

21st June, 2022

BSE Ltd. Phiroze Jeejeebhoy Towers, 25th Floor, Dalal Street, Mumbai 400001 Scrip Code: 504220

National Stock Exchange of India Ltd. "Exchange Plaza" Bandra-Kurla Complex Bandra (East), Mumbai 400051 Symbol: WSI

Dear Sir,

Sub: Letter of Offer made by Acquirers

We herewith forward the Letter of Offer received from M/s. Saffron Capital Advisors Private Limited with respect to open offer triggered by Acquirers.

For your information and records.

Thanking You,

Yours faithfully, for W.S. Industries (India) Limited

B. Swaminathan Company Secretary



Website : wsindustries.in

Dept E-mail: accounts@wsinsulators.com



# **Saffron Capital Advisors Private Limited**

605, Sixth Floor, Centre Point, Andheri Kurla Road J.B. Nagar, Andheri (East), Mumbai - 400059

Tel.: +91-22-49730394

Email: info@saffronadvisor.com Website: www.saffronadvisor.com CIN No.: U67120MH2007PTC166711

June 20, 2022

To, W.S. Industries (India) Limited 108, Mount Poonamalee Road Porur Chennai – 600116 Tamil Nadu, India

Dear Sir,

Sub: Proposed Open Offer by Mr. C K Venkatachalam ("Acquirer 1"), Mr. C K Balasubramaniam ("Acquirer 2"), Mr. S Anandavadivel ("Acquirer 3"), Mr. S Aravindan ("Acquirer 4"), Mr. S Nagarajan ("Acquirer 5"), Mr. Prakash K.V ("Acquirer 6") and Trineva Infra Projects Private Limited ("Acquirer 7") (Collectively Referred to as "Acquirers") to acquire upto 80,33,000 Equity shares of ₹ 10/- each for cash at a price of ₹ 12.50 (Rupees Twelve and Fifty Paise only) per Equity Share aggregating upto ₹ 10,04,12,500/- (Ten Crores Four Lakhs Twelve Thousand and Five Hundred only), to the Public shareholders of W.S. Industries (India) Limited ("Target Company") in accordance with the extant Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011 ("Takeover Regulations") ("Open Offer").

We have been appointed as 'Manager' to the captioned Open Offer by the Acquirers in terms of regulation 12(1) of the Takeover Regulations. In this regard, we are enclosing herewith a copy of Letter of Offer dated June 15, 2022, ("LOF") duly signed by the Power of Attorney Holder Mr. S Nagarajan (for himself and Acquirers 1, 2, 3, 4 and 6 under Specific Power of Attorney dated April 30, 2022) and Mr. C K Venkatachalam, on behalf of the Acquirer 7.

In case of any clarification required, please contact the person as mentioned below:

<b>Contact Person</b>	Designation	Telephone No.	E-mail Id
Gaurav Khandelwal	Vice President	+91-22-49730394	gaurav@saffronadvisor.com
Pooja Jain	Assistant Company Secretary and Compliance Officer		pooja@saffronadvisor.com

We request you to kindly consider the attachments as good compliance and disseminate it on your website.

# For Saffron Capital Advisors Private Limited



Gaurav Khandelwal Vice President Equity Capital Markets Encl: a/a

# LETTER OF OFFER ("LOF")

# THIS DOCUMENT IS IMPORTANT AND REQUIRES YOUR IMMEDIATE ATTENTION

This Letter of Offer is being sent to you as a shareholder(s) of W.S. Industries (India) Limited ("Target Company"). If you require any clarifications about the action to be taken, you may consult your stock broker or an investment consultant or the Manager to the Offer or the Registrar to the Offer (as defined herein below). In the event you have recently sold your Equity Shares in the Target Company, please hand over the Letter of Offer to the purchaser of the Equity Shares or the member of the stock exchange through whom the said sale was effected.

#### OPEN OFFER BY

Mr. C K Venkatachalam ("Acquirer 1") residing at F-1, No. 28, Legrange, AK Block, TAS Enclave, Shanthi Colony, Anna Nagar, Chennai – 600040; Tamil Nadu, India; Tel: +91 94444 02000; Email: <a href="mailto:ckw@trineva.in">ckw@trineva.in</a>;

Mr. C K Balasubramaniam ("Acquirer 2") residing at Green Field, Nachatra Clasic, Villa No.-23, SF No. 240 and 241, R Mohan Nagar, Kalapatti, Coimbatore – 641048, Tamil Nadu, India; Tel: +91 99429 25352; Email: balackb@gmail.com;

Mr. S Anandavadivel ("Acquirer 3") residing at 50/20, CASA Major Road, Egmore, Chennai – 600008, Tamil Nadu, India; Tel: +91 99949 04444; Email: <a href="mailto:anandavadivel@gmail.com">anandavadivel@gmail.com</a>;

Mr. S Aravindan ("Acquirer 4") residing at 6/276, Surya Garden, Trichy Main Road, Vagurampatti, Namakkal – 637002, Tamil Nadu, India; Tel: +91 77088 99944; Email: aravindan.vs@gmail.com;

Mr. S Nagarajan ("Acquirer 5") residing at 2-67, R.C. Middil Street, Keelamudimannarkottai, Kamuthi, Ramanathapuram – 623603, Tamil Nadu, India; Tel: +91 98421 27770; Email: spktenders@gmail.com;

Mr. Prakash K.V ("Acquirer 6") residing at O No. 2, N No. 7, Radhakrishnan Street, Thiyagaraya Nagar, Chennai – 600017, Tamil Nadu, India; Tel: +91 98408 40467; Email: <a href="mailto:kvprakash.pelican@gmail.com">kvprakash.pelican@gmail.com</a>; and Trineva Infra Projects Private Limited ("Acquirer 7") having

Registered Office at: SY No. 28/4, Katha No. 596/461, 3rd Floor Sidda Pura, Whitefield Main Road, Bangalore – 560056, Karnataka, India; Tel: +91 8028541111; Fax: NA; Email: <a href="mailto:info@trineva.in">info@trineva.in</a>; Corporate Identification Number: U45309KA2018PTC110264 (Acquirer 1, Acquirer 2, Acquirer 3, Acquirer 4, Acquirer 5, Acquirer 6 and Acquirer 7 hereinafter collectively referred to as "Acquirers")

To the Eligible Shareholder(s) of

# W.S. INDUSTRIES (INDIA) LIMITED ("Target Company")

Registered Office: 108, Mount Poonamalee Road, Porur, Chennai – 600116, Tamil Nadu, India; Tel: +91 44 24354754;
Fax: NA; Email: sectl@wsinsulators.com; Website: www.wsindustries.in/KYC;
Corporate Identification Number: L29142TN1961PLC004568;

to acquire upto <u>80.33.000</u> (Eighty Lacs Thirty Three Thousand only) fully paid Equity Shares of face value of <u>₹ 10/-</u> each ("Offer Shares") representing <u>26%</u> (Twenty Six per cent) of the Emerging Voting Share Capital of the Target Company on a fully diluted basis, as of the tenth working day from the closure of the tendering period of the open offer, for cash at a price of ₹ 12.50/- (Rupees Twelve and Fifty Paise only) per equity share ("Offer Price").

#### **Please Note:**

- 1. This Offer is being made by the Acquirers pursuant to Regulations 3(1) and 4 of the Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011 and subsequent amendments thereto ("SEBI (SAST) Regulations").
- 2. This Open Offer is not conditional upon any minimum level of acceptance in terms of Regulation 19 of SEBI (SAST) Regulations.
- 3. This Open Offer is not a competing offer in terms of Regulation 20 of the SEBI (SAST) Regulations.
- 4. There has been no competing offer as on the date of this Letter of Offer.
- 5. To the best of the knowledge of the Acquirers, as on the date of this Letter of Offer, there are no statutory approvals required for the purpose of implementing this Offer. If any statutory approvals become applicable prior to the completion of the Offer, the Offer would also be subject to receipt of such statutory approvals.
- 6. If there is any upward revision in the Offer Price and/or Offer Size by the Acquirers, at any time upto 1 (one) working day prior to the commencement of the Tendering Period i.e. Monday, June 27, 2022, the same would be informed by way of a public announcement in the same newspapers where the original Detailed Public Statement appeared. Such revision in the Open Offer Price would be payable by the Acquirers for all the Offer Shares validly tendered anytime during the Tendering Period of the Open Offer. If the Offer is withdrawn pursuant to Regulation 23 of SEBI (SAST) Regulations, the same would be communicated within 2 (Two) working days by an announcement in the same newspapers in which the Detailed Public Statement was published.
- 7. A copy of the Public Announcement, the Detailed Public Statement, Draft Letter of Offer and Letter of Offer are also available on SEBI's website: www.sebi.gov.in.

All future correspondence, if any, should be addressed to the Manager to the Offer/ Registrar to the Offer at the address mentioned below:

SAFFRON	Integrated
• • • • energising ideas	Corporate Solutions Simplified
Saffron Capital Advisors Private Limited	Integrated Registry Management Services Private Limited
605, Sixth Floor, Centre Point, J.B. Nagar,	Kences Tower, II Floor, No.01, Ramakrishana Street,
Andheri (East), Mumbai - 400 059, India;	North Usman Road, T Nagar, Chennai – 600017,
Tel. No.: +91 22 49730394;	Tamil Nadu, India;
Fax No.: NA;	<b>Tel. No.:</b> +91 44 28140801 / 02 / 03;
Email id: openoffers@saffronadvisor.com;	Fax No.: +91 44 28142479;
Website: www.saffronadvisor.com;	Email: yuvraj@integratedindia.in;
Investor grievance: <a href="mailto:investorgrievance@saffronadvisor.com">investorgrievance@saffronadvisor.com</a> ;	Website: www.integratedindia.in;
SEBI Registration Number: INM000011211;	SEBI Registration: INR000000544;
Validity: Permanent	Contact Person: S Yuvraj
Contact Person: Gaurav Khandelwal/Pooja Jain	
OFFER OPEN ON: TUESDAY, JUNE 28, 2022	OFFER CLOSES ON: MONDAY, JULY 11, 2022

# SCHEDULE OF MAJOR ACTIVITIES OF THE OFFER

Activity	Original Schedule (Day and Date)	Revised Schedule (Day and Date)
Public Announcement (PA)	Saturday, April 30, 2022	Saturday, April 30, 2022
Publication of DPS in the newspapers	Monday, May 09, 2022	Saturday, May 07, 2022
Filing of the Draft Letter of Offer with SEBI	Tuesday, May 17, 2022	Friday, May 13, 2022
Last date for a competitive bid	Tuesday, May 31, 2022	Friday, May 27, 2022
Last date for SEBI observations on Draft Letter of	Tuesday, June 07, 2022	Friday, June 10, 2022
Offer (in the event SEBI has not sought	3,7	
clarifications or additional information from the		
Manager to the Offer)		
Identified Date*	Thursday, June 09, 2022	Tuesday, June 14, 2022
Letter of Offer to be dispatched to Eligible	Thursday, June 16, 2022	Tuesday, June 21, 2022
Shareholders	•	
Last Date by which the committee of the	Tuesday, June 21, 2022	Friday, June 24, 2022
independent directors of the Target Company shall		
give its recommendation		
Last date for revising the Offer price/ number of	Wednesday, June 22, 2022	Monday, June 27, 2022
shares		
Date of publication of Offer Opening Public	Wednesday, June 22, 2022	Monday, June 27, 2022
Announcement		
Date of commencement of Tendering Period	Thursday, June 23, 2022	Tuesday, June 28, 2022
(Offer Opening Date)		
Date of Expiry of Tendering Period (Offer Closing	Wednesday, July 06, 2022	Monday, July 11, 2022
Date)		
Last Date for completion of all requirements	Wednesday, July 20, 2022	Monday, July 25, 2022
including payment of consideration		

<sup>\*</sup> Identified Date is only for the purpose of determining the Equity Shareholders of the Target Company as on such date to whom the Letter of Offer would be sent by Email. It is clarified that all the equity shareholders holding Equity Shares of the Target Company (registered or unregistered) (except the Acquirers and Promoter and Promoter group of the Target Company) are eligible to participate in this Offer any time before the closure of this Offer.

#### I. RISK FACTORS RELATING TO THE TRANSACTION

The Board of Directors of Target Company in their meeting held on April 30, 2022 proposed to allot 46,34,224 (Forty Six Lacs Thirty Four Thousand Two Hundred and Twenty Four only) equity shares of face value of ₹ 10/- each at a price of ₹ 12.50 per equity shares for cash to the Acquirers by way of Preferential Allotment, in terms of Section 62 read with Section 42 of the Companies Act, 2013 and subject to compliance with applicable provisions of Chapter V of SEBI (ICDR) Regulations as amended. The approval from shareholders of Target Company and Stock Exchanges has been received on June 1, 2022 and June 6, 2022 respectively.

- To the best of the knowledge of the Acquirers, there are no statutory approvals required by the Acquirers to complete this Offer. However, in case of any such statutory approvals becomes applicable to the Acquirers at a later date before the expiry of the tendering period, this Offer shall be subject to such approvals and the Acquirers shall make the necessary applications for such statutory approvals. As per Regulation 18(11) of the SEBI (SAST) Regulations, SEBI may, if satisfied, that non-receipt of such approvals was not attributable to any willful default, failure or neglect on the part of the Acquirer(s) to diligently pursue such approvals, grant an extension of time for the purpose of completion of this Open Offer, subject to the Acquirer(s) agreeing to pay interest to the public shareholders for delay beyond 10th working day from the date of closure of tendering period, at such rate as may be specified by SEBI. Where the statutory or regulatory approvals extend to some but not all the public shareholders, the Acquirer(s) shall have the option to make payment of the consideration to such public shareholders in respect of whom no statutory or regulatory approvals are required in order to complete this Offer in respect of such public shareholders. Further, if delay occurs on account of willful default by the Acquirer(s) in obtaining the requisite approvals, regulation 17(9) of the SEBI (SAST) Regulations will also become applicable and the amount lying in the Escrow Account shall become liable for forfeiture.
- In terms of and in accordance with Regulation 23(1) of the SEBI (SAST) Regulations, if the conditions precedent and other conditions as stated in paragraph VII (B) are not satisfactorily complied with for reasons beyond the control of the Acquirers, the Open Offer would stand withdrawn. The Acquirers reserve the right to withdraw the Offer in accordance with Regulation 23(1)(a) of the SEBI (SAST) Regulations in the event the requisite statutory approvals that may be necessary at a later date are refused.
- If at a later date, any other statutory or regulatory or other approvals / no objections are required, the Open Offer would become subject to receipt of such other statutory or regulatory or other approvals / no objections.

#### II. RISKS RELATING TO THE OFFER

- This Open Offer is an offer to acquire not more than 26% of the Emerging Voting Share Capital of the Target Company from the eligible shareholders. In the case of equity shares tendered in the Open Offer by the eligible shareholders are more than the offer size, acceptance would be determined on a proportionate basis and hence there is no certainty that all the equity shares tendered by the eligible shareholders in the Open Offer will be accepted.
- In the event that either: (a) regulatory or statutory approvals are not received in time, (b) there is any litigation leading to a stay/injunction on the Offer or that restricts/restrains the Acquirers from performing their obligations hereunder, or (c) SEBI instructing the Acquirers not to proceed with the Offer, then the Offer process may be delayed beyond the schedule of activities indicated in this Letter of Offer. Consequently, the payment of consideration to the eligible shareholders whose equity shares are accepted under the Offer as well as the return of equity shares not accepted under the Offer by the Acquirers may get delayed. In case the delay is due to non-receipt of statutory approval(s), then in accordance with Regulation 18(11) of the SEBI (SAST) Regulations, SEBI may, if satisfied that non-receipt of approvals was not due to any willful default or negligence on the part of the Acquirers, grant an extension for the purpose of completion of the Offer subject to the Acquirers agreeing to pay interest to the validly tendering shareholders.
- The equity shares tendered in the Offer and documents will be held in the special account of the Clearing Corporation on behalf of eligible shareholders till the process of acceptance of tenders and the payment of consideration is completed. The shareholders will not be able to trade in such equity shares during such period. During such period, there may be fluctuations in the market price of the equity shares. The Acquirers make no assurance with respect to the market price of the equity

shares both during the period that the Offer is open and upon completion of the Offer and disclaims any responsibility with respect to any decision by the eligible shareholders on whether or not to participate in the Offer.

- The Acquirers and the Manager to the Offer accept no responsibility for statements made otherwise than in the Public Announcement, Detailed Public Statement, Draft Letter of Offer, Letter of Offer or in the pre and post offer advertisement or any materials issued by or at the instance of the Acquirers or the Manager to the Offer in relation to the Offer and anyone placing reliance on any other source of information (not released by the Acquirers, or the Manager to the Offer) would be doing so at his/her/their own risk.
- Eligible shareholders should note that the shareholders who tender the equity shares in acceptance
  of the Offer shall not be entitled to withdraw such acceptances during the tendering period even if
  the acceptance of the equity shares in this Offer and dispatch of consideration are delayed.
- This Letter of Offer has not been filed, registered or approved in any jurisdiction outside India. Recipients of this Letter of Offer resident in jurisdictions outside India should inform themselves of and observe any applicable legal requirements. This Offer is not directed towards any person or entity in any jurisdiction or country where the same would be contrary to the applicable laws or regulations or would subject the Acquirers or the Manager to the Offer to any new or additional registration requirements. This is not an offer for sale, or a solicitation of an offer to buy, in the United States of America and cannot be accepted by any means or instrumentality from within the United States of America.
- The eligible shareholders are advised to consult their respective tax advisors for assessing the tax liability pursuant to this Offer, or in respect of other aspects such as the treatment that may be given by their respective assessing officers in their case, and the appropriate course of action that they should take. The Acquirers and the Manager to the Offer do not accept any responsibility for the accuracy or otherwise of the tax provisions set forth in this Letter of Offer.
- This Offer is subject to completion risks as would be applicable to similar transactions.

# III. Risks relating to Acquirers and the Target Company

- Acquirers make no assurance with respect to the continuation of the past trend in the financial
  performance of the Target Company and make no assurance with respect to the future performance
  of the Target Company.
- The Acquirers cannot provide any assurance with respect to the market price of the equity shares of the Target Company before, during or after the Offer and the Acquirers expressly disclaim any responsibility or obligation of any kind (except as required by applicable law) with respect to any decision by any eligible shareholder on whether to participate or not to participate in the Offer.
- Pursuant to completion of this Open Offer, if the shareholding of the public shareholders in the Target Company falls below the minimum public shareholding requirement as per Rule 19A of the SCRR read with the Listing Regulations, the Acquirers will ensure that the Target Company satisfies the minimum public shareholding set out in Rule 19A of the SCRR in compliance with applicable laws, within the prescribed time, and in a manner acceptable to the Acquirers.

The risk factors set forth above are limited to the Offer and not intended to cover a complete analysis of all risks as perceived in relation to the Offer or in association with the Acquirers, but are only indicative and are not exhaustive. The risk factors do not relate to the present or future business or operations of the Target Company or any other related matters and are neither exhaustive nor intended to constitute a complete analysis of the risks involved in the participation in the Offer by an eligible shareholder. The eligible shareholders are advised to consult their stockbroker, or tax advisor or investment consultant, if any, for further risks with respect to their participation in the Offer.

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Acquirer 1	C K Venkatachalam residing at F-1, No. 28, Legrange, AK Block,	
Acquirer 1	TAS Enclave, Shanthi Colony, Anna Nagar, Chennai – 600040, Tamil	
	Nadu, India.	
Acquirer 2	C K Balasubramaniam residing at Green Field, Nachatra Clasic, Villa	
*	No23, SF No. 240 and 241, R Mohan Nagar, Kalapatti, Coimbatore	
	– 641048, Tamil Nadu, India.	
Acquirer 3	S Anandavadivel residing at 50/20, CASA Major Road, Egmore,	
	Chennai – 600008, Tamil Nadu, India.	
Acquirer 4	S Aravindan residing at 6/276, Surya Garden, Trichy Main Road,	
	Vagurampatti, Namakkal – 637002, Tamil Nadu, India.	
Acquirer 5	S Nagarajan residing at 2-67, R.C. Middil Street,	
	Keelamudimannarkottai, Kamuthi, Ramanathapuram – 623603,	
Acquirer 6	Tamil Nadu, India.  Prakash K.V residing at O No. 2, N No. 7, Radhakrishnan	
Acquirer 0	Street, Thiyagaraya Nagar, Chennai – 600017, Tamil Nadu, India.	
Acquirer 7	Trineva Infra Projects Private Limited having registered office at SY	
Tiequirer ,	No. 28/4, Katha No. 596/461, 3rd Floor Sidda Pura, Whitefield Main	
	Road, Bangalore – 560056, Karnataka, India.	
Acquirer(s)	Acquirer 1, Acquirer 2, Acquirer 3, Acquirer 4, Acquirer 5, Acquirer	
	6 and Acquirer 7 collectively referred to as Acquirers.	
Board of Directors	Board of Directors of the Target Company	
BSE	BSE Limited	
Buying Broker	Stock broker appointed by Acquirers for the purpose of this Open	
C	Offer i.e. Choice Equity Broking Private Limited	
Companies Act	The Companies Act, 1956 and the Companies Act, 2013 (to the extent applicable) as amended, substituted or replaced from time to time.	
Depositories	NSDL and CDSL	
Designated Stock Exchange	BSE Limited	
Detailed Public Statement/	Detailed Public Statement dated May 06, 2022 issued by the Manager	
DPS	to the Offer, on behalf of the Acquirers, in relation to the Offer and	
	published in all editions of Financial Express (English), Jansatta	
	(Hindi), Navshakti (Marathi) and Dina Kural (Tamil, Regional -	
	Registered Office of Company) on May 07, 2022, in accordance with	
	the Regulations 3(1) and 4 read with Regulations 13(4), 14 and 15(2)	
DIN	and other applicable regulations of the SEBI (SAST) Regulations.	
DIN DP	Director Identification Number Depository participant	
DLOF/Draft Letter of Offer	The Draft Letter of Offer dated May 13, 2022	
Emerging Voting Share	The Draft Letter of Offer dated May 13, 2022	
0 0	shall mean the total emerging voting equity share capital of the Target	
Capital Voting Share		
8 8	shall mean the total emerging voting equity share capital of the Target Company on a fully diluted basis as of the 10th (tenth) working day from the closure of the tendering period of the Open Offer, i.e. 3,08,94,831 equity shares.	
Capital  Eligible Shareholders / Public	shall mean the total emerging voting equity share capital of the Target Company on a fully diluted basis as of the 10th (tenth) working day from the closure of the tendering period of the Open Offer, i.e. 3,08,94,831 equity shares.  All owners (registered or unregistered) of equity shares of the Target	
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Capital  Eligible Shareholders / Public Shareholders  EPS	shall mean the total emerging voting equity share capital of the Target Company on a fully diluted basis as of the 10th (tenth) working day from the closure of the tendering period of the Open Offer, i.e. 3,08,94,831 equity shares.  All owners (registered or unregistered) of equity shares of the Target Company (except Acquirers and Promoter and Promoter Group members of the Target Company) are eligible to participate in the Offer any time before the closure of the Offer  Earnings Per Share calculated as profit after tax divided by number of equity shares issued.	
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Capital  Eligible Shareholders / Public Shareholders  EPS  Equity Share(s)/ Share(s)	shall mean the total emerging voting equity share capital of the Target Company on a fully diluted basis as of the 10th (tenth) working day from the closure of the tendering period of the Open Offer, i.e. 3,08,94,831 equity shares.  All owners (registered or unregistered) of equity shares of the Target Company (except Acquirers and Promoter and Promoter Group members of the Target Company) are eligible to participate in the Offer any time before the closure of the Offer  Earnings Per Share calculated as profit after tax divided by number of equity shares issued.  The fully paid up equity share(s) of the Target Company having a face value of ₹ 10 (Rupees Ten) per equity share.	
Capital  Eligible Shareholders / Public Shareholders  EPS	shall mean the total emerging voting equity share capital of the Target Company on a fully diluted basis as of the 10th (tenth) working day from the closure of the tendering period of the Open Offer, i.e. 3,08,94,831 equity shares.  All owners (registered or unregistered) of equity shares of the Target Company (except Acquirers and Promoter and Promoter Group members of the Target Company) are eligible to participate in the Offer any time before the closure of the Offer  Earnings Per Share calculated as profit after tax divided by number of equity shares issued.  The fully paid up equity share(s) of the Target Company having a face	
Capital  Eligible Shareholders / Public Shareholders  EPS  Equity Share(s)/ Share(s)	shall mean the total emerging voting equity share capital of the Target Company on a fully diluted basis as of the 10th (tenth) working day from the closure of the tendering period of the Open Offer, i.e. 3,08,94,831 equity shares.  All owners (registered or unregistered) of equity shares of the Target Company (except Acquirers and Promoter and Promoter Group members of the Target Company) are eligible to participate in the Offer any time before the closure of the Offer  Earnings Per Share calculated as profit after tax divided by number of equity shares issued.  The fully paid up equity share(s) of the Target Company having a face value of ₹ 10 (Rupees Ten) per equity share.  The issued, subscribed and paid up share capital of the Target Company as on the date of this Letter of Offer is ₹ 30,89,48,310 (Rupees Thirty Crores Eighty Nine Lacs Forty Eight Thousand Three	
Capital  Eligible Shareholders / Public Shareholders  EPS  Equity Share(s)/ Share(s)	shall mean the total emerging voting equity share capital of the Target Company on a fully diluted basis as of the 10th (tenth) working day from the closure of the tendering period of the Open Offer, i.e. 3,08,94,831 equity shares.  All owners (registered or unregistered) of equity shares of the Target Company (except Acquirers and Promoter and Promoter Group members of the Target Company) are eligible to participate in the Offer any time before the closure of the Offer  Earnings Per Share calculated as profit after tax divided by number of equity shares issued.  The fully paid up equity share(s) of the Target Company having a face value of ₹ 10 (Rupees Ten) per equity share.  The issued, subscribed and paid up share capital of the Target Company as on the date of this Letter of Offer is ₹ 30,89,48,310 (Rupees Thirty Crores Eighty Nine Lacs Forty Eight Thousand Three Hundred and Ten only) comprising of 3,08,94,831 (Three Crores	
Capital  Eligible Shareholders / Public Shareholders  EPS  Equity Share(s)/ Share(s)	shall mean the total emerging voting equity share capital of the Target Company on a fully diluted basis as of the 10th (tenth) working day from the closure of the tendering period of the Open Offer, i.e. 3,08,94,831 equity shares.  All owners (registered or unregistered) of equity shares of the Target Company (except Acquirers and Promoter and Promoter Group members of the Target Company) are eligible to participate in the Offer any time before the closure of the Offer  Earnings Per Share calculated as profit after tax divided by number of equity shares issued.  The fully paid up equity share(s) of the Target Company having a face value of ₹ 10 (Rupees Ten) per equity share.  The issued, subscribed and paid up share capital of the Target Company as on the date of this Letter of Offer is ₹ 30,89,48,310 (Rupees Thirty Crores Eighty Nine Lacs Forty Eight Thousand Three Hundred and Ten only) comprising of 3,08,94,831 (Three Crores Eight Lacs Ninety Four Thousand Eight Hundred and Thirty One)	
Eligible Shareholders / Public Shareholders  EPS  Equity Share(s)/ Share(s)  Equity Share Capital	shall mean the total emerging voting equity share capital of the Target Company on a fully diluted basis as of the 10th (tenth) working day from the closure of the tendering period of the Open Offer, i.e. 3,08,94,831 equity shares.  All owners (registered or unregistered) of equity shares of the Target Company (except Acquirers and Promoter and Promoter Group members of the Target Company) are eligible to participate in the Offer any time before the closure of the Offer  Earnings Per Share calculated as profit after tax divided by number of equity shares issued.  The fully paid up equity share(s) of the Target Company having a face value of ₹ 10 (Rupees Ten) per equity share.  The issued, subscribed and paid up share capital of the Target Company as on the date of this Letter of Offer is ₹ 30,89,48,310 (Rupees Thirty Crores Eighty Nine Lacs Forty Eight Thousand Three Hundred and Ten only) comprising of 3,08,94,831 (Three Crores Eight Lacs Ninety Four Thousand Eight Hundred and Thirty One) equity shares of face value of ₹ 10 each.	
Capital  Eligible Shareholders / Public Shareholders  EPS  Equity Share(s)/ Share(s)	shall mean the total emerging voting equity share capital of the Target Company on a fully diluted basis as of the 10th (tenth) working day from the closure of the tendering period of the Open Offer, i.e. 3,08,94,831 equity shares.  All owners (registered or unregistered) of equity shares of the Target Company (except Acquirers and Promoter and Promoter Group members of the Target Company) are eligible to participate in the Offer any time before the closure of the Offer  Earnings Per Share calculated as profit after tax divided by number of equity shares issued.  The fully paid up equity share(s) of the Target Company having a face value of ₹ 10 (Rupees Ten) per equity share.  The issued, subscribed and paid up share capital of the Target Company as on the date of this Letter of Offer is ₹ 30,89,48,310 (Rupees Thirty Crores Eighty Nine Lacs Forty Eight Thousand Three Hundred and Ten only) comprising of 3,08,94,831 (Three Crores Eight Lacs Ninety Four Thousand Eight Hundred and Thirty One) equity shares of face value of ₹ 10 each.  Escrow Agreement dated March 31, 2022 entered between the	
Eligible Shareholders / Public Shareholders  EPS  Equity Share(s)/ Share(s)  Equity Share Capital	shall mean the total emerging voting equity share capital of the Target Company on a fully diluted basis as of the 10th (tenth) working day from the closure of the tendering period of the Open Offer, i.e. 3,08,94,831 equity shares.  All owners (registered or unregistered) of equity shares of the Target Company (except Acquirers and Promoter and Promoter Group members of the Target Company) are eligible to participate in the Offer any time before the closure of the Offer  Earnings Per Share calculated as profit after tax divided by number of equity shares issued.  The fully paid up equity share(s) of the Target Company having a face value of ₹ 10 (Rupees Ten) per equity share.  The issued, subscribed and paid up share capital of the Target Company as on the date of this Letter of Offer is ₹ 30,89,48,310 (Rupees Thirty Crores Eighty Nine Lacs Forty Eight Thousand Three Hundred and Ten only) comprising of 3,08,94,831 (Three Crores Eight Lacs Ninety Four Thousand Eight Hundred and Thirty One) equity shares of face value of ₹ 10 each.  Escrow Agreement dated March 31, 2022 entered between the Acquirers, Escrow Agent and Manager to the Offer	
Eligible Shareholders / Public Shareholders  EPS  Equity Share(s)/ Share(s)  Equity Share Capital	shall mean the total emerging voting equity share capital of the Target Company on a fully diluted basis as of the 10th (tenth) working day from the closure of the tendering period of the Open Offer, i.e. 3,08,94,831 equity shares.  All owners (registered or unregistered) of equity shares of the Target Company (except Acquirers and Promoter and Promoter Group members of the Target Company) are eligible to participate in the Offer any time before the closure of the Offer  Earnings Per Share calculated as profit after tax divided by number of equity shares issued.  The fully paid up equity share(s) of the Target Company having a face value of ₹ 10 (Rupees Ten) per equity share.  The issued, subscribed and paid up share capital of the Target Company as on the date of this Letter of Offer is ₹ 30,89,48,310 (Rupees Thirty Crores Eighty Nine Lacs Forty Eight Thousand Three Hundred and Ten only) comprising of 3,08,94,831 (Three Crores Eight Lacs Ninety Four Thousand Eight Hundred and Thirty One) equity shares of face value of ₹ 10 each.  Escrow Agreement dated March 31, 2022 entered between the	

