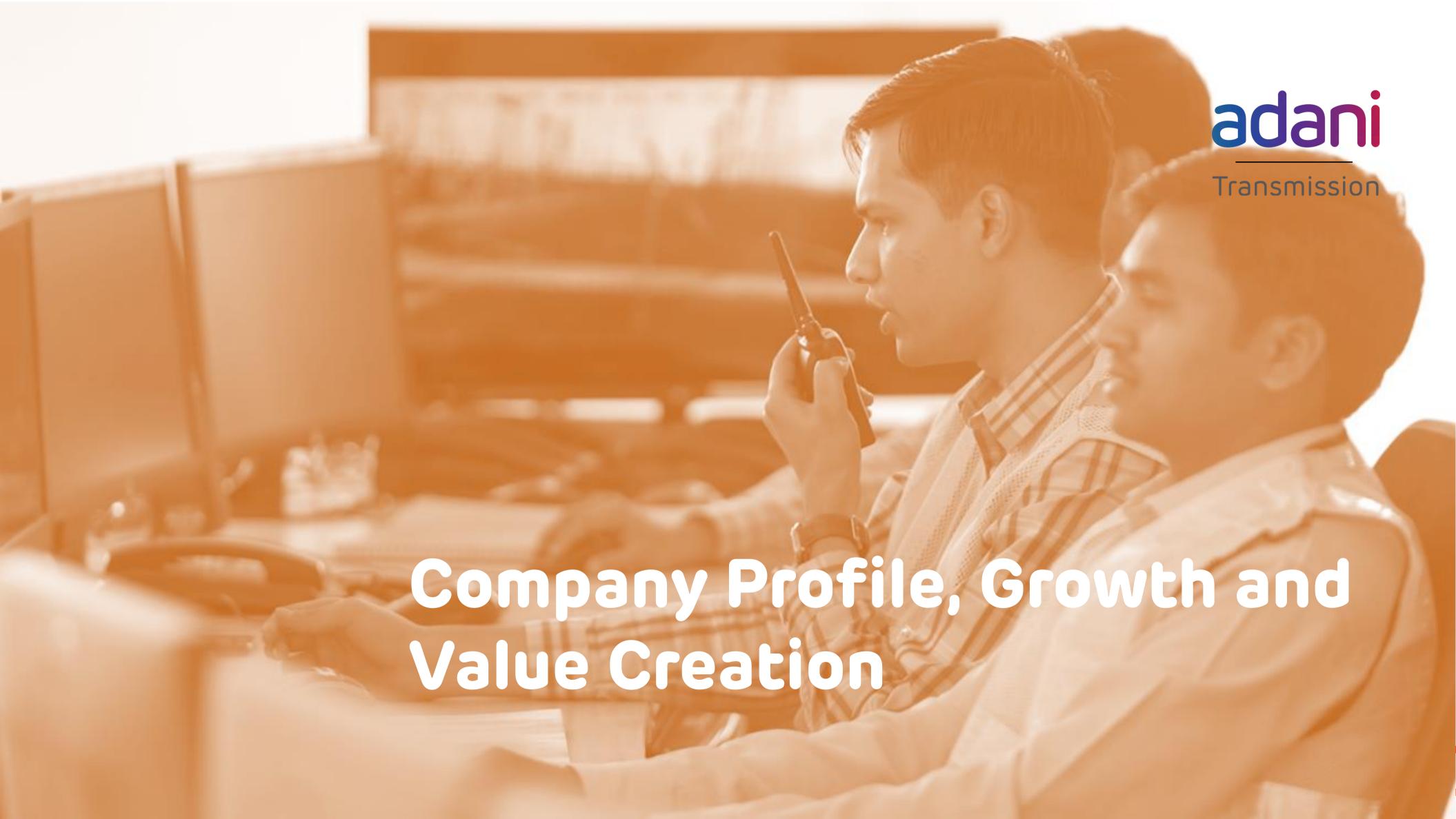
Re-designing capital structure with access to low cost capital and elongated maturity

BBB-/Baa3(4)

