



July 16, 2021

BSE Limited

Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai-400 001

Scrip Code- **533137**

National Stock Exchange of India Limited

Exchange Plaza
Plot No. C/1, G Block
Bandra- Kurla Complex
Bandra (East), Mumbai-400 051
Trading Symbol- **DEN**

Dear Sir(s),



Sub: **Investors' Presentation**

Please find enclosed Investors' Presentation on the Unaudited Financial Results for the quarter ended June 30, 2021, for you record.

Thanking You,

Yours faithfully,

For **DEN NETWORKS LIMITED**

Jatin Mahajan
Company Secretary

Encl: as above

DEN NETWORKS LIMITED

CIN: L92490MH2007PLC344765

Registered Office: Unit No.116,First Floor,CWing Bldg. No.2 Kailas, IndustrialComplex L.B.S Marg
Park Site Vikhroli(W), Mumbai, Mumbai City, Maharashtra, India, 400079

Landline: +91 22 61289999|E-mail: den@denonline.in|| Website: www.dennetworks.com



DEN Networks Limited

Investor Update

Q1 FY21-22

16th July, 2021



Disclaimer



The information in the presentation may contain “forward-looking statements” which are statements that refer to expectations and plans for the future and include, without limitation, statements regarding DEN’s future results of operations, financial condition or business prospects as well as other statements based on projections, estimates and assumptions. In some cases, these statements can be identified by terms such as "expect," "intend," "plan," "believe," "estimate," "may," "will," "should" and comparable words (including the negative of such words). These forward-looking statements, reflect the current expectations and plans of the directors and management of DEN, which may not materialize or may change.

These forward-looking statements are not guarantees of future performance and you are cautioned not to place undue reliance on these statements. DEN undertakes no obligation to update any forward-looking statements, whether as a result of new information or any subsequent change, development or event. All forward-looking statements in above are qualified by reference to this paragraph.

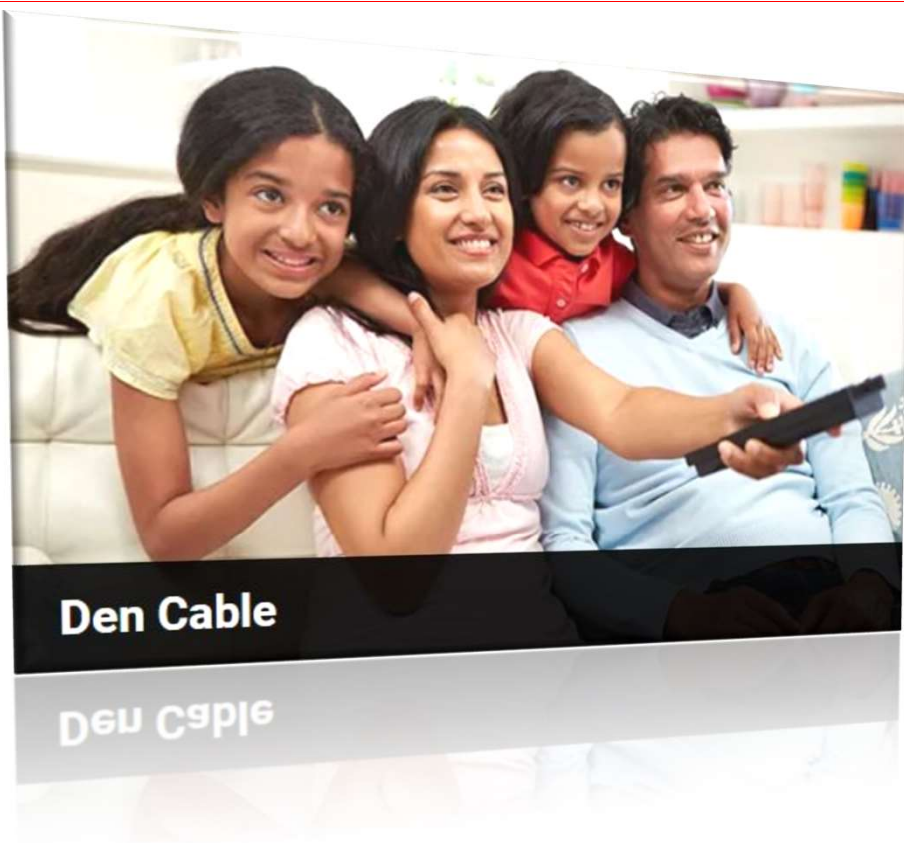
S. No	Particulars
1.	Business Overview
2.	Business Highlights
3.	Consolidated - Financials Highlights
4.	Consolidated Balance Sheet



