



Date: 30th September, 2022

The Secretary, Listing Department, BSE Ltd., Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai-400001. Scrp Code: 533080	The Manager, Listing Department, National Stock Exchange of India Limited, Exchange Plaza, 5 th Floor, Plot No. C/1, G Block, Bandra Kurla Complex, Bandra (E), Mumbai-400051. Symbol: MOLDTKPAC - EQ
---	---

Sir/Madam,

Sub: Summary of Proceedings of the 25th Annual General Meeting of Mold-Tek Packaging Limited “The Company”-as required under Regulation 30(6) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

In accordance with Regulation 30(6) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed a summary of proceedings of the 25th Annual General Meeting of the members of the Company held today, i.e. on Friday, the 30th day of September, 2022 at 11:00 AM (IST) through Video Conference/ Other Audio-Visual Means.

Kindly take the same on record.

For MOLD-TEK PACKAGING LIMITED

J. Lakshmana Rao
Chairman & Managing Director
DIN: 00649702

Encl: As above

Corporate Office :

Plot # 700, Road No. 36, Jubilee Hills, Hyderabad - 500 033, Telangana, INDIA.
Phone : +91-40-40300300, Fax : +91-40-40300328, E-mail : ir@moldtekindia.com
Website : www.moldtekgroup.com CIN No: L21022TG1997PLC026542



SUMMARY OF PROCEEDINGS OF THE TWENTY-FIFTH (25TH) ANNUAL GENERAL MEETING “AGM” OF MOLD-TEK PACKAGING LIMITED “THE COMPANY”, HELD ON FRIDAY, SEPTEMBER 30, 2022 AT 11:00 A.M. (IST) THROUGH VIDEO CONFERENCING/OTHER AUDIO-VISUAL MEANS “VC/OAVM”

The 25th Annual General Meeting of the Members of the company was held on Friday, 30th September, 2022 at 11:00 a.m. (IST) through Video Conferencing/ Other Audio-Visual Means in accordance with the provisions of the Companies Act, 2013, read with the Rules made thereunder and General Circular nos. 14/2020 dated 8th April, 2020, 17/2020 dated 13th April, 2020, 20/2020 dated 5th May, 2020, 02/2021 dated 13th January, 2021, 21/2021 dated 14th December, 2021 and 2/2022 dated 5th May, 2022, issued by the Ministry of Corporate Affairs (“MCA”) read with Circulars dated 12th May, 2020, 15th January, 2021, 13th May 2022 and other relevant circulars, if any, issued by the Securities and Exchange Board of India (“SEBI”).

The Requisite quorum being present the proceedings of the meeting was conducted.

Mr. Subhojeet Bhattacharjee, the Company Secretary of the Company, on behalf of the Board of Directors extended his sincere and warm welcome to all the esteemed Shareholders, Directors and all other attendees to the 25th Annual General Meeting of the Company and informed that the Company has made all feasible efforts under the current circumstances to enable the members to participate in the meeting through Video Conferencing/ Other Audio Video Means facility and vote electronically.

Mr. J. Lakshmana Rao, Chairman and Managing Director, gave an overview of the financial performance of the company for the financial year ended 31st March, 2022 and about its future outlook.

Thereafter Mr. J. Rana Pratap, Sr. Vice President-Corporate and Mr. A. Durga Sundeep, Sr. Vice President- Operations and Finance, presented their respective power point presentations to all the shareholders and attendees attending the 25th Annual General Meeting of the Company relating to business performance, expansion, future roadmap and their respective roles and contributions, the same is being enclosed herewith for your ready reference and for dissemination to public on your website.

The Company Secretary informed the members that pursuant to the provisions of the Companies Act, 2013 and Rules framed there under and SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the company had extended the remote e-voting and e-voting during the AGM facility to the members of the company in respect of the resolutions to be passed at the meeting. The remote e-voting commenced at 9:00 a.m. (IST) on 26th September, 2022 and ended at 5:00 p.m. (IST) on 29th September, 2022.

