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January 22, 2019

General Manager Listing Department BSE Limited, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400 001.

Vice President Listing Department National Stock Exchange of India Limited, Exchange Plaza, C-I, Block G, Bandra Kurla Complex, Bandra (E), Mumbai - 400 051.

Dear Sirs,

Sub: Open Offer to the Public Shareholders of Indo Rama Synthetics (I) Limited – Detailed Public Statement.

With reference to the captioned open offer, please enclosed the Detailed Public Statement dated January 21, 2019, published on January 22, 2019 in the following newspapers in terms of regulation 13(4) read with regulation 14(3) of the Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeover) Regulations, 2011, as amended ("SEBI (SAST) Regulations"):

Newspaper	Language	Editions
Financial Express	English national daily	All editions
Jansatta	Hindi national daily	All editions
Mumbai Lakshadeep	Marathi daily	Mumbai edition
Loksatta	Marathi daily	Nagpur edition

The Detailed Public Statement is submitted to you in terms of Regulation 14(4) (ii) of the SEBI (SAST) Regulations, with a request you to kindly upload the same on your website at the earliest.

Thanking You,

Yours truly,

For Ernst & Young Merchant Banking Services Private Limited ant Banki

Gigy Mathew **Authorised Signatory** 

Enclosure: as above.

# RAMA SYNTHETICS (INDIA)

HAVING ITS REGISTERED OFFICE AT 31-A, MIDC INDUSTRIAL AREA, BUTIBORI, NAGPUR - 441122, MAHARASHTRA, INDIA. TEL.: 07104-265314; FAX: 07104-265305; WEBSITE: WWW.INDORAMAINDIA.COM

Open offer for acquisition of up to 6.54.36.231 (Six Crores Fifty Four Lakhs Thirty Six Thousand Two Hundred Thirty One) fully paid-up equity shares of face value of ₹ 10 each ("Offer Shares"), representing 24.53% of the Expanded Voting Share Capital (as defined below) or 25.06% of the Emerging Share Capital of Indo Rama Synthetics (India) Limited ("Target Company"), from the Public Shareholders (as defined below) of the Target Company by Indorama Netherlands B.V. ("Acquirer") together with Indorama Netherlands Cooperatief U.A. ("PAC 1"), Indorama Ventures Global Services Limited ("PAC 2"), Indorama Ventures Public Company Limited ("PAC 3" or "Indorama Ventures") (hereinafter PAC 1, PAC 2 and PAC 3 are together referred to as the "PACs"), in their capacity as the persons acting in concert with the Acquirer ("Offer" or "Open Offer").

This detailed public statement ("DPS") is being issued by Ernst & Young Merchant Banking Services Private Limited, the manager to the Offer ("Manager") on behalf of the Acquirer & PACs in compliance with Regulations 13(4) and other applicable regulations of the Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulation, 2011, as amended ("SEBI SAST Regulations") and it is issued pursuant to the public announcement in relation to the Offer dated January 15, 2019 in terms of regulations 3(1) and 4 of the SEBI SAST Regulations ("Public Announcement" or "PA") filed with the BSE Limited ("BSE") & National Stock Exchange of India Limited ("NSE") (collectively referred to as the "Stock Exchanges") on January 15, 2019 and filed & sent to the Securities and Exchange Board of India ("SEBI") & Target Company at its registered office respectively on January 16, 2019.

For the purposes of this DPS, the following terms have the meanings assigned to them below:

