

January 31, 2023

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| BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400 001 BSE Scrip Code: 500067 | National Stock Exchange of India Ltd Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (East), Mumbai – 400 051 NSE Symbol: BLUESTARCO |
|--|---|

Dear Sir/Madam,

Sub.: Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the 'Listing Regulations') - Outcome of the Board Meeting

With reference to our letter dated December 28, 2022, and in accordance with Regulation 30 of the Listing Regulations, we hereby inform you that the Board of Directors (the 'Board') at its Meeting held today, i.e. Tuesday, January 31, 2023, have *inter alia* approved and taken on record the Un-audited Standalone and Consolidated Financial Results of the Company for the Third Quarter and Nine Months ended December 31, 2022, along with the Limited Review Reports, pursuant to Regulation 33 and 52 of the Listing Regulations.

The copies of aforesaid Financial Results along with the Limited Review Reports and Press Release issued by the Company in respect of the same are enclosed herewith.

The Company had closed its Trading Window from Sunday, January 1, 2023, pursuant to the Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015 and the Company's Code of Conduct on Prohibition of Insider Trading, and the Trading Window shall remain closed till Thursday, February 2, 2023 (both days inclusive).

The meeting commenced at 11:00 a.m. and concluded at 4:25 p.m.

The above information is also available on the website of the Company at www.bluestarindia.com.

Thanking you,
Yours faithfully,
For **Blue Star Limited**



Rajesh Parte
Company Secretary & Compliance Officer
Membership No.: A10700



Encl.: a/a

INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM CONSOLIDATED FINANCIAL RESULTS

TO THE BOARD OF DIRECTORS OF BLUE STAR LIMITED

1. We have reviewed the accompanying Statement of Unaudited Consolidated Financial Results of **BLUE STAR LIMITED** (the "Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as the "Group"), and its share of net loss after tax and total comprehensive loss of its joint ventures for the quarter and nine months ended December 31, 2022 (the "Statement") being submitted by the Parent pursuant to the requirements of Regulation 33 and Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
2. This Statement, which is the responsibility of the Parent's Management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India, and in compliance with Regulation 33 and Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India (ICAI). A review of interim financial information consists of making inquiries, primarily of Parent's personnel responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under Section 143(10) of the Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33(8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, to the extent applicable.

4. The Statement includes the results of the following entities:

Parent:

Blue Star Limited

Subsidiaries:

- i) Blue Star Engineering and Electronics Limited
- ii) Blue Star Climatech Limited
- iii) Blue Star Qatar - WLL
- iv) Blue Star International FZCO
- v) Blue Star Systems and Solutions LLC
- vi) BSL AC&R (Singapore) PTE. LTD
- vii) Blue Star North America Inc.
- viii) Blue Star Europe B.V.

Joint Ventures:

- i) Blue Star M & E Engineering (Sdn) Bhd.
- ii) Blue Star Oman Electro-Mechanical Co. LLC



5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of the other auditors referred to in paragraph 6 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 and Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.
6. We did not review the interim financial information | financial results of two subsidiaries included in the unaudited consolidated financial results, whose interim financial information | financial results reflect total revenues of ₹ 20.35 crore and ₹ 107.27 crore for the quarter and nine months ended December 31, 2022 respectively, total net profit after tax of ₹ 0.08 crore and 3.90 crore for the quarter and nine months ended December 31, 2022 respectively, total comprehensive income of ₹ 0.08 crore and ₹ 3.90 crore for the quarter and nine months ended December 31, 2022 respectively, as considered in the Statement. These interim financial information | financial results have been reviewed by other auditors whose reports have been furnished to us by management.

These subsidiaries are located outside India whose interim financial information | financial results have been prepared in accordance with accounting principles generally accepted in their countries and which have been reviewed by their respective auditors under generally accepted standards on review engagements applicable in their respective countries. The Company's management has converted the interim financial information | financial results of these subsidiaries from accounting principles generally accepted in respective countries to accounting principles generally accepted in India. We have reviewed these conversion adjustments made by the Company's management. Our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, is based solely on the reports of the other auditors, the conversion adjustments prepared by the Management of the Company and reviewed by us, and the procedures performed by us as stated in paragraph 3 above.

Our conclusion on the Statement is not modified in respect of this matter.

7. The consolidated unaudited financial results includes the unaudited financial information | financial result of two subsidiaries which have not been reviewed by its auditors, whose financial information | financial result reflects total revenue of ₹ Nil and ₹ Nil for the quarter and nine months ended December 31, 2022 respectively, total net loss after tax of ₹ 0.97 crore and ₹ 0.97 crore for the quarter and nine months ended December 31, 2022 respectively, total comprehensive loss of ₹ 0.97 crore and ₹ 0.97 crore for the quarter and nine months ended December 31, 2022 respectively, as considered in the Statement.

