



Ref: KL/SEC/2022-23/110

Date: 2nd February, 2023

To,
The Manager- Listing
National Stock Exchange of India Limited,
Exchange Plaza, Bandra Kurla Complex,
Bandra (E), Mumbai-400 051

To,
The Manager- Listing
BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai- 400 001

NSE Symbol: KAMDHENU

BSE Scrip Code: 532741

Sub: Press Release-Financial Highlights for Q3 FY23.

Dear Sir/Madam,

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith Press Release of the Kamdhenu Limited (**"the Company"**) regarding performance of the Company for the 3rd Quarter and Nine Months period ended on 31st December, 2022.

We request you to kindly take the same on records.

Thanking you,

Yours faithfully,

For Kamdhenu Limited

**Khem Chand,
Company Secretary & Compliance Officer**

Encl: a/a



KAMDHENU LIMITED

STRONG Q3 & 9M FY23 FINANCIAL PERFORMANCE

Investor Release : 2nd February, Gurugram

Kamdhenu Limited, India's largest manufacturer and seller of branded TMT Bars, in the retail segment, has declared its Unaudited Financial Results for the Quarter & nine months ended 31st December 2022

Particulars (Rs. Crs.)	Q3 FY23	Q3 FY22	YoY	9M FY23	9M FY22	YoY
Revenue from Operations	182.7	149.0	+23%	565.2	414.4	+36%
EBITDA	17.1	10.7	+60%	44.8	35.7	+26%
Profit Before Tax	16.1	9.0	+80%	40.5	32.3	+25%
Profit After Tax	12.0	6.6	+83%	30.3	25.4	+19%

Particulars (Rs. Crs.)	Q3 FY23	Q3 FY22	YoY	9M FY23	9M FY22	YoY
Revenue from Own Facilities	147.3	113.8	+29%	455.7	327.3	+39%
Revenue from Royalty Income	30.0	23.2	+29%	83.7	67.3	+25%
Franchise Volumes (In Lakh MT)	7.65	6.12	+25%	21.77	17.78	+22%

- RoE stood at 26% as on 31st December 2022
- RoCE stood at 35% as on 31st December 2022

Update on Fund Raising:

- Shareholders of the Company in their Extraordinary general meeting held on 9th December 2022, has considered and approved to create, offer, issue and allot Convertible Warrants on preferential basis, in one or more tranches, up to maximum of 50,00,000 Warrants entitling the Proposed Allottees to exercise option to convert and get allotted one Equity Share of face value of Rs. 10/- each fully paid-up against each warrant, within 18 months from the date of allotment of warrants at a price of Rs. 141/- or such other higher price as may be ascertained by the Statutory or Regulatory Authorities, to the persons belonging to Promoter Group and Non-Promoters entities.
- Application for in-principal approval is pending with BSE and NSE



Objectives of the Fund Raising:

- Acquiring stake strategically in some of the franchisee units so as to re-model the franchisee business of the company
- Enhancing the brand position and corporate image to leverage the overall brand premium in the steel market so as to generate the higher royalty income
- Reduction in debt in order to make the company debt free
- Other general corporate purposes

Commenting on the results and performance, Mr. Satish Kumar Agarwal, Chairman & Managing Director said:

“We have delivered strong performance in Q3 & 9M FY23. Revenues grew of 23% YoY to Rs. 182.7 crores, EBITDA grew by 60% YoY to Rs. 17.1 crores and PAT growth of 83% YoY to Rs. 12.0 crores for Q3 FY23.

For 9M FY23, the Company reported revenue growth of 36% YoY to Rs. 565.2 crores, EBITDA growth of 26% YoY to Rs. 44.8 crores and PAT growth of 19% YoY to Rs. 30.3 crores.

The domestic steel demand growth continues to remain healthy, driven by renewed thrust on infrastructure development and pick-up in the real estate and construction activities. With a boom in the Indian iron and steel industry, the TMT Steel Bar Market has been increasing at a fast rate with a significant growth rate over the years, and it is likely to increase significantly in the coming decade.

The Government’s push towards infrastructure creation is leading to further increase in domestic demand for steel. With the wide portfolio of products from TMT bars and structural steel we are well established to cater to any demand going ahead. Effective operation management and an asset-light franchisee model gives us a competitive edge in the market. Furthermore, the Company intends to introduce new products, doing business with more franchisees and dealers, and increase margins.

We command a dominant market share in the organized retail segment of steel industry. With our strong brand, marketing and distribution network and unique asset light model, we are well placed to capture any opportunities in future.

Post demerger of Paints business from Kamdhenu Limited to Kamdhenu Colour and Coatings Limited, its holding company – Kamdhenu Ventures Limited got listed on 24th January 2023 on the Stock Exchanges. The demerger will help streamline business initiatives of the group, which will help create shareholder value.”



About Kamdhenu Limited

Kamdhenu Limited was founded in 1994 with a vision to provide Best Quality TMT Bars at Best Price. Today, led by Mr. Satish Kumar Agarwal, the company is the market leader in branded TMT Bars and 'Kamdhenu TMT Bar' is the largest selling TMT Bar in India, in the retail segment with brand sales turnover of ~Rs. 16,000 crores. Kamdhenu follows franchisee business model to bring more transparency and dynamism to the operations of the company. Kamdhenu has committed chain of over 12,500 dealers and distributors in India out of which 8,500 are exclusive for steel business. Kamdhenu being TMT expert has also launched earthquake resistant 'Kamdhenu PAS10000 Steel' and 'Kamdhenu Nxt TMT Bar'. It has been conferred with India Power Brand 2016 & 2019-20, Asia's Most Promising Brand – 2016, World's Best Brand 2015 and 2017-18 among Asia & GCC for Steel as well as Paints. Kamdhenu Ltd. is a ISO 9001:2015 certified company, it is listed on NSE & BSE.

Pursuant to the Scheme of Arrangement became effective, the Paint Business (Demerged Business) of Kamdhenu Limited have been transferred to and vested with Kamdhenu Colour and Coatings Limited with effect from 1st April 2022, which is a 100% subsidiary of Kamdhenu Ventures Limited.

For further information, please contact

Company : Kamdhenu Limited

CIN: L27101HR1994PLC092205



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Safe Harbor

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.