

Date: August 21, 2023

To, Listing Department BSE Limited Phiroze Jeejeebhoy Towers Dalal Street Mumbai – 400 001

Dear Sir/Madam,

Sub: Open Offer by Ambuja Cements Limited ("Acquirer") to acquire up to 6,71,64,760 Equity shares of ₹ 10/- each for cash at a price of ₹ 114.22/- per Equity Share aggregating up to ₹ 767.16/- crores, to the Public shareholders of Sanghi Industries Limited ("Target Company") in accordance with the Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011 ("SEBI SAST Regulations") ("Open Offer" / "Offer")

This has further reference to the captioned Open Offer, the public announcement dated August 03, 2023 and detailed public statement dated August 09, 2023 and published on August 10, 2023. In this regard, as required under Regulation 18 of SEBI SAST Regulations, please find enclosed a copy of the Draft Letter of Offer dated August 21, 2023.

We request you to please take the above submission on record. We also request you to disseminate the same on your website.

Contact Person	Designation	Contact Number	E-mail Id
Sambit Rath	Vice President	+91 22 4196 8556	Sambit.rath@sbicaps.com
Janardhan Wagle	Assistant Vice President	+91 22 4196 8549	Janardhan.wagle@sbicaps.com
Karan Savardekar	Assistant Vice President	+91 22 4196 8558	Karan.savardekar@sbicaps.com

In case of any clarification required, please contact the person as mentioned below:

#### For SBI Capital Markets Limited

Sambit Rath

Authorised Signatory Place: Mumbai Encl: a/a

#### DRAFT LETTER OF OFFER

#### "THIS DOCUMENT IS IMPORTANT AND REQUIRES YOUR IMMEDIATE ATTENTION"

The Letter of Offer is being sent to you as a Public Shareholder (*as defined below*) of **SANGHI INDUSTRIES LIMITED** ("**Target Company**"). If you require any clarifications about the actions to be taken, you may consult your stock broker or investment consultant or the Manager to the Offer (*as defined below*) or the Registrar to the Offer (*as defined below*). In case you have recently sold your Equity Shares (*as defined below*), please hand over the Letter of Offer and the accompanying Form of Acceptance-*cum*-Acknowledgement to the member of the Stock Exchange (*as defined below*) through whom the said sale was effected.

## **OPEN OFFER BY**

AMBUJA CEMENTS LIMITED ("Acquirer")

Registered Office: Adani Corporate House, Shantigram, Near Vaishnav Devi Circle, S.G. Highway, Khodiyar, Ahmedabad, Gujarat 382421 Telephone: 079-2555555; Fax: Not available

At a price of INR 114.22 (Indian Rupees One Hundred Fourteen and Twenty Two paise) ("**Offer Price**") per Equity Share (*as defined below*), payable in cash, to acquire up to 6,71,64,760 (Six Crore Seventy One Lakh Sixty Four Thousand Seven Hundred and Sixty) fully paid up equity shares ("**Offer Shares**"), constituting 26.00% (Twenty Six percent) of the Voting Share Capital (*as defined below*) pursuant to and in accordance with the Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011 and subsequent amendments thereto ("**SEBI (SAST) Regulations**") from the Public Shareholders ("**Open Offer**" or "**Offer**")

#### OF

### SANGHI INDUSTRIES LIMITED ("Target Company")

**Registered office:** P.O. Sanghinagar, Hayatnagar Mandal, R R District, Telangana – 501 511 Tel: 08415-242240; Fax: 08415-242239

### NOTE:

- 1. This Offer is being made by the Acquirer pursuant to and in compliance with Regulations 3(1) and 4 of the SEBI (SAST) Regulations.
- 2. This Offer is not conditional upon any minimum level of acceptance in terms of Regulation 19(1) of the SEBI (SAST) Regulations.
- 3. This Offer is not a competing offer in terms of Regulation 20 of the SEBI (SAST) Regulations.
- 4. Non-resident Indian ("NRI") and overseas corporate body ("OCB") holders of Equity Shares, if any, willing to tender their shares in the Offer must obtain all requisite approvals required to tender the Equity Shares held by them in this Offer (including without limitation the approval from the Reserve Bank of India ("RBI")) and submit such approvals along with the Form of Acceptance-*cum*-Acknowledgement and other documents required to accept this Offer. Further, if the Public Shareholders, who are not persons resident in India including NRIs, OCBs, Foreign Portfolio Investors ("FPIs") and Foreign Institutional Investors ("FIIs"), had required any approvals (including from the RBI or any other regulatory body) at the time of original investment in respect of the Equity Shares held by them currently, they will be required to submit such previous approvals along with the other documents required to be tendered to accept this Offer. If such approvals are not submitted, the Acquirer reserves the right to reject such Equity Shares tendered in this Offer.
- 5. To the best of the knowledge of the Acquirer, there are no statutory approval(s) required to complete the Underlying Transaction (*as defined below*) and this Offer. However, if any statutory approval(s) are required or become applicable at a later date before the completion of this Offer, this Offer would be subject to the receipt of such statutory approval(s). In the event such statutory approval(s) are refused, the Acquirer will have the right to withdraw this Offer in accordance with Regulation 23 of the SEBI (SAST) Regulations.

- 6. Under Regulation 18(4) of the SEBI (SAST) Regulations, the Acquirer is permitted to revise the Offer Price or the number of Offer Shares, upwards, at any time prior to commencement of the last 1 (One) Working Day (as defined below) before the commencement of the Tendering Period (as defined below), and the Acquirer shall (a) make corresponding increases to the escrow amounts, as more particularly set out in Part 5 (Offer Price and Financial Arrangements), (b) make a public announcement in the newspapers in which the DPS (as defined below) was published, and (c) simultaneously with the making of such announcement, inform Securities Exchange Board of India ("SEBI"), the Stock Exchanges and the Target Company at its registered office of such revision. The Acquirer would pay such revised price for all the Equity Shares validly tendered at any time during the Offer and accepted under the Offer in accordance with the terms of the Letter of Offer.
- 7. There is no competing offer to this Offer as of the date of this Draft Letter of Offer ("DLOF").
- 8. Unless otherwise stated, the information set out in this DLOF reflects the position as of the date hereof.
- 9. A copy of the Public Annoucement, Detailed Public Statement and this Draft Letter Of Offer (including the Form of Acceptance-cum Acknowledgement) is also available on the website of SEBI (www.sebi.gov.in).

All future correspondence, if any, should be addressed to the Manager to the Offer or the Registrar to the Offer at the addresses mentioned below:

MANAGER TO THE OFFER	REGISTRAR TO THE OFFER
SBICAPS Complete Investment Banking Solutions	LINKIntime Link Intime India Private Limited
SBI Capital Markets Limited	C-101, 1st Floor, 247 Park, Lal Bahadur Shastri Marg,
Unit No. 1501, 15th Floor, A & B Wing,	Vikhroli (West), Mumbai 400 083,
Parinee Crescenzo Building,	Maharashtra, India
Plot C-38, G Block, Bandra Kurla Complex,	Tel. No.: +91 810 811 4949
Bandra (East), Mumbai – 400 051, Maharashtra, India	Fax No.: + 91 22 49186195
Tel. No.: +91 22 4006 9807	Website: www.linkintime.co.in
Website: www.sbicaps.com	Email ID: sanghi.offer2023@linkintime.co.in
Email ID: sanghi.openoffer@sbicaps.com	Contact Person: Sumeet Deshpande
Contact Person: Janardhan Wagle / Sambit Rath / Karar	SEBI Registration Number: INR000004058
Savardekar	
SEBI Registration Number: INM000003531	

### **TENTATIVE SCHEDULE OF MAJOR ACTIVITIES OF OPEN OFFER**

The schedule of major activities under the Offer is set out below:

Activities	Schedule of Activities
	(Day and Date)
Issue of Public Announcement	Thursday, August 03, 2023
Publication of the Detailed Public Statement in newspapers	Thursday, August 10, 2023
Last date for filing of the draft letter of offer with SEBI	Monday, August 21, 2023
Last date for public announcement for competing offer(s)	Monday, September 04, 2023
Last date for receipt of SEBI observations on the Draft Letter of Offer (in the event SEBI has not sought clarifications or additional information from the Manager to the Offer)	Monday, September 11, 2023
Identified Date* for determining shareholders to whom LOF shall be sent	Wednesday, September 13, 2023
Last date by which the Letter of Offer is to be dispatched to the Public Shareholders whose names appear on the register of members on the Identified Date	Thursday, September 21, 2023
Last Date by which the committee of the independent directors of the Target Company shall give its recommendation to the Public Shareholders for this Open Offer	Tuesday, September 26, 2023
Last date for upward revision of the Offer Price/ the size of the Open Offer	Tuesday, September 26, 2023
Date of publication of opening of Open Offer public announcement in the newspapers in which this DPS has been published	Wednesday, September 27, 2023
Date of commencement of the Tendering Period ("Offer Opening Date")	Friday, September 29, 2023
Date of closure of the Tendering Period ("Offer Closing Date")	Friday, October 13, 2023
Last date of communicating the rejection/ acceptance and completion of payment of consideration or return of Equity Shares to the Public Shareholders	Monday, October 30, 2023
Last date for publication of post-Open Offer public announcement in the newspapers in which this Detailed Public Statement was published	Monday, November 06, 2023
Last date for filing the post Offer report with SEBI	Monday, November 06, 2023
	AutorPublication of the Detailed Public Statement in newspapersLast date for filing of the draft letter of offer with SEBILast date for public announcement for competing offer(s)Last date for receipt of SEBI observations on the Draft Letter of Offer (in the event SEBI has not sought clarifications or additional information from the Manager to the Offer)Identified Date* for determining shareholders to whom LOF shall be sentLast date by which the Letter of Offer is to be dispatched to the Public Shareholders whose names appear on the register of members on the Identified DateLast Date by which the committee of the independent directors of the Target Company shall give its recommendation to the Public Shareholders for this Open OfferLast date for upward revision of the Offer Price/ the size of the Open OfferDate of publication of opening of Open Offer public announcement in the newspapers in which this DPS has been publishedDate of commencement of the Tendering Period (" <b>Offer Opening</b> <b>Date</b> ")Last date of communicating the rejection/ acceptance and completion of payment of consideration or return of Equity Shares to the Public ShareholdersLast date for publication of post-Open Offer public announcement in the newspapers in which this Detailed Public Statement was ublished

\* The Identified Date is only for the purpose of determining the Public Shareholders as on such date to whom the Letter of Offer would be sent in accordance with the SEBI (SAST) Regulations. It is clarified that all Public Shareholders (i.e., holders

(registered or unregistered) of Equity Shares (except the Acquirer, Sellers and persons deemed to be acting in concert with parties to the SPA)) are eligible to participate in the Offer any time during the Tendering Period.

*Note:* The above timelines are indicative (prepared on the basis of timelines provided under the SEBI (SAST) Regulations) and are subject to receipt of relevant approvals from various statutory/regulatory authorities and may have to be revised accordingly. To clarify, the actions set out above may be completed prior to their corresponding dates subject to compliance with the SEBI (SAST) Regulations.

#### **RISK FACTORS**

The risk factors set forth below pertain to this Offer, the Underlying Transaction contemplated under the Share Purchase Agreement and association with the Acquirer, and do not pertain to the present or future business or operations of the Target Company or any other related matters. These risk factors are neither exhaustive nor intended to constitute a complete or comprehensive analysis of the risks involved in or associated with the participation by a Public Shareholder in the Offer, but are merely indicative. Public Shareholders are advised to consult their legal advisor, stock broker and investment consultant and/ or tax advisors, for analyzing all the risks with respect to their participation in the Offer.

For capitalised terms used herein please refer to the section on Key Definitions set out below

#### 1. Risk factors relating to the Underlying Transaction and/or the Open Offer

- 1.1. The Open Offer is an open offer under the SEBI (SAST) Regulations to acquire up to 6,71,64,760 (Six Crore Seventy One Lakh Sixty Four Thousand Seven Hundred and Sixty) fully paid-up Equity Shares representing 26.00% (Twenty Six percent) of the Voting Share Capital, from the Public Shareholders. If the number of Equity Shares validly tendered by the Public Shareholders under this Open Offer is more than the Offer Size (*as defined below*), then the Offer Shares validly tendered by the Public Shareholders will be accepted on a proportionate basis, subject to acquisition of a maximum of 6,71,64,760 (Six Crore Seventy One Lakh Sixty Four Thousand Seven Hundred and Sixty) Equity Shares, representing 26.00% of the Voting Share Capital. Accordingly, there is no assurance that all the Equity Shares tendered by the Public Shareholders in the Open Offer will be accepted. The lien marked against the unaccepted Equity Shares tendered by the Public Shareholders shall be released in accordance with the schedule of activities for the Open Offer.
- 1.2. To best of the knowledge of the Acquirer, there are no statutory approval(s) required by the Acquirer to complete the Underlying Transaction or this Offer. In the event any statutory approvals become applicable at a later date before the completion of this Offer, this Offer would be subject to the receipt of such statutory approval(s). In the event such statutory approval(s) are refused, the Acquirer will have the right to withdraw this Offer in accordance with Regulation 23 of the SEBI (SAST) Regulations. In the event of such a withdrawal of the Offer, the Acquirer (through the Manager to the Offer) shall make an announcement of such withdrawal within 2 (Two) Working Days of such withdrawal stating the grounds and reasons for the withdrawal in accordance with Regulation 23(2) of the SEBI (SAST) Regulations.
- 1.3. In case of delay/ non-receipt of any approval which may be required at a later date, as per Regulation 18(11) of the SEBI (SAST) Regulations, SEBI may, if satisfied that non-receipt of the requisite approval was not attributable to any wilful default, failure or neglect on the part of the Acquirer to diligently pursue such approval, grant an extension of time for the purpose of completion of this Open Offer, subject to such terms and conditions as may be specified by SEBI, including payment of interest by the Acquirer to the Public Shareholders at such rate, as may be prescribed by SEBI from time to time, in accordance with Regulation 18(11) of the SEBI (SAST) Regulations. Where the statutory approval(s) extend to some but not all Public Shareholders, the Acquirer will have the option to make payment of the consideration to such Public Shareholders in respect of whom no statutory approval(s) are required in order to complete this Offer.
- 1.4. The acquisition of Equity Shares tendered by NRIs and OCBs is subject to approval from the RBI. NRI and OCB

holders of the Equity Shares, if any, must obtain all requisite approvals required to tender the Equity Shares held by them in this Offer (including without limitation, the approval from the RBI or the relevant government authorities) and submit copies of such approvals, along with the other documents required in terms of this DLOF. Further, if the holders of the Equity Shares who are not persons resident in India (including NRIs, OCBs, Qualified Foreign Investors, FIIs and FPIs) had required any approvals (including from the RBI) in respect of the Equity Shares held by them, they will be required to submit copies of such previous approvals, to tender the Equity Shares held by them along with the other documents required to be tendered to accept this Offer. If such approvals are not submitted, the Acquirer reserves the right to reject such Equity Shares tendered in this Offer. If the Equity Shares are held under general permission of the RBI, the non-resident Public Shareholder should state that the Equity Shares are held under general permission and clarify whether the Equity Shares are held on a repatriable basis or a non-repatriable basis.

- 1.5. The completion of the acquisition of the Promoter Seller Shares (*as defined below*) under the SPA (*as defined below*) in one or more tranches is subject to the terms and conditions of the SPA, including fulfilment of conditions precedent by the Target Company and the Sellers and completion risks as would be applicable.
- 1.6. The Public Shareholders should note that under the SEBI (SAST) Regulations, once the Public Shareholders have tendered their Equity Shares in the Offer, they will not be able to withdraw their Equity Shares from the Offer even in the event of a delay in the acceptance of the Equity Shares under the Offer and/ or the dispatch of consideration. A lien shall be marked against the Equity Shares tendered in the Offer by the Public Shareholders until the completion of the formalities of this Offer and the Public Shareholders who have tendered their Equity Shares will not be able to trade in such Equity Shares during such period, even if the acceptance of the Equity Shares in this Offer and/ or payment of consideration are delayed. Further, during such period, there could be fluctuations in the market price of the Equity Shares that may adversely impact the Public Shareholders who have tendered their Equity Shares in this Offer. Accordingly, neither the Acquirer nor the Manager to the Offer make any assurance with respect to the market price of the Equity Shares and disclaim any responsibility with respect to any decision by any Public Shareholder on whether or not to participate in the Offer. It is understood that the Public Shareholders will be solely responsible for their decisions regarding their participation in this Offer.
- 1.7. In terms of circular issued by SEBI bearing reference number SEBI/ HO/ CFD/ CMD1/ CIR/ P/ 2020/ 144 dated July 31, 2020, Public Shareholders holding Equity Shares in physical form are allowed to tender their Equity Shares in the Open Offer. However, the acceptance of the Equity Shares in physical form tendered in this Open Offer would be conditional on the Public Shareholders holding the physical Equity Shares and wishing to tender the same in the Open Offer, following the process laid out in more detail in the Letter of Offer, diligently and submitting all the required documents for the purpose of ensuring that their physical Equity Shares can be verified and confirmed by the Registrar to the Offer.
- 1.8. Neither the Acquirer nor the Manager or the Registrar to the Offer accept any responsibility for any loss of documents during transit (including but not limited to Offer acceptance forms, copies of delivery instruction slips, etc.), and Public Shareholders are advised to adequately safeguard their interest in this regard.
- 1.9. The information contained in this DLOF is as of the date of this DLOF unless expressly stated otherwise. The Acquirer and the Manager to the Offer are under no obligation to update the information contained herein at any time after the

date of this DLOF.

- 1.10. The Public Shareholders are advised to consult their respective tax advisors for assessing the tax liability pursuant to this Offer, or in respect of other aspects such as the treatment that may be given by their respective assessing officers in their case, and the appropriate course of action that they should take. The Acquirer and the Manager to the Offer do not accept any responsibility in this regard, including for the accuracy or otherwise of the tax provisions set forth in this DLOF.
- 1.11. This Offer is subject to completion risks as would be applicable to similar transactions.
- 1.12. The information pertaining to the Target Company and/ or the Sellers contained in the PA or DPS or this DLOF or any other advertisement/ publications made in connection with the Open Offer has been compiled from publicly available sources or information provided by the Target Company or the Sellers, as the case may be. The Acquirer has not independently verified such information and does not accept any responsibility with respect to any information pertaining to the Target Company and/ or the Sellers.
- 1.13. In the event that either: (a) there is any litigation leading to a stay order or an injunction on the Offer or that restricts or restrains the Acquirer from performing its obligations hereunder, or (b) SEBI instructs the Acquirer not to proceed with the Offer, then the Offer process may be withdrawn or may be delayed beyond the schedule of activities indicated in this DLOF. Consequently, the payment of consideration to the Public Shareholders whose Equity Shares are validly tendered and accepted under this Offer as well as the return of Equity Shares not validly tendered and accepted under this Offer, may be delayed. In the event SEBI instructs the Acquirer to not proceed with this Offer, then this Offer process shall be withdrawn and the Acquirer (through the Manager to the Offer) shall make an announcement of such withdrawal within 2 (Two) Working Days of such withdrawal in accordance with Regulation 23(2) of the SEBI (SAST) Regulations.
- 1.14. Any person placing reliance on any source of information other than the PA, the DPS, and this DLOF or any other advertisement or materials issued by or on behalf of the Acquirer, will be doing so at its own risk. The Acquirer and the Manager to the Offer accept no responsibility for statements made in connection with this Offer, other than those they expressly take responsibility for in the PA, the DPS, and this DLOF, or in any advertisement or other materials issued by or on behalf of the Acquirer.
- 1.15. This DLOF has not been filed, registered or approved in any jurisdiction outside India. Recipients of this DLOF residing in jurisdictions outside India should inform themselves of and observe any applicable legal requirements. This Offer is not directed towards any person or entity in any jurisdiction or country where the same would be contrary to the applicable laws or regulations or would subject the Acquirer or the Manager to the Offer to any new or additional registration requirements. This DLOF does not in any way constitute an offer to purchase or an invitation to sell, any securities in any jurisdiction in which such offer or invitation is not authorized or to any person to whom it is unlawful to make such offer or solicitation.
- 1.16. The Offer is being made for securities of an Indian company and Public Shareholders of the Target Company in the U.S. (*as defined below*) should be aware that this DLOF and any other documents relating to the Offer have been or will be prepared in accordance with Indian procedural and disclosure requirements, including requirements regarding

the offer timetable and timing of payments, all of which differ from those in the U.S. Any financial information included in this DLOF or in any other documents relating to the Offer, has been or will be prepared in accordance with non-U.S. accounting standards that may not be comparable to financial statements of companies in the U.S. or other companies whose financial statements are prepared in accordance with U.S. generally accepted accounting principles.