FEMA	The Foreign Exchange Management Act, 1999, as amended or
	modified from time to time
FII(s)	Foreign Institutional Investor(s), as defined under Section 115AD of
	the Income Tax Act, 1961 which includes sub-accounts of FIIs and if
	any Foreign Institutional Investor(s) have been reorganized as Foreign Portfolio Investors, such Foreign Portfolio Investors
Identified Date	Tuesday, June 14, 2022 i.e., the date falling on the 10 <sup>th</sup> (tenth) working
,	day prior to the commencement of the tendering period, for the
	purposes of determining the public shareholders to whom the Letter
Letter of Offer/LOF	of Offer shall be sent The Letter of Offer, duly incorporating SEBI's comments on the Draft
Letter of Offer/ LOT	Letter of Offer  Letter of Offer
Manager to the Offer	Saffron Capital Advisors Private Limited
NRI	Non-Resident Indian as defined in Foreign Exchange Management
NCDI	(Deposit) Regulations, 2000, as amended.
NSDL NSE	National Securities Depository Limited  National Stock Exchange of India Limited
OCB	Overseas Corporate Body, as defined under the Foreign Exchange
	Management (Deposit) Regulations, 2000.
Offer/Open Offer	80,33,000 (Eighty Lacs Thirty Three Thousand only) fully paid-up
	equity share of face value of ₹ 10/- each representing 26% of Emerging Voting Share Capital of the Target Company at a price of ₹
	12.50/- (Rupees Twelve and Fifty Paise only) per equity share payable
	in cash.
Offer Consideration	The maximum consideration payable under this Offer, assuming full
	acceptance, is ₹ 10,04,12,500 (Rupees Ten Crores Four Lacs Twelve
Offer Period	Thousand and Five Hundred only).  Period commencing from April 30, 2022 till the date on which the
Office Terror	payment of consideration to the public shareholders who have
	accepted the Offer is made, or the date on which Offer is withdrawn,
0.00	as the case may be.
Offer Price Offer Size / Offer Shares	₹ 12.50/- (Rupees Twelve and Fifty Paise only) per equity share. 80,33,000 (Eighty Lacs Thirty Three Thousand only) fully paid-up
Offer Size / Offer Shares	equity share of face value of ₹ 10/- each representing 26% of
	Emerging Voting Share Capital of the Target Company.
Preferential Allotment	shall mean allotment of 46,34,224 (Forty Six Lacs Thirty Four
	Thousand Two Hundred and Twenty Four Only) equity shares of the Target Company at a price of ₹ 12.50/- (Rupees Twelve and Fifty
	Paise only) for cash to the Acquirers in accordance with SEBI (ICDR)
	Regulations, as amended. The approval from shareholders of Target
	Company and Stock Exchanges has been received on June 1, 2022 and
Public Announcement/PA	June 6, 2022 respectively.  Public Announcement of the Open Offer made by the Manager to the
Tublic Announcement/IA	Offer on behalf of the Acquirers on April 30, 2022 in accordance with
	SEBI (SAST) Regulations.
Preference Share Capital	Preference Share Capital is ₹12,75,00,000 (Rupees Twelve Crores and
	Seventy Five Lacs Only) comprising of 12,75,000 (Twelve lacs and Seventy Five Thousand only) Redeemable and Cumulative Preference
	Shares of ₹ 100 each.
Promoter and Promoter Group	Shall mean Narayan Sethuramon, V Srinivasan*, Bluechip
	Investments Private Limited, Trala Electromech Systems Private
	Limited, Vensunar Private Limited, Galaxy Investments Private Limited and Suchitra Murali Balakrishnan
	*Note: Mr. V Srinivasan, Promoter of the Target Company expired on
	July 25, 2017. His shareholding in the Target Company is yet to be
nnr	transmitted to his legal heirs.
RBI	Reserve Bank of India Integrated Pagistry Management Services Private Limited
Registrar to the Offer SEBI	Integrated Registry Management Services Private Limited Securities and Exchange Board of India
SEBI Act	Securities and Exchange Board of India Act, 1992, as amended
SEBI (SAST) Regulations,	Securities and Exchange Board of India (Substantial Acquisition of
1997	Shares & Takeover) Regulations, 1997 and subsequent amendments
	thereof

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SEBI (SAST) Regulations	Securities and Exchange Board of India (Substantial Acquisition of		
	Shares & Takeover) Regulations, 2011 and subsequent amendments		
	thereof.		
Seller(s)	Collectively, Narayan Sethuramon, Bluechip Investments Private		
	Limited, Trala Electromech Systems Private Limited, Vensunar		
	Private Limited, Galaxy Investments Private Limited and Suchitra		
	Murali Balakrishnan.		
Selling Broker	Respective stock brokers of all eligible shareholders who desire to		
	tender their Shares under the Open Offer		
Stock Exchanges	BSE Limited and National Stock Exchange of India Limited		
SEBI LODR Regulations	Securities and Exchange Board of India (Listing Obligations and		
	Disclosure Requirements) Regulations, 2015 and subsequent		
	amendment thereto.		
SPA	Share Purchase Agreement dated April 30, 2022, executed between,		
	the Acquirers and Sellers to acquire 96,02,182 equity shares ("SPA"		
	<b>Shares</b> ") representing 31.08% of the Emerging Voting Share Capital		
	of the Target Company at a price of ₹ 12/- (Twelve only) per equity		
	share of the Target Company aggregating to ₹ 11,52,26,184/- (Rupees		
	Eleven Crores Fifty Two Lacs Twenty Six Thousand One Hundred		
	and Eighty Four only).		
Target Company	W.S. Industries (India) Limited having its registered office at 108,		
in gov company	Mount Poonamalee Road, Porur, Chennai – 600116, Tamil Nadu,		
	India.		
Tendering Period	Tuesday, June 28, 2022 to Monday, July 11, 2022		
Working Day	Working days of SEBI		
Working Day	Working days of SLDI		

"IT IS TO BE DISTINCTLY UNDERSTOOD THAT FILING OF THIS LETTER OF OFFER WITH SEBI SHOULD NOT IN ANY WAY BE DEEMED OR CONSTRUED THAT THE SAME HAS BEEN CLEARED, VETTED OR APPROVED BY SEBI. THIS LETTER OF OFFER HAS BEEN SUBMITTED TO SEBI FOR A LIMITED PURPOSE OF OVERSEEING WHETHER THE DISCLOSURES CONTAINED THEREIN ARE GENERALLY ADEQUATE AND ARE IN CONFORMITY WITH THE REGULATIONS. THIS REQUIREMENT IS TO FACILITATE THE SHAREHOLDERS OF W.S. INDUSTRIES (INDIA) LIMITED TO TAKE AN INFORMED DECISION WITH REGARD TO THE OFFER. SEBI DOES NOT TAKE ANY RESPONSIBILITY EITHER FOR FINANCIAL SOUNDNESS OF THE ACQUIRERS OR THE TARGET COMPANY WHOSE EOUITY SHARES/ CONTROL IS PROPOSED TO BE ACQUIRED OR FOR THE CORRECTNESS OF THE STATEMENTS MADE OR OPINIONS EXPRESSED IN THIS LETTER OF OFFER. IT SHOULD ALSO BE CLEARLY UNDERSTOOD THAT WHILE ACQUIRERS ARE PRIMARILY RESPONSIBLE FOR THE CORRECTNESS, ADEQUACY AND DISCLOSURE OF ALL RELEVANT INFORMATION IN THIS LETTER OF OFFER, THE MERCHANT BANKER IS EXPECTED TO EXERCISE DUE DILIGENCE TO ENSURE THAT THE ACQUIRERS DULY DISCHARGE THEIR RESPONSIBILITIES ADEQUATELY. IN THIS BEHALF AND TOWARDS THIS PURPOSE, THE MERCHANT BANKER, SAFFRON CAPITAL ADVISORS PRIVATE LIMITED HAS SUBMITTED A DUE DILIGENCE CERTIFICATE DATED MAY 13, 2022 TO SEBI IN ACCORDANCE WITH THE SEBI (SUBSTANTIAL ACQUISITION OF SHARES AND TAKEOVERS) REGULATIONS, 2011 AND SUBSEQUENT AMENDMENTS THEREOF. THE FILING OF THIS LETTER OF OFFER DOES NOT, HOWEVER, ABSOLVE THE ACQUIRERS FROM THE REQUIREMENT OF OBTAINING SUCH STATUTORY CLEARANCES AS MAY BE REQUIRED FOR THE PURPOSE OF THE OFFER."

#### A) Background of the Offer

- 1. This Open Offer is being made pursuant to the SPA entered into amongst the Sellers and the Acquirers and Preferential Allotment of equity shares to the Acquirers by the Target Company in accordance with Regulations 3(1) and 4 of the SEBI (SAST) Regulations and SEBI (ICDR) Regulations as a result of a direct substantial acquisition of equity shares and voting rights of the Target Company by the Acquirers.
- 2. On April 30, 2022, the Acquirers have entered into a SPA with the Sellers to acquire 96,02,182 (Ninety Six Lacs Two Thousand One Hundred and Eighty Two Only) equity shares ("SPA Shares") representing 31.08% of Emerging Voting Share Capital of the Target Company, at a price of ₹ 12/-(Twelve only) per equity share of the Target Company aggregating to ₹11,52,26,184/- (Rupees Eleven Crores Fifty Two Lacs Twenty Six Thousand One Hundred and Eighty Four only) payable in cash as below:

#### Salient features of SPA:

- The Sellers shall, post completion of takeover formalities, relinquish the management control in favor of the Acquirers.
- The Acquirers may, subject to payment of consideration exercise the option of appointing directors
  prior to the completion of the open offer after the expiry of 21 (twenty one) working days from the
  date of detailed public statement and complete the acquisition of sale shares and control over the
  company by depositing the Open Offer consideration.
- For some of the above terms more specifically defined in the SPA and other details of SPA, public shareholders of the Target Company may refer SPA, which would be available to them for inspection during the tendering period at the office of the Manager to the Offer.
  - 3. On April 30, 2022, Board of Directors of the Target Company have subject to approval of the shareholders and receipt of other statutory approvals, approved allotment of 46,34,224 (Forty Six Lacs Thirty Four Thousand Two Hundred and Twenty Four Only) equity shares of face value of ₹ 10 each at a price of ₹ 12.50/- (Rupees Twelve and Fifty Paise Only) for cash aggregating to ₹5,79,27,800/- (Rupees Five Crores Seventy Nine Lacs Twenty Seven Thousand and Eight Hundred Only) on a preferential basis to the Acquirers ("Preferential Allotment") as per the details given below:

Particulars	Number of equity shares to be allotted	Percentage of Emerging Voting Capital
Acquirer 1	5,14,914	1.67%
Acquirer 2	5,14,913	1.66%
Acquirer 3	5,14,914	1.67%
Acquirer 4	5,14,913	1.67%
Acquirer 5	10,29,828	3.33%
Acquirer 6	5,14,914	1.67%
Acquirer 7	10,29,828	3.33%
Total	46,34,224	15%

- 4. The approval from shareholders of Target Company and Stock Exchanges for the proposed Preferential Allotment has been received on June 1, 2022 and June 6, 2022 respectively. The Acquirers have deposited 100% of the total consideration payable to the public shareholders under this Offer in compliance with the Regulation 22 of the SEBI (SAST) Regulations. Accordingly, the Acquirers have consummated the SPA on June 10, 2022 upon expiry of 21 (Twenty-One) working days from the date of the DPS. Further, in accordance with Regulation 24(1) of the SEBI (SAST) Regulations, Acquirer 1, Acquirer 3 and Acquirer 5 have been appointed on the board of directors of the Target Company.
- 5. The Committee of Independent Directors of the Board of the Target Company, will come out with their recommendations for the Offer and the same shall be published in the newspapers where the Detailed Public Statement appeared latest by Friday, June 24, 2022.
- 6. The primary objective of the Acquirers are substantial acquisition of shares and voting rights in the Target Company and acquisition of management control of the Target Company. With the relevant experience in the infrastructure business, the Acquirers intend to extend the Target Company's

business into development of IT / ITES infrastructure on the property of the Target Company and also leverage the expertise of the Target Company in handling products / projects in the electrical industry.

- 7. The Offer Price is payable in cash, in accordance with Regulation 9 (1) of the SEBI (SAST) Regulations.
- 8. This Offer is not made pursuant to any indirect acquisition, arrangement or agreement and is not a conditional offer.
- 9. The Offer is not a result of global acquisition resulting in indirect acquisition of equity shares of the Target Company or Open Market Purchase.
- 10. The Acquirers confirms that they are not prohibited by SEBI from dealing in securities, in terms of directions issued under Section 11B of the SEBI Act or under any other regulation made under the SEBI Act.
- 11. The Sellers shall cease to be the Promoter and Promoter Group of Target Company and relinquish the management control of the Target Company in favor of the Acquirers.

#### B) Details of the proposed Offer:

- 1. The Public Announcement announcing the Open offer, under Regulations 3(1) and 4 was made on April 30, 2022 to BSE, NSE and a copy thereof was also filed with SEBI and sent to the Target Company at its registered office on April 30, 2022.
- 2. The Acquirers have published the DPS on May 7, 2022 which appeared in the following newspapers:

Sr. No.	Newspapers	Language	Editions
1	Financial Express	English	Nation wide
2	Jansatta	Hindi	Nation wide
3	Navshakti	Marathi	Regional
4	Dina Kural	Tamil	Registered Office of the Target Company

A copy of the DPS is also available on the SEBI's website: www.sebi.gov.in. Simultaneously, in accordance with the provisions of Regulation 14(4) of SEBI (SAST) Regulations, a copy of the DPS was sent through the Manager to the Offer to: (i) SEBI; (ii) BSE & NSE; and (iii) the registered office of the Target Company on May 7, 2022.

- 3. This Open Offer is being made to all the equity shareholders of Target Company other than Acquirers and members of Promoter and Promoter Group of the Target Company to acquire up to 80,33,000 (Eighty Lacs Thirty Three Thousand only) fully paid equity shares of the Target Company, of face value of ₹ 10/- each ("Offer Shares") representing 26% (Twenty Six Percent) of the Emerging Voting Share Capital of the Target Company, at a price of ₹ 12.50/- (Rupees Twelve and Fifty Paise Only) per share ("Offer Price"), aggregating to ₹ 10,04,12,500 (Rupees Ten Crores Four Lacs Twelve Thousand and Five Hundred only), ("Open Offer").
- 4. The Offer Price is payable in cash in accordance with Regulation 9(1)(a) of the SEBI (SAST) Regulations.
- 5. All equity shares validly tendered in the Open Offer will be acquired by the Acquirers in accordance with the terms and conditions set forth in this Letter of offer. In the event that the equity shares tendered in the Open Offer by the eligible shareholders are more than the offer size, the acquisition of equity shares from the eligible shareholders will be on a proportionate basis, as detailed in paragraph VIII of this Letter of Offer.
- 6. There are no partly paid-up equity shares in the Target Company.
- 7. This Offer is not conditional on any minimum level of acceptance and is not a competing offer in terms of Regulations 19 and 20 respectively of the SEBI (SAST) Regulations. Further, there is no competing offer as on the date of this Letter of Offer in terms of Regulation 20 of the SEBI (SAST) Regulations.

- 8. There is no differential pricing for this Offer.
- 9. There are no conditions as stipulated in the SPA, the meeting of which would be outside the reasonable control of the Acquirers, and in view of which the Offer might be withdrawn under Regulation 23(1) of the SEBI (SAST) Regulations.
- 10. The equity shares of the Target Company will be acquired by the Acquirers under the Offer as fully paid up, free from all lien, charges and encumbrances and together with the rights attached thereto, including all rights to dividend, bonus and rights offer declared thereof.
- 11. To the best of the knowledge and belief of the Acquirers, as on the date of this Letter of Offer, there are no statutory or other approvals required to implement the Offer other than as indicated in section VII B(1) of this Letter of Offer. If any other statutory approvals are required or become applicable prior to completion of the Offer, the Offer would be subject to the receipt of such other statutory approvals. The Acquirers will not proceed with the Offer in the event such statutory approvals are refused in terms of Regulation 23 of the SEBI (SAST) Regulations. In the event of withdrawal, a public announcement will be made within 2 (two) working days of such withdrawal, in the same newspapers in which the DPS has been published and such public announcement will also be sent to SEBI, BSE, NSE and to the Target Company at its registered office.
- 12. The Manager to the Offer does not hold any equity shares in the Target Company as on the date of appointment as Manager to the Offer and as on the date of this Letter of Offer. The Manager to the Offer further declares and undertakes that it shall not deal in the equity shares of the Target Company during the period commencing from the date of its appointment as Manager to the Offer till the expiry of 15 days from the date of closure of this Open Offer.
- 13. To the extent the post offer holding of the Acquirers exceeds the maximum permissible non-public shareholding in terms of Regulation 38 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, ("SEBI LODR Regulations") read with Securities Contract (Regulation) Rules, 1957, and subsequent amendments thereto ("SCRR"), the Acquirers undertake to reduce their shareholding to the level stipulated in the SCRR within the time and in the manner specified in the SCRR and SEBI LODR Regulations.
- 14. If the Acquirers acquire equity shares of the Target Company during the period of 26 (twenty six) weeks after the tendering period at a price higher than the Offer Price, then the Acquirers shall pay the difference between the highest acquisition price and the Offer Price, to all shareholders whose shares have been accepted in the Offer within 60 (sixty) days from the date of such acquisition. However, no such difference shall be paid in the event that such acquisition is made under another open offer under the SEBI (SAST) Regulations, or pursuant to Delisting Regulations, or open market purchases made in the ordinary course on the stock exchanges, not being negotiated acquisition of shares of the Target Company in any form.
- 15. Except the SPA Shares and Preferential Allotment, the Acquirers have not acquired any other equity shares of the Target Company after the date of PA, i.e. April 30, 2022 and upto the date of this Letter of Offer.

# IV. OBJECT OF THE ACQUISITION/ OFFER

- 1. The primary objective of the Acquirers for the above mentioned are substantial acquisition of shares and voting rights in the Target Company along with the management control of the Target Company. With the relevant experience in the infrastructure business, the Acquirers intend to extend the Target Company's business into development of IT / ITES infrastructure on the property of the Target Company and also leverage the expertise of the Target Company in handling products / projects in the electrical industry.
- 2. The Acquirers do not have any plans to alienate any significant assets of the Target Company whether by way of sale, lease, encumbrance or otherwise for a period of 2 (two) years except in the ordinary course of business. The Target Company's future policy for disposal of its assets, if any, within 2 (two) years from the completion of Offer will be decided by its Board of Directors, subject to the applicable provisions of the law and subject to the approval of the shareholders through special resolution passed by way of postal ballot in terms of Regulation 25(2) of SEBI (SAST) Regulations.

#### 1. INFORMATION ABOUT THE ACQUIRER 1:

- 1.1 Acquirer 1, aged 46 years, s/o Mr. C M Kulandaisamy is residing at F-1, No. 28, Legrange, AK Block, TAS Enclave, Shanthi Colony, Anna Nagar, Chennai 600040, Tamil Nadu, India; Tel: +91 9444402000; Email: ckv@trineva.in.
- 1.2 Acquirer 1 has completed his Bachelor of Technology from PSG College of Technology, Coimbatore.
- 1.3 Acquirer 1 is engaged in the business of Infrastructure & Roads.
- 1.4 The networth of Acquirer 1 as on March 31, 2022 is ₹ 7357.01 Lacs only (Rupees Seven Thousand Three Hundred Fifty Seven Lacs and One Thousand Only) and the same is certified by S Mohammed Hassan, Chartered Accountants (Membership No. 019159), having office at 59/1, Periyar Streets upstairs, Mandapam street corner, Erode 638001, India; Email id: mymoona89@yahoo.com; vide certificate dated March 31, 2022, bearing Unique Document Identification Number (UDIN) 22019159AGFJCT8913.
- 1.5 Acquirer 1 confirms that he has not been prohibited by SEBI from dealing in securities, in terms of the provisions of Section 11B of the SEBI Act, 1992, as amended ("SEBI Act") or under any other Regulation made under the SEBI Act.
- 1.6 Acquirer 1 confirms that he is not categorized as a "willful defaulter" in terms of Regulation 2(1) (ze) of the SEBI (SAST) Regulations.
- 1.7 Acquirer 1 confirms that he is not declared as a fugitive economic offender under Section 12 of the Fugitive Economic Offenders Act, 2018.
- 1.8 Acquirer 1 confirms that there are no pending litigations pertaining to securities market where he is made party to as on the date of this Letter of Offer.
- 1.9 Acquirer 1 doesn't belong to any group.
- 1.10 Acquirer 1 is not related to Acquirer 3, 4, 5 and 6. Acquirer 1 and Acquirer 2 are brothers. Acquirer 1 and Acquirer 3 are the Directors of Acquirer 7.