Robust Asset Base

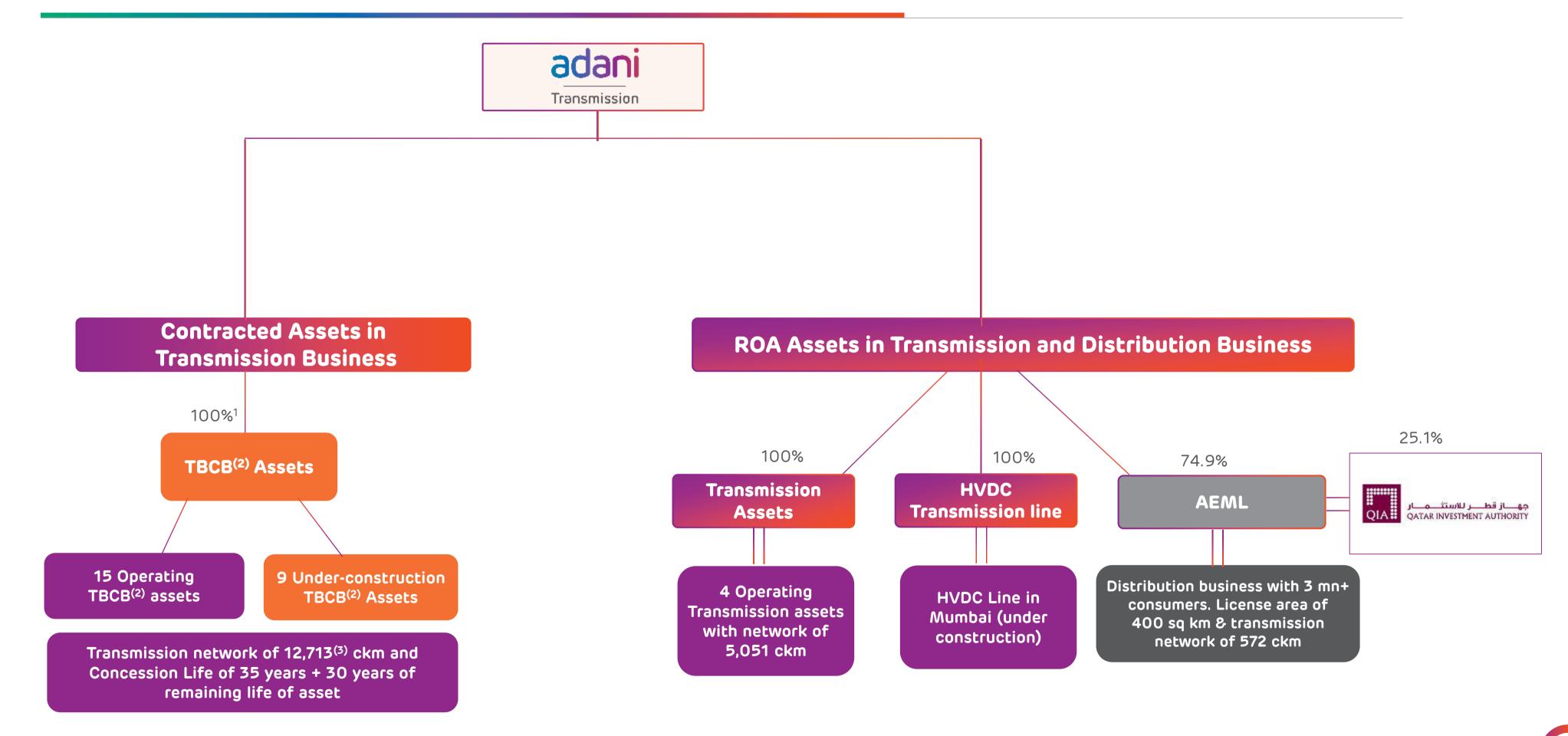
INR 439 Bn / US\$ 5.9 Bn

Regulated Asset base⁽³⁾ (Fully-built basis)



