DLF LIMITED

DLF Gateway Tower, R Block, DLF City Phase – III, Gurugram – 122 002, Haryana (India)

Tel.: (+91-124) 4396000, investor-relations@dlf.in



27th February 2024

To,
The General Manager
Dept. of Corporate Services

BSE Limited

B. L. Tower Delet Street

Property of Corporate Services

B. L. Tower Delet Street

Reputer Vivia Corporate Service (E)

P.J. Tower, Dalal Street,

Bandra Kurla Complex, Bandra (E),

Mumbai 400 001 Mumbai-400051

Sub: Credit Rating Updates

Dear Sir/ Madam,

This is to inform you that CRISIL Ratings Limited has re-affirmed its long term rating on the Bank facilities of the Company ('DLF') and has re-affirmed the ratings for short term facilities, the details of which is as under:

Long Term Rating	CRISIL AA/ Stable
Short Term Rating	CRISIL A1+

Further, CRISIL has also assigned rating of 'CRISIL AA/ Stable' for ₹ 1400 crore of Non-Convertible Debentures.

The brief rationale for the credit rating is as below:

The rating continues to reflect the strong sales booking and substantial increase in the cashflows on the back of healthy demand momentum, new launches, DLF's strong market position and execution track record. Financial risk profile will remain healthy despite expected increase in the debt levels for strategic acquisitions and will be aided by strong financial flexibility. Consequently, the financial risk profile will be moderated as characterised by increase in the total debt to assets by end of fiscal 2024, though the same is expected to improve by fiscal 2025. The Rating agency has also considered that the collections will remain robust in the medium term.

A copy of Credit Rating Rationale issued by CRISIL Ratings Limited is enclosed herewith.

This is for your kind information and record please.

Thanking you,

Yours faithfully,

For **DLF Limited**

R. P. Punjani

Company Secretary

Encl.: As above

For Stock Exchange's clarifications, please contact:-Mr. R. P. Punjani – 09810655115/ <u>punjani-rp@dlf.in</u> Mr. Amit Kumar Sinha - 09810988710/ sinha-amit@dlf.in



Rating Rationale

February 27, 2024 | Mumbai

DLF Limited

'CRISIL AA/Stable' assigned to Non Convertible Debentures

Rating Action

Total Bank Loan Facilities Rated	Rs.3183 Crore
Long Term Rating	CRISIL AA/Stable (Reaffirmed)
Short Term Rating	CRISIL A1+ (Reaffirmed)

Rs.1400 Crore Non Convertible Debentures	CRISIL AA/Stable (Assigned)

Note: None of the Directors on CRISIL Ratings Limited's Board are members of rating committee and thus do not participate in discussion or assignment of any ratings. The Board of Directors also does not discuss any ratings at its meetings.

1 crore = 10 million

Refer to Annexure for Details of Instruments & Bank Facilities

Detailed Rationale

CRISIL Ratings has assigned its 'CRISIL AA/Stable' rating to the non convertible debentures (NCD) of DLF Limited (DLF) and reaffirmed its ratings on the bank facilities at 'CRISIL AA/Stable/CRISIL A1+'.

The rating continues to reflect the strong sales booking and substantial increase in the cashflows on the back of healthy demand momentum, new launches, DLF's strong market position and execution track record. Financial risk profile will remain healthy despite expected increase in the debt levels for strategic acquisitions, and will be aided by strong financial flexibility.

DLF registered sales of Rs. 13,316 crore (including JVs) in nine months of fiscal 2024 as against the sales booking of Rs 15,058 cr in full year FY2023. The strong performance is supported by highest ever quarterly sales of 9,047 crore in Q3FY2024 from the new launch of its luxury project - Privana, which was entirely sold within few days of launch resulting in Rs. ~7200 crore of sales. The collections remained robust and stood at Rs 6,449 crore in nine months of fiscal 2024 as against Rs 5,650 crore in full year 2023. It is further expected that the collections will remain robust in the medium term.

Healthy sales have lead to significant quantum of committed receivables of ~Rs. 19,000 crore as on Dec, 2023 and healthy launch pipeline of ~10 million square feet (msf) in FY2025 that will provide further upside to cash flows and support construction cost over tenure of launched projects.

The company's gross debt reduced to Rs. 2,948 crore in December 2023 as against Rs 3,068 crore in March 2023. However, it is expected that the debt levels will increase by end of fiscal 2024, exceeding CRISIL's earlier estimates owing to company's strategic acquisition plans. Consequently, the financial risk profile will be moderated as characterised by increase in the total debt to assets by end of fiscal 2024, though the same is expected to improve by fiscal 2025. The company emphasises to focus on debt reduction over the medium term. Any deviation from the debt reduction trajectory and any material debt funded acquisition will be key monitorable.

In the development business under DLF, liquidity is supported by cash and bank balance of Rs 4,194 crore (majority of which is earmarked for project development in RERA accounts) and committed receivables of Rs 19,000 crore against the pending construction outflow of Rs 9,757 crore as on December 31, 2023.

The cash flow of DLF would also continue to be supported by the dividend income received from DLF Cyber City Developers Ltd (DCCDL; rated 'CRISIL AA/Positive'; joint venture [JV] of DLF with GIC; DLF has two-third stake in DCCDL), the rental arm of the group.

