

July 8, 2021

The Listing Dept., BSE Limited Corporate Relationship Department Phiroze Jeejeebhoy Towers Dalal Street Mumbai- 400001 Scrip Code: **543287**  The Listing Dept.

National Stock Exchange of India Limited Exchange Plaza, C-1, Block G
Bandra Kurla Complex
Bandra (E), Mumbai – 400 051
Trading Symbol: **LODHA** 

Dear Sir,

## Sub: <u>Disclosure pursuant to Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("the Regulations")</u>

We would like you to take note of our key operational updates for 1QFY22:

- a) Pre-Sales: We had pre-sales in 1QFY22 totaling to Rs. 957 crore. While April and May had very limited pre-sales on account of the 2<sup>nd</sup> Covid wave in India, June saw pre-sales of Rs. 654 crore. This pick-up in June is despite some continuing Covid related restrictions in our operating markets. Subject to no further Covid related disruptions, we are on track to meet our pre-sales guidance previously communicated.
- b) Collections: We collected Rs. 1,714 crore in 1QFY22.
- c) Net debt: Our consolidated net debt reduced by Rs. 3,600 crore for the quarter.

Performance Summary:

Rs. Cr	1QFY22	1QFY21	4QFY21	YoY (%)	QoQ(%)
Pre-Sales	957	509	2,531	+88%	(62%)
Collections	1,714	384	2,089	+346%	(18%)
Reduction in Consolidated Net Debt	3,600	71	544		

Aforesaid nos are provisional, subject to limited review

d) **Joint Development Agreements (JDAs)**: We have entered into JDA for 2 new projects in this quarter totaling 1.5 million sq. ft. of saleable area. These 2 projects are in addition to 2 projects which were informed with our Q4FY 21 results in May 21.

S.No.	Micro-market	Est. Saleable Area (Mn.Sq.ft.)
1	Western Suburbs, Mumbai	1.2
2	Eastern Suburbs, Mumbai	0.3
	Total	1.5

This is for the information of your members and all concerned. You are requested to disseminate the above information on your respective websites.

Thanking you, Yours truly,

For Macrotech Developers Limited

Sanjyot Rangnekar

Company Secretary & Compliance Officer

Membership No F4154



Macrotech Developers Limited (Formerly known as Lodha Developers Limited): Lodha Excelus, NM Joshi Marg, Mahalaxmi, Mumbai 400 011, India • T + 91 22 6133 4400 Regd. Office: 412, Floor-4, 17G Vardhaman Chamber, Cawasji Patel Road, Horniman Circle, Fort, Mumbai 400 001, India

CIN: U45200MH1995PLC093041 www.lodhagroup.in