

APL/SEC/32/2023-24/54

26th October 2023

BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai – 400 001
Security Code: 500820

National Stock Exchange of India Limited
Exchange Plaza, C-1, Block G,
Bandra Kurla Complex, Bandra (East),
Mumbai – 400 051
Symbol: ASIANPAINT

Sir/Madam,

Sub: Outcome of Board Meeting in accordance with the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (“Listing Regulations”) – Financial Results & Interim Dividend

The Board of Directors at their meeting held today i.e., Thursday, 26th October 2023, have, *inter alia*, approved the following:

- (a) Audited standalone and unaudited consolidated financial results of the Company for the quarter and half-year ended 30th September 2023; and
- (b) Payment of interim dividend of Rs. 5.15 (Rupees five and paise fifteen only) per equity share of the face value of Re. 1 (Rupee One) each for the financial year ending 31st March 2024. The record date for the purpose of determining the entitlement of the shareholders for interim dividend has been fixed as Friday, 3rd November 2023, and the dividend will be paid to the shareholders on or after Monday, 13th November 2023.

Accordingly, please find enclosed the following:

- (a) Audited standalone financial results of the Company for the quarter and half-year ended 30th September 2023 together with the Auditor's Report issued by Deloitte Haskins & Sells LLP, Chartered Accountants, Statutory Auditors;
- (b) Unaudited consolidated financial results of the Company for the quarter and half-year ended 30th September 2023 together with the limited review report issued by Deloitte Haskins & Sells LLP, Chartered Accountants, Statutory Auditors; and
- (c) Press release on the financial results of the Company for the quarter and half-year ended 30th September 2023.

Further, an extract of the aforementioned financial results would be published in the newspapers in accordance with the requirements of the Listing Regulations.

The Board meeting commenced at 10:30 a.m. (IST) and it will continue till its scheduled time up to 3:00 p.m. (IST).





Asian Paints Limited
Asian Paints House
6A, Shantinagar,
Santacruz (East)
Mumbai 400 055
T : (022) 6218 1000
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www.asianpaints.com

Investor Conference:

The Company will be holding a conference with investors at 5:00 p.m. (IST) today, wherein the management will comment on the financial results for the quarter and half-year ended 30th September 2023.

The details of the said conference call are available on the Company's website (www.asianpaints.com).

You are requested to take the above information on record.

Thanking you,

Yours truly,

For **ASIAN PAINTS LIMITED**

R. J JEVAMURUGAN
CFO & COMPANY SECRETARY



Encl.: As above



PRESS RELEASE

Q2 FY'24 Consolidated Net Sales Flat at ₹ 8,452 crores
Q2 FY'24 Standalone Net Sales Flat at ₹ 7,316 crores
Consolidated PBDIT Margin increased by 570 bps
Standalone PBDIT Margin increased by 650 bps
Q2 FY'24 Consolidated PAT up 53%
Interim Dividend of ₹ 5.15 per share (515%)

Q2 FY'24 Highlights

- 6% volume growth and flat value sales in Decorative Business (India)
 - Consistent double-digit volume growth trend on 4 yr CGR basis
- Sustained strong revenue growth trajectory in Industrial Business
- Overall, 1.1% revenue growth for the Coatings Business in India
- Soft demand in Home Décor; continued to strengthen our foray with new collections, network and store expansions
- International Business supported by robust growth in Middle East; overall constrained by macro - economic challenges in key markets of South Asia and Egypt
- Moderating raw material prices coupled with operational efficiencies resulted in improved operating margins:
 - Q2 FY'24 Consolidated PBDIT Margin increased by 570 bps to 20.3%
 - Q2 FY'24 Standalone PBDIT Margin increased by 650 bps to 21.7%

Mumbai, October 26, 2023: Asian Paints today announced their financial results for the quarter ended September 30, 2023.

"The domestic coatings business, decorative and industrial combined, registered a subdued 1.1% revenue growth in the quarter. The Domestic Decorative Paint business for Q2 was muted, registering a flat value sale with a 6% volume growth. The erratic monsoon impacted market sentiment potentially leading to deferment of sales to October given the late Diwali this year. Growth in our Automotive & Refinish business was decent, while our General Industrial Coatings business sustained its double-digit growth trajectory. Our International Business, though supported by robust growth in the Middle East and an overall improved profitability, remained constrained by macro-economic challenges, inflation and forex unavailability in key geographies of South Asia and Egypt. While demand in the Home Décor space was soft on account of muted consumer sentiments, we continued to strengthen our décor foray with new collections, network and store expansions.

