

May 16, 2024

National Stock Exchange of India Limited  
Exchange Plaza, 5<sup>th</sup> Floor  
Plot No.C/1, G-Block  
Bandra-Kurla Complex  
Bandra (E)  
MUMBAI – 400051, India

BSE Limited  
1<sup>st</sup> Floor, New Trading Ring  
Rotunda Building  
P.J. Towers, Dalal Street  
Fort  
MUMBAI – 400001, India

**Scrip Code : MSUMI**

**Scrip Code : 543498**

**Ref.: Audited Financial Results for the quarter and financial year ended March 31, 2024-  
Investor Presentation and Press Release**

Dear Sir (s)/ Madam(s),

In furtherance to our letter dated May 16, 2024 intimating about approval of the Audited Financial Results of the Company for the quarter and financial year ended March 31, 2024 in the Board Meeting held on **Thursday, May 16, 2024**, please find enclosed the following:

1. Presentation on the performance of the Company for the quarter and financial year ended March 31, 2024; and
2. Copy of the Press Release on the performance issued by the Company.

Thanking You,

Yours truly  
For Motherson Sumi Wiring India Limited

POOJA Digitally signed  
by POOJA MEHRA  
Date: 2024.05.16  
14:40:58 +05'30'  
MEHRA  
Pooja Mehra  
Company Secretary

Encl(s): As above



**Motherson Sumi Wiring India Limited (MSWIL)**  
**Performance**  
**Q4 and FY 2023-24**

**motherson** 



# Key Highlights

## Financial Performance Overview



(Rs in crore)	Q4 FY24	Growth % YoY
Revenue	2,233	19%
EBITDA	291	32%
PAT	191	38%



(Rs in crore)	FY24	Growth %
Revenue	8,328	18%
EBITDA	1,013	27%
PAT	638	31%

## Performance Highlights

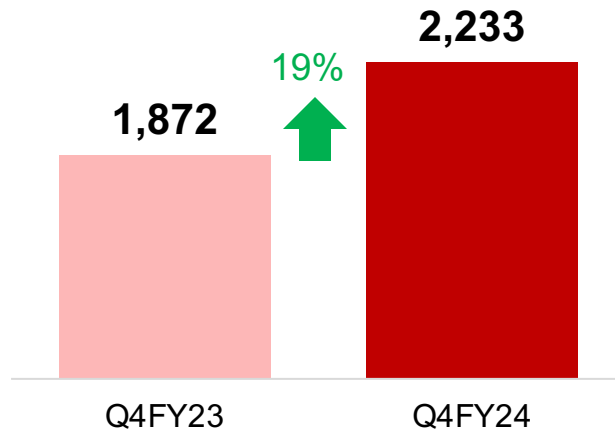
- Best-ever quarterly and yearly performance for Revenue and EBITDA.
- Consistent financial prudence has enabled to maintain a debt-free status.
- Strengthening presence across India with 26 existing and 2 upcoming facilities to support demand from our customers
- ROCE of 48%, delivering >40% ROCE continuously
- Proud to be part of India's top selling passenger vehicles, EV PVs and EV 2W models

# Financial Performance: Q4FY24 vs Q4FY23.

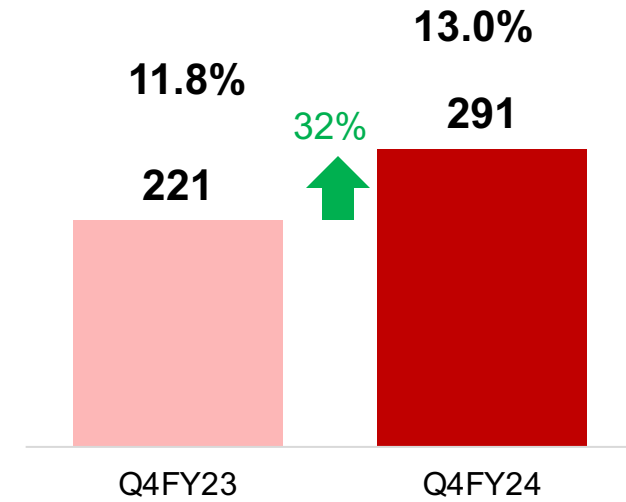
(Rs in Crores)