Corporate Office :

Plot # 700, Road No. 36, Jubilee Hills, Hyderabad - 500 033, Telangana, INDIA.
Phone : +91-40-40300300, Fax : +91-40-40300328, E-mail : ir@moldtekindia.com
Website : www.moldtekgroup.com CIN No: L21022TG1997PLC026542



He further informed that the Board of Directors have engaged the services of Central Depository Services (India) Limited (CDSL) as the agency to provide remote e-voting facility and e-voting facility during the Annual General Meeting and have appointed Mr. Ashish Kumar Gaggar, Practicing Company Secretary, as the scrutinizer for the purpose of scrutinizing the remote e-voting process and e-voting during the Annual General Meeting.

Thereafter, the following business were transacted as set out in the Notice of the 25th Annual General meeting dated 2nd September, 2022:

Item No.	Business
	Ordinary Business:
1.	To receive, consider and adopt the audited financial statements (including the audited consolidated financial statements) of the Company for the financial year ended 31 st March, 2022, together with the reports of Board of Directors and Auditors thereon.
2.	To confirm the payment of interim dividend paid during the year and to declare the final dividend on equity shares for the financial year ended 31 st March, 2022.
3.	To appoint a Director in place of Mr. P. Venkateshwara Rao, Deputy Managing Director (DIN: 01254851) who retires by rotation and being eligible, offers himself for re-appointment.
4.	To re-appoint the statutory auditors, to hold office from the conclusion of the 25 th Annual General Meeting until the conclusion of the 30 th Annual General Meeting, and to fix their remuneration.
	Special Business:
5.	To Re-appoint and fix remuneration of Mr. Srinivas Madireddy (DIN: 01311417) as Whole –time Director of the Company.
6.	To Re-Appoint Dr. Venkata Appa Rao Kotagiri (DIN: 01741020) as an Independent Non-Executive Director of the Company for a second term of five consecutive years, in terms of Section 149 of the Companies Act, 2013 read with relevant rules.
7.	To Re-Appoint Mr. Eswara Rao Immaneni (DIN: 08132183) as an Independent Non-Executive Director of the Company for a second term of five consecutive years, in terms of Section 149 of the Companies Act, 2013 read with relevant rules.
8.	To approve the revision in remuneration payable to Mr. J. Rana Pratap, holding office or place of profit.
9.	To approve the revision in remuneration payable to Mr. A. Durga Sundeep, holding office or place of profit.
10.	To approve the Reclassification of certain member of Promoter Group from “Promoter / Promoter Group” category to “Public shareholding” category.

Corporate Office :

Plot # 700, Road No. 36, Jubilee Hills, Hyderabad - 500 033, Telangana, INDIA.
Phone : +91-40-40300300, Fax : +91-40-40300328, E-mail : ir@moldtekindia.com
Website : www.moldtekgroup.com CIN No: L21022TG1997PLC026542



The Company Secretary then informed the Members about the general instructions regarding participation in the meeting and informed that the Company has received requests from several Members to register themselves as Speakers for the Meeting, but due to paucity of time only 5 to 7 speakers on first-come-first-serve basis could be accommodated. The Members who have registered themselves as speaker and could not speak at the Meeting may send their questions to the Company at email: cs@moldtekpackaging.com and the Company will be happy to respond to the said questions appropriately.

The name of the speakers were called thereafter, one by one, and Mr. J. Lakshmana Rao, Chairman and Managing Director, of the Company answered to all the questions and queries to their satisfaction.

Mr. J. Lakshmana Rao, Chairman and Managing Director, then thanked the shareholders and all other attendees for their active participation and the meeting was concluded at 12:10 p.m. (IST).

The consolidated voting results would be declared and disseminated to the Stock Exchanges (BSE & NSE) on which the Company's shares are listed and will also be made available on the website of the Company at <https://www.moldtekpackaging.com/> within two working days of the conclusion of the meeting.