The consolidated unaudited financial results also includes (i) the Group's share of net loss after tax of ₹ 0.35 crore and ₹ 0.87 crore for the quarter and nine months ended December 31, 2022 respectively and total comprehensive loss of ₹ 0.35 crore and ₹ 0.87 crore for the quarter and nine months ended December 31, 2022 respectively, as considered in the Statement, in respect of a joint venture based on its interim financial information | financial results, and (ii) the Group's share of profit | loss after tax of ₹ Nil and ₹ Nil for the quarter and nine months ended December 31, 2022 respectively and total comprehensive income of ₹ Nil and ₹ Nil for the quarter and six months ended December 31, 2022, as considered in the statement, in respect of a joint venture whose carrying amount of investment is fully provided for by the Group. The financial information | financial results of these joint ventures have not been reviewed by their auditors, as informed to us by the Management.



**Deloitte
Haskins & Sells LLP**

According to the information and explanations give to us by the Management, these interim financial information | financial results are not material to the Group.

Our Conclusion on the Statement is not modified in respect of the above matters including our reliance on the interim financial information | financial results certified by the Management.

For **DELOITTE HASKINS & SELLS LLP**
Chartered Accountants
Firm's Registration No. 117366W/W-100018



Samir R. Shah
Partner

Membership No. 101708

UDIN: 23101708BGYJAI9536

Place : Mumbai

Date : January 31, 2023

BLUE STAR LIMITED

Registered Office : Kasturi Buildings, Mohan T. Advani Chowk, Jamshedji Tata Road, Mumbai 400 020,

CIN No.: L28920MH1949PLC006870, Telephone No +91 22 6665 4000, Fax No. +91 22 6665 4152

UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2022

₹ in Crores

| SR. NO. | PARTICULARS | QUARTER ENDED (UNAUDITED) | QUARTER ENDED (UNAUDITED) | QUARTER ENDED (UNAUDITED) | NINE MONTHS ENDED (UNAUDITED) | NINE MONTHS ENDED (UNAUDITED) | YEAR ENDED (AUDITED) |
|---------|---|---------------------------|---------------------------|---------------------------|-------------------------------|-------------------------------|----------------------|
| | | 31.12.2022 | 30.09.2022 | 31.12.2021 | 31.12.2022 | 31.12.2021 | 31.03.2022 |
| 1 | Income | | | | | | |
| | Revenue from operations | 1,788.20 | 1,576.24 | 1,506.22 | 5,334.76 | 3,798.00 | 6,045.58 |
| | Other Income | 5.16 | 8.55 | 13.38 | 24.22 | 29.45 | 35.72 |
| | Total Income | 1,793.36 | 1,584.79 | 1,519.60 | 5,358.98 | 3,827.45 | 6,081.30 |
| 2 | Expenses | | | | | | |
| | a) Cost of materials consumed (including direct project and service cost) | 1,209.42 | 1,037.54 | 1,024.73 | 3,404.66 | 2,309.80 | 3,661.98 |
| | b) Purchase of Stock in trade | 262.09 | 245.16 | 303.26 | 847.48 | 701.86 | 1,103.64 |
| | c) Changes in Inventories of Finished Goods, Stock-in-Trade and work-in-progress | (85.42) | (73.20) | (146.49) | (101.86) | (80.86) | (50.94) |
| | d) Employee Benefits Expense | 144.64 | 142.22 | 125.33 | 421.71 | 363.09 | 508.55 |
| | e) Depreciation and Amortisation Expense | 15.55 | 24.47 | 22.45 | 52.06 | 62.93 | 85.98 |
| | f) Finance Cost | 13.92 | 12.09 | 11.56 | 36.63 | 33.47 | 46.40 |
| | g) Other Expenses | 152.76 | 138.93 | 108.80 | 449.16 | 300.59 | 475.88 |
| | Total Expenses | 1,712.96 | 1,527.21 | 1,449.64 | 5,119.84 | 3,690.88 | 5,831.49 |
| 3 | Profit before share of Profit/(Loss) of Joint Ventures (1-2) | 80.40 | 57.58 | 69.96 | 239.14 | 136.57 | 249.81 |
| 4 | Share in Profit/(Loss) of Joint Ventures | (0.35) | (0.05) | 0.36 | (0.87) | 0.42 | 1.09 |
| 5 | Profit before tax (3+4) | 80.05 | 57.53 | 70.32 | 238.27 | 136.99 | 250.90 |
| 6 | Tax Expense | | | | | | |
| | i) Current tax | 19.96 | 15.40 | 17.34 | 62.78 | 34.51 | 62.98 |
| | ii) Deferred tax | 1.68 | (0.51) | 5.41 | 0.09 | 10.75 | 19.92 |
| | Total Tax Expense | 21.64 | 14.89 | 22.75 | 62.87 | 45.26 | 82.90 |
| 7 | Profit for the periods / year, (5-6) | 58.41 | 42.64 | 47.57 | 175.40 | 91.73 | 168.00 |
| | Other Comprehensive Income/(Loss) | | | | | | |
| | A. (i) Items that will not be reclassified to profit/(loss) | (0.01) | (0.13) | (0.14) | 0.44 | (0.56) | (0.13) |
| | (ii) Income Tax relating to items that will not be reclassified to Profit and Loss | (0.01) | 0.03 | 0.02 | (0.12) | 0.16 | - |
| | B. (i) Items that will be reclassified to profit/(loss) | 2.80 | 2.90 | 0.81 | 9.78 | 1.64 | 3.35 |
| | (ii) Income Tax relating to items that will be reclassified to Profit/(Loss) | - | - | - | - | - | - |
| 8 | Other Comprehensive Income | 2.78 | 2.80 | 0.69 | 10.10 | 1.24 | 3.22 |
| 9 | Total Comprehensive Income for the periods / year (7+8) | 61.19 | 45.44 | 48.26 | 185.50 | 92.97 | 171.22 |
| 10 | Profits for the period attributable to : | | | | | | |
| | - Owners of the Company | 58.41 | 42.55 | 47.50 | 175.21 | 91.55 | 167.71 |
| | - Non-controlling interest | # | 0.09 | 0.07 | 0.19 | 0.18 | 0.29 |
| 11 | Other Comprehensive Income for the period attributable to : | | | | | | |
| | - Owners of the Company | 2.73 | 2.71 | 0.68 | 9.85 | 1.19 | 3.13 |
| | - Non-controlling interest | 0.05 | 0.09 | 0.01 | 0.25 | 0.05 | 0.09 |
| 12 | Total Comprehensive Income for the period attributable to : | | | | | | |
| | - Owners of the Company | 61.14 | 45.26 | 48.18 | 185.06 | 92.74 | 170.84 |
| | - Non-controlling interest | 0.05 | 0.18 | 0.08 | 0.44 | 0.23 | 0.38 |
| 13 | Paid Up Equity Share Capital (Face Value of the share - ₹. 2/- each) | 19.26 | 19.26 | 19.26 | 19.26 | 19.26 | 19.26 |
| 14 | Reserve excluding Revaluation Reserves as per balance sheet of previous accounting year | | | | | | 998.32 |
| 15 | Earnings Per Share (EPS) (in ₹.) (not annualised*) | | | | | | |
| | a) Basic | *6.06 | *4.43 | *4.94 | *18.21 | *9.52 | 17.44 |
| | b) Diluted | *6.06 | *4.43 | *4.94 | *18.21 | *9.52 | 17.44 |
| 16 | Capital Redemption Reserve | 2.34 | 2.34 | 2.34 | 2.34 | 2.34 | 2.34 |
| 17 | Net Worth | 1,105.97 | 1,044.79 | 938.83 | 1,105.97 | 938.83 | 1,016.98 |
| 18 | Paid up debt capital / Outstanding debt | 766.71 | 724.55 | 483.45 | 766.71 | 483.45 | 477.83 |
| 19 | Debt Service Coverage Ratio (DSCR) (not annualised*) | *7.73 | *7.62 | *8.54 | *1.30 | *5.84 | 7.82 |
| 20 | Interest Service Coverage Ratio (ISCR) (not annualised*) | *8.35 | *9.39 | *9.37 | *10.62 | *5.39 | 8.37 |
| 21 | Debt Equity Ratio | 0.69 | 0.69 | 0.51 | 0.69 | 0.51 | 0.47 |
| 22 | Current Ratio | 1.08 | 1.09 | 1.25 | 1.08 | 1.25 | 1.17 |
| 23 | Long term debt to working capital | 0.80 | 0.75 | 0.63 | 0.80 | 0.63 | 0.61 |
| 24 | Current liability ratio | 0.92 | 0.92 | 0.84 | 0.92 | 0.84 | 0.90 |
| 25 | Bad debts to Account receivable ratio | - | - | - | - | - | 0.02 |
| 26 | Total debt to total assets | 0.16 | 0.16 | 0.13 | 0.16 | 0.13 | 0.11 |
| 27 | Debtors turnover (No. of days) | 55.75 | 60.50 | 51.71 | 59.94 | 61.23 | 60.40 |
| 28 | Inventory turnover (No. of days) | 85.14 | 87.48 | 77.41 | 83.10 | 96.14 | 78.45 |
| 29 | Operating margin (%) | 5.86% | 5.43% | 6.01% | 5.88% | 5.36% | 5.73% |
| 30 | Net profit margin (%) | 3.26% | 2.69% | 3.13% | 3.27% | 2.40% | 2.76% |

Indicates amount less than ₹ 1 Lakh



NOTES:

- 1 The Audit Committee has reviewed and the Board of Directors has approved the above results at their respective meetings held on January 31, 2023
- 2 Financial Results of Blue Star Limited (Standalone Information)

₹ In Crores

| PARTICULARS | STANDALONE | | | | | |
|----------------------------|---------------|------------|------------|-------------------|------------|------------|
| | QUARTER ENDED | | | NINE MONTHS ENDED | | YEAR ENDED |
| | (UNAUDITED) | | | (UNAUDITED) | | (AUDITED) |
| | 31.12.2022 | 30.09.2022 | 31.12.2021 | 31.12.2022 | 31.12.2021 | 31.03.2022 |
| Revenue from operations | 1,648.59 | 1,411.14 | 1,328.13 | 4,907.63 | 3,376.87 | 5,376.99 |
| Profit/(Loss) before tax | 70.10 | 40.80 | 57.87 | 202.10 | 104.53 | 195.75 |
| Profit after tax | 52.09 | 30.12 | 38.05 | 149.52 | 68.37 | 127.74 |
| Total Comprehensive Income | 52.11 | 30.04 | 37.99 | 149.88 | 68.06 | 127.74 |