Operational, formulation and sourcing efficiencies coupled with moderating raw material prices benefitted our margins in Q2 and resulted in strong profit growth for the quarter. Looking towards the second half of the year, we remain optimistic about improved demand conditions well supported by the longer festive season and the overall buoyant domestic economic growth." said Amit Syngle, Managing Director & CEO of Asian Paints Limited.

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Corporate Identification Number (CIN): L24220MH1945PLC004598

Regd Office : Asian Paints House, 6A Shanti Nagar, Vakola Pipeline , Santacruz (E), Mumbai 400055. India
Corporate Communications : Tel : +91-22-6218 1168 (D) / 6218 1000 (B); Fax : +91-22-6218 1111;
Email : proffice@asianpaints.com

PRESS RELEASE

Key Financial Highlights

1. Asian Paints Consolidated Results, Q2 FY'24:

- Consolidated Net Sales increased by 0.3% to ₹ 8,451.9 crores from ₹ 8,430.6 crores.
- Improvement in gross margins by about 770 basis points in Q2 FY'24 as compared to Q2 FY'23.
- PBDIT [Profit before depreciation, interest, tax, other income, and exceptional items] (before share in profit of associates) increased by 39.8% to ₹ 1,716.2 crores from ₹ 1,227.7 crores.
- PBDIT Margin as % to Net Sales improved to 20.3% from 14.6% in the corresponding period of the previous year.
- Profit before exceptional items and tax increased by 50.9% to ₹ 1,650.9 crores from ₹ 1,094.2 crores.
- Net Profit after minority interest increased by 54.0% to ₹ 1,205.4 crores from ₹ 782.7 crores.

2. Asian Paints Consolidated Results, H 1 FY'24:

- Consolidated Net Sales increased by 3.5% to ₹ 17,605.7 crores from ₹ 17,009.5 crores.
- Improvement in gross margins by about 650 basis points in H1 FY'24 as compared to H1 FY'23.
- PBDIT [Profit before depreciation, interest, tax, other income, and exceptional items] (before share in profit of associates) increased by 37.9% to ₹ 3,837.5 crores from ₹ 2,783.6 crores.
- PBDIT Margin as % to Net Sales improved to 21.8% from 16.4% in the previous year.
- Profit before exceptional items and tax increased by 48.7% to ₹ 3,755.9 crores from ₹ 2,525.0 crores.
- Net Profit after minority interest increased by 53.1% to ₹ 2,755.8 crores from ₹ 1,799.6 crores.

3. Asian Paints Standalone Results, Q2 FY'24:

- Net Sales was flat at ₹ 7,315.7 crores from ₹ 7,315.9 crores.
- Improvement in gross margins by about 830 basis points in Q2 FY'24 as compared to Q2 FY'23.
- PBDIT for the quarter increased by 42.1% to ₹ 1,584.7 crores from ₹ 1,115.6 crores.
- PBDIT Margin as % to Net Sales improved to 21.7% from 15.2% in the corresponding period of the previous year.
- Profit before tax increased by 52.0% to ₹ 1,550.6 crores from ₹ 1,020.2 crores.
- Net Profit increased by 52.0% to ₹ 1,160.3 crores from ₹ 763.3 crores.

4. Asian Paints Standalone Results, H 1 FY'24:

- Net Sales increased by 3.6% to ₹ 15,400.5 crores from ₹ 14,871.7 crores.
- Improvement in gross margins by about 680 basis points in H1 FY'24 as compared to H1 FY'23.
- PBDIT for the period increased by 39.0% to ₹ 3,584.5 crores from ₹ 2,578.1 crores.
- PBDIT Margin as % to Net Sales improved to 23.3% from 17.3% in the previous year.

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PRESS RELEASE

- Profit before tax increased by 49.2% to ₹ 3,568.8 crores from ₹ 2,392.6 crores.
- Net Profit increased by 49.9% to ₹ 2,668.6 crores from ₹ 1,780.6 crores.