This is for your information and record.

For MOLD-TEK PACKAGING LIMITED

J. Lakshmana Rao
Chairman & Managing Director
DIN: 00649702

Encl: As above

Corporate Office :

Plot # 700, Road No. 36, Jubilee Hills, Hyderabad - 500 033, Telangana, INDIA.
Phone : +91-40-40300300, Fax : +91-40-40300328, E-mail : ir@moldtekindia.com
Website : www.moldtekgroup.com CIN No: L21022TG1997PLC026542



MOLD-TEK
Packaging Limited

**ANNUAL GENERAL
MEETING
30-SEPT-2022**

J. RANA PRATAP

(BSE: 533080; NSE:MOLDTKPAC)

Sept 30, 2022

www.moldteckpackaging.com

Segment wise Growth prospects



Encouraging customer additions Moving towards seasonal immunity in TW



82

New Food & FMCG customers added in Q1



930

New designs processed for our customers in Q1



800

New SKUs processed in Q1

Though edible oil sales reduced in Q-Pack
Dairy segment grew 50% | Supplements & Agri by 90%

Enabling Multi-dimensional Growth



Adding new 3 member IBM team

- Product features & USP
- Process details
- Pricing & Negotiation
- Sales Pitch & presentation
- Monitoring and incentivizing them

- Re-defined marketing strategy & training team to engage the new age customer
- In-house design studio – HUL, GSK, Mondelez & many more. IBM designs & caps
- All custom moulds – Overlook design, mould, label & robot development
- Launched new oval shapes for ice creams, rectangular boxes for dates and sweets, twist packs for ghee & confectionary – Market research & customer compliance. *Now launching restaurant & Beverage packs*
- Customer engagement handling >100 Cr business in TW
 - Single-handedly Revived HUL, Himalaya, Vadilal, Lazza, Hatsun, P&G, Wipro
 - Enabled multi-fold growth in GSK, Amul, Mondelez
- SPOC for a new paint giant's STORM into Indian Paint industry



Future Roadmap & Product expansion

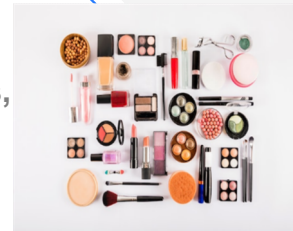
The company has significant growth plans in the next 2-3 years with focus on high value adding products through both product & geographical expansion



Injection Blow Molding In Pharma

Focus on Injection molding

IBM for cosmetics, balms & domestic



IBM with clean room manufacturing

Leverage our grip in Injection Molding (Mold design, IML, productivity) and provide low weight & lower cost bottles to customers in Pharma, FMCG & Cosmetics

New Products, Plants & Industries

- Launch 3-4 concept products every year
- New plants in Daman, Hyderabad, Kanpur, Panipat & double capacities in Vizag & Mysore
- Entering new industries like Seeds, Cheese, Fertilizers, Sweets etc.

Lower weight designs + IML

- Receiving good response across industries. We kick started our IBM facility with P.O from Iodex.
- Paint strainers, Dairy milkshakes are high volume

New Divisional expansion – Pumps & IBM

Pumps –

- Wipro consistently giving orders but yet to increase
- Himalaya 400 ml category lotion pumps recently closed
- Major bulk order from chemicals company
- >10 new customers added in this quarter

Pharma IBM setup – DMF consultancy, designs of >16 IBM bottles, CRC & CT Caps

- Establishing design, technical, sales & quality team for Pharma
- Creating new sales material and nurturing new connects
- Shortlisting the right product mix - Moulds Ranging from 30 cc to 950 cc with 33, 38 mm neck ordered

