



ABM KNOWLEDGEWARE LIMITED

SEI CMMI Level 5 | ISO 20000-1:2018 | ISO 9001:2015 | ISO 27001:2013 Compliant Software & Services Company

Registered Office : ABM House, Plot No. 268, Linking Road, Bandra (West), Mumbai - 400 050, INDIA.
Tel. : +91 22 4290 9700 Fax : +91 22 4290 9701 www.abmindia.com CIN - L67190MH1993PLC113638

Ref: ABMHO/CSD/BSE/SG/22249

Date: 15/11/2024

To,
The Listing Department,
BSE Ltd.
Floor 2nd, P J Towers,
Dalal Street, Fort,
Mumbai- 400 001.

Ref: ABMKNOWLEDG: 531161

**Sub: Announcement under Regulation 30 of SEBI (LODR),
Regulations, 2015**

Dear Sir's,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, we are enclosing herewith a copy of the Earning Release for the quarter ended and half year ended 30th September, 2024.

Kindly take the above on your record.

Thanking You,

Yours faithfully,

For ABM Knowledgeware Limited

**(Sarika Ghanekar)
Company Secretary & Compliance officer**

Encl: a/a



**Earnings Release
Mumbai, November 14, 2024**



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Analysis Of The Financial Results

ABM Knowledgeware Limited (BSE 531161) 'ABM' is one of the few Information Technology (IT) services companies operating in the niche of e-government since 1998. ABM has also forayed into Cybersecurity and Agritech. ABM has announced its results on November 14, 2024, for the Quarter and Half Year ended September 30, 2024.

Summary of Key Financial Parameters:

1. ABM reported Rs. 22 crores of consolidated revenue from operations for Q2 FY 2024-25. For the period reported, ABM posted consolidated EBITDA, PBT & PAT (rounded figures) of Rs. 7 crore, Rs.6 crore, and Rs. 4 crore respectively.
2. ABM has achieved approx. 32% Gross Profit Margin and 17% Net profit Margin in the current quarter. This shows high quality project execution skills by ABM, given the usual challenges in the Govt projects.
3. ABM's Cloud-based Cybersecurity subsidiary Instasafe Technologies Private Ltd. posted results for Q-2 with a revenue of Rs. 3.33 crore & Profit of Rs. 0.76 crore as compared to same quarter of previous year with revenue & Profit of Rs. 3.24 crore & Rs. 0.47 crore, respectively.

Other Recent Updates.

1. ABM's associate Agritech Start-up Scanit Technologies, has increased its business development efforts in different regions like US, Europe, Latin America with encouraging response. Scanit has forayed into India , with some early wins. There is a good traction for the multi-patented technology in India and elsewhere.

2. ABM's MD, Mr. Prakash Rane Recognized by Times Now



Our Managing Director, Mr. Prakash Rane was recognized among the Most Promising Business Leaders of Asia 2024, an event organised by Times Now. In addition to the felicitation during the ceremony, Mr. Rane was also featured in their coffee table book. It highlights his journey towards excellence, distinctive leadership, initiative towards harnessing crisis for accelerated growth, thoughts on realigning business primacies, perspective towards nurturing entrepreneurial spirit & start up ecosystems along with his inspiration.



3. ABM featured in Dun & Bradstreet’s ‘Leading SMEs of India 2024’ Coffee Table Book.

ABM has been featured in India's prestigious publication ‘Leading SMEs of India 2024’ by Dun & Bradstreet. The coffee table book beautifully captures our company’s journey from inception to our recent milestones and significant contributions to the e-governance sector.



[EXPERT'S VIEW]



What are some of the key milestones of the company in recent years?

In recent years, ABM Knowledgeware Ltd. has achieved several key milestones that underscore its leadership in E-Governance across India. A majority of our projects engaged in statewide implementation have greatly benefited the citizens. Some of which include SAP implementation across 400+ ULBs in Madhya Pradesh as well as across Bihar/Mumbai Municipal Corporation. The statewide implementation of Online Building Plan Approval System in Punjab and Himachal Pradesh enables registered architects to be eligible to grant self permit for residential building construction. We have also launched the Farmer Producer Organisation (FPO) Under Small Farmers Agribusiness Consortium (SFAC) registering around 1.4 million farmers. Our role in the Varanasi-Bandra Sea Link project by NSRDC is showcasing the use of 3D BIM technology in Infra projects. ABM in consortium, was also awarded the IoT Deployment contract for Jal Jeevan Mission Project. Furthermore, 1500+ ULBs and 30+ smart cities use our services for ERP.

What are the major developments in e-Governance space?

The major developments in e-Governance include the adoption of advanced digital technologies and the enhancement of citizen-centric services. The role of digital technologies in governance is swiftly evolving, with digital integration permeating various administrative processes. It is imperative that we deal with emerging IT issues such as security, Artificial Intelligence (AI), Machine Learning (ML) and privacy to ensure safe and effective utilisation of these technologies. Thankfully, government departments are prioritising these matters with due urgency. Several government departments are now embracing innovative approaches, including WhatsApp based services, chatbots, and AI/ML applications. Some forward thinking organisations have even adopted cutting-edge technologies like Blockchain, IoT-based integrations and big data analytics into various administrative processes.

How would you describe the journey of your company since its inception?

Since its inception in 1999, ABM Knowledgeware Ltd. has been at the forefront of E-Governance in India. Starting with a vision to revolutionize public service delivery, our quantum of citizen services delivery has grown exponentially over the years. Initially focusing on automating government processes, our focus on techno-functional depth has led us to expand our offerings significantly. Today, we provide comprehensive end-to-end E-Governance solutions, UPROG services, SAP services, Digital Project Management Systems, and Automated Building Plan Approval Systems. Our journey has been marked by successful partnerships with numerous government agencies, considerably enhancing transparency, efficiency, and citizen satisfaction in public administration. Our expertise is acknowledged and recognised by credible and leading industry bodies, case studies as well as National and International Media.

Media contact:

Corporate Communication:

Email id: corporatecommunication@abmindia.com