These strengths are partially offset by susceptibility to risks and cyclicality inherent in the real estate sector along with large contingent liabilities and pending litigation.

Analytical Approach

CRISIL Ratings has combined the business and financial risk profiles of DLF and its subsidiaries and associates because of their strong operational and financial linkages. Furthermore, CRISIL Ratings continues to moderately consolidate DCCDL to the extent of economic incentive it draws. With the settlement of assets and inter-party payables between the two entities in fiscal 2020, the debt and cash flow of DCCDL remain ring-fenced. Both the entities have an independent management, with no cross-guarantees/securities provided by either (except for a few specific assets, where the underlying land is with DLF); DLF and GIC have some affirmative rights for decisions taken at DCCDL. CRISIL Ratings continues to factor in the dividend that DLF would receive from DCCDL on account of its shareholding in DCCDL.

Please refer Annexure - List of entities consolidated, which captures the list of entities considered and their analytical treatment of consolidation..

<u>Key Rating Drivers & Detailed Description</u> Strengths:

Substantial and sustained increase in the sales bookings and cash flows along with strong market position, aided by large, low-cost land bank and economies of scale

DLF registered sales of Rs. 13,316 crore (including JVs) in nine months of fiscal 2024 as against the sales booking of Rs 15,058 cr in full year FY2023, significantly exceeding earlier estimates. The strong performance is supported by highest ever quarterly sales of 9,047 crore in Q3FY2024 from the new launch of its luxury project – Privana, which was entirely sold at the time of launch resulting Rs. 7,200 crore of sales. The collections remained robust and stood at Rs 6,449 crore in nine months of fiscal 2024 as against Rs 5,650 crore in full year 2023.

DLF has an established track record in the domestic real estate sector across segments and regions. It is a well-recognised brand, with the most extensive track record among private developers. Its strong brand name has given it the ability to sell projects at an early stage of construction

Additionally, the large, low-cost land bank, with a development potential of 187 million square feet (msf), spread across India out of which about 57 msf is already identified for development in prime locations, underpins the company's strong market position, supports profitability and lends a significant competitive advantage over other real estate developers.

Healthy financial risk profile despite expected increase in the debt levels for strategic acquisitions

Healthy financial risk profile despite expected increase in the debt levels for strategic acquisitions. The company's gross debt reduced to Rs. 2,948 crore in December 2023 as against Rs 3,068 crore in March 2023. However, it is expected that the debt levels will increase by end of fiscal 2024, exceeding CRISIL's earlier estimates owing to company's strategic acquisition plans. Consequently, the financial risk profile will be moderated as characterised by increase in the total debt to assets by end of fiscal 2024, though the same is expected to improve by fiscal 2025. The company emphasises to focus on debt reduction over the medium term.

Out of the outstanding gross debt of Rs. 2,945 crore as on December 31, 2023, ~34% is lease rental discounting (LRD) debt against its commercial assets' portfolio, having a long tenure of 10 years and spread out repayment obligations thereby reducing burden on overall cash flows of DLF. In the development business under DLF, liquidity is supported by cash and bank balance of Rs 4,194 crore (majority of which is earmarked for project development in RERA accounts) and committed receivables of Rs 19,000 crore against the pending construction outflow of Rs 9,757 crore as on December 31, 2023. The company emphasises to focus on debt reduction over the medium term. Any deviation from the debt reduction trajectory and any material debt funded acquisition will be key monitorables.

Furthermore, gradual sales of the finished inventory will continue to support the cash flow over the medium term while the rental and hospitality portfolio would continue to contribute approximately Rs 250 crore annually. DLF also has certain projects under development in JV companies, debt for which is not consolidated. While these projects are expected to be incrementally funded out of their own collections and sanctioned debt limits, limited support from DLF is expected in the near term. Furthermore, the management has plans to launch some more projects in JVs over the medium term – of which some have already been launched.

Strong financial flexibility

Financial flexibility is driven by annual dividend expected from DCCDL which supports the cash flow of the company. DLF also has a track record of raising funds from national and international investors, banks and financial institutions further providing liquidity cushion. Cash flows are also supported by the portfolio of leased assets and large land bank. Rental income of DLF, including DCCDL, stood at Rs 4,200 crore in fiscal 2023 against Rs. 3,544 crore in fiscal 2022.

Weaknesses:

Exposure to inherent risks and cyclicality in the real estate industry and risk of geographical concentration in revenue profile

Cyclicality in the real estate segment causes fluctuations in cash inflow. As against this, cash outflow towards projects and debt obligation are relatively fixed, resulting in substantial cash flow mismatch. Any decline in the pace of sales in the could lower expected collections in the medium term. Furthermore, occupancy levels and rental rates remain susceptible to economic downturns, which could constrain the tenant's business risk profile and rental collections.

Additionally, DLF's reliance on Gurgaon's real estate market has been high and in case of any significant slowdown in demand or oversupply in the region, future revenues will be impacted. However, the company is slowly focusing on geographical diversification and has re-entered Chennai after 10 years also have planned launches across Goa, Gurgaon and Tricity. However, the extend of geographical diversification in the revenue profile will remain a key monitorable.