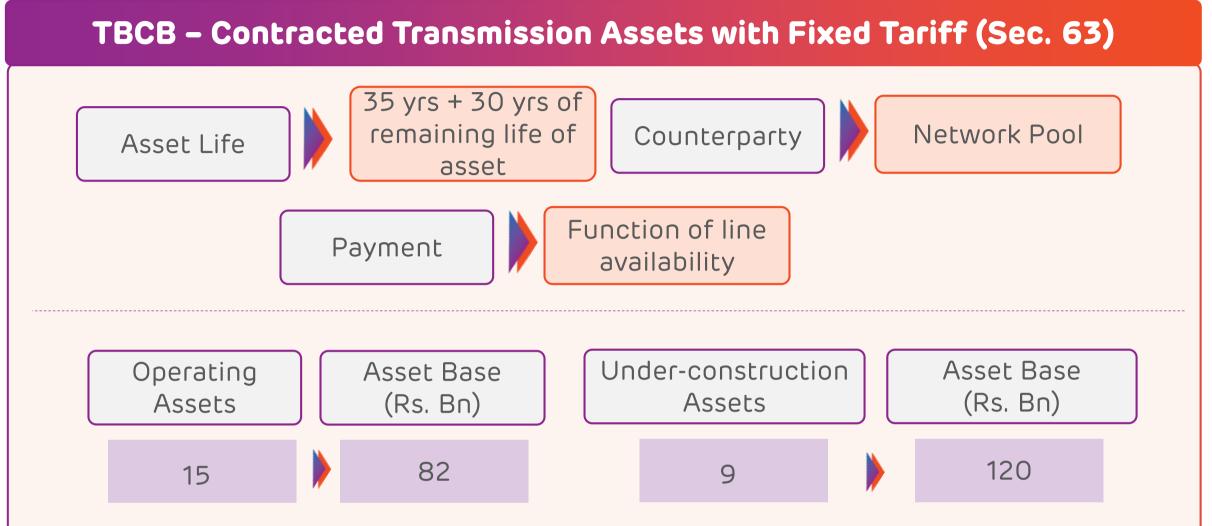
ATL at a Glance

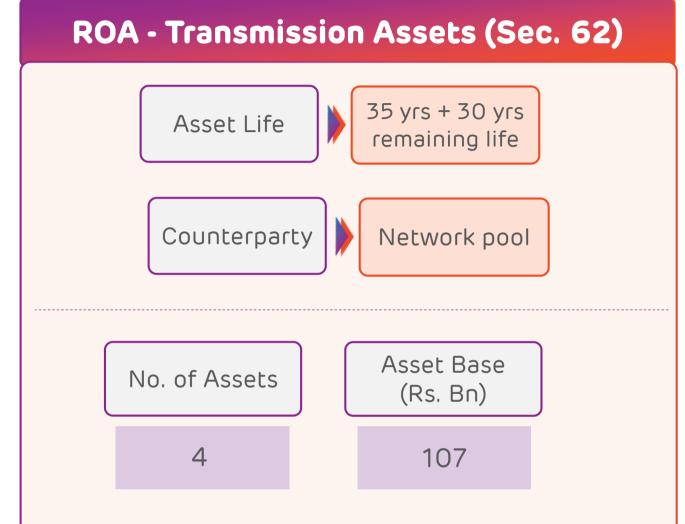




ATL: Transmission business at a Glance







TBCB - Business Parameters

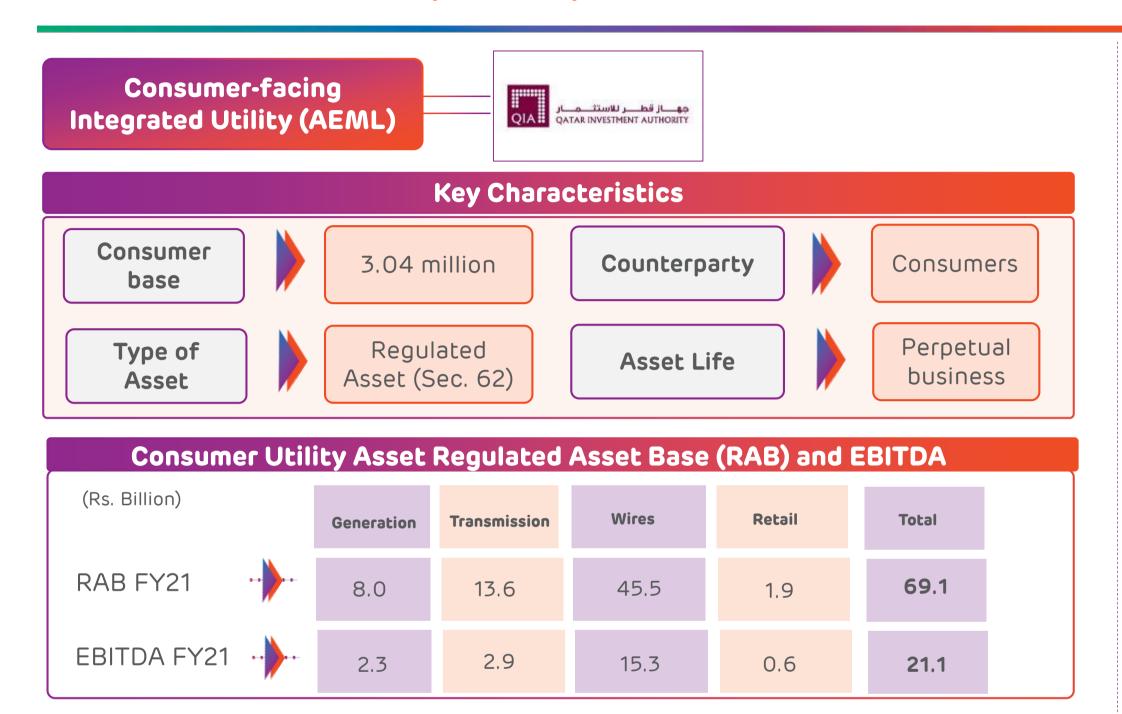
- Steady stream of cash flows
- No throughput risk in Transmission sector
- Payment pooling mechanism thus no counterparty risk
- Mature Regulatory bodies (EA 2003)