1.11 The details of the ventures promoted/controlled/managed by the Acquirer 1 is given hereunder:

Sr. No.	Name of the Entities	Туре	Nature of Interest	Percentage stake/holding
1.	Trineva Infra Projects Private Limited	Private Limited Company	Managing Director	23.10%
2.	CMK Promoters Private Limited	Private Limited Company	Director	50.00%
3.	Green Field Housing India Private Limited	Private Limited Company	Director	7.56%
4.	Trineva Properties LLP	Limited Liability Partnership	Designated Partner	25.00%
5.	CMK Agro Farm	Partnership Firm	Partner	50.00%
6.	CMK Turmeric Godown	Partnership Firm	Partner	33.33%
7.	GF Infra	Partnership Firm	Partner	8.20%
8.	RSK Associates	Partnership Firm	Partner	16.67%
9.	Sri Guhan Promoters	Partnership Firm	Partner	13.50%
10.	Magnum Investment	Partnership Firm	Partner	5.26%
11.	CMK Trading Company	Partnership Firm	Partner	33.33%
12.	PV Finance	Partnership Firm	Partner	16.67%
13.	CMK Projects Private Limited	Private Limited Company	Shareholder	13.43%
14.	W.S. Industries (India) Limited*	Listed Company	Additional Director	7.20%

(Source: www.mca.com and representation letter dated June 04, 2022 by Acquirer 1).

<sup>\*</sup>Acquirer 1 has been appointed on the board of Target Company w.e.f. June 10, 2022.

- 1.12 Except as mentioned under point #1.11 above, Acquirer 1 confirms that he does not hold any whole time directorship in any company including listed company.
- 1.13 Acquirer 1 hereby undertakes and confirms that the entities mentioned under point # 1.11 above are not participating or interested or acting in concert in this Open Offer, except Trineva Infra Projects Private Limited, which is also an Acquirer.
- 1.14 Acquirer 1 hereby undertakes and confirms that he is not appearing in the willful defaulters list of Reserve Bank of India and are not debarred by SEBI from accessing capital markets as on date.
- 1.15 Acquirer 1 undertakes not to sell the equity shares of the Target Company held by him during the "Offer Period" in terms of Regulation 25(4) of the SEBI (SAST) Regulations.
- 1.16 Acquirer 1 holds 22,22,354 Equity Shares of the Target Company as on the date of this Letter of Offer. Acquirer 1 has complied with the provisions of chapter V of the SEBI (SAST) Regulations.
- 1.17 There are no Person Acting in Concert ("PAC") along with Acquirer 1 in relation to the Offer within the meaning of Regulation 2(1)(q)(1) of the SEBI (SAST) Regulations.
- 1.18 Acquirer 1 confirms that he is not related to the Promoters, Directors or key employees of the Target Company in any manner except the Acquirer 1 himself has been appointed on the board of directors of the Target Company w.e.f. June 10, 2022 in accordance with Regulation 24(1) of the SEBI (SAST) Regulations.

# 2. INFORMATION ABOUT THE ACQUIRER 2:

- 2.1 Acquirer 2, aged 44 years, s/o Mr. Chinniampalayam Muthugounder Kulandaisamy is residing at Green Field, Nachatra Clasic, Villa No.-23, SF No. 240 and 241, R Mohan Nagar, Kalapatti, Coimbatore 641048, Tamil Nadu, India; Tel: +91 9942925352; Email: balackb@gmail.com.
- 2.2 Acquirer 2 has completed his Higher Secondary Course from Department of Government Examination, Board of Higher Secondary, Tamil Nadu.
- 2.3 Acquirer 2 is engaged in the business of Civil construction, Infrastructure & Roads.
- 2.4 The networth of Acquirer 2 as on March 31, 2022 is ₹ 6,970.22 Lacs only (Rupees Six Thousand Nine Hundred Seventy Lacs and Twenty Two Thousand Only) and the same is certified by S Mohammed Hassan, Chartered Accountants (Membership No. 019159), having office at 59/1, Periyar Streets upstairs, Mandapam street corner, Erode 638001, India; Email id: mymoona89@yahoo.com; vide certificate dated March 31, 2022, bearing Unique Document Identification Number (UDIN) 22019159AHGOOR2104.
- 2.5 Acquirer 2 confirms that he has not been prohibited by SEBI from dealing in securities, in terms of the provisions of Section 11B of the SEBI Act, 1992, as amended ("SEBI Act") or under any other Regulation made under the SEBI Act.
- 2.6 Acquirer 2 confirms that he is not categorized as a "willful defaulter" in terms of Regulation 2(1) (ze) of the SEBI (SAST) Regulations.
- 2.7 Acquirer 2 confirms that he is not declared as a fugitive economic offender under Section 12 of the Fugitive Economic Offenders Act, 2018.
- 2.8 Acquirer 2 confirms that there are no pending litigations pertaining to securities market where he is made party to as on the date of this Letter of Offer.
- 2.9 Acquirer 2 doesn't belong to any group.
- 2.10 Acquirer 2 is not related to Acquirer 3, 4, 5, 6 & 7. Acquirer 2 and Acquirer 1 are brothers.

2.11 The details of the ventures promoted/controlled/managed by the Acquirer 2 is given hereunder:

Sr. No.	Name of the Entities	Туре	Nature of Interest	Percentage stake/holding
1.	CMK Projects Private Limited	Private Limited Company	Director	31.84%

Sr. No.	Name of the Entities	Туре	Nature of Interest	Percentage stake/holding
2.	Trineva Infra Projects Private Limited	Private Limited Company	Shareholder	23.00%
3.	CMK Promoters Private Limited	Private Limited Company	Director	50.00%
4.	Green Field Housing India Private Limited	Private Limited Company	Managing Director	7.90%
5.	Ganesha Ventures Private Limited	Private Limited Company	Director	NIL
6.	CMK Agro Farm	Partnership Firm	Partner	50.00%
7.	CMK Turmeric Godown	Partnership Firm	Partner	33.33%
8.	GF Infra	Partnership Firm	Partner	8.60%
9.	RSK Associates	Partnership Firm	Partner	16.67%
10.	Sri Guhan Promoters	Partnership Firm	Partner	13.50%
11.	Magnum Investment	Partnership Firm	Partner	5.26%
12.	CMK Trading Company	Partnership Firm	Partner	33.33%
13.	PV Finance	Partnership Firm	Partner	16.67%
14.	Divine Land Promoters	Partnership Firm	Partner	10.00%
15.	Trineva Properties LLP	Limited Liability Partnership	Individual Partner	25.00 %
16.	W.S. Industries (India) Limited*	Listed Company	Shareholder	6.73%

<sup>\*</sup> Equity shares on Preferential basis has been done on June 10, 2022.

(Source: www.mca.com and representation letter dated June 04, 2022 by Acquirer 2).

- 2.12 Except as mentioned under point #2.11 above, Acquirer 2 confirms that he does not hold any whole time directorships in any company, including listed company.
- 2.13 Acquirer 2 hereby undertakes and confirms that the entities mentioned under point # 2.11 above are not participating or interested or acting in concert in this Open Offer, except Trineva Infra Projects Private Limited, which is also an acting as an Acquirer.
- 2.14 Acquirer 2 hereby undertakes and confirms that he above are not appearing in the willful defaulters list of Reserve Bank of India and are not debarred by SEBI from accessing capital markets as on date.
- 2.15 Acquirer 2 undertakes not to sell the equity shares of the Target Company held by him during the "Offer Period" in terms of Regulation 25(4) of the SEBI (SAST) Regulations.
- 2.16 Acquirer 2 holds 20,79,473 Equity Shares of the Target Company as on the date of this Letter of Offer. Acquirer 2 has complied with the provisions of chapter V of the SEBI (SAST) Regulations.
- 2.17 There are no Person Acting in Concert ("PAC") along with Acquirer 2 in relation to the Offer within the meaning of Regulation 2(1)(q)(1) of the SEBI (SAST) Regulations.
- 2.18 Acquirer 2 confirms that he is not related to the Promoters, Directors or key employees of the Target Company in any manner except Acquirer 1 who is appointed as director on the Board of Target Company w.e.f. June 10, 2022.

# 3. INFORMATION ABOUT THE ACQUIRER 3:

- 3.1 Acquirer 3, aged 44 years, s/o Mr. Sathiyamoorthy is residing at 50/20, CASA Major Road, Egmore, Chennai 600008, Tamil Nadu, India; Tel: +91 9994904444; Email: anandavadiyel@gmail.com.
- 3.2 Acquirer 3 has completed his Higher Secondary Course from Department of Government Examination, Board of Higher Secondary, Tamil Nadu.
- 3.3 Acquirer 3 is engaged in the business of Infrastructure & Roads.
- 3.4 The networth of Acquirer 3 as on March 31, 2022 is ₹ 11, 195.16 Lacs only (Rupees Eleven Thousand One Hundred and Ninety Five Lacs and Sixteen Thousand Only) and the same is certified by Mr. Kandasamy Anandh, Partner of Thilagar Associates, Chartered Accountants (Membership No. 232465), Firm Registration No.: (006517S), having office at 1D/5, Bypass Road, Pallipalayam, Namakkal 638006 India; Email id: anandh@tacas.org; vide certificate dated March 31, 2022, bearing Unique Document Identification Number (UDIN) 22232465AGKATT8983.

- 3.5 Acquirer 3 confirms that he has not been prohibited by SEBI from dealing in securities, in terms of the provisions of Section 11B of the SEBI Act, 1992, as amended ("SEBI Act") or under any other Regulation made under the SEBI Act.
- 3.6 Acquirer 3 confirms that he is not categorized as a "willful defaulter" in terms of Regulation 2(1) (ze) of the SEBI (SAST) Regulations.
- 3.7 Acquirer 3 confirms that he is not declared as a fugitive economic offender under Section 12 of the Fugitive Economic Offenders Act, 2018.
- 3.8 Acquirer 3 confirms that there are no pending litigations pertaining to securities market where he is made party to as on the date of this Letter of Offer.
- 3.9 Acquirer 3 doesn't belong to any group.
- 3.10 Acquirer 3 is not related to Acquirer 1, 2, 5 and 6. Acquirer 3 and Acquirer 4 are brothers. Further, Acquirer 1 and Acquirer 3 are the Directors of Acquirer 7.

3.11 The details of the ventures promoted/controlled/managed by the Acquirer 3 is given hereunder:

S. No	Name of the Company	Type	Nature of interest	Percentage Percentage
5.110	Name of the Company	Турс	ivature of interest	Stake / holding
1.	V. Sathyamoorthy & Co	Partnership Firm	Managing Partner	30.00%
2.	Sanu International	Partnership Firm	Partner	20.00%
3.	Synergy Associates	Partnership Firm	Managing Partner	25.00%
4.	Synergy Translines	Partnership Firm	Managing Partner	30.00%
5.	The Dream Home	Partnership Firm	Managing Partner	30.00%
6.	Maharishi Farms	Partnership Firm	Partner	27.50%
7.	Maharishi Finance	Partnership Firm	Partner	5.56%
8	Synova Innovations LLP	Limited Liability	Designated Partner	25.00%
0	Synova fillovations LLP	Partnership	Designated Farther	23.0076
9	Sri Guhan Promoters	Partnership Firm	Partner	13.50%
10	GF Infra			4.10%
		Partnership Firm	Partner	
11	Vela Finance	Partnership Firm	Partner	10.57%
12	RSK Associates	Partnership Firm	Partner	16.67%
13	Sathyam Financer	Partnership Firm	Partner	10.00%
14	Sathyam Traders	Partnership Firm	Partner	10.00%
15	Aura Power Private Limited	Private Limited	Director	4.80%
16	Trineva Infra Projects Private	Private Limited	Director	20.90%
	Limited	Company		
17	Savidhaanu Projects Private	Private Limited	Director	50.00%
	Limited	Company		
18	Green Field Housing India	Private Limited	Director	1.72%
	Private Limited	Company		
19	Trineva Properties LLP	Limited Liability	Designated Partner	25.00%
	_	Partnership		
20	Diamond Blue Metals	Partnership Firm	Managing Partner	34.00%
21	Sevvin Infra LLP	Limited Liability	Individual Partner	8.33%
		Partnership		
22	Maharishi Gramin Micro	Private Limited	Director	8.77%
	Finance Private Limited	Company		
23	W.S. Industries (India) Limited*	Listed Company	Additional	7.20%
	` ′	• •	Director	

(Source: www.mca.com and representation letter dated June 04, 2022 by Acquirer 3).

- 3.12 Except as mentioned under point #3.11 above, Acquirer 3 confirms that he does not hold any whole time directorship in any company including listed company.
- 3.13 Acquirer 3 hereby undertakes and confirms that the entities mentioned under point # 3.11 above are not participating or interested or acting in concert in this Open Offer, except Trineva Infra Projects Private Limited, which is also an acting as an Acquirer.

<sup>\*</sup>Acquirer 3 has been appointed on the board of Target Company w.e.f. June 10, 2022.

- 3.14 Acquirer 3 hereby undertakes and confirms that he is not appearing in the willful defaulters list of Reserve Bank of India and are not debarred by SEBI from accessing capital markets as on date.
- 3.15 Acquirer 3 undertakes not to sell the equity shares of the Target Company held by him during the "Offer Period" in terms of Regulation 25(4) of the SEBI (SAST) Regulations.
- 3.16 Acquirer 3 holds 22,21,854 equity shares of the Target Company as on the date of this Letter of Offer. Acquirer 3 has complied with the provisions of chapter V of the SEBI (SAST) Regulations.
- 3.17 There are no Person Acting in Concert ("PAC") along with Acquirer 3 in relation to the Offer within the meaning of Regulation 2(1)(q)(1) of the SEBI (SAST) Regulations.
- 3.18 Acquirer 3 confirms that he is not related to the Promoters, Directors or key employees of the Target Company in any manner except the Acquirer 3 himself has been appointed on the board of directors of the Target Company w.e.f. June 10, 2022 in accordance with Regulation 24(1) of the SEBI (SAST) Regulations.

# 4. INFORMATION ABOUT THE ACQUIRER 4:

- 4.1 Acquirer 4, aged 43 years, s/o Mr. Sathiyamoorthy is residing at 6/276, Surya Garden, Trichy Main Road, Vagurampatti, Namakkal 637002, Tamil Nadu, India; Tel: +91 77088 99944; Email: aravindan.vs@gmail.com.
- 4.2 Acquirer 4 has completed his Higher Secondary Course from Department of Government Examinations, Board of Higher Secondary, Tamil Nadu.
- 4.3 Acquirer 4 is engaged in the business of Civil Engineering Contractors.
- 4.4 The networth of Acquirer 4 as on March 31, 2022 is ₹ 7,192.20 Lacs only (Rupees Seven Thousand One Hundred and Ninety Two Lacs and Twenty Thousand Only) and the same is certified by Mr. Kandasamy Anandh, Partner of Thilagar Associates, Chartered Accountants (Membership No. 232465), Firm Registration No.: (006517S), having office at 1D/5, Bypass Road, Pallipalayam, Namakkal 638006 India; Email id: anandh@tacas.org; vide certificate dated March 31, 2022, bearing Unique Document Identification Number (UDIN) 22232465AGKATV1438.
- 4.5 Acquirer 4 confirms that he has not been prohibited by SEBI from dealing in securities, in terms of the provisions of Section 11B of the SEBI Act, 1992, as amended ("SEBI Act") or under any other Regulation made under the SEBI Act.
- 4.6 Acquirer 4 confirms that he is not categorized as a "willful defaulter" in terms of Regulation 2(1) (ze) of the SEBI (SAST) Regulations.
- 4.7 Acquirer 4 confirms that he is not declared as a fugitive economic offender under Section 12 of the Fugitive Economic Offenders Act, 2018.
- 4.8 Acquirer 4 confirms that there are no pending litigations pertaining to securities market where he is made party to as on the date of this Letter of Offer.
- 4.9 Acquirer 4 doesn't belong to any group.
- 4.10 Acquirer 4 is not related to Acquirer 1, 2, 5, 6 & 7. Acquirer 3 and Acquirer 4 are brothers.

4.11 The details of the ventures promoted/controlled/managed by the Acquirer 4 is given hereunder:

S. No	Name of the Company	Type Nature of interest		Percentage Stake / holding
1.	V.Sathyamoorthy & Co	Partnership Firm	Managing Partner	30.00%
2.	Sanu International	Partnership Firm	Managing Partner	20.00%
3.	Synergy Associates	Partnership Firm	Managing Partner	30.00%
4.	Synergy Translines	Partnership Firm	Managing Partner	30.00%
5.	The Dream Home	Partnership Firm	Managing Partner	30.00%
6.	Maharishi Farms	Partnership Firm	Managing Partner	27.50%
7.	Maharishi Finance	Partnership Firm	Partner	5.56%

8		Limited Liability		
	Synova Innovations LLP	Partnership	Designated Partner	25.00%
9	Sri Guhan Promoters	Partnership Firm	Partner	13.50%
10	Yugan Financiers	Partnership Firm	Partner	8.33%
11	Sathyam Traders	Partnership Firm	Partner	6.67%
12	RSK Associates	Partnership Firm	Partner	16.67%
13		Private Limited		
	Aura Power Private Limited	Company	Director	4.80%
14	Trineva Infra Projects Private	Private Limited		
	Limited	Company	Shareholder	18.00%
15	Savidhaanu Projects Private	Private Limited		
	Limited	Company	Director	50.00%
16	Green Field Housing India Private	Private Limited		
	Limited	Company	Shareholder	1.72%
17		Limited Liability		
	Trineva Properties LLP	Partnership	Managing Partner	25.00%
18	Diamond Blue Metals	Partnership Firm	Managing Partner	34.00%
19		Limited Liability		
19	Sevvin Infra LLP	Partnership	Individual Partner	8.33%
20	Maharishi Gramin Micro Finance	Private Limited	Director	8.77%
20	Private Limited	Company	Director	0.7770
21	W.S. Industries (India) Limited*	Listed Company	Shareholder	6.73%

<sup>\*</sup> Equity shares on Preferential basis has been done on June 10, 2022.

(Source: www.mca.com and representation letter dated June 04, 2022 by Acquirer 4).

- 4.12 Except as mentioned under point #4.11 above, Acquirer 4 confirms that he does not hold any whole time directorships in any company, including listed company.
- 4.13 Acquirer 4 hereby undertakes and confirms that the entities mentioned under point # 4.11 above are not participating or interested or acting in concert in this Open Offer, except Trineva Infra Projects Private Limited, which is also an acting as an Acquirer.
- 4.14 Acquirer 4 hereby undertakes and confirms that he is not appearing in the willful defaulters list of Reserve Bank of India and are not debarred by SEBI from accessing capital markets as on date.
- 4.15 Acquirer 4 undertakes not to sell the equity shares of the Target Company held by him during the "Offer Period" in terms of Regulation 25(4) of the SEBI (SAST) Regulations.
- 4.16 Acquirer 4 hold 20,79,973 Equity shares of the Target Company as on the date of this Letter of Offer. Acquirer 4 has complied with the provisions of chapter V of the SEBI (SAST) Regulations.
- 4.17 There are no Person Acting in Concert ("PAC") along with Acquirer 4 in relation to the Offer within the meaning of Regulation 2(1)(q)(1) of the SEBI (SAST) Regulations.
- 4.18 Acquirer 4 confirms that he is not related to the Promoters, Directors or key employees of the Target Company in any manner except Acquirer 3 who is appointed as director on the Board of Target Company w.e.f. June 10, 2022.

# 5. INFORMATION ABOUT THE ACQUIRER 5:

- 5.1 Acquirer 5, aged 46 years, s/o Mr. Nachiappan Seyyadurai is residing at 2-67, R.C. Middil Street, Keelamudimannarkottai, Kamuthi, Ramanathapuram 623603, Tamil Nadu, India; Tel: +91 98421 27770; Email: spktenders@gmail.com.
- 5.2 Acquirer 5 has completed his B E (Civil Engineering) from Madurai Kamraj University\*, Madurai, Tamil Nadu.
  - \*Note: Education qualification document are not available, however, Acquirer provided affidavit dated March 23, 2022 for details on his education.
- 5.3 Acquirer 5 is engaged in the business of Infrastructure, Roads, Hospitality, Real Estates and Mining.
- 5.4 The networth of Acquirer 5 as on February 28, 2022 is ₹ 14,387.85 Lacs only (Rupees Fourteen Thousands Three Hundreds Eighty Seven Lacs and Eighty Five Thousand Only) and the same is certified by Lakshmi A., Partner of M Ahamed Rasool and Associates, Chartered Accountants

- (Membership No. 217243), Firm Registration No.: (019166S), having office at Fathima Manzil No. 12, Bharathiyar Street, Irumbuliyur, West Tambaram, Chennai 600045, Tamilnadu, India; Email id: askrasoolca@gmail.com; vide certificate dated March 31, 2022, bearing Unique Document Identification Number (UDIN) 22217243AGFAEL6964.
- 5.5 Acquirer 5 confirms that he has not been prohibited by SEBI from dealing in securities, in terms of the provisions of Section 11B of the SEBI Act, 1992, as amended ("SEBI Act") or under any other Regulation made under the SEBI Act.
- 5.6 Acquirer 5 confirms that he is not categorized as a "willful defaulter" in terms of Regulation 2(1) (ze) of the SEBI (SAST) Regulations.
- 5.7 Acquirer 5 confirms that he is not declared as a fugitive economic offender under Section 12 of the Fugitive Economic Offenders Act, 2018.
- 5.8 Acquirer 5 confirms that there are no pending litigations pertaining to securities market where he is made party to as on the date of this Letter of Offer.
- 5.9 Acquirer 5 doesn't belong to any group.
- 5.10 Acquirer 5 is not related to Acquirer 1,2,3,4,6 & 7.

5.11 The details of the ventures promoted/controlled/managed by the Acquirer 5 is given hereunder:

S. 11 1	he details of the ventures promoted/contr		Nature of	
S. No	Name of the Company	Type	interest	Percentage Stake /
140			interest	holding
1.	SPK India Mine Minerals Private	Private Limited		20.00%
1.	Limited	Company	Director	20.0070
2.	SPK Spinners Private Limited	Private Limited	Director	12.53%
		Company	Birector	
3.	Sri Balaji Tollways (Madurai) Private	Private Limited		50.00%
	Limited	Company	Managing	
	*Held as nominee on behalf of M/S		Director	
	SPK and Co.	B		75.000/
4.	SPKANDCO Expressway Private	Private Limited	Managing	75.00%
	Limited	Company	Director	
5.	SPK Realty Private Limited	Private Limited	Director	20.00%
		Company		
6.	SPK Properties Developers Private	Private Limited	Director	20.00%
	Limited	Company		
7.	SPK Lands Private Limited	Private Limited	Director	20.00%
		Company		
8	SPK Estate Promoter Private Limited	Private Limited	Director	20.00%
		Company		
9	Meta Jupiter Software Solutions	Private Limited	Additional	1.23%
	Private Limited	Company	Director	
10	Crown Forts Limited	Unlisted Public	Managing	66.00%
		Company Limited	Director	
11	SPK and Co	Partnership Firm	Managing Partner	24.00%
12	The SPK Blue Metal	Partnership Firm	Partner	20.00%
13	The SPK Hotel	Partnership Firm	Partner	19.00%
14	S.R.& Co	Partnership Firm	Partner	18.00%
15	W.S. Industries (India) Limited*	Listed Company	Managing	13.92%
			Director	
16	Black Aurum Resources Private	Private Limited	Director	35.69%
	Limited	Company		
L		1 11 01 200		

(Source: www.mca.com and representation letter dated June 04, 2022 by Acquirer 5).

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- 5.12 Except as mentioned under point #5.11 above, Acquirer 5 confirms that he does not hold any whole time directorships in any company, including listed company.
- 5.13 Acquirer 5 hereby undertakes and confirms that the entities mentioned under point # 5.11 above are not participating or interested or acting in concert in this Open Offer.

<sup>\*</sup>Acquirer 5 has been appointed on the board of Target Company w.e.f. June 10, 2022.

- 5.14 Acquirer 5 hereby undertakes and confirms that he is not appearing in the willful defaulters list of Reserve Bank of India and are not debarred by SEBI from accessing capital markets as on date.
- 5.15 Acquirer 5 undertakes not to sell the equity shares of the Target Company held by him during the "Offer Period" in terms of Regulation 25(4) of the SEBI (SAST) Regulations.
- 5.16 Acquirer 5 holds 43,01,830 equity shares of the Target Company as on the date of this Letter of Offer. Acquirer 5 has complied with the provisions of chapter V of the SEBI (SAST) Regulations.
- 5.17 There are no Person Acting in Concert ("PAC") along with Acquirer 5 in relation to the Offer within the meaning of Regulation 2(1)(q)(1) of the SEBI (SAST) Regulations.
- 5.18 Acquirer 5 that he is not related to the Promoters, Directors or key employees of the Target Company in any manner except the Acquirer 5 himself has been appointed on the board of directors of the Target Company w.e.f. June 10, 2022 in accordance with Regulation 24(1) of the SEBI (SAST) Regulations.