Large contingent liabilities and pending litigations

The group has significant contingent liabilities because of matters related to income tax and service tax along with indemnities provided to DCCDL and penalty imposed by the Competition Commission of India (CCI) in 2011 (for which DLF has already deposited Rs 630 crore with the Supreme Court towards the CCI penalty). Most of the matters are longstanding and have shown limited progress, and some amounts have been deposited pending resolution. While there has been no crystallisation of liabilities, the matters will be resolved in due course and, nonetheless, would remain closely monitored.

Liquidity: Strong

Liquidity is supported by cash and bank balance of around Rs 4,194 crore (majority of which is earmarked for project development in RERA accounts) and committed receivables of ~Rs 19000 crore against the pending construction outflow of Rs 9757 crore as on December 31, 2023. Utilisation of fund based bank lines (sanctioned limit of Rs 3878 crore) averaged 50% and non fund based limits (sanctioned limit of ~Rs. 1241 crore) averaged 60% during the 12 months ended December 31, 2023. Financial flexibility is supported by a track record of raising funds from national and international investors, banks and financial institutions and from a portfolio of leased assets and a large land bank. Cash accrual, cash and equivalents and unutilised bank lines should be sufficient to meet the debt obligation as well as incremental capital expenditure (capex) and working capital requirement. For the rental business under DCCDL, cash accrual is healthy, backed by a steady rental portfolio and amortised repayment structure of the debt. CRISIL Ratings continues to factor in the annual dividend that DLF will receive from DCCDL to further cushion liquidity.

ESG profile

The environment, social and governance (ESG) profile of DLF supports its strong credit risk profile.

The real estate sector has a significant impact on the environment as a result of high emissions, waste generation and impact on land and biodiversity. The impact on social factors is indicated by labour-intensive operations and safety issues on account of construction-related activities.

DLF has an ongoing focus on strengthening various aspects of its ESG profile.

Key ESG highlights:

- DLF plans to reduce energy intensity in its rental assets (energy consumption per square foot of rental portfolio) by 15% by fiscal 2030
 using fiscal 2020 as the baseline and increase renewable energy intensity in its rental assets by 20% by fiscal 2025 using fiscal 2020
 as the baseline.
- DLF also plans to ensure zero harm—that is, zero fatalities resulting from operations—each year. Its loss time injury frequency rate
 was nil in fiscal 2023.
- The governance structure of DLF is characterised by 50% of its board comprising independent directors, split into the chairman and chief executive officer (CEO) positions, presence of an investor grievance redressal cell and extensive disclosures

There is growing importance of ESG among investors and lenders. The company's commitment to ESG principles will play a key role in enhancing stakeholder confidence given its high foreign portfolio investor shareholding and access to capital markets.

Outlook: Stable

CRISIL Ratings expects DLF is likely to generate healthy cash flow through new launches, liquidation of inventory while continuing to benefit from its strong committed receivables of Rs 19,000 crore and strong market position.

Rating Sensitivity Factors

Upward factors

- Substantial and sustained increase in the cash flow, driven by increase in scale of residential portfolio and improvement in geographic diversity
- Strengthening of the financial risk profile, with improvement in debt metrics such as debt to cash flow from operations (CFO) improving on a sustained basis and debt to total assets sustaining under 10% and sustained build up in cash surplus

Downward factors

- Sharp decline in the operating cash flow, triggered by slackened saleability of ongoing and proposed projects or delays in project execution
- Weakening of the financial risk profile, driven by lower cash flow or higher capex leading to debt/total assets increasing above 20% on a sustained basis.

About the Company

DLF is one of the oldest and largest real estate companies in India. It has a diverse asset portfolio across the real estate segment and is further expanding its presence across the country. The company has experience in developing real estate projects across business and customer segments.

DLF, on a standalone basis, will continue to focus on luxury and premium housing (independent floors) and commercial projects in the near term, which are short gestation projects. The company has launched multiple such projects in the Gurugram market; these projects have been well received. A few commercial projects in a similar build-and-sell model would also be pursued.

For the nine months ended December 31, 2023, DLF reported profit after tax (PAT) of Rs 1,803 crore on operating income of Rs 4,641 crore against Rs 1,470 crore and Rs 4,436 crore, respectively, for the corresponding period of the previous fiscal.

Key Financial Indicators: DLF (Consolidated*)

As on/for the period ended March 31	Unit	2023	2022
Revenue	Rs crore	5731	5717
PAT	Rs crore	2034	1500
PAT margin	%	35.5	26.2
Adjusted debt/adjusted networth	Times	0.08	0.11
Interest coverage	Times	7.22	4.28

^{*}CRISIL Ratings adjusted numbers

Any other information: Not Applicable

Note on complexity levels of the rated instrument:

CRISIL Ratings` complexity levels are assigned to various types of financial instruments and are included (where applicable) in the 'Annexure - Details of Instrument' in this Rating Rationale.

CRISIL Ratings will disclose complexity level for all securities - including those that are yet to be placed - based on available information. The complexity level for instruments may be updated, where required, in the rating rationale published subsequent to the issuance of the instrument when details on such features are available.

For more details on the CRISIL Ratings` complexity levels please visit <u>www.crisilratings.com</u>. Users may also call the Customer Service Helpdesk with queries on specific instruments.