Business Overview



Business Overview

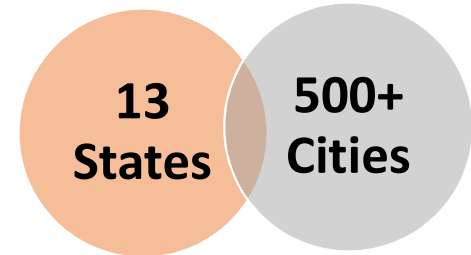


Business Overview



Cable Business

- ❖ Incorporated in 2007 and having registered office in the State of Maharashtra, Den Networks is a leading Cable TV Distribution company in the country with a wide gamut of services.
- ❖ DEN's Cable operations covers over **500+ cities/towns** across **13 key states** (Delhi ,Uttar Pradesh, Karnataka, Maharashtra, Gujarat, Rajasthan, Haryana, Kerala, West Bengal, Jharkhand, Bihar, Madhya Pradesh and Uttarakhand) in India.



Broadband Business

- ❖ DEN Broadband Limited was incorporated in 2011. The Company is having its registered office in New Delhi.
- ❖ The Company is a category "A" ISP and wholly owned subsidiary of DEN Networks Limited.
- ❖ We have currently enabled Fixed Broadband services across 41 Cities/Towns in India.



Business Highlights

Financial Highlights: Q1 FY21-22



Consolidated Total
Revenue at
Rs.303 Cr

Consolidated EBITDA at
Rs.48 Cr

Profit after Tax (PAT) at
Rs.41 Cr

Cash & Cash
Equivalents
Rs. 2,441 Cr

Consolidated Financial Highlights

Consolidated Financial Highlights



Particulars (INR Cr)	1Q'22	4Q'21	1Q'21	Quarterly Growth %	
				Q-o-Q	Y-o-Y
Subscription	185	190	212	(2%)	(13%)
Placement/ Marketing income	91	87	61	5%	49%
Other Operating Income	6	16	5	(59%)	29%
Activation Revenues	21	34	24	(40%)	(12%)
Revenue	303	326	301	(7%)	1%
Content Costs	156	157	135	(1%)	15%
Personnel Costs	23	22	24	5%	(6%)
Other Opex	77	81	76	(5%)	1%
Provision for doubtful debts	0	2	2	(90%)	(91%)
Total Cost	255	261	237	(2%)	8%
EBITDA	48	65	64	(27%)	(25%)
<i>EBITDA %</i>	<i>16%</i>	<i>20%</i>	<i>21%</i>		
Dep & Amort	40	61	63	(35%)	(37%)
Finance Costs	0	0	2	<i>n.a</i>	<i>n.a</i>
Other Income	33	29	63	14%	(47%)
Share in (loss)/ profit of associates	0	(0)	(3)	<i>n.m</i>	<i>n.m</i>
PBT	41	33	59	27%	(30%)
Provisions for Tax	0	(1)	0	<i>n.m</i>	<i>n.m</i>
PAT	41	34	58	21%	(30%)

Consolidated Balance Sheet



INR Crore	30.06.2021	31.03.2021
Share Capital	477	477
Reserves & Surplus	2,340	2,298
Networth	2,817	2,775
Minority Interest	65	65
Short & Long Term Debt	-	-
Defferred Revenue	171	190
Trade Payables	329	290
Other Liabilities	126	134
Total Equity & Liabilities	3,508	3,454
Fixed Assets, Net	430	447
Capital work-in-progress	35	37
Goodwill on consolidation	162	162
Fixed Assets	627	646
Non - Current Investment	62	62
Trade receivables	149	121
Cash and Cash Equivalentents	2,441	2,394
Other Assets	230	231
Total Assets	3,508	3,454

Note: Previous figures have been reclassified wherever necessary.



Thank You

Jatin Mahajan

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DEN Networks Ltd.

(CIN No. L92490MH2007PLC344765)