- 3 The Group continues to monitor the economic effects of COVID-19 on its business. Based on the current evaluation by the management, the carrying amounts of the assets are considered recoverable.
- 4 The Code on Social Security, 2020 ('the Code') received presidential assent on September 28, 2020. However, the date on which the Code will come into effect has not yet been notified. The Group will record any related financial impact of the Code in the books of account, in the period(s) in which the Code becomes effective.
- 5 Additional disclosure as per Regulation 52(4) of SEBI (Listing Obligations and Disclosure Requirements), Regulation 2015.
 - i The Group has allotted unsecured redeemable non-convertible debentures (NCDs) on June 1, 2020. Total Non-Convertible Debenture of the Company outstanding as on December 31, 2022 are Rs.175 crore.
 - ii Net worth as per section 2(57) of the Companies Act, 2013
 DSCR = [Earnings before interest and Tax] / [Interest expenses + Principal repayments made during the period for long term loans]
 ISCR = [Earnings before Interest and Tax] / Interest expenses
 Debt / Equity Ratio = Total Debt (Non-current borrowings + current borrowings) / Equity
 Current Ratio = Current Assets / Current Liabilities
 Long term debt to working capital = [Non-Current Borrowings + Current Maturities of Non-Current Borrowings] / [Current Assets less Current Liabilities (Excluding Current Maturities of Non-Current Borrowings)]
 Current liability ratio = Current liabilities / Total liabilities
 Bad debts to Account receivable ratio = Bad debts / Average gross account receivable
 Total debt to total assets = Total debt (Non-current borrowings + current borrowings) / Total assets
 Debtors turnover (no. of days) = Average Debtors for the period / Turnover for the period X Number of days in reporting period.
 Inventory turnover (no. of days) = Average Inventory for the period / Cost of Goods Sold for the period X Number of days in reporting period.
 Operating margin (%) = Operating EBITDA (Profit before tax - Other income + Finance charges + Depreciation) / Revenue from operations X 100
 Net profit margin (%) = Profit/(Loss) for the period / Total income X 100
- 6 The Group has capitalised new capacities including plant and machinery and factory buildings in the current financial period. Based on review of the expected pattern of consumption of future economic benefits embodied in the Group's Property, Plant and Equipment by the management with the help of an external expert, it is concluded that 'straight line' method of depreciation fairly reflects the pattern in which such benefits from use of the assets are expected to be consummated. Accordingly, the depreciation method has been changed from 'written down value' method to 'straight line method' with effect from October 1, 2022 and accounted as change in accounting estimate in accordance with Ind AS 8, Accounting Policies, Changes in Accounting Estimates and Errors. Depreciation for the quarter and nine months ended December 31, 2022, is lower by Rs 10.80 crores due to aforesaid change of the method.
- 7 Previous periods' / year's figures have been regrouped / rearranged wherever necessary.

Date : January 31, 2023
Place : Mumbai

www.bluestarindia.com



For BLUE STAR LIMITED

Vir S. Advani
Vice Chairman and Managing Director
(DIN : 01571278)

