



09<sup>th</sup> November 2024

**The General Manager,**  
**Department of Corporate Services**  
**Bombay Stock Exchange Ltd (BSE)**  
Phiroze Jheejheebhoy Towers,  
Dalal Street,  
Mumbai - 400 001.  
**Scrip Code - 543308**  
**ISIN: INE967H01025**

**The Manager,**  
**Listing Department**  
**National Stock Exchange of India Limited,**  
Exchange Plaza, 5th Floor,  
Plot No. C/1, 'G' Block,  
Bandra - Kurla Complex,  
Mumbai - 400 051.  
**Symbol - KIMS**  
**ISIN: INE967H01025**

Dear Sir,

**Sub: Press Release on the unaudited (Standalone & Consolidated) financial results of the Company for the 02<sup>nd</sup> quarter and half-year ended 30<sup>th</sup> September 2024.**

With reference to the above-stated subject, please find enclosed herewith the Press Release on the unaudited (Standalone & Consolidated) financial results of the Company for the 02<sup>nd</sup> quarter and half-year ended 30<sup>th</sup> September 2024.

The same will also be available on the website of the Company at <https://www.kimshospitals.com/investors/Disclosures> under Regulation 46 of SEBI (LODR) Regulations, 2015/Financial Information/Press Release.

We request you to take this on record.

Thanking you,

Yours truly,

**For Krishna Institute of Medical Sciences Limited**

**MANTHA**  
**SHANKER UMA**

Digitally signed by  
MANTHA SHANKER UMA  
Date: 2024.11.09  
16:05:44 +05'30'

**Umashankar Mantha**  
**Company Secretary & Compliance Officer**

Enclosed: As above

**Krishna Institute of Medical Sciences Limited**

D.No.: 1-8-31/1, Minister Road, Secunderabad - 500 003, Telangana, India  
Phone: +91 40 4488 5000/4488 5184 | Fax: +91-40-27840980 | [kimshospitals.com](http://kimshospitals.com)  
CIN: L55101TG1973PLC040558



**Press Release**

**09<sup>th</sup> November 2024, Hyderabad, India**

- **Consolidated Revenue of INR 782 Cr, a growth of 19.4% on YoY and 12.9% on QoQ basis.**
- **Consolidated EBITDA of INR 223 Cr, a growth of 23.8% on YoY and 21.2% on QoQ basis.**

The Board of Directors of Krishna Institute of Medical Sciences Limited (KIMS Hospitals) today approved the financial results for the period ending 30<sup>th</sup> September 2024. A snapshot of Consolidated Financial and Operational highlights is as follows:

- Gross revenue of INR 782 Cr, a growth of 19.4% on YoY and 12.9% on QoQ basis.
- EBITDA of INR 223 Cr, a growth of 23.8% on YoY and 21.2% on QoQ basis.
- EBITDA margin at 28.5% vs. 27.5% in Q2 FY24 and 26.6% in Q1 FY25.
- EBITDA Margin (excluding Other Income) stands at 28.1% vs. 27.2% in Q2 FY24 and 26.1% in Q1 FY25.
- PAT at INR 121 Cr in Q2 FY25 against INR 101 Cr and INR 95 Cr in Q2 FY24 and Q1 FY25 respectively.
- Consolidated EPS of INR 3, a growth of 16.7% on YoY and 24.0% on QoQ basis.
- Cash and Cash Equivalents (*includes Cash, Bank balance, Deposits with maturity less than 12 months and Investment in Mutual funds*) at INR 90 Cr as on Q2 FY25.

### Financial Highlights - Consolidated:

- Consolidated Revenue from Operations grew by 19.1% on a YoY and 12.9% on a QoQ basis to INR 777 Cr
- Consolidated EBITDA (Pre-INDAS) grew by 25.5% on a YoY and 24.4% on QoQ basis to 220 Cr
- Consolidated EBITDA (Pre-INDAS and excluding Other Income) Margin stands at 27.6%, growth of 1.2% YoY and 2.6% QoQ.

Details in the table below:

*Amt in Crs*

Particulars	Consolidated - FY25 Q2 Results				
	Q2 FY25	Q1 FY25	Q2 FY24	QoQ	YoY
Total Income	782.3	693.0	655.4		
Less : Other Income	5.0	4.6	2.9		
<b>Revenue from Operations</b>	<b>777.3</b>	<b>688.4</b>	<b>652.5</b>	<b>12.9%</b>	<b>19.1%</b>
PBT*	162.2	127.1	138.7	27.6%	16.9%
Add : Interest	19.9	17.9	8.9		
Add : Depreciation	41.0	39.0	32.6		
<b>Reported EBITDA (Incl. other income) as per Financials</b>	<b>223.1</b>	<b>183.9</b>	<b>180.2</b>	<b>21.3%</b>	<b>23.8%</b>
Less : Other Income	5.0	4.6	2.9		
Less : INDAS	3.4	7.4	5.1		
<b>EBITDA Pre INDAS &amp; Excl. Other Income</b>	<b>214.7</b>	<b>171.9</b>	<b>172.3</b>	<b>24.9%</b>	<b>24.6%</b>
EBITDA % to Revenue from Operations	27.6%	25.0%	26.4%		