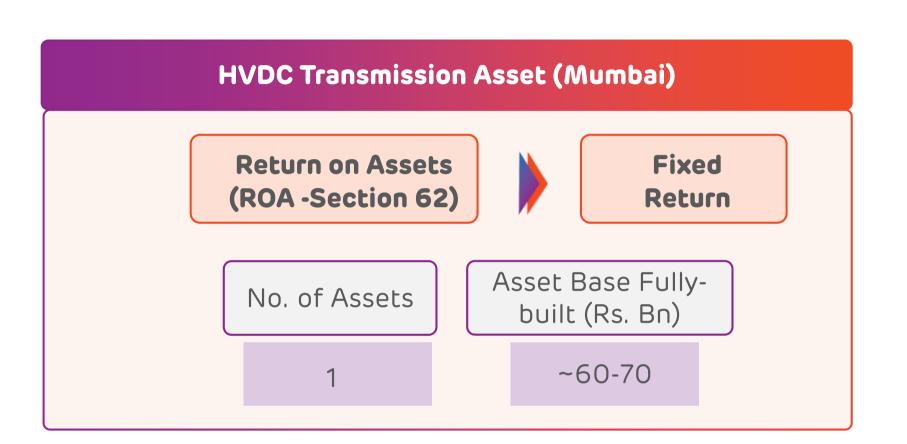
ROA - Business Parameters

- Rate of return business with predictable cash flows after accounting for all operating and O&M costs
- Efficiency-linked incentives to further boost returns

ATL: Distribution (AEML) business at a Glance







Stable Business Parameters

- 93-year old business with predictable and mature regulatory framework serving 3 mn+ consumers in Gateway City of India
- Business with high EBITDA predictability supported by revenue true-up and cost pass-through mechanisms
- Guided by three pillars of Reliability (Supply), Affordability (Power) and Sustainability (Aiming for 60% RE power by 2027)
- Rate of Return Asset (the asset being the RAB) with no-to-minimal throughput risk (only Retail)

ATL: Growth Avenues



Regulated growth opportunities

Opportunity Set in Transmission

- ATL's existing TBCB project pipeline of ~Rs. 120 bn
- TBCB bid opportunities. as renewable power grows
- Inorganic growth opportunities
- Set to achieve 20,000 Ckt kms by FY2022

Opportunity Set in Distribution

AEML:

- Continuous consumer addition through affordable and reliable power supply
- Option to opt for Green Power
- Robust growth outlook Increase in RAB through capex program of ~Rs. 95 bn for FY21-25 and HVDC line project worth Rs. 60-70 bn
- New Dist. license opportunities



ATL geared to fully leverage opportunities for disciplined growth

Self-funded Growth (FCF)

Maintain Superior Margins

Maintain IRR Threshold Retain IG Rating

Unregulated growth opportunities (AEML)

Efficient Appliances and Demand side Management (DSM)

Smart Home Products

E-security and Entertainment ondemand

Fiber-to-Home

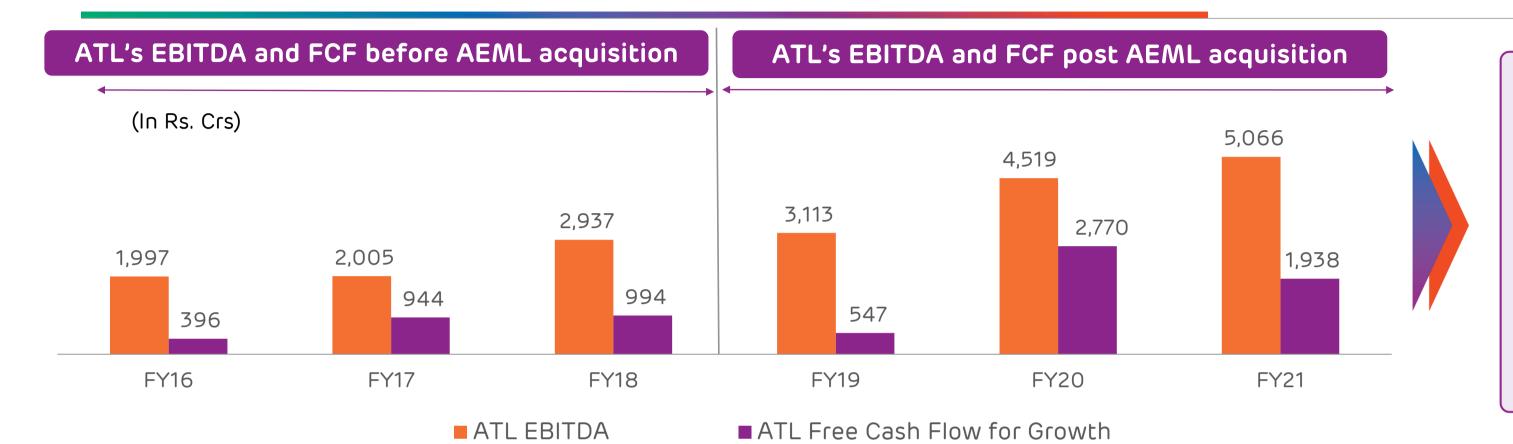
Safety and Energy Audit at places of congregation and consumers