- "Equity Shares" shall mean the equity shares having a face value of ₹ 10 (Indian Rupees Ten only) each of the Target Company.
- "Expanded Voting Share Capital" shall mean the total voting equity share capital of the Target Company on a fully diluted basis expected as of the 10th (Tenth) working day from the closure of the tendering period for the Offer. This includes 16,09,13,151 (Sixteen Crores Nine Lakhs Thirteen Thousand One Hundred Fifty One) existing outstanding equity shares as on the date of PA, 8,30,00,000 (Eight Crores Thirty Lakhs) Equity Shares to be allotted by the Target Company to the Acquirer pursuant to preferential allotment, 1,72,00,000 (One Crore Seventy Two Lakhs) Equity Shares to be allotted by the Target Company to a non-promoter investor prior to allotment of shares to the Acquirer, subject to the approval of the shareholders of the Target Company and other required statutory/regulatory approvals and deemed conversion of 20 (Twenty) 12% Optionally Convertible Debentures ("OCDs") issued to the promoters of the Target Company convertible into 56,86,664 (Fifty Six Lakhs Eighty Six Thousand Six Hundred Sixty Four) Equity Shares of the Target Company.
- "Emerging Share Capital" shall mean the Expanded Voting Share Capital excluding 56,86,664 (Fifty Six Lakhs Eighty Six Thousand Six Hundred Sixty Four) Equity Shares of the Target Company to be issued on deemed conversion of OCDs. The exclusion of the OCDs in Emerging Share Capital is on account of undertaking by the OCD holder to the Board of Directors of the Target Company and to the Acquirer that he will not exercise option to convert OCDs into equity shares of the Target Company and on maturity the OCDs will be redeemed by the Target Company. "Public Shareholders" shall mean all the public shareholders of the Target Company
- who are eligible to tender their Equity Shares in the Offer, except: (i) the Acquirer and the PACs; and (ii) parties to the Underlying Agreements (as defined below) including persons deemed to be acting in concert with such parties to the Underlying Agreements as the case may be
- "SEBI Act" shall mean Securities and Exchange Board of India Act, 1992 and subsequent amendments thereto
- ACQUIRER, PACS, SELLER, TARGET COMPANY AND OPEN OFFER
- Details of the Acquirer: Indorama Netherlands B.V. 1.
- The Acquirer is a private limited company with limited liability, incorporated on 1.1. January 27, 2011 under the laws of Netherlands, registered with the Dutch Commercial Register identification number 51904853. There has been no change in the name of the Acquirer since the time of its incorporation
- The registered office of the Acquirer is situated at Markweg 201, 3198NB Europoort, Rotterdam, the Netherlands
- The Acquirer is an indirect subsidiary of PAC 3, a company incorporated in Thailand and 1.3. listed on the Stock Exchange of Thailand
- The principal activity of the Acquirer as a holding company is investments and financing 1.4. of investments in Asia, Africa, Europe and America.
- Other than the transaction detailed in Part II (Background to the Offer) below, which has triggered this Offer, pursuant to which the Acquirer shall acquire Equity Shares in the Target Company, as on the date of this DPS, the Acquirer does not hold any Equity Shares in the Target Company.
- The shares of the Acquirer are not listed on any stock exchange
- The Acquirer belongs to the group headed by Indorama Ventures, a company incorporated in Thailand and listed on the Stock Exchange of Thailand. Indorama Ventures is one of the world's leading chemicals company with a global manufacturing footprint across Asia, Africa, Europe and Americas. Indorama Ventures operates in different jurisdictions through its subsidiaries and joint ventures.
- The Acquirer is a part of the promoter group of the Target Company as per Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended ("SEBI ICDR Regulations"). None of the directors or key managerial employees of the Acquirer hold any ownership or interest or relationship or shares in the Target Company.
- As on the date of this DPS, 100% (18,000 equity shares) of the outstanding equity shares of the Acquirer are held by PAC 1, an indirect subsidiary of PAC 3.
- The management board of the Acquirer comprises of (i) Mr. Sunil Baldi, (ii) Mr. Ramesh Kumar Narsinghpura and (iii) Mr. Manoj Kumar Singhi
- The Acquirer has not been prohibited by SEBI from dealing in securities, in terms of directions issued under Section 11B of the SEBI Act or any other regulations made thereunder
- 1.12 The Acquirer and any persons including the members of its board and the promoter(s) of the Acquirer are not categorized as a wilful defaulter by any bank or financial institution or consortium thereof, in accordance with the guidelines on wilful defaulters issued by the Reserve Bank of India nor they are declared as a fugitive economic offender under section 12 of the Fugitive Economic Offenders Act, 2018
- 1.13 The key financial information of the Acquirer based on the audited standalone financial statements for the financial year ended December 31, 2015 and management certified unaudited financial statement for the financial year ended December 31, 2016, December 31, 2017 and nine months period ended September 30, 2018 (not older than 6 months from date of detailed public statement )are as follows:

(All figu	(All figures in lakhs, except earnings per share set out in Euro and ₹ per share)								
	Unaudited financial statement for the Audited for								
Particulars	nine months ended September 30, 2018		ended	cial year December 2017	year financial year ember ended December		ended	ial year December 2015	
	Euro	₹*	Euro	₹*	Euro	₹*	Euro	₹*	
Total revenue	1,761.56	1,48,750.95	707.54	54,046.85	1,874.95	1,34,279.12	1,301.97	94,393.84	
Net income i.e. (Net profit/(loss) after tax)	1,707.60	1,44,194.34	624.92	47,735.78	1,759.43	1,26,006.04	822.74	59,649.29	
Earnings per share (in Euro/₹) (Basic & Diluted)***	9,486.65	8,01,079.69	3,471.79	2,65,198.76	9,774.62	7,00,033.58	4,570.76	3,31,384.93	
Net worth/ shareholders'	34,216.55	28,89,341.42	25,090.48	19,16,579.13	18,609.60	13,32,772.75	15,286.56	11,08,290.78	