BLUE STAR LIMITED

UNAUDITED SEGMENT WISE REVENUE, RESULTS & CAPITAL EMPLOYED FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2022

₹ in Crores

| SR. NO. | PARTICULARS | Consolidated | | | | | |
|---------|---|--------------------------------------|--------------------------------------|--------------------------------------|--|--|---------------------------------|
| | | QUARTER ENDED (UNAUDITED) 31.12.2022 | QUARTER ENDED (UNAUDITED) 30.09.2022 | QUARTER ENDED (UNAUDITED) 31.12.2021 | NINE MONTHS ENDED (UNAUDITED) 31.12.2022 | NINE MONTHS ENDED (UNAUDITED) 31.12.2021 | YEAR ENDED (AUDITED) 31.03.2022 |
| I | SEGMENT REVENUE | | | | | | |
| | a. Electro- Mechanical Projects and Commercial Air Conditioning Systems | 1,000.09 | 959.07 | 829.85 | 2,752.59 | 2,058.49 | 3,194.46 |
| | b. Unitary Products | 701.90 | 524.79 | 609.68 | 2,350.90 | 1,569.76 | 2,603.77 |
| | c. Professional Electronics and Industrial Systems | 86.21 | 92.38 | 66.69 | 231.27 | 169.75 | 247.35 |
| | TOTAL SEGMENT REVENUE | 1,788.20 | 1,576.24 | 1,506.22 | 5,334.76 | 3,798.00 | 6,045.58 |
| II | SEGMENT RESULT | | | | | | |
| | PROFIT BEFORE INTEREST & TAX | | | | | | |
| | a. Electro- Mechanical Projects and Commercial Air Conditioning Systems | 71.68 | 60.72 | 52.41 | 177.57 | 118.98 | 194.82 |
| | b. Unitary Products | 51.83 | 32.40 | 38.78 | 175.36 | 83.81 | 155.86 |
| | c. Professional Electronics and Industrial Systems | 10.96 | 13.80 | 12.75 | 30.67 | 28.15 | 42.49 |
| | TOTAL SEGMENT RESULT | 134.49 | 106.92 | 103.95 | 383.60 | 230.94 | 393.17 |
| | Less: i) Interest and Other Financial Charges | 13.92 | 12.09 | 11.56 | 36.63 | 33.47 | 46.40 |
| | ii) Un-allocable Expenditure | 40.17 | 37.25 | 22.43 | 107.83 | 60.90 | 95.96 |
| | PROFIT BEFORE SHARE OF PROFIT/(LOSS) OF JOINT VENTURE | 80.40 | 57.58 | 69.96 | 239.14 | 136.57 | 249.31 |
| III | SEGMENT ASSETS | | | | | | |
| | a. Electro- Mechanical Projects and Commercial Air Conditioning Systems | 2,089.80 | 1,956.45 | 1,706.46 | 2,089.90 | 1,706.46 | 1,860.72 |
| | b. Unitary Products | 1,707.39 | 1,490.40 | 1,390.67 | 1,707.39 | 1,390.67 | 1,655.44 |
| | c. Professional Electronics and Industrial Systems | 254.55 | 194.06 | 155.70 | 254.55 | 155.70 | 156.42 |
| | d. Un-allocable Corporate Assets | 823.19 | 770.29 | 583.22 | 823.19 | 583.22 | 640.06 |
| | TOTAL SEGMENT ASSETS | 4,875.03 | 4,411.20 | 3,836.05 | 4,875.03 | 3,836.05 | 4,312.64 |
| IV | SEGMENT LIABILITIES | | | | | | |
| | a. Electro- Mechanical Projects and Commercial Air Conditioning Systems | 1,594.09 | 1,543.78 | 1,297.56 | 1,594.09 | 1,297.56 | 1,527.92 |
| | b. Unitary Products | 1,059.61 | 769.84 | 821.68 | 1,059.61 | 821.68 | 999.10 |
| | c. Professional Electronics and Industrial Systems | 216.06 | 174.65 | 141.73 | 216.06 | 141.73 | 142.22 |
| | d. Un-allocable Corporate Liabilities | 895.55 | 874.39 | 632.79 | 895.55 | 632.79 | 622.86 |
| | TOTAL SEGMENT LIABILITIES | 3,765.31 | 3,362.66 | 2,893.76 | 3,765.31 | 2,893.76 | 3,292.10 |
| V | CAPITAL EMPLOYED (Segment Assets - Segment Liabilities) | | | | | | |
| | a. Electro- Mechanical Projects and Commercial Air Conditioning Systems | 495.81 | 412.67 | 408.90 | 495.81 | 408.90 | 332.80 |
| | b. Unitary Products | 647.78 | 720.56 | 568.99 | 647.78 | 568.99 | 656.34 |
| | c. Professional Electronics and Industrial Systems | 38.49 | 19.41 | 13.97 | 38.49 | 13.97 | 14.20 |
| | d. Un-allocable Corporate Assets less Liabilities | (72.36) | (104.10) | (49.57) | (72.36) | (49.57) | 17.20 |
| | TOTAL CAPITAL EMPLOYED IN THE COMPANY | 1,109.72 | 1,048.54 | 942.29 | 1,109.72 | 942.29 | 1,020.54 |

Note :

- 1 Based on the "management approach" as defined in Ind AS 108-Operating Segments, the Chief Operating Decision Maker evaluates the Company's performance and allocates resources based on an analysis of various performance indicators by business segments. Accordingly, information has been presented along these business segments.
- 2 Unitary product segment is seasonal in nature.
- 3 Previous periods' / year's figures have been regrouped / rearranged wherever necessary.



For BLUE STAR LIMITED

Vir S. Advani

Date : January 31, 2023
Place : Mumbai

Vir S. Advani
Vice Chairman and Managing Director
(DIN : 01571278)

INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM STANDALONE FINANCIAL RESULTS

TO THE BOARD OF DIRECTORS OF BLUE STAR LIMITED

1. We have reviewed the accompanying Statement of Unaudited Standalone Financial Results of Blue Star Limited (the "Company"), for the quarter and nine months ended December 31, 2022 (the "Statement"), being submitted by the Company pursuant to the requirements of Regulation 33 and Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
2. This Statement, which is the responsibility of the Company's Management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India, and in compliance with Regulation 33 and Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India (ICAI). A review of interim financial information consists of making inquiries, primarily of the Company's personnel responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under section 143(10) of the Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
4. Based on our review conducted as stated in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 and Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For **DELOITTE HASKINS & SELLS LLP**
Chartered Accountants
Firm's Registration No. 117366W/W-100018



Samir R. Shah
Partner

Membership No. 101708

UDIN: 23101708BGYJAH6984

Place : Mumbai
Date : January 31, 2023

BLUE STAR LIMITED
Registered Office : Kasturi Buildings, Mohan T. Advani Chowk, Jamshedji Tata Road, Mumbai 400 020,
CIN No.: L28920MH1949PLC006670, Telephone No +91 22 6665 4000, Fax No. +91 22 6665 4152
UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2022