One Adani-One Service

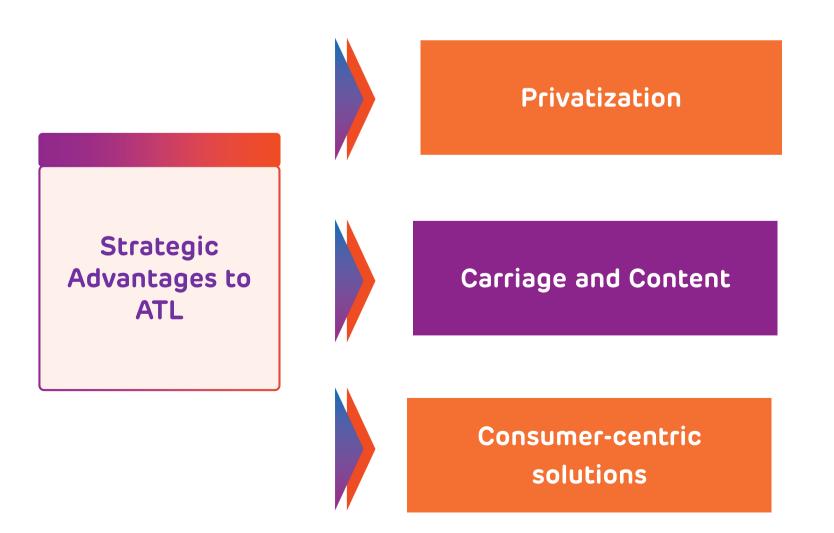
Integrated solutions focusing around ease and empowerment of consumers leads to quality of life improvement for 3mn+ AEML consumers

AEML: Value accretive to ATL and positioned towards future growth in Distribution sector





- Cashflow profile of ATL has changed dramatically post acquisition of AEML
- Self-funded growth and huge capex opportunity
- Onboarding of marquee investor QIA



- Operating philosophy of Reliability, Affordability and Sustainability
- Managing largest slum with lowest distribution loss
- Effective outage management for quality supply
- Experience of working in a competitive environment (new regulation on competition is already part-andparcel of AEML business)
- 90% of competitor's consumers are on our network
- Historical trend of reduction in power purchase cost
- Value add solutions for richest counterparty Mumbai Consumer

Future outlook looks
very optimistic for
Distribution segment
given the readiness and
massive opportunities
arising in sector

ATL: Robust ESG Framework





ESG Ranking

- FTSE (2021): **3.3/5**
- MSCI (2020): BBB
- S&P (2020): 2/12 in India and 41/283 globally in electric utility sector

Guiding Principles and

Disclosure Standards

United Nations Global Compact

TCFD

GHG Protocol

SBTi

IR framework reporting

CDP disclosure

UN Sustainable Development Goals

GRI Standards

Policy Structure

- Environment Policy
- Energy Management System
- Corporate Social Responsibility Policy
- Occupational Health & Safety Policy
- Customer Grievance Redressal Mechanism
- Corporate Social Responsibility Committee
- Corporate Responsibility Committee
- Risk Management Committees
- Stakeholders Relationship Committee

Focus Areas

UNSDG aligned:

- Affordable & Clean Energy
- Sustainable Cities and Communities
- Climate Action
- Good Health & well being
- Quality Education
- Industry, Innovation & Infrastructure

Others:

• Consumer empowerment

Our Commitment:

- Increase renewable power procurement to 30% by FY23 and 60% by FY27 (SDG 7)
- Reduce GHG Emission Intensity⁽¹⁾ to 40% by FY25, 50% by FY27 and 60% by FY29 (SDG 13)
- Achieve Zero Waste to Landfill⁽²⁾ by FY25
- Replace Single Use Plastic Waste⁽²⁾ by FY23