\*PBT are excluding one-time items of -Share of loss of associate of Rs.0.22mn in Q2 FY24

### Operational Highlights – Consolidated

- ARPOB grew by 22.9% and a slight decline by 0.5% on YoY and QoQ basis respectively
- ARPP grew by 9.7% and 0.7% on YoY and QoQ basis respectively
- IP Volume grew by 9.1% and 12.2% on YoY and QoQ basis respectively

Details in the table below:

Group

Particulars	FY25 Q1 Results				
	Q2 FY25	Q1 FY25	Q2 FY24	QoQ	YoY
IP Volumes	55,741	49,674	51,115	12.2%	9.1%
OP Volumes	4,73,989	4,21,367	4,22,499	12.5%	12.2%
ARPOB (Rs)	38,263	38,458	31,140	-0.5%	22.9%
ARPP(Rs)	1,40,316	1,39,398	1,27,959	0.7%	9.7%

## **Clinical Achievements:**

### **KIMS Secunderabad**

- KIMS Secunderabad is the first unit in India and one among very few centers in the world to do DUAL CART CD19& BCMA which is a beacon of light for many cancer patients.
- A remarkable medical milestone was achieved by successfully performing a liver transplant using a minimally invasive surgical technique on a 63 year old patient suffering from Liver cirrhosis.
- A 37 year old woman with 4 liters of blood in her abdomen because of Dengue related internal bleeding was successfully operated and discharged.
- A 27 year old woman defeated cervical cancer and became a mother at KIMS Cuddles. Doctors conducted a successful procedure of removing a cancerous portion and preserving the uterus.
- Dr Madhu Devershetty Surgical oncologist and Robotic surgeon and his team completed 100 robotic whipple's for pancreatic and Periampullary carcinoma.

### **KIMS SUNSHINE BEGUMPET**

- The first-ever Episealer knee implant surgery in Telangana and AP states was done. This revolutionary procedure marks a new era in personalised joint care, offering hope to patients suffering from severe Knee Cartilage injuries.

### **KIMS Cuddles Kondapur**

- The hospital recently reached the landmark of having successfully done 300 Robotic Joint Replacement surgeries.
- A 12 year old boy from Raipur Chhattisgarh suffering from a rare infection known as RICKETTSIAL was successfully treated.

### **KIMS Saveera Anantapur**

- A 50 year old woman was given a new lease of life by successfully placing a stent using high definition intravascular ultrasound (HD IVUS).
- A rare and life threatening case of Acute Mesenteric Ischemia (AMI) in a 45 year old woman who had Gangrene affecting 300 cms of the small bowel was successfully treated.

### **KIMS Kurnool**

- A 74 year old woman with Diabetes and hypertension faced a life- threatening condition when blood clots blocked the artery of the small intestine was successfully operated and discharged.
- With the new treatment method ROTAPRO ROTABLATION, KIMS doctors successfully performed an advanced procedure on a 73 year old patient with a severe heart attack.

#### KIMS Cuddles – Kurnool

- A balloon angioplasty was performed on a baby just within 3 hours of its birth. The baby was successfully discharge subsequently.

#### KIMS Nagpur

- A 26 year young man who was critically injured with a bullet in the chest was successfully treated at KIMS hospital, Nagpur. The bullet injury penetrated the lungs, got lodged behind the heart and was near a vertebral bone and a large aorta.

#### KIMS ICON – VIZAG

- A 68 year old was successfully treated for three complex neurovascular conditions in a single session. These conditions included a ruptured brain aneurysm with Carotico Cavernous fistula (CCF) and a blockage in a brain blood vessel.

Announcing Q2 FY25 results, **Dr. B Bhaskar Rao, CMD, KIMS Hospitals**, said:

*“The second quarter has been an extremely busy and productive one on multiple fronts for us. Our unit in Nashik went live this quarter and we are happy to say that we have started our first hospital in Kerala at Kannur. All our units are working to their optimal capacity to meet the rush of patients across all geographies. We have been focusing on ensuring that our mission to provide affordable and accessible quality healthcare reaches everyone effectively. We are confident and on track to achieve our targets for FY 25.*”

#### **About KIMS Hospitals:**

KIMS Hospitals is one of the largest corporate healthcare groups in India with hospitals in Telangana, Andhra Pradesh, and Maharashtra, providing multi-disciplinary integrated healthcare services, with a focus on tertiary and quaternary healthcare at an affordable cost. Our network of 16 hospitals and over 5000 beds is spread across Telangana (Secunderabad, Kondapur, Gachibowli, and Begumpet), Andhra Pradesh (Nellore, Rajahmundry, Srikakulam, Ongole, Vizag - 2 units, Anantapur, Guntur and Kurnool), Maharashtra (Nagpur and Nashik) and Kerala (Kannur). Our new units, under construction, include 2 hospitals in Bangalore and one in Mumbai. We offer a bouquet of comprehensive healthcare services across 25 specialties including cardiac sciences, oncology, neurosciences, gastric sciences, orthopedics, organ transplantation, renal sciences, and mother & child care.