# 6. INFORMATION ABOUT THE ACQUIRER 6:

- 6.1 Acquirer 6, aged 54 years, s/o Mr. Vittalrao Kalavar is residing at O No. 2, N No. 7, Radhakrishnan Street, Thiyagaraya Nagar, Chennai -600017, Tamil Nadu, India; Tel: +91 98408 40467; Email: kvprakash.pelican@gmail.com.
- 6.2 Acquirer 6 has completed his Degree of Bachelor of Science in Zoology from University of Madras.
- 6.3 Acquirer 6 is engaged in the business of Real Estate.
- 6.4 The networth of Acquirer 6 as on March 31, 2022 is ₹ 970.88 Lacs only (Rupees Nine Hundred Seventy Lacs and Eighty Eight Thousand Only) and the same is certified by D Sundaravaradhan, Partner of SKSV & Associates, Chartered Accountants (Membership No. 225604), Firm Registration No.: (014082S), having office at 46/2, Naickkammar Street, West Mambalam, Chennai-600 003, Tamil Nadu, India; Email id:sksv.ca@gmail.com; vide certificate dated April 11, 2022, bearing Unique Document Identification Number (UDIN) 22225604AGUQYQ1682.
- 6.5 Acquirer 6 confirms that he has not been prohibited by SEBI from dealing in securities, in terms of the provisions of Section 11B of the SEBI Act, 1992, as amended ("SEBI Act") or under any other Regulation made under the SEBI Act.
- 6.6 Acquirer 6 confirms that he is not categorized as a "willful defaulter" in terms of Regulation 2(1) (ze) of the SEBI (SAST) Regulations.
- 6.7 Acquirer 6 confirms that he is not declared as a fugitive economic offender under Section 12 of the Fugitive Economic Offenders Act, 2018.
- 6.8 Acquirer 6 confirms that there are no pending litigations pertaining to securities market where he is made party to as on the date of this Letter of Offer.
- 6.9 Acquirer 6 doesn't belong to any group.
- 6.10 Acquirer 6 is not related to Acquirer 1,2,3,4,5 & 7.

6.11 The details of the ventures promoted/controlled/managed by the Acquirer 6 is given hereunder:

S.	Name of the Company	Type	Nature of interest	Percentage
No				Stake /
				holding
1.	Pelican Propex Chennai LLP	Limited Liability	Designated Partner	40.00%
		Partnership		
2.	Pelican Realty Projects Private Limited	Private Limited	Director	NIL
		Company		
3.	Meta Jupiter Software Solutions Private	Private Limited	Director	1.22%
	Limited	Company		
4.	Pelican Estates & Developers	Partnership Firm	Partner	34.00%
5.	Pelican Nest LLP	Limited Liability	Body Corporate	NIL
		Partnership	DP Nominee	

6.	KPMP Advisors LLP	Limited Liability	Designated Partner	50%
		Partnership		
7.	W.S. Industries (India) Limited*	Listed Company	Shareholder	6.96%
8	Black Aurum Resources Private	Private Limited	Director	5.00%
	Limited	Company		

<sup>\*</sup>Equity shares on Preferential basis has been done on June 10, 2022.

(Source: www.mca.com and representation letter dated June 04, 2022 by Acquirer 6).

- 6.12 Except as mentioned under point #6.11 above, Acquirer 6 confirms that he does not hold any whole time directorships in any company, including a listed company.
- 6.13 Acquirer 6 hereby undertakes and confirms that he is not participating or interested or acting in concert in this Open Offer.
- 6.14 Acquirer 6 hereby undertakes and confirms that the entities mentioned in point# 6.11 above are not appearing in the willful defaulters list of Reserve Bank of India and are not debarred by SEBI from accessing capital markets as on date.
- 6.15 Acquirer 6 undertakes not to sell the equity shares of the Target Company held by him during the "Offer Period" in terms of Regulation 25(4) of the SEBI (SAST) Regulations.
- 6.16 Acquirer 6 hold 21,50,914 Equity shares of the Target Company as on the date of this Letter of Offer. Acquirer 6 has complied with the provisions of chapter V of the SEBI (SAST) Regulations.
- 6.17 There are no Person Acting in Concert ("PAC") along with Acquirer 3 in relation to the Offer within the meaning of Regulation 2(1)(q)(1) of the SEBI (SAST) Regulations.
- 6.18 Acquirer 6 confirms that he is not related to the Promoters, Directors or key employees of the Target Company in any manner.

# 7. INFORMATION ABOUT THE ACQUIRER 7:

- 7.1 The Acquirer 7 was incorporated on February 19, 2018 under the Companies Act, 2013 as under the name and style of Trineva Infra Projects Private Limited. The Corporate Identification Number of the Acquirer 7 is U45309KA2018PTC110264.
- 7.2 The Registered office of Acquirer 7 is situated at SY No. 28/4, Katha No. 596/461, 3rd Floor Sidda Pura, Whitefield Main Road, Bangalore 560056, Karnataka, India.
- 7.3 The Acquirer 7 is engaged in the business of buying, developing, and selling of plots, civil engineering works, constructing residential premises such as Apartments, Individual houses, Villas, Duplex houses, dwelling houses, row houses or other house properties of any description and also altering, demolishing, constructing, repairing, reconstructing, rebuilding, destructing the above described properties.
- 7.4 The networth of Acquirer 7 as on March 31, 2021 is ₹ 5586.71 Lacs only (Rupees Five Thousand Five Hundred Eighty Six Lacs and Seventy One Thousand Only) and the same is certified by R Sundararajan, (Membership No. 020222), having office at 261/4, 5<sup>th</sup> Main Road, 4<sup>th</sup> Block, Jayanagar, Banglore 560011, Karnataka, India; Email id: Rsundar.rg@gmail.com; vide certificate dated April 20, 2022, bearing Unique Document Identification Number (UDIN) 22020222AHLMEL8125.
- 7.5 Acquirer 7 is promoted by Mr. C K Venkatachalam and Mr. S Anandavadivel, and they are not related to each other.
- 7.6 Names, DIN, details of experience, qualifications, and date of appointment of the directors on the board of directors of Acquirer 7, as on the date of this Letter of Offer, are as follows:

Names	Designation	DIN	Qualification & Experience	Date of Appointment
Mr. C K Venkatachalam	Managing Director	00125459	Qualification: Completed his Bachelor of Technology from PSG College of Technology, Coimbatore.	Feb 19, 2018

			<b>Experience:</b> having experience in the field of Infrastructure and Roads	
Mr. S Anandavadivel	Director	07783796	Qualification: Completed his Higher Secondary Course from Madras, Tamil Nadu.  Experience: having experience in the field of Infrastructure and Roads	Feb 19, 2018

# 7.7 Shareholding pattern of the Acquirer 7 as under:

Sr. No.	Shareholder's category	No. and percentage of shares held
1	Promoters	22,00,000(44%)
2	FII/Mutual Funds/FIs/Banks	-
3	Public	28,00,000 (56%)
	Total Paid up capital	50,00,000 (100%)

# 7.8 Details of Key Shareholder/person in control/promoters of Acquirer 7:

Sr. No.	Name of Key Shareholders/Promoters	No. of Shares	% of shares held
1	C K Venkatachalam	11,55,000	23.10%
2	C K Balasubramaniam	11,50,000	23.00%
3	S. Anandavadivel	10,45,000	20.90%
4	S. Aravindan	9,00,000	18.00%
5	V. Sathyamoorthy	3,50,000	7.00%
6	C.M. Kulandaisamy	2,00,000	4.00%
7	S. Kamalaveni	2,00,000	4.00%
	Total	50,00,000	100%

- 7.9 None of the securities of the Acquirer 7 are listed on any stock exchanges in India or outside India.
- 7.10 Acquirer 7 confirms that it is not categorized as a "willful defaulter" in terms of Regulation 2(1) (ze) of the SEBI (SAST) Regulations.
- 7.11 Acquirer 7 confirms that it has not been prohibited by SEBI from dealing in securities, in terms of the provisions of Section 11B of the SEBI Act, 1992, as amended ("SEBI Act") or under any other Regulation made under the SEBI Act.
- 7.12 Acquirer 7 confirms that none of its promoters or directors or persons in control have been classified as a "Fugitive Economic Offender" under the Fugitive Economic Offenders Act, 2018.

# 7.13 Brief audited financial details for a period of last three years. The subsequent financial data should also be disclosed so that the financials are not older than six months from the Detailed Public Statement Date.

(₹ in Lacs)

D. C. C.	For the period	For the year ended March 31			
Profit & Loss Statement	ended December 31, 2021*	2021	2020	2019	
Revenue from Operations	34,771.53	42,655.20	33,551.40	14,658.56	
Other Income	56.06	53.40	37.07	38.51	
Total Income	34,827.59	42,708.60	33,588.47	14,697.06	
Total Expenditure	31,067.41	37,884.33	29,624.64	13,224.47	
Profit Before Depreciation Interest and Tax	3,760.19	4,824.27	3,963.82	1,472.59	
Depreciation	751.91	878.11	794.50	289.46	

Finance Cost	378.87	621.89	673.27	142.07
Profit/(Loss) before Exceptional items and Tax	2,629.40	3,324.28	2,496.05	1,041.06
Exceptional Items	-	1	1	1
Profit Before Tax	2,629.40	3,324.28	2,496.05	1,041.06
Provision for Tax	663.49	849.30	636.82	295.95
Profit After Tax	1,965.91	2,474.98	1,859.23	745.12

(₹ in Lacs)

	For the period	I	As at March 3	(3 in Lacs)
Balance Sheet Statement	ended December 31, 2021	2021	2020	2019
Sources of Funds				
Paid up share capital	500.00	500.00	500.00	300.00
Reserves	7,052.62	5,086.71	2,611.73	752.50
Net worth	7,552.62	5,586.71	3,111.73	1,052.50
Non-current liabilities				
Long term borrowings	2,124.01	2,102.03	3,342.62	2,909.06
Deferred tax liabilities	-	-	-	25.01
Other long term liabilities	634.48	463.36	256.81	240.86
<b>Current Liabilities</b>				
Financial Liabilities				
i. Short term borrowings	2,160.17	1,451.48	1,169.66	1,348.14
ii. Trade payables	7,805.71	10,738.14	6,992.54	4,860.70
iii. Other Current liabilities	620.16	1,893.36	1,431.23	959.55
Short term Provisions	733.36	921.21	705.81	283.50
Total	21,630.52	23,156.31	17,010.41	11,679.32
Use of Funds				
Non-current assets				
Fixed Assets				
i. Tangible and Intangible assets	4,589.47	3,676.38	3,199.73	3,230.68
ii. Non -current assets	0.49	0.49	0.98	1.47
iii. Long term loans and advances	15.24	15.24	13.67	0.83
iv. Deferred Tax Asset (Net)	105.12	86.20	32.53	-
<b>Current Assets</b>				
i. Current investments	22.50	22.50	7.50	7.50
ii. Inventories	3,067.12	741.02	1,448.79	973.76
iii. Trade receivables	8,848.85	12,199.37	5,975.33	2,524.57
iv. Cash and cash equivalent	928.73	662.63	1,136.35	716.93
v. Short term Loans & Advances	1,337.32	1,956.38	1,372.59	282.28
vi. Other current assets	2,715.67	3,796.10	3,822.94	3,941.31
Total	21,630.52	23,156.31	17,010.41	11,679.32

<sup>\*</sup>Unaudited financials for the period ended December 31, 2021 certified by management

Other Financial Data	For the period	For the year ended March 31		rch 31
	ended December 31, 2021	2021	2020	2019
Dividend (%)	-	-	-	-
Earnings Per Share (₹)	39.32	49.50	37.18	24.84
Return on Net worth (%)		44.30	59.75	70.79
	26.03			
Book Value per share (₹)	151.05	111.73	62.23	35.08
-24- W.S. Industries (India) Limited - Open Offer   Letter of Offer				

- 7.14 Acquirer 7 undertakes not to sell the equity shares of the Target Company held by it during the "Offer Period" in terms of Regulation 25(4) of the SEBI (SAST) Regulations.
- 7.15 Acquirer 7 confirms that there are no pending litigations pertaining to securities market where it is made party to as on date of this Letter of Offer.
- 7.16 Acquirer 7 confirms that none of its promoters or directors or persons in control are parties to any pending litigation pertaining to the securities market.
- 7.17 Mr. C K Venkatachalam and Mr. S Anandavadivel, promoters and directors of the company are also acting as Acquirers in individual capacity under this open offer.
- 7.18 Acquirer 7 hold 43,01,828 Equity shares of the Target Company as on the date of this Letter of Offer. Acquirer 7 has complied with the provisions of chapter V of the SEBI (SAST) Regulations.
- 7.19 Acquirer 7 is an unlisted company, therefore compliance as per listing requirements are not applicable.
- 7.20 As per Annual Report of Acquirer 7, Contingent liabilities as on March 31, 2021 is ₹ 10,49,19,000.

# 8. Details of Equity Shareholding of the Acquirers in the Target Company:

Details	Acquirer 1	Acquirer 2	Acquirer 3	Acquirer 4	Acquirer 5	Acquirer 6	Acquirer 7	Total
	Number of Equity Shares and ^(%)	Number of Equity Shares and ^(%)	Equity	Number of Equity Shares and ^(%)	Equity Shares and	Number of Equity	Shares and	
Shareholding as on the PA date	17,07,440 (5.53%)	NIL	17,06,940 (5.53%)	NIL	17,07,440 (5.53%)	NIL	NIL	51,21,820 (16.59%)
Equity Shares acquired through SPA*	NIL	15,64,560 (5.06%)	NIL	15,65,060 (5.07%)	15,64,562 (5.06%)	16,36,000 (5.30%)	32,72,000 (10.59%)	96,02,182 (31.08%)
Shares acquired between the PA date and the DPS date				NIL				NIL
Shares acquired through Preferential Allotment		46,34,224 <sup>@</sup> (15%)						
Equity Shares proposed to be acquired in the Offer (assuming full acceptance)	80,33,000 (26.00%)							
Post Offer Shareholding on the emerging capital on a diluted basis on 10th working day after closing of Tendering period	2,73,91,226 (88.66%)							

<sup>^</sup> calculated on the Emerging Voting Share Capital of the Target Company.

<sup>\*</sup>SPA shares consummated on June 10, 2022.

<sup>&</sup>lt;sup>®</sup>Equity Shares allotted on Preferential basis on June 10, 2022.

#### VI. BACKGROUND OF THE TARGET COMPANY

(The disclosures mentioned under this section have been sourced from information published by the Target Company or provided by the Target Company or publicly available sources)

- 1. The Target Company was incorporated on August 23, 1961 under the Companies Act 1956 as "W.S. Insulators of India Limited" vide Certificate of Incorporation issued by Registrar of Companies, Tamil Nadu. Subsequently, the name of the Target Company was changed from "W.S. Insulators of India Limited" to "W. S. Industries (India) Limited vide certificate dated July 15, 1987 issued by Registrar of Companies, Tamil Nadu. The Company Identification Number of the Target Company is L29142TN1961PLC004568. The Target Company is engaged in the business of Electrical Projects for Substations and Transmission Lines, Rural Electrification, Industrial electrification etc.
- The Registered Office of the Target Company is situated at 108, Mount Poonamalee Road Porur Chennai – 600116, Tamil Nadu, India; Tel: +91 44 24354754; Fax: NA; Email: sectl@wsinsulators.com; Website: wsindustries.in/KYC.
- 3. The equity shares of Target Company are currently listed on BSE Limited having Scrip Code 504220 and National Stock Exchange of India Limited having Symbol WSI. The ISIN of Equity Shares of Target Company is INE100D01014. Currently, the shares of the company are trading under Graded Surveillance Measure (GSM) III.
- 4. There are no equity shares of the Target Company that are issued, allotted, but not listed on the Stock Exchanges.
- 5. The Authorized Share Capital of the Target Company is ₹ 50,00,00,000 (Rupees Fifty Crores only) comprising of 3,50,00,000 (Three Crores Fifty Lacs Only) equity shares of face value of ₹ 10 each and 15,00,000 (Fifteen Lacs) preference shares of face value of ₹ 100 each. The issued, subscribed and paid up share capital of the Target Company is ₹ 43,64,48,310 (Rupees Forty Three Crores Sixty Four Lacs Forty Eight Thousand Three Hundred and Ten only) comprising 3,08,94,831 (Three Crores Eight Lacs Ninety Four Thousand Eight Hundred and Thirty One) equity shares of face value of ₹ 10 each and 12,75,000 (Twelve Lacs Seventy Five Thousand Only) preference shares of face value of ₹ 100 each. The approval from shareholders of Target Company and Stock Exchanges for Preferential Allotment has been received on June 1, 2022 and June 6, 2022 respectively and the allotment of Equity Shares has been done on June 10, 2022.
- 6. As on the date of this Letter of Offer, there are no outstanding partly paid up shares of the Target Company and there are no outstanding warrants or options or similar instruments, convertible into equity shares at a later stage.
- 7. The equity shares of the Target Company are frequently traded on BSE within the meaning of explanation provided in Regulation 2(j) of the SEBI (SAST) Regulations. (Source: www.bseindia.com).
- 8. No merger / demerger / spin off have taken place in the Target Company during the last three years.
- 9. There have been instances where stock exchanges have levied fines against the Target Company under SEBI (LODR) Regulations. Target Company has paid all the fines and there was no penal action initiated against the Target Company. The details of the fines paid by the Target Company are provided below:

Туре	Section of the Companies Act/SEBI LODR	Brief Description	Details of Fine/Penalty / Punishment/ Compounding	Authority [RD / NCLT/ COURT/BS E/NSE]	
Fine	Regulation 17(1)	For Non appointment of	The Company has paid fine	BSE and	
	of Securities and	Women Director	of Rs.5,42,800/- each for	NSE	
	Exchange Board		quarter ended September		
	of India (Listing		and December, 2018 and		
	Obligations and		Rs. 1,71,000/- for March,		
	Disclosure		2019 for contravention of		

	Requirements) Regulations, 2015		Regulation 17(1) of SEBI(LODR), 2015.	
Fine	Regulation 17(1) of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015	not comprised with	The Company has paid Fine for Quarter ended June 2020 Rs.5,36,900/- and upto 14 <sup>th</sup> September 2020 Rs.4,48,400/-	NSE
Fine	Regulation 44(3) of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015	•	The Company has paid fine of Rs.11,800/- for delay in submission of voting results under Regulation 44(3) for Postal Ballot Notice dated 17 <sup>th</sup> September 2018 and 26 <sup>th</sup> April 2019 each.	NSE

Further, there is no penal action against the promoters/directors of the Target Company.

10. Initially, the equity shares of Target Company were listed on the BSE and Madras Stock Exchange ("MSE"). In the year 2007, the equity shares of the Target Company has got listed on NSE. In the year 2008 equity shares of the Target Company got delisted from the MSE.

# 11. The share capital structure of the Target Company as of the date of this Letter of Offer is:

# A. Equity Share Capital

Issued and Paid-up Equity	Pre - Preferent	ial Allotment	^Post - Preferential Allotment		
Share of Target Company	Number of % of Equi		Number of	% of Equity	
	Equity Shares /Voting Rights	Shares/Votin g Rights	Equity Shares /Voting Rights	Shares/Voting Rights	
Fully paid-up Equity Shares	2,62,60,607	100%	3,08,94,831	100%	
Partly paid-up Equity Shares	NIL	NIL	NIL	NIL	
Total paid-up Equity Shares	2,62,60,607	100%	3,08,94,831	100%	
Total Voting Rights in Target	2,62,60,607	100%	3,08,94,831	100%	
Company					

<sup>^</sup> The approval from shareholders of Target Company for the proposed Preferential Allotment has been received on June 1, 2022 and the allotment of the shares has been done on June 10, 2022.

# B. Preference Share Capital

Issued and Paid-up RPS of	Pre - Preferential Allotment		Post - Preferential Allotment	
Target Company*	Number of RPS	% of RPS	Number of	% of RPS
			RPS	
Fully paid-up Preference Shares	12,75,000	100%	12,75,000	100%
Partly paid-up Preference	NIL	NIL	NIL	NIL
Shares				
Total paid-up Preference Shares	12,75,000	100%	12,75,000	100%
Total Voting Rights in Target	NIL	NIL	NIL	NIL
Company				

<sup>\*</sup>The company has rolled over 9,25,000 Non convertible, Redeemable and Cumulative Preference Shares for further period of 12 months from October 1, 2021 to September 30, 2022.

<sup>\*</sup>The company has rolled over 3,50,000 Non convertible, Redeemable and Cumulative Preference Shares for further period of 12 months from September 1, 2021 to August 31, 2022.

12. As on the date of this Letter of Offer, the composition of the Board of Directors of the Target Company is as follows:

Name of the Director	Whether Executive/ Independent	Address	DIN	Date of Appointment/ Re- appointment
Jayaraman Sridharan	Non-Executive Independent Director	S-4, Second Floor, D N Crown Apartments, 23 First Main Road, Nanganallur, Chennai - 600061	07720632	21/08/2017
Ramachandran Karthik	Non-Executive Independent Director	Flat No. B1 203, 2nd Cross Street, Natesh Nagar, Virugambakkam, Chennai – 600092	07627521	01/11/2016
Raghavan Suguna	Non-Executive Independent Director	B1, Door No 46, Ashok Amoga, 1st Main Road, Gandhi Nagar, Adyar, Chennai - 600020	06601230	30/01/2019
Chinniampalayam Kulandaisamy Venkatachalam	Executive – Non Independent	F-1, No. 28, Legrange, AK Block, TAS Enclave, Shanthi Colony, Anna Nagar, Chennai - 600040 Tamil Nadu, India	00125459*	10/06/2022
Anandavadivel Sathiyamoorthy	Executive – Non Independent	50/20, CASA Major Road, Egmore, Chennai – 600008 Tamil Nadu, India	07783796*	10/06/2022
Seyyadurai Nagarajan	Managing Director and Executive – Non Independent	2-67, R.C. Middil Street, Keelamudimannarkottai, Kamuthi, Ramanathapuram - 623603 Tamil Nadu, India	07036078*	10/06/2022

(Source: www.mca.gov.in)

- 13. In accordance with Regulation 24(1) of the SEBI (SAST) Regulations, Acquirer 1, Acquirer 3 and Acquirer 5 have been appointed on the board of directors of the Target Company.
- 14. The key financial details of the Target Company based its audited consolidated financial statements for the financial years ended March 31, 2021, March 31, 2020 and March 31, 2019 and are as follow:

# **Consolidated Financials**

(₹ in Lacs)

Profit & Loss Statement	For the year ended March 31			
Tron & Boss Statement	2021	2020	2019	
Revenue from Operations	-	20.80	32.60	
Other Income	-	-	934.20	
Total Income	-	20.80	966.80	
Total Expenditure	660.00	109.80	135.10	
Profit Before Depreciation Interest and Tax	(660.00)	(89.00)	831.70	
Depreciation	0.10	421.20	922.70	
Interest	-	1.60	487.00	
Profit/(Loss) before Exceptional items and Tax	(660.10)	(511.80)	(578.00)	
Exceptional Items	-	-	-	
Profit Before Tax	(660.10)	(511.80)	(578.00)	
Provision for Tax	-	-	-	
	-	-	-	
Profit After Tax*	(660.10)	(511.80)	(578.00)	

<sup>\*</sup> Note: Exclusive of discounting operations

<sup>\*</sup>Forms w.r.t. appointment of the directors are yet to be filed with MCA.

(₹ in Lacs)

	(₹ in Lacs) As at March 31			
<b>Balance Sheet Statement</b>	2021		2010	
Converge of Funds	2021	2020	2019	
Sources of Funds	2,626.10	2,626.10	2,626.10	
Paid up share capital	(11,969.00)	(11,131.20)	(10,678.60)	
Reserves	(11,909.00)	(11,131.20)		
Non controlling interest	(9,342.90)	(8,505.10)	(8,047.70)	
Net worth	(9,342.90)	(0,303.10)	(8,047.70)	
Non-current liabilities				
Financial Liabilities	1 275 00	1 275 00	1 275 00	
i. Preference share capital	1,275.00	1,275.00	1,275.00	
ii. Debentures	-	-	9,433.50	
iii. Borrowings	-	-	31,246.70	
Current Liabilities				
i. Short term borrowings	11,494.80	1,570.50	546.00	
ii. Trade payables	2,962.20	2,969.40	2,853.10	
iii. Other Financial liabilities	43.40	8,548.70	8,536.10	
Provisions	4.30	4.30	4.30	
Other Liabilities	825.20	1,476.60	1,055.90	
Total	7,262.00	7,339.40	46,902.90	
Use of Funds				
Non-current assets				
Property, Plant and Equipment	2.10	2.20	42,563.20	
Capital Work in progress	-	-	70.40	
			0.10	
Other Non-current assets	9.80	18.20	13.80	
Current Assets				
Financial Assets				
i. Trade receivables	15.80	858.90	186.80	
ii. Cash and cash equivalents	24.60	28.10	208.20	
Inventories	-	-	114.30	
Other current assets (Net)	0.20	317.10	318.10	
Other Current assets	1,131.30	704.40	483.40	
Other Non current assets held	6,078.20	5,410.50	2,944.60	
Total	7,262.00	7,339.40	46,902.90	

Other Financial Data	For the year ended March 31			
	2021	2020	2019	
Dividend (%)	-	-	-	
Earnings Per Share (₹)	(2.91)	(2.35)	(2.68)	
Return on Net worth (%)	7.07	6.02	7.18	
Book Value per share (₹)	(35.58)	(32.39)	(30.65)	

15. Brief financial details of the Target Company, as obtained from its unaudited limited reviewed consolidated quarterly financial statements as disclosed to Exchanges for the nine months ended December 31, 2021 and corresponding nine months ended December 31, 2020 are as follows:

(₹ in Lacs)

Profit & Loss Statement	For the period ended December 31		
(Reviewed, Unaudited)	2021	2020	
Revenue from Operations	-	-	
Other Income	-	-	
Total Income	-	-	
Employee Benefit expenses	21.45	21.32	
Other expenditure	0.77	10.75	
Finance cost	349.47	0.02	
Depreciation	0.09	0.07	
<b>Total Expenses</b>	371.78	32.16	
Profit/(Loss) before Exceptional items and Tax	(371.78)	(32.16)	
Exceptional Items	-	•	
Profit Before Tax	(371.78)	(32.16)	
Provision for Tax	-	-	
Profit After Tax	(371.78)	(32.16)	
Earnings Per Share (₹)	(1.71)	(0.42)	

# 16. Pre and Post Offer Shareholding Pattern of the Target Company as on date of this Letter of Offer is and shall be as follows:

Shareholders' Category	voting rights prior		be acquired which has triggered the SEBI SAST Regulations  SPA* Preferential				Equity shares/voting rights to be acquired in open offer (assuming full acceptance)		Equity shares/voting rights after the acquisition, preferential allotment and open offer (assuming full acceptance)	
			(B		Allotment@		(C)		(D)	
							No. ^%		No. ^%	
(1) Promoter and Promoter Group										
a. Parties to the SPA:										
(i) Mr.Narayan Sethuramon	4,67,601	1.51	(4,67,601)	(1.51)	-	-	-	-	-	-
(ii) Bluechip Investments Private Limited	40,96,138	13.26	(40,96,138)	(13.26)	-	-	-	-	-	-
(iii) Trala Electromech Systems Private Limited	35,34,924	11.44	(35,34,924)	(11.44)	-	-	-	-	-	-
(iv) Vensunar Private Limited	3,65,000	1.18	(3,65,000)	(1.18)	-	-	-	-	-	-
(v) Galaxy Investments Private Limited	8,89,178	2.88	(8,89,178)	(2.88)	-	-	-	-	-	-
(vi) Suchitra Murali Balakrishnan (NRI)	2,49,341	0.81	(2,49,341)	(0.81)	-	-	-	-	-	-

b. Promoters other than (a) above, excluding Acquirers										
(i) Mr. V Srinivasan	2,96,303	0.96	-	-	-	-	-	-	-	-
Total 1 (a+b)	98,98,485	32.04	(96,02,182)	(31.08)	-	-	-	-	-	-
(2) Acquirers										
(i) Mr. C K Venkatachalam	17,07,440	5.53	NIL	0.00	5,14,914	1.67	8,92,555	2.89	31,14,909	10.08
(ii) Mr. C K Balasubramaniam	NIL	0.00	15,64,560	5.06	5,14,913	1.66	8,92,555	2.89	29,72,028	9.62
(iii) Mr. S Anandavadivel	17,06,940	5.53	NIL	0.00	5,14,914	1.67	8,92,555	2.89	31,14,409	10.08
(iv) Mr. S Aravindan	NIL	0.00	15,65,060	5.07	5,14,913	1.67	8,92,555	2.89	29,72,528	9.62
(v) Mr. S Nagarajan	17,07,440	5.53	15,64,562	5.06	10,29,828	3.33	17,85,112	5.78	60,86,942	19.70
(vi) Mr. Prakash K.V	NIL	0.00	16,36,000	5.30	5,14,914	1.67	8,92,556	2.89	30,43,470	9.85
(vii) Trineva Infra Projects Private Limited	NIL	0.00	32,72,000	10.59	10,29,828	3.33	17,85,112	5.78	60,86,940	19.70
Total (2)	51,21,820	16.59	96,02,182	31.08	46,34,224	15.00	80,33,000	26.00	2,73,91,226	88.66
(3) Parties to SPA other than (1)(a) & (2)	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL
(4) a.Public (Other than parties to SPA and Acquirers)	1,12,40,302	36.38	NIL	NIL	NIL	NIL	-80,33,000	-26.00	32,07,302	10.38
b. Other <sup>(Note No. 5)</sup>	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	2,96,303	0.96
Total (4) (a+b)	1,12,40,302	36.38	NIL	NIL	NIL	NIL	NIL	NIL	35,03,605	11.34
Grand Total (1+2+3+4)	2,62,60,607	85.00	0	0.00	46,34,224	15.00	0	0.00%	3,08,94,831	100.00

<sup>^</sup> calculated on Emerging Voting Share Capital.