ATL: Progressing on Environmental and Climate Commitments



Indicators	Progress and Status: YTD FY22	Medium to Long-term Targets		
Energy Mix & Emi				
RE share in power procurement	AEML has tied up a hybrid (Solar +Wind) 700 MW PPA	d) 700 30% by FY23 60% by FY27		
GHG Emission Intensity Reduction	The target for GHG emissions reduction is in line with Nationally Determined Contribution (NDC) for climate change. Disclosed in terms of a reduction in GHG per unit of revenue.	40% by FY25	70% by FY30	
Waste Reduction and Biodiversity Management				
Zero waste to landfill (ZWL)	Dahanu Power Plant attained ZWL status	Achieve ZWL for all sites by FY25		
Single use plastic (SuP) free sites	 Following site attained SUP free status: Dahanu Power Plant Major Substations(Mundra, Mahendragarh, Koradi) and Dahanu plant 	Achieve SuP free for all sites by FY23		
India Business Biodiversity Initiative (IBBI) and ensure no net loss to biodiversity	Signatory to IBBI and submitted first progress report in 2020	No net loss to biodiversity and 100% alignment with IBBI and public disclosures by FY24		
Energy Efficiency and Management				
Reduction in auxiliary consumption through solar power	2.362 MWp solar capacity at Mahendragarh, Akola, Koradi, Sami, Morena, Rajnandgaon	Coverage across all transmission sites		

ATL: Social Philosophy



United Nations Sustainable Development Goals 2030

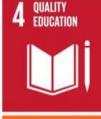


6 CLEAN WATER AND SANITATION

1 SUSTAINABLE CITI AND COMMUNITIE























5 GENDER EQUALITY

Our social Initiatives are mapped to UNSDG 2030

Access to Education







Tiroda, Dahanu and Sami village

- Physical infrastructure and e-learning platform in rural areas
- Educational Kits (2830 students benefited) & School Uniforms to Anganwadi children (5780 students benefited)
- Education & awareness in areas of Cleanliness and Safety (1900 Schools Covered)

Community Health

3. Good Health & Well Being



Multiple locations

- Distribution of Dura Oxygen Cylinders to various hospitals in Dahanu Taluka for medical treatment of COVID patients
- Infrastructure development of two vaccination centers enhance Covid vaccination drive: >17 K vaccination done at the two centers

Women's Empowerment

- 2. Zero Hunger
- 5. Gender Equality
- 8. Decent Work & Economic Growth





Dahanu and Mumbai

- Saksham: Skill development of women through social program through National Skill Training Institute (Women)
- Inducted first ever All Women Team of meter readers
- Sanginis: Identifying and nurture women as a change agent in rural hamlets; developed 123 Sanginis till date

Sustainable Livelihood

- 2. Zero Hunger
- 8. Decent Work & Economic Growth







Dahanu

 Provide support for livelihood for landless laborers In association with NABARD covering 11 villages of Dahanu and 1,000 land-owning families

Ecology

- 7. Affordable and Clean Energy
- 13. Climate Action
- 14. Life Below Water
- 15. Life on Land







- Dahanu
- Plantation of mangroves (>20 Mn)
- >50% open area converted in green land

Water Secure Nation



- Multiple locations
- Drinking water filtration plant at Agwan village of capacity 5m3/hr, where around 5,500 people benefited
- Rain water harvesting and Borewell for increasing ground water table

6. Clean Water and Sanitation

ATL: Governance Philosophy



Policies

Committees

Assurance

Environment Policy covered in BR Policy



- Corporate Responsibility Committee
- Risk Management Committee

- Corporate Social Responsibility Policy
- Occupational Health and Safety Policy
- Human Rights covered in BR policy



- Corporate Social Responsibility Committee
- Stakeholder Relationship Committee

- Related Party Transaction Policy
- Dividend Distribution and Shareholder Return
- Nomination and Remuneration
- Code for Fair Disclosure of UPSI



- Audit Committee (100% independent directors)
- Nomination and Remuneration Committee (100% independent directors)
- Risk Management committee
- Info tech and data security committee

Corporate
Responsibility
Committee

Established to provide assurance for all ESG commitments comprising of 100% Independent directors

Enabling board backed assurance leading to lower risk to stakeholders

ATL: Revised Board of Charter Implemented



In order to further strengthen governance practices, implemented revised board of charter

