

## Rane (Madras) Limited



**//Online Submission//**

RML / SE /23 / 2021-22

July 20, 2021

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| <b>BSE Limited</b><br>Listing Centre<br>Scrip Code: <b>532661</b> | <b>National Stock Exchange of India Limited</b><br>NEAPS<br>Symbol: <b>RML</b> |
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Dear Sir / Madam,

**Sub: Outcome of Board Meeting held on July 20, 2021 - under Regulation 30 of SEBI LODR**

**Ref: Our letter no. RML/SE/19/2021-22 dated June 29, 2021**

This is to inform that the Board of Directors, inter alia, approved the un-audited financial results (standalone & consolidated) of the Company for the quarter ended June 30, 2021 as recommended by the audit committee at their respective meeting(s) held today (**July 20, 2021**).

The un-audited financial results (standalone & consolidated) of the Company for the quarter ended June 30, 2021 is enclosed along with the Limited Review Report on both standalone & consolidated results issued by M/s. BSR & Co., LLP, Chartered Accountants, Statutory Auditors. (**Regulation 33**).

The un-audited financial results (standalone & consolidated) will be uploaded on the website of the company at [www.ranegroup.com](http://www.ranegroup.com) and stock exchanges at [www.bseindia.com](http://www.bseindia.com) and [www.nseindia.com](http://www.nseindia.com) (**Regulation 46**). An 'earnings release' for the above results is also enclosed (**Regulation 30**).

The extract of the un-audited financial results (standalone & consolidated) will be published in newspapers, i.e., 'Business Standard' and 'Dinamani' in the format prescribed (**Regulation 47**).

The meeting of the Board of Directors commenced at 10:45 hrs (IST) and concluded at 11 : 53 hrs (IST).

We request you to take the above on record and note the compliance under above referred regulations of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (SEBI LODR).

Thanking you,

Yours faithfully,

For Rane (Madras) Limited

S Subha Shree  
**Secretary**



Encl: a/a

1. Un-audited financial results (standalone & consolidated) for the quarter ended June 30, 2021.
2. Extract of the un-audited financial results (standalone & consolidated) for Newspaper publication.
3. Limited Review Report (standalone & consolidated) for the quarter ended June 30, 2021.
4. Earnings release for the quarter ended June 30, 2021.



**Chennai, India, July 20, 2021** – Rane (Madras) Limited (NSE: RML; BSE Code:532661), a leading manufacturer of steering and suspension products and light metal casting components today announced its standalone and consolidated financial performance for the first quarter (Q1 FY22) June 30th, 2021.

### Standalone Q1 FY22 Performance

- Total Revenue was ₹306.6 Crore for Q1 FY22 compared to ₹96.3 Crore in the Q1 FY21, an increase of 218.4%
- EBITDA stood at ₹23.5 Crore compared to ₹-12.5 Crore during Q1 FY21, an increase of 288.7%
- EBITDA Margin at 7.7% for Q1 FY22 against -13.0% in Q1 FY21
- Net Profit stood at ₹3.7 Crore for Q1 FY22 compared to Loss of ₹21.9 Crore in Q1 FY21

### Consolidated Q1 FY22 Performance

- Total Revenue was ₹347.1 Crore for Q1 FY22 compared to ₹114.3 Crore in the Q1 FY21, an increase of 203.7%
- EBITDA stood at ₹11.3 Crore compared to ₹-27.9 Crore during Q1 FY21, an increase of 140.5%
- EBITDA Margin at 3.3% for Q1 FY22 against -24.4% in Q1 FY21
- Net Profit stood at ₹15.2 Crore for Q1 FY22 compared to Loss of ₹41.9 Crore in Q1 FY21

Q1 FY22 numbers are strictly not comparable with Q1 FY21.

### Operating Highlights for Q1 FY22 – Standalone

- Sales to Indian OE customers was impacted by coronavirus second wave's resultant lockdown and shutdown of OEMs production.
- Sales to International customers continued to grow though major OEMs were affected by semiconductor shortages across geographies.
- Sales to Indian Aftermarket customers was affected due to lockdown in various parts of the country.
- EBITDA margin improved with the increase in sales volume. This was partially impacted by the increase in material cost.

### Operating Highlights for Q1 FY22 – Consolidated

- Sales of the US subsidiary grew with the improved demand environment in the USA.
- Operational improvements progressed in line with the planned activities on quality, productivity and customer delivery.
- There was an exceptional income of USD 3.8 Mn on account of US Federal stimulus benefits.

## MANAGEMENT COMMENT

*“Q1FY22 was an eventful quarter with the country weathering the second wave of coronavirus. RML plants continued the operations during the quarter albeit at lower utilization levels. Demand environment in India looks encouraging for the upcoming quarter. The overseas subsidiary experienced favourable demand and ramp up in the new programs. The commodity price increase remains a concern. The management team continues to prioritize on employee safety and operational improvements.” – L. Ganesh, Chairman, Rane Group*

## BUSINESS HIGHLIGHTS

### Financial Performance

| Standalone    | Q1 FY22 | Q1 FY21 | YOY%     |
|---------------|---------|---------|----------|
| Total Revenue | 306.6   | 96.3    | 218.4%   |
| EBITDA        | 23.5    | -12.5   | 288.8%   |
| Margin (%)    | 7.7%    | -13.0%  | 2063 bps |
| PAT           | 3.7     | -21.9   | 117.0%   |