- 1.17. The receipt of cash pursuant to the Offer by a Public Shareholder of the Target Company may be a taxable transaction for U.S. federal income tax purposes and under applicable U.S. state and local, as well as foreign and other, tax laws. Each Public Shareholder of the Target Company is urged to consult his independent professional adviser immediately regarding the tax consequences of accepting the Offer.
- 1.18. Neither the U.S. Securities Exchange Commission nor any U.S. state securities commission has approved or disapproved the Offer or passed any comment upon the adequacy or completeness of this Offer. Any representation to the contrary is a criminal offence in the U.S.
- 1.19. The Acquirer and the Manager to the Offer accept no responsibility for statements made otherwise than in the Public Announcement, the Detailed Public Statement, this Draft Letter of Offer, or in the advertisement or any materials issued by or at the instance of the Acquirer, excluding such information pertaining to the Target Company, which has been obtained from publicly available sources or provided or confirmed by the Target Company. Any person placing reliance on any other source of information will be doing so at his/her/its own risk. Information relating to the Target Company has not been independently verified by the Acquirer or the Manager.

## 2. Risk factors relating to the Acquirer

- 2.1. Neither the Acquirer nor the Manager to the Offer make any assurance with respect to its investment/ divestment decisions relating to the proposed shareholding in the Target Company.
- 2.2. Neither the Acquirer nor the Manager to the Offer make any assurance with respect to the continuation of past trends in the financial performance of the Target Company.
- 2.3. Neither the Acquirer nor the Manager to the Offer make any assurance with respect to the future financial performance of the Target Company.
- 2.4. Neither the Acquirer nor the Manager to the Offer can provide any assurance with respect to the market price of the Equity Shares, before, during or after the Offer and each of them expressly disclaim any responsibility or obligation of any kind (except as required by applicable law) with respect to any decision by any Public Shareholder regarding whether or not to participate in the Offer.
- 2.5. For the purpose of disclosures in the DLOF relating to the Target Company and the Sellers, the Acquirer has relied on the information provided by the Target Company and the Sellers and has not independently verified the accuracy of details of the Target Company and the Sellers.
- 2.6. As per Regulation 38 of the SEBI (LODR) Regulations (*as defined below*), as amended, read with Rule 19A of the Securities Contract (Regulation) Rules, 1957, as amended ("SCRR"), the Target Company is required to maintain at

least 25.00% (Twenty Five percent) public shareholding ("**MPS**"), as determined in accordance with SCRR, on a continuous basis for listing. Pursuant to completion of this Open Offer and the Underlying Transaction contemplated under the SPA, the public shareholding in the Target Company may fall below such MPS requirement. In such an event, the Acquirer shall bring down the non-public shareholding in the Target Company to the level specified within the time prescribed in the SCRR, SEBI (SAST) Regulations and as per applicable SEBI guidelines.

The risk factors set forth above are not a complete analysis of all risks in relation to the Underlying Transaction, Offer or in association with the Acquirer but are only indicative in nature. The risk factors set forth above are limited to the Underlying Transaction and the Offer and do not pertain to the present or future business or operations of the Target Company or any other related matters and are neither exhaustive nor intended to constitute a complete analysis of the risks involved in participation or otherwise by Public Shareholders in the Offer. Public Shareholders are advised to consult their stock brokers, tax advisors or investment consultants for understanding further risks with respect to their participation in the Offer.

#### 3. CURRENCY OF PRESENTATION

In this DLOF, all references to "**Rs**." / "**INR**" are to Indian Rupee(s), the official currency of India. In this DLOF, any discrepancy in any table between the total and sums of the amount listed are due to rounding off and/or regrouping.

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# **KEY DEFINITIONS/ ABBREVIATIONS**

Acquirer	Ambuja Cements Limited	
Board of Directors	Board of Directors of the Acquirer or the Target Company, as the case may be	
BSE	BSE Limited	
Buying Broker	SBICAP Securities Limited	
Clearing Corporation	Indian Clearing Corporation Limited	
Crore	1,00,00,000 units	
Detailed Public Statement / DPS	Detailed Public Statement dated August 9, 2023, which was published on August 10, 2023 in all editions of Financial Express and Jansatta, Hyderabad edition of Surya, and Mumbai edition of Navshakti issued by the Manager to the Offer, on behalf of the Acquirer, in compliance with the SEBI (SAST) Regulations	
DIN	Director Identification Number	
Draft Letter of Offer / DLOF	Draft Letter of Offer dated August 21, 2023, as filed with SEBI	
DTAA	Double Taxation Avoidance Agreement	
DP	Depository Participant	
Eligible Shareholders or PublicAll the public shareholders of the Target Company who are eligible to tended in the Open Offer, excluding: (i) the Acquirer; (ii) Sellers; and (iii) persons acting in concert with parties to the SPA, pursuant to and in compliance w (SAST) Regulations		
EPS	Earnings per share	
Equity Share(s) / Share(s)	Each fully paid-up equity share of the Target Company, having face value of INR 10 each	
FEMA	The Foreign Exchange Management Act, 1999 and the rules and regulations framed thereunder, as amended or modified from time to time	
FI	Financial Institutions	
FII / FPI	Foreign Institutional Investor or Foreign Portfolio Investor, as defined in FEMA	

Form of Acceptance	Form of Acceptance- <i>cum</i> -Acknowledgement, which shall accompany the	
	Letter of Offer.	
Identified Date	10th (Tenth) Working Day prior to commencement of the Tendering Period for purpose	
Identified Date	of determining the Public Shareholders to whom the LOF shall be sent	
Letter of Offer / LOF	Letter of Offer to be issued to Public Shareholders in connection with this Open Offe	
Manager to the Offer	SBI Capital Markets Limited	
MF	Mutual Funds	
NRI	Non-resident Indian	
NSE	National Stock Exchange of India Limited	
ОСВ	Overseas Corporate Body as defined in Foreign Exchange Management (Deposit) Regulations, 2000	
Offer Period	Period between the date of entering into an agreement, formal or informal, to acq shares, voting rights in, or control over a target company requiring a pu announcement, or the date of the public announcement, as the case may be, and the on which the payment of consideration to shareholders who have accepted the open of is made, or the date on which open offer is withdrawn, as the case may be	
Offer Price	Price of INR 114.22 (Indian Rupees One Hundred Fourteen and Twenty Two paise) Equity Share determined in accordance with Regulation 8(1) and 8(2) of the SEBI (SA Regulations.	
Offer Size	Up to 6,71,64,760 (Six Crore Seventy One Lakh Sixty Four Thousand Seven Hundred and Sixty) Equity Shares, constituting 26.00% (Twenty Six percent) of the Voting Share Capital	
PAN	Permanent Account Number	
Promoter Seller Shares	Up to 14,65,78,491 (Fourteen Crore Sixty Five Lakh Seventy Eight Thousand Four Hundred and Ninety One) Equity Shares constituting up to 56.74% (Fifty Six point Seven Four percent) of the Voting Share Capital	
Public Announcement / PA	Public Announcement dated August 3, 2023 issued by the Manager to the Offer on behalf of the Acquirer, in relation to this Offer and filed with the Stock Exchanges, SEBI	
	and the Target Company in accordance with the SEBI (SAST) Regulations	

RBI	Reserve Bank of India	
Registrar to the Offer	Link Intime India Private Limited	
Rs./Indian Rupees/INR	The lawful currency of the Republic of India	
SCRR	Securities Contracts (Regulation) Rules, 1957	
SEBI	Securities and Exchange Board of India	
SEBI (LODR) Regulations	Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and subsequent amendments thereof	
SEBI (SAST) Regulations	Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011 and subsequent amendments thereof.	
SEBI Act	Securities and Exchange Board of India Act, 1992, as amended from time to time	
Sellers	Collectively, Ravi Sanghi, Anita Sanghi, Ekta Gupta, Aditya Sanghi, Alok Sangh Sanghi Polymers Private Limited, Samruddhi Investors Services Private Limited Flarezeal Solutions LLP and Thinkfar Tradelink Private Limited	
SPA	Share purchase agreement dated August 3, 2023 executed between the Acquirer, the Sellers and the Target Company read with letter dated August 9, 2023	
STT	Securities Transaction Tax	
Stock Exchanges	Collectively refers to BSE and NSE	
Target Company	Sanghi Industries Limited	
Tendering Period	Period from September 29, 2023 to October 13, 2023 (both days inclusive)	
TRS	Transaction Registration Slip	
U.S.	United States of America	
Underlying Transaction	Acquisition of Promoter Seller Shares in one or more tranches, pursuant to and subject to the terms and conditions set out under the SPA, including fulfilment of conditions precedent by the Target Company and the Sellers (including obtaining any regulatory approvals, if any) at a consideration of up to INR 114.22 (Indian Rupees One Hundred Fourteen and Twenty Two paise) per Promoter Seller Share, in compliance with	

	applicable law, including the Foreign Exchange Management (Non-debt Instruments) Rules, 2019
Voting Share Capital	Total voting equity share capital of the Target Company on a fully diluted basis as of the 10th (Tenth) Working Day from the closure of the Tendering Period of the Offer (which may change on account of any future corporate actions)
Working Day	Any working day of the SEBI, as defined under the SEBI (SAST) Regulations

Note: All capitalized terms used in this DLOF, but not otherwise defined herein, shall have the meanings ascribed thereto in the SEBI (SAST) Regulations.

## 1. **DISCLAIMER**

IT IS TO BE DISTINCTLY UNDERSTOOD THAT FILING OF DRAFT LETTER OF OFFER WITH SEBI SHOULD NOT IN ANY WAY BE DEEMED OR CONSTRUED THAT THE SAME HAS BEEN CLEARED. VETTED OR APPROVED BY SEBI. THE DRAFT LETTER OF OFFER HAS BEEN SUBMITTED TO SEBI FOR A LIMITED PURPOSE OF OVERSEEEING WHETHER THE DISCLOSURES CONTAINED THEREIN ARE GENERALLY ADEQUATE AND ARE IN CONFORMITY WITH THE REGULATIONS. THIS REOUIREMENT IS TO FACILITATE THE SHAREHOLDERS OF SANGHI INDUSTRIES LIMITED TO TAKE AN INFORMED DECISION WITH REGARD TO THE OFFER. SEBI DOES NOT TAKE ANY RESPONSIBILITY EITHER FOR FINANCIAL SOUNDNESS OF THE ACQUIRER OR THE COMPANY WHOSE SHARES/CONTROL IS PROPOSED TO BE ACQUIRED OR FOR THE CORRECTNESS OF THE STATEMENTS MADE OR OPINIONS EXPRESSED IN THE DRAFT LETTER OF OFFER. IT SHOULD ALSO BE CLEARLY UNDERSTOOD THAT WHILE ACOUIRER IS PRIMARILY RESPONSIBLE FOR THE CORRECTNESS, ADEOUACY AND DISCLOSURE OF ALL RELEVANT INFORMATION IN THIS DRAFT LETTER OF OFFER, THE MERCHANT BANKER IS EXPECTED TO EXERCISE DUE DILIGENCE TO ENSURE THAT ACOUIRER DULY DISCHARGES ITS RESPONSIBILITY ADEQUATELY. IN THIS BEHALF, AND TOWARDS THIS PURPOSE, THE MERCHANT BANKER SBI CAPITAL MARKETS LIMITED HAS SUBMITTED A DUE DILIGENCE CERTIFICATE DATED AUGUST 21, 2023 TO SEBI IN ACCORDANCE WITH THE SEBI (SUBSTANTIAL ACQUISITION OF SHARES AND TAKEOVER) REGULATIONS 2011 AND SUBSEQUENT AMENDEMENT(S) THEREOF. THE FILING OF THE DRAFT LETTER OF OFFER DOES NOT, HOWEVER, ABSOLVE THE ACQUIRER FROM THE REQUIREMENT OF OBTAINING SUCH A STATUTORY CLEARANCES AS MAYBE REQUIRED FOR THE PURPOSE OF THE OFFER.

## **UNITED STATES OF AMERICA**

THE OFFER IS BEING MADE FOR SECURITIES OF AN INDIAN COMPANY AND PUBLIC SHAREHOLDERS OF THE TARGET COMPANY IN THE U.S. SHOULD BE AWARE THAT THIS DLOF AND ANY OTHER DOCUMENTS RELATING TO THE OPEN OFFER HAVE BEEN OR WILL BE PREPARED IN ACCORDANCE WITH INDIAN PROCEDURAL AND DISCLOSURE REQUIREMENTS, INCLUDING REQUIREMENTS REGARDING THE OFFER TIMETABLE AND TIMING OF PAYMENTS, ALL OF WHICH DIFFER FROM THOSE IN THE U.S. ANY FINANCIAL INFORMATION INCLUDED IN THIS DLOF OR IN ANY OTHER DOCUMENTS RELATING TO THE OFFER HAS BEEN OR WILL BE PREPARED IN ACCORDANCE WITH NON-U.S. ACCOUNTING STANDARDS THAT MAY NOT BE COMPARABLE TO FINANCIAL STATEMENTS OF COMPANIES IN THE U.S. OR OTHER COMPANIES WHOSE FINANCIAL STATEMENTS ARE PREPARED IN ACCORDANCE WITH U.S. GENERALLY ACCEPTED ACCOUNTING PRINCIPLES.

THE RECEIPT OF CASH PURSUANT TO THE OFFER BY A PUBLIC SHAREHOLDER OF THE TARGET COMPANY MAY BE A TAXABLE TRANSACTION FOR U.S. FEDERAL INCOME TAX PURPOSES AND UNDER APPLICABLE U.S. STATE AND LOCAL, AS WELL AS FOREIGN AND OTHER, TAX LAWS. EACH PUBLIC SHAREHOLDER OF THE TARGET COMPANY IS URGED TO CONSULT HIS INDEPENDENT PROFESSIONAL ADVISER IMMEDIATELY REGARDING THE TAX CONSEQUENCES OF ACCEPTING THE OFFER. IT MAY BE DIFFICULT FOR U.S. HOLDERS OF EQUITY SHARES TO ENFORCE THEIR RIGHTS AND ANY CLAIMS THEY MAY HAVE ARISING UNDER THE U.S. FEDERAL SECURITIES LAWS IN CONNECTION WITH THE OFFER, SINCE THE TARGET COMPANY AND THE ACQUIRER ARE INCORPORATED IN COUNTRIES OTHER THAN THE U.S., AND SOME OR ALL OF THEIR OFFICERS AND DIRECTORS MAY BE RESIDENTS OF COUNTRIES OTHER THAN THE U.S.. U.S. HOLDERS OF EQUITY SHARES IN THE TARGET COMPANY MAY NOT BE ABLE TO SUE THE TARGET COMPANY, THE ACQUIRER OR THEIR RESPECTIVE OFFICERS OR DIRECTORS IN A NON-U.S. COURT FOR VIOLATIONS OF U.S. SECURITIES LAWS. FURTHER, IT MAY BE DIFFICULT TO COMPEL THE TARGET COMPANY, THE ACQUIRER OR THEIR RESPECTIVE AFFILIATES TO SUBJECT THEMSELVES TO THE JURISDICTION OR JUDGMENT OF A U.S. COURT.

NEITHER THE U.S. SECURITIES EXCHANGE COMMISSION NOR ANY U.S. STATE SECURITIES COMMISSION HAS APPROVED OR DISAPPROVED THE OFFER, OR PASSED ANY COMMENT UPON THE ADEQUACY OR COMPLETENESS OF THIS DLOF. ANY REPRESENTATION TO THE CONTRARY IS A CRIMINAL OFFENCE IN THE U.S.

#### **General Disclaimer**

This DLOF, the DPS and the PA in connection with the Offer, have been prepared for the purposes of compliance with the SEBI (SAST) Regulations. Accordingly, the information disclosed may not be the same as that which would have been disclosed if this document had been prepared in accordance with the laws and regulations of any jurisdiction outside of India. Neither the publication of the DPS nor the delivery of this DLOF, under any circumstances, create any implication that there has been no change in the affairs of the Target Company, the Sellers, the Acquirer, and any persons deemed to be acting in concert with them, since the date hereof or that the information contained herein is correct as at any time subsequent to this date. It is not to be implied that the Acquirer, or any persons acting in concert with the them, are under any obligation to update the information contained herein at any time after this date.

No action has been or will be taken to permit this Offer in any jurisdiction where action would be required for that purpose. The Letter of Offer shall be dispatched to all Public Shareholders whose name appears on the register of members of the Target Company, at their stated address, as of the Identified Date. However, receipt of the Letter of Offer by any shareholder in a jurisdiction in which it would be illegal to make this Offer, or where making this Offer would require any action to be taken (including, but not restricted to, registration of the DPS and/or the Letter of Offer under any local securities laws), shall not be treated by such Public Shareholder as an offer being made to them and shall be construed by them as being sent for information purposes only.

Persons in possession of the DPS and /or the Letter of Offer are required to inform themselves of any relevant restrictions. Any Public Shareholder who tenders his, her or its Equity Shares in this Offer shall be deemed to have declared, represented, warranted and agreed that he, she or it is authorized under the provisions of any applicable local laws, rules, regulations and statutes to participate in this Offer.

### 2. DETAILS OF THE OFFER

### 2.1. BACKGROUND TO THE OFFER

2.1.1 This Offer, being a mandatory open offer, is being made by the Acquirer in terms of Regulations 3(1) and 4 of the SEBI (SAST) Regulations, pursuant to the execution of the SPA to acquire in excess of 25.00% (Twenty Five percent) of the Voting Share Capital accompanied with control over the Target Company.

#### 2.1.2 Summary of the SPA

- (i) The Acquirer has entered into a share purchase agreement dated August 3, 2023 with the Sellers and the Target Company, read with letter dated August 9, 2023 for the purchase of the Promoter Seller Shares, in one or more tranches, by the Acquirer, subject to, and in accordance with, the terms of the SPA.
- (ii) Under the SPA, subject to completion of the conditions precedent as set out in the SPA, the Acquirer has agreed to acquire the Promoter Seller Shares for a total cash consideration of up to INR 1674,21,95,242.02 (Indian Rupees One Thousand Six Hundred Seventy Four Crore Twenty One Lakh Ninety Five Thousand Two Hundred Forty Two and Two paise) at a price of up to INR 114.22 per Equity Share, subject to downward adjustments in accordance with the SPA.
- (iii) The sale and purchase of the Promoter Seller Shares in accordance with the SPA are subject to certain conditions, including but not limited to the following:
  - a. Giving prior intimation to the State Government of Gujarat, Gujarat Maritime Board and Gujarat Pollution Control Board in connection with the Underlying Transaction;
  - b. Execution by the Target Company of a supplementary mining lease for its limestone mine, with the Government of Gujarat;
  - c. Obtaining prior permission of the relevant collector in relation to certain government lands allotted to the Target Company;
  - d. Obtaining relevant consents/ waivers from the lenders of the Target Company and the Sellers in relation to the Underlying Transaction; and
  - e. Other conditions precedent in relation to the business of the Target Company.
- (iv) The SPA shall automatically terminate if Closing (*as defined in the SPA*) has not occurred on or before the Long Stop Date (*as defined in the SPA*).
- (v) On and from the Closing Date (*as defined in the SPA*) till such time as any Unsold Sale Shares (i.e., the portion of the Promoter Seller Shares which may not have been transferred to the Acquirer as of the Closing Date) (*as defined in the SPA*) are held by the Sellers, the Sellers will, to the extent any matter requires the Sellers holding the Unsold Sale Shares to exercise their voting rights in the Company, exercise their voting rights in respect of such Unsold Sale Shares in accordance with the written instructions/ directions of the Acquirer.