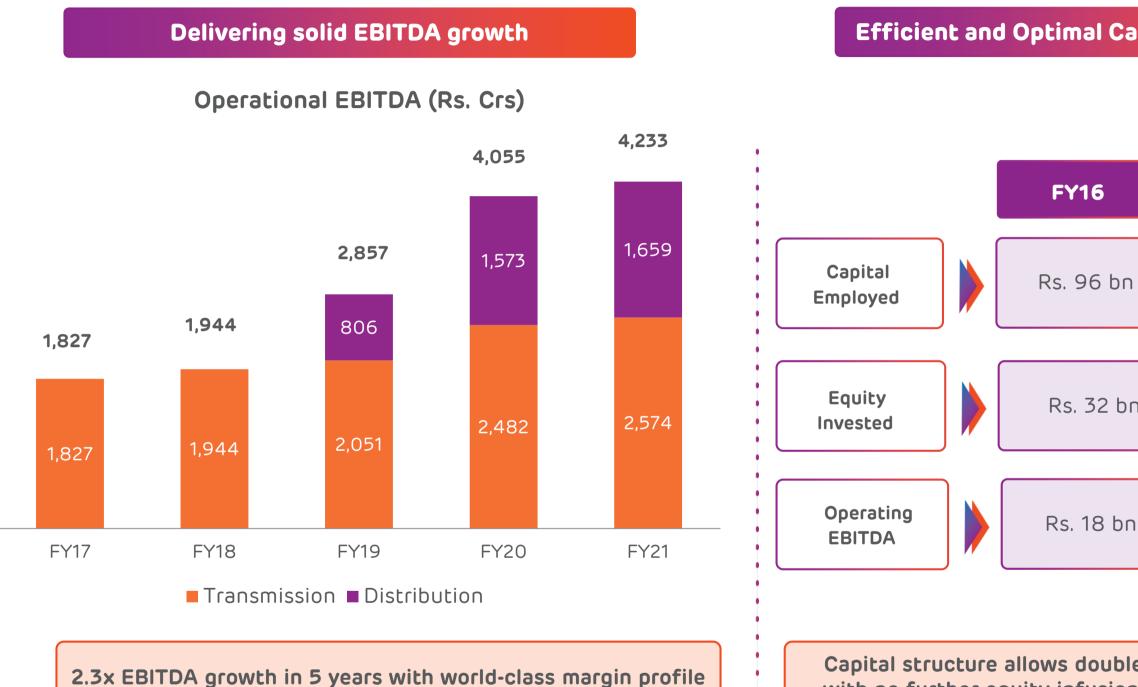
- ATL's Audit Committee and Nomination and Remuneration Committee comprises of 100% Independent Directors
- The CSR Committee and Stakeholders Relationship & Risk Management Committee to have at least 75% and 50% Independent Directors respectively

New Board Committees established:

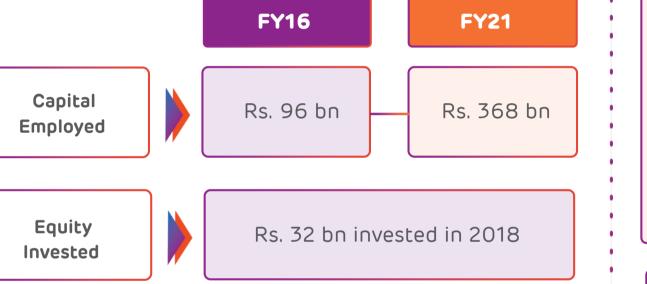
Committee	Composition
Corporate Responsibility Committee	100% Independent Directors
Public Consumers Committee	100% Independent Directors
Infotech & Data Security Committee	Atleast 50% Independent Directors
Sub-Committees to RMC: M&A Legal, Regulatory & Tax; Commodity Price Risk and Reputation Risk Committees	Atleast 50% Independent Directors

ATL: Long-term value creation





Efficient and Optimal Capital Allocation



Rs. 42 bn

Capital structure allows double-digit EBITDA CAGR with no further equity infusion required for growth

Locked-in growth for next 3-5 years

Transmission growth

- Nine under-construction TBCB projects worth Rs. 120 bn to increase annual tariffrevenue by ~Rs. 14 bn post-operation
- HVDC project worth ~Rs. 60-70 bn under ROA framework to increase returns

Distribution growth

- Fully funded capex plan of ~Rs. 95 bn over FY21-25
- Capex-led growth in Regulated Asset Base (RAB) to drive growth in returns

Track-record of robust growth coupled with efficient capital churn to create long-term value creation for stakeholders

ATL: Compelling Investment Case



Infrastructure lineage



- Pedigree of Adani Group: leader in infrastructure -transport, logistics, energy and utility space
- Proven track record of excellence in development & construction

World-class **O&M** practice



- Robust operational metrics line availability, supply reliability, distribution loss
- One of the lowest O&M cost through predictive maintenance and tech excellence

Stable & predictable cashflows



- Predictable cash flow from contracted and regulated business with long-term concession life
- ~51% sovereign-rated counterparties (EBITDA)⁽¹⁾

Robust Growth Opportunity



Positioned to capture significant growth opportunities both in Transmission and Distribution through greenfield, acquisitions, franchise opportunities etc.