# Notes

Note 1: On Emerging Voting Share Capital.

Note 2: The Board of Directors of the Target Company in their meeting held on April 30, 2022 have subject to receipt of shareholders approvals and other applicable approvals, resolved to allot 46, 34,224 equity shares on Preferential basis to the Acquirers in terms of Section 62 read with Section 42 and other applicable provisions of the Companies Act, 2013 and in terms of SEBI (ICDR) Regulations 2018, as amended. The approval from shareholders of Target Company and Stock Exchanges for the proposed Preferential Allotment has been received on June 1, 2022 and June 6, 2022 respectively.

Note 3: To the extent the post-offer holding of the Acquirers in the Target Company exceeds the maximum permissible non-public shareholding in terms of Regulation 38 of the SEBI (LODR) Regulations read with Securities Contract (Regulation) Rules, 1957, and subsequent amendments thereto (the "SCRR"), the Acquirers undertake to reduce their shareholding to the level stipulated in the SCRR within the time and in the manner specified in the SCRR and SEBI (LODR) Regulations.

Note 4: Upon completion of Open Offer formalities, the Sellers shall be denotified as promoters and the Acquirers shall become the new promoters of the Target Company.

<sup>\*</sup>SPA shares consummated on June 10, 2022.

<sup>@</sup>Equity Shares allotted on Preferential basis on June 10, 2022.

Note 5: Mr. V Srinivasan, Promoter of the Target Company holding 2,96,303 Equity Shares expired on July 25, 2017. His shareholding in the Target Company is yet to be transmitted to his legal heirs. As per Regulation 31A of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, post the completion of all the Open Offer formalities Mr. V. Srinivasan shall be reclassified as public shareholders.

- 17. Except the SPA Shares and Preferential Allotment, Acquirers have not acquired any other equity shares after date of PA till the date of Letter of Offer.
- 18. Promoter and Promoter Group of the Target Company have not been able to provide proof of dispatch/delivery for the submissions made by them under Regulation 30 of SEBI (SAST) Regulations for the financial years 2015 to 2019. The Promoter Group has represented to the Manager to the Offer that due to floods all the documents including submissions made for the financial years 2015 to 2019 have been destroyed. Although as per the website of BSE, submissions for financial years 2015 to 2019 are available, the exact date for this submission is not available. The Manager to the Offer has not been able to ascertain the compliance with timelines mentioned in Regulation 30 of SEBI (SAST) Regulations for the financial years 2015 to 2019. Target Company has informed the Manager to the Offer that it has applied to BSE seeking information related with SAST Compliances along with the actual date of submission and supporting documents of submission for checking of timely compliance of SAST submissions for the financial years 2015 to 2019, information from BSE is pending.

#### 21. OFFER PRICE AND FINANCIAL ARRANGEMENTS

#### A) JUSTIFICATION FOR THE OFFER PRICE

- 1. The equity shares of the Target Company are listed on BSE and NSE.
- 2. The annualized trading turnover in the equity shares of the Target Company on BSE and NSE based on trading volume during the twelve calendar months (i.e. April 1, 2021 to March 31, 2022) prior to the month of PA is as given below:

Stock Exchange	Total no. of equity shares traded during the twelve calendar months prior to the month of PA	Total no. of listed equity shares	Annualized trading turnover (as % of equity shares listed)
BSE	77,08,794	2,62,60,607	29.35
NSE	16,19,214	2,62,60,607	6.17

(Source: www.bseindia.com and www.nseindia.com)

- 3. Based on the information provided in point above, the equity shares of the Target Company are frequently traded on the BSE within the meaning of explanation provided in Regulation 2(1)(j) of the SEBI (SAST) Regulations.
- 4. The Offer Price of ₹ 12.50/- (Rupees Twelve and Fifty Paise only) is justified in terms of Regulation 8 of the SEBI (SAST) Regulations, being the highest of the following:

Sr. No.	Particulars Particulars	Price (in ₹ per
		Equity Share)
a)	Highest Negotiated price per Equity Share under SPA.	12.00
b)	Offer Price paid for Preferential Allotment	12.50
c)	The volume-weighted average price paid or payable for acquisition, by	10.45
	the Acquirers, during the fifty two weeks immediately preceding the date	
	of PA;	
d)	The highest price paid or payable for any acquisition, by the Acquirers,	10.45
	during the twenty six weeks immediately preceding the date of PA	
e)	The volume-weighted average market price of shares for a period of sixty	11.47
	trading days immediately preceding the date of the PA as traded on the	
	stock exchange where the maximum volume of trading in the shares of	
	the Target Company are recorded during such period	
f)	Where the shares are not frequently traded, the price determined by the	Not Applicable
	Acquirers and the Manager taking into account valuation parameters per	
	Equity Share including, book value, comparable trading multiples, and	
	such other parameters as are customary for valuation of shares	

5. The price and volume data of the Equity Shares on BSE for a period of 60 trading days immediately preceding the date of the PA, as per Regulation 8(2) of the Takeover Regulations, is set forth below:

Sr.	Date	Open	High	Low	Close	WAP (A)	No. of	Product =
No.		Price	Price	Price	Price		Shares (B)	C = (A*B)
1	29-Apr-22	0	0	0	0	0	0	0
2	28-Apr-22	0	0	0	0	0	0	0
3	27-Apr-22	0	0	0	0	0	0	0
4	26-Apr-22	0	0	0	0	0	0	0
5	25-Apr-22	12.00	12.00	12.00	12.00	12.00	3605	43,260
6	22-Apr-22	0	0	0	0	0	0	0
7	21-Apr-22	0	0	0	0	0	0	0
8	20-Apr-22	0	0	0	0	0	0	0
9	19-Apr-22	0	0	0	0	0	0	0
10	18-Apr-22	12.00	12.00	12.00	12.00	12.00	1649	19,788
11	15-Apr-22 13-Apr-22	0	0	0	0	0	0	0
13	13-Apr-22 12-Apr-22	0	0	0	0	0	0	0
14	11-Apr-22	11.40	12.00	11.40	12.00	11.92	3562	42,450
15	8-Apr-22	0	0	0	0	0	0	0
16	7-Apr-22	0	0	0	0	0	0	0
17	6-Apr-22	0	0	0	0	0	0	0
18	5-Apr-22	0	0	0	0	0	0	0
19	4-Apr-22	11.43	11.43	11.43	11.43	11.43	2441	27,900
20	1-Apr-22	0	0	0	0	0	0	0
21	31-Mar-22	0	0	0	0	0	0	0
22	30-Mar-22	0	0	0	0	0	0	0
23	29-Mar-22	0	0	0	0	0	0	0
24	28-Mar-22	11.43	11.43	11.43	11.43	11.43	9345	1,06,813
25	25-Mar-22	0	0	0	0	0	0	0
26	24-Mar-22	0	0	0	0	0	0	0
27	23-Mar-22	0	0	0	0	0	0	0
28	22-Mar-22	0	0	0	0	0	0	0
29	21-Mar-22	11.43	11.43	11.4	11.43	11.43	9527	1,08,878
30	17-Mar-22	0	0	0	0	0	0	0
31	16-Mar-22	0	0	0	0	0	0	0
32	15-Mar-22	0	0	0	0	0	0	0
33	14-Mar-22	11.43	11.43	11.43	11.43	11.43	5500	62,865
34	11-Mar-22	0	0	0	0	0	0	0
35	10-Mar-22	0	0	0	0	0	0	0
36	9-Mar-22	0	0	0	0	0	0	0
37	8-Mar-22	0	0	0	0	0	0	0
38	7-Mar-22	11.43	11.43	11.43	11.43	11.43	16701	1,90,892
39	4-Mar-22	0	0	0	0	0	0	0
40	3-Mar-22 2-Mar-22	0	0	0	0	0	0	0
41	28-Feb-22	11.43	11.43	11.43	11.43	11.43	10000	1,14,300
43	25-Feb-22	0	0	0	0	0	0	0
44	24-Feb-22	0	0	0	0	0	0	0
45	23-Feb-22	0	0	0	0	0	0	0
46	22-Feb-22	0	0	0	0	0	0	0
47	21-Feb-22	11.43	11.43	11.43	11.43	11.43	7161	81,850
48	18-Feb-22	0	0	0	0	0	0	0
49	17-Feb-22	0	0	0	0	0	0	0
50	16-Feb-22	0	0	0	0	0	0	0
51	15-Feb-22	0	0	0	0	0	0	0
52	14-Feb-22	11.43	11.43	11.43	11.43	11.43	9521	1,08,825
53	11-Feb-22	0	0	0	0	0	0	0
54	10-Feb-22	0	0	0	0	0	0	0
55	9-Feb-22	0	0	0	0	0	0	0
56	8-Feb-22	0	0	0	0	0	0	0
57	7-Feb-22	10.89	10.89	10.89	10.89	10.89	2002	21,801

58	4-Feb-22	0	0	0	0	0	0	0	
59	3-Feb-22	0	0	0	0	0	0	0	
60	2-Feb-22	0	0	0	0	0	0	0	
						Total	81,014	9,29,622	
	Volume Weighted Average Market Price [C/B]								

(Source: <u>www.bseindia.com</u>)

- 6. In view of the above parameters considered and in the opinion of the Acquirers and Manager to the Offer, the Offer Price of ₹ 12.50/- (Rupees Twelve and Fifty Paise only) per equity share is justified in terms of Regulation 8 of the SEBI (SAST) Regulations.
- 7. The Offer Price is higher than the highest of the amounts specified in the table in paragraph 4 above. Therefore, in terms of Regulation 8(2) of the SEBI (SAST) Regulations, the Offer Price is justified.
- 8. There have been no corporate actions by the Target Company warranting adjustment of any of the relevant price parameters under Regulation 8(9) of the SEBI (SAST) Regulations.
- There has been no revision in the Offer Price or to the size of this Offer as on the date of this Letter of Offer.
- 10. An upward revision in the Offer Price or to the size of this Offer, if any, on account of competing offers or otherwise, will be done at any time prior to the commencement of the last one working day before the commencement of the tendering period of this Offer in accordance with Regulation 18(4) of the SEBI (SAST) Regulations. In the event of such revision, the Acquirers shall (i) make corresponding increases to the escrow amounts, as more particularly set out in paragraphs V of this DPS; (ii) make a public announcement in the same newspapers in which this DPS has been published; and (iii) simultaneously with the issue of such announcement, inform SEBI, BSE, NSE and the Target Company at its registered office of such revision.

#### **B) FINANCIAL ARRANGEMENTS**

- 1. Assuming full acceptance, the total funds requirement to meet this Offer is ₹ 10,04,12,500 (Ten Crores Four Lacs Twelve Thousand and Five Hundred only).
- 2. The liquid assets of Acquirer 1 as on March 31, 2022 is ₹ 8456.91 Lacs only (Rupees Eight Thousand Four Hundred Fifty Six Lacs and Ninety One Thousand Only) and the same is certified by S Mohammed Hassan, Chartered Accountants (Membership No. 019159), having office at 59/1, Periyar Streets upstairs, Mandapam street corner, Erode 638001, India; Email id: mymoona89@yahoo.com; vide certificate dated March 31, 2022, bearing Unique Document Identification Number (UDIN) 22019159AGFJCT8913.
- 3. The liquid assets of Acquirer 2 as on March 31, 2022 is ₹8334.35 Lacs only (Rupees Eight Thousand Three Hundred and Thirty Four Lacs and Thirty Five Thousand Only) and the same is certified by S Mohammed Hassan, Chartered Accountants (Membership No. 019159), having office at 59/1, Periyar Streets upstairs, Mandapam street corner, Erode 638001, India; Email id: mymoona89@yahoo.com; vide certificate dated March 31, 2022, bearing Unique Document Identification Number (UDIN) 22019159AHGOZB9363.
- 4. The liquid assets of Acquirer 3 as on March 31, 2022 is ₹ 11,195.16 Lacs only (Rupees Eleven Thousand One Hundred and Ninety Five Lacs and Sixteen Thousand Only) and the same is certified by Mr. Kandasamy Anandh, Partner of Thilagar Associates, Chartered Accountants (Membership No. 232465), Firm Registration No.: ( 006517S), having office at 1D/5, Bypass Road, Pallipalayam, Namakkal − 638006 India; Email id: anandh@tacas.org; vide certificate dated March 31, 2022, bearing Unique Document Identification Number (UDIN) 22232465AGJZZG2686.
- 5. The liquid assets of Acquirer 4 as on March 31, 2022 is ₹ 7,192.20 Lacs only (Rupees Seven Thousand One Hundred and Ninety Two Lacs and Twenty Thousand Only) and the same is certified by Mr. Kandasamy Anandh, Partner of Thilagar Associates, Chartered Accountants (Membership No. 232465), Firm Registration No.: (006517S), having office at 1D/5, Bypass Road, Pallipalayam, Namakkal 638006 India; Email id: anandh@tacas.org; vide certificate dated March 31, 2022, bearing Unique Document Identification Number (UDIN) 22232465AGKATU5877.
- 6. The liquid assets of Acquirer 5 as on February 28, 2022 is ₹ 14,387.85 Lacs only (Rupees Fourteen Thousands Three Hundreds Eighty Seven Lacs and Eighty Five Thousand Only) and the same is

- certified by Lakshmi A., Partner of M Ahamed Rasool and Associates, Chartered Accountants (Membership No. 217243), Firm Registration No.: (019166S), having office at Fathima Manzil No. 12, Bharathiyar Street, Irumbuliyur, West Tambaram, Chennai 600045, India; Email id: askrasoolca@gmail.com; vide certificate dated March 31, 2022, bearing Unique Document Identification Number (UDIN) 22217243AGFAMM4029.
- 7. The liquid assets of Acquirer 6 as on March 31, 2022 is ₹ 654.85 Lacs only (Rupees Six Hundred Fifty Four Lacs and Eighty Five Thousand Only) and the same is certified by D Sundaravaradhan, Partner of SKSV & Associates, Chartered Accountants (Membership No. 225604), Firm Registration No.: (014082S), having office at 46/2, Naickkammar Street, West Mambalam, Chennai-600 003, Tamil Nadu, India; Email id:sksv.ca@gmail.com; vide certificate dated April 11, 2022, bearing Unique Document Identification Number (UDIN) 22225604AGURDX5456.
- 8. In accordance with Regulation 17(1) of the SEBI (SAST) Regulations, the Acquirers have opened an escrow cash account bearing Account No: 000405133924 ("Escrow Cash Account") with ICICI Bank Limited, a banking company duly incorporated under the Companies Act, 1956 and registered as a banking company within the meaning of the Banking Regulation Act, 1949 and having its registered office at ICICI Bank Tower, Near Chakli Circle, Old Padra Road, Vadodara, 390 007, Gujarat, India and acting for the purpose of this agreement through its branch situated at ICICI Bank Limited, Capital Markets Division, 1st Floor, 122, Mistry Bhavan, Dinshaw Vachha Road, Backbay Reclamation, Churchgate, Mumbai 400020 and have made a cash deposit of more than ₹ 10,04,12,500 (Rupees Ten Crores Four Lacs Twelve Thousand Five Hundred only in the Escrow Cash Account. The cash deposited in Escrow Cash Account represents more than 100% of the total consideration payable to the Equity Shareholders under this Offer. The Acquirers have empowered the Manager to the Offer to operate and to realize the value of the Escrow Cash Account in terms of the SEBI (SAST) Regulations.
- 9. The Acquirers have confirmed that they have adequate financial resources to meet their obligations under the Open Offer and have made firm financial arrangements for financing the acquisition of the Offer Shares, in terms of Regulation 25(1) of the SEBI (SAST) Regulations.
- 10. In case of any upward revision in the Offer Price or the size of this Offer, the value in cash of the Escrow Amount shall be computed on the revised consideration calculated at such revised offer price or offer size and any additional amounts required will be funded by the Acquirers, prior to effecting such revision, in terms of Regulation 17(2) of the SEBI (SAST) Regulations.
- 11. Based on the above, Saffron Capital Advisors Private Limited, Manager to the Offer is satisfied that firm arrangements have been put in place by the Acquirers to implement the Open Offer in full accordance with the SEBI (SAST) Regulations.

## VII.TERMS AND CONDITIONS OF THE OFFER

- The tendering period will commence on Tuesday, June 28, 2022 and will close on Monday, July 11, 2022.
- 2. The equity shares offered under this Offer should be free from all lien, charges, equitable interests, encumbrances and are to be offered together with, if any, of all rights of dividends, bonuses or rights from now on and hereafter.
- 3. This is not a conditional Offer and there is no stipulation on any minimum level of acceptance.
- 4. The Identified date for this Offer is Tuesday, June 14, 2022.
- 5. Target Company has signed agreements with Depositories for offering Shares in dematerialized form. The ISIN Number is INE100D01014. (*Source: www.bseindia.com and www.nseindia.com*)
- 6. The Marketable lot for the Shares of the Target Company for the purpose of this Offer shall be 1. (Source: www.bseindia.com)
- 7. Equity Shares allotted pursuant to the Preferential Allotment shall be subject to lock in as per the requirement of SEBI (ICDR) Regulations, 2018, as amended.
- 8. The locked-in equity shares, if any, may be tendered in the Open Offer and transferred to the Acquirers subject to the continuation of the residual lock-in period in the hands of the Acquirers, as may be permitted under applicable law. The Manager to the Open Offer shall ensure that there shall be no discrimination in the acceptance of locked-in and non-locked-in equity shares.
- 9. In terms of Regulation 18(9) of the SEBI (SAST) Regulations, the public shareholders who tender their equity shares in acceptance of this Offer shall not be entitled to withdraw such acceptance during the tendering period.

## A) ELIGIBILITY FOR ACCEPTING THE OFFER

- 1. The Letter of Offer shall be mailed to all Eligible Shareholders/Beneficial Owners (except the Acquirers, and Promoter and Promoter Group) whose names appear in register of Target Company as on Tuesday, June 14, 2022 the Identified Date.
- 2. This Offer is also open to persons who own Equity Shares but are not registered Public Shareholders as on the Identified Date.
- 3. The Public Shareholders who have registered their email ids with the Depositories / the Target Company shall be dispatched the Letter of Offer through electronic means. If Public Shareholders who have been sent the Letter of Offer through electronic means wish to obtain a physical copy of the Letter of Offer, they may send a request in writing to the Registrar to the Offer at the address or email id mentioned on the cover page of the Letter of Offer by stating such Shareholder's name, address, number of Equity Shares held on Identified Date, client ID number, DP name / ID, beneficiary account number and upon receipt of such request, a physical copy of the Letter of Offer shall be provided to such Public Shareholder. The Public Shareholders who have not registered their email ids with the Depositories / the Target Company shall be dispatched the Letter of Offer through physical mode by registered post / speed post / courier. The Letter of Offer shall be sent to all Public Shareholders holding Equity Shares whose names appear in the register of members of the Target Company on the Identified Date.
- 4. All Public Shareholders holding the shares in dematerialized form are eligible to participate in this Open Offer at any time during the period from Offer Opening Date till the Offer Closing Date ("Tendering Period") for this Open Offer. Further, in accordance with the Frequently Asked Questions issued by SEBI, "FAQs Tendering of physical shares in buyback offer/ open offer/ exit offer/delisting" dated February 20, 2020, SEBI Circular no. SEBI/HO/CFD/CMD1/CIR/P/2020/144 dated July 31, 2020 and BSE notice no 20200528-32 dated 28 May 2020, shareholders holding securities in physical form are allowed to tender shares in open offer. However, such tendering shall be as per the provisions of the SEBI (SAST) Regulations. The Public Announcement, the Detailed Public Statement, the Letter of Offer and the Form of Acceptance will also be available on the SEBI website: www.sebi.gov.in. In case of non-receipt of the Letter of Offer, all Shareholders including

- unregistered Shareholders, if they so desire, may download the Letter of Offer, or the Form of Acceptance from the SEBI's website.
- 5. The acceptance of this Offer by the Eligible Shareholders of Target Company must be absolute and unqualified. Any acceptance to this Offer which is conditional or incomplete in any respect will be rejected without assigning any reason whatsoever.
- 6. The acceptance of this Offer is entirely at the discretion of the Eligible Shareholder(s)/Beneficial owner(s) of Target Company.
- 7. The acceptance of Equity Shares tendered in the Offer will be made by the Acquirers in consultation with the Manager to the Offer.
- 8. The Acquirers reserve the right to revise the Offer Price and/or the Offer Size upwards prior to the commencement of the last 1 (one) Working Day prior to the commencement of the Tendering Period, i.e., up to Monday, June 27, 2022 in accordance with the SEBI (SAST) Regulations and the revision, if any, in the Offer Price and/or the Offer Size would be announced in the same newspapers where the DPS was published. The Acquirers would pay such revised price for all the Equity Shares validly tendered at any time during the Offer and accepted under the Offer in accordance with the terms of the DPS and the Letter of Offer.