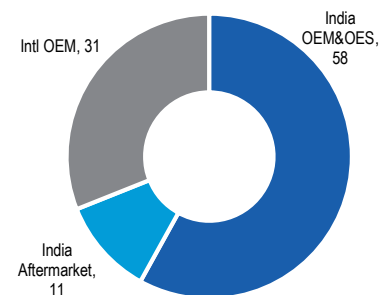
| Consolidated  | Q1 FY22 | Q1 FY21 | YOY%     |
|---------------|---------|---------|----------|
| Total Revenue | 347.1   | 114.3   | 203.7%   |
| EBITDA        | 11.3    | -27.9   | 140.5%   |
| Margin (%)    | 3.3%    | -24.4%  | 2768 bps |
| PAT           | 15.2    | -41.9   | 136.3%   |

(In ₹ Crore, unless otherwise mentioned)

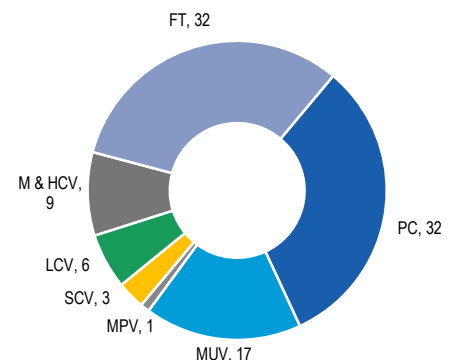
## BUSINESS SPLIT (Q1 FY22)

### (STANDALONE)

#### BY MARKET (%)



#### BY VEHICLE SEGMENT (%)



## PROFIT AND LOSS ACCOUNT

| Particulars                         | Standalone   |              |             | Consolidated |              |             |
|-------------------------------------|--------------|--------------|-------------|--------------|--------------|-------------|
|                                     | Q1 FY22      | Q1 FY21      | YoY%        | Q1 FY22      | Q1 FY21      | YoY%        |
| Income from Operations              | 299.8        | 92.7         | 224%        | 340.3        | 109.9        | 210%        |
| Other Operating Income              | 6.8          | 3.6          | 87%         | 6.8          | 4.3          | 57%         |
| <b>Total Revenue</b>                | <b>306.6</b> | <b>96.3</b>  | <b>218%</b> | <b>347.1</b> | <b>114.3</b> | <b>204%</b> |
| <b>Expenses</b>                     |              |              |             |              |              |             |
| -Cost of Material Consumed          | 202.6        | 48.4         | 319%        | 219.9        | 54.9         | 300%        |
| -Changes in inventories             | -12.9        | 13.4         | -197%       | -12.6        | 10.0         | -225%       |
| -Employee Benefit Expense           | 39.6         | 26.6         | 49%         | 62.4         | 46.0         | 35%         |
| -Finance Cost                       | 4.1          | 7.5          | -46%        | 3.7          | 8.3          | -56%        |
| -Depreciation & Amortization        | 14.6         | 12.1         | 20%         | 19.3         | 15.9         | 22%         |
| -Other Expenditure                  | 53.7         | 20.5         | 163%        | 66.1         | 31.2         | 112%        |
| <b>Total Expenses</b>               | <b>301.6</b> | <b>128.4</b> | <b>135%</b> | <b>358.7</b> | <b>166.4</b> | <b>116%</b> |
| <b>PBT before Exceptional Items</b> | <b>4.9</b>   | <b>-32.1</b> | <b>115%</b> | <b>-11.6</b> | <b>-52.1</b> | <b>78%</b>  |
| Exceptional Item                    | -            | -            |             | 28.1         | -            |             |
| <b>PBT</b>                          | <b>4.9</b>   | <b>-32.1</b> | <b>115%</b> | <b>16.4</b>  | <b>-52.1</b> | <b>132%</b> |
| Tax Expense                         | 1.2          | -10.2        | 112%        | 1.2          | -10.2        | 112%        |
| <b>PAT</b>                          | <b>3.7</b>   | <b>-21.9</b> | <b>117%</b> | <b>15.2</b>  | <b>-41.9</b> | <b>136%</b> |

(In ₹ Crore, unless otherwise mentioned. The sum of the sub-segment amounts may not equal the total amounts due to rounding off)

## ABOUT RANE (MADRAS) LIMITED

Established in 1960, Rane (Madras) Limited (RML) is part of the Rane Group of Companies, a leading auto component group based out of Chennai. RML has two divisions namely Steering and Linkages Division (SLD) and Light Metal Casting India Division (LMCI). SLD manufactures mechanical steering gears, hydrostatic steering systems and steering and suspension linkage products. LMCI manufactures low porosity, high-quality light metal casting such as steering housings and engine case covers. Through its overseas subsidiary Rane Light Metal Castings Inc. (RLMCA), RML manufactures high pressure light metal casting components from its facility in Kentucky, USA.

## ABOUT RANE GROUP

Headquartered in Chennai, India, Rane Group is engaged primarily in manufacturing auto components for well over five decades. Rane Group is a preferred supplier to major OEMs in India and abroad. Through its group companies, it provides Steering and Suspension systems, Friction materials, Valve train components, Occupant safety systems, Light Metal casting components and Connected mobility solutions. Its products serve a variety of industry segments including Passenger Vehicles, Commercial Vehicles, Farm Tractors, Two-wheelers, Three-wheelers, Railways and Stationery Engines.

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IF YOU HAVE ANY QUESTIONS OR REQUIRE FURTHER INFORMATION,  
PLEASE FEEL FREE TO CONTACT: [INVESTORSERVICES@RANEGROUP.COM](mailto:INVESTORSERVICES@RANEGROUP.COM) OR [DPINGLE@CHRISTENSENIR.COM](mailto:DPINGLE@CHRISTENSENIR.COM)

Certain statements in this document that are not historical facts are forward looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. The Company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.