- \* Conversion of Euro amounts into Rupees has been done on basis of reference rate as on last working day (for which reference rate were available) of the period/year ending as applicable, i.e. 1 Euro = ₹84.4428 as on September 28, 2018, 1 Euro = ₹ 76.3867 as on December 29, 2017, 1 Euro = ₹71.7165 as on December 30, 2016 and 1 Euro = ₹72.5010 as on December 31, 2015.
- \*\* Audited standalone financial information & consolidated audited financial information are not required to prepare under the applicable law.
- \*\*\* Net Income divided by paid up capital comprise of 18,000 (Eighteen Thousand) equity share of face value Euro 1 (Euro One only)
- Details of the PAC 1: Indorama Netherlands Cooperatief U.A.
- PAC 1 is a cooperative, incorporated on January 21, 2011 under the laws of Netherlands, with the Dutch Commercial Register Identification number 51875314. There has been no change in the name of the PAC 1 since the time of its incorporation.
- The registered office of PAC 1 is situated at Markweg 201, 3198NB Europoort, Rotterdam, 2.2
- PAC 1 is an indirect subsidiary of PAC 3. PAC 1 also belongs to group headed by Indorama Ventures, incorporated in Thailand and listed on the Stock Exchange of Thailand. Indorama Ventures is one of the world's leading chemicals company with a global manufacturing footprint across Asia, Africa, Europe and Americas. Indorama Ventures operates in different jurisdictions through its subsidiaries and joint ventures.
- into tolling agreements
- The principal activity of PAC 1 as a holding entity is financing activities and entering As on the date of this DPS, PAC 1 does not hold any Equity Shares in the Target 2.5
- Company. The shares of PAC 1 are not listed on any stock exchange.
- 2.7 PAC 1 is a part of the promoter group of the Target Company as per SEBI ICDR Regulations. None of the directors or key managerial employees of PAC 1 hold any ownership or interest or relationship or shares in the Target Company
- 2.8 As on the date of this DPS, 100% of the member's contribution of PAC 1 is held by PAC 2, direct subsidiary of PAC 3.
- The board members of PAC 1 comprise of (i) Mr. Sunil Baldi, (ii) Mr. Ramesh Kumar Narsinghpura, and (iii) Mr. Manoj Kumar Singhi
- 2.10 PAC 1 has not been prohibited by the SEBI from dealing in securities, in terms of directions issued under Section 11B of the SEBI Act or any other regulations made

- PAC 1 and any persons including the members of its board and the promoter(s) of the PAC 1 are not categorized as a willful defaulter by any bank or financial institution or consortium thereof, in accordance with the guidelines on willful defaulters issued by the Reserve Bank of India nor they are declared as a fugitive economic offender under section 12 of the Fugitive Economic Offenders Act, 2018.
- The key financial information of PAC 1 based on the last three audited standalone financial statements and management certified unaudited financial information for the nine months period ended September 30, 2018 (not older than 6 months from date of detailed public statement are as follows

(All figures in lakhs, except earnings per share set out in Euro and ₹ per share)

	Unaud	ited for*	Audited financial statement for the financial year ended							
Particulars	Nine months ended September 30, 2018		December 31, 2017		December 31, 2016		December 31, 2015			
	Euro	₹**	Euro	₹**	Euro	₹**	Euro	₹**		
Total revenue	364.95	30,817.55	1,666.06	1,27,265.20	388.50	27,823.55	673.94	48,861.23		
Net income i.e. (Net profit/(loss) after tax)	-178.68	-178.68 -15,088.31 1,087.38 83,061.47 -92.34 -6,613.41		318.44	23,086.92					
Earnings per share (in Thai Bhat/₹) (Basic & Diluted)		Not Applicable, there are no outstanding shares.								
Net worth/ shareholders' funds	10,237.30 8,64,466.31 9,899.34 7,56,178.10 7,629.18 5,46,382.74 6,791.09 4,92,360.93									

Limited review of the unaudited standalone financial statement for the nine months period ended September 30, 2018 & consolidated financial information are not required to prepare under the applicable law

\*\* Conversion of Euro amounts into Rupees has been done on basis of reference rate as on last working day (for which reference rate were available) of the period/year ending as applicable, i.e. 1 Euro = ₹84.4428 as on September 28, 2018, 1 Euro = ₹76.3867 as on December 29, 2017, 1 Euro = ₹71.7165 as on December 30, 2016 and 1 Euro = ₹ 72.5010 as on December 31, 2015.

- Details of PAC 2: Indorama Ventures Global Services Limited
- PAC 2 is a private limited company, incorporated on December 13, 2013 under the laws of the Kingdom of Thailand, with the commercial register identification number 0105556194610. There has been no change in the name of the PAC 2 since the time of
- The registered office of PAC 2 is situated at 75/80-81 Ocean Tower II 32nd Floor So 3.2 Sukhumvit 19, Asoke Road, Kwaeng Klongtoey Nuer, Khet Wattana, Bangkok 10110,
- PAC 2 is a direct subsidiary of PAC 3. PAC 2 belongs to the group headed by Indorama Ventures, a company incorporated in Thailand and listed on the Stock Exchange of 3.3 Thailand. Indorama Ventures is one of the world's leading chemicals company with a global manufacturing footprint across Asia, Africa, Europe and Americas, Indorama Ventures operates in different jurisdictions through its subsidiaries and joint ventures.
- The principal activity of PAC 2 is managing and providing services as an International Headquarter to its affiliates in Thailand and Overseas Countries and holding company for investments and arranging finance.
- As on the date of this DPS, PAC 2 does not hold any Equity Shares in the Target 3.5 Company.
- The shares of PAC 2 are not listed on any stock exchange.
- 3.7 PAC 2 is a part of the promoter group of the Target Company as per SEBI ICDR Regulations. None of the directors or key managerial employees of PAC 2 hold any ownership or interest or relationship or shares in the Target Company
- 3.8 99.99% of the outstanding equity shares of PAC 2 are held by PAC 3. The shareholding pattern of PAC 2, as on the date of this DPS, is as under:

