

April 24, 2023

The Listing Dept., BSE Limited
Corporate Relationship Department
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai- 400001
Scrip Code: 512179

The Listing Dept.
National Stock Exchange of India Limited
Exchange Plaza,
C-1, Block G, Bandra Kurla Complex
Bandra (E),
Mumbai – 400 051
Trading Symbol: SUNTECK

Dear Sir / Madam,

Sub: Disclosure pursuant to Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (“the Regulations”)

We would like you to take note of our key operational updates for **Q4 & FY2022-23**:

- a) **Pre-Sales:** We had pre-sales of ~Rs 537 crores in Q4 FY23, up 36% on QoQ basis. Our FY23 pre-sales stood at ~Rs 1,602 crores, a growth of 23% on a YoY basis.
- b) **Collections:** We had collections of ~ Rs 330 crores in Q4 FY23, up 8% on QoQ basis. Our FY23, collections stood at ~Rs 1,250 crores registering a growth of 19% on YoY basis.

Additionally, **collections efficiency for FY23 stood at 78%.**

Performance Summary	Q4 FY23	Q3 FY23	QoQ	Q4 FY22	FY23	FY22	YoY
Pre-sales	537	396	36%	503	1,602	1,303	23%
Collections	330	304	8%	404	1,250	1,053	19%

Aforesaid nos. are provisional

- c) **Lease:** We have signed an exclusive lease deal with Upgrad for our premium commercial project Sunteck BKC51 at BKC Junction. The project is set to generate a total revenue of approx. Rs 2000 crores over the entire lease tenure. Upgrad will be paying starting rentals of close to Rs 300 per sq ft. per month on carpet area basis. The total leased out area is approx. 2 lakh sq. ft. on built up area basis. **The gross total capital value of the project on ~8% capitalisation rate is estimated at approx. Rs. 550 crores.**

- d) **ESG:** We have been recently awarded three ISO certifications, namely ISO 9001:2015 for the quality management system, ISO 14001:2015 for the environmental management system, and ISO 45001:2018 for occupational health and safety management system. It emphasizes our commitment to continuous advancements in all processes, policies, and communications leading to sustainable growth.

This is for the information of your members and all concerned. You are requested to disseminate the above information on your respective websites.

Thanking you,

Yours truly,

For Sunteck Realty Limited

Rachana Hingarajia

Company Secretary & Compliance Officer

Membership No. A23202