- (vi) The SPA also contains customary terms and conditions such as confidentiality, representations and warranties, non-solicit obligations in respect of the Sellers, etc.
- (vii) Details of the Underlying Transaction is set out below:

Details of Underlying Transaction						
Type of transaction	Mode of transaction	Shares/voting rights acquired/ proposed to be acquired		Total consideration for	Mod e of	Regulatio n which
(direct/ indirect)	(agreement/ allotment/ market purchase)	Number	% vis-à-vis Voting Share Capital	shares/ voting rights acquired (INR)	pay ment	has triggered
Direct	Agreement – The Acquirer entered into a SPA with the Sellers and the Target Company to acquire the Promoter Seller Shares, constituting 56.74% of the Voting Share Capital, subject to, and in accordance with, the terms of the SPA	Up to 14,65,78,491	Up to 56.74%	Up to 1674,21,95,242.02	Cash	Regulatio ns 3(1) and 4 of the SEBI (SAST) Regulatio ns

Note: Upon completion of the Underlying Transaction, the Acquirer will be in control of the Target Company.

## 2.1.3 The current and proposed (post-Offer) shareholding of the Acquirer in the Target Company is as follows:

Details	Acquirer		
Details	No. of Equity Shares	%	
Shareholding as of the date of the PA	Nil	Nil	
Shares acquired between the date of the PA and the date of the DPS	Nil	Nil	
Shareholding as of the date of the DPS	Nil	Nil	
Post Offer Shareholding as of the 10th (Tenth) Working Day after the Tendering Period (assuming full acceptance of the Offer)*	6,71,64,760	26.00%	

\*Pursuant to the Underlying Transaction and subject to compliance with Regulation 22(2) of the SEBI (SAST) Regulations, the Acquirer may additionally hold up to 14,65,78,491 Equity Shares representing 56.74% (Fifty Six point Seven Four percent) of the Equity Shares of the Target Company, such that, post the completion of the Underlying Transaction and the Open Offer (assuming full acceptance of the Offer), the total shareholding of the Acquirer will be up to 21,37,43,251 Equity Shares, constituting up to 82.74% of the Voting Share Capital.

- 2.1.4 Upon completion of the Underlying Transaction, the Acquirer will acquire control of the Target Company and the Sellers will no longer be in control of the Target Company. Subject to applicable conditions, including under Regulation 31A of the SEBI (LODR) Regulations, the Sellers will be seeking to de-classify themselves as part of the promoter/ promoter group of the Target Company in accordance with applicable law.
- 2.1.5 The Acquirer does not have any nominee directors or representatives on the Board of Directors of the Target Company as of the date of this DLOF. Pursuant to the terms of the SPA, the Board of Directors of the Target Company will be reconstituted by way of resignation of identified existing directors nominated by the Sellers and appointment of directors by the Acquirer. The directors to be appointed will be identified and appointed on the Closing Date.
- 2.1.6 The Acquirer is making this Offer to all Public Shareholders to acquire up to 6,71,64,760 (Six Crore Seventy One Lakh Sixty Four Thousand Seven Hundred and Sixty) Equity Shares, constituting 26.00% (Twenty Six percent) of the Voting Share Capital of the Target Company.
- 2.1.7 In terms of Regulation 18(2) of the SEBI (SAST) Regulations, the LOF will be issued within 7 (Seven) Working Days from the date of receipt of SEBI observations on the DLOF.
- 2.1.8 The Acquirer has not been prohibited by the SEBI from dealing in securities, in terms of Section 11B of the SEBI Act or under any of the regulations made under the SEBI Act.
- 2.1.9 The committee of independent directors formulated by the Board of Directors of the Target Company in accordance with Regulation 26(6) and 26(7) of the SEBI (SAST) Regulations is required to publish a reasoned recommendation for the Offer at least 2 (Two) Working Days before the commencement of the Tendering Period in the same newspapers in which the DPS was published.

## 2.2. DETAILS OF THE PROPOSED OFFER

- 2.2.1 The PA was made on August 3, 2023 by the Manager to the Offer on behalf of the Acquirer and submitted to the Stock Exchanges, filed with SEBI, and sent to the registered office of the Target Company on August 3, 2023.
- 2.2.2 In accordance with Regulation 14(3) of the SEBI (SAST) Regulations, the DPS dated August 9, 2023 was published on August 10, 2023 in the following newspapers:

Newspaper	Language	Editions
Financial Express	English national daily	All editions
Jansatta	Hindi national daily	All editions
Navshakti	Marathi daily	Mumbai edition (being the regional language of the place where the equity shares are listed)
Surya	Telugu daily	Hyderabad edition (being the place of the registered office of the Target Company)

A copy of the PA and the DPS are also available on the SEBI website (www.sebi.gov.in).

2.2.3 This Offer is to acquire up to 6,71,64,760 (Six Crore Seventy One Lakh Sixty Four Thousand Seven Hundred and Sixty) Equity Shares constituting up to 26.00% of the Voting Share Capital of the Target Company at a price of INR

114.22 per Equity Share, payable in cash, in accordance with Regulation 9(1)(a) of SEBI (SAST) Regulations and subject to the terms and conditions set out in the PA, the DPS and this DLOF, for a total consideration of up to INR 767,15,58,887.20 (Indian Rupees Seven Hundred Sixty Seven Crore Fifteen Lakh Fifty Eight Thousand Eight Hundred Eighty Seven and Twenty paise), assuming full acceptance of this Offer ("**Offer Size**").

- 2.2.4 As of the date of this DLOF, there are no partly paid-up Equity Shares of the Target Company or convertible instruments (including warrants/ fully convertible securities/ partially convertible securities and employee stock options) issued by the Target Company.
- 2.2.5 There is no differential price for the Equity Shares.
- 2.2.6 This is not a competing offer in terms of Regulation 20 of the SEBI (SAST) Regulations. There has been no competing offer as of the date of this DLOF.
- 2.2.7 This Offer is not conditional upon any minimum level of acceptance in terms of Regulation 19(1) of SEBI (SAST) Regulations.
- 2.2.8 To the best of the knowledge of the Acquirer, there are no statutory approval(s) required to complete the Underlying Transaction and this Offer. However, if any statutory approval(s) are required or become applicable at a later date before the completion of this Offer, this Offer would be subject to the receipt of such statutory approval(s). In the event such statutory approval(s) are refused, the Acquirer will have the right to withdraw this Offer in accordance with Regulation 23 of the SEBI (SAST) Regulations. In the event of such a withdrawal of the Offer, the Acquirer (through the Manager to the Offer) shall make an announcement of such withdrawal within 2 (Two) Working Days of such withdrawal stating the grounds and reasons for the withdrawal in accordance with Regulation 23(2) of the SEBI (SAST) Regulations.
- 2.2.9 Where any statutory or other approval extends to some but not all Public Shareholders, the Acquirer will have the option to make payment of the consideration to such Public Shareholders in respect of whom no statutory approval(s) are required in order to complete this Offer.
- 2.2.10 The acquisition of Equity Shares tendered by NRIs and OCBs is subject to approval from the RBI. NRI and OCB holders of the Equity Shares, if any, must obtain all requisite approvals required to tender the Equity Shares held by them in this Offer (including without limitation, the approval from the RBI or the relevant government authorities) and submit copies of such approvals, along with the other documents required in terms of this DLOF.
- 2.2.11 The Manager to the Offer does not hold any Equity Shares as of the date of this DLOF. The Manager to the Offer further declares and undertakes not to deal on its own account in the Equity Shares during the Offer Period, in terms of Regulation 27(6) of SEBI (SAST) Regulations.
- 2.2.12 The Offer Price is subject to revisions pursuant to SEBI (SAST) Regulations, if any, or at the discretion of the Acquirer at any time prior to 1 (One) Working Day before the commencement of the Tendering Period in accordance with Regulation 18(4) of the SEBI (SAST) Regulations.
- 2.2.13 The Acquirer has not acquired any Equity Shares of the Target Company since the date of the PA i.e., August 3, 2023 and up to the date of this DLOF.
- 2.2.14 The Offer Shares will be acquired by the Acquirer fully paid-up, free from all liens, charges and encumbrances and together with the rights attached thereto, including all rights to dividend, bonus and rights offer declared thereof, and the tendering Public Shareholder shall have obtained all necessary consents for it to sell the Equity Shares on the foregoing basis.

- 2.2.15 The Equity Shares are listed on BSE (Security ID: SANGHIIND; Scrip Code:526521) and NSE (Symbol: SANGHIIND). The ISIN of the Equity Shares of the Target Company is INE999B01013.
- 2.2.16 As per Regulation 38 of the SEBI (LODR) Regulations, as amended, read with Rule 19A of the SCRR, the Target Company is required to maintain MPS, as determined in accordance with SCRR, on a continuous basis for listing. In the event the public shareholding in the Target Company falls below 25.00% (Twenty Five percent) of the Voting Share Capital pursuant to this Offer, the Acquirer shall bring down the non-public shareholding in the Target Company to the level specified within the time prescribed in the SCRR, SEBI (SAST) Regulations and as per applicable SEBI guidelines.

## 2.3 OBJECT OF ACQUISITION/ OFFER

- 2.3.1 The Open Offer is being made as a result of the acquisition of more than 25.00% (Twenty Five percent) of shares, voting rights and control of the Target Company by the Acquirer resulting in a change of control of the Target Company in terms of Regulations 3(1) and 4 of the SEBI (SAST) Regulations.
- 2.3.2 The Acquirer has not formulated any proposal as of the date of this DLOF which may have an adverse material impact on the employees of the Target Company and the locations of its places of business.
- 2.3.3 Subsequent to the completion of the Open Offer and the Underlying Transaction, the Acquirer reserves the right, in consultation with the Board of Directors of the Target Company, to streamline/ restructure the operations, assets, liabilities and/ or businesses of the Target Company and/ or its subsidiary/(ies), if any, through arrangement/ reconstruction, restructuring, merger, demerger and/ or sale of assets or undertakings, at a later date. Further, in terms of Regulation 25(2) of the SEBI (SAST) Regulations, the Acquirer, in consultation with the Board of Directors of the Target Company, and based on the requirements of the business of the Target Company and/ or its subsidiary/(ies), if any, and in accordance with applicable laws, may consider disposal of or creating encumbrance over any assets or investments of the Target Company and/ or its subsidiary/(ies), if any, through sale, lease, reconstruction, restructuring and/ or re-negotiation or termination of existing contractual/ operating arrangements, for restructuring and/ or rationalising the assets, investments or liabilities of the Target Company and/ or any of its subsidiary/(ies), if any, to improve operational efficiencies and for other commercial reasons. Decision on these matters will be based on the requirements of the business of the Target Company and/ or its subsidiary/(ies), if any, and such decision will be taken in accordance with and as permitted by applicable laws.

#### **3. BACKGROUND OF THE ACQUIRER**

### 3.1 Ambuja Cements Limited ("Acquirer")

3.1.1 The Acquirer is Ambuja Cements Limited with company identification number L26942GJ1981PLC004717. It was originally incorporated as Ambuja Cements Private Limited on October 20, 1981 under the Companies Act, 1956. Its name was changed to Ambuja Cements Limited on March 19, 1983 and it became a public company with effect from March 19, 1983, pursuant to a fresh certificate of incorporation issued by the Registrar of Companies, Gujarat. Its name was changed to Gujarat Ambuja Cements Limited on May 19, 1983 pursuant to a fresh certificate of incorporation issued by the Registrar of Ambuja Cements Limited on May 19, 1983 pursuant to a fresh certificate of incorporation issued by the Registrar of Companies, Gujarat. Its name was further changed to Ambuja Cements Limited on April 5, 2007 pursuant to a fresh certificate of incorporation issued by the Registrar of Companies, Gujarat, Dadra and Nagar Haveli.

- 3.1.2 The registered office of the Acquirer is situated at Adani Corporate House, Shantigram, Near Vaishnav Devi Circle, S.G. Highway, Khodiyar, Ahmedabad, Gujarat 382421. The contact details of the Acquirer are: telephone number: 079-2555555; fax: N/A.
- 3.1.3 The Acquirer is a part of the Adani Group.
- 3.1.4 The issued and paid up share capital of the Acquirer amounts to INR 397,12,90,458 (Indian Rupees Three Hundred Ninety Seven Crore Twelve Lakh Ninety Thousand Four Hundred and Fifty Eight) consisting of 198,56,45,229 fully paid-up equity shares of INR 2 (Indian Rupees Two) each.
- 3.1.5 The Acquirer is engaged in the business of manufacturing and marketing cement and cement related products.
- 3.1.6 The shareholding of the promoter/ promoter group of the Acquirer is as follows:

S. No.	Name of Promoter/Promoter Group	No. of Shares	%
1	Holderind Investments Ltd*	1,25,31,56,361	63.16
2	Endeavour Trade and Investment Limited*	7,02,442	0.04
	Total	1,25,38,58,803	63.20

\* The ultimate beneficial ownership of Holderind Investments Ltd. and Endeavour Trade and Investment Limited is held by Mr. Vinod Shantilal Adani and Mrs. Ranjanben Vinod Adani.

3.1.7 The shareholding pattern of the Acquirer as of August 18, 2023 is as follows:

S. No.	Shareholder's Category	No. of Shares	%
1	Promoter/ Promoter Group	125,38,58,803	63.15
2	FII/ Mutual-Funds/ FIs/ Banks	53,71,94,778	27.05
3	Public	19,45,91,648	9.80
	Total	198,56,45,229	100.00

The shares of the Acquirer are listed on BSE (Security AMBUJACEM; Scrip Code: 500425) and NSE (Symbol: AMBUJACEM). As of the date of the PA, the closing market price of the equity shares of the Acquirer was INR 474.20 (Indian Rupees Four Hundred Seventy Four and Twenty paise) on BSE and INR 474.35 (Indian Rupees Four Hundred Seventy Four and Thirty Five paise) on NSE. (Source: Website of BSE & NSE)

- 3.1.8 The Acquirer and the Target Company have entered into an inter corporate deposit agreement for up to INR 300,00,000 (Indian Rupees Three Hundred Crore) ("**ICD**") to be disbursed in one or more tranches. The ICD will be disbursed by the Acquirer for the general corporate purposes of the Target Company, as required.
- 3.1.9 Except for the ICD and Underlying Transaction, as of the date of this DLOF, neither the Acquirer nor the directors and key employees of the Acquirer have any relationship or interest in the Target Company. Furthermore, there are no directors on the Board of Directors of the Target Company representing the Acquirer.
- 3.1.10 The Acquirer does not hold any Equity Shares or voting rights in the Target Company. Further, the Acquirer has not acquired any Equity Shares of the Target Company between the date of the PA i.e., August 3. 2023 and the date of this DLOF.

Sl. No.	Name and DIN	Designation	Qualifications & Experience	Date of Appointment/ Re- appointment
1	Mr. Gautam S. Adani (00006273)	Non- Executive Chairman	Mr. Gautam Adani, the Chairman and Founder of the Adani Group, has more than 33 years of business experience. Under his leadership, Adani Group has emerged as a global integrated infrastructure player with interest across Resources, Logistics and Energy verticals.	16-09-2022
			Mr. Adani's success story is extraordinary in many ways. His journey has been marked by his ambitious and entrepreneurial vision, coupled with great vigour and hard work. This has not only enabled the Group to achieve numerous milestones but also resulted in creation of a robust business model which is contributing towards building sound infrastructure in India.	
2	Mr. Karan Adani (03088095)	Non- Executive Director	Mr.Karan Adani started his career by learning the intricacies of the port operations at Mundra. Having accumulated experience throughout all levels of our operations since 2009, he is responsible for the strategic development of the Adani Group and overlooks its day to day operations. He aims to build the Adani Group's identity around an integrated business model, backed by his sound understanding of new processes, systems and macro- economic issues, coupled with his growing experience. An economics graduate from Purdue University, USA, He	16-09-2022
			is technologically savvy with a global outlook and believes in setting the highest benchmarks in all areas of business.	
3	Mr. Maheswar Sahu (00034051)	Independent Director	Mr. Sahu has served the Government of India and Government of Gujarat in various capacities for more than three decades before retiring as Additional Chief Secretary, Government of Gujarat in 2014. His career span includes more than 20 years of service in industry and more than 10 year of active involvement in PSU management. He had worked more than 3 years in United Nations Industrial Development Organization. He was instrumental in organization of four Vibrant Gujarat events. He served as Director in many CPSEs. He was also Chairman/ Director in many State PSUs. At present he is Chairman in GIFT SEZ, IRM Energy and Independent Director in many companies. His area of specialization includes strategic management, public administration, corporate governance etc.	16-09-2022

			Mr. Maheswar Sahu is B.Sc. (Engg.) in Electrical from NIT, Rourkela and M.Sc. from University of Birmingham. He joined Indian Administrative Service (IAS) in 1980.	
4	Mr. Rajnish Kumar (05328267)	Independent Director	Mr. Rajnish Kumar is M.Sc. in Physics from Meerut University and also a Certified Associate of Indian Institute of Bankers (CAIIB). He is the former chairman of State Bank of India. He is credited with steering the bank successfully through very challenging times. During his tenure, Bank developed YONO, a digital platform, which has established bank as a global leader in adoption of technology and innovation.	16-09-2022
			Mr. Kumar is a career banker with nearly 4 decades of service with State bank of India. His expertise in corporate credit and project finance is well recognized. He served the bank in various capacities across the country including in the North East as Chief General Manager. He successfully managed UK operations of the Bank immediately after the crisis caused by the collapse of Lehman Brothers. Earlier he worked as Vice President (Credit) at Toronto.	
			Mr. Rajnish Kumar was also the Chairman of SBI's subsidiaries, important ones being, SBI Life Insurance Company Limited, SBI Foundation, SBI Capital Markets Limited, and SBI Cards & Payments Services Limited. He also served as Director on the boards of various organizations, viz. Export- Import Bank of India, Institute of Banking Personnel Selection, National Institute of Bank Management, Pune, Indian Banks' Association, Khadi & Village Industries Commission, Indian Institute of Banking & Finance, among others. Mr Kumar was also a member of the Hon'ble Chief Minister's Advisory Council on Fintech of the Government of Maharashtra.	
5	Mr. Ameet Desai (00007116)	Independent Director	He was the Advisor to Chairman at the Adani Group and has industry expertise in sectors such as ports, thermal energy, transmission, renewables and pharma. Mr. Ameet was the Executive Director and Group CFO and led listing of 4 out of the 5 listed entities of Adani Group. He has been a member of the Board of 3 of the listed entities.	16-09-2022
			During his thirteen years at Adani, he successfully led 2 public issues and a QIP raising over US\$ 2 bn, and mobilized over US\$ 350 mn in private equity. He also raised over US\$ 10 bn domestic and international loans and bonds.	

