

Date: 12th August, 2022

To, Dept. of Corporate Services, BSE Limited, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400 001 BSE Scrip Code: 533161	To, The Listing Department, National Stock Exchange of India Limited, Exchange Plaza, Bandra Kurla Complex, Bandra (East), Mumbai 400051 NSE Scrip Code: EMMBI
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Sub: Investor Presentation to Analysts/Investors

Dear Sir,

We are attaching herewith a copy of the investor presentation on the Un-Audited Financial Results of the Company for the Quarter ended 30th June, 2022 which will be presented to Analysts/ Investors.

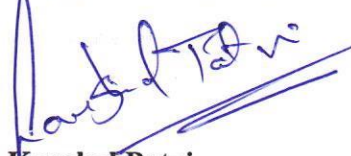
The aforesaid presentation is also available on the Company's website www.emmbi.com.

Kindly take the above information on your records.

Thanking you,

Yours faithfully,

For Emmbi Industries Limited



Kaushal Patvi
Company Secretary



Encl: As above



Emmbi Industries Limited

Q1 FY 23,

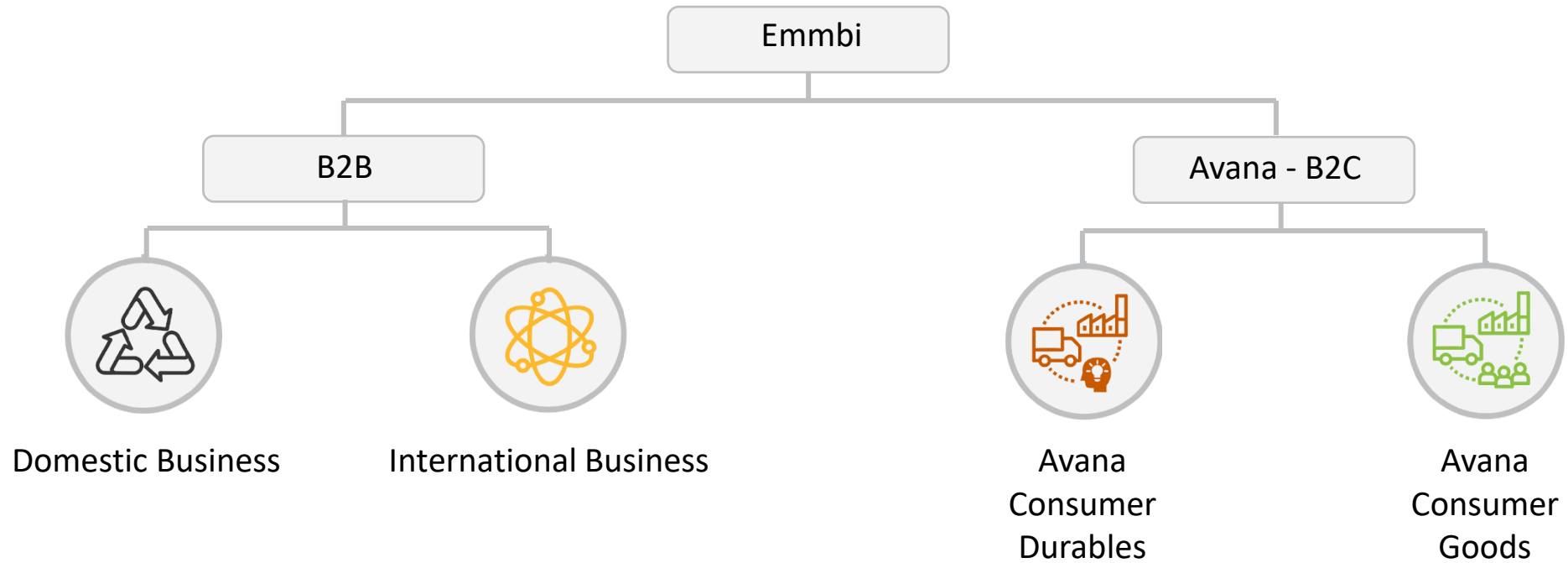
Investor Presentation

Disclaimer

This is not an investment recommendation, and this presentation contains forward-looking statements, identified by words such as 'plans', 'expects', 'will', 'anticipates', 'believes', 'intends', 'projects', 'estimates' and so on.