Annexure - Details of Instrument(s)

ISIN	Name of instrument	Date of allotment	Coupon rate (%)	Maturity date	Issue size (Rs.Crore)	Complexity level	Rating assigned with outlook
NA	Non-convertible debentures*	NA	NA	NA	750	Simple	CRISIL AA/Stable
NA	Non-convertible debentures*	NA	NA	NA	650	Simple	CRISIL AA/Stable
NA	Proposed Term Loan	NA	NA	NA	26	NA	CRISIL AA/Stable
NA	Working Capital Facility	NA	NA	NA	1432	NA	CRISIL AA/Stable
NA	Non-Fund Based Limit	NA	NA	NA	625	NA	CRISIL A1+
NA	Working Capital Facility [^]	NA	NA	NA	1000	NA	CRISIL AA/Stable
NA	Non-Fund Based Limit&	NA	NA	NA	100	NA	CRISIL A1+

^{*}Yet to be placed

&Total limit of SBI is Rs.415 crs (Fund Based Rs.315 Crs and Non Fund Based Rs.100 Crs). Non Fund Based limit is interchangeable with fund based limits

Annexure - List of entities consolidated

	Names of Entities Consolidated	Extent of	Rationale for
		Consolidation	Consolidation
	Subsidiaries		
1	Aaralyn Builders & Developers Private Limited	Full	Strong operational and financial linkages
2	Adana Builders & Developers Private Limited	Full	Strong operational and financial linkages
3	Adoncia Builders & Developers Private Limited (w.e.f. November 16, 2023)	Full	Strong operational and financial linkages
4	Afaaf Builders & Developers Private Limited	Full	Strong operational and financial linkages
5	Akina Builders & Developers Private Limited	Full	Strong operational and financial linkages
6	Alankrit Estates Limited	Full	Strong operational and financial linkages

[^]Out of Rs.1000 Crs of ICICI WC limit, Rs.200 Crs is interchangeable with Non Fund Based Limits