			As a member of the leadership team `APEX', he is responsible for strategy and policy at the Group Level. Prior to the Adani Group, Mr. Ameet was Global Head of M&A and Business Planning for Ranbaxy Laboratories Ltd., the largest Indian pharmaceutical company where he led cross border acquisition deals in Japan, Germany, US and France besides a divestment deal. He also completed a prestigious out-licensing transaction with a Global Pharma Company. He also had P&L responsibility for Allied	
			Business. As a member of EXCOM (Executive Committee), he had responsibility for strategic planning and policy framework of the Company.	
			In the previous role at Core Healthcare, Mr. Ameet built-up the organization as CFO with distinction to have done GDR issuance. He also ran Operations, implemented complex manufacturing projects and was responsible for critical regulatory compliance with Indian and International health authorities.	
			BBA from Sardar Patel University, MBA from University School of Management, Ahmedabad.	
6	Ms.Purvi Sheth (06449636)	Independent Director	Ms. Purvi Sheth has completed her Bachelor's Degree in Arts, Economics & Political Science from St. Xavier's College, Mumbai University and obtained a CPD Business Strategy & Leadership Management from Wharton Business School, USA.	16-09-2022
			Purvi helps create business opportunities and competitive advantage via Strategic HR management. She has helped several businesses effectively cultivate talent engagement through advanced leadership processes and implementation in impacting business performance and productivity.	
7	Mr. M. R. Kumar (03628755)	Non- Executive - Nominee Director	Mr. M.R.Kumar, took charge as Chairman, LIC of India on 14th March, 2019. He joined LIC of India in 1983 as a Direct Recruit Officer. In a career spanning more than three and a half decades, he has had the unique privilege of heading three Zones of LIC of India , viz, Southern Zone, North Central Zone and Northern Zone, head quartered at Chennai, Kanpur and Delhi, respectively. His rich experience working pan India, in different Zones and in different streams of insurance management has given him a deep insight into the demographics and insurance potential of the country. He is a Science Graduate.	16-09-2022

8	Mr. Ajay	Whole Time	Mr. Ajay Kapur is the CEO and Whole Time Director of	17-09-2022
	Kapur	Director &	Ambuja Cements Limited. He has over 30 years of expertise	
	(03096416)	Chief	in the cement, construction, power and heavy metals sector.	
		Executive	Mr. Kapur joined Ambuja Cements in 1993 and has spent	
		Officer	more than 25 years in various strategic roles. Between 2014	
			and 2019, he held the position of the Company's CEO and	
			Managing Director (MD). Mr. Kapur previously held the	
			positions of CEO of Aluminium & Power and MD of	
			Commercial at Vedanta Ltd. before joining the Adani Group	
			in June 2022. He most recently worked for Adani Ports and	
			Special Economic Zone Ltd. as CEO of Special Projects. He	
			has been extensively involved in several business forums,	
			such as CII, FICCI, and ASSOCHAM.	
			He holds an MBA from the K.J. Somaiya Institute of	
			Management and a degree in economics from St. Xavier's	
			University. He is also an alumnus of The Wharton School of	
			the University of Pennsylvania.	

- 3.1.12 The Acquirer has received a certificate dated May 02, 2023 from Mehta & Mehta (Company Secretaries), wherein it has been confirmed that the Acquirer has complied with the conditions of corporate governance stipulated in the SEBI (LODR) Regulations, as applicable for the year ended March 31, 2023. Further, the Acquirer has submitted the quarterly compliance report on corporate governance wherein it has confirmed compliance, as of June 30, 2023, with corporate governance norms relating to the composition of Board of Directors and various committees (such as audit committee, nomination and remuneration committee etc.) and that meetings of the Board of Directors and the relevant committees have been conducted in the manner specified in SEBI (LODR) Regulations.
- 3.1.13 The Compliance Officer of the Acquirer is Mr. Hitesh L. Marthak, telephone number: 079-25555555, email address: hitesh.marthak@adani.com.
- 3.1.14 The Acquirer has not been prohibited by SEBI from dealing in securities pursuant to the terms of any directions issued under Section 11B of the SEBI Act or under any other regulations made under the SEBI Act.
- 3.1.15 Neither the Acquirer, nor its directors or key managerial employees (if any) are categorized as a wilful defaulter by any bank or financial institution or consortium thereof, in accordance with the guidelines on wilful defaulters issued by the RBI, in terms of Regulation 2(1)(ze) of the SEBI (SAST) Regulations.
- 3.1.16 Neither the Acquirer nor its directors or key managerial employees (if any) are categorized/declared as a fugitive economic offender under Section 12 of the Fugitive Economic Offenders Act, 2018 (17 of 2018), in terms of Regulation 2(1)(ja) of the SEBI (SAST) Regulations.
- 3.1.17 The brief audited financial details of the Acquirer is as mentioned below. This is based on the audited consolidated financial statements as at and for the 15 (fifteen) month period ended March 31, 2023 which have been audited by the statutory auditors of the Acquirer i.e., S R B C & CO LLP (Firm Registration No. 324982E/E300003) and as at and for the 12 (twelve) month periods ended December 31, 2021 and December 31, 2020 which have been audited by the then statutory auditors of the Acquirer i.e., Deloitte Haskins & Sells LLP (Firm Registration No. 117366W/W-100018):

## **Profit & Loss Statement**

Particulars	15 months period ended March 31, 2023	12 months period ended December 31, 2021	12 months period ended December 31, 2020
	(Audited)	(Audited) *	(Audited) *
Income from operations	38,937.03	28,965.46	24,516.17
Other Income	737.71	352.44	449.59
Total Income/ Total Revenue	39,674.74	29,317.90	24,965.76
(Refer Note 1)			
Total Expenditure	35,654.23	24,053.21	20,812.60
Profit Before Depreciation Interest and Tax (Refer	5,860.08	6,562.84	5,455.16
Note 2)			
Depreciation	1,644.67	1,152.49	1,161.78
Interest	194.90	145.66	140.22
Profit Before Tax	3,729.49	5,164.47	3,991.59
Provision for Tax	705.11	1,453.43	884.75
Profit / (Loss) After Tax	3,024.38	3,711.04	3,106.84

\**Financial year of Company commenced on January 1 and ended on December 31 upto December 2021* Notes:

(1) Total Income refers to total income from operations and other income

(2) Profit before depreciation, Interest and Tax excludes exceptional line-items and share of profit/loss from associates/JV.

**Balance Sheet Statement** 

(INR in Crore, unless otherwise stated)

Particulars	15 months period ended March 31, 2023 (Audited)	12 months period ended December 31, 2021 (Audited)	12 months period ended December 31, 2020 (Audited)
Sources of funds			
Paid up share capital	397.13	397.13	397.13
Reserves and Surplus (excluding revaluation reserves)	26,301.04	24,956.61	22,360.47
Money Received against Share Warrants	5,000.03	-	-
Non-Controlling Interest	7,058.35	7,145.03	6,340.89
Shareholders' Fund	38,756.55	32,498.77	29,098.49
Secured loans (Refer Note 1)	47.71	46.94	43.60
Unsecured loans	-	-	-
Total	38,804.26	32,545.71	29,142.09
Uses of funds			
Net Fixed Assets (Refer Note 2)	26,077.36	24,449.94	22,907.82
Investments	213.65	198.11	167.30
Net current assets (Refer Note 3)	12,513.25	7,926.31	6,066.97
Total miscellaneous expenditure not written off	-	-	-
Total	38,804.26	32,545.71	29,142.09
Networth	33,743.82	32,484.65	29,090.29

Note:

- 1. Secured Loan includes current maturities of long-term borrowings
- 2. Net Fixed Assets means Property, plant and equipment, Right of use assets, Capital Work-in-Progress, Goodwill, Other Intangible Assets.
- 3. Net current assets includes current as well non-current portion

## **Other Financial Data**

Particulars	15 months period ended March 31, 2023 (Audited)	12 months period ended December 31, 2021 (Audited)	12 months period ended December 31, 2020 (Audited)
Dividend (%)	125%	315%	900%
Earning Per Share (basic and diluted) (Rs.)	Basic - 13.01	Basic – 14.00	Basic – 11.91
	Diluted - 12.64	Diluted - 14.00	Diluted - 11.91
Return on net worth (%)	6.79%	12.05%	10.55%
Book value per share (Rs.)	2	2	2

3.1.18 The major contingent liabilities of the Acquirer as at March 31, 2023 are as follows:

		(INR in Crore)
Sr. No	Particulars	Amount
1	Competition Act, 2002	4101.29
1	CCI matters	
2	Income Tax Act, 1961	1090.82
2	Income tax matter related to excise duty incentives	
	Stamp Duty	310.34
3	Stamp duty on the merger order passed by High court of Delhi of Holcim	
	(India) Private Limited and other matters of stamp duty	
4	Government incentive	320.82
4	Sales tax incentive	
5	Service tax - Finance Act, 1994	281.97
3	Denial of service tax credit on outward transportation of cement	
6	Customs duty - The Customs Act, 1962	73.19
0	Demand of differential customs duty on imported coal	
	Central Excise Act	
	1. Denial of modvat credit on "Iron & Steel" used for Manufacture of	16.81
7	Capital Goods 2. Demand of differential excise duty on clearance of ready mix	25 (0)
	concrete	25.69 29.09
	3. Other Excise Matters	29.09
8	Goods and Service Tax	
	Denial of transitional credit of clean energy cess	62.67

	Sales tax act/ commercial tax of various state	
9	Disallowance of ITC on packing material and fuel, tax demand on	
	damaged stock and others	71.04
	Employees' Provident Funds And Miscellaneous Provisions Act, 1952	79.07
10	Provident fund disputes relating to applicability and determination of dues	
	Common Guidelines for Mine Developer and Operator projects (the	
11	MDO Guidelines)	
	Non compliance of efficiency parameters of CMDPA	23.75
12	Mineral Concession Rules	
12	Compensation for use of Government land	212.22
	Other Statutes / Other claims	
	1. Entry Tax on stock transfer and related issues	37.50
	2. Enhancement of land compensation and land tax related matters	34.47
	3. Cases pertaining to claims related workmen compensation and	15 (0)
13	Demand of additional royalty on limestone based on ratio of cement produced vis a vis consumption of limestone	15.60
	4. Various other cases pertaining to claims related to railway dispute,	119.36
	electricity tariff issue	
	5. Claims by suppliers regarding supply of raw material and other claim	35.89

Note: The above numbers are disclosed as contingent liabilities in consolidated financial statements

## 4. BACKGROUND OF TARGET COMPANY

- number 4.1 The Target public limited company identification Company is a bearing corporate L18209TG1985PLC005581. The Target Company was incorporated as Sanghi Leathers Private Limited, under the Companies Act, 1956, with a certificate of incorporation issued by the then Registrar of Companies, Andhra Pradesh, at Hyderabad on June 14, 1985. Subsequently, the name of the Target Company was changed to Sanghi Industries Private Limited, pursuant to a fresh certificate of incorporation issued by the then Registrar of Companies, Andhra Pradesh. Pursuant to a special resolution of the shareholders dated September 26, 1992, the Target Company was converted to a public limited company and a fresh certificate of incorporation was issued to the Target Company by the then Registrar of Companies, Andhra Pradesh on October 28, 1992.
- **4.2** The registered office of the Target Company is at P.O. Sanghinagar, Hayatnagar Mandal, R R District, Telangana 501 511. The contact details of the Target Company are: Tel: 08415-242240; Fax: 08415-242239; and e-mail id: companysecretary@sanghicement.com.
- **4.3** The Target Company is in the business of manufacturing and marketing cement and cement related products.
- 4.4 As of the date of this DLOF, the authorized share capital of the Target Company is INR 550,00,00,000 (Indian Rupees Five Hundred and Fifty Crore) comprising of 35,00,000 (Thirty Five Crore) Equity Shares of face value of INR 10

(Indian Rupees Ten) each and 2,00,00,000 (Two Crore) preference shares of INR 100 (Indian Rupees Hundred) each. The issued, subscribed and fully paid-up share capital of the Target Company is INR 258,32,60,000 (Indian Rupees Two Hundred Fifty Eight Crore Thirty Two Lakh and Sixty Thousand) comprising of 25,83,26,000 (Twenty Five Crore Eighty Three Lakh and Twenty Six Thousand) Equity Shares of face value of INR 10 (Rupees Ten), as of date of this DLOF.

4.5 The share capital structure of the Target Company is as follows:

Paid-up Equity Shares of Target Company	No. of Shares	% of shares or voting rights
Fully paid-up Equity Shares	25,83,26,000	100.00
Partly paid-up Equity Shares	-	-
Total paid-up Equity Shares	25,83,26,000	100.00
Total voting rights in Target Company	25,83,26,000	100.00

- **4.6** The Equity Shares of the Target Company are listed on BSE (Security ID: SANGHIIND; Scrip Code:526521) and NSE (Symbol: SANGHIIND). The ISIN of the Equity Shares of the Target Company is INE999B01013.
- **4.7** The Equity Shares are frequently traded on the Stock Exchanges in terms of Regulation 2(1)(j) of the SEBI (SAST) Regulations.
- **4.8** The equity shares of Target Company are currently not suspended on BSE and NSE.
- 4.9 There are no Equity Shares of the Target Company that are not listed on BSE and NSE.
- **4.10** As of the date of this DLOF, there are no (i) partly paid-up Equity Shares; and (ii) convertible instruments (warrants / fully convertible securities/ partly convertible securities/ employee stock options) issued by the Target Company.
- 4.11 As of the date of the DLOF, the Board of Directors of the Target Company comprises of the following directors:

Sr. No	Name of Director	Designation	Director Identification Number (DIN)	Original Date of Appointment
1	Shri Ravi Sanghi	Chairman & Managing Director	00033594	14.06.1985
2	Shri Aditya Sanghi	Whole Time Director	00033755	27.01.2007
3	Shri Alok Sanghi	Whole Time Director	00033506	27.01.2007
4	Smt. Bina Mahesh Engineer	Whole Time Director	01653392	27.01.2007
5	Shri Nirubha Balubha Gohil	Whole Time Director	05149953	22.12.2011
6	Shri Sundaram Balasubramanian	Independent Director	02849971	09.11.2017

Sr. No	Name of Director	Designation	Director Identification Number (DIN)	Original Date of Appointment
7	Smt. Raina Dilip Desai	Independent Director	05113035	05.02.2020
8	Shri Arvind Agarwal	Independent Director	00122921	12.08.2021
9	Shri Gurudeo M Yadwadkar	Independent Director	01432796	23.06.2022
10	Shri Sudhir Nanavati	Independent Director	00050236	23.06.2022

There are no directors representing the Acquirer on the Board of Directors of the Target Company.

- **4.12** The Target Company was not involved in any merger/demerger/spin offs during the last 3 years.
- **4.13** The brief audited financial details of the Target Company based on its audited financial statements which have been audited by the Target Company's Joint Statutory Auditors, Chaturvedi & Shah LLP (Firm Registration No. 101720W/W100355) and S. K. Mehta & Co (Firm Registration No. 000478N), as at and for the 12 (twelve) month period ended March 31, 2023, March 31, 2022 and March 31, 2021 are as follows:

Tont & Loss Statement		(INR in Crore, ur	nless otherwise stated)
Particulars	Financial year	Financial year	Financial year
	ended March 31,	ended March 31,	ended March 31,
	2023	2022	2021
	(Audited)	(Audited)	(Audited)
Total Income from operations / Net Income	928.36	1129.42	939.23
Other Income	19.45	11.10	8.94
Total Revenue	947.81	1140.52	948.17
Total Expenditure	941.96	937.64	698.71
Profit Before Depreciation, Interest and Tax	5.85	202.88	249.46
Depreciation	93.38	64.17	63.70
Interest	238.17	81.96	73.18
Profit Before Tax	(325.70)	56.75	112.58
Provision for Tax (Tax Expenses):			
Current tax adjustments for earlier years	0.00	1.53	0.00
Deferred Tax (including Derecognition of earlier years	0.00	14.60	34.39
MAT credit)			
Profit After Tax	(325.70)	40.62	78.19

### **Profit & Loss Statement**

### **Balance Sheet Statement**

(INR in Crore, unless otherwise st					
Particulars	Financial year	Financial year	Financial year		
	ended March 31,	ended March 31,	ended March 31,		
	2023	2022	2021		
	(Audited)	(Audited)	(Audited)		
Sources of funds					
Paid up share capital	258.33	251.00	251.00		
Reserves and Surplus (excluding revaluation reserves)	1157.48	1439.91	1399.42		

Particulars	Financial year	Financial year	Financial year
	ended March 31,	ended March 31,	ended March 31,
	2023	2022	2021
	(Audited)	(Audited)	(Audited)
Networth	1415.81	1690.91	1650.42
Total Equity	1559.13	1834.23	1793.74
Secured loans	1343.19	1001.34	1051.9
Unsecured loans	7.51	7.18	7.18
Other Non Curren Liabilities	142.75	184.28	114.26
Total	3052.58	3027.03	2967.08
Uses of funds			
Net fixed assets	3207.41	3252.26	3049.76
Investments	-	-	-
Net current assets	(154.83)	(225.23)	(82.68)
Total miscellaneous expenditure not written off	-	-	-
Total	3052.58	3027.03	2967.08

# **Other Financial Data**

Particulars	Financial year ended March 31, 2023 (Audited)	Financial year ended March 31, 2022 (Audited)	Financial year ended March 31, 2021 (Audited)
Dividend (%)	Nil	Nil	Nil
Earning Per Share (basic and diluted) (Rs.)	(12.88)	1.62	3.12
Return on net worth (%)	-23%	3%	7%
Book value per share (Rs.)	54.81	67.37	65.75

**4.14** Pre and post-offer shareholding pattern of the Target Company is provided below\*:

Shareholders' category	Shareholding and voting rights prior to the SPA and Offer <sup>(3)</sup>		rights prior to the SPA triggered the SEBI		Equity Shares/voting rights to be acquired in this Offer (Assuming full acceptances)		Shareholding/voting rights after the acquisition under the SPA and this offer	
	(A) (B)			(C)		(A)+(B)+(C)=(D)		
	No.	% <sup>(1)</sup>	No.	<b>⁰∕₀</b> <sup>(1)</sup>	No.	% <sup>(1)</sup>	No.	% <sup>(1)</sup>
(1) Promoter group								
a. Parties to the SPA	14,65,78,491	56.74	(14,65,78,491)	(56.74)	Nil	Nil	Nil	Nil
b. Promoters other than (a) above	4,12,86,138	15.98	Nil	Nil	Nil	Nil	4,12,86,138	15.98

Shareholders' category	Shareholding and rights prior to tl and Offer <sup>6</sup>	ne SPA	Equity Share rights agree acquired v triggered th (SAST Regulati	d to be which e SEBI	Equi Shares/votin to be acqu this Of (Assumin acceptar	ng rights ired in ffer ng full	Shareholding/voting rights after the acquisition under the SPA and this offer	
Total 1 (a+b)	18,78,64,629	72.72	(14,65,78,491)	(56.74)	Nil	Nil	4,12,86,138	15.98
(2) Acquirer <sup>(2)</sup>	Nil	Nil	14,65,78,491	56.74	6,71,64,760	26.00	21,37,43,251	82.74
Total (1+2)	18,78,64,629	72.72	Nil	Nil	6,71,64,760	26.00	25,50,29,389	98.72
(3) Parties to the SPA other than (1)(a) and (2)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
(4) Public (other than parties to agreement and the Acquirer)								
a. AIF/FIs/MFs/FII/ FPI – Category I & II, Banks	59,55,050	2.31	Nil	Nil	(6,71,64,76 0)	(26.00)	32,96,611	1.28
b. Other Public	6,45,06,321	24.97	Nil	Nil	1			
Total (4) (a+b) <sup>(4)</sup>	7,04,61,371	27.28	Nil	Nil	( <b>6,71,64,760</b> )	(26.00)	32,96,611	1.28
Grand Total (1+2+3+4)	25,83,26,000	100.00	Nil	Nil	Nil	Nil	25,83,26,000	100.00

\* Based on the shareholding (from beneficiary position data) as of August 11, 2023.

## Notes:

1. Calculated on the basis of the Voting Share Capital of the Target Company.

- 2. Post the Open Offer, the Acquirer will have control over the Target Company and become the promoter of the Target Company including in accordance with the SEBI (LODR) Regulations.
- 3. Upon completion of the Underlying Transaction, the Acquirer will acquire control of the Target Company and the Sellers will no longer be in control of the Target Company. Subject to applicable conditions, including under Regulation 31A of the SEBI (LODR) Regulations, the Sellers will be seeking to de-classify themselves as part of the promoter/ promoter group of the Target Company in accordance with applicable law.
- 4. The Acquirer did not hold any Equity Shares in the Target Company prior to the date of the SPA. Further, the Acquirer has not acquired any Equity Shares of the Target Company since the date of the PA.
- 5. The number of shareholders of the Target Company in the "public category" as of August 11, 2023 is 52,672.
- 6. If, as a result of the acquisition of Equity Shares in this Offer and pursuant to consummation of the Underlying Transaction, the public shareholding in the Target Company falls below the minimum level required as per Rule 19A of the SCRR, the Acquirer will ensure that the Target Company satisfies the minimum public shareholding set out in Rule 19A of the SCRR in compliance with applicable laws, and in a manner acceptable to the Acquirer.