All statements that address expectations or projections about the future, but not limited to the Company's strategy for growth, product development, market position, expenditures and financial results, are forward-looking statements. Since these are based on certain assumptions and expectations of future events, these are subject to extraneous, as well as other factors. You are required to do your own research prior to making any strategic or commercial decisions based on this presentation. Neither the Company or its Directors, Management and/or Employees can be held liable for decisions made by the readers.

Emmbi's Verticals



International Business

- Major Products: Industrial Packaging, Advanced Composites, Container Liners
- Major Sectors: Pharmaceuticals, FMCG, Chemicals, Food, Construction, Automobiles
- Major Geographical Markets: 70 Countries worldwide



Domestic Business

- Major Products: Industrial Packaging
- Major Sectors: FMCG, Automobiles, Chemicals, Food
- Major Geographical Markets: Maharashtra, Gujarat, Madhya Pradesh, Goa, Karnataka, Delhi-NCR, U.T. of Dadra & Nagar Haveli and Daman & Diu



Avana Consumer Durables

- Major Products: Avana Jalasanchay, Avana Jalasanchay Super
- Major Sectors: Water Conservation, Agriculture, Aquaculture
- Major Geographical Markets: Maharashtra, Rajasthan, Karnataka, Madhya Pradesh, Punjab, Haryana



Avana Consumer Goods

- Major Products: Avana Kapila Murughas Bag, Avana Anant Leno Bag, Avana Tank, Avana Rakshak Tarpaulin, Avana Prabal Thread
- Major Sectors: Agriculture, Agri-inputs, Agri-packaging, Dairy
- Major Geographical Markets: Maharashtra