SI. No.	Name of the Shareholder	Number of equity shares	Shareholding (%)
1.	Indorama Ventures/PAC 3	4,275,787,390	99.990%
2.	Mr. Aloke Lohia	2,136	0.005%
3.	Mrs. Suchitra Lohia	2,136	0.005%
	Total	4,275,791,662	100.000%

- The board of directors of PAC 2 comprise of (i) Mr. Dilip Kumar Agarwal; (ii) Mr. Ramesh Kumar Narsinghpura; and (iii) Mr. Sanjay Ahuja.
- PAC 2 has not been prohibited by the SEBI from dealing in securities, in terms of directions issued under Section 11B of the SEBI Act or any other regulations made
- The PAC 2 and any persons including the members of its board and promoter(s) of PAC 2 are not categorized as a wilful defaulter by any bank or financial institution or consortium thereof, in accordance with the guidelines on wilful defaulters issued by the Reserve Bank of India nor they are declared as a fugitive economic offender under section 12 of the Fugitive Economic Offenders Act, 2018.
- The key financial information of the PAC 2 based on the last three audited financial statements and management certified unaudited financial information for nine months period ended September 30, 2018 (not older than 6 months from date of detailed public statement), are as follows:

(All figures in lakhs, except earnings per share set out in Thai Bhat and ₹ per share)

	Unaudi	ted for	Audited financial statement for the financial year ended						
Particulars	Nine months ended September 30, 2018		December 31, 2017		December 31, 2016		December 31, 2015		
	Thai Bhat	₹*	Thai Bhat	₹*	Thai Bhat	₹*	Thai Bhat	₹*	
Total revenue	86,196.55	1,93,032.97	49,857.52	97,474.81	32,958.52	62,554.83	23,213.60	42,649.73	
Net income i.e. (Net profit/(loss) after tax)	42,490.52	95,155.45	34,121.92	66,710.66	22,726.83	43,135.23	14,081.78	25,872.08	
Earnings per share (in Thai Bhat₹) (Basic & Diluted)	0.99	2.22	0.82	1.60	6.85	12.99	704.09	1,293.60	
Net worth/ shareholders' funds	4,40,382.34	9,86,214.73	4,25,160.43	8,31,217.31	42,773.82	81,184.14	3,871.02	7,112.13	

\* Conversion of Thai Bhat amounts into Rupees has been done on basis of reference rate as on last working day (for which reference rate were available) of the period/year ending as applicable, i.e. 1 Thai Bhat = ₹2.2395 as on September 30, 2018, 1 Thai Bhat = ₹1.9551 as on December 29, 2017, 1 Thai Bhat = ₹1.8979 as on December 30, 2016 and 1 Thai Bhat = ₹ 1.8373 as on December 31, 2015.