## B) STATUTORY AND OTHER APPROVALS

- 1. The approval from shareholders of Target Company and Stock Exchanges for the proposed Preferential Allotment has been received on June 1, 2022 and June 6, 2022 respectively. To the best of the knowledge of the Acquirers, there are no statutory approvals required by the Acquirers to complete this Offer. However, in case of any such statutory approvals are required by the Acquirers at a later date before the expiry of the tendering period, this Offer shall be subject to such approvals and the Acquirers shall make the necessary applications for such statutory approvals.
- 2. If any of the public shareholders of the Target Company that are not resident in India (such NRIs, OCBs and FIIs) require any approvals interalia from the Reserve Bank of India or any regulatory body for the transfer any Equity Shares to the Acquirers, they shall be required to submit such approval along with the other documents required to be tendered to accept this Offer. If such approval is not submitted, the Acquirers reserve the right to reject the Equity Shares tendered by such shareholders that are not resident in India. Subject to the receipt of statutory and other approvals, if any, the Acquirers shall complete all procedures relating to payment of consideration under this Offer within 10 working days from the date of expiry of the tendering period to those Equity Shareholders whose share certificates and/or other documents are found valid and in order and are accepted for acquisition by the Acquirers.
- 3. Except as aforesaid, to the best of the knowledge of the Acquirers, there are no other statutory approvals required by the Acquirers to complete this Offer. However, in case of any such statutory approvals are required by the Acquirers at a later date before the expiry of the tendering period, this Offer shall be subject to such approvals and the Acquirers shall make the necessary applications for such statutory approvals.
- 4. The Acquirers shall complete all procedures relating to payment of consideration under this Offer within 10 working days from the date of expiry of the tendering period to those Equity Shareholders whose share certificates and/or other documents are found valid and in order and are accepted for acquisition by the Acquirers.
- 5. In case of delay in receipt of any statutory approval, the SEBI may, if satisfied that delayed receipt of the requisite approvals was not due to any willful default or neglect of the Acquirers or the failure of the Acquirers to diligently pursue the application for the approval, grant extension of time for the purpose, subject to the Acquirers agreeing to pay interest to the shareholders as directed by the SEBI, in terms of Regulation 18(11) of the SEBI (SAST) Regulations. Further, if delay occurs on account of willful default by the Acquirers in obtaining the requisite approvals, Regulation 17(9) of the SEBI (SAST) Regulations will also become applicable and the amount lying in the Escrow Account shall become liable for forfeiture.
- 6. In terms of Regulation 23(1) of the SEBI (SAST) Regulations, if the approvals mentioned in paragraph VII (B) are not satisfactorily complied with or any of the statutory approvals are refused, the Acquirers have a right to withdraw the Offer. In the event of withdrawal, a public announcement will be made



- All the Public Shareholders holding the shares in dematerialized form, are eligible to participate in this
  Open Offer at any time during the period from Offer Opening Date and Offer Closing Date
  ("Tendering Period") for this Open Offer. Please refer to Paragraph 2 below for details in relation to
  tendering of Offer Shares held in physical form.
- 2. As per the provisions of Regulation 40(1) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended and SEBI's press release dated December 3, 2018, bearing reference no. PR 49/2018, requests for transfer of securities shall not be processed unless the securities are held in dematerialised form with a depository with effect from April 01, 2019. However, in accordance with the circular issued by SEBI bearing reference number SEBI/HO/CFD/CMD1/CIR/P/2020/144 dated July 31, 2020, shareholders holding securities in physical form are allowed to tender shares in an open offer. Such tendering shall be as per the provisions of the SEBI (SAST) Regulations. Accordingly, Public Shareholders holding Equity Shares in physical form as well are eligible to tender their Equity Shares in this Open Offer as per the provisions of the SEBI (SAST) Regulations.
- 3. Persons who have acquired Equity Shares but whose names do not appear in the register of members of the Target Company on the Identified Date, or unregistered owners or those who have acquired Equity Shares after the Identified Date, or those who have not received the Letter of Offer, may also participate in this Offer.
- 4. The Open Offer will be implemented by the Company through Stock Exchange Mechanism made available by BSE Limited (BSE) in the form of separate window (Acquisition Window) as provided under the SEBI SAST Regulations and SEBI Circular CIR/CFD/POLICY/CELL/1/2015 dated April 13, 2015 and CFD/DCR2/CIR/P/2016/131 dated December 9, 2016 as per further amended by SEBI circular numbered SEBI/HO/CFD/DCR-III/CIR/P/2021/615 dated August 13, 2021.
- 5. BSE shall be the Designated Stock Exchange for the purpose of tendering shares in the Open Offer.
- 6. The Registrar would be accepting the documents by Hand Delivery/Regd. Post/Speed Post/Courier at the following specified centre:

Name and Address of the entities (registrar) to whom the shares should be sent including name	Working days and timings	Mode of delivery
of the contact person, telephone no., fax no. and	<b>g</b> -	
email address etc.		
Integrated Registry Management Services	Any working day	Hand Delivery /
Private Limited	(i.e. Monday to	Registered Post /
Kences Tower, II Floor, No.01, Ramakrishana	Friday and not being	Speed Post /
Street, North Usman Road, T Nagar, Chennai -	a bank holiday)	Courier
600017, Tamil Nadu, India;	between 10:30 a.m.	
<b>Tel. No.:</b> 044 - 28140801 / 02 / 03;	to 5:00 p.m	
Fax No.: 044-28142479;	_	
Email: yuvraj@integratedindia.in;		
Website: www.integratedindia.in;		
SEBI Registration: INR000000544;		
Contact Person: S Yuvraj		

7. The Acquirers have appointed Buying Broker for the Open Offer through whom the purchases and the settlement of the Open Offer shall be made during the tendering period. The contact details of the Buying Broker are as mentioned below:

Name: Choice Equity Broking Private Limited

Address: Sunil Patodia Tower, J B Nagar, Andheri (East), Mumbai-400099;

Contact Person: Mr. Jeetender Joshi (Senior Manager);

Tel.: 022-67079857; Mobile No.: 9870489087 E-mail ID: jeetender.joshi@choiceindia.com;

- 8. In the event Seller Broker of shareholder is not registered with BSE then that shareholder can approach the Buying Broker as defined in the Point # 7 above and tender the shares through the Buying Broker after submitting the details as may be required by the Buying Broker to be in compliance with the SEBI regulations.
- 9. In the event that the number of Equity Shares validly tendered by the Public Shareholders under this Open Offer is more than Offer Shares, the Acquirers shall accept those Equity Shares validly tendered by such Public Shareholders on a proportionate basis in consultation with the Manager to the Open Offer
- 10. The Equity Shareholders will have to ensure that they keep a Demat Account active and unblocked to receive credit in case of return of Equity Shares due to rejection or due to prorated Open Offer.
- 11. All the shareholders who desire to tender their Equity Shares under the Open Offer would have to intimate their respective stock broker ("Selling Broker") during the normal trading hours of the secondary market during the Tendering Period. Upon placing the bid, the Selling Broker(s) shall provide the Transaction Registration Slip ("TRS") generated by the exchange bidding system to the shareholder. TRS will contain details of order submitted like Bid ID No., DP ID, Client ID, No. of equity shares tendered etc.
- 12. The Acquisition Window will be provided by the Designated Stock Exchange to facilitate placing of sell orders. The Selling Broker can enter orders for dematerialized Equity Shares. Before placing the bid, the concerned Public Shareholder/Selling Broker would be required to transfer the tendered Equity Shares to the special account of Indian Clearing Corporation Limited ("Clearing Corporation"), by using the settlement number and the procedure prescribed by the Clearing Corporation
- 13. The cumulative quantity tendered shall be displayed on Designated Stock Exchange's website (www.bseindia.com) throughout the trading session at specific intervals by Designated Stock Exchange during the Tendering Period.
- 14. Shareholders who wish to bid /offer their physical shares in the Offer are requested to send their original documents as mentioned in the LOF to the Registrar to the Offer so as to reach them within 2 days from closure of the TP. It is advisable to email scanned copies of the original documents mentioned in the LOF, first to the Registrar to the Offer then send physical copies to the Registrar's address as provided in the LOF.
- 15. The process of tendering Equity Shares by the Equity Shareholders holding in demat and physical Equity Shares will be separately enumerated in the Letter of Offer.
- 16. It must be noted that the detailed procedure for tendering the shares in the offer will be available in the Letter of Offer ("LOF"). Kindly read it carefully before tendering Equity Shares in the Offer. Equity Shares once tendered in the Offer cannot be withdrawn by the Shareholders.
- 17. Equity Shares should not be submitted / tendered to the Manager, the Acquirers or the Target Company.

## Procedure for tendering Equity Shares held in dematerialised form

- 1. Public Shareholders who are holding Equity Shares in demat form and who desire to tender their Equity Shares in this Offer shall approach their respective Selling Broker indicating to their Selling Broker the details of Equity Shares they intend to tender in this Offer.
- 2. The Selling Broker would be required to place an order/bid on behalf of the Public Shareholders who wish to tender Equity Shares in the Offer using the Acquisition Window of BSE. Before placing the order/bid, the Public Shareholder would be required to make early pay-in as per the mechanism prescribed by the BSE or the Clearing Corporation, prior to placing the order/bid by the Selling Broker. As per SEBI Circular ref: SEBI/HO/CFD/DCR-III/CIR/P/2021/615 dated August 13, 2021, a lien shall be marked against the shares of the shareholders participating in the tender offers. Upon finalization of the entitlement, only accepted quantity of shares shall be debited from the demat account of the Public Shareholders. The lien marked against unaccepted shares shall be released. The detailed procedure for tendering and settlement of shares under the revised mechanism is specified in the annexure to the said circular. All other procedures shall remain unchanged. The shareholders are advised to refer to the above circular of SEBI for placing of orders. Upon placing the order, the Selling Broker shall provide TRS generated by the Stock Exchange bidding system to the holder of the Equity shares. TRS will contain details of order submitted like Bid ID No., DP ID, Client ID, No. of Equity Shares tendered etc.

- 3. For custodian participant, orders for demat Equity Shares early pay-in is mandatory prior to confirmation of order by the custodian. The custodians shall either confirm or reject orders not later than 6:00 PM on the last day of the Tendering Period. Thereafter, all unconfirmed orders shall be deemed to be rejected.
- 4. Eligible Shareholders shall submit Delivery Instruction Slips (DIS) duly filled in specifying market type as "Open Offer" and execution date along with all other details to their respective depository participant / Selling Broker so that Equity Shares can be tendered in this Offer.
- 5. The Eligible Shareholders will have to ensure that they keep their DP account active and unblocked to successfully facilitate the tendering of the Equity Shares and to receive credit in case of return of Equity Shares due to rejection or due to prorated Offer.
- 6. The Eligible Shareholders holding Equity Shares in demat mode are not required to fill any Form of Acceptance-cum Acknowledgement. The Eligible Shareholders are advised to retain the acknowledged copy of the DIS and the TRS till the completion of Offer Period.
- 7. The details of settlement number for early pay-in of equity shares shall be informed in the issue opening circular that will be issued by the Stock Exchange / Clearing Corporation, before the opening of the Offer.
- 8. The cumulative quantity tendered shall be made available on the website of the BSE (www.bseindia.com) throughout the trading sessions and will be updated at specific intervals during the Tendering Period.
- 9. Modification/cancellation of orders will not be allowed during the Tendering Period of the Offer.

## Procedure for tendering Equity Shares held in Physical form

- 1. In accordance with the Frequently Asked Questions issued by SEBI, "FAQs Tendering of physical shares in buyback offer/ open offer/ exit offer/delisting" dated February 20, 2020, SEBI Circular no. SEBI/HO/CFD/CMD1/CIR/P/2020/144 dated July 31, 2020 and BSE notice no 20200528-32 dated 28 May 2020, shareholders holding securities in physical form are allowed to tender shares in open offer. However, such tendering shall be as per the provisions of the SEBI (SAST) Regulations. The Eligible Shareholders who are holding the Equity Shares in physical form and who wish to tender their Equity Shares in this Offer shall approach Selling Broker and submit complete set of documents for verification procedure as mentioned below:
  - a. Form of Acceptance cum Acknowledgment duly completed and signed in accordance with the instructions contained therein, by sole/joint shareholders whose name(s) appears on the share certificate(s) and in the same order and as per the specimen signature lodged with the Target Company.
  - b. Original share certificate(s).
  - c. Valid share transfer deed(s) duly signed as transferor(s) by the sole/joint shareholder(s) in the same order and as per specimen signatures lodged with the Target Company and duly witnessed at the appropriate place.
  - d. Self-attested PAN Card copy (in case of Joint holders, PAN card copy of all transferors).
  - e. Any other relevant document such as power of attorney, corporate authorization (including board resolution/ specimen signature).
  - f. Self-attested copy of address proof such as valid Aadhar Card, Voter I.D., Passport.
- 2. The Selling Broker should place bids on the Designated Stock Exchange platform with relevant details as mentioned on physical share certificate(s). The Selling Broker(s) shall print the TRS generated by the Exchange Bidding System. TRS will contain the details of order submitted like Folio No., Certificate No. Dist. Nos., No. of shares etc.
- 3. After placement of order, as mentioned above in Point No. 2, the Selling Broker(s)/ Eligible Shareholders must ensure delivery of the Form of Acceptance-cum-Acknowledgement, TRS, original

share certificate(s), valid share transfer form(s) and other required documents either by registered post or courier or hand delivery to the Registrar to the Offer (at the address mentioned on the cover page not later than 2 (two) days from the Offer Closing Date (by 5 PM). The envelope should be superscribed as "WSI Open Offer". One copy of the TRS will be retained by Registrar to the Offer and it will provide acknowledgement of the same to the Selling Broker.

- 4. Eligible Shareholders holding physical Equity Shares should note that physical Equity Shares will not be accepted unless the complete set of documents is submitted. Acceptance of the Physical Shares in Offer shall be subject to verification by the RTA. On receipt of the confirmation from the RTA the bid will be accepted else rejected and accordingly the same will be depicted on the exchange platform.
- 5. Shareholders who wish to offer their physical Equity Shares in the Offer are requested to send their original documents as will be mentioned in the LOF to the Registrar to the Offer so as to reach them on or before Offer Closing Date.
- 6. In case any person has submitted Equity Shares in physical form for dematerialisation, such Eligible Shareholders should ensure that the process of getting the Equity Shares dematerialised is completed well in time so that they can participate in the Offer before Offer Closing Date.
- 7. Eligible Shareholders holding Equity Shares in physical mode will be required to fill the respective Forms of Acceptance cum Acknowledgment. Eligible Shareholders holding Equity Shares in physical mode will be sent respective Form of Acceptance cum Acknowledgment along with the Letter of Offer. Detailed procedure for tendering such Equity Shares will be included in the Form of Acceptance cum Acknowledgment.

# **Acceptance of Equity Shares**

- Registrar to the Offer shall provide details of order acceptance to Clearing Corporation within specified timelines.
- b) In the event that the number of Equity Shares validly tendered by the Public Shareholders under this Offer is more than the number of Equity Shares offered, the Acquirer shall accept those Equity Shares validly tendered by the Public Shareholders on a proportionate basis in consultation with the Manager to the Offer, taking care to ensure that the basis of acceptance is decided in a fair and equitable manner and does not result in nonmarketable lots, provided that acquisition of Equity Shares from a Public Shareholder shall not be less than the minimum marketable lot, or the entire holding if it is less than the marketable lot.
- c) In case of any practical issues, resulting out of rounding-off of Equity Shares or otherwise, the Acquirer will have the authority to decide such final allocation with respect to such rounding-off or any excess of Equity Shares or any shortage of Equity Shares.

## Procedure for tendering the Equity Shares in case of non-receipt of Letter of Offer

- Eligible Shareholders who have acquired Equity Shares but whose names do not appear in the register
  of members of the Target Company on the Identified Date, or unregistered owners or those who have
  acquired Equity Shares after the Identified Date, or those who have not received the Letter of Offer, may
  also participate in this Offer.
- 2. An Eligible Shareholder may participate in the Offer by approaching their Selling Broker and tender Shares in the Offer as per the procedure mentioned in the Letter of Offer or in the relevant Form of Acceptance-cum Acknowledgment. The Letter of Offer along with a Form of Acceptance-cum-Acknowledgement will be dispatched to all the Eligible Shareholders of the Target Company, whose names appear on the beneficial records of the respective depositories, in either case, at the close of business hours on the Identified Date to the Offer.
- 3. The LOF along with a Form of Acceptance, will be dispatched to all the Public Shareholders of the Target Company (through electronic mode or physical mode), whose names appear on the register of members of the Target Company and to the beneficial owners of the Target Company in dematerialized form or physical form whose names appear on the beneficial records of the respective depositories, in either case, at the close of business hours on the Identified Date.
- 4. In case of non-receipt of the Letter of Offer, such Eligible Shareholders of the Target Company may download the same from the SEBI website (www.sebi.gov.in) or obtain a copy of the same from the Registrar to the Offer on providing suitable documentary evidence of holding of the Equity Shares of

the Target Company. The Letter of Offer along with the Form of Acceptance cum Acknowledgment (FOA) would also be available at SEBI's website, www.sebi.gov.in, and Eligible Shareholders can also apply by downloading such forms from the said website.

5. Alternatively, in case of non-receipt of the LOF, the Public Shareholders holding the Equity Shares may participate in the Offer by providing their application in plain paper in writing signed by all Shareholder(s), stating name, address, number of shares held, client identification number, depository participant name, depository participant identification number, number of shares tendered and other relevant documents as mentioned. Such Public Shareholders have to ensure that their order is entered in the electronic platform to be made available by the Stock Exchange before the closure of the Tendering Period.

## **Settlement Process**

- 1. a. On closure of the Offer, reconciliation for acceptances shall be conducted by the Manager to the Offer and the Registrar to the Offer and the final list of accepted Equity Shares tendered in this Offer shall be provided to the Designated Stock Exchange to facilitate settlement on the basis of Equity Shares transferred to the Clearing Corporation.
- 2. The settlement of trades will be carried out in the manner similar to settlement of trades in the Acquisition Window Circulars.
- 3. For Equity Shares accepted under the Offer, the Eligible Shareholders will receive funds payout directly in their respective bank accounts (in case of demat Equity Shares, in the bank accounts which are linked to the respective demat accounts) / as per secondary market pay-out mechanism (in case of physical Equity Shares). However, in the event that the pay-outs are rejected by the Eligible Shareholder's bank accounts due to any reason, the pay-out will be transferred to their respective Selling Broker's settlement accounts and their respective Selling Brokers will thereafter transfer the consideration to their respective Eligible Shareholders. The Eligible Shareholders will be required to independently settle fees, dues, statutory levies or other charges (if any) with their Selling Brokers.
- 4. The funds payout pertaining to the bids of NRIs, foreign shareholders and/or bids confirmed by custodians, will be transferred to the Selling Broker's settlement accounts or the settlement bank account of the custodian, in accordance with the applicable mechanism prescribed by the Designated Stock Exchange and the Clearing Corporation from time to time.
- The Public Shareholders will have to ensure that they keep the DP account active and unblocked to receive credit in case of return of Equity Shares, due to rejection or due to non-acceptance of the Equity Shares tendered under the Offer.
- 6. Excess demat Equity Shares or unaccepted demat Equity Shares, if any, tendered by the Public Shareholders would be returned to them by the Clearing Corporation.
- 7. Any excess physical Equity Shares, to the extent tendered but not accepted, will be returned back to the Eligible Shareholder(s) directly by Registrar to the Offer
- 8. The direct credit of Equity Shares will be given to the demat account of Acquirer as indicated by the Buying Broker.
- Once the basis of acceptance is finalised, the Clearing Corporation would facilitate clearing and settlement of trades by transferring the required number of Equity Shares to the demat account of Acquirer.
- 10. In case of partial or non-acceptance of orders the balance demat Equity Shares will be returned directly to the demat accounts of the Public Shareholders. However, in the event of any rejection of transfer to the demat account of the Public Shareholder for any reason, the demat Equity Shares will be released to the securities pool account of their respective Selling Broker and the Selling Broker will thereafter transfer the balance Equity Shares to the respective Public Shareholders.
- 11. Unaccepted share certificate(s), transfer deed(s) and other documents, if any, will be returned by registered post at the registered Shareholders'/ unregistered owners' sole risk to the sole/ first Shareholder/ unregistered owner. The Target Company is authorized to split the share certificate and issue new consolidated share certificate for the unaccepted Equity Shares, in an event the Equity Shares accepted by the Company are less than the Equity Shares tendered in the Open Offer by the Public Shareholders holding Equity Shares in the physical form

- 12. Any Equity Shares that are subject matter of litigation or are held in abeyance due to pending court cases / attachment orders / restriction from other statutory authorities wherein the Public Shareholder may be precluded from transferring the Equity Shares during pendency of the said litigation are liable to be rejected if directions / orders regarding these Equity Shares are not received together with the Equity Shares tended under the Offer.
- 13. If Public Shareholders' bank account details are not available or if the fund transfer instruction is rejected by the RBI or bank, due to any reasons, then the amount payable to Public Shareholders will be transferred to the Selling Broker for onward transfer to the Eligible Shareholder.
- 14. Public Shareholders who intend to participate in the Offer should consult their respective Selling Broker for any cost, applicable taxes, charges and expenses (including brokerage) that may be levied by the Selling Broker upon the selling shareholders for tendering Equity Shares in the Offer (secondary market transaction). The Offer consideration received by the Public Shareholders, in respect of accepted Equity Shares, could be net of such costs, applicable taxes, charges and expenses (including brokerage) and the Target Company accepts no responsibility to bear or pay such additional cost, charges and expenses (including brokerage) incurred solely by the Public Shareholders.
- 15. In case of delay in receipt of any statutory approval(s), SEBI has the power to grant extension of time to Acquirer for payment of consideration to the Public Shareholders who have accepted the Open Offer within such period, subject to Acquirer agreeing to pay interest for the delayed period if directed by SEBI in terms of Regulation 18(11) of the SEBI (SAST) Regulations.

#### NOTE ON TAXATION

THE INFORMATION PROVIDED BELOW SETS OUT THE INCOME-TAX IMPLICATIONS ON TENDERING OF LISTED EQUITY SHARES ON THE RECOGNISED STOCK EXCHANGE UNDER AN OPEN OFFER IN A SUMMARY MANNER ONLY AND IS NOT A COMPLETE ANALYSIS OR LISTING OF ALL POTENTIAL TAX CONSEQUENCES UNDER THE TAX LAWS PRESENTLY IN FORCE IN INDIA. THE SUMMARY IS BASED ON THE CURRENT PROVISIONS OF THE INDIAN INCOME TAX LAWS AND THE REGULATIONS THEREUNDER, THE JUDICIAL AND THE ADMINISTRATIVE INTERPRETATIONS THEREOF, WHICH ARE SUBJECT TO CHANGE OR MODIFICATION BY SUBSEQUENT LEGISLATIVE, REGULATORY, ADMINISTRATIVE OR JUDICIAL DECISIONS. ANY SUCH CHANGES COULD HAVE DIFFERENT TAX IMPLICATIONS.THE FOLLOWING OVERVIEW IS NOT EXHAUSTIVE OR COMPREHENSIVE AND IS NOT INTENDED TO BE A SUBSTITUTE FOR PROFESSIONAL ADVICE.

IN VIEW OF THE PARTICULARISED NATURE OF TAX CONSEQUENCES, ELIGIBLE EQUITY SHAREHOLDERS ARE ADVISED TO CONSULT THEIR OWN TAX CONSULTANT WITH RESPECT TO THE TAX IMPLICATIONS AND CONSEQUENCES ON TENDERING OF LISTED EQUITY SHARES OF THE TARGET COMPANY, PARTICULARLY IN VIEW OF THE FACT THAT CERTAIN RECENTLY ENACTED LEGISLATION MAY NOT HAVE A DIRECT LEGAL PRECEDENT OR MAY HAVE A DIFFERENT INTERPRETATION.

THE LAW STATED BELOW IS AS PER THE IT ACT AS AMENDED UPTO FINANCE ACT, 2021 THE ACQUIRER DOES NOT ACCEPT ANY RESPONSIBILITY FOR THE ACCURACY OR OTHERWISE OF SUCH ADVICE. THEREFORE, PUBLIC SHAREHOLDERS CANNOT RELY ON THIS ADVICE AND THE SUMMARY OF THE INCOME-TAX IMPLICATIONS RELATING TO THE TREATMENT OF INCOME-TAX IN THE CASE OF TENDERING OF LISTED EQUITY SHARES IN OPEN OFFER, AS SET OUT BELOW SHOULD BE TREATED AS INDICATIVE AND FOR GUIDANCE PURPOSES ONLY.

#### **GENERAL**

- a) The basis of charge of Indian income-tax depends upon the residential status of the taxpayer during a tax year. The Indian tax year runs from April 1 until March 31 of the following year.
- b) A person who is an Indian tax resident is liable to income-tax in India on his worldwide income, in a manner as provided under the Income Tax Act, 1961, as amended ("IT Act").
- c) A person who is treated as a non-resident for Indian income-tax purposes is generally subject to tax in India only on such person's India-sourced income (i.e., income which accrues or arises or deemed to accrue or arise in India) and income received by such persons in India (including income deemed to be received in India).

- d) Since the Target Company is incorporated in India, the Equity Shares are "situated" in India and any gains arising to a non-resident on transfer of such shares is taxable in India under the IT Act.
- e) Further, the non-resident shareholder can avail benefits of the Double Taxation Avoidance Agreement ("DTAA") between India and the respective country of which the said shareholder is a tax resident subject to satisfying the relevant conditions including but not limited to (a) conditions present in the said DTAA (if any) read with the relevant provisions of the Multilateral Convention to Implement Tax Treaty related Measures to Prevent Base Erosion and Profit Shifting ("Multilateral Instrument/ MLI") as ratified by India with the respective country of which the said shareholder is tax resident; (b) non-applicability of General Anti-Avoidance Rule ("GAAR"); and (c) providing and maintaining necessary information and documents as prescribed under the IT Act.
- f) The IT Act also provides for different income-tax regimes/ rates applicable to the gains arising from the tendering of shares under the Open Offer, and corresponding withholding tax obligation based on the period of holding, residential status, classification of the shareholder, nature of the income earned, etc.
- g) The shareholders may be required to undertake compliances such as filing an annual income tax return, as may be applicable to different categories of persons, with the income tax authorities, reporting their income for the relevant year.
- h) In addition to income tax, as the tendering of Equity Shares is being undertaken on the stock exchange, such transaction will be chargeable to Securities Transaction Tax ("STT"). STT is payable in India on the value of securities on every purchase or sale of securities that are listed on the Indian stock exchange. Currently, the STT rate applicable on the purchase and sale of shares on the stock exchange is 0.1% of the value of security transacted.
- i) All references to equity shares herein refer to listed equity shares unless stated otherwise.

#### Classification of Shareholders

Shareholders can be classified under the following categories:

## **Resident Shareholders being:**

- Individuals, Hindu Undivided Family ("HUF"), Association of Persons ("AOP") and Body of Individuals ("BOI")
- 2. Others
- a. Company
- b. Other than company

## Non-Resident Shareholders being:

- 1. Non-Resident Indians ("NRIs")
- 2. Foreign Institution Investors (FIIs)/ Foreign Portfolio Investors (FPIs
- 3 Others:
- a. Company
- b. Other than company

## **Classification of Shares**

The characterization of gains/losses, arising from sale of shares, as Capital Gains or Business Income would depend on the nature of holding in the hands of the shareholder and various other factors. Shareholders are also required to refer to Circular No.6/2016 dated February 29, 2016 issued by the Central Board of Direct Taxes ("CBDT"). The nature of gains/loss in the foregoing cases will be as under:

 Shares held as investment: Income arising from transfer of shares taxable under the head "Capital Gains". 2. Shares held as stock-in-trade: Income arising from transfer taxable under the head "Profits and Gains from Business or Profession".

#### Taxability of Capital Gains in the hands of the Shareholders

Capital gains in the hands of shareholders would be computed as per the provisions of Section 48 of the IT Act and the rate of income-tax would depend on the period of holding.