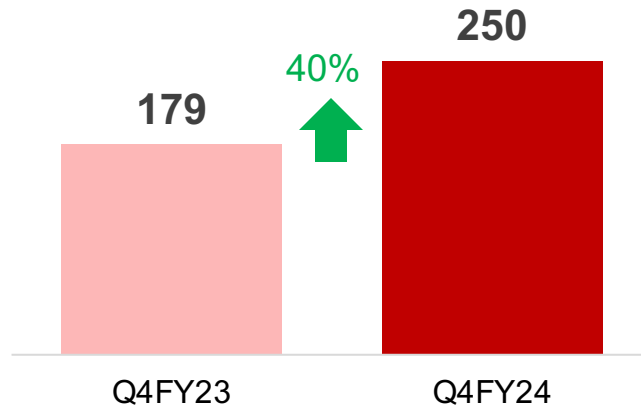
## Revenue



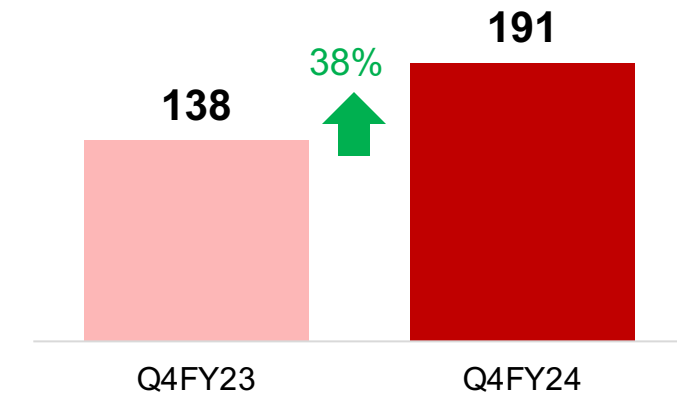
## EBITDA



## PBT



## PAT

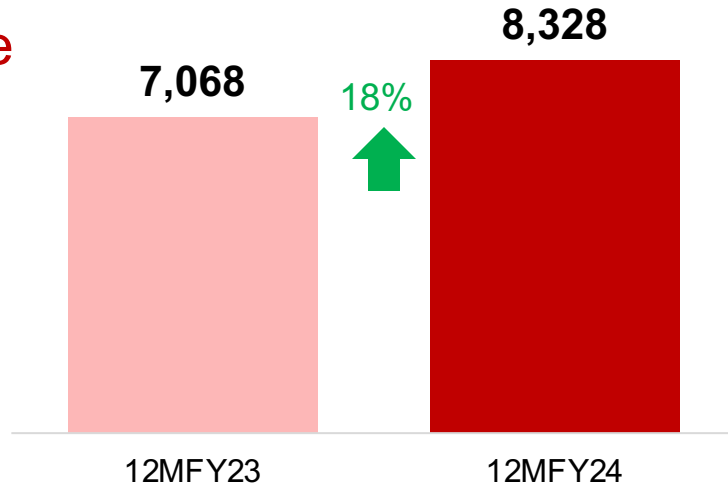


# Financial Performance: 12MFY24 vs 12MFY23.

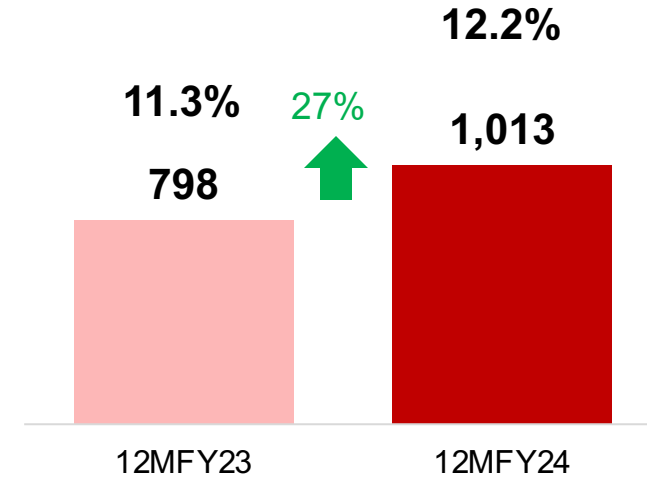
(Rs in Crores)