# Details of PAC 3: Indorama Ventures Public Company Limited

- The PAC 3 is a public limited company, incorporated on February 2, 2003 under the laws of the Kingdom of Thailand, with the commercial register identification number 0107552000201. There has been no change in the name of the PAC 3 since the time of
- The registered office of PAC 3 is situated at 75/102. Ocean Tower II, 37th Floor, Soi Sukhumvit 19, Asoke Road, Kwaeng Klongtoey Nuer, Khet Wattana, Bangkok 101110, Thailand:
- PAC 3 is a listed company on the Stock Exchange of Thailand.
- The principal activity of PAC 3 is conducting its business through investment in subsidiaries and affiliates engaged in the manufacture and distribution of Polyethylene Terephthalate (PET), Purified Terephthalic Acid (PTA), Paraxylene (PX), Isophthalic Acid (IPA), Ethylene Oxide and Ethylene Glycol (EO & EG), Polyester Fibers and Yarns and
- PAC 3 is directly controlled by Indorama Resources I td. ("IRL"), which holds 63 69% of the shares in PAC 3. IRL is in turn directly controlled by Canopus International Limited ("CIL") with 99.98% shareholding and CIL directly owns 2.32% in PAC 3. In CIL, Mr. Aloke Lohia and his immediate family together hold 50% of the shares and 76% of voting rights and the remaining 50% of the shares and 24% voting rights are held by Mr. Sri Prakash Lohia and his immediate family. By holding 76% of the voting rights in CIL, Mr. Aloke Lohia and his immediate family exercise sole control over CIL indirectly, over IRL, which is the controlling shareholder of PAC 3. Mr. Aloke Lohia and Mr. Sri Prakash Lohia are brothers of Mr. O. P. Lohia ("Existing Promoter 1"), one of the Promoter of the Target Company.
- As on the date of this DPS, PAC 3 does not hold any Equity Shares in the Target Company. Mr. Aloke Lohia, Ms. Aradhana Lohia (Daughter of Mr. Aloke Lohia) & Mr. Yashovardhan Lohia (Son of Mr. Aloke Lohia) individually hold 0.04%, 0.09% & 0.12% respectively of the Expanded Voting Share Capital or 0.04%, 0.10% & 0.12% respectively of the Emerging Share Capital of the Target Company. Mr. Aloke Lohia and his son Mr Yashovardhan Lohia are indirectly the ultimate beneficiaries of Brookgrange Investments Limited ("Brookgrange") which holds 20.07% of the Expanded Voting Share Capital or 20.51% of the Emerging Share Capital of the Target Company.
- PAC 3/Indorama Ventures, incorporated in Thailand is listed on the Stock Exchange of Thailand. Indorama Ventures is one of the world's leading chemicals company with a global manufacturing footprint across Asia, Africa, Europe and Americas. Indorama Ventures operates in different jurisdictions through its subsidiaries and joint ventures.
- PAC 3 is a part of the promoter group of the Target Company as per SEBI ICDR Regulations. None of the directors or key managerial employees of the PAC 3 hold any ownership or interest or relationship or shares in the Target Company other than stated in note no. 4.7 above.
  - The board of directors of PAC 3 comprise of (i) Mr. Sri Prakash Lohia, (ii) Mr. Aloke Lohia (iii) Mrs. Suchitra Lohia, (iv) Mr. Amit Lohia, (v) Mr. Dilip Kumar Agarwal (vi) Mr. Udey Paul Singh Gill, (vii) Mr. Sanjay Ahuja, (viii) Mr. Rathian Srimongkol (ix) Mr. Maris Samaram, (x) Mr. William Ellwood Heinecke, (xi) Dr. Siri Ganjarerndee, (xii) Mr. Kanit Si, (xiii) Mr. Russell Leighton Kekuewa and (xiv) Mr. Chakramon Phasukavanich. The board of directors of PAC 3 comprises of 7 (seven) independent directors.

- 4.10 PAC 3 has not been prohibited by the SEBI from dealing in securities, in terms of directions issued under Section 11B of the SEBI Act or any other regulations made thereunder
- The PAC 3 and any persons including the directors of its board and its promoter(s) of the PAC 3 are not categorized as a wilful defaulter by any bank or financial institution or consortium thereof, in accordance with the quidelines on wilful defaulters issued by the Reserve Bank of India nor they are declared as a fugitive economic offender under section 12 of the Fugitive Economic Offenders Act, 2018.
- The key financial information of the PAC 3 based on the last three year audited consolidated financial statements and interim reviewed financial statements for nine months period ended September 30, 2018 (not older than 6 months from date of detailed public statement) are as follows:

(All figures in lakhs, except earnings per share set out in Thai Bhat and ₹ per share)

(All ligures in takits, except earnings per share set out in That Bhat and Ciper share)										
	Unaud	ited for	Audited consolidated financial statements for the year ended							
Particulars	Nine months ended September 30, 2019		December 31, 2017		December 31, 2016		December 31, 2015			
	Thai Bhat	₹*	Thai Bhat	₹*	Thai Bhat	₹*	Thai Bhat	₹*		
Total revenue	25,87,775.11	57,95,195.85	29,12,676.61	56,94,479.14	26,34,450.86	50,00,15242	24,01,335.77	44,11,911.46		
Net income i.e. (Net profit/(loss) after tax)	2,40,999.17	5,39,705.86	2,10,782.78	4,12,094.55	1,63,591.79	3,10,495.02	68,883.94	1,26,558.66		
Earnings per share (in Thai Bhat/₹) (Basic & Diluted)	4.26	9.54	3.98	7.78	3.15	5.98	1.15	2.11		
Net worth/ shareholders' funds	12,93,037.98	28,95,695.34	10,21,875.79	19,97,836.06	7,41,813.03	14,07,951.19	6,49,511.71	11,93,330.89		

\* Conversion of Thai Bhat amounts into Rupees has been done on basis of reference rate as on last working day (for which reference rate were available) of the period/year ending as applicable, i.e. 1 Thai Bhat = ₹2.2395 as on September 30, 2018, 1 Thai Bhat = ₹1.9551 as on December 29, 2017, 1 Thai Bhat = ₹1.8979 as on December 30, 2016 and 1 Thai Bhat = ₹1.8373 as on December 31, 2015.