## Period of Holding

Depending on the period for which the shares are held, the gains would be taxable as 'short term capital gain' or 'long-term capital gain'. Such classification would be determined as under:

- Short-term Capital Asset ("STCA"): Equity shares held for less than or equal to 12 (Twelve) months.
- b. Long-term Capital Asset ("LTCA"): Equity share held for more than 12 (Twelve) months.

Accordingly, gains arising from transfer of a STCA are taxable as 'Short-term Capital Gains' ("STCG"). Gains arising from transfer of a LTCA are taxable as 'Long-term Capital Gains' ("LTCG").

As per Section 112A of the IT Act, LTCG arising on sale of listed equity shares will be subject to tax at the rate of 10% if STT has been paid on both, on purchase and sale of shares (except in certain cases notified by CBDT *vide* Notification No. 60/2018 dated October 1, 2018) and if the aggregate LTCG during the financial year exceeds INR 1 Lakh. The said rate will be increased by applicable surcharge and cess. Further, no deduction under Chapter VI-A would be allowed in computing LTCG subject to tax under Section 112A of the IT Act.

As per Section 112A of the IT Act, LTCG will be computed without considering the indexation benefit as per provision of Section 48 of the IT Act. The cost of acquisition will be computed in accordance with the provisions of Section 55 read with Section 112A of the IT Act. In terms of Section 55 read with Section 112A of the IT Act, if investments were made on or before January 31, 2018, a method of determining the cost of acquisition of such investments has been specifically laid down such that gains up to January 31, 2018 are grandfathered. To clarify, if the equity shares on which STT is paid were acquired prior to January 31, 2018, the cost of acquisition of such shares should be higher of (a) actual cost of acquisition and (b) lower of (i) fair market value as on January 31, 2018 (highest quoted price on January 31, 2018 or immediately prior trading day if shares were not traded on January 31, 2018) and (ii) actual sale consideration.

If STT is not paid at the time of acquisition of the shares being acquired under the Open Offer and they do not fall within the exceptions identified under Notification No. 60/2018 dated October 1, 2018, then the entire LTCG arising to the shareholder shall be subject to tax at 10% (plus applicable surcharge and cess) under Section 112 of the IT Act or 20% (plus applicable surcharge and cess) after claiming indexation benefit which is relevant in case of resident shareholders.

STCG realized on sale of listed equity shares (STT paid) will be subject to tax at the rate of 15% under Section 111A of the IT Act. The said rate will be increased by applicable surcharge and cess. Further, no deduction under Chapter VI-A would be allowed in computing STCG subject to tax under Section 111A of the IT Act.

As per the seventh proviso to Section 48 of the IT Act, no deduction of amount paid on account of STT will be allowed in computing the income chargeable to tax as Capital Gains.

Further the provisions of Minimum Alternate Tax on the book profits as contained in Section 115JB of the IT Act or Alternate Minimum Tax contained in Section 115JC of the IT Act, as the case may be, also need to be considered by the shareholders.

The provisions of Section 115JB of the IT Act do not apply to a foreign company if it is a resident of a country with which India has entered into a DTAA under Section 90/90A of the IT Act and the assessee does not have a Permanent Establishment in India or such company is a resident of a country with which India does not have such agreement and the assessee is not required to seek registration under any law for the time being in force, relating to companies.

As per Section 70 of the IT Act, Short Term Capital Loss computed for the given year is allowed to be set off against STCG as well as LTCG computed for the said year. The balance loss, which is not set off, is allowed to be carried forward for subsequent 8 (Eight) assessment years, for being set off against subsequent years' STCG as well as LTCG, in terms of Section 74 of the IT Act.

Long Term Capital Loss computed for a given year is allowed to be set off only against LTCG computed for the said year, in terms of Section 70 of the IT Act. The balance loss, which is not set off, is allowed to be carried forward for subsequent eight assessment years, for being set off only against subsequent years' LTCG, in terms of Section 74 of the IT Act.

Additional information in case of Foreign Institutional Investors ("FIIs"):

- 1. As per Section 2(14) of the IT Act, any securities held by a FII which has invested in the equity shares in accordance with the regulations made under the Securities and Exchange Board of India Act, 1992, will be treated as capital assets. Accordingly, any gains arising from transfer of such securities will be chargeable to tax in the hands of FIIs as capital gains.
- 2. Under Section 115AD(1)(ii) of the IT Act, STCG arising to a FII on transfer of shares.
- 3. (STT paid) will be chargeable at the rate of 15%,
- 4. Under Section 115AD(1)(iii) of the IT Act, income by way of LTCG arising from transfer of shares will be chargeable to tax at the rate of 10%. Provided that in case of income arising from the transfer of a LTCA referred to in Section 112A, income-tax at the rate of 10% will be calculated on such income exceeding INR 1,00,000 (One Lakh).
- 5. Such capital gains would be computed without giving effect to the first and second proviso to Section 48. In other words, adjustment in respect of foreign exchange fluctuation and benefit of indexation would not be allowed while computing the Capital Gains.
- 6. The above rates are to be increased by applicable surcharge and cess.
- 7. Further, no deduction under Chapter VI-A would be allowed in computing STCG and as well as LTCG.
- 8. The CBDT has vide Notification No. 9/2014 dated January 22, 2014 notified Foreign Portfolio Investors registered under the Securities and Exchange Board of India (FPI) Regulations, 2014 as FII for the purpose of Section 115AD of the IT Act.

## Additional Information in case of Non-resident Indians ("NRIs"):

Where the shares of the Target Company were acquired or purchased in convertible foreign exchange, NRIs, i.e. individuals being citizen of India or person of Indian origin who are not resident, have the option of being governed by the provisions of Chapter XII-A of the IT Act, which *inter alia* entitles them to the following benefits:

- 1. Under Section 115E of the IT Act, the LTCG arising to an NRI will be taxable at the rate of 10 % (plus applicable surcharge and cess). While computing the LTCG, the benefit of indexation of cost would not be available.
- 2. Under Section 115F of the IT Act, LTCG arising to an NRI from the transfer of the shares acquired or purchased in convertible foreign exchange shall be exempt from income-tax, if the net consideration is reinvested in specified assets, within 6 (Six) months of the date of transfer. If only part of the net consideration is so reinvested, the exemption shall be proportionately reduced. The amount so exempted shall be chargeable to tax subsequently, if the specified assets are transferred or converted into money within 3 (Three) years from the date of their acquisition.
- 3. Under Section 115G of the IT Act, it will not be necessary for an NRI to furnish his return of income under Section 139(1) of the IT Act if his income chargeable under the IT Act consists of only investment income or LTCG or both; arising out of assets acquired, purchased or subscribed to in convertible foreign exchange and tax deductible at source has been deducted there from as per the provisions of Chapter XVII-B of the IT Act.
- 4. Further, no deduction under Chapter VI-A would be allowed in computing LTCG.
- 5. As per provisions of Section 115-I of the IT Act, an NRI may elect not to be governed by provisions of Chapter XII-A and compute his total income as per other provisions of the IT Act.
- 6. Section 90(2) of the IT Act, provides relief to a non-resident, where there is a DTAA between India and the country of residence of the non-resident shareholder and the provisions of the DTAA are more favourable to the taxpayer, subject to satisfying relevant conditions including not limited to (a) conditions present in the said DTAA (if any) read with the relevant provisions of the MLI as

ratified by India with the respective country of which the said shareholder is tax resident; (b) non-applicability of GAAR; and (c) providing and maintaining necessary information and documents as prescribed under the IT Act.

#### **Investment Funds**

Under Section 10(23FBA) of the IT Act, any income of an Investment Fund, other than the income chargeable under the head "Profits and gains of business or profession" would be exempt from income-tax. For this purpose, an "Investment Fund" means a fund registered as Category I or Category II Alternative Investment Fund and is regulated under the Securities and Exchange Board of India (Alternate Investment Fund) Regulations, 2012.

## **Mutual Fund**

Under Section 10(23D) of the IT Act, any income of mutual funds registered under SEBI or Regulations made thereunder or mutual funds set up by public sector banks or public financial institutions or mutual funds authorised by the RBI and subject to the conditions specified therein, is exempt from tax subject to such conditions as the Central Government may by notification in the Official Gazette, specify in this behalf.

## Taxability of Business Income in the hands of the Shareholders

- a. Where gains realized from sale of listed equity shares are taxable as business income, they will be taxable at applicable tax rates to such shareholders. The loss if any can be carried forward in accordance with the provisions of the IT Act.
- b. In terms of Section 36(1)(xv) of the IT Act, STT paid by the shareholder in respect of the taxable securities transactions entered into in the course of his business would be eligible for deduction from the amount of income chargeable under the head "Profit and gains of business or profession", if the income arising from taxable securities transaction is included in such income.
- c. Section 90(2) of the IT Act, provides relief to a non-resident, where there is a DTAA between India and the country of residence of the non-resident shareholder and the provisions of the DTAA are more favourable to the taxpayer, subject to satisfying relevant conditions including but not limited to (a) conditions present in the said DTAA (if any) read with the relevant provisions of the MLI as ratified by India with the respective country of which the said shareholder is tax resident; (b) non-applicability of GAAR; and (c) maintaining necessary information and documents as prescribed under the IT Act.

## Withholding Tax implications

Remittance/Payment of Consideration

## (a) Resident shareholders:

- i. As of the date of filing of this document, in the absence of any provisions under the IT Act casting an obligation on the buyer to deduct tax on income arising in the hands of the resident seller on transfer of any property (other than immovable property), the Acquirer are not required to withhold tax on the consideration payable to eligible shareholders pursuant to tendering of shares under the Open Offer.
- ii. With effect from July1, 2021, Finance Act 2021 creates an obligation on the buyer of goods to withhold tax under Section 194Q at the rate of 0.1% when buying goods from an Indian resident. The withholding obligation only exists where the consideration for goods exceeds INR 50,00,000 (Rupees Fifty Lakh) and the buyer had a business turnover of more than INR 10,00,00,000 (Rupees Ten Crore) in the immediately preceding year. The term "goods" has not been defined and may cover shares.
- iii. As per Circular No 13 of 2021 dated June 30, 2021 issued by the CBDT, the provisions of Section 194Q is not applicable where the transactions in securities and commodities are traded through recognized stock exchange. Therefore, the Acquirer are not required to withhold tax under Section 194Q on consideration payable to resident shareholders.
- iv. The resident shareholders must file their tax return in India *inter alia* considering gains arising pursuant to this Open Offer. The resident shareholders also undertake to provide the Acquirer, on demand, the relevant details in respect of the taxability/ non-taxability of the proceeds pursuant to this Open Offer, copy of tax return filed in India, evidence of the tax paid etc.

- (b) Non-resident shareholders FIIs
  - Section 196D of IT Act, provides for a specific exemption from withholding tax at source from any income, by way of Capital Gains arising to an FII from the transfer of securities referred to in Section 115AD of the IT Act. Thus, no withholding of tax is required in case of consideration payable to FIIs/FPIs.
- (c) Non-resident shareholders (other than FIIs):
  - i. Each non-resident shareholder will confirm its status by selecting the appropriate box in the FOA.
  - ii. Section 195(1) of the IT Act provides that any person responsible for paying to a non-resident, any sum chargeable to tax under the provisions of the IT Act is required to deduct tax at source at applicable rates in force.
  - iii. However, the Acquirer will not be able to deduct income-tax at source on the consideration payable to such non-resident shareholders as there is no ability for the Acquirer to deduct taxes since the remittance/payment will be routed through the stock exchange, and there will be no direct payment by the Acquirer to the non-resident shareholders.
  - iv. Since the tendering of shares under the Open Offer is through the stock exchange, the responsibility to discharge tax due on the gains (if any) is on the non-resident shareholder given that practically it is not possible to withhold taxes and the Acquirer believe that the responsibility of withholding/discharge of the taxes due on such gains (if any) on sale of Equity Shares is solely on the custodians/authorized dealers/non-resident shareholders with no recourse to the Acquirer. It is therefore recommended that the non-resident shareholders consult their custodians/authorized dealers/tax advisors appropriately. In the event the Acquirer are held liable for the tax liability of the shareholder, the same shall be to the account of the shareholder and to that extent the Acquirer should be indemnified.
  - v. The non-resident shareholders must file their tax return in India inter alia considering gains arising pursuant to this Open Offer. The non-resident shareholders also undertake to provide the Acquirer, on demand, the relevant details in respect of the taxability/ non-taxability of the proceeds pursuant to this Open Offer, copy of tax return filed in India, evidence of the tax paid etc.

## Remittance/Payment of Interest

- a. In case of interest, if any, paid by the Acquirer to resident and non-resident shareholder for delay in receipt of statutory approvals as per Regulation 18(11) of the SEBI (SAST) Regulations or in accordance with Regulation 18(11A) of the SEBI (SAST) Regulations, the final decision to deduct tax or the quantum of taxes to be deducted rests solely with the Acquirer depending on the settlement mechanism for such interest payments. In the event, to withhold tax, the same shall be basis the documents submitted along with the FOA or such additional documents as may be called for by the Acquirer. It is recommended that the shareholders consult their custodians/ authorized dealers/ tax advisors appropriately with respect to the taxability of such interest amount (including on the categorisation of the interest, whether as capital gains or as other income). In the event the Acquirer are held liable for the tax liability of the shareholder, the same shall be to the account of the shareholder and to that extent the Acquirer should be indemnified.
- b. The shareholders must file their tax return in India *inter alia* considering the interest (in addition to the gains on the sale of shares), if any, arising pursuant to this Open Offer. The shareholders also undertake to provide the Acquirer, on demand, the relevant details in respect of the taxability/non-taxability of the proceeds pursuant to this Open Offer, copy of tax return filed in India, evidence of the tax paid etc.

## Rate of Surcharge and Cess

In addition to the basic tax rate, applicable Surcharge, Health and Education Cess are currently leviable as under:

#### Surcharge

- a. In case of domestic companies: Surcharge at 12% is leviable where the total income exceeds INR 10,00,00,000 (Rupees Ten Crore) and at 7% where the total income exceeds INR 1,00,00,000 (Rupees One Crore) but less than INR 10,00,00,000 (Rupees Ten Crore).
- b. In case of domestic companies liable to pay tax under section 115BAA or section 115BAB: Surcharge at 10% (Ten percent) is leviable.

- c. In case of companies other than domestic companies: Surcharge at 5% is leviable where the total income exceeds INR 10,00,00,000 (Rupees Ten Crore) and at 2% where the total income exceeds INR 1,00,00,000 (Rupees One Crore) but less than INR 10,00,00,000 (Rupees Ten Crore).
- d. In case of individuals, HUF, AOP, BOI:
- i. Surcharge at the rate of 10% is leviable where the total income exceeds INR 50,00,000 (Rupees Fifty Lakh) but does not exceed INR 1,00,00,000 (Rupees One Crore).
- ii. Surcharge at the rate of 15% is leviable where the total income exceeds INR 1,00,00,000 (Rupees One Crore) but does not exceed INR 2,00,00,000 (Rupees Two Crore).
- iii. Surcharge at the rate of 25% is leviable where the total income exceeds INR 2,00,00,000 (Rupees Two Crore) but does not exceed INR 5,00,00,000 (Rupees Five Crore).
- iv. Surcharge at the rate of 37% is leviable where the total income exceeds INR 5,00,00,000 (Rupees Five Crore).
- e. However, for the purpose of income chargeable under section 111A, 112A and 115AD(1)(b) (for income chargeable to tax under the head capital gains), the surcharge rate shall not exceed 15%.
- f. In case of Firm and Local Authority: Surcharge at 12% is leviable where the total income exceeds INR 1,00,00,000 (Rupees One Crore).

#### Cess

Health and Education Cess at 4% is currently leviable in all cases.

#### Others

- 1. Notwithstanding the details provided above, all payments will be made to the shareholders subject to compliance with prevailing tax laws.
- The tax deducted by the Acquirer while making payment to a shareholder may not be the final tax liability of such shareholder and shall in no way discharge the obligation of the shareholder to appropriately disclose the amounts received by it, pursuant to this Open Offer, before the incometax authorities.
- 3. The Acquirer will deduct tax (if required) as per the information provided and representation made by the shareholders. In the event of any income-tax demand (including interest, penalty, etc.) arising from any misrepresentation, inaccuracy or omission of information provided/to be provided by the shareholder, such shareholder will be responsible to pay such income-tax demand under the IT Act and provide the Acquirer with all information/documents that may be necessary and cooperate in any proceedings before income tax/ appellate authority in India.
- The Acquirer and the Manager to the Open Offer do not accept any responsibility for the accuracy or otherwise of the tax provisions set forth herein above.

THE TAX IMPLICATIONS ARE BASED ON PROVISIONS OF THE IT ACT AS APPLICABLE AS ON DATE OF THIS LETTER OF OFFER. IN CASE OF ANY AMENDMENT MADE EFFECTIVE PRIOR TO THE DATE OF CLOSURE OF THIS OFFER, THEN THE PROVISIONS OF THE IT ACT AS AMENDED WOULD APPLY. NOTWITHSTANDING THE DETAILS GIVEN ABOVE, ALL PAYMENTS WILL BE MADE TO THE PUBLIC SHAREHOLDERS SUBJECT TO COMPLIANCE WITH PREVAILING TAX LAWS. THE FINAL TAX LIABILITY OF THE PUBLIC SHAREHOLDER SHALL REMAIN OF SUCH PUBLIC SHAREHOLDER AND THE SAID PUBLIC SHAREHOLDER WILL APPROPRIATELY DISCLOSE THE AMOUNTS RECEIVED BY IT, PURSUANT TO THIS OFFER, BEFORE THE INDIAN INCOME TAX AUTHORITIES.

## IX. DOCUMENTS FOR INSPECTION

Copies of the following documents will be available for inspection to the Shareholders at the office of the Manager to the Offer at Centre Point, 605, 6th floor, J.B. Nagar, Andheri-Kurla Road, Andheri (East), Mumbai- 400 059 on any working day (i.e. Monday to Friday and not being a bank holiday in Mumbai) between 10:30 a.m. to 1:00 p.m. from the date of opening of the Offer until the closure of this Offer:

- Certificate of Incorporation, Memorandum and Articles of Association of Target Company.
- Certificate of Incorporation, Memorandum and Articles of Association of Corporate Acquirer (Acquirer 7).
- Certificate dated March 31, 2022 issued by S Mohammed Hassan, Chartered Accountants (Membership No. 019159), having office at 59/1, Periyar Streets upstairs, Mandapam street corner, Erode 638001, India; Email id: mymoona89@yahoo.com, certifying the net worth and liquid assets of the Acquirer 1 and Acquirer 2.
- Certificate dated March 31, 2022 issued by Mr. Kandasamy Anandh, Partner of Thilagar Associates, Chartered Accountants (*Membership No. 232465*), Firm Registration No.: (006517S), having office at 1D/5, Bypass Road, Pallipalayam, Namakkal 638006 India; Email id: anandh@tacas.org, certifying the net worth and liquid assets of the Acquirer 3 and Acquirer 4.
- Certificate dated March 31, 2022 issued by Lakshmi A., Partner of M Ahamed Rasool and Associates, Chartered Accountants (Membership No. 217243), Firm Registration No.: (019166S), having office at Fathima Manzil No. 12, Bharathiyar Street, Irumbuliyur, West Tambaram, Chennai - 600045, India; Email id: askrasoolca@gmail.com, certifying the net worth and liquid assets of the Acquirer 5.
- Certificate dated April 11, 2022 issued by D Sundaravaradhan, Partner of SKSV & Associates, Chartered Accountants (Membership No. 225604), Firm Registration No.: (014082S), having office at 46/2, Naickkammar Street, West Mambalam, Chennai-600 003, Tamil Nadu, India; Email id: sksv.ca@gmail.com, certifying the net worth and liquid assets of the Acquirer 6.
- Certificate dated April 20, 2022 issued by R Sundararajan, Chartered Accountants (Membership No. 020222), having office at 261/44, 5th Main Road, 4th Block, Jayanagar, Banglore -560011, Karnataka, India; Email id: Rsundar.rg@gmail.com, certifying the net worth of the Acquirer 7.
- Audited Annual reports of the Target Company for the financial years ending March 31, 2021, March 31, 2020, and March 31, 2019.
- Unaudited Limited Review financials of the Target Company for the quarter ended December 31, 2021.
- Audited Reports of Corporate Acquirer ("Acquirer 7") for the financial years ending March 31, 2021, March 31, 2020 and March 31, 2019.
- Unaudited financials of Acquirer 7 for the period ended December 31, 2021 certified by management.
- Copy of Escrow Agreement between the Acquirers, Manager to the Offer and Escrow Bank.
- Statement of funds deposited with the Escrow Bank.
- Copy of Share Purchase Agreement dated April 30, 2022 between the Acquirers and Sellers.
- Copy of Public Announcement dated April 30, 2022, published copy of the Detailed Public Statement dated May 06, 2022.
- Observation letter bearing reference number SEBI/HO/CFD/DCR-III/OW/24229/1 dated June 10, 2022 received from SEBI.
- A copy of the recommendation to be published on Friday, June 24, 2022 made by the Committee of Independent Directors (IDC) of the Target Company.
- Copy of Pre Offer Advertisement.

## X. DECLARATION BY THE ACQUIRERS

For the purpose of disclosures in this Letter of Offer relating to the Target Company the Acquirers have relied on the information provided by the Target Company and have not independently verified the accuracy of details of the Target Company. Subject to the aforesaid, the Acquirers, accept full responsibility for the information contained in this Letter of Offer and also accept responsibility for the obligations of the Acquirers as laid down in the SEBI (SAST) Regulations. The Acquirers shall be jointly and severally responsible for ensuring compliance with the SEBI (SAST) Regulations.

ISSUED BY MANAGER TO THE OFFER ON BEHALF OF THE ACQUIRERS

ACQUIRER 1	ACQUIRER 2	ACQUIRER 3	ACQUIRER 4	ACQUIRER 5	ACQUIRER 6	ACQUIRER 7
F-1, No. 28,	Green	50/20,	6/276,	2-67, R.C.	O No. 2, N	SY No.
Legrange, AK	Field,	CASA	Surya	Middil	No. 7,	28/4, Katha
Block, TAS	Nachatra	Major	Garden,	Street,	Radhakris	No.
Enclave,	Clasic,	Road,	Trichy	Keelamudi	hnan	596/461,
Shanthi	Villa No	Egmore,	Main Road,	mannarkotta	Street,	3rd Floor
Colony, Anna	23, SF No.	Chennai -	Vagurampa	i, Kamuthi,	Thiyagara	Sidda Pura,
Nagar,	240 and	600008	tti,	Mudimanna	ya Nagar,	Whitefield
Chennai -	241, R	Tamil	Namakkal -	rkottai,	Chennai –	Main
600040 Tamil	Mohan	Nadu, India	637002	Ramanathap	600017	Road,
Nadu, India	Nagar,		Tamil	uram -	Tamil	Bangalore
	Kalapatti,		Nadu, India	623603	Nadu,	- 560056
	Coimbatore			Tamil Nadu,	India	Karnataka,
	- 641048			India		India
	Tamil					
	Nadu, India					
Sd/-	Sd/-	Sd/-	Sd/-	Sd/-	Sd/-	Sd/-

(Signed by Mr. S Nagarajan (for himself and Acquirers 1, 2, 3, 4 and 6 under Special Power of Attorney dated April 30, 2022) and Mr. C K Venkatachalam, on behalf of the Acquirer 7)

Place: Chennai Date: June 15, 2022

## FORM OF ACCEPTANCE-CUM-ACKNOWLEDGEMENT

## THIS DOCUMENT IS IMPORTANT AND REQUIRES YOUR IMMEDIATE ATTENTION

(Please send this form along with TRS generated by broker/selling member and enclosures to Integrated Registry Management Services Private Limited, the Registrar to the Offer, at their registered office address provided in the Letter of Offer)

(Capitalized terms and expressions used herein but not defined, shall have the same meaning as ascribed to them in the Letter of Offer)

TENDERING PERIOD FOR THE OFFER	
OPENS ON	TUESDAY, JUNE 28, 2022
CLOSES ON	MONDAY, JULY 11, 2022

To,

The Acquirers

C/o Integrated Registry Management Services Private Limited

Unit: W.S. Industries (India) Limited - Open Offer "Kences Tower, II Floor, No.01, Ramakrishana Street, North Usman Road, T Nagar, Chennai – 600017, Tamil Nadu, India;

Tel. No.: +91 44 28140801 / 02 / 03;

Fax No.: +91 44 28142479 E-mail: yuvraj@integratedindia.in

Contact Person: S Yuvraj

Dear Sir/Madam,

Sub: Proposed Open Offer by the Acquirers to acquire upto 80,33,000 Equity shares of Rs. 10/- each for cash at a price of Rs. 12.50/- aggregating upto Rs. 10,04,12,500/- (Rupees Ten Crores Four Lacs Twelve Thousand and Five Hundred only), to the Public shareholders of W.S. Industries (India) Limited ("Target Company") in accordance with the extant Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011 ("Takeover Regulations") ("Open Offer").

I/We refer to the Letter of Offer dated June 15, 2022 for acquiring the Equity Shares held by me/us in the Target Company.

I/We, the undersigned, have read the Public Announcement, the Detailed Public Statement, Draft Letter of Offer, Letter of Offer and the Open offer opening public announcement, and understood its contents, terms and conditions, and unconditionally accept these terms and conditions.

I/We acknowledge and confirm that all the particulars/statements given by me/us, herein are true and correct.

## **Details of Public Shareholder:**

Name (in BLOCK LETTERS)	Holder	Name of the Shareholder	Permanent Account Number (PAN)
(Please write names of the joint	Sole/First		
holders in the same order as appearing in the Equity Share	Second		
certificate(s)/demat account)	Third		
Contact Number(s) of the First Holder	Tel No. (with I	SD/STD Code):	Mobile No.:
Full Address of the First Holder (with pin code)			
Email address of the First Holder			
Date & Place of incorporation (if applicable)			

## FOR EQUITY SHARES HELD IN PHYSICAL MODE:

Resident
Non-Resident

I/We, confirm that our residential status under the Income Tax Act is as below (tick whichever is applicable).