While Pharma competence is setup, we focus on

- Marketing IBM products – Cosmetics | F&F | Dairy | Paints
- Balm category expansion – GSK IODEX project | Pilot plant with 2+2 machines
- Approached by Dairy industry & paint strainers for high-volume IBM products





MOLD-TEK
Packaging Limited

**ANNUAL GENERAL
MEETING
30-SEPT-2022**

SUNDEEP ADIVISHNU

(BSE: 533080; NSE:MOLDTKPAC)

Sept 30, 2022

www.moldtekpackaging.com

Table of Contents



VISION



GROWTH ROADMAP



PROJECTS



CAPACITY &
EXPENDITURE



SCALABILITY



Established in 1986, one of the leading players in rigid plastic packaging in India. Publicly listed in 1993



Manufactures injection molded containers for lubes, paints, food & other products



10 Manufacturing Units, 2 stock points PAN India. Capacity of over 45,000 TPA



Pioneers in the field of In-Mold labelling (IML) in India. HD photographic labels, produced by 100% hands-free operation & are 100% recyclable.



MTPL commands strong presence across all major customers like Asian Paints, Castrol, Shell, Mondelez, Hindustan Unilever, etc.



Superior margins in the packaging industry due to the cost advantage emanating from backward integration

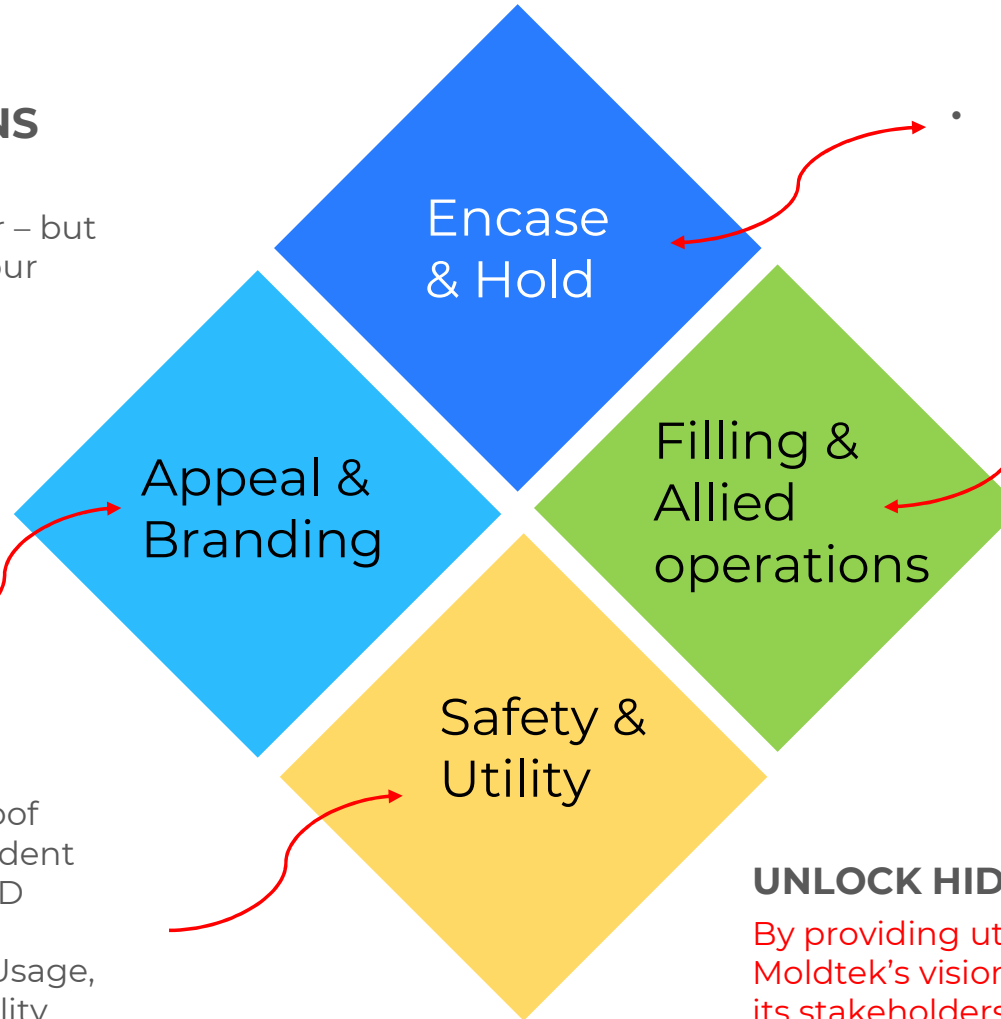
MOLDTEK PACKAGING

BECOME A RELIABLE PACKAGING SOLUTIONS PROVIDER

Not just a supplier or converter – but give end-to-end solutions for our customers

- Superior Decoration
- Custom Designs
- Digital IML
- Flexibility

- Tamper Proof
- Tamper Evident
- Spout & CCD
- Digital IML
- Customer Usage,
- Post life Utility



– VISION

- Traditional packaging to hold and encase the products

- Lid fitment
- Custom Design
- Product specific
- Eliminate secondary packaging / branding

UNLOCK HIDDEN POTENTIAL

By providing utility based “Solutions” to our customers, Moldtek’s vision is to unlock the underlying value for all its stakeholders



Future Roadmap

Injection
Blow Molding

General
Expansion

Digital
Packaging

COMPANY'S UNDERLYING FOCUS

High Value Adding Products

- EBIDTA per KG - a critical driving factor
- FMCG, Pharma, Food, Custom segments
- Traceability
- Anti-counterfeit

Flexibility & Utility

- Low MOQ without impacting operational efficiency
- Quick design changes
- New packs, concepts & designs