4.15 The Acquirer has not acquired any Equity Shares after the date of the PA till the date of the DLOF.

## 5. OFFER PRICE AND FINANCIAL ARRANGEMENTS

## 5.1 Justification of Offer Price

- 5.1.1 The Equity Shares of the Target Company are listed on BSE (Security ID: 526521; Scrip Code: SANGHIIND) and NSE (Symbol: SANGHIIND). The ISIN of the Equity Shares of the Target Company is INE999B01013.
- 5.1.2 The traded turnover of the Equity Shares on the Stock Exchanges during the period August 1, 2022 to July 31, 2023 (**"Twelve Month Period"**), *viz*. twelve calendar months preceding the calendar month in which the PA has been made is set out below:

Stock Exchange	Traded turnover of equity shares of the Target Company during the Twelve Month Period ("A")	Total number of equity shares of the Target Company during the Twelve Month Period ("B")	Traded Turnover % (A/B)
BSE	3,43,77,541	25,83,26,000	13.31%
NSE	23,21,92,525	25,83,26,000	89.88%

Source: Based on the certificate dated August 3, 2023 issued by MSKA & Associates Chartered Accountants

Therefore, in terms of Regulation 2(1)(j) of the SEBI (SAST) Regulations, the Equity Shares are frequently traded.

5.1.3 The Offer Price of INR 114.22 (Indian Rupees One Hundred Fourteen and Twenty Two paise) per Offer Share is justified in terms of Regulation 8(2) of the SEBI (SAST) Regulations on the basis of the following:

S. No.	Particulars	Price (INR per Offer Share)
1.	The highest negotiated price per share of the Target Company for any acquisition under the agreement attracting the obligation to make the Public Announcement of the Offer i.e., the price per Equity Share under the Share Purchase Agreement dated August 3, 2023 entered into by the Acquirer	INR 114.22
2.	The volume-weighted average price paid or payable for acquisitions, by the Acquirer, during the fifty two weeks immediately preceding the date of the Public Announcement	Not Applicable
3.	The highest price paid or payable for any acquisition, by the Acquirer, during the twenty six weeks immediately preceding the date of the Public Announcement	Not Applicable
4.	The volume-weighted average market price per Equity Share for a period of sixty trading days immediately preceding the date of the Public Announcement as traded on NSE, being the stock exchange where the maximum volume of trading in the shares of the Target Company are recorded during such period and such shares being frequently traded.	INR 82.07

E	Where the shares are not frequently traded, the price determined by the Acquirer and the	Not Applicable <sup>(1)</sup>
	Managers to the Offer taking into account valuation parameters including, book value,	
5.	comparable trading multiples, and such other parameters as are customary for valuation of	
	shares of such companies; and	
6	The per equity share value computed under Regulation 8(5) of the SEBI (SAST)	Not Applicable <sup>(2)</sup>
6.	Regulations, if applicable	

Source: Based on the certificate dated August 3, 2023 issued by MSKA & Associates. Chartered Accountants.

<sup>(1)</sup>Not applicable as the equity shares of the Target Company are frequently trade. <sup>(2)</sup>The provisions of Regulation 8(5) of the SEBI (SAST) Regulations are not applicable.

- 5.1.4 Since the date of the PA and as of the date of this DLOF, there have been no corporate actions by the Target Company warranting adjustment of any of the relevant price parameters under Regulation 8(9) of the SEBI (SAST) Regulations. The Offer Price may be revised in the event of any corporate actions like bonus, rights split, etc., where the record date for effecting such corporate actions falls within 3 (Three) Working Days prior to the commencement of the Tendering Period of the Offer.
- 5.1.5 As of the date of this DLOF, there is no revision in the Offer Price or the size of the Offer. The Offer Price and/or size of the Offer is subject to upward revision, if any, pursuant to the SEBI (SAST) Regulations or at the discretion of the Acquirer at any time prior to the commencement of the last 1 (One) Working Day before the commencement of the Tendering Period in accordance with Regulation 18(4) and 18(5) of the SEBI (SAST) Regulations. In the event of such revision, the Acquirer shall: (i) make corresponding increases to the escrow amount: (ii) make a public announcement in the same newspapers in which the DPS is published; and (iii) simultaneously with the issue of such announcement, inform SEBI, the Stock Exchanges and the Target Company at its registered office, of such revision.
- 5.1.6 If the Acquirer acquires Equity Shares during the period of twenty six weeks after the Tendering Period at a price higher than the Offer Price, then the Acquirer shall pay the difference between the highest acquisition price and the Offer Price, to all shareholders whose shares have been accepted in the Open Offer within 60 (Sixty) days from the date of such acquisition. However, no such difference shall be paid in the event that such acquisition is made under another open offer under the SEBI (SAST) Regulations, or pursuant to the SEBI (Delisting of Equity Shares) Regulations, 2021, as amended from time to time or open market purchases made in the ordinary course on the Stock Exchanges, not being negotiated acquisition of shares of the Target Company in any form.
- 5.1.7 In the event of acquisition of the Equity Shares by the Acquirer during the Offer Period, whether by subscription or purchase, at a price higher than the Offer Price, then the Offer Price will be revised upwards to be equal to or more than the highest price paid for such acquisition in terms of Regulation 8(8) of the SEBI (SAST) Regulations. As per the proviso to Regulation 8(8) of the SEBI (SAST) Regulations, the Acquirer shall not acquire any Equity Shares after the 3rd (Third) Working Day prior to the commencement of the Tendering Period and until the expiry of the Tendering Period.

#### 5.2 Financial Arrangements

- 5.2.1 The total consideration for this Open Offer is up to INR 767,15,58,887.20 (Indian Rupees Seven Hundred Sixty Seven Crore Fifteen Lakh Fifty Eight Thousand Eight Hundred Eighty Seven and Twenty paise), assuming full acceptance of this Offer (i.e., the "**Offer Size**").
- 5.2.2 The Acquirer confirms that it has adequate and firm financial resources to meet the financial obligations for the Offer in terms of Regulation 25(1) of the SEBI (SAST) Regulations and the Acquirer will be able to implement the Offer. No funds are borrowed from banks or financial institution for the purpose of this Offer by the Acquirer.
- 5.2.3 In accordance with Regulation 17(1) of the SEBI (SAST) Regulations, the Acquirer and the Manager to the Offer *inter alia* have entered into an escrow agreement dated August 3, 2023 with Yes Bank Limited ("Escrow Agent"), acting through its branch office at Yes Bank Limited, 702-703, 7th Floor, Times Square Grand, Sindhu Bhavan Marg, PRL Colony, Thaltej, Ahmedabad, Gujarat 380059 ("Escrow Agreement"). Pursuant to the Escrow Agreement, the Acquirer has established an escrow account under the name and style of "AMBUJA CEMENTS LIMITED OPEN OFFER ESCROW ACCOUNT " ("Escrow Account"), and has made a cash deposit of INR 151,72,00,000 (Indian Rupees One Hundred Fifty One Crore and Seventy Two Lakh) ("Escrow Amount"), being a sum in excess of a sum total of (i) 25.00% (Twenty Five percent) of INR 500,00,000 (Indian Rupees Five Hundred Crore) out of the Offer Size; and (ii) 10.00% (Ten percent) of the balance of the Offer Size. The cash deposit has been confirmed by way of a confirmation letter dated August 7, 2023 issued by the Escrow Agent to the Manager with a copy to the Acquirer.
- 5.2.4 The Manager to the Offer has been fully authorised and empowered by the Acquirer to operate and realise the amount lying to the credit of the Escrow Account in accordance with the SEBI (SAST) Regulations.
- 5.2.5 In case of any upward revision in the Offer Price or the size of this Offer, the value in cash of the Escrow Amount shall be computed on the revised consideration calculated at such revised offer price or offer size and any additional amounts required, will be funded by the Acquirer, prior to effecting such revision, in terms of Regulation 17(2) of the SEBI (SAST) Regulations.
- 5.2.6 After considering the cash & cash equivalents and liquid securities available with the Acquirer, MSKA & Associates, Chartered Accountants having their office at West Gate Business Bay, Level 6, Opp. Nirvana Party Plot, S. G. Highway, Ahmedabad, Gujarat 380051, Tel: 9825454313, Fax: Not Available (Mr. Samip Shah, Partner M S K A & Associates, Chartered Accountants), Membership Number: 128531), vide a certificate dated August 3, 2023 has certified that the Acquirer has adequate financial resources for fulfilling its obligations under the Underlying Transaction and the Open Offer.
- 5.2.7 Based on the above, the Manager to the Offer is satisfied, (i) about the adequacy of resources to meet the financial requirements of the Offer and the ability of the Acquirer to implement the Offer in accordance with the SEBI (SAST) Regulations, and (ii) that firm arrangements for payment through verifiable means are in place to fulfill the Offer obligations.

#### 6. TERMS AND CONDITIONS OF THE OFFER

6.1 This Offer is being made by the Acquirer to all the Public Shareholders: (i) whose names appear in the register of members of the Target Company as of the close of business on the Identified Date; (ii) who are beneficial owners of the Equity Shares and appear as beneficiaries on the records of the respective Depositories, as of the close of business

on the Identified Date; and (iii) who acquire the Equity Shares any time prior to the date of the closure of the Tendering Period for this Offer whether or not they have been registered as holders of the Equity Shares.

- 6.2 The Acquirer is making this Offer to all Public Shareholders to acquire up to 6,71,64,760 (Six Crore Seventy One Lakh Sixty Four Thousand Seven Hundred and Sixty) Equity Shares, constituting 26.00% (Twenty Six percent) of the Voting Share Capital of the Target Company subject to the terms and conditions mentioned in the PA, DPS and this DLOF.
- 6.3 Pursuant to the terms and conditions of the SPA, it is hereby clarified that the Acquirer reserves the right to complete the Underlying Transaction at any time after the expiry of 21 (Twenty One) Working Days from the date of the DPS, subject to the provisions of Regulation 22 of the SEBI (SAST) Regulations.
- **6.4** This Offer is not conditional upon any minimum level of acceptance in terms of Regulation 19(1) of SEBI (SAST) Regulations.
- 6.5 Any Equity Shares that are subject matter of litigation or are held in abeyance due to pending court cases/attachment orders/restriction from other statutory authorities wherein the Public Shareholder may be precluded from transferring the Equity Shares during pendency of the said litigation, are liable to be rejected if directions/orders are passed regarding the free transferability of such Equity Shares tendered under the Offer prior to the date of closure of the Tendering Period.
- **6.6** The Offer Shares will be acquired by the Acquirer fully paid-up, free from all liens, charges and encumbrances and together with the rights attached thereto, including all rights to dividend, bonus and rights offer declared thereof, and the tendering Public Shareholder shall have obtained all necessary consents for it to sell the Equity Shares on the foregoing basis.
- 6.7 Accidental omission to dispatch the Letter of Offer to any Public Shareholder to whom this Offer has been made or non-receipt of the Letter of Offer by any such Public Shareholder shall not invalidate this Offer in any way.
- **6.8** None of the Equity Shares held by Public Shareholders are subject to a lock-in. Any Equity Shares which are currently locked-in can be transferred to the Acquirer subject to the continuation of the residual lock-in period in the hands of the Acquirer.
- **6.9** The Letter of Offer shall be sent to the Public Shareholders holding Equity Shares whose names appear in the register of members of the Target Company on the Identified Date. The Identified Date for the Letter of Offer is September 13, 2023.
- **6.10** All Public Shareholders, (registered or unregistered), who own Equity Shares and are able to tender such Equity Shares in this Offer at any time before the closure of the Tendering Period are eligible (subject to Paragraph 7 below) to participate in this Offer.

- **6.11** The PA, the DPS, this DLOF and the Letter of Offer will also be available on SEBI's website (www.sebi.gov.in). In case of non-receipt of the Letter of Offer, the Public Shareholders, including those who have acquired Equity Shares after the Identified Date, if they so desire, may download the Letter of Offer from SEBI's website.
- **6.12** The acceptance of this Offer by Public Shareholders must be absolute and unqualified. Any acceptance of this Offer which is conditional or incomplete in any respect will be rejected without assigning any reason whatsoever.
- **6.13** In terms of Regulation 18(9) of the SEBI (SAST) Regulations, the Public Shareholders who tender their Equity Shares in acceptance of this Offer shall not be entitled to withdraw such acceptance during the Tendering Period.
- 6.14 The Acquirer reserves the right to revise the Offer Price upwards prior to the commencement of the last 1 (One) Working Day prior to the commencement of the Tendering Period, i.e., up to September 26, 2023, in accordance with the SEBI (SAST) Regulations and the revision, if any, in the Offer Price and/or the size of the Offer would be announced in the same newspapers where the DPS was published. The Acquirer would pay such revised price for all the Equity Shares validly tendered at any time during the Offer and accepted under the Offer in accordance with the terms of the DPS and the Letter of Offer.
- 6.15 The acceptance of this Offer is entirely at the discretion of the Public Shareholders of the Target Company.
- **6.16** By accepting this Offer, the Public Shareholder(s) confirm that they are not persons acting in concert with the Acquirer or the Sellers for the purpose of this Offer.
- 6.17 None of the Acquirer, the Manager to the Offer or the Registrar to the Offer accept any responsibility for any loss of documents during transit and Public Shareholders are advised to adequately safeguard their interest in this regard.
- **6.18** The acceptance of Equity Shares tendered in the Offer will be made by the Acquirer in consultation with the Manager to the Offer.
- 6.19 The instructions, authorizations and provisions contained in the Form of Acceptance-*cum*-Acknowledgement constitute part of the terms of the Offer.

#### 6.20 Statutory and other approvals:

- 6.20.1 As of the date of this DLOF, to the best of the knowledge of the Acquirer, there are no statutory approval(s) required for the consummation of this Open Offer. However, if any statutory or governmental approval(s) are required or become applicable at a later date before closure of the Tendering Period, the Open Offer would also be subject to such statutory or other governmental approval(s) being obtained.
- 6.20.2 In terms of Regulation 23(1) of the SEBI SAST Regulations, in the event that approvals which become applicable prior to completion of the Open Offer are not received, for reasons outside the reasonable control of the Acquirer, then the Acquirer shall have the right to withdraw the Open Offer. In the event of such a withdrawal of the Open Offer, the Acquirer (through the Manager) shall, within 2 (Two) Working Days of such withdrawal, make an announcement of

such withdrawal stating the grounds for the withdrawal in accordance with Regulation 23(2) of the SEBI (SAST) Regulations.

- 6.20.3 Where the statutory approval(s) extend to some but not all Public Shareholders, the Acquirer shall have the option to make payment to Public Shareholders in respect of whom no statutory approval(s) are required in order to complete this Open Offer
- 6.20.4 In case of delay/ non-receipt of any approval which may be required by the Acquirer at a later date, as per Regulation 18(11) of the SEBI (SAST) Regulations, SEBI may, if satisfied, that non-receipt of the requisite statutory approval(s) was not attributable to any wilful default, failure or neglect on the part of the Acquirer to diligently pursue such approval(s), grant an extension of time for the purpose of completion of this Open Offer, subject to such terms and conditions as may be specified by SEBI, including payment of interest by the Acquirer to the Public Shareholders at such rate, as may be prescribed by SEBI from time to time, in accordance with Regulation 18(11) of the SEBI (SAST) Regulations.
- 6.20.5 All Public Shareholders (including resident or non-resident shareholders) must obtain all requisite approvals required, if any, to tender the Offer Shares (including without limitation, the approval from the RBI) held by them, in the Offer and submit such approvals, along with the other documents required to accept this Offer. In the event such approvals are not submitted, the Acquirer reserves the right to reject such Equity Shares tendered in this Offer. Further, if the holders of the Equity Shares who are not persons resident in India had required any approvals (including from the RBI, or any other regulatory body) in respect of the Equity Shares held by them, they will be required to submit such previous approvals, that they would have obtained for holding the Equity Shares, to tender the Offer Shares held by them, along with the other documents required to be tendered to accept this Offer. In the event such approvals are not submitted, the Acquirer reserves the right to reject such Equity Shares tendered in this Offer. Shares held by them, along with the other documents required to be tendered to accept this Offer. In the event such approvals are not submitted, the Acquirer reserves the right to reject such Equity Shares tendered in this Open Offer.
- 6.20.6 Subject to the receipt of the statutory and other approvals, if any, the Acquirer shall complete all procedures relating to payment of consideration under this Open Offer within 10 (Ten) Working Days from the closure of the Tendering Period of the Open Offer to those Public Shareholders whose Equity Shares are accepted in the Open Offer.
- 6.20.7 By agreeing to participate in this Open Offer (i) the holders of the Equity Shares who are persons resident in India; and the (ii) the holders of the Equity Shares who are persons resident outside India (including NRIs, OCBs and FPIs) give the Acquirer the authority to make, sign, execute, deliver, acknowledge and perform all actions to file applications and regulatory reportings, if required, including FC-TRS form, if necessary and undertake to provide assistance to the Acquirer for such regulatory filings, if required by the Acquirer.

# 7. PROCEDURE FOR ACCEPTANCE AND SETTLEMENT

7.1 The Offer will be implemented by the Acquirer through the stock exchange mechanism made available by the Stock Exchanges in the form of a separate window ("Acquisition Window") as provided under the SEBI (SAST) Regulations and the SEBI circular CIR/CFD/POLICY/CELL/1/2015 dated April 13, 2015, as amended from time to time, read with the SEBI circular CFD/DCR2/CIR/P/2016/131 dated December 09, 2016, as amended from time to time, and SEBI Circular SEBI/HO/CFD/DCR-III/CIR/P/2021/615 dated August 13, 2021, as amended from time to time and SEBI master circular SEBI/HO/CFD/PoD-1/P/CIR/2023/31 dated February 16, 2023, as amended from time

to time and notices/ guidelines issued by Stock Exchanges and the Clearing Corporation in relation to the mechanism/ process for the acquisition of shares through the stock exchange pursuant to the tender offers under takeovers, buy back and delisting, as amended and updated from time to time ("Acquisition Window Circulars"). The facility for acquisition of Equity Shares through the stock exchange mechanism pursuant to the Offer shall be available on BSE and NSE in the form of the Acquisition Window.

- 7.2 BSE shall be the designated stock exchange for the purpose of tendering shares in the Offer ("Designated Stock Exchange").
- **7.3** The Letter of Offer with the Form of Acceptance-*cum*-Acknowledgement will be sent to the Public Shareholders whose names appear on the register of members of the Target Company and to the beneficial owners of the Equity Shares whose names appear in the beneficial records of the respective depositories, as of the close of business on the Identified Date.
- 7.4 The PA, DPS, DLOF and the Letter of Offer will also be available on the SEBI website: www.sebi.gov.in. In case of non-receipt of the Letter of Offer, all Public Shareholders including those who have acquired Equity Shares of the Target Company after the Identified Date, if they so desire, may download the Letter of Offer from SEBI's website for applying in the Offer.
- 7.5 All the Public Shareholders who desire to tender their Equity Shares under the Offer should consult with their depository participants and their respective stock brokers ("Selling Broker") well in advance to understand the process and methodology in relation to tendering of the Equity Shares through the Stock Exchanges during the Tendering Period. The Buying Broker may also act as Selling Broker for Public Shareholders.
- **7.6** The Acquirer has appointed SBICAP Securities Limited ("**Buying Broker**") as its broker for the Offer through whom the purchase and settlement of the Equity Shares tendered in the Offer will be made. The contact details of the Buying Broker are as mentioned below:

#### **SBICAP Securities Limited**

Address: Marathon Futurex, B-Wing, 12th Floor, N.M. Joshi Marg, Lower Parel, Mumbai – 400 013 Telephone Number: 022-68545555 Fax Number: 022-69316411 Email: helpdesk@sbicapsec.com Website: www.sbisecurities.in Investor Grievance ID: complaints@sbicapsec.com Contact Person: Mr. Sumit Upadhyay SEBI Registration Number: INZ000200032 CIN: U65999MH2005PLC155485

7.7 Public Shareholders have to ensure that their Equity Shares are made available to their Selling Brokers in order to mark the lien, before the closure of the Tendering Period. The lien marked against unaccepted Equity Shares will be released,

if any, or would be returned by registered post or by ordinary post or courier (in case of physical shares) at the Public Shareholders' sole risk. Public Shareholders should ensure that their depository account is maintained till all formalities pertaining to the Offer are completed.