	That		
7 Amandla Build	ders & Developers Private Limited (w.e.f. November 16, 2023)	Full	Strong operational and financial linkages
8 Amishi Builde	rs & Developers Private Limited	Full	Strong operational and financial linkages
9 Amon Estates	Private Limited	Full	Strong operational and financial linkages
10 Ananti Builder	rs & Construction Private Limited	Full	Strong operational and financial linkages
11 Angelina Real	Estates Private Limited	Full	Strong operational and financial linkages
12 Arlie Builders	& Developers Private Limited	Full	Strong operational and financial linkages
13 Atherol Builde	rs & Developers Private Limited	Full	Strong operational and financial linkages
14 Ati Sunder Es	tates Developers Private Limited	Full	Strong operational and financial linkages
15 Baal Realtors	Private Limited	Full	Strong operational and financial linkages
16 Berit Builders	& Developers Private Limited (w.e.f. November 16, 2023)	Full	Strong operational and financial linkages
17 Bhamini Real	Estate Developers Private Limited	Full	Strong operational and financial linkages
18 Blanca Builde	rs & Developers Private Limited	Full	Strong operational and financial linkages
19 Breeze Const	ructions Private Limited	Full	Strong operational and financial linkages
20 Cadence Build	ders & Constructions Private Limited	Full	Strong operational and financial linkages
21 Cadence Rea	l Estates Private Limited	Full	Strong operational and financial linkages
22 Calista Real E	states Private Limited	Full	Strong operational and financial linkages
23 Chamundesw	ari Builders Private Limited	Full	Strong operational and financial linkages
24 Chandrajyoti E	Estate Developers Private Limited	Full	Strong operational and financial linkages
25 Chevalier Buil	ders & Constructions Private Limited	Full	Strong operational and financial linkages
26 Cyrano Builde	ers & Developers Private Limited	Full	Strong operational and financial linkages
27 Dalmia Promo	oters & Developers Private Limited	Full	Strong operational and financial linkages
28 Damalis Build	ers & Developers Private Limited	Full	Strong operational and financial linkages
<u> </u>	tors Private Limited	Full	Strong operational and financial linkages
30 Deltaland Buil	dcon Private Limited	Full	Strong operational and financial linkages
31 Demarco Dev	elopers And Constructions Private Limited	Full	Strong operational and financial linkages
-	Hotels Private Limited	Full	Strong operational and financial linkages
 	& Developers Private Limited	Full	Strong operational and financial linkages
<u> </u>	lotels Private Limited	Full	Strong operational and financial linkages
	evelopers Limited	Full	Strong operational and financial linkages
	e Floors Private Limited (formerly known as	l un	chorig operational and initiational initiages
36	•	Full	Strong operational and financial linkages
	e & Resorts Private Limited) Dity Indore Private Limited	Full	Strong operational and financial linkages
DLF Golf Res		i uii	Citorig Operational and illiancial linkages
38 (Merged With	DLF Recreational Foundation Limited	Full	Strong operational and financial linkages
w.e.f June 15,			
39 DLF Home De	·	Full	Strong operational and financial linkages
40 DLF Homes G	Goa Private Limited	Full	Strong operational and financial linkages
	anchkula Private Limited	Full	Strong operational and financial linkages
DLF Homes S	Services Private Limited		
42 (Merged with	DLF Recreational Foundation Limited	Full	Strong operational and financial linkages
w.e.f June 15,	2023)		
43 DLF Info Park		Full	Strong operational and financial linkages
	Hyderabad Limited	Full	Strong operational and financial linkages
	s Chennai Private Limited	Full	Strong operational and financial linkages
46 DLF Luxury H		Full	Strong operational and financial linkages
	evelopers Private Limited	Full	Strong operational and financial linkages
48 DLF Projects		Full	Strong operational and financial linkages
	Developers Limited	i uii	Citorig operational and illiancial linkages
49	vn as DLF Emporio Restaurants Limited)	Full	Strong operational and financial linkages
	onal Foundation Limited	Full	Strong operational and financial linkages
51 DLF Resident	ial Developers Limited	Full	Strong operational and financial linkages
	ial Partners Limited	Full	Strong operational and financial linkages
	Towns Private Limited	Full	Strong operational and financial linkages
54 DLF Universa		Full	Strong operational and financial linkages
55 DLF Utilities L		Full	Strong operational and financial linkages
	Estates Private Limited	Full	Strong operational and financial linkages
	nter (Successors) Private Limited	Full	Strong operational and financial linkages
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58	Erasma Builders & Developers Private Limited	Full	Strong operational and financial linkages
59	DLF Wellco Private Limited	FII	Cturns an aretismal and financial links
59	(formerly Ethan Estates Developers Private Limited)	Full	Strong operational and financial linkages
60	First India Estates & Services Private Limited	Full	Strong operational and financial linkages
61	Galleria Property Management Services Private Limited	Full	Strong operational and financial linkages
62	Garv Developers Private Limited	Full	Strong operational and financial linkages
	Gavel Builders & Constructions Private Limited		
63	(Merged with DLF Homes Panchkula Private Limited	Full	Strong operational and financial linkages
	w.e.f August 25, 2023)		
64	Gaynor Builders & Developers Private Limited	Full	Strong operational and financial linkages
_	Hathor Realtors Private Limited	Full	Strong operational and financial linkages
66	Hesper Builders & Developers Private Limited	Full	Strong operational and financial linkages
_	Hestia Realtors Private Limited	Full	Strong operational and financial linkages
	Hoshi Builders & Developers Private Limited	Full	Strong operational and financial linkages
_	*	Full	Strong operational and financial linkages
_	Invecon Private Limited (w.e.f. November 16, 2023)	Full	Strong operational and financial linkages
	Isabel Builders & Developers Private Limited	Full	Strong operational and financial linkages
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12	Jayanti Real Estate Developers Private Limited Jesen Builders & Developers Private Limited	Full	Strong operational and financial linkages
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73	(Merged with DLF Homes Panchkula Private Limited	Full	Strong operational and financial linkages
	w.e.f August 25, 2023)		
	Jingle Builders & Developers Private Limited		
74	(Merged with DLF Homes Panchkula Private Limited	Full	Strong operational and financial linkages
	w.e.f August 25, 2023)		
75		Full	Strong operational and financial linkages
_	Ken Buildcon Private Limited	Full	Strong operational and financial linkages
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77	(Married with DLE Hames Developed Drivete Limited	FII	Ctuana anamatianal and financial linkawaa
77	(Merged with DLF Homes Panchkula Private Limited	Full	Strong operational and financial linkages
	w.e.f August 25, 2023)		
78	w.e.f August 25, 2023) Kirtimaan Builders Limited	Full	Strong operational and financial linkages
78 79	w.e.f August 25, 2023) Kirtimaan Builders Limited Kokolath Builders & Developers Private Limited	Full Full	Strong operational and financial linkages Strong operational and financial linkages
78 79 80	w.e.f August 25, 2023) Kirtimaan Builders Limited Kokolath Builders & Developers Private Limited Kolkata International Convention Centre Limited	Full	Strong operational and financial linkages Strong operational and financial linkages Strong operational and financial linkages
