

Ref: VTTL/SEC/SE/2023-24

The General Manager – Listing, National Stock Exchange of India Ltd Plot No. C/1, G Block, Bandra – Kurla Complex, Bandra (E), MUMBAI – 400 051 PH: 022-26598235

Dear Sir/Madam,

November 07, 2023

The Manager Listing, BSE Ltd., Floor 25, P.J. Towers, Dalal Street, MUMBAI – 400 001 PH: 022-22721234

Sub: Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulation, 2015 – Presentation to be made to the Investors.

In pursuance of Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosures Requirements) Regulations, 2015, please find attached, the Presentation to be made at the investor Con-call today.

This is for your information and records.

Thank you, Yours truly, for V.S.T. Tillers Tractors Ltd,

Chinmaya Khatua Company Secretary M N0: 21759









Investor Presentation 7th Nov 2023

Grow with us



Confidentiality Statement

The information shared herein is strictly confidential, proprietary and unique to the company. It is only made and shared for the purpose and extent it is intended for and no other. Usage or sharing of the said information in any form, directly or indirectly and in any manner whatsoever, might constitute a violation of laws or regulations in vogue in geographies in which the company operates, besides breaching confidentiality. The users shall meet any liability emanating from such violation and shall indemnify company for any loss, damage, expense, penalty, fine, fee, charges incurred by company on account of any such violation.

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MISSION & VISION





We will be a 3000Cr Global brand in diversified farm mechanization products and solutions by 2025.

MISSION

WE WILL ACCOMPLISH OUR VISION WITH UNDIVIDED

AND UNDETERRED COMMITMENT TOWARDS INNOVATIVE

QUALITY PRODUCTS, THROUGH INSPIRED INDIVIDUALS,

SIMPLIFIED SYSTEMS AND 5X LEADERSHIP.

Grow with us

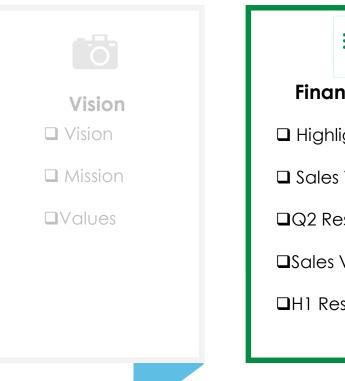
VALUES





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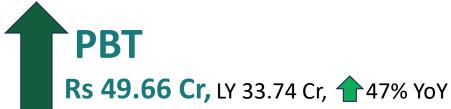




KEY HIGHLIGHTS FOR Q2 FY 24











Sales Volume for SFM & Tractor – Q2

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(No's)

Product	Q2 FY 24	Q2 FY23	Growth %
Power Tiller	10,729	8,819	22%
Tractor	1,453	1,688	-14%
Power Weeder	1,337	849	57%
Reaper	590	387	52%

Profit & Loss Statement – Q2



Q2 FY24	Q2 FY23	Growth %
278.51	234.15	19%
221.49	193.59	
57.02	40.56	41% 🛕
19.50%	16.73%	
43.11	32.24	34%
15.48%	13.77%	
49.66	33.74	47%
16.98%	13.9%	
36.45	22.74	60%
12.47%	9.40%	
	278.51 221.49 57.02 19.50% 43.11 15.48% 49.66 16.98% 36.45	278.51 234.15 221.49 193.59 57.02 40.56 19.50% 16.73% 43.11 32.24 15.48% 13.77% 49.66 33.74 16.98% 13.9% 36.45 22.74

Sales Volume for SFM & Tractor – H1



Product	H1 FY 24	H1 FY23	Growth %
Power Tiller	19,854	17,980	10%
Tractor	2,924	3,375	-13%
Power Weeder	2,206	1,740	27%
Reaper	657	441	49%

Profit & Loss Statement - H1



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Particular	H1 FY24	H1 FY23	Growth %
Revenue from Operations	524.65	470.13	12% 🛕
Total Expenses	417.80	410.27	
EBITDA	106.85	59.86	78% 🛕
EBITDA %	19.19%	12.45%	
Operational EBITDA	74.82	49.26	52%
Operational EBITDA %	14.26%	10.48%	
PBT	92.25	46.42	99% 🛕
PBT %	16.57%	9.66%	
PAT	69.44	32.79	112% 🛕
PAT %	12.47%	6.82%	



Thank You



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