



1st January 2024

BSE Limited – 500495
National Stock Exchange of India Limited – ESCORTS

Dear Sir,

In compliance of the regulation 30, of the SEBI (Listing obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the company announcement pertaining to sales volumes of tractors and construction equipment for the month of December 2023.

Kindly take the same on record.

Thanking you.

Yours faithfully,
For Escorts Kubota Limited

Bharat Madan
Whole Time Director & Chief Financial Officer

ESCORTS KUBOTA LIMITED
(Formerly Escorts Limited)
Registered Office: 15/5, Mathura Road, Faridabad 121 003, India
Tel.: +91-129-2250222
Website: www.escortsgroup.com Email: investor.relation@escortskubota.com
Corporate Identification Number L74899HR1944PLC039088



Company Announcement

Escorts Kubota Limited sold 4,536 tractors in December 2023

Faridabad, January 1st, 2024: Escorts Kubota Limited Agri Machinery Business Division in December 2023 sold 4,536 tractors as against 5,573 tractors sold in December 2022.

Domestic tractor sales in December 2023 were at 4,131 tractors as against 4,979 tractors sold in December 2022. Rural sentiments were impacted due to delay in crop harvest, lower rabi sowing, thus affecting both retail and wholesale.

Export tractor sales in December 2023 were at 405 as against 594 tractors sold in December 2022.

Sales figure are as follows:

Particulars	December			Q3 (October-December)			9M (April-December)		
	FY24	FY23	% Change	FY24	FY23	% Change	FY24	FY23	% Change
Domestic	4,131	4,979	-17.0%	24,628	26,181	-5.9%	70,327	72,185	-2.6%
Export	405	594	-31.8%	1,371	1,844	-25.7%	4,278	6,340	-32.5%
Total	4,536	5,573	-18.6%	25,999	28,025	-7.2%	74,605	78,525	-5.0%

FY- Financial Year from April to March

M – Month

About Escorts Kubota Limited:

“Escorts Kubota Limited (EKL) (formerly Escorts Limited) is one of India’s leading engineering conglomerate with over seven decades of experience in manufacturing excellence. Aligned to its purpose led existence of Spreading Prosperity & Impacting Lives, it has helped accelerate India’s socio-economic development through its presence across the high growth sectors of agricultural mechanization, modernization of railway technology and transformation of Indian construction. The company has diversified business across three different divisions, Agri Machinery Business Division, Construction Equipment Business Division & Railway Equipment Business Division. The company is committed to excellence in engineering, innovation in products, development of market-relevant technologies and the highest of cost efficiencies to create value for its customers and shareholders. EKL has earned the trust of over five million customers by way of product and process innovations and endeavors to contribute to global food security and smart infrastructure.”

For further information, please contact:

Bharat Madan

Whole Time Director & Chief Financial Officer

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Company Announcement

Escorts Kubota Limited Construction Equipment volume grew by 68.1 percent in December 2023

Faridabad, January 1st, 2024: Escorts Kubota Limited Construction Equipment Business Division in December 2023 sold 711 machines, **our highest ever monthly sales** registering a growth of 68.1 percent as against 423 machines sold in December 2022.

With increased infrastructure development projects across the country, the construction equipment industry has displayed robust performance across all segments in the current fiscal. Going forward with government thrust on faster execution of projects along with adoption of advanced technologies and sustainable practices, we expect current demand momentum to continue in the remaining part of this fiscal.

Sales figure are as follows:

Particular	December			Q3 (October-December)			9M (April-December)		
	FY24	FY23	% Change	FY24	FY23	% Change	FY24	FY23	% Change
Total	711	423	68.1%	1,800	1,209	48.9%	4,750	3,092	53.6%

FY- Financial Year from April to March

M-Month

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