₹ In Crores

| SR. NO. | PARTICULARS | QUARTER ENDED (UNAUDITED) | QUARTER ENDED (UNAUDITED) | QUARTER ENDED (UNAUDITED) | NINE MONTHS ENDED (UNAUDITED) | NINE MONTHS ENDED (UNAUDITED) | YEAR ENDED (AUDITED) |
|---------|--|---------------------------|---------------------------|---------------------------|-------------------------------|-------------------------------|----------------------|
| | | 31.12.2022 | 30.09.2022 | 31.12.2021 | 31.12.2022 | 31.12.2021 | 31.03.2022 |
| 1 | Income | | | | | | |
| | Revenue from operations | 1,648.59 | 1,411.14 | 1,328.13 | 4,907.63 | 3,376.87 | 5,376.99 |
| | Other Income | 5.53 | 8.28 | 11.82 | 23.07 | 30.85 | 36.10 |
| | Total Income | 1,654.12 | 1,419.42 | 1,339.95 | 4,930.70 | 3,407.72 | 5,413.09 |
| 2 | Expenses | | | | | | |
| | a) Cost of materials consumed (including direct project and service cost) | 1,172.22 | 1,002.37 | 931.01 | 3,288.77 | 2,135.26 | 3,379.01 |
| | b) Purchase of Stock In Trade | 191.87 | 153.73 | 255.90 | 631.87 | 555.27 | 888.41 |
| | c) Changes in Inventories of Finished Goods, Stock-in-Trade and work-in-progress | (77.40) | (63.84) | (145.62) | (73.71) | (74.23) | (48.60) |
| | d) Employee Benefits Expense | 123.68 | 116.48 | 105.60 | 356.05 | 305.52 | 421.90 |
| | e) Depreciation and Amortisation Expense | 14.75 | 23.80 | 20.37 | 60.18 | 59.04 | 80.49 |
| | f) Finance Cost | 15.86 | 13.93 | 12.95 | 42.32 | 36.66 | 51.41 |
| | g) Other Expenses | 143.03 | 130.35 | 101.86 | 423.12 | 285.67 | 444.72 |
| | Total Expenses | 1,584.02 | 1,378.62 | 1,282.08 | 4,728.60 | 3,303.19 | 5,217.34 |
| 3 | Profit before tax (1-2) | 70.10 | 40.80 | 57.87 | 202.10 | 104.53 | 195.75 |
| 4 | Tax Expense | | | | | | |
| | i) Current tax | 16.41 | 11.13 | 14.22 | 52.53 | 25.32 | 48.01 |
| | ii) Deferred tax | 1.80 | (0.45) | 5.60 | 0.05 | 10.84 | 20.00 |
| | Total Tax Expense | 18.01 | 10.68 | 19.82 | 52.58 | 36.16 | 68.01 |
| 5 | Profit for the periods/year, (3-4) | 52.09 | 30.12 | 38.05 | 149.52 | 68.37 | 127.74 |
| | Other Comprehensive Income | | | | | | |
| | A. (i) Items that will not be reclassified to profit/(loss) | 0.03 | (0.11) | (0.08) | 0.48 | (0.47) | # |
| | (ii) Income Tax relating to items that will not be reclassified to Profit and Loss | (0.01) | 0.03 | 0.02 | (0.12) | 0.16 | - |
| 6 | Other Comprehensive Income | 0.02 | (0.08) | (0.06) | 0.36 | (0.31) | # |
| 7 | Total Comprehensive Income for the periods / year (5+6) | 52.11 | 30.04 | 37.99 | 149.88 | 68.06 | 127.74 |
| 8 | Paid Up Equity Share Capital (Face Value of the share - ₹ 2/- each) | 19.26 | 19.26 | 19.26 | 19.26 | 19.26 | 19.26 |
| 9 | Reserve excluding Revaluation Reserves as per balance sheet of previous accounting year | | | | | | 989.05 |
| 10 | Earnings Per Share (EPS) (in ₹) (not annualised*) | | | | | | |
| | a) Basic | 5.41 | 3.13 | 3.95 | 15.52 | 7.10 | 13.26 |
| | b) Diluted | 5.41 | 3.13 | 3.95 | 15.52 | 7.10 | 13.26 |
| 11 | Capital Redemption Reserve | 2.34 | 2.34 | 2.34 | 2.34 | 2.34 | 2.34 |
| 12 | Net Worth | 1,061.29 | 1,009.18 | 947.98 | 1,061.29 | 947.98 | 1,007.71 |
| 13 | Paid up debt capital / Outstanding debt | 665.20 | 684.20 | 595.26 | 685.20 | 595.26 | 539.94 |
| 14 | Debt Service Coverage Ratio (DSCR) (not annualised*) | 6.38 | 5.57 | 6.75 | 1.13 | 1.55 | 5.88 |
| 15 | Interest Service Coverage Ratio (ISCR) (not annualised*) | 6.38 | 5.57 | 6.75 | 7.55 | 1.55 | 5.88 |
| 16 | Debt Equity Ratio | 0.65 | 0.68 | 0.63 | 0.65 | 0.63 | 0.54 |
| 17 | Current Ratio | 1.02 | 1.05 | 1.19 | 1.19 | 1.19 | 1.12 |
| 18 | Long term debt to working capital | 0.73 | 0.55 | 0.80 | 0.73 | 0.80 | 0.69 |
| 19 | Current liability ratio | 0.98 | 0.97 | 0.85 | 0.98 | 0.85 | 0.92 |
| 20 | Bad debts to Account receivable ratio | - | - | - | - | - | 0.03 |
| 21 | Total debt to total assets | 0.16 | 0.17 | 0.16 | 0.16 | 0.16 | 0.13 |
| 22 | Debtors turnover (No. of days) | 49.05 | 55.47 | 46.89 | 54.60 | 57.62 | 58.76 |
| 23 | Inventory turnover (No. of days) | 85.34 | 94.00 | 85.99 | 85.02 | 105.80 | 86.26 |
| 24 | Operating margin (%) | 5.77% | 4.96% | 5.98% | 5.74% | 5.02% | 5.42% |
| 25 | Net profit margin (%) | 3.15% | 2.12% | 2.84% | 3.03% | 2.01% | 2.36% |