Financial Highlights



The Bounce Back



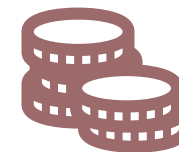
Increased
production
efficiency



Strong Export order
book



Agricultural retail
restrictions removed

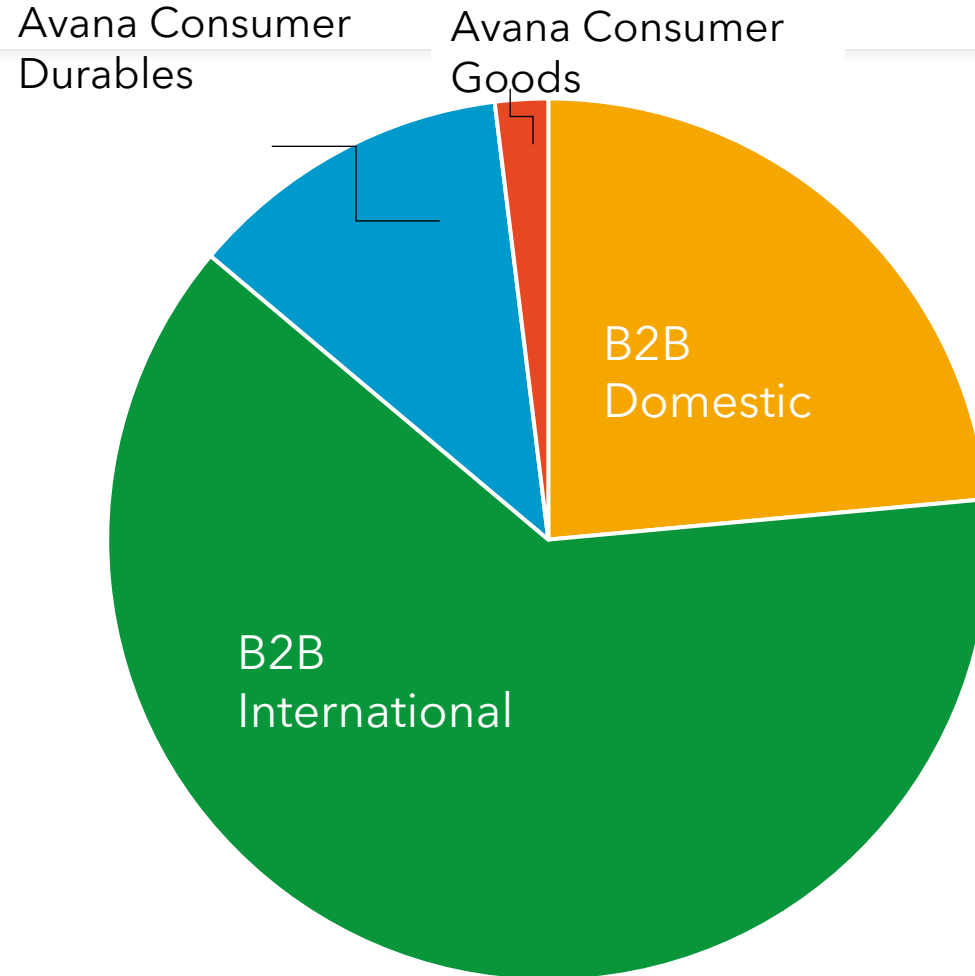


US/Europe
Economic Growth

Financial Highlights

(₹ Millions)	Q1 2022	Q1 2023
Revenues	1,223.28	1,236.73
EBIDTA	111.22	106.07
PAT	44.73	30.31
EPS	2.53	1.71

Vertical-wise Breakdown



Growth Composition

Division	Growth%
B2B International	73.24%
B2B Domestic	43.11%
Avana Consumer Durables	20.77%
Avana Consumer Goods	560.00%
Total	59.57%

(Figures as on 31.03.2022.. Figures will be updated on half yearly basis on 30th Sept 2022)

Q1 Highlights

- To cater to the UK's new plastic packaging tax, Emmbi launched the Reclaim30 range. The product which was launched in last year is now commercial success. Company is now working on designing products with higher contain of rPP
- Emmbi on path to become zero-waste company by FY23. We are right on track for the same and are sure to reach the ambitious target
- Avana Mulch Film launched successfully - Capacity expansion planned in FY23 : A new Building is Identified and Leased and the Machinerie are finalized and the order finalization process will be completed by end of August, 2022 and the deliveries of the machinerie are expected to complete in next 90 days.

ESG Through Emmbi Reclaim30



Reclaim30 is Emmbi's range of sustainable plastic packaging, which uses 30%+ recycled polypropylene

New trials are now successful to produce some of the Avana Retail Range of products. This will be very pathbreaking innovation for the company

The Reclaim30 Trademark has been applied for registration in select countries across the globe

A close-up photograph of a person's hand in a dark suit jacket and light-colored shirt, carefully placing a wooden block on top of a staircase-like structure made of several rows of wooden blocks. The blocks are arranged in a way that each row is slightly higher than the previous one, creating a step-like effect. The background is a blurred, textured surface, possibly stone or concrete.

Long-Term Growth Drivers

Growth Drivers: Emmbi

Packaging growth is directly correlated to GDP growth

Debottlenecking manufacturing facility created ability to produce higher quantities, with higher margins

Focus on sustainable industrial packaging, registering the Emmbi ReClaim trademark

New range of barrier packaging, high potential in the domestic packaging business

Growth Drivers: Avana

Asset-light model with Partner Manufacturers

Growth in Avana's brand loyalty

Focus on consumer marketing through Advertisements, YouTube collaborations etc.

Quicker Go-To-Market (GTM) Strategies

Cross-Selling / Up-Selling Products



Thank
You!

For more information, please contact Emmbi Investor Services at info@emmbi.com