Capital Allocation and Availability



- Disciplined approach towards new project bidding; stringent IRR (returns) threshold
- Commitment to maintain strong credit profile and investment grade rating
- Access to large pool of competitive capital with US\$ 2.7 bn in issuances including recently issued US\$300 mn sustainability-linked bond (SLB)

Robust ESG Framework



Aligned to core guiding principles, policies and global disclosure standards to achieve time-bound targets backed by assurance program

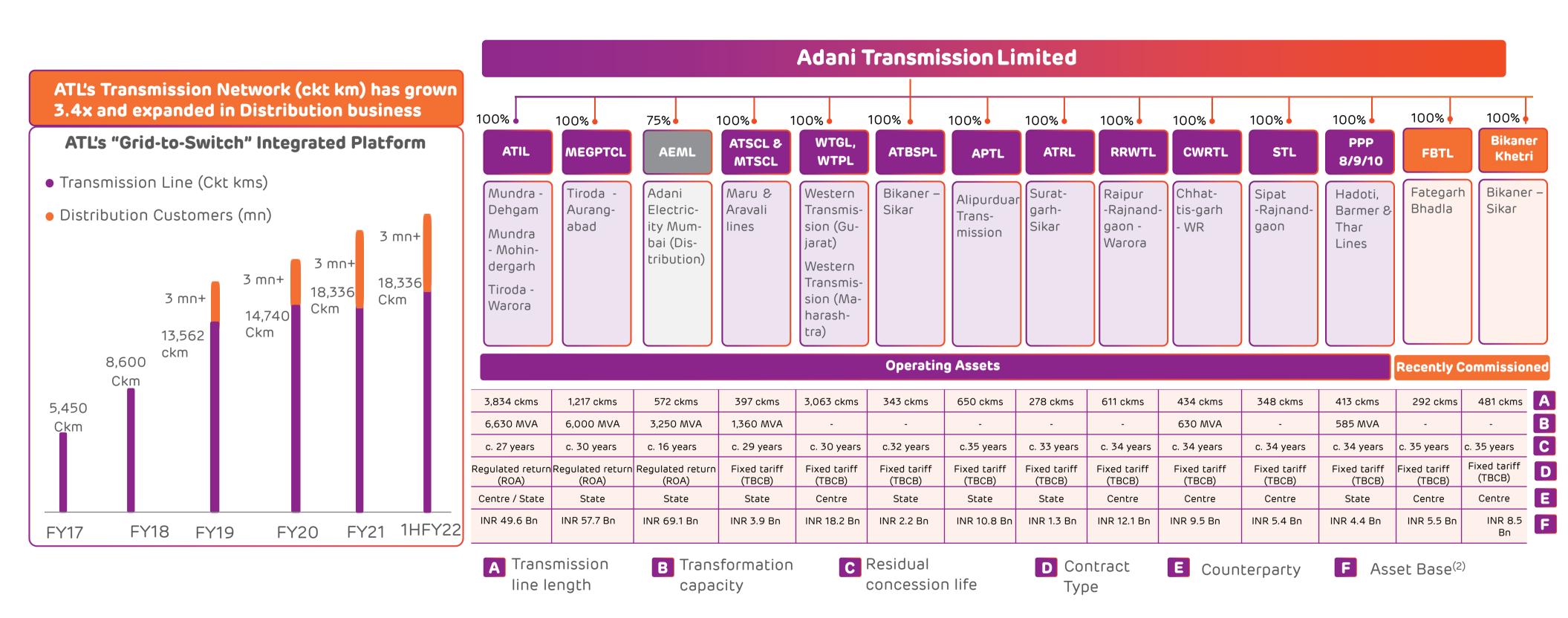
Note: 1) As of FY21





ATL's Evolution and Operational Asset Portfolio as of 1HFY22





Notes: ATIL - Adani Transmission (India) Limited; MEGPTCL - Maharashtra Eastern Grid Power Transmission Co. Limited; ATBSPL: Adani Transmission Co. Limited; STL - Sipat Transmission Limited; RRWLT - Raipur Rajnandgaon Warora Transmission Limited; CWTL - Chhattisgarh WR Transmission Limited; ATRL - Adani Transmission Service Company Limited; WRSS M - Western Region System Strengthening Scheme Gujarat, (1) 74% in ATSCL with an option to acquire balance 26% in a manner consistent with Transmission Service Agreement and applicable consents; (2) Asset base for operational assets as of Dec-2020; Mumbai GTD / BSES - as per proposed funding plan.

ATL's Under-construction Asset Portfolio as of 1HFY22











Completion of tower foundation work at North Karanpura-Chandwa (NKTL)

Transmission line length

B Transformation capacity

C Residual concession life **D** Contract type

E Counterparty

F Asset base⁽¹⁾

G SCOD⁽²⁾

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Thank You