Indicates amount less than ₹ 1 Lakh

NOTES:

- The Audit Committee has reviewed and the Board of Directors has approved the above results at their respective meetings held on January 31, 2023.
- The Company continues to monitor the economic effects of COVID-19 on its business. Based on the current evaluation by the management, the carrying amounts of the assets are considered recoverable.
- The Code on Social Security, 2020 (the Code) received presidential assent on September 28, 2020. However, the date on which the Code will come into effect has not yet been notified. The Company will record any related financial impact of the Code in the books of account, in the period(s) in which the Code becomes effective.
- Additional disclosure as per Regulation 52(4) of SEBI (Listing Obligations and Disclosure Requirements), Regulation 2015.
 - The Company has allotted unsecured redeemable non-convertible debentures (NCDs) on June 1, 2020. Total Non-Convertible Debenture of the Company outstanding as on December 31, 2022 are Rs. 175 crore.
 - Net worth as per section 2(57) of the Companies Act, 2013
 DSCR = [Earnings before Interest and Tax] / [Interest expenses + Principal repayments made during the period for long term loans]
 ISCR = [Earnings before Interest and Tax] / Interest expenses
 Debt / Equity Ratio = Total Debt (Non-current borrowings + current borrowings) / Equity
 Current Assets / Current Liabilities
 Long term debt to working capital = [Non-Current Borrowings + Current Maturities of Non-Current Borrowings] / [Current Assets less Current Liabilities (Excluding Current Maturities of Non-Current Borrowings)]
 Current liability ratio = Current liabilities / Total liabilities
 Bad debts to Account receivable ratio = Bad debts / Average gross account receivable
 Total debt to total assets = Total debt (Non-current borrowings + current borrowings) / Total assets
 Debtors turnover (no. of days) = Average Debtors for the period / Turnover for the period X Number of days in reporting period.
 Inventory turnover (no. of days) = Average Inventory for the period / Cost of Goods Sold for the period X Number of days in reporting period.
 Operating margin (%) = Operating EBITDA (Profit before tax - Other income + Finance charges + Depreciation) / Revenue from operations X 100
 Net profit margin (%) = Profit/(Loss) for the period / Total income X 100
- The Company has capitalised new capacities including plant and machinery and factory buildings in the current financial period. Based on review of the expected pattern of consumption of future economic benefits embodied in the Company's Property, Plant and Equipment by the management with the help of an external expert, it is concluded that 'straight line' method of depreciation fairly reflects the pattern in which such benefits from use of the assets are expected to be consumed. Accordingly, the depreciation method has been changed from 'written down value' method to 'straight line method' with effect from October 1, 2022 and accounted as change in accounting estimate in accordance with Ind AS 8, Accounting Policies, Changes in Accounting Estimates and Errors. Depreciation for the quarter and nine months ended December 31, 2022, is lower by Rs 10.12 crores due to aforesaid change of the method.
- From FY23, the Company is availing the prescribed tax rate provision applicable under section 115BAA of the Income Tax Act, 1961.
- Previous periods' / year's figures have been regrouped / rearranged wherever necessary.

Date : January 31, 2023
Place : Mumbai

www.bluestarindia.com



Vir S. Advani

For BLUE STAR LIMITED
Vir S. Advani
Vice Chairman and Managing Director
(DIN : 01571278)

PRESS RELEASE

Blue Star's Q3FY23 Net Profit increases by 22.79% to Rs 58.41 crores, Revenue for the quarter increases by 18.72% to Rs 1788.20 crores

With healthy order inflows in the B2B segment and robust demand in the B2C segment, Blue Star maintained the growth momentum and ended the quarter on a healthy note with good financial performance across all segments.

