

**August 19, 2020**

**National Stock Exchange of India Ltd**  
Exchange Plaza, 5th Floor  
Plot No:C/1, G Block  
Bandra Kurla Complex, Bandra (E)  
Mumbai – 400 051  
Scrip: RAMCOSYS

**BSE Ltd.,**  
Corporate Relationship Department  
Phiroze Jeejeebhoy Towers  
Dalal Street, Mumbai – 400 001  
Scrip: 532370

Dear Sir/Madam,

**Sub: Press Release**

Please find enclosed the press release, titled “**Ramco Systems wins Two awards at the 2020 ISG Paragon Awards™ Asia Pacific**” which is being released to the press from our end.

The aforesaid intimation is also being hosted on the website of the Company [www.ramco.com](http://www.ramco.com).

Kindly take on record the same.

Thanking you,

Yours sincerely,  
**For RAMCO SYSTEMS LIMITED**

**VIJAYA RAGHAVAN N E**  
**COMPANY SECRETARY**

Encl: As above

**Ramco Systems Limited**

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United Kingdom | Germany | Switzerland | South Africa | Sudan  
[www.ramco.com](http://www.ramco.com)

## Ramco Systems wins Two awards at the 2020 ISG Paragon Awards™ Asia Pacific

For Enabling Digital Transformation at Cobham Aviation Services  
And ERP Transformation of Norske Skog Australasia

**Chennai, INDIA / Melbourne, AUSTRALIA – August 19, 2020** – Global enterprise software provider, [Ramco Systems](#) announced today that it has won the ‘Transformation’ Award with Cobham Aviation Services for delivering digital transformation and the ‘Collaboration’ Award with Norske Skog Australasia for enabling ERP transformation at the [2020 ISG Paragon Awards, APAC](#).

The Paragon Awards were established by ISG (Information Services Group), a leading global advisory firm, to celebrate and promote relationships within the sourcing community that have demonstrated high-performance leadership and best practices in the sourcing and service management fields. Ramco had earlier won the 2018 Paragon Awards for Imagination along with Viadux Pty Limited for their joint digital transformation project as well as the 2015 Paragon Awards for Innovation along with NorskeSkog Australasia for its Cloud ERP integrated with Asset Management implementation.



This year, two of Ramco’s client projects were recognized and awarded.

**Cobham Aviation Services**, a leading aviation solution provider, successfully implemented a three-phase transformation program with Ramco Systems, first performing engineering transformation and financial transformation before moving on to the current and perpetual phase of digital transformation. Cobham Aviation Services and Ramco Systems reached the digital transformation stage in 24 months, performing a cultural transformation that spanned across geographies and aligned People, Processes and Technology more closely with the business vision. Cobham went live with the entire solution across Australia, in 11 locations, with 54 Maintenance Centres. Today, it manages 50+ aircrafts, 78000+ parts, 70+ warehouses, 3000+ suppliers; and an average of 3500 daily transactions, on Ramco Aviation application.

**Norske Skog Australasia**, the leading producer of newsprint and magazine paper in ANZ, successfully collaborated with Ramco Systems to transform its ERP system over a period of five years. The transformation resulted in several exceptional business outcomes for Norske Skog Australasia, such as reduction of operating costs, reduction of invoice processing time, and seamless integration of acquired businesses into the cloud ERP platform without any capex, with both teams accomplishing with zero disruption.

Acknowledging the awards, **Virender Aggarwal, CEO, Ramco Systems**, said, “The ISG Paragon awards recognize organizations which have helped their clients realize phenomenal business benefits. It is a moment of great pride to win two awards for Transformation and Collaboration from ISG, this year.

Our focus on infusing AI/ ML into every aspect of enterprise application and leveraging best practices to address business pain points and deliver desired outcome has ensured that we win the trust of leading businesses. Our technical expertise is augmented by our collaborative relationship with our clients, which strengthens our professional partnerships. While Ramco Aviation ERP has helped Cobham Aviation Services modernize and standardize its business operations across its entities, our collaboration with Norske Skog Australasia has ensured transformational outcome for the organization.”

**About Ramco Systems:**

Ramco is a next-gen enterprise software player disrupting the market with its multi-tenant cloud and mobile-based enterprise software in HR and Global Payroll, ERP and M&E MRO for Aviation. Part of the USD 1 billion Ramco Group, Ramco Systems focuses on Innovation and Culture to differentiate itself in the marketplace. On the Innovation front, Ramco has been focusing on moving towards Active ERP leveraging Artificial Intelligence and Machine Learning by building features such as **Talk It** - which allows transactions to be carried out by simple voice commands, **Bot it** – which allows users to complete transactions using natural conversations; **Mail It** – transact with the application by just sending an email; **HUB It** - a one screen does it all concept built to address all activities of a user; **Thumb It** – mobility where the system presents users with option to choose rather than type values and **Prompt It** – a cognitive ability which will let the system complete the transaction and prompts the user for approval.

With 1800+ employees spread across 24 offices, globally, Ramco follows a flat and open culture where employees are encouraged to share knowledge and grow. No Hierarchies, Cabin-less Offices, Respect work and not titles, among others are what makes the team say, Thank God it's Monday!

**Only APAC vendor to be positioned in Gartner Magic Quadrant for ERP, Cloud Financials, Cloud HCM and EAM;**  
**Leader in NelsonHall's NEAT Matrix for Next Gen Payroll Services;**  
**Winner Global Payroll Transformation Project of the Year – 2019 by Global Payroll Association;**  
**Winner of 2018 ISG Paragon Awards Australia, for 'Best Imagination' Award**

For more information, please visit <http://www.ramco.com/aviation>

Follow Ramco on Twitter [@ramcosystems](https://twitter.com/ramcosystems) / [@ramcoaviation](https://twitter.com/ramcoaviation) and stay tuned to <http://blogs.ramco.com>

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