- Details of the Sellers Not Applicable
- Details of the Target Company: Indo Rama Synthetics (India) Limited
- The Target Company is a public limited company incorporated on April 28, 1986, under the Indian Companies Act, 1956, in Maharashtra, India. The Corporate Identity Number (CIN) of the Target Company is L17124MH1986PLC166615. There has been no change in the name of the Target Company in the last 3 (three) years.
- The registered office of the Target Company is situated at 31-A, MIDC Industrial Area, Butibori, Nagpur - 441122, Maharashtra, India and the corporate office of the Target Company is situated at 20th Floor, DLF Square, DLF Phase - II, NH-8, Gurgaon-122 002, Haryana, India.
- The Target Company is a manufacturer of polyester filament yarns (PFY), polyester staple fibres (PSF), draw texturised yarns (DTY), specialty fibers and chips. The Target Company is also engaged in power generation, which is used primarily for captive consumption.
- The Equity Shares of the Target Company are listed on the BSE (Security ID: INDORAMA, Security Code: 500207) and NSE (Scrip ID: INDORAMA). The ISIN of the Target Company is INE156A01020 The Equity Shares are frequently traded in terms of Regulation 2(1)(j) of the SEBI SAST
- Regulations (further details provided in Part IV (Offer Price) below) and are not suspended from trading on BSE and NSE. As on the date of this DPS, there are no partly paid-up Equity Shares of the Target Company, outstanding convertible securities, depository receipts, warrants or instruments, issued by the Target Company, convertible into Equity Shares of the Target Company except for the
- OCDs issued on January 24, 2018 to Existing Promoter 1, one of the Promoters As on the date of the PA and this DPS, Mr. Aloke Lohia, one of the promoters & board
  - of directors of PAC 3 is one of the promoters of the Target Company. The board of directors of the Target Company, as of the date of this DPS, is given under

The Board of directors of the larget company, as of the date of this Bir C, is given that							
Name of Director	Designation	DIN					
Mr. O. P. Lohia	Chairman & Managing Director	00206807					
Mr. Vishal Lohia	Whole-time Director	00206458					
Mr. Ashok Kumar Ladha	Non-Executive Independent Director	00089360					
Mr. Suman Jyoti Khaitan	Non-Executive Independent Director	00023370					
Dr. Arvind Pandalai	Non-Executive Independent Director	00352809					
Mrs. Ranjana Agarwal	Non-Executive Independent Director	03340032					

- As of the date of this DPS, the authorized share capital of the Target Company is ₹ 235,10,00,000/- (Indian Rupees Two Hundred Thirty Five Crore and Ten Lakh only) divided into 23,51,00,000 (Twenty Three Crore Fifty One Lakh) Equity Shares. The Board of Directors of the Target Company on January 15, 2019 has approved to increase in the authorized share capital to ₹ 275,00,00,000/- (Indian Rupees Two Hundred Seventy Five Crore only) divided into 27,50,00,000 (Twenty Seven Crore Fifty Lakh) Equity Shares subject to the shareholder's approval. 6.10 As of the date of this DPS, the present issued, subscribed and paid up equity
- capital of the Target Company is 16,09,13,151 (Sixteen Crores Nine Lakhs Thirteen Thousand One Hundred Fifty One) Equity Shares excluding 56,86,664 (Fifty Six Lakhs Eighty Six Thousand Six Hundred Sixty Four) Equity Shares underlying the OCDs issued to Existing Promoter 1. The Board of Directors of the Target Company on January 15, 2019 has approved to allot 10,02,00,000 (Ten Crore Two Lakhs) Equity Shares of the Target Company on preferential basis, subject to the shareholder's approval and other regulatory approvals.
- Summary of the audited financial statements of the Target Company prepared under Ind AS for the financial year ended March 31, 2018, March 31, 2017, and March 31, 2016 and unaudited six month period ended September 30, 2018 which are limited reviewed, are as given below:

(All figures in lakhs, except earnings per share in ₹ per share)

	Six months	Standalone	Consolidated		
Particulars	ended September 30, 2018	Year ended March 31, 2018	Year ended March 31, 2017	Year ended March 31, 2016	
Total Revenue	75,219.00	231,744.00	273,335.00	279,115.00	
Net Income/(Loss)	-6,182.00	-8,269.00	-8,143.00	3,758.00	
Earnings per Share (Basic & Diluted)	-4.01*	-5.45	-5.36	2.48	
Networth/Shareholder's Funds	38,768.00	41,968.00	60,160.00	58,090.00	

# \* Non annualized

- 1. In accordance with the Companies (Accounting Standard) Rules, 2015 (as amended), the Target Company is not required to prepare consolidated financial statements for the year ended March 31, 2018. Hence, Standalone financial statement has been considered for disclosing audited financial statement for the year ended March 31, 2018.
- 2. The figures for the six months period ended on 30th September, 2018, year ended on 31st March. 2018 and 31st March. 2017 does not include adjustments on account of Re-measurements of post-employment benefit obligations, gain/(loss) net of tax.