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78 79 80 81 82 83 84 85	w.e.f August 25, 2023) Kirtimaan Builders Limited Kokolath Builders & Developers Private Limited Kolkata International Convention Centre Limited Laraine Builders & Constructions Private Limited Latona Builders & Constructions Private Limited Livana Builders & Developers Private Limited Lodhi Property Company Limited	Full Full Full Full Full Full Full Full	Strong operational and financial linkages
78 79 80 81 82 83 84 85 86	w.e.f August 25, 2023) Kirtimaan Builders Limited Kokolath Builders & Developers Private Limited Kolkata International Convention Centre Limited Laraine Builders & Constructions Private Limited Latona Builders & Constructions Private Limited Livana Builders & Developers Private Limited Livana Builders & Developers Private Limited Lodhi Property Company Limited Manini Real Estates Private Limited (w.e.f. November 16, 2023)	Full Full Full Full Full Full Full Full	Strong operational and financial linkages
78 79 80 81 82 83 84 85 86	w.e.f August 25, 2023) Kirtimaan Builders Limited Kokolath Builders & Developers Private Limited Kolkata International Convention Centre Limited Laraine Builders & Constructions Private Limited Latona Builders & Constructions Private Limited Livana Builders & Developers Private Limited Livana Builders & Developers Private Limited Lodhi Property Company Limited Manini Real Estates Private Limited (w.e.f. November 16, 2023) Milda Buildwell Private Limited	Full Full Full Full Full Full Full Full	Strong operational and financial linkages
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78 79 80 81 82 83 84 85 86 87	w.e.f August 25, 2023) Kirtimaan Builders Limited Kokolath Builders & Developers Private Limited Kolkata International Convention Centre Limited Laraine Builders & Constructions Private Limited Latona Builders & Constructions Private Limited Livana Builders & Developers Private Limited Livana Builders & Developers Private Limited Lodhi Property Company Limited Manini Real Estates Private Limited (w.e.f. November 16, 2023) Milda Buildwell Private Limited Mohak Real Estate Private Limited Morgan Builders & Developers Private Limited (Merged with DLF Homes Panchkula Private Limited w.e.f August 25, 2023)	Full Full Full Full Full Full Full Full	Strong operational and financial linkages
78 79 80 81 82 83 84 85 86 87	w.e.f August 25, 2023) Kirtimaan Builders Limited Kokolath Builders & Developers Private Limited Kolkata International Convention Centre Limited Laraine Builders & Constructions Private Limited Latona Builders & Constructions Private Limited Livana Builders & Developers Private Limited Livana Builders & Developers Private Limited Lodhi Property Company Limited Manini Real Estates Private Limited (w.e.f. November 16, 2023) Milda Buildwell Private Limited Mohak Real Estate Private Limited Morgan Builders & Developers Private Limited (Merged with DLF Homes Panchkula Private Limited w.e.f August 25, 2023) Morina Builders & Developers Private Limited (Merged with DLF Homes Panchkula Private Limited	Full Full Full Full Full Full Full Full	Strong operational and financial linkages
78 79 80 81 82 83 84 85 86 87	w.e.f August 25, 2023) Kirtimaan Builders Limited Kokolath Builders & Developers Private Limited Kolkata International Convention Centre Limited Laraine Builders & Constructions Private Limited Latona Builders & Constructions Private Limited Livana Builders & Developers Private Limited Livana Builders & Developers Private Limited Lodhi Property Company Limited Manini Real Estates Private Limited (w.e.f. November 16, 2023) Milda Buildwell Private Limited Mohak Real Estate Private Limited Morgan Builders & Developers Private Limited (Merged with DLF Homes Panchkula Private Limited w.e.f August 25, 2023) Morina Builders & Developers Private Limited (Merged with DLF Homes Panchkula Private Limited	Full Full Full Full Full Full Full Full	Strong operational and financial linkages
78 79 80 81 82 83 84 85 86 87 88	w.e.f August 25, 2023) Kirtimaan Builders Limited Kokolath Builders & Developers Private Limited Kolkata International Convention Centre Limited Laraine Builders & Constructions Private Limited Latona Builders & Constructions Private Limited Livana Builders & Developers Private Limited Livana Builders & Developers Private Limited Lodhi Property Company Limited Manini Real Estates Private Limited (w.e.f. November 16, 2023) Milda Buildwell Private Limited Mohak Real Estate Private Limited Morgan Builders & Developers Private Limited (Merged with DLF Homes Panchkula Private Limited w.e.f August 25, 2023) Morina Builders & Developers Private Limited (Merged with DLF Homes Panchkula Private Limited w.e.f August 25, 2023) Morven Builders & Developers Private Limited	Full Full Full Full Full Full Full Full	Strong operational and financial linkages
78 79 80 81 82 83 84 85 86 87 88	w.e.f August 25, 2023) Kirtimaan Builders Limited Kokolath Builders & Developers Private Limited Kolkata International Convention Centre Limited Laraine Builders & Constructions Private Limited Latona Builders & Constructions Private Limited Livana Builders & Developers Private Limited Livana Builders & Developers Private Limited Lodhi Property Company Limited Manini Real Estates Private Limited (w.e.f. November 16, 2023) Milda Buildwell Private Limited Mohak Real Estate Private Limited Morgan Builders & Developers Private Limited (Merged with DLF Homes Panchkula Private Limited w.e.f August 25, 2023) Morina Builders & Developers Private Limited w.e.f August 25, 2023) Moryen Builders & Developers Private Limited (Merged with DLF Homes Panchkula Private Limited (Merged with DLF Homes Panchkula Private Limited	Full Full Full Full Full Full Full Full	Strong operational and financial linkages
78 79 80 81 82 83 84 85 86 87 88	w.e.f August 25, 2023) Kirtimaan Builders Limited Kokolath Builders & Developers Private Limited Kolkata International Convention Centre Limited Laraine Builders & Constructions Private Limited Latona Builders & Constructions Private Limited Livana Builders & Developers Private Limited Livana Builders & Developers Private Limited Lodhi Property Company Limited Manini Real Estates Private Limited (w.e.f. November 16, 2023) Milda Buildwell Private Limited Mohak Real Estate Private Limited Morgan Builders & Developers Private Limited (Merged with DLF Homes Panchkula Private Limited w.e.f August 25, 2023) Morina Builders & Developers Private Limited w.e.f August 25, 2023) Morven Builders & Developers Private Limited (Merged with DLF Homes Panchkula Private Limited w.e.f August 25, 2023) Morven Builders & Developers Private Limited (Merged with DLF Homes Panchkula Private Limited	Full Full Full Full Full Full Full Full	Strong operational and financial linkages
78 79 80 81 82 83 84 85 86 87 88 89	w.e.f August 25, 2023) Kirtimaan Builders Limited Kokolath Builders & Developers Private Limited Kolkata International Convention Centre Limited Laraine Builders & Constructions Private Limited Latona Builders & Constructions Private Limited Livana Builders & Developers Private Limited Livana Builders & Developers Private Limited Lodhi Property Company Limited Manini Real Estates Private Limited (w.e.f. November 16, 2023) Milda Buildwell Private Limited Mohak Real Estate Private Limited Morgan Builders & Developers Private Limited (Merged with DLF Homes Panchkula Private Limited w.e.f August 25, 2023) Morina Builders & Developers Private Limited (Merged with DLF Homes Panchkula Private Limited w.e.f August 25, 2023) Morven Builders & Developers Private Limited (Merged with DLF Homes Panchkula Private Limited w.e.f August 25, 2023) Morven Builders & Developers Private Limited w.e.f August 25, 2023) Mufallah Builders & Developers Private Limited	Full Full Full Full Full Full Full Full	Strong operational and financial linkages