5. Segment Highlights:

- a. **International business:** Sales decreased in Q2 FY24 by 3.9% to ₹ 775.0 crores from ₹ 806.0 crores on the back of macro-economic and forex challenges in key markets of South Asia and Egypt. In constant currency terms, sales increased by 1.9%. PBT before exceptional items in Q2 FY24 was ₹ 40.4 crores as against ₹ 43.5 crores in the corresponding period of previous year.

Sales decreased by 2.7% in H1 FY'24 to ₹ 1,470.1 crores from ₹ 1,511.2 crores. PBT before exceptional item was ₹ 66.9 crores in H1 FY'24 from ₹ 81.4 crores in the corresponding period of previous year.

b. **Home Décor business:**

- i. **Bath Fittings business:** Sales decreased in Q2 FY24 by 20.0% to ₹ 81.4 crores from ₹ 101.8 crores on the back of weak consumer sentiment. PBDIT loss in Q2 FY24 was ₹ 2.1 crores against profit of ₹ 1.2 crores in the corresponding period of the previous year.

Sales decreased by 24.4% in H1 FY'24 to ₹ 166.1 crores from ₹ 219.8 crores. PBDIT loss was ₹ 2.9 crores in H1 FY'24 as against ₹ 5.4 crores profit in the corresponding period of previous year.

- ii. **Kitchen business:** Sales decreased in Q2 FY24 by 17.9% to ₹ 96.8 crores from ₹ 117.8 crores on the back of weak consumer sentiment. The business achieved PBDIT break-even with PBDIT of ₹ 0.9 crore in Q2 FY24 as against a loss of ₹ 0.9 crores in the corresponding period of previous year.

Sales decreased by 15.0 % in H1 FY'24 to ₹ 192.8 crores from ₹ 226.9 crores. The business achieved PBDIT of ₹ 1.6 crores as against loss of ₹ 4.9 crores.

- iii. **White Teak and Weatherseal:** Sales at White Teak in Q2 FY24 increased by 8.5% to ₹ 26.1 crores. Sales at Weatherseal almost doubled to ₹ 12.6 crores.

Sales at White Teak increased by 17.6% in H1 FY'24 to ₹ 52.0 crores. Sales at Weatherseal almost trebled in H1 FY'24 to ₹ 22.4 crores. Both these recent acquisitions are gaining from synergies with the Asian Paints network.

c. **Industrial business:**

- i. **APPPG:** Sales increased in Q2 FY24 by 11.4% to ₹ 250.6 crores from ₹ 225.0 crores. PBT in Q2 FY24 was ₹ 28.4 crores as against ₹ 13.7 crores in the corresponding period of previous year.

APPPG Sales increased by 16.7% in H1 FY'24 to ₹ 544.8 crores from ₹ 466.9 crores. PBT more than doubled to ₹ 67.5 crores in H1 FY'24 as against ₹ 25.6 crores in the corresponding period of previous year

PRESS RELEASE

- ii. **PPGAP:** Sales increased in Q2 FY24 by 5.6% to ₹ 495.3 crores from ₹ 468.9 crores. PBT in Q2 FY24 was ₹ 77.2 crores as against ₹ 56.8 crores in the corresponding period of previous year.

PPGAP Sales increased by 9.3% in H1 FY'24 to ₹ 967.2 crores from ₹ 885.3 crores. PBT was ₹ 159.2 crores in H1 FY'24 as against ₹ 88.8 crores in the corresponding period of previous year.

About Asian Paints Limited:

Asian Paints is India's leading paint and decor company and ranked among the top 8 coatings companies in the world with a consolidated turnover of ₹ 34,489 crores (₹ 345 billion) with a market capital of approx. ₹ 3,000 billion. Asian Paints along with its subsidiaries have operations in 15 countries across the world with 27 paint manufacturing facilities, servicing consumers in over 60+ countries through Asian Paints, Apco Coatings, Asian Paints Berger, Asian Paints Causeway, SCIB Paints, Taubmans and Kadisco Asian Paints. Asian Paints also offers a wide range of Home Décor products and is an emerging strong player in the Home Improvement and Décor space in India.