- 7.8 Modification/cancellation of orders will not be allowed during the Tendering Period.
- **7.9** The Acquisition Window will be provided by both NSE and BSE to facilitate placing of sell orders. The Selling Broker can enter orders for Equity Shares in dematerialized form.
- 7.10 Public Shareholders can tender their shares only through a broker with whom the shareholder is registered as client (KYC Compliant). In the event Seller Broker(s) are not registered with BSE or NSE, or if the Shareholder does not have any stock broker, then that Shareholder can approach any BSE or NSE registered stock broker and can make a bid by using quick unique client code ("UCC") facility through that BSE or NSE registered stock broker after submitting the details as may be required by the stock broker to be in compliance with applicable law and regulations. In case Public Shareholder is not able to bid using quick UCC facility through any other BSE or NSE registered stock broker then the Public Shareholder may approach Buying Broker, to bid by using quick UCC facility. The Public Shareholder approaching BSE or NSE registered stock broker (with whom he does not have an account) may have to submit following details:

### 7.10.1 In case of Shareholder being an individual:

- (a) If Shareholder is registered with KYC Registration Agency ("**KRA**"): Forms required:
  - i. Central Know Your Client (CKYC) form including Foreign Account Tax Compliance Act (FATCA), In Person Verification (IPV), Original Seen and Verified (OSV) if applicable
  - ii. Know Your Client (KYC) form Documents required (all documents self-attested): Bank details (cancelled cheque)
  - iii. Demat details (Demat Master /Latest Demat statement)
- (b) <u>If Shareholder is not registered with KRA: Forms required:</u>
  - i. CKYC form including FATCA, IPV, OSV if applicable
  - ii. KRA form
  - iii. KYC form Documents required (all documents self-attested):
     PAN card copy
     Address proof
     Bank details (cancelled cheque)
  - iv. Demat details (Demat master /Latest Demat statement)

It may be noted that other than submission of above forms and documents in person verification may be required.

# 7.10.2 In case of Shareholder is HUF:

- (a) If Shareholder is registered with **KRA**: Forms required:
  - i. CKYC form of KARTA including FATCA, IPV, OSV if applicable
  - ii. KYC form documents required (all documents self-attested):Bank details (cancelled cheque)
  - iii. Demat details (Demat Master /Latest Demat statement)
- (b) <u>If Shareholder is not registered with KRA: Forms required:</u>
  - i. CKYC form of KARTA including FATCA, IPV, OSV if applicable
  - ii. KRA form
  - iii. Know Your Client (KYC) form Documents required (all documents self-attested):
     PAN card copies of HUF & KARTA
     Address proof of HUF & KARTA
     HUF declaration
     Bank details (cancelled cheque)
  - iv. Demat details (Demat master /Latest Demat statement)

It may be noted that other than submission of above forms and documents in person verification may be required.

# 7.10.3 In case of Shareholder other than Individual and HUF:

- (a) If Shareholder is KRA registered: Forms required
  - i. Know Your Client (KYC) form Documents required (all documents certified true copy) Bank details (cancelled cheque)
  - ii. Demat details (Demat master /Latest Demat statement)
  - iii. FATCA, IPV, OSV if applicable
  - iv. Latest list of directors/authorised signatories/partners/trustees
  - v. Latest shareholding pattern
  - vi. Board resolution
  - vii. Details of ultimate beneficial owner along with PAN card and address proof
  - viii. Last 2 years financial statements
- (b) If Shareholder is not KRA registered: Forms required:
  - i. KRA form
  - Know Your Client (KYC) form Documents required (all documents certified true copy): PAN card copies of company/ firm/trust Address proof of company/ firm/trust
    - Bank details (cancelled cheque)
  - iii. Demat details (Demat Master /Latest Demat statement)
  - iv. FATCA, IPV, OSV if applicable
  - v. Latest list of directors/authorised signatories /partners/trustees
  - vi. PAN card copies & address proof of directors/authorised signatories/partners/trustees

- vii. Latest shareholding pattern
- viii. Board resolution/partnership declaration
- ix. Details of ultimate beneficial owner along with PAN card and address proof
- x. Last 2 years financial statements
- xi. MOA/Partnership deed /trust deed

### It may be noted that, other than submission of above forms and documents, in person verification may be required.

It may be noted that above mentioned list of documents is an indicative list. The requirement of documents and procedures may vary from broker to broker.

### 7.11 Procedure For Tendering Shares Held In Dematerialized Form

- 7.11.1 The Public Shareholders who are holding Equity Shares in electronic/ dematerialised form and who desire to tender their Equity Shares in this Offer shall approach their respective Selling Broker indicating to their Selling Broker the details of Equity Shares that such Public Shareholder intends to tender in this Offer. Public Shareholders should tender their Equity Shares before market hours close on the last day of the Tendering Period.
- 7.11.2 The Selling Broker would be required to place an order/bid on behalf of the Public Shareholders who wish to tender Equity Shares in the Open Offer using the Acquisition Window of the Stock Exchanges. Before placing the order/bid, the Selling Broker will be required to mark lien on the tendered Equity Shares.
- 7.11.3 The lien shall be marked by the Selling Broker in the demat account of the Public Shareholder for the Equity Shares tendered in the Open Offer. Details of such Equity Shares marked as lien in the demat account of the Public Shareholder shall be provided by the depositories to the Clearing Corporation.
- 7.11.4 Upon placing the order, the Selling Broker shall provide Transaction Registration Slip ("TRS") generated by the stock exchange bidding system to the Equity Shareholder. TRS will contain details of order submitted like bid ID No., DP ID, Client ID, no. of Equity Shares tendered, etc.
- 7.11.5 On receipt of TRS from the respective Seller Broker, the Public Shareholder has successfully placed the bid in the Offer.
- 7.11.6 Modification/cancellation of orders will not be allowed during the Tendering Period of the Offer.
- 7.11.7 For custodian participant, orders for demat Equity Shares early pay-in is mandatory prior to confirmation of order by the custodian. The custodians shall either confirm or reject orders not later than the time provided by the Stock Exchanges on the last day of the Tendering Period. Thereafter, all unconfirmed orders shall be deemed to be rejected.
- 7.11.8 The details of settlement number for early pay-in of equity shares shall be informed in the issue opening circular that will be issued by the Stock Exchanges / Clearing Corporation, before the opening of the Offer.

- 7.11.9 The Public Shareholders will have to ensure that they keep their DP account active and unblocked to successfully facilitate the tendering of the Equity Shares.
- 7.11.10 The cumulative quantity tendered shall be made available on the website of the BSE (www.bseindia.com) and NSE (www.nseindia.com) throughout the trading sessions and will be updated at specific intervals during the Tendering Period.
- 7.11.11 Resident Public Shareholders holding shares in dematerialized form are not required to fill any Form of AcceptancecumAcknowledgement, unless required by their respective Selling Broker.
- 7.11.12 All non-resident Public Shareholders (i.e., Public Shareholders not residing in India including NRIs, OCBs and FPIs) are mandatorily required to fill the Form of Acceptance-cum- Acknowledgement. The non-resident Public Shareholders holding Equity Shares in Demat mode, directly or through their respective Selling Brokers, are required to send the Form of Acceptance-cum-Acknowledgement along with the required documents to the Registrar to the Open Offer at its address given on the cover page of the Letter of Offer. The envelope should be superscribed as "SANGHI INDUSTRIES LIMITED OPEN OFFER". The detailed procedure for tendering Equity Shares will be included in the Form of Acceptance-cum-Acknowledgement.

### 7.12 Public Shareholders Who Are Holding Equity Shares In Physical Form

- 7.12.1 As per the provisions of Regulation 40(1) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and SEBI PR 51/2018 dated December 3, 2018, requests for transfer of securities shall not be processed unless the securities are held in dematerialised form with a depository w.e.f. April 1, 2019. However, in accordance with the circular issued by SEBI bearing reference number SEBI/HO/CFD/ CMD1/CIR/P/2020/144 dated July 31, 2020, shareholders holding securities in physical form are allowed to tender shares in an open offer. Such tendering shall be as per the provisions of the SEBI (SAST) Regulations. Accordingly, Public Shareholders holding Equity Shares in physical form as well are eligible to tender their Equity Shares in this Open Offer as per the provisions of the SEBI (SAST) Regulations.
- 7.12.2 The Public Shareholders who are holding Equity Shares in physical form and are desirous of tendering their Equity Shares in the Offer shall approach the relevant Selling Broker and submit the following set of documents for verification:
  - (i) Form of Acceptance-cum- Acknowledgement duly completed and signed in accordance with the instructions contained therein, by sole/joint shareholders whose name(s) appears on the share certificate(s) and in the same order and as per the specimen signature lodged with the Target Company;
  - (ii) Original share certificate(s);
  - (iii) Valid share transfer deed(s) (Form SH-4) duly signed as transferor(s) by the sole/joint shareholder(s) in the same order and as per specimen signatures lodged with the Target Company and duly witnessed at the appropriate place;
  - (iv) Self-attested PAN Card copy (in case of joint holders, PAN card copy of all transferors);

- (v) Any other relevant document such as (but not limited to) powers of attorney and/or corporate authorizations (including board resolution(s)/specimen signature(s)), Notarized Copy of death Certificate/ succession certificate or probated will, if the original shareholder has deceased, etc.
- (vi) Self-attested copy of proof of address such as valid Aadhar card, voter ID, passport or driving license.
- (vii) In addition, if the address of the Public Shareholder has undergone a change from the address registered in the register of members of the Target Company, the relevant Public Shareholder would be required to submit a self-attested copy of address proof consisting of any one of the following documents:
  - a. valid Aadhar Card;
  - b. Voter Identity Card;
  - c. Passport ;
  - d. registered lease or sale agreement of residence;
  - e. driving license;
  - f. flat maintenance bill;
  - g. utility bills like telephone bill (only landline), electricity bill or gas bill (not more than three months old);
  - h. identity card / document with address, issued by any of the following: Central/State Government and its Departments, statutory / regulatory authorities, Public Sector Undertakings, scheduled commercial banks, public financial institutions;
  - i. For FII / sub account, Power of Attorney given by FII / subaccount to the Custodians (which are duly notarized and / or apostilled or consularised) that gives the registered address;
  - j. proof of address in the name of the spouse; or
  - k. client master list of the demat account of the holder / claimant, provided by the depository participant.
- (viii) Public Shareholders holding physical Equity Shares should note that physical Equity Shares will not be accepted unless the complete set of documents is submitted. Acceptance of the physical Equity Shares for the Open Offer shall be subject to verification by the Registrar to the Offer, as per the SEBI (SAST) Regulations, applicable laws and any further directions issued in this regard.
- 7.12.3 Based on these documents, the Selling Broker(s) should place bids on behalf of the Public Shareholder holding Equity Shares in physical form who wishes to tender Equity Shares in the Open Offer, using the acquisition window of BSE and NSE. Upon placing the bid, the Selling Broker shall provide a Transaction Registration Slip ("TRS") generated by the Stock Exchange bidding system to the Public Shareholder. The TRS will contain the details of the order submitted like folio number, certificate number, distinctive number of Equity Shares tendered etc.
- 7.12.4 The Selling Broker(s)/Public Shareholder must deliver the original share certificates relating to its Equity Shares and other documentation listed in paragraph 7.12.2 above along with the TRS either by registered post or courier or hand delivery to the Registrar to the Open Offer i.e. Link Intime India Private Limited at the address mentioned on the cover page within 2 (Two) days of bidding by the Selling Broker i.e. last date for receipt of documents by Registrar to the Open Offer is the Offer Closing Date (by 5.00 p.m.(IST)). The envelope should be superscribed "SANGHI INDUSTRIES LIMITED OPEN OFFER". Share certificates for physical shares must reach the Registrar to the Open Offer on or before 5:00 p.m. on the Offer Closing Date.

- 7.12.5 The Public Shareholders holding physical shares should note that their Equity Shares will not be accepted unless the complete set of documents specified in paragraph 7.12.2 above are submitted. Acceptance of the physical shares in this Offer shall be subject to verification by the Registrar to the Open Offer. On receipt of the confirmation from the Registrar to the Open Offer, the bid will be accepted or rejected (as applicable) and accordingly depicted on the exchange platform. Physical share certificates and other relevant documents should not be sent to the Acquirer, Target Company or the Manager to the Open Offer.
- 7.12.6 All documents as mentioned above, shall be enclosed with the Form of Acceptance-cum- Acknowledgement, otherwise the Equity Shares tendered will be liable for rejection. The Equity Shares shall be liable for rejection on the following grounds amongst others: (i) If there is any other company's equity share certificate(s) enclosed with the Form of Acceptance-cum- Acknowledgement instead of the Equity Share certificate(s) of the Target Company; (ii) If the transmission of Equity Shares is not completed, and the Equity Shares are not in the name of the Public Shareholder(s); (iii) If the Public Shareholder(s) tender Equity Shares, but the Registrar to the Open Offer does not receive the Equity Share certificate(s); (iv) In case the signature on the Form of Acceptance-cumAcknowledgement and Form SH-4 does not match as per the specimen signature recorded with Target Company/registrar of the Target Company.
- 7.12.7 Public Shareholders who have sent the Equity Shares held by them for dematerialization need to ensure that the process of dematerialization is completed in time for the credit in the Demat Account, to be received on or before the closure of the Tendering Period or else their application will be rejected.
- 7.12.8 The Public Shareholders holding Equity Shares in physical mode will be required to fill the respective Form of Acceptance-cum- Acknowledgement. Detailed procedure for tendering Equity Shares has been included in the Form of Acceptance-cum- Acknowledgement.

#### 7.13 Procedure for tendering Equity Shares in case of non-receipt of Letter of Offer

- 7.13.1 Persons who have acquired Equity Shares but whose names do not appear in the register of members of the Target Company on the Identified Date, or unregistered owners or those who have acquired Equity Shares after the Identified Date, or those who have not received the Letter of Offer, may also participate in this Offer. Accidental omission to send the Letter of Offer to any person to whom the Offer is made or the non-receipt or delayed receipt of the Letter of Offer by any such person will not invalidate the Offer in any way.
- 7.13.2 Public Shareholders may participate in the Offer by approaching their Selling Broker and tender the Equity Shares in the Offer as per the procedure mentioned in the Letter of Offer or in the relevant Form of Acceptance-*cum*-Acknowledgment.
- 7.13.3 The Letter of Offer along with a Form of Acceptance-*cum*-Acknowledgement will be sent (through electronic mode or physical mode) to all the Public Shareholders of the Target Company, as appearing in the list of members of the Target Company and to the beneficial owners of the Equity Shares whose names appear in the beneficial records of the respective depositories, as on the Identified Date.

- 7.13.4 In case of non-receipt of the Letter of Offer, such Public Shareholders of the Target Company may download the same from the SEBI website (www.sebi.gov.in) or obtain a copy of the same from the Registrar to the Offer on providing suitable documentary evidence of holding of the Equity Shares of the Target Company.
- 7.13.5 Alternatively, in case of non-receipt of the Letter of Offer, the Public Shareholders holding Equity Shares may participate in the Open Offer by providing their application in plain paper in writing signed by all shareholder(s), stating name, address, number of Equity Shares held, client ID number, DP name, DP ID number, number of Equity Shares tendered and other relevant documents as mentioned in the DLOF. Such Public Shareholders have to ensure that their order is entered in the electronic platform which will be made available by BSE or NSE before the closure of the Tendering Period.

### 7.14 Acceptance of Shares

- 7.14.1 Registrar to the Offer shall provide details of order acceptance to Clearing Corporation within specified timelines.
- 7.14.2 In the event that the number of Equity Shares validly tendered by the Public Shareholders under this Offer is more than the number of Offer Shares, the Acquirer shall accept those Equity Shares validly tendered by the Public Shareholders on a proportionate basis in consultation with the Manager to the Offer, taking care to ensure that the basis of acceptance is decided in a fair and equitable manner and does not result in non-marketable lots, provided that acquisition of Equity Shares from a Public Shareholder shall not be less than the minimum marketable lot.
- 7.14.3 The marketable lot for the Equity Shares of the Target Company for the purpose of this Offer shall be 1 (One).
- 7.14.4 In case of any practical issues, resulting out of rounding-off of Equity Shares or otherwise, the Acquirer will have the authority to decide such final allocation with respect to such rounding-off or any excess of Equity Shares or any shortage of Equity Shares.

#### 7.15 Settlement Process

- 7.15.1 On the closure of the Tendering Period, reconciliation for acceptances shall be conducted by the Manager to the Offer and the Registrar to the Offer, and the final list of accepted Equity Shares shall be provided to the Designated Stock Exchange to facilitate settlement on the basis of the Equity Shares transferred to the Clearing Corporation.
- 7.15.2 The settlement of trades shall be carried out in the manner similar to settlement of trades the secondary market in accordance with the Acquisition Window Circulars. Selling Broker(s) should use the settlement number to be provided by the Clearing Corporation to transfer the Equity Shares in favour of the Clearing Corporation.
- 7.15.3 The Public Shareholders holding Equity Shares in dematerialized form will have to ensure that they update their bank account details with their correct account number used in core banking and IFSC codes, keep their depository participant account active and unblocked to successfully facilitate the tendering of the Equity Shares and for release of lien in case of rejection, nonacceptance or prorated acceptance.
- 7.15.4 For Equity Shares in dematerialised form accepted under the Offer, the Clearing Corporation will make direct funds payout to respective eligible Public Shareholders bank account linked to the demat account. If the relevant Public Shareholder's bank account details are not available or if the funds transfer instruction is rejected by RBI/relevant

bank, due to any reason, then such funds will be transferred to the concerned Selling Broker settlement bank account for onward transfer to the respective Public Shareholder's account.

- 7.15.5 In case of certain client types viz. NRI, foreign clients etc. (where there are specific RBI and other regulatory requirements pertaining to funds pay-out) who do not opt to settle through custodians, the funds pay-out would be given to their respective Selling Broker's settlement accounts for releasing the same to their respective Shareholder's account onwards. For this purpose, the client type details would be collected from the Registrar to the Open Offer.
- 7.15.6 For Equity Shares in physical form, the funds pay-out would be given to Public Shareholder's respective Selling Broker's settlement bank accounts for onward transfer to the respective Public Shareholder's account. The Target Company is authorized to split the share certificate and issue a new consolidated share certificate for the unaccepted Equity Shares in case the Equity Shares accepted are less than the Equity Shares tendered in the Open Offer by the Public Shareholders holding Equity Shares in the physical form. Any excess physical Equity Shares, including to the extent tendered but not accepted, will be returned by registered post back to the Public Shareholder(s) directly by Registrar to the Offer. Unaccepted share certificate(s), transfer deed(s) and other documents, if any, will be returned by registered post at the registered Public Shareholders'/unregistered owners' sole risk to the sole/first Public Shareholder/unregistered owner.
- 7.15.7 The direct credit of Equity Shares shall be given to the demat account of the Acquirer as indicated by the Buying Broker.
- 7.15.8 Once the basis of acceptance is finalised, the Clearing Corporation would facilitate clearing and settlement of trades by transferring the required number of Equity Shares to the demat account of the Acquirer. The lien marked against unaccepted Equity shares shall be released.
- 7.15.9 Any Equity Shares tendered under the Open Offer that are: (i) subject matter of litigation; or (ii) held in abeyance or prohibited/ restricted from being transferred pursuant to any pending court cases/ attachment orders/ restriction from other statutory authorities; are liable to be rejected unless directions/orders of an appropriate court/tribunal/statutory authority permitting the transfer of such Equity Shares are received together with the Equity Shares tendered under the Open Offer.
- 7.15.10 Buying Broker would also issue a contract note to the Acquirer for the Equity Shares accepted under the Open Offer.
- 7.15.11 The Buying Broker will transfer the funds pertaining to the Offer to the Clearing Corporation's bank account as per the prescribed schedule.
- 7.15.12 Public Shareholders who intend to participate in the Open Offer should consult their respective Selling Broker for any cost, applicable taxes, charges and expenses (including brokerage) that may be levied by the Selling Broker upon the selling shareholders for tendering Equity Shares in the Open Offer (secondary market transaction). The Open Offer consideration received by the Public Shareholders, in respect of accepted Equity Shares, could be net of such costs, applicable taxes, charges and expenses (including brokerage) and the Acquirer and the Manager accept no

responsibility to bear or pay such additional cost, charges and expenses (including brokerage) incurred solely by the Public Shareholders.