78 79 80 81 82 83 84 85 86 87 88 89	W.e.f August 25, 2023) Kirtimaan Builders Limited Kokolath Builders & Developers Private Limited Kolkata International Convention Centre Limited Laraine Builders & Constructions Private Limited Latona Builders & Constructions Private Limited Livana Builders & Developers Private Limited Livana Builders & Developers Private Limited Lodhi Property Company Limited Manini Real Estates Private Limited (w.e.f. November 16, 2023) Milda Buildwell Private Limited Mohak Real Estate Private Limited Morgan Builders & Developers Private Limited (Merged with DLF Homes Panchkula Private Limited w.e.f August 25, 2023) Morina Builders & Developers Private Limited w.e.f August 25, 2023) Morven Builders & Developers Private Limited (Merged with DLF Homes Panchkula Private Limited w.e.f August 25, 2023) Morven Builders & Developers Private Limited w.e.f August 25, 2023) Murged with DLF Homes Panchkula Private Limited w.e.f August 25, 2023) Murged With DLF Homes Panchkula Private Limited Murdock Builders & Developers Private Limited Murdock Builders & Developers Private Limited Murdock Builders & Developers Private Limited (w.e.f. November 16, 2023)	Full Full Full Full Full Full Full Full	Strong operational and financial linkages
78 79 80 81 82 83 84 85 86 87 88 90 91 92	w.e.f August 25, 2023) Kirtimaan Builders Limited Kokolath Builders & Developers Private Limited Kolkata International Convention Centre Limited Laraine Builders & Constructions Private Limited Latona Builders & Constructions Private Limited Latona Builders & Developers Private Limited Livana Builders & Developers Private Limited Lodhi Property Company Limited Manini Real Estates Private Limited (w.e.f. November 16, 2023) Milda Buildwell Private Limited Mohak Real Estate Private Limited Morgan Builders & Developers Private Limited (Merged with DLF Homes Panchkula Private Limited w.e.f August 25, 2023) Morina Builders & Developers Private Limited (Merged with DLF Homes Panchkula Private Limited w.e.f August 25, 2023) Morven Builders & Developers Private Limited w.e.f August 25, 2023) Morven Builders & Developers Private Limited w.e.f August 25, 2023) Muriel Builders & Developers Private Limited Murdock Builders & Developers Private Limited Murdock Builders & Developers Private Limited Murdock Builders & Developers Private Limited	Full Full Full Full Full Full Full Full	Strong operational and financial linkages
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78 79 80 81 82 83 84 85 86 87 88 90 91 92 93 94 95 96	w.e.f August 25, 2023) Kirtimaan Builders Limited Kokolath Builders & Developers Private Limited Kolkata International Convention Centre Limited Laraine Builders & Constructions Private Limited Latona Builders & Constructions Private Limited Latona Builders & Developers Private Limited Livana Builders & Developers Private Limited Lodhi Property Company Limited Manini Real Estates Private Limited (w.e.f. November 16, 2023) Milda Buildwell Private Limited Mohak Real Estate Private Limited Morgan Builders & Developers Private Limited (Merged with DLF Homes Panchkula Private Limited w.e.f August 25, 2023) Morina Builders & Developers Private Limited (Merged with DLF Homes Panchkula Private Limited w.e.f August 25, 2023) Morven Builders & Developers Private Limited w.e.f August 25, 2023) Mufallah Builders & Developers Private Limited w.e.f August 25, 2023) Mufallah Builders & Developers Private Limited Murdock Builders & Developers Private Limited Murdock Builders & Developers Private Limited Musetta Builders & Developers Private Limited Nadish Real Estate Private Limited Nadish Real Estate Private Limited Naja Builders & Developers Private Limited	Full Full Full Full Full Full Full Full	Strong operational and financial linkages
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99	Niabi Builders & Developers Private Limited	Full	Strong operational and financial linkages
100	Niobe Builders & Developers Private Limited	Full	Strong operational and financial linkages
101	Ophira Builders & Developers Private Limited	Full	Strong operational and financial linkages
102	Oriel Real Estates Private Limited	Full	Strong operational and financial linkages
103	Paliwal Developers Limited	Full	Strong operational and financial linkages
104	Pegeen Builders & Developers Private Limited (till August 08, 2023)	Full	Strong operational and financial linkages
105	Prewitt Builders & Constructions Private Limited (w.e.f. November 16, 2023)	Full	Strong operational and financial linkages
106	Qabil Builders & Developers Private Limited	Full	Strong operational and financial linkages
107	Raeks Estates Developers Private Limited	Full	Strong operational and financial linkages
108	Riveria Commercial Developers Limited	Full	Strong operational and financial linkages
109	Rochelle Builders & Constructions Private Limited	Full	Strong operational and financial linkages
110	Rujula Builders & Developers Private Limited	Full	Strong operational and financial linkages
111	Sagardutt Builders & Developers Private Limited	Full	Strong operational and financial linkages
112	Senymour Builders & Constructions Private Limited	Full	Strong operational and financial linkages
113	Shivaji Marg Maintenance Services Limited	Full	Strong operational and financial linkages
		Full	Strong operational and financial linkages
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131	Zima Builders & Developers Private Limited	i uii	Strong operational and financial linkages
	Partnership firms		
1	-	Full	Strong operational and financial linkages
			Strong operational and financial linkages
			Strong operational and financial linkages
			Strong operational and financial linkages
			3 1
	<u>Associate</u>		
1	Arizona Global Services Private Limited	Equity Method	Proportionate consolidation
	Joint ventures		
	DCCDL Group		
1	DLF Cyber City Developers Limited	Equity Method	Proportionate consolidation
2	DLF Promenade Limited	Equity Method	Proportionate consolidation
		Equity Method	Proportionate consolidation
_		Equity Method	Proportionate consolidation
	7	Equity Method	Proportionate consolidation
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14	Nambi Buildwell Limited	Equity Method	Proportionate consolidation
	Other Joint ventures		
1	DLF Midtown Private Limited	Equity Method	Proportionate consolidation
2	DLF Urban Private Limited	Equity Method	Proportionate consolidation
3	Joyous Housing Limited (till August 19, 2023)	Equity Method	Proportionate consolidation
4	DLF SBPL Developer Private Limited	Equity Method	Proportionate consolidation
5	Atrium Place Developers Private Limited (Formerly Aadarshini Real Estate Developers Private Limited)	Equity Method	Proportionate consolidation
6	Pegeen Builders & Developers Private Limited (from August 09, 2023)	Equity Method	Proportionate consolidation
	<u>Designplus Group</u>		
1	Designplus Associates Service Private Limited	Equity Method	Proportionate consolidation
2	Spazzio Projects and Interiors Private Limited	Equity Method	Proportionate consolidation
	Joint Operations		
1	Banjara Hills Hyderabad Complex (AOP)	Limited consolidation	Limited consolidation
2	GSG DRDL AOP	Limited consolidation	Limited consolidation