Consolidated Financial Performance for Q3FY23

- The Company's Revenue from Operations increased by 18.72% to Rs 1788.20 crores for the quarter ended December 31, 2022, on a consolidated basis, compared to Rs 1506.22 crores during the same period in the previous year.
- The Operating Profit (PBIDTA excluding Other Income and Finance Income) for the quarter was Rs 104.71 crores compared to Rs 90.59 crores in Q3FY22.
- During the current financial period the Company has capitalized new capacities including plant and machinery and factory buildings. The Company was hence required to review the expected pattern of consumption of future economic benefits embodied in Property, Plant and Equipment. After the review it was decided to change the depreciation method from 'Written Down Value' method to 'Straight Line Method' with effect from October 1, 2022. This led to a lower depreciation charge for the quarter by Rs 10.80 crores.
- Net Profit for the quarter was Rs 58.41 crores compared to Rs 47.57 crores in Q3FY22.

- Other Income for Q3FY23 was Rs 5.16 crores compared to Rs 13.38 crores in Q3FY22. Other Income for Q3FY22 was higher on account of a subsidy received for one of the Company's manufacturing plants.
- The Tax expense for the quarter was Rs 21.64 crores compared to Rs 22.75 crores in Q3FY22.
- Earnings per share (not annualized) for Q3FY23 (Face value of Rs 2.00) was Rs 6.06 compared to Rs 4.94 in Q3FY22.
- Carried Forward Order Book as on December 31, 2022, grew by 47.27% to a record Rs 4861.99 crores compared to Rs 3301.33 crores as on December 31, 2021.
- Net Borrowing as on December 31, 2022, stood at Rs 395.85 crores (net debt equity ratio of 0.36) compared to Rs 165.11 crores as at December 31, 2021 (net debt equity ratio of 0.18). During the current financial period the Company and its subsidiary Blue Star Climatech Limited have invested in capacity expansion projects which has caused the debt levels to increase.

Consolidated Segment Performance for Q3FY23

- Revenue from the Electro-Mechanical Projects and Commercial Air Conditioning Systems segment grew by 20.51% to Rs 1000.09 crores in Q3FY23 compared to Rs 829.85 crores in Q3FY22. The Segment Result for Q3FY23 grew by 36.77% to Rs 71.68 crores compared to Rs 52.41 crores in Q3FY22. In the Electro-Mechanical Projects business, the Company continued to witness healthy order inflows from all segments including Infrastructure, Factories and Data Centers. The Company booked significant orders from the newly entered Railway Electrification segment. In the Commercial Air Conditioning business, revenue growth and the consequent scale impact enabled improvement in margins.
- Unitary Products revenue grew by 15.13% to Rs 701.90 crores in Q3FY23 compared to Rs 609.68 crores in Q3FY22. The Segment Result grew by 33.65% to Rs 51.83 crores in Q3FY23 compared to Rs 38.78 crores in Q3FY22. In the Room Air Conditioner business, despite subdued festive demand, the business registered growth with channels beginning to stock up for the upcoming season in the month of

December. The Commercial Refrigeration business continued to witness traction across all segments with a substantial increase in consumption levels. Demand from Tier 3, 4 and 5 cities, was strong enabling growth in revenue for this business.

- The Professional Electronics and Industrial Systems Business revenue grew by 29.27% to Rs 86.21 crores in Q3FY23 compared to Rs 66.69 crores in Q3FY22 driven by strong demand for Healthcare solutions on the backdrop of increasing awareness and investments in the Healthcare sector. The demand for Non-Destructive Testing business from the Industrial sector and Data Security Solutions from the BFSI sector also continued to be encouraging. Segment Result was Rs 10.98 crores compared to Rs 12.76 crores in Q3FY22.

Consolidated Financial Performance for the nine months ended December 31, 2022

- For the nine months ended December 31, 2022, the Company reported Revenue from Operations of Rs 5,334.76 crores compared to Rs 3798.00 crores over the same period in the previous year, a growth of 40.46%.
- Operating Profit (PBIDTA excluding Other Income and Finance Income) was Rs 313.61 crores compared to Rs 203.52 crores during the same period last year.
- Net Profit for the nine months ended December 31, 2022, at Rs 175.40 crores has crossed the Net Profit of Rs 168.00 crores earned for the full year ended March 31, 2022. Net Profit for the nine months ended December 31, 2021, was Rs 91.73 crores.

Outlook

Vir S. Advani, Vice Chairman & Managing Director, Blue Star Limited adds, "This is the fifth consecutive quarter of good performance, and we expect to maintain the growth momentum in the coming quarters as well. We will continue to stay focused on rejigging our product portfolio in line with customer preferences, deepening our distribution penetration in the domestic market and expansion of our footprint in international

geographies. Simultaneously, we will continue to invest in enhancing our R&D capabilities, manufacturing capacity expansion and various programs to mitigate the supply chain risks in order to improve our competitiveness. We are optimistic about the prospects for the fourth quarter.”

Place: Mumbai

Date: January 31, 2023

*For additional information, please contact: R S Priya, Senior General Manager-Corporate Communications & Marketing Services, Blue Star Limited. Email: rspriya@bluestarindia.com
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