7.15.13 In case of delay in receipt of any statutory approval(s), SEBI has the power to grant extension of time to the Acquirer for payment of consideration to the Public Shareholders who have accepted the Open Offer within such period, subject to the Acquirer agreeing to pay interest for the delayed period if directed by SEBI in terms of Regulations 18 (11) and 18(11A) of the SEBI (SAST) Regulations.

# 7.16 Note on taxation/ Compliance with tax requirements

THE SUMMARY OF THE TAX CONSIDERATIONS IN THIS SECTION ARE BASED ON THE CURRENT PROVISIONS OF THE INCOME-TAX ACT, 1961 ("INCOME TAX ACT") AND THE REGULATIONS THEREUNDER THE LEGISLATIONS, THEIR JUDICIAL INTERPRETATION AND THE POLICIES OF THE REGULATORY AUTHORITIES ARE SUBJECT TO CHANGE FROM TIME TO TIME, AND THESE MAY HAVE ABEARING ON THE IMPLICATIONS LISTED BELOW. ACCORDINGLY, ANY CHANGE OR AMENDMENTS IN THE LAW OR RELEVANT REGULATIONS WOULD NECESSITATE A REVIEW OF THE BELOW.

THE JUDICIAL AND THE ADMINISTRATIVE INTERPRETATIONS THEREOF, ARE SUBJECT TO CHANGE OR MODIFICATION BY SUBSEQUENT LEGISLATIVE, REGULATORY, ADMINISTRATIVE OR JUDICIAL DECISIONS. ANY SUCH CHANGES COULD HAVE DIFFERENT INCOME-TAX IMPLICATIONS. THIS NOTE ON TAXATION SETS OUT THE PROVISIONS OF LAW IN A SUMMARY MANNER ONLY AND IS NOT A COMPLETE ANALYSIS OR LISTING OF ALL POTENTIAL TAX CONSEQUENCES OF THE DISPOSAL OF EQUITY SHARES.

THE IMPLICATIONS ARE ALSO DEPENDENT ON THE SHAREHOLDERS FULFILLING THE CONDITIONS PRESCRIBED UNDER THE PROVISIONS OF THE RELEVANT SECTIONS UNDER THE RELEVANT TAX LAWS. IN VIEW OF THE PARTICULARISED NATURE OF INCOME-TAX CONSEQUENCES, SHAREHOLDERS ARE REQUIRED TO CONSULT THEIR TAX ADVISORS FOR THE APPLICABLE TAX PROVISIONS INCLUDING THE TREATMENT THAT MAY BE GIVEN BY THEIR RESPECTIVE TAX OFFICERS IN THEIR CASE AND THE APPROPRIATE COURSE OF ACTION THAT THEY SHOULD TAKE.

THE ACQUIRER DOES NOT ACCEPT ANY RESPONSIBILITY FOR THE ACCURACY OR OTHERWISE OF SUCH ADVICE. THEREFORE, SHAREHOLDERS CANNOT RELY ON THIS ADVICE AND THE SUMMARY OF INCOME-TAX IMPLICATIONS, RELATING TO THE TREATMENT OF INCOME-TAX IN THE CASE OF TENDERING OF LISTED EQUITY SHARES IN OPEN OFFER, AS SET OUT BELOW SHOULD BE TREATED AS INDICATIVE AND FOR GUIDANCE PURPOSES ONLY.

7.16.1 General:

- a) The basis of charge of Indian income-tax depends upon the residential status of the taxpayer during a tax year. The Indian tax year runs from April 1 until March 31. A person who is an Indian tax resident is liable to income-tax in India on his worldwide income, subject to certain tax exemptions, which are provided under the Income Tax Act. A person who is treated as a non-resident for Indian income-tax purposes is generally subject to tax in India only on such person's India-sourced income (i.e., income which accrues or arises or deemed to accrue or arise in India) as also income received by such persons in India. In case of shares of a company, the source of income from shares will depend on the "situs" of such shares. As per judicial precedents, generally the "situs" of the shares is where a company is "incorporated" and where its shares can be transferred.
- b) Accordingly, since the Target Company is incorporated in India, the Target Company's shares should be deemed to be "situated" in India and any gains arising to a non-resident on transfer of such shares should be taxable in India under the Income Tax Act.
- c) Further, the non-resident shareholder can avail benefits of the Double Taxation Avoidance Agreement ("**DTAA**") between India and the respective country of which the said shareholder is tax resident subject to satisfying relevant conditions including non-applicability of General Anti-Avoidance Rule ("**GAAR**") and providing and maintaining necessary information and documents as prescribed under the Income Tax Act.
- d) The Income Tax Act also provides for different income-tax regimes/ rates applicable to the gains arising from the tendering of shares under the Offer, based on the period of holding, residential status, classification of the shareholder and nature of the income earned, etc.
- e) The summary of income-tax implications on tendering of listed equity shares on recognised stock exchanges in India is set out below. All references to equity shares herein refer to listed equity shares unless stated otherwise.
- 7.16.2 **Classification of Shareholders:** Shareholders can be classified under the following categories:
  - a) Resident Shareholders being:
    - i. Individuals, Hindu Undivided Family (HUF), Association of Persons ("AOP") and Body of Individuals ("BOI")
    - ii. Others
  - b) Non-Resident Shareholders being:
    - i. Non-Resident Indians (NRIs)
    - ii. Foreign Institution Investors (FIIs) / Foreign Portfolio Investors (FPIs)
    - iii. Others:
      - Company
      - Other than company
- 7.16.3 Classification of Income: Shares can be classified under the following two categories

- a) Shares held as investment (Income from transfer taxable under the head "Capital Gains")
- b) Shares held as stock-in-trade (Income from transfer taxable under the head "**Profits and Gains from Business** or **Profession**")

Gains arising from the transfer of shares may be treated either as "capital gains" or as "business income" for income-tax purposes, depending upon whether such shares were held as a capital asset or trading asset (i.e., stock-in-trade).

- 7.16.4 **Shares held as investment:** As per the provisions of the Income Tax Act, where the shares are held as investments (i.e., capital asset), **income** arising from the transfer of such shares is taxable under the head "Capital Gains". Capital Gains in the hands of shareholders will be computed as per provisions of Section 48 of the Income Tax Act.
- 7.16.5 **Period of holding**: Depending on the period for which the shares are held, the gains will be taxable as "short-term capital gain" or "long-term capital gain":
  - a) In respect of equity shares held for a period less than or equal to 12 (Twelve) months prior to the date of transfer, the same should be treated as a "short-term capital asset", and accordingly the gains arising therefrom should be taxable as "short term capital gains" ("**STCG**").
  - b) Similarly, where equity shares are held for a period more than 12 (Twelve) months prior to the date of transfer, the same should be treated as a "long-term capital asset", and accordingly the gains arising therefrom should be taxable as "long-term capital gains" ("LTCG").
- 7.16.6 **Tendering of Shares in the Offer through a Recognized Stock Exchange in India**: Where a transaction for transfer of such equity shares (i.e., acceptance under an open offer) is transacted through recognised stock exchanges and is chargeable to Securities Transaction Tax ("**STT**"), then the taxability will be as under (for all categories of shareholders):
  - a) The Finance Act, 2018 has withdrawn the exemption under section 10(38) for LTCG arising from transfer of equity shares on or after April 1, 2018. Section 112A of the Income Tax Act provides for taxation of income arising from the transfer of such shares, which is explained in the following paragraphs.
  - b) The gain accrued on such equity shares till January 31, 2018 has been exempted by providing that for the purpose of computing LTCG the cost of shares acquired before February 1, 2018 shall be the higher of the following:
    - i. Actual cost of acquisition; or

- Lower of: (A) fair market value, and (B) full value of consideration received or accruing as a result of the transfer of the shares. Fair market value has been defined to mean the highest price of the equity share quoted on any recognized stock exchange on January 31, 2018.
- c) After taking into account the exemption provided above, LTCG arising from transfer of equity shares, exceeding Rs.100,000, will be taxable at 10.00% without allowing the benefit of indexation.
- d) However, section 112A of the Income Tax Act shall not apply if such equity shares were acquired on or after October 1, 2004 and securities transaction tax ('STT under Chapter VII of the Finance (No. 2) Act, 2004') was not paid. In this regard, the Central Government has issued a notification no. 60/2018/F. No. 370142/9/2017-TPL dated October 1, 2018, providing certain situations wherein section 112A of the Income Tax Act will continue to be applicable even if STT is not paid at the time of acquisition of equity shares. The notification provides for the following situations:
  - i. Where acquisition of existing listed equity share in a company, whose equity shares are not frequently traded on recognised stock exchanges of India, was made through a preferential issue, subject to certain exceptions;
  - ii. Where transaction for acquisition of existing listed equity share in a company was not entered through recognised stock exchanges of India, subject to certain exceptions;
  - iii. Acquisition of equity share of a company during the period beginning from the date on which the company was delisted from recognised stock exchanges and ending on the date on which the company was again listed on recognised stock exchanges in accordance with the Securities Contracts (Regulation) Act, 1956 read with the SEBI Act and any rules made thereunder.

The notification *inter alia* provides certain exceptions to the above situations where the provisions of Section 112A will not apply.

- e) Where provisions of section 112A are not applicable, LTCG will be chargeable to tax at 20.00%. However, for a resident shareholder, an option is available to pay tax on such LTCG under section 112 at either 20.00% with indexation or 10.00% without indexation.
- f) STCG arising from such transaction will be subject to tax @ 15.00% under Section 111A of the Income Tax Act.
- g) Further, in case of resident Individual or HUF, the benefit of maximum amount which is not chargeable to income-tax is required to be considered while computing tax on such LTCG or STCG taxable under Section 112, 112A or 111A of the Income Tax Act. In addition to the above LTCG or STCG tax, applicable Surcharge, Health and Education Cess are leviable (Please refer to Paragraph 7.14.9 for rate of surcharge and cess).
- h) Minimum alternate tax ("**MAT**") implications will get triggered in the hands of a resident corporate shareholder. Foreign companies will not be subject to MAT if the country of residence of such of the foreign

country has entered into a DTAA with India and such foreign company does not have a permanent establishment in India in terms of the DTAA.

- i) Non-resident shareholders can avail beneficial provisions of the applicable DTAA entered into by India subject to fulfilling of the relevant conditions and the documentary compliance prescribed under the Income Tax Act.
- 7.16.7 **Shares held as Stock-in-Trade**: If the shares are held as stock-in-trade by any of the eligible Shareholders of the Target Company, then the gains will be characterized as business income and taxable under the head "Profits and Gains from Business or Profession".

#### a) Resident Shareholders:

Profits of:

(A) Individuals, HUF, AOP and BOI will be taxable at applicable slab rates.

(B) Domestic companies having total turnover or gross receipts during the previous year 2017-18 not exceeding Rs. 400 crore will be taxable @ 25.00% from AY 2020-21.

(C) For persons other than stated in (A) and (B) above, profits will be taxable @ 30.00%.

No benefit of indexation by virtue of period of holding will be available in any case.

#### b) Non Resident Shareholders

(A) Non-resident Shareholders can avail beneficial provisions of the applicable DTAA entered into by India with the relevant shareholder country but subject to fulfilling relevant conditions and maintaining & providing necessary documents prescribed under the Income Tax Act.

(B) Where DTAA provisions are not applicable:

- For non-resident individuals, HUF, AOP and BOI, profits will be taxable at slab rates
- For foreign companies, profits will be taxed in India @ 40.00%
- For other non-resident Shareholders, such as foreign firms, profits will be taxed in India @ 30.00%.

In addition to the above, applicable Surcharge, Health and Education Cess are leviable for Resident and Non Resident Shareholders.

#### 7.16.8 Tax Deduction at Source

(a) In case of Resident Shareholders

In absence of any specific provision under the Income Tax Act, the Acquirer is not required to deduct tax on the consideration payable to resident Shareholders pursuant to the said offer.

#### (b) In case of Non-resident Shareholders

- (i) In case of FIIs: Section 196D of the Income Tax Act provides for specific exemption from withholding tax in case of Capital Gains arising in hands of FIIs. Thus, no withholding of tax is required in case of consideration payable to FIIs.
- (ii) In case of other non-resident Shareholders (other than FIIs) holding Equity Shares of the Target Company: Section 195(1) of the Income Tax Act provides that any person responsible for paying to a non-resident, any sum chargeable to tax is required to deduct tax at source (including applicable surcharge and cess). Subject to regulations in this regard, wherever applicable and it is required to do so, tax at source (including applicable surcharge and cess) shall be deducted at appropriate rates as per the Income Tax Act read with the provisions of the relevant DTAA, if applicable. In doing this, the Acquirer will be guided by generally followed practices and make use of data available in the records of the Registrar to the Offer except in cases where the non-resident Shareholders provide a specific mandate in this regard.

Since the Offer is through the stock exchange, the responsibility of discharging the tax due on the gains (if any) is primarily on the non-resident Shareholder. The non- resident Shareholder must compute such gains (if any) on this transaction and immediately pay applicable taxes in India, if applicable, in consultation with their custodians/ authorized dealers/ tax advisors appropriately. The non-resident Shareholders must file their tax return in India *inter alia* considering gains arising pursuant to this Offer in consultation with their tax advisors.

The non-resident Shareholders undertake to indemnify the Acquirer if any tax demand is raised on the Acquirer on account of gains arising to the non-resident Shareholders pursuant to this Offer. The non-resident Shareholders also undertake to provide the Acquirer, on demand, the relevant details in respect of the taxability / non-taxability of the proceeds pursuant to this Offer, copy of tax return filed in India, evidence of the tax paid etc.

#### 7.16.9 Rate of Surcharge and Cess

In addition to the basic tax rate, applicable Surcharge, Health and Education Cess are currently leviable as under:

#### (a) Surcharge

- (i) In case of domestic companies: Surcharge @ 12.00% is leviable where the total income exceeds Rs.
   10 crore and @ 7.00% where the total income exceeds Rs. 1 crore but less than Rs. 10 crore.
- (ii) In case of companies other than domestic companies: Surcharge @ 5.00% is leviable where the total income exceeds Rs. 10 crore and @ 2.00% where the total income exceeds Rs.1 crore but less than

Rs. 10 crore.

- (iii) In case of individuals, HUF, AOP, BOI: Surcharge @10.00% is leviable where the total income exceeds Rs. 50 lacs but less than Rs.1 crore, @15.00% where the total income exceeds Rs.1 crore but less than Rs. 2crore, @25.00% where the total income exceeds Rs. 2 crore but less than Rs. 5 crore and @37.00% where the total income exceeds Rs. 5 crore.
- (iv) In case of Firm and Local Authority: Surcharge @12.00% is leviable where the total income exceeds Rs. 1 crore.
- (b) Cess

Health and Education Cess @ 4.00% is currently leviable in all cases.

THE ABOVE NOTE ON TAXATION SETS OUT THE PROVISIONS OF LAW IN A SUMMARY MANNER ONLY AND DOES NOT PURPORT TO BE A COMPLETE ANALYSIS OR LISTING OF ALL POTENTIAL TAX CONSEQUENCES OF THE DISPOSAL OF EQUITY SHARES. THIS NOTE IS NEITHER BINDING ON ANY REGULATORS NOR CAN THERE BE ANY ASSURANCE THAT THEY WILL NOT TAKE A POSITION CONTRARY TO THE COMMENTS MENTIONED HEREIN. HENCE, YOU SHOULD CONSULT WITH YOUR OWN TAX ADVISORS FOR THE TAX PROVISIONS APPLICABLE TO YOUR PARTICULAR CIRCUMSTANCES.

# 8. DOCUMENTS FOR INSPECTION

Copies of the following documents will be available for inspection to the Public Shareholders at the office of Manager to the Offer at Unit No. 1501, 15th Floor, A & B Wing, Parinee Crescenzo Building, Plot C-38, G Block, Bandra Kurla Complex, Bandra (East), Mumbai – 400 051, Maharashtra, India on all Working Days (i.e., Monday to Friday) between 10:30 A.M. to 5:00 P.M. during the Tendering Period:

Further, in light of SEBI Circular SEBI/HO/CFD/DCR2/CIR/P/2020/139 dated July 27, 2020 read with SEBI Circular SEBI/CIR/CFD/DCR1/CIR/P/2020/83 dated May 14, 2020, copies of the following documents will be available for inspection to the Public Shareholders electronically during the Tendering Period. The Public Shareholders interested to inspect any of the following documents can send an email from their registered email ids (including shareholding details and authority letter in the event the Public Shareholder is a corporate body) with a subject line ["Documents for Inspection – SIL Open Offer"], to the Manager to the Open Offer at sanghi.openoffer@sbicaps.com; and upon receipt and processing of the received request, access can be provided to the respective Public Shareholders for electronic inspection of documents.

- 8.1 Copies of the memorandum and articles of association and certificate of incorporation of the Acquirer;
- **8.2** Certificate dated August 3, 2023 from MSKA & Associates, Chartered Accountants, certifying that the Acquirer has adequate financial resources to fulfill its obligations under this Offer;

- **8.3** Certificate dated August 3, 2023 from MSKA & Associates, Chartered Accountants, certifying the Offer Price computation;
- 8.4 Copies of annual reports of the Target Company for the financial years ending March 31, 2023, March 31, 2022 and March 31, 2021;
- **8.5** Copies of audited financial statements for period ended March 31, 2023, December 31, 2022 and December 31, 2021 of the Acquirer;
- **8.6** Copy of the Escrow Agreement dated August 3, 2023 entered into by and among the Acquirer, Escrow Agent and Manager to the Offer;
- 8.7 Copy of the SPA dated August 3, 2023;
- **8.8** Copy of the letter dated August 9, 2023;
- **8.9** A letter from the Escrow Agent confirming the amount kept in the Escrow Account and a lien in favour of the Manager to the Offer;
- **8.10** Copy of PA dated August 3, 2023, published copy of the DPS dated August 9, 2023 and issue opening public announcement to be issued;
- **8.11** Copy of the recommendation made by the Target Company's committee of independent directors constituted by the Board of Directors published in the newspapers; and
- 8.12 Copy of the observation letter no. [•] from SEBI dated [•] on the DLOF.

### 9. DECLARATION BY THE ACQUIRER

- **9.1** For the purpose of disclosures in this DLOF relating to the Target Company, the Acquirer has relied on the information provided by the Target Company and the Sellers or as available in the public domain and has not independently verified the accuracy of details of the Target Company or the Sellers. Subject to the aforesaid, the Acquirer and its respective directors, severally and jointly, accept full responsibility for the information contained the PA, DPS and in this DLOF in relation to them and the Offer.
- **9.2** The Acquirer and its respective directors, severally and jointly accept full responsibility for the information contained in this DLOF in relation to them and the Offer and also for the obligations for the Acquirer as laid down in the SEBI (SAST) Regulations. The Acquirer is responsible for ensuring its compliance with the SEBI (SAST) Regulations.
- 9.3 The persons signing this DLOF have been duly and legally authorized by the Acquirer to sign the DLOF.