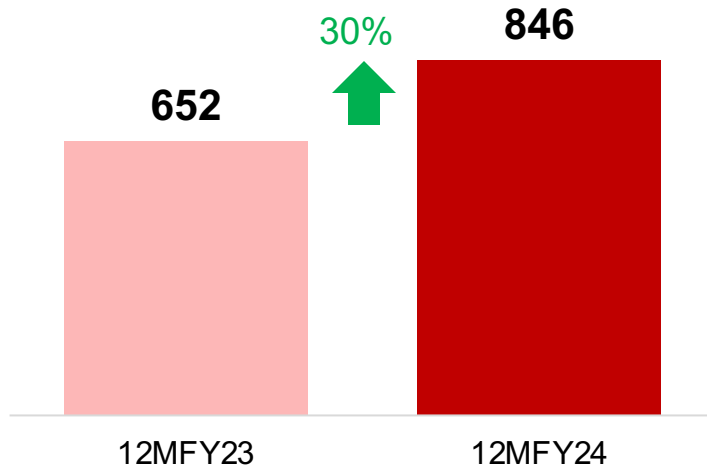
## Revenue



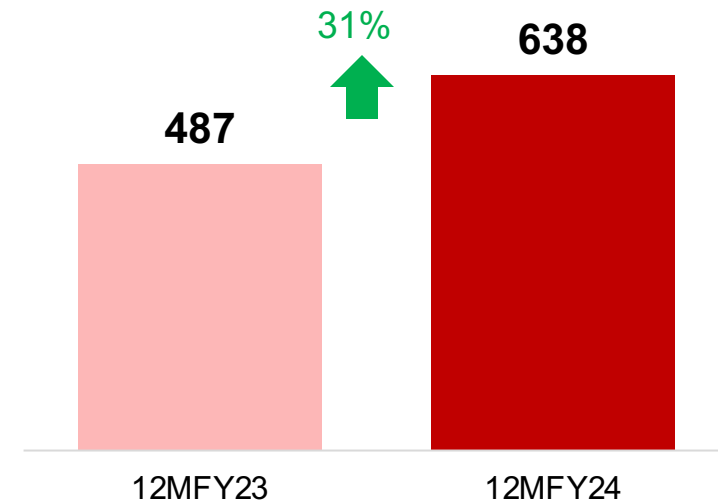
## EBITDA



## PBT

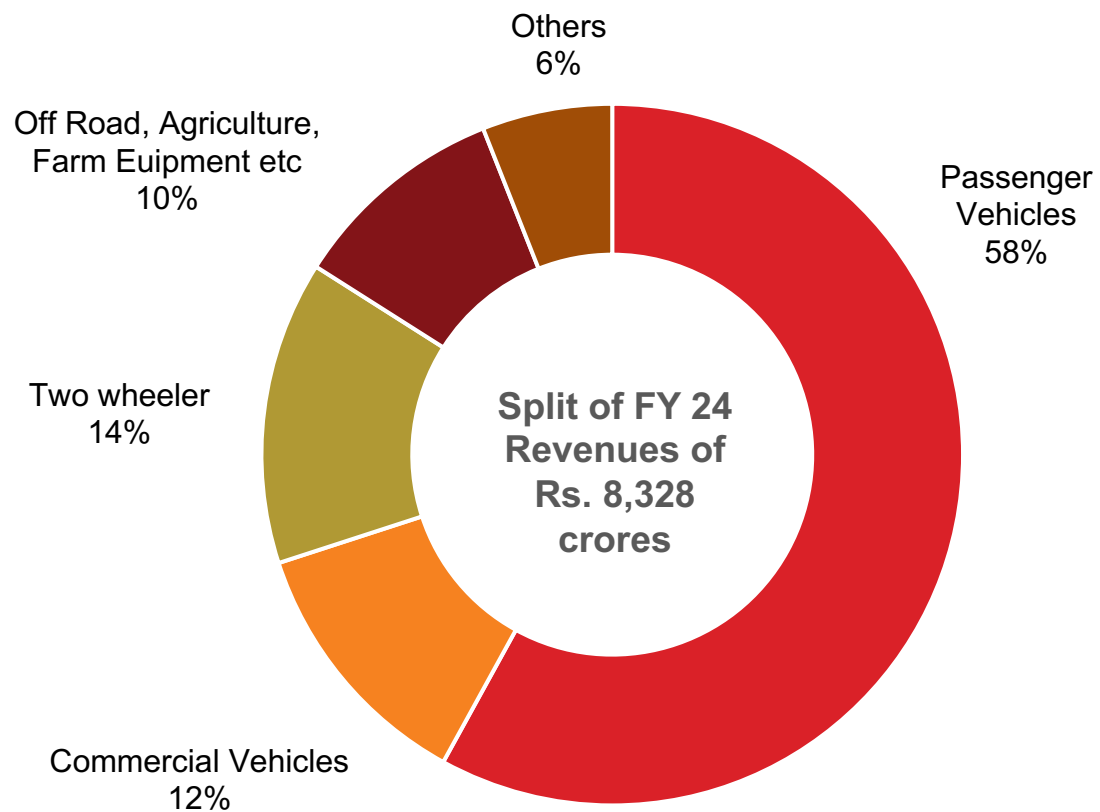


## PAT

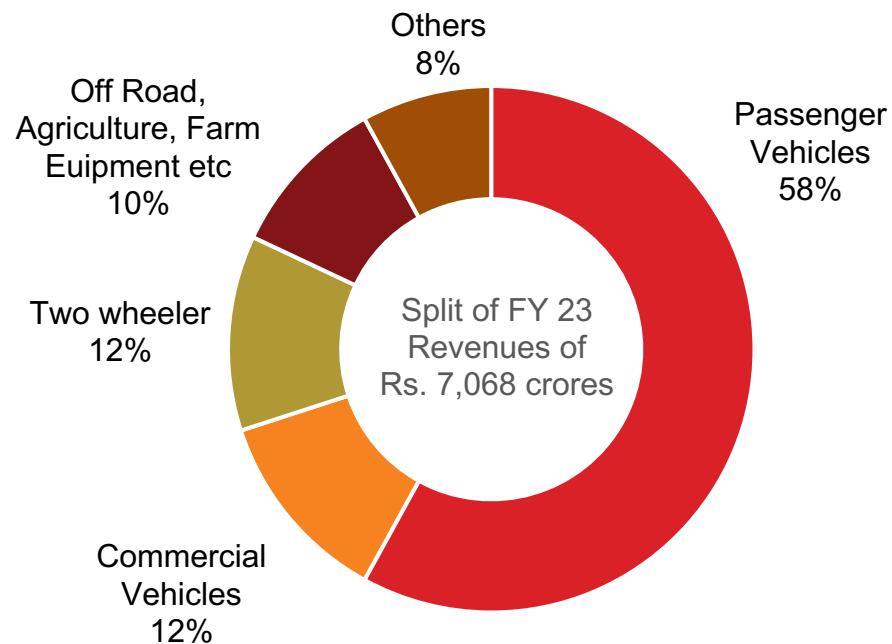


# Segment wise Revenues.

### FY 2023-24



### FY 2022-23



# Financial Performance : Debt situation.

(Rs in Crores)



Rs in Crores	31 <sup>st</sup> March 2022	31 <sup>st</sup> March 2023	31 <sup>st</sup> March 2024
External Debt	19	81	9
Less Cash & Bank balance	293	36	268
<b>Net Debt</b>	<b>(274)</b>	<b>45</b>	<b>(259)</b>
Lease liabilities (in accordance with Ind AS 116)	264	291	250
Total Net Debt including lease liabilities	(10)	336	(9)

# Reference Rates & Safe Harbour.



## Copper and Exchange Rates.

<i>Average</i>	<i>Q4 2022-23</i>	<i>Q3 2023-24</i>	<i>Q4 2023-24</i>
LME Copper (USD / MT)	8,930	8,169	8,444
Copper (INR / KG)	797	741	761

<i>Average</i>	<i>Q4 2022-23</i>	<i>Q3 2023-24</i>	<i>Q4 2023-24</i>
Jap Yen/ Rs	0.622	0.564	0.560
USD / Rs	82.25	83.26	83.04
Euro / Rs	88.25	89.61	90.16

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**Thank you.**