

Date: 30<sup>th</sup> May, 2024

**SRL/SE/17/24-25**

**The Manager, Listing Department**  
National Stock Exchange of India Ltd  
Exchange Plaza, Plot no. C/I, G Block,  
Bandra-Kurla Complex Bandra (East),  
Murnbai- 400 051  
**Scrip Code: SUNTECK**

**The Secretary, Listing Department,**  
Department of Corporate Services  
BSE Limited  
Phiroze Jeejeebhoy Tower,  
Dalal Street,  
Mumbai - 400001  
**Scrip Code: 512179**

**Sub: Press Release on Financial Results for the quarter and year ended March 31, 2024**

Dear Sir/ Madam,

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosures Requirements) Regulations, 2015, please find enclosed Press Release on Financial Results for the quarter and year ended March 31, 2024.

Kindly take the same on record.

Thanking You.

Yours sincerely,  
**For Sunteck Realty Limited**

**Rachana Hingarajia**  
**Company Secretary**  
**Encl: a/a**

## Sunteck Realty Limited announces Q4 & Full Year FY24 results

**Mumbai, May 30, 2024:** Sunteck Realty Limited, Mumbai’s premium real estate developer, announced its results today for the fourth quarter and full year of FY24.

### KEY HIGHLIGHTS for FY24

- **Highest ever pre-sales** in a financial year of **Rs.1,915 cr**
- **Net Debt to Equity Ratio** stands at “**Zero**” & Long-term Credit Rating **upgraded** from **AA-** to **AA** by India Ratings (Fitch)
- **Revenue from Operations** grew by **56% YoY** to **Rs 565 cr**
- **Core EBITDA** grew by **63% YoY** to **Rs 266 cr** in FY24 with a **47% margin**
- **PAT** grew by **4934% YoY** to **Rs 71 cr**
- 2 commercial assets “**Sunteck Icon**” and “**Sunteck BKC 51**” at BKC Junction leased for a tenure of 29 years

Rs Crores					
Operational Trend	Q4 FY24	Q4 FY23	Q3 FY24	FY24	FY23
Pre-Sales	678	537	455	1,915	1,602
Collections	296	330	438	1,236	1,250

Rs Crores					
P&L Statement	Q4 FY24	Q4 FY23	Q3 FY24	FY24	FY23
Revenue	427	49	42	565	362
Core EBITDA	199	21	18	266	163
EBITDA	153	-9	-15	117	64
PAT	101	-28	-10	71	1

*\*EBITDA is adjusted for Indirect Costs to arrive at Core EBITDA (Project-Level EBITDA)*

### KEY HIGHLIGHTS for Q4 FY24

- **Pre-sales** grew by **26% YoY** to Rs 678 cr
- **Revenue from Operations** grew by **774% YoY** to Rs 427 cr
- **Core EBITDA** grew by **845% YoY** to Rs 199 cr
- **PAT** stood at **Rs 101 cr**
- **Core EBITDA Margin** stood at **46%**
- **Net Profit Margin** stood at **24%**

## **About Sunteck Realty**

Sunteck Realty Limited (SRL) is one of India's leading Luxury real-estate developers. SRL has an immaculate track record of having one of the lowest net Debt/Equity ratios, financial prudence, and sustainable growth. The company focuses on a city-centric development portfolio of about 52.5 million square feet spread across 32 projects. Sunteck Realty has differentiated its projects under six brands - 'Signature': Uber luxury residences, 'Signia': Ultra luxury residences, 'Sunteck City' & 'Sunteck Park': Premium luxury residences, 'Sunteck Beach Residences': Marquee Luxury Destination, 'Sunteck World': Aspirational luxury residences, 'Sunteck': Commercial & Retail developments. The company has been a trendsetter in creating iconic destinations such as the flagship project, Signature Island at Bandra Kurla Complex (BKC), Sunteck City in Oshiwara District Centre (ODC), Goregaon and SunteckWorld at Naigaon - the largest township of MMR's Western Suburbs.

## **Disclaimer**

*Certain statements in this document may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like regulatory changes, local political or economic developments, technological risks, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward looking statements. Sunteck Realty Limited will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.*

## **For further details, please contact:**

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