#### For and on behalf of the Acquirer

Ambuja Cements Limited

Place: Ahmedabad

Date: August 21, 2023

#### FORM OF ACCEPTANCE-CUM-ACKNOWLEDGEMENT

#### THIS DOCUMENT IS IMPORTANT AND REQUIRES YOUR IMMEDIATE ATTENTION

### SANGHI INDUSTRIES LIMITED

(Capitalized terms and expressions used herein but not defined shall have the same meaning as ascribed to them in the Letter of Offer)

To, C/o Link Intime India Private Limited Unit: Sanghi Industries Limited - Open Offer C-101, 1st Floor, 247 Park, Lal Bahadur Shastri Marg, Vikhroli (West), Mumbai - 400 083, Maharashtra, India Contact Person: Mr. Sumeet Deshpande Tel No.: +91 810 811 4949 Fax No.: + 91 22 49186195 Email: sanghi.offer2023@linkintime.co.in

TENDERING PERIOD FOR THIS							
OFFER							
<b>OFFER OPENS ON</b>	September 29, 2023						
OFFER CLOSES	October 13, 2023						
ON							

Dear Sir,

Sub: Open offer for acquisition of up to 6,71,64,760 (Six Crore Seventy One Lakh Sixty Four Thousand Seven Hundred And Sixty) fully paid up equity shares having a face value Rs. 10 (Indian Rupees Ten) each ("Equity Shares") of Sanghi Industries Limited ("Target Company") representing 26.00% of the Voting Share Capital from the Public Shareholders of the Target Company by Ambuja Cements Limited ("Acquirer"), pursuant to and in compliance with the requirements of the Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011 and subsequent amendments thereto ("SEBI (SAST) Regulations") ("Offer" / "Open Offer").

I / We refer to the Letter of Offer dated [•] for acquiring the Equity Shares held by me / us in Sanghi Industries Limited.

I/We, the undersigned, have read the Public Announcement, the Detailed Public Statement, Letter of Offer and the Offer opening public announcement cum corrigendum, and understood its contents, terms and conditions, and unconditionally accept these terms and conditions

I/We acknowledge and confirm that all the particulars/statements given herein are true and correct.

#### **Details of Public Shareholder:**

Name (in BLOCK LETTERS)	Holder	Name of the Public Shareholder(s)	Permanent Account Number (PAN)
(Please write names of the joint	Sole/ First		
holders in the same order as	Second		
appearing in the demat account)	Third		
Contact Number(s) of the First Holder		(with STD Code): (with STD Code):	Mobile No.:
Full Address of the First Holder (with pin code)			

Email address of First Holder	
Date and Place of	
incorporation (if applicable)	

# FOR EQUITY SHARES HELD IN PHYSICAL FORM:

I/We, confirm that our residential status under the Income Tax Act is as below (tick whichever is applicable).

- □ Resident
- □ Non-Resident

I / We, holding physical shares, accept this Offer and enclose the original share certificate(s) and duly signed transfer deed(s) in respect of my / our Equity Shares as detailed below along with enclosures as mentioned herein

Sr. No.	Regd. Folio Number	Share Certificate Number	Distinctive	Numbers	No. of Equity Shares
			From	То	
1					
2					
3					
(In cas	se the space provided is	TOTAL			
above	details and authenticat				

Enclosures (whichever is applicable)

 $\Box$  Duly attested power of attorney, if any person apart from the Public Shareholder, has signed the Form of Acceptancecum-Acknowledgement or Equity Share transfer deed(s)

□ Original Equity Share certificate(s)

 $\Box$  Valid Equity Share transfer deed(s)

□ Corporate authorization, in case of companies along with certified board resolution and specimen signatures of authorized signatories

Duly attested death certificate and succession certificate / probate / letter of administration (in case of single Shareholder), in case the original Shareholder has expired

□ Self-attested copy of PAN card of all the transferor(s)

□ Other relevant documents (please specify)

# FOR ALL PUBLIC SHAREHOLDERS

I / We confirm that the Equity Shares which are being tendered herewith by me / us under this Offer are not locked-in and are free from liens, charges, equitable interests and encumbrances and are being tendered together with all rights attached thereto, including all rights to dividends, bonuses and rights offers, if any, declared hereafter.

I/We declare that there are no restraints/injunctions or other order(s) of any nature which limits/restricts in any manner my/our right to tender Equity Shares in this Offer and that I/we am/are legally entitled to tender the Equity Shares in this Offer.

I/We declare that regulatory approvals, if applicable, for holding the Equity Shares and/or for tendering the Equity Shares in this Offer have been enclosed herewith.

I / We agree that the Acquirer will pay the consideration as per secondary market mechanism only after verification of the documents and signatures, as applicable submitted along with this Form of Acceptance. I / We undertake to return to the Acquirer any Open Offer consideration that may be wrongfully received by me / us.

I / We confirm that I / We are not persons acting in concert with the Acquirer.

I / We give my/our consent to the Acquirer to file any statutory documents on my/our behalf in relation to accepting the Equity Shares in this Offer. I / We undertake to execute any further documents and give any further assurances that may be required or expedient to give effect to my/our tender/offer and agree to abide by any decision that may be taken by the Acquirer to effectuate this Offer in accordance with the SEBI (SAST) Regulations.

I / We are / am not debarred from dealing in Equity Shares.

I / We confirm that there are no taxes or other claims pending against us which may affect the legality of the transfer of Equity Shares under the Income Tax Act, 1961 including but not limited to section 281 of the Income Tax Act, 1961.

I / We note and understand that the Equity Shares will be held by the Clearing Corporation in trust for me / us till the date the Acquirer make payment of consideration as mentioned in the Letter of Offer and other documents are dispatched to the Public Shareholders, as the case may be.

I/We confirm that in the event of any income tax demand (including interest, penalty, etc.) arising from any misrepresentation, inaccuracy or omission of information provided / to be provided by me / us, or as a result of income tax (including any consequent interest and penalty) on the capital gains arising from tendering of the Equity Shares, I / we will indemnify the Acquirer for such income tax demand (including interest, penalty, etc.) and provide the Acquirer with all information / documents that may be necessary and co-operate in any proceedings before any income tax / appellate authority.

I / We note and understand that the Equity Shares would be kept in the pool account of my / our Selling Broker and the lien will be marked by Clearing Corporation until the settlement date whereby Acquirer make payment of purchase consideration as mentioned in the Letter of Offer.

I/We authorise the Acquirer to accept the Equity Shares so offered or such lesser number of Equity Shares which the Acquirer may decide to accept in consultation with the Managers to the Offer and the Registrar to the Offer and in terms of the Letter of Offer. I/We further authorize the Acquirer to return to me / us, Equity Shares in respect of which this Offer is not found valid / not accepted without specifying the reasons thereof.

# FOR NRIs/ OCBs/ FPIs AND SUB-ACCOUNTS / OTHER NON-RESIDENT SHAREHOLDERS

I/We, confirm that my/ our residential status is (" $\checkmark$ "whichever is applicable):

□ Individual	□ Foreign Company	FII/FPI - Corporate	FII/FPI - Others	□ Indian Company
Indian Trust	□ FVCI	□ Foreign Trust	□ Private Equity Fund	Pension/Provident Fund
□ Sovereign Wealth Fund	<ul> <li>Partnership/</li> <li>Proprietorship</li> <li>firm</li> </ul>	□ Financial Institution	□ NRIs/PIOs - repatriable	□ NRIs/PIOs - non- repatriable
ПОСВ	□ QFI	Others – please specify:		

I/We confirm that my/our investment status is (and "✓" whichever is applicable):

□ FDI Route

 $\Box$  PIS Route

□ Any other – please specify \_\_\_\_\_

I/We confirm that the Equity Shares tendered by me/us are held on ("✓" whichever is applicable):

- □ Repatriable basis
- □ Non-repatriable basis

I/We confirm that (" $\checkmark$ " whichever is applicable):

- □ No RBI, FIPB or other regulatory approval was required by me for holding Equity Shares that have been tendered in this Offer and the Equity Shares are held under general permission of the RBI
- □ Copies of all approvals required by me for holding Equity Shares that have been tendered in this Offer are enclosed herewith
- □ Copy of RBI Registration letter taking on record the allotment of shares to me/us is enclosed herewith

I/We confirm that (" $\checkmark$ " whichever is applicable):

- □ No RBI or other regulatory approval is required by me for tendering the Equity Shares in this Offer
- □ Copies of all approvals required by me for tendering Equity Shares in this Offer are enclosed herewith

Additional confirmations and enclosures for all Public Shareholders, as applicable

I / We, have enclosed the following documents (" $\checkmark$ " whichever is applicable):

- □ Self-attested copy of PAN card
- Self-declaration form in Form 15 G / Form 15 H, in duplicate copy
- For Mutual funds / Banks / Notified Institutions under Section 194A(3)(iii) of the Income Tax Act, copy of relevant registration or notification
- □ 'Valid Tax Residency Certificate' issued by the income tax authority of a foreign country of which he / it claims to be a tax resident, in case the Public Shareholder intends to claim benefit under the DTAA between India and that jurisdiction in which the Public Shareholder claims to be resident and a duly filled in 'Form 10F' as prescribed under the Income Tax Act. Such other information and documentation as may be required depending upon specific terms of the relevant DTAA, including but not limited to a declaration of not having a permanent establishment in India.

# **BANK DETAILS**

Public Shareholders holding Equity Shares in dematerialised form, the bank account details for the purpose of interest payment, if any, will be taken from the record of the depositories.

Public Shareholders holding Equity Shares in physical form, the bank account details for the purpose of interest payment, if any, will be taken from details provided by you. Also kindly attached copy of cancel cheque for below account for verification

Name of t	he Bank			BranchCity
MICR	Code	(9	Digits)	IFSC
Account I	Number (CB	S Accour	nt):	Account Type (CA / SB / NRE /NRO / others) (please specify):
			-	ed to state their NRO / NRE Bank Account Number as applicable based on the sical Equity Shares.

In case of interest payments, if any, by the Acquirer for delay in payment of Offer consideration or a part thereof, the Acquirer will deduct taxes at source at the applicable rates as per the Income Tax Act. For details please refer to instruction no. 13 & 14 given overleaf.

Yours faithfully,

Signed and Delivered:	Full Name	PAN	Signature
First / Sole Holder			
Joint Holder 1			
Joint Holder 2			
Joint Holder 3			

Note: In case of joint holdings, all must sign. In case of body corporate, the common seal should be affixed and necessary board resolutions should be attached.

Place:

Date: \_\_\_\_\_

-----Tear Here-----

### Acknowledgement Receipt – Sanghi Industries Limited –Open Offer

Received fr	om Mr./M	s./M/s					
Form of Ac	Form of Acceptance-cum-Acknowledgement for Sanghi Industries Limited Offer as per details below:						
Copy of del	ivery instr	uction to deposit	ory participant of Client ID for	Equity Shares			
Date	of	Receipt:	Stamp of collection centre:	Signature of Official:			

#### **INSTRUCTIONS**

# PLEASE NOTE THAT NO EQUITY SHARES / FORMS SHOULD BE SENT DIRECTLY TO THE ACQUIRER, THE TARGET COMPANY OR THE MANAGER TO THE OFFER

- 1. This Form must be legible and should be filled in English only.
- 2. All queries pertaining to this Offer may be directed to the Registrar to the Offer.
- 3. Public Shareholders who desire to tender their Equity Shares in the dematerialized form under the Open Offer would have to do so through their respective selling member by indicating the details of Equity Shares they intend to tender under the Open Offer.
- 4. In case of Equity Shares held in joint names, names should be filled in the same order in this form as the order in which they hold the Equity Shares and should be duly witnessed. This order cannot be changed or altered nor can any new name be added for the purpose of accepting this Offer.
- 5. If the Equity Shares are rejected for any reason, the Equity Shares will be returned to the sole/first named Public Shareholder(s) along with all the documents received at the time of submission.
- 6. All Public Shareholders should provide all relevant documents, which are necessary to ensure transferability of the Offer Shares in respect of which the acceptance is being sent.
- 7. All documents/remittances sent by or to the Public Shareholders will be at their own risk. Public Shareholders are advised to adequately safeguard their interests in this regard.
- 8. The Selling Broker(s) shall print the Transaction Registration Slip (TRS) generated by the Exchange Bidding System.
- 9. In case any person has submitted Equity Shares in physical mode for dematerialisation, such Public Shareholders should ensure that the process of getting the Equity Shares dematerialised is completed well in time so that they can participate in the Open Offer before close of Tendering Period.
- 10. The Procedure for Acceptance and Settlement of this Offer has been mentioned in the LOF at paragraph 7.
- 11. The Letter of Offer along with the Form of Acceptance is being dispatched/ sent through electronic mail to all the Public Shareholders as of the Identified Date. In case of non-receipt of the Letter of Offer, such shareholders of the

Target Company may download the same from the SEBI website (www.sebi.gov.in) or obtain a copy of the same from the Registrar to the Offer on providing suitable documentary evidence of holding of the Equity Shares.

- 12. The Form of Acceptance or TRS is not required to be submitted to the Acquirer, Manager to the Offer or the Registrar to the Offer. Public Shareholders holding shares in demat mode are not required to fill any Form of Acceptance-*cum*-Acknowledgment unless required by their respective selling broker. Equity Shares under lock-in will be required to fill the respective Forms of Acceptance-*cum*-Acknowledgment.
- 13. After the receipt of the demat Equity Shares by the Clearing Corporation and a valid bid in the exchange bidding system, the Offer shall be deemed to have been accepted for the Public Shareholders holding Equity Shares in demat form.

Interest payment, if any: In case of interest payments by the Acquirer for delay in payment of Offer consideration or a part thereof, the Acquirer will deduct taxes at source at the applicable rates as per the Income Tax Act.

- 14. If non-resident Public Shareholders had required any approval from the RBI or any other regulatory body in respect of the Offer Shares held by them, they will be required to submit such previous approvals that they would have obtained for holding the Offer Shares, to tender the Offer Shares held by them pursuant to this Open Offer. Further, non-resident Public Shareholders must obtain all approvals required, if any, to tender the Offer Shares in this Open Offer (including without limitation, the approval from the RBI) and submit such approvals, along with the other documents required in terms of the LOF, and provide such other consents, documents and confirmations as may be required to enable the Acquirer to purchase the Offer Shares so tendered. In the event any such approvals are not submitted, the Acquirer reserve the right to reject such Offer Shares tendered in this Open Offer. If the Offer Shares are held under general permission of the RBI, the non-resident Public Shareholder should state that the Offer Shares are held under general permission and whether they are held on repatriable basis or non-repatriable basis.
- 15. If the resident and non-resident Public Shareholders require that no tax is to be deducted on the interest component or tax is to be deducted at a rate lower than the prescribed rate, in such cases the following documents are required to be submitted to the Registrar to the Offer.

#### For resident Public Shareholders:

- □ Self–attested copy of PAN card
- □ Certificate from the income tax authorities under Section 197 of the Income Tax Act, wherever applicable, in relation to payment of interest, if any, for delay in payment of Offer Price (certificate for deduction of tax at lower rate)
- □ Self-declaration in Form 15G / Form 15H (in duplicate), if applicable
- □ For specified entities under Section 194A(3)(iii) of the Income Tax Act, self-attested copy of relevant registration or notification (applicable only for interest payment, if any)

#### For non-resident Public Shareholders:

- □ Self–attested copy of PAN card
- □ Certificate under Section 195(3) or Section 197 of the Income Tax Act, wherever applicable (certificate for deduction of tax at lower rate) from the income tax authorities under the Income Tax Act, indicating the amount of tax to be deducted by the Acquirer before remitting the amount of interest)
- Tax Residency Certificate and a no 'permanent establishment' / business connection declaration

In an event of non-submission of NOC or certificate for deduction of tax at nil / lower rate, tax will be deducted at the maximum marginal rate as may be applicable to the relevant category, to which the Public Shareholder belongs, by the Acquirer.

# FOR DETAILED PROCEDURE IN RESPECT OF TENDERING EQUITY SHARES IN THIS OFFER, PLEASE REFER TO THE LETTER OF OFFER

# All future correspondence, if any, should be addressed to Registrar to the Offer at the following address:

# Link Intime India Private Limited

C-101, 1st Floor, 247 Park, Lal Bahadur Shastri Marg,

Vikhroli (West), Mumbai - 400 083, Maharashtra, India **Tel No.:** +91 810 811 4949 **Fax No.:** + 91 22 49186195 **Contact Person:** Sumeet Deshpande **Email:** <u>sanghi.offer2023@linkintime.co.in</u> **Website:** <u>www.linkintime.co.in</u> **SEBI Registration No.:** INR000004058 **CIN:** U67190MH1999PTC118368

#### Form No. SH-4 - Securities Transfer Form

[Pursuant to Section 56 of the Companies Act, 2013 and sub-rule (1) of Rule 11 of the Companies (Share Capital and Debentures) Rules 2014]

											Date of	execution	:/_	/
subject to	the cor	nditions		ne sai	id secu	urities a								urities specified below o accept and hold the
CIN:														
Name o	of the	compa	ny (in f	ıll):							<u>SANGHI IN</u>	DUSTR	IES LIMIT	ED
Name of is listed,			xchange	whe	re the	e comj	pany	_		BSE I	Limited and Nati	onal Stoc	k Exchange	of India Limited
DESCR	RIPTI	ON OI	F SECU	RIT	IES									
Kind	l/ class	s of sec	curities	N	lomi	nal va	alue o	of eacl	h unit	Am	ount called up <b>j</b>	per unit	Amount p	oaid-up per unit of
		(1)						ty (2)			of security (	3)		ecurity (4)
	Equi	ty Shar	re			INF	R 10/	-			INR 10/-		I	NR 10/-
		No. o	f Securi	ies l	being	g Tra	nsfer	red			Cor	nsiderati	on received	l (INR)
In Figu	ires					In w						In Figures		
Distinc	tive		From											
Numbe	er		То											
Corres Certifie														
								Tran	sferor'	s Part	iculars			
Registe Numbe		olio												
1			I PAN N			-		-				Sell	er Signatu	re(s)
3.														
I hereby			t the tran	sfer	or ha	s sign	ed be	efore n	ne.					

Signature of the Witness Name of the Witness

**Address of the Witness** 

#### **Transferee's Particulars**

Name in full (1)	Father's/Mother's /Spouse Name (2)	Address & E-mail id (3)
AMBUJA CEMENTS LIMITED	NOT APPLICABLE	Adani Corporate House, Shantigram, Near Vaishnav Devi Circle, S.G. Highway, Khodiyar, Ahmedabad, Gujarat – 382421 E-mail:- hitesh.marthak@adani.com

Occupation (4) Existing Folio No., if any (5)	Signature (6)
---	---------------

BUSINESS	
	1
	2
	3
Folio No. of Transferee	Specimen Signature of Transferee(s)
	1
	2
	3

Value	of	Stamp	affixed:
INR			

#### **Declaration:**

- () Transferee is not required to obtain the Government approval under the Foreign Exchange Management (Nondebt Instruments) Rules, 2019 prior to transfer of shares; or
- () Transferee is required to obtain the Government approval under the Foreign Exchange Management (Non-debt Instruments) Rules, 2019 prior to transfer of shares and the same has been obtained and is enclosed herewith.

#### **Enclosures:**

#### Stamps

- 1. Certificate of shares or debentures or other securities
- 2. If no certificate is issued, Letter of allotment
- 3. Copy of PAN Card of all the Transferees (For all listed Cos.)
- 4. Others, Specify,\_\_\_\_\_

# For Office Use Only

Checked	
by	
Signature Tallied	
by	
Entered in the Register of Transfer	
on	vide
Transfer no	
Approval Date	
Power of attorney / Probate / Death certificate /	Letter of

Administration

Registered on

\_\_\_\_\_ at No

On the reverse page of the certificate

Name of the Transferor	Name of the Transferee	No. of shares	Date of Transfer

Signature of the authorized signatory