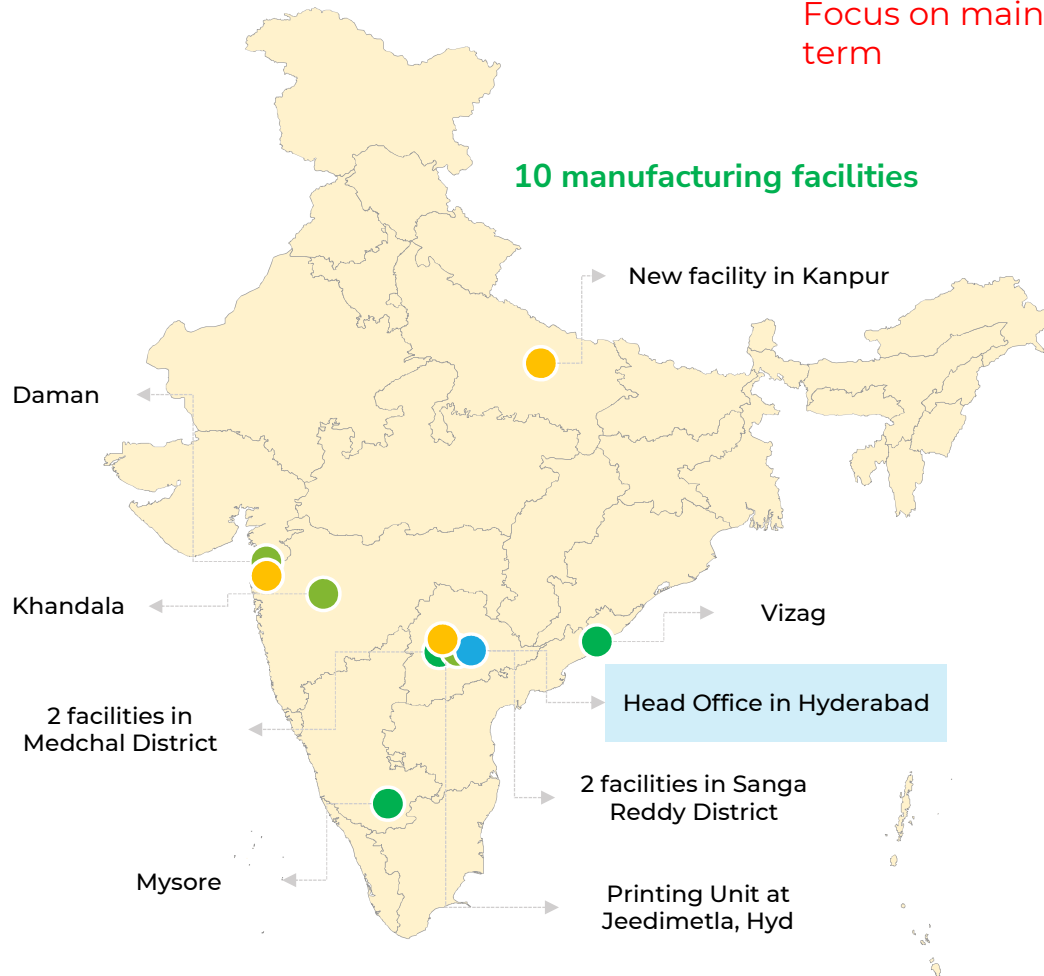
'Un'-Seasonalize

- Understand utility & add new industries
- Identify new applications
- Export potential

DIGITAL TRANSFORMATION TO ACHIEVE OVERALL SCALABILITY

Projects & Plans : 125 Cr expansion this year

Focus on maintaining ROCE & further improving in long-term



NEW PLANTS

Sulthanpur, Hyderabad: State of art facility for Pharma, Food & FMCG

Daman: New FSSC 22000 facility focusing on Food & FMCG for the Western region

Kanpur: New facility for Bulk packs focusing on Paints. Our entry into North, further product range expansion

EXPANSION OF EXISTING PLANTS

Mysore: Increasing capacity in line with customer plans

Vizag: Increasing capacity in line with customer plans and also adding Lubricant packs

U1, Hyderabad: Pilot IBM plant, Die cutting

U6, Hyderabad: New & advanced Printing

CONSIDERATIONS

North: Considering a plant in Haryana focusing on Paints, Food & FMCG. Expandable to IBM.

South: Considering a plant in TN focusing on Paints & Lubricants. Expandable to FMCG

EXISTING PLANTS

Capacity Expansion

THIN-WALL

4700 MT
will be
added
Sulthanpur,
Daman

BULK PACKS

2600MT will
be added
Daman,
Vizag,
Hyderabad,
Kanpur

IBM

2000MT will
be setup
Sulthanpur,
Hyderabad

LABELS

Doubling
capacity of
IML & HTL—
4.5 cr
labels/PM

TOOL ROOM

Per month
capacity will
increase
from 4 in
2021 to 8 in
2023

The Company is also in discussions with a Paint major to set up manufacturing plants in couple of locations in India
In addition to this, the company is planning to add new designs & shapes for Food, FMCG & Lubricant industry

DIGITAL TRANSFORMATION – FOR STABILITY & SCALABILITY

FOCUS ON BECOMING A PROCESS & DATA DRIVEN COMPANY

MORE IMPORTANCE GIVEN TO OPERATIONS & CUSTOMER SERVICE

Capture ideas & Further Innovation

Capture Ideas, provide a workflow for implementing ideas & projects; calculate the impact

Department wise **KPI dashboards**

Improve Efficiency

Enhanced procurement planning & production planning

AI based production sequencing, self learning wastage target mechanism

Bar code inventory & goods movement



100% transparency in operations

Well integrated CRM & ERP with a focus on achieving complete transparency in operations

From Lead to Order; Order to Delivery -> Completely **live and transparent**

Data Driven Decision Making

Live dashboards & tickers for top management enabling better & faster decisions

Scenarios based digital simulations for strategic direction & growth plans



THANK YOU