# Details of the Open Offer

- This Offer is being made by the Acquirer to all the Public Shareholders, to acquire up to 6,54,36,231 (Six Crores Fifty Four Lakhs Thirty Six Thousand Two Hundred Thirty One) representing 24.53% of the Expanded Voting Share Capital or 25.06% of the Emerging Share Capital ("Offer Size") at an offer price of ₹ 36/- (Indian Rupees Thirty Six only) per Offer Shares ("**Offer Price**") aggregating to a total consideration of ₹ 235,57,04,316/- (Indian Rupees Two Hundred Thirty Five Crores Fifty Seven Lakhs Four Thousand Three Hundred Sixteen only) ("Maximum Open Offer Consideration").
- The Open Offer is being made to the Public Shareholders in accordance with regulations 3(1) and 4 of the SEBI SAST Regulations pursuant to the board resolution of the Target Company on January 15, 2019 approving the Preferential Issue, MoU, Investment Agreement (as defined below) and the Inter-Se Agreement (as defined below) (collectively "Underlying Agreement"), details of which are mentioned in Part II (Background to the Offer) of this DPS.
- As of the date of this DPS, there are no outstanding depository receipts, warrants or instruments, issued by the Target Company, convertible into Equity Shares of the Target Company except OCDs convertible into 56,86,664 (Fifty Six Lakhs Eighty Six Thousand Six Hundred Sixty Four) Equity Shares of the Target Company issued to Existing Promoter 1.
- As of the date of this DPS, the Expanded Voting Share Capital and Emerging Share Capital of the Target Company are as follows:

Expanded Voting Share Capital Emerging Share Capital

Particulars	No. of Equity Shares	%	No. of Equity Shares	%
Fully paid up Equity Shares as of PA	16,09,13,151	60.31%	16,09,13,151	61.62%
OCDs convertible into equity shares	56,86,664	2.13%	-	-
Preferential Issue to non-promoter investor	1,72,00,000	6.45%	1,72,00,000	6.59%
Preferential Issue to the Acquirer	8,30,00,000	31.11%	8,30,00,000	31.79%
Total	26,67,99,815	100.00%	26,11,13,151	100.00%
As on the date of the DE	S all Equity Share	s issued by the	Target Company	, are listed

except OCDs convertible into 56,86,664 (Fifty Six Lakhs Eighty Six Thousand Six Hundred Sixty Four) Equity Shares. Existing Promoter 1 who holds the OCDs has submitted an undertaking to the Target Company and the Acquirer that he will not exercise his option to convert into equity shares of the Target Company and on maturity the Target Company will redeem the OCDs.

