



Ref: VTTL/SEC/SE/2023-24

November 07, 2023

The General Manager – Listing,
National Stock Exchange of India Ltd
Plot No. C/1, G Block,
Bandra – Kurla Complex,
Bandra (E), MUMBAI – 400 051
PH: 022-26598235

The Manager Listing,
BSE Ltd.,
Floor 25, P.J. Towers,
Dalal Street,
MUMBAI – 400 001
PH: 022-22721234

Dear Sir/Madam,

Sub: Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulation, 2015 – Presentation to be made to the Investors.

In pursuance of Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosures Requirements) Regulations, 2015, please find attached, the Presentation to be made at the investor Con-call today.

This is for your information and records.

Thank you,
Yours truly,
for V.S.T. Tillers Tractors Ltd,

Chinmaya Khatua
Company Secretary
M NO: 21759



V.S.T. TILLERS TRACTORS LIMITED CIN-L34101KA1967PLC001706

Plot No.1 Dyavasandra Indl. Layout, Whitefield Road, Mahadevapura Post, Bengaluru-560048, India

Phone: 91-80-67141111 Toll Free: 1-800-4190136 Email: vstgen@vstractors.com

www.vstractors.com

Grow with us



Investor Presentation

7th Nov 2023

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Confidentiality Statement

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MISSION & VISION



5X
VISION

We will be a 3000Cr Global brand in diversified farm mechanization products and solutions by 2025.

M I S S I O N

WE WILL ACCOMPLISH OUR VISION WITH UNDIVIDED AND UNDETERRED COMMITMENT TOWARDS INNOVATIVE QUALITY PRODUCTS, THROUGH INSPIRED INDIVIDUALS, SIMPLIFIED SYSTEMS AND 5X LEADERSHIP.

Grow with us

VALUES





Vision

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- Mission
- Values




Financials

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- Q2 Results
- Sales Volume H1
- H1 Results

KEY HIGHLIGHTS FOR Q2 FY 24




Revenue

Rs 278.51 Cr LY 234.15 Cr,  19% YoY




PBT

Rs 49.66 Cr, LY 33.74 Cr,  47% YoY



Net profit

Rs 36.45 Cr, LY 22.74 Cr,  60% YoY



Op EBIDTA

Rs 43.11 Cr, 15.48% of revenue

Sales Volume for SFM & Tractor – Q2



(No's)

Product	Q2 FY 24	Q2 FY23	Growth %
Power Tiller	10,729	8,819	22%
Tractor	1,453	1,688	-14%
Power Weeder	1,337	849	57%
Reaper	590	387	52%

Profit & Loss Statement – Q2

(Rs. Cr) 

Particular	Q2 FY24	Q2 FY23	Growth %
Revenue from Operations	278.51	234.15	19% ▲
Total Expenses	221.49	193.59	
EBITDA	57.02	40.56	41% ▲
<i>EBITDA %</i>	<i>19.50%</i>	<i>16.73%</i>	
Operational EBITDA	43.11	32.24	34% ▲
<i>Operational EBITDA %</i>	<i>15.48%</i>	<i>13.77%</i>	
PBT	49.66	33.74	47% ▲
<i>PBT %</i>	<i>16.98%</i>	<i>13.9%</i>	
PAT	36.45	22.74	60% ▲
<i>PAT %</i>	<i>12.47%</i>	<i>9.40%</i>	

Sales Volume for SFM & Tractor – H1

(No's) 

Product	H1 FY 24	H1 FY23	Growth %
Power Tiller	19,854	17,980	10%
Tractor	2,924	3,375	-13%
Power Weeder	2,206	1,740	27%
Reaper	657	441	49%

Profit & Loss Statement – H1

(Rs. Cr) 

Particular	H1 FY24	H1 FY23	Growth %
Revenue from Operations	524.65	470.13	12% ▲
Total Expenses	417.80	410.27	
EBITDA	106.85	59.86	78% ▲
EBITDA %	19.19%	12.45%	
Operational EBITDA	74.82	49.26	52% ▲
Operational EBITDA %	14.26%	10.48%	
PBT	92.25	46.42	99% ▲
PBT %	16.57%	9.66%	
PAT	69.44	32.79	112% ▲
PAT %	12.47%	6.82%	

Thank You



VST TILLERS TRACTORS LTD.

CIN- L34101KA1967PLC001706

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Mr. Chinmaya Khatua

Company Secretary

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