I/We, holding physical shares, accept this Offer and enclose the original share certificate(s) and duly signed transfer deed(s) in respect of my / our Equity Shares as detailed below along with enclosures as mentioned herein:

Sr.	Regd. Folio Number Share Certificate Number	Distinctive I	No. of		
No.		From	То	Equity Shares	
1					
2					
3					
	(In case the space provided is inadequate, please attach a separate sheet with the above details and authenticate the same)				

Enclosures (whichever is applicable)

Duly attested power of attorney, if any person apart from the Public Shareholder, has signed the Form of Acceptance-cum-
Acknowledgement or Equity Share transfer deed(s)
Original Equity Share certificate(s)
Valid Equity Share transfer deed(s)
Corporate authorization, in case of companies along with certified board resolution and specimen signatures of authorized signatories
Duly attested death certificate and succession certificate / probate / letter of administration (in case of single Shareholder), in case the
original Shareholder has expired
Self-attested copy of PAN card of all the transferor(s)
Other relevant documents (please specify)

## FOR ALL PUBLIC SHAREHOLDERS:

I/We confirm that the Equity Shares which are being tendered herewith by me/us under this Open Offer, are free from any pledges, liens, charges, equitable interests, non-disposal undertakings or any other form of encumbrances and are being tendered together with all rights attached thereto, including all rights to dividends, bonuses and rights offers, if any, declared hereafter.

I/We confirm that the sale and transfer of the Equity shares held by me/us will not contravene any applicable law and will not breach the terms of any agreement (written or otherwise) that I/we are a party to.

My/Our execution of this Form of Acceptance-cum-Acknowledgement shall constitute my/our warranty that the Equity Shares comprised in this application are owned by me/us and are sold and transferred by me/us free from all liens, charges, claims of third parties and encumbrances. If any claim is made by any third party in respect of the said Equity Shares, I/we will hold the Acquirers harmless and indemnified against any loss they or either of them may suffer in the event of the Acquirers acquiring these Equity Shares.

I/We have obtained any and all necessary consents to tender the Offer Shares on the foregoing basis.

I/We declare that there are no restraints/injunctions or other order(s) of any nature which limits/restricts in any manner my/our right to tender Offer Shares in this Open Offer and that I/we am/are legally entitled to tender the Offer Shares in this Open Offer.

I/We agree that the Acquirers will pay the consideration as per secondary market mechanism, only after verification of the certifications, documents and signatures, as applicable submitted along with this Form of Acceptance-cum-Acknowledgment by the Public Shareholders, and subject to the adherence of the aforementioned Instructions. I/We undertake to return to the Acquirers any Open Offer consideration that may be wrongfully received by me/us.

I/We declare that regulatory approvals, if applicable, for holding the Offer Shares and/or for tendering the Offer Shares in this Open Offer are enclosed herewith.

I/We confirm that I/We am/are not persons acting in concert with the Acquirers.

I/We give my/our consent to the Acquirers, to file any statutory documents, if any, on my/our behalf in relation to accepting the Offer Shares in this Open Offer.

I/We confirm that I/we am/are in compliance with the terms of the Open Offer set out in the Public Announcement, the Detailed Public Statement, Draft Letter of Offer and the Letter of Offer.

I/We undertake to execute any further documents and give any further assurances that may be required or expedient to give effect to my/our tender/offer and agree to abide by any decision that may be taken by the Acquirers, to effectuate this Open Offer in accordance with the SEBI (SAST) Regulations.

I/We am/are not debarred from dealing in shares or securities.

I/We confirm that there are no taxes or other claims pending against me/us which may affect the legality of the transfer of Equity Shares under the Income Tax Act, including but not limited to Section 281 of the Income Tax Act. I/We confirm that no notice has been issued by the income tax authorities impacting the rights to transfer the shares.

I/We note and understand that the Offer Shares will be held by the Registrar to the Offer/Clearing Corporation in trust for me/us till the date the Acquirers make payment of consideration as mentioned in the Letter of Offer, or the date by which other documents are dispatched to the Public Shareholders, as the case may be.

I/We confirm that in the event of any income tax demand (including interest, penalty, etc.) arising from any misrepresentation, inaccuracy or omission of information provided/to be provided by me/us, or as a result of income tax (including any consequent interest and penalty) on the income arising from tendering of the Offer Shares, I/We will indemnify the Acquirers for such income tax demand (including interest, penalty, etc.) and provide the Acquirers with all information/documents that may be necessary and co-operate in any proceedings before any income tax/appellate authority.

I/we confirm that the sale and transfer of the relevant Equity Shares will be complete on the date of the remittance of the purchase consideration by the Acquirer to me/us in any of the modes as set out above. Any delay in the receipt of the purchase consideration by me/us will not make the sale and transfer of the Equity Shares void or voidable.

I/We authorize the Acquirers to acquire all the Equity Shares so tendered by me/us or such lesser number of Equity Shares, which it/they may decide to accept, in consultation with the Manager to the Offer, and in terms of the Letter of Offer.

I/We authorize the Acquirers, and the Registrar to the Offer to return to me/us by registered post or ordinary post, unaccepted documents, if any, at my/our sole risk, without specifying the reasons thereof.

I/We, confirm that our residential status for the purposes of tax is:							
☐ Resident ☐ Non-resident, if yes please state country of tax residency:							
(If none of the above box purposes).	is ticked, the residen	ntial status of the Public Sharehold	ler will be considered as non-res	sident, for withholding tax			
I/We, confirm that my/ou	r status as a shareho	lder is: (Please tick whichever is a	pplicable)				
□ Individual	☐ Domestic Company	☐ Foreign Company	☐ FII/FPI - Corporate	☐ FII/FPI - Others			
□ QFI	□ FVCI	☐ Partnership /Proprietorship firm/LLP	☐ Private Equity Fund/AIF	☐ Pension/Provident Fund			
☐ Sovereign Wealth Fund	☐ Foreign Trust	☐ Financial Institution	□ NRIs/PIOs - repatriable	□ NRIs/PIOs - non- repatriable			
☐ Insurance Company	□ ОСВ	☐ Domestic Trust	□ Banks	☐ Association of person/Body of Individual			
☐ Any others, please specify:							

# FOR NRIs/OCBs/FIIs, FPIs AND SUB-ACCOUNTS/OTHER NON-RESIDENT SHAREHOLDERS:

I/We, co	onfirm that my/our investment status is: (Please provide supporting documents and tick whichever is applicable)
	FDI Route
	PIS Route
	Any other - please specify

I/We, co	onfirm that the Offer Shares tendered by me/us are held on: (Please tick whichever is applicable)
	Repatriable basis Non-Repatriable basis
I/We,	confirm that: (Please tick whichever is applicable)
	No RBI or other regulatory approval was required by me for holding Offer Shares that have been tendered in this Open Offer and the Offer Shares are held under the general permission of the RBI Copies of all approvals required by me for holding Offer Shares that have been tendered in this Open Offer are enclosed herewith Copy of RBI Registration letter taking on record the allotment of shares to me/us is enclosed herewith
	confirm that: (Please tick whichever is applicable)
	No RBI or other regulatory approval is required by me for tendering the Offer Shares in this Open Offer Copies of all approvals required by me for tendering Offer Shares in this Open Offer are enclosed herewith
	Tear along this line
	All future correspondence, if any, should be addressed to the respective Selling Broker, or the Registrar to the Offer at:  C/o Integrated Registry Management Services Private Limited  Unit: W.S. Industries (India) Limited - Open Offer  "Kences Tower, II Floor, No.01, Ramakrishana Street, North Usman Road, T Nagar, Chennai – 600017, Tamil Nadu, India;  Tel. No.: +91 44 28140801 / 02 / 03; Fax No.: +91 44 28142479  E-mail: <a href="mailto:yuvraj@integratedindia.in">yuvraj@integratedindia.in</a> ; Contact Person: S Yuvraj
Addi	tional confirmations and enclosures for all Public Shareholders, as applicable:
I/We,	have enclosed the following documents: (Please tick whichever is applicable)
	Self-attested copy of PAN card Self-declaration form in Form 15G/Form 15H, if applicable to be obtained in duplicate copy (applicable only for interest payment, if any)
	Duly attested power of attorney if any person apart from the Public Shareholder has signed the Form-of-Acceptance-cum-Acknowledgement
	Corporate authorization, in case of Companies along with certified copy of the Board Resolution and Specimen Signatures of Authorised Signatories
	For Mutual funds/Banks/Notified Institutions under Section 194A(3)(iii) of the Income Tax Act, attested copy of relevant registration or notification
	Declaration that the investment in the Equity Shares is in accordance with the applicable SEBI regulations (mandatory to be submitted by FIIs/FPIs).
	SEBI Registration Certificate for FIIs/FPIs (mandatory to be submitted by FIIs/FPIs).  'Valid Tax Residency Certificate' issued by the income tax authority of a foreign country of which he/it claims to be a tax resident, in case the Public Shareholder intends to claim benefit under the DTAA between India and that jurisdiction in which the Public Shareholder claims to be resident and a duly filled in 'Form 10F' as prescribed under the Income Tax Act. Such other information and documentation as may be required depending upon specific terms of the relevant DTAA, including but not limited to a declaration of not having a permanent establishment in India.
	NOC/Tax clearance certificate from income tax authorities, for deduction of tax at a lower rate/NIL rate on income from sale of shares and interest income, if any, wherever applicable
	Self-attested declaration in respect of residential status and tax status of Public Shareholders (e.g. individual, Hindu Undivided Family (HUF), firm, company, Association of Persons (AOP), Body of Individuals (BOI), trust or any other – please specify)
	Tax certificate issued by the income tax/statutory authorities of the overseas jurisdiction where the non-resident Public Shareholder is a resident for tax purposes, indicating the quantum of Overseas Tax along with any other information as may be relevant for this transaction
	Other relevant documents (Please specify)

## **BANK DETAILS**

In case of Public Shareholders holding Equity Shares in dematerialised form, the bank account details for the purpose of interest payment, if any, will be taken from the record of the depositories.

In case of interest payments, if any, by the Acquirers for delay in payment of Offer consideration or a part thereof, the final decision to deduct tax or not on the interest payments for delay in payment of consideration, or the quantum of taxes to be deducted rests solely with the Acquirers depending on the settlement mechanism for such interest payments.

Yours faithfully, Signed and Delivered,

Stamp of Selling Broker:\_\_\_\_

	Full name(s) of the holder	PAN	Signature(s)
First/Sole Holder			
Joint Holder 1			
Joint Holder 2			
Joint Holder 3			
	dings, all holders must sign. In case of body blutions/Corporate authorizations should be at		seal should be affixed, and certified cop
Place:	Date:		
	Tear alon	g this line	
Acknowledgement Slip	– W.S. Industries (India) Limited - Open (	Offer	
Received from Mr./Ms./	M/s		
Address:			
Form of Acceptance-cun	n-Acknowledgement for W.S. Industries (Ind	ia) Limited - Open Offer	as per details below:
Copy of delivery instruct	tion to depository participant of DP ID/Client	ID/Folio No	forEquity Shares
Data of Pagaint	Place of	· ·	

\_Signature of Official: \_\_\_\_\_

## INSTRUCTIONS

Capitalized terms used and not defined in these instructions will have the same meaning as provided in the Letter of Offer dated June 15, 2022.

- 1. PLEASE NOTE THAT THE FORM OF ACCEPTANCE-CUM-ACKNOWLEDGEMENT OR ANY OTHER DOCUMENTS SHOULD NOT BE SENT TO THE ACQUIRERS, THE TARGET COMPANY OR TO THE MANAGER TO THE OFFER.
- 2. The Form of Acceptance-cum-Acknowledgement should be legible and should be filled-up in English only.
- 3. All queries pertaining to this Open Offer may be directed to the Registrar to the Offer.
- AS PER THE PROVISIONS OF REGULATION 40(1) OF THE SEBI LODR REGULATIONS AND SEBI PR 49/2018 DATED 3 DECEMBER 2018, REQUESTS FOR TRANSFER OF SECURITIES SHALL NOT BE PROCESSED UNLESS THE SECURITIES ARE HELD IN DEMATERIALISED FORM WITH A DEPOSITORY W.E.F. 1 APRIL 2019. HOWEVER, IN ACCORDANCE WITH THE CIRCULAR ISSUED BY SEBI BEARING REFERENCE NUMBER SEBI/HO/CFD/CMD1/CIR/P/2020/144 DATED 31 JULY 2020, SHAREHOLDERS HOLDING SECURITIES IN PHYSICAL FORM ARE ALLOWED TO TENDER SHARES IN AN OPEN OFFER. SUCH TENDERING SHALL BE AS PER THE PROVISIONS OF THE SEBI (SAST) REGULATIONS.
- 5. The Public Shareholders who are holding the Equity Shares in physical form and who wish to tender their Equity Shares in this Offer shall approach the and submit the following set of documents for verification procedure as mentioned below:
  - a) Original share certificate(s)
  - b) Valid share transfer deed(s) duly filled, stamped and signed by the transferor(s) (i.e. by all registered shareholder(s) in the same order and as per specimen signatures registered with the Target Company), and duly witnessed at the appropriate place.
  - c) Self-attested copy of the Public Shareholder's PAN Card (in case of joint holders, the PAN card copy of all transferors)
  - d) This Form for Public Shareholders holding Equity Shares in physical mode, duly completed and signed in accordance with the instructions contained therein, by sole/joint shareholders whose name(s) appears on the share certificate(s) and in the same order and as per the specimen signature lodged with the Target Company;
  - e) A self-attested copy of the address proof consisting of any one of the following documents: valid Aadhar card, voter identity card, passport or driving license.
  - f) Any other relevant document including (but not limited to) such as power of attorney, corporate authorization (including board resolution(s)/ specimen signature(s)), notorised copy/(ies) of death certificate(s) and succession certificate(s) or probated will(s), if the original shareholder is deceased, etc., as applicable.

Public Shareholders holding physical shares should note that such Equity Shares will not be accepted unless the complete set of documents is submitted.

- 6. In case of unregistered owners of Equity Shares in physical mode, the Public Shareholder should provide an additional valid share transfer deed(s) duly signed by the unregistered owner as transferor(s) by the sole/joint Public Shareholder(s) in the same order and duly witnessed at the appropriate place. The transfer deed should be left blank, except for the signatures and witness details. PLEASE DO NOT FILL IN ANY OTHER DETAILS IN THE TRANSFER DEED.
- 7. Attestation, where required (as indicated in the share transfer deed) (thumb impressions, signature difference, etc.) should be done by a Magistrate, Notary Public or Special Executive Magistrate or a similar authority holding a public office and authorized to issue the seal of his office or a member of a recognized stock exchange under their seal of office and membership number or manager of the transferor's bank.
- 8. In case the share certificate(s) and the transfer deed(s) are lodged with the Target Company/ its transfer agents for transfer, then the acceptance shall be accompanied by the acknowledgement of lodgment with, or receipt by, the Target Company / its transfer agents, of the share certificate(s) and the transfer deed(s).
- 9. The Public Shareholder should ensure that the certificate(s) and above documents should be sent only to the Registrar to the Offer either by registered post or courier or hand delivery so as to reach the Registrar to the Offer: i.e. Integrated Registry Management Services Private Limited within 2 (two) days of bidding by the Selling Broker i.e. last date for receipt of documents by Registrar is Monday, July 11, 2022 (by 5.00 p.m.(IST)), at the following address: "Kences Tower, II Floor, No.01, Ramakrishana Street, North Usman Road, T Nagar, Chennai 600017, Tamil Nadu, India.
- 10. The Selling Broker should place bids on the Exchange Platform with relevant details as mentioned on physical share certificate(s). The Selling Broker(s) shall print the Transaction Registration Slip (TRS) generated by the Exchange Bidding System. The TRS will contain the details of order submitted including Folio No., Certificate No. Dist. Nos., number of Equity Shares, etc
- 11. Eligible Shareholders who desire to tender their Equity Shares in the dematerialized form under the offer would have to do so through their respective selling member by indicating the details of Equity Shares they intend to tender under the offer.

- 12. In case of Equity Shares held in joint names, names should be filled up in the same order in the Form of Acceptance-cum-Acknowledgement as the order in which they hold the Equity Shares, and should be duly witnessed. This order cannot be changed or altered nor can any new name be added for the purpose of accepting the Offer.
- 13. If the Offer Shares tendered are rejected for any reason, the Offer Shares will be returned to the sole/first named Public Shareholder(s) along with all the documents received at the time of submission.
- 14. The Procedure for Acceptance and Settlement of this Offer has been mentioned in the Letter of Offer in Section VIII (*Procedure for Acceptance and Settlement of the Offer*).
- 15. The Letter of Offer along with the Form of Acceptance-cum-Acknowledgement is being dispatched/sent through electronic mail to all the Public Shareholders as on the Identified Date, who have registered their email ids with the Depositories and/or the Target Company. In case of non-receipt of the Letter of Offer, the Public Shareholders of the Target Company may download the same from the respective websites of SEBI (<a href="www.sebi.gov.in">www.sebi.gov.in</a>), the Registrar to the Offer (<a href="www.integratedindia.in">www.integratedindia.in</a>), the Manager to the Offer (<a href="www.sebi.gov.in">www.sebi.gov.in</a>), National Stock Exchange of India Limited (<a href="www.nseindia.com">www.nseindia.com</a>) and BSE (<a href="www.bseindia.com">www.bseindia.com</a>) or obtain a copy of the same from the Registrar to the Offer on providing suitable documentary evidence of holding of the Offer Shares.
- 16. All the Public Shareholders should provide all relevant documents, which are necessary to ensure transferability of the Equity Shares in respect of which the acceptance is being sent.
- 17. All the Public Shareholders are advised to refer to Section VIII (*Note on Taxation*) in the Letter of Offer. However, it may be noted that Shareholders should consult with their own tax advisors for the tax provisions applicable to their particular circumstances, as the details provided in Section VIII (*Note on Taxation*), as referred to above, are indicative and for guidance purposes only.
- 18. All documents/remittances sent by or to Public Shareholders will be at their own risk. Public Shareholders are advised to adequately safeguard their interests in this regard.
- 19. The Selling Broker(s) shall print the Transaction Registration Slip (TRS) generated by the Exchange Bidding System.
- 20. In case any person has submitted Equity Shares in physical mode for dematerialisation, such Public Shareholders should ensure that the process of getting the Equity Shares dematerialised is completed well in time so that they can participate in the Open Offer before close of Tendering Period.
- 21. The Procedure for Acceptance and Settlement of this Offer has been mentioned in the Letter of Offer at Section VIII (*Procedure for Acceptance and Settlement of the Offer*).
- 22. The Letter of Offer along with the Form of Acceptance-cum-Acknowledgement is being dispatched to all the Public Shareholders as on the Identified Date. In case of non-receipt of the Letter of Offer, such Public Shareholders may download the same from the SEBI website (<a href="www.sebi.gov.in">www.sebi.gov.in</a>), or obtain a copy of the same from the Registrar to the Offer on providing suitable documentary evidence of holding of the Offer Shares. The Letter of Offer will also be available on the website of the, the Registrar to the Offer (<a href="www.integratedindia.in">www.integratedindia.in</a>), the Manager to the Offer (<a href="www.sebindia.com">www.sebindia.com</a>), National Stock Exchange of India Limited (<a href="www.nseindia.com">www.nseindia.com</a>) and BSE (<a href="www.bseindia.com">www.nseindia.com</a>).
- 23. The Tender Form and TRS in case of shares held in dematerialized form are not required to be submitted to the Acquirers, the Manager to the Offer or the Registrar to the Offer. Shareholders holding shares in demat mode are not required to fill the Form of Acceptance-cum-Acknowledgment unless required by their respective selling broker. Holders of Equity Shares under lock-in will be required to fill the Form of Acceptance-cum-Acknowledgment.
- 24. If non-resident Public Shareholders had required any approval from the RBI or any other regulatory body in respect of the Offer Shares held by them, they will be required to submit such previous approvals that they would have obtained for holding the Offer Shares, to tender the Offer Shares held by them pursuant to this Open Offer. Further, non-resident Public Shareholders must obtain all approvals required, if any, to tender the Offer Shares in this Open Offer (including without limitation, the approval from the RBI) and submit such approvals, along with the other documents required in terms of the Letter of Offer, and provide such other consents, documents and confirmations as may be required to enable the Acquirers to purchase the Offer Shares so tendered. In the event any such approvals are not submitted, the Acquirers reserve the right to reject such Offer Shares tendered in this Open Offer. If the Offer Shares are held under general permission of RBI, the non-resident Public Shareholder should state that the Offer Shares are held under general permission and whether they are held on repatriable basis or non-repatriable basis.
- 25. Interest payment, if any: In case of interest payments by the Acquirers for delay in payment of Offer consideration or a part thereof, the final decision to deduct tax or not on the interest payments for delay in payment of consideration, or the quantum of taxes to be deducted rests solely with the Acquirers depending on the settlement mechanism for such interest payments.
- 26. Public Shareholders who wish to tender their Equity Shares must submit the following documents to the Registrar to the Offer.
- 27. For resident Public Shareholders:

	Self-attested copy of PAN card
	Certificate from the income tax authorities under Section 197 of the Income Tax Act, wherever applicable, in relation to payment of interest, if any, for delay in payment of consideration (certificate for deduction of tax at lower rate)
	Self-declaration in Form 15G/Form 15H (in duplicate), if applicable
	For specified entities under Section 194A(3)(iii) of the Income Tax Act, self-attested copy of relevant registration or notification (applicable only for interest payment, if any)
	Self-attested declaration in respect of residential status and tax status of Public Shareholders (e.g. individual, Hindu Undivided Family (HUF), firm, company, Association of Persons (AOP), Body of Individuals (BOI), trust or any other – please specify);
For	non-resident Public Shareholders:
	Self-attested copy of PAN card
	Certificate under Section 195(3) or Section 197 of the Income Tax Act, wherever applicable (certificate for deduction of tax at lower rate) from the income tax authorities under the Income Tax Act, indicating the amount of tax to be deducted by the Acquirers before remitting the amount of interest
	Tax Residency Certificate and Form 10F and other information or documents as may be required to claim relief under the provisions of applicable double taxation avoidance agreement
	Self-attested declaration that it does not have a Permanent Establishment in India either under the IT Act or applicable between India and any other foreign country or specified Territory (as notified under Section 90 or Section 90A of the Income Tax Act) of which the Public Shareholder claims to be a tax resident
	Self-attested declaration in respect of residential status and tax status of Public Shareholders (e.g. individual, Hindu Undivided Family (HUF), firm, company, Association of Persons (AOP), Body of Individuals (BOI), trust or any other – please specify)
	Tax certificate issued by the income tax/statutory authorities of the overseas jurisdiction where the non-resident Public Shareholder is a resident for tax purposes, indicating the quantum of Overseas Tax along with any other information as may be relevant for this transaction.

28.

In an event of non-submission of NOC or certificate for deduction of tax at nil/lower rate, tax will be deducted up to the maximum marginal rate as may be applicable to the relevant category, to which the Public Shareholder belongs, by the Acquirers.

FOR DETAILED PROCEDURE IN RESPECT OF TENDERING OFFER SHARES IN THIS OPEN OFFER, PLEASE REFER TO THE LETTER OF OFFER.

All future correspondence, if any, should be addressed to the respective Selling Broker, or to the Registrar to the Offer at the following address:



Integrated Registry Management Services Private Limited Unit: W.S. Industries (India) Limited - Open Offer "Kences Tower, II Floor, No.01, Ramakrishana Street, North Usman Road, T Nagar, Chennai – 600017, Tamil Nadu, India

**Tel. No.:** +91 44 28140801 / 02 / 03; **Fax No.:** +91 44 28142479 **E-mail:** yuvraj@integratedindia.in; **Contact Person**: S Yuvraj

# FORM OF TRANSFER DEED

# Form No. SH-4 - Securities Transfer Form

(Pursuant to section 56 of the Companies Act, 2013 and sub-rule (1) of rule 11 of the Companies (Share Capital and Debentures) Rules 2014)

							D	ate of execution	on: <u>/</u>	
securities specif	ied below	subjec	t to the	conditions	Transferor(s)" na on which the sa e said securities s	id securiti	es are now l	held by the T		
CIN: L 2	9 1	4 2	T N	1 9	6   1   P   L	C 0 0	)   4   5   (	5 8		
Name of the co	mpany (in	full): <u>'</u>	W.S. INI	OUSTRIES	(INDIA) LIMITE	<u>D</u>				
Name of the Sto Limited	ock Excha	nge wh	nere the o	company is	listed, (if any): <u>I</u>	BSE Limi	ted and Nati	ional Stock F	Exchange	e of India
DESCRIPTIO	N OF SE	CURIT	TIES:							
Kind/Class of securities (1)				Nominal value of each unit of security (2)		Amount called up per unit of security (3)		Amount paid up per unit of security (4)		
Equity				₹ 10.00	)					
No. of Securities being Transferred						Consideration received (Rs.)				
In figures	In words					In words			In figures	
Distinctive Number										
	Form									
	То									
Corresponding Certificate Nos.										
				Tı	ransferors' Part	iculars				
Registered Folio	o Number:									
Name(s) in full								Signature(s)		
1										
3										
I, hereby confor	m that the	transf	eror has	signed before	ore me. Signature	e of the				
Address of the V	Witness: _									

Pincode:

	Transferees' Particulars				
Name in full (1)	Father's/Mother's/Spouse Name	(2)	Address & E-mail id (3)		
Occupation (4)	Existing Folio No., if any (5)		Signature (6)		
Folio No. of Transferee		Specimo	en Signature of Transferee(s)		
	_	1			
Value of Stamp affixed: Rs.	_	2			
		3			
Enclosures:					
1. Certificate of shares or debentures of	or other securities				
2. If no certificate is issued, Letter of a	allotment <u>STA</u>	MPS			
3. Copy of PAN Card of all the Transf	ferees (For all listed Cos.)				
4. Others, Specify,					
For Office Use Only					
,					
Checked by					
Signature Tallied by					
Entered in the Register of Transfer on_ Transfer no	vide				
Approval Date					
Power of attorney/Probate/Death Administration	certificate/Letter of				
Registered on	at No				