Annexure - Rating History for last 3 Years

		Current		2024 (History)		2023		2022		2021		Start of 2021
Instrument	Туре	Outstanding Amount	Rating	Date	Rating	Date	Rating	Date	Rating	Date	Rating	Rating
Fund Based Facilities	LT	2458.0	CRISIL AA/Stable			18-04-23	CRISIL AA/Stable	16-09-22	CRISIL AA-/Positive	25-08-21	CRISIL A1+ / CRISIL AA-/Stable	CRISIL A+/Stable / CRISIL A1
						29-03-23	CRISIL AA/Stable	17-02-22	CRISIL A1+ / CRISIL AA-/Stable			Withdrawn
Non-Fund Based Facilities	ST	725.0	CRISIL A1+			18-04-23	CRISIL A1+	16-09-22	CRISIL A1+	25-08-21	CRISIL A1+	CRISIL A1
						29-03-23	CRISIL A1+	17-02-22	CRISIL A1+			
Non Convertible Debentures	LT	1400.0	CRISIL AA/Stable									Withdrawn
Short Term Debt	ST											Withdrawn

All amounts are in Rs.Cr.

Annexure - Details of Bank Lenders & Facilities

Facility	Amount (Rs.Crore)	Name of Lender	Rating
Non-Fund Based Limit&	100	State Bank of India	CRISIL A1+
Non-Fund Based Limit	200	IDBI Bank Limited	CRISIL A1+
Non-Fund Based Limit	150	ICICI Bank Limited	CRISIL A1+
Non-Fund Based Limit	275	Punjab National Bank	CRISIL A1+
Proposed Term Loan	26	Not Applicable	CRISIL AA/Stable
Working Capital Facility	250	DBS Bank Limited	CRISIL AA/Stable
Working Capital Facility	500	Axis Bank Limited	CRISIL AA/Stable
Working Capital Facility	1000	ICICI Bank Limited	CRISIL AA/Stable
Working Capital Facility	315	State Bank of India	CRISIL AA/Stable
Working Capital Facility	367	Standard Chartered Bank Limited	CRISIL AA/Stable

&Total limit of SBI is Rs.415 crs (Fund Based Rs.315 Crs and Non Fund Based Rs.100 Crs). Non Fund Based limit is interchangeable with fund based limits

^Out of Rs.1000 Crs of ICICI WC limit, Rs.200 Crs is interchangeable with Non Fund Based Limits

Criteria Details

Links to related criteria	
CRISILs Approach to Financial Ratios	
CRISILs Bank Loan Ratings - process, scale and default recognition	
CRISILs Rating criteria for Real Estate Developers	
CRISILs Criteria for rating short term debt	
CRISILs Criteria for Consolidation	

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