- The Offer Price will be payable in cash by the Acquirer, in accordance with the provisions of Regulation 9(1)(a) of the SEBI SAST Regulations.
- To the best of the knowledge of the Acquirer and the PACs, there are no statutory or other approvals required to complete the underlying transactions contemplated under the Underlying Agreements and the acquisition of the Offer Shares that are validly tendered pursuant to the Open Offer or to complete this Open Offer other than as indicated in Part VI (Statutory and Other Approvals) below. However, in case any other statutory approvals become applicable and are required by the Acquirer and the PACs at a later date before the closure of the tendering period, this Open Offer shall be subject to receipt of such further approvals.
- Where any statutory or other approval extends to some but not all of the Public Shareholders, the Acquirer shall have the option to make payment to such Public Shareholders in respect of whom no statutory or other approvals are required in order
- In terms of Regulation 23 of the SEBI SAST Regulations, in the event that, for reasons outside the reasonable control of the Acquirer, the approvals (whether in relation to the acquisition of the Offer Shares) specified in this DPS as set out in Part VI (Statutory and Other Approvals) below or those which become applicable prior to completion of the Open Offer are not received, then the Acquirer and the PACs shall have the right to withdraw the Open Offer. In the event of such a withdrawal of the Open Offer, the Acquirer and the PACs (through the Manager to the Offer) shall, within 2 (Two) working days of such withdrawal, make an announcement of such withdrawal stating the grounds for the withdrawal in accordance with Regulation 23(2) of the SEBI SAST Regulations.
- The Offer is not conditional on any minimum level of acceptance by the Public Shareholders in terms of Regulation 19 of the SEBI SAST Regulations.
- 7.10 The Offer is not a competing offer in terms of Regulation 20 of the SEBI SAST Regulations.
- Non-resident Indians ("NRIs") and Overseas Corporate Bodies ("OCBs") holders of Equity Shares, if any, must obtain all requisite approvals required to tender the Equity Shares held by them pursuant to the Open Offer and submit such approvals along with the other documents required to accept the Open Offer. Further, if holders of Equity Shares who are not persons resident in India (including NRIs, OCBs and foreign portfolio investors) had required any approval from the Reserve Bank of India ("RBI") or any other regulatory body in respect of the Equity Shares held by them in the Target Company, they will be required to submit such previous approvals that they would have obtained for acquiring and holding the Equity Shares of the Target Company to tender Equity Shares held by them pursuant to the Open Offer, along with the other documents required to be tendered to accept the Open Offer as mentioned in the letter of offer ("Letter of Offer"). In the event such approvals and supporting documents are not submitted, the Acquirer reserves the right to reject such Equity Shares tendered in the Open Offer.
- 7.12 The Offer Shares will be acquired by the Acquirer fully paid-up, free from all liens, charges and encumbrances and together with the rights attached thereto, including all rights to dividend, bonus and rights offer declared thereof, and the tendering Public Shareholder shall have obtained all necessary consents for it to sell the Offer Shares on the foregoing basis 7.13 In terms of Regulation 25(2) of the SEBI SAST Regulations, as of the date of this DPS,
- the Acquirer has no intention to restructure or alienate, whether by way of sale, lease, encumbrance or otherwise, any material assets of the Target Company during the period of 2 (two) years following the completion of the Offer, except (i) in the ordinary course of business: or
  - (ii) on account of compliance with any law that is or becomes binding on or applicable
- to the operations of the Target Company; or (iii) as has already been disclosed by the Target Company in the public domain
- 7.14 Other than the above, if the Target Company is required to alienate any material asset of the Target Company within a period of 2 (two) years from completion of the Offer, the Target Company shall seek the approval of its shareholders for the same, as is required under the proviso to Regulation 25(2) of the SEBI SAST Regulations.
- 7.15 Regulation 38 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("SEBI LODR Regulations") read with Rule 19A of the Securities Contract (Regulation) Rules, 1957, and subsequent amendments thereto ("SCRR") require the Target Company to maintain minimum public shareholding, as determined in accordance with the SCRR, on a continuous basis for listing. Upon the completion of the Offer and underlying transaction pursuant to the MoU/Investment Agreement, if the public shareholding of the Target Company falls below the minimum level of public shareholding, as required to be maintained by the Target Company under the SCRR and the SEBI LODR Regulations, the Acquirer undertakes to take necessary steps to facilitate compliance by the Target Company with the relevant provisions under the SCRR, as required under Regulation 7(4) of the SEBI SAST Regulations and/or the SEBI LODR Regulations, within the time period stated therein, i.e., to bring down the non-public shareholding to 75% of the equity share capital within 12 (twelve) months from the date of such fall in the public shareholding below 25%, through permitted routes and/or any other such routes as may be approved by SEBI from time to time.
- 7.16 The Manager to the Offer does not hold any Equity Shares as on the date of this DPS. The Manager to the Offer further declares and undertakes not to deal on their account in the Equity Shares during the offer period.
- BACKGROUND TO THE OFFER
- The Offer is being made by the Acquirer to the Public Shareholders of the Target Company in accordance with Regulation 3(1) and Regulation 4 of the SEBI SAST
- The board of directors of the Target Company, at its meeting held on January 15, 2019, subject to inter alia receipt of approval from the shareholders of the Target Company and receipt of statutory/regulatory approvals, approved the preferential issue of 8,30,00,000 Equity Shares ("Subscription Shares"), representing 31.11% of the Expanded Voting Share Capital or 31.79% of the Emerging Share Capital, to the Acquirer at a price of ₹ 36/- per Equity Share, aggregating ₹ 298.80 crores ("Subscription Amount"), to be paid in cash ("Preferential Allotment" or "Preferential Issue"). In relation to the said Preferential Issue, on January 15, 2019, the Target Company, Existing Promoter 1, the Acquirer & PAC 3 entered into a binding memorandum of understanding ("MoU"). The MoU was superseded by: (i) an investment agreement dated January 21, 2019 ("Investment Agreement") entered into among the among the members of OP Lohia Group (comprising of Mr. O. P. Lohia, Mr. Vishal Lohia, Ms. Urmila Lohia), Acquirer and PAC 3 (as a confirming party) under which the Target Company shall, subject to inter alia receipt of statutory/regulatory approvals and fulfilment of certain other conditions precedent (unless waived by the Acquirer), issue and allot the Subscription Shares to the Acquirer; (ii) an inter-se agreement dated January 21, 2019 entered into among the members of the OP Lohia Group, the Acquirer, PAC 3 (as a confirming party), another promoter Brookgrange (as a confirming party) and Target Company (as a confirming party) detailing inter-se rights and obligations of certain shareholders including an inter-se voting arrangement ("Inter-Se Agreement").
- The details of the Equity Shares to be issued and allotted pursuant to the Investment Agreement, are as under:

Name of the Shareholder	Nature of the Transaction	No. of Equity Shares to be issued and allotted/acquired	Percentage of the Emerging Share Capital	Consideration (₹ in Crore)				
Acquirer	Preferential Issue	8,30,00,000 equity shares	31.79%	₹ 298.80 Crores				
Note: In the event that the Acquirer's together with the existing promoter and promoter								

group's total shareholding in the Target Company after the completion of the Offer and acquisition under the Investment Agreement exceeds 75% of the paid up equity share capital of the Target Company, then in such an event, subject to the regulations of the SEBI, both the Acquirer and the existing promoters have agreed that they shall divest their shareholding in the Target Company within a period of 12 (twelve) months from the date of allotment of shares to the Acquirer, such that the total holding of the promoters and promoter group (as defined under the SEBI ICDR Regulations) is not more than 75% of the paid up equity share capital of the Target Company in the manner set forth in the

The board of directors of the Target Company, at its meeting held on January 15, 2019, subject to inter alia receipt of approval from the shareholders of the Target Company and receipt of statutory/regulatory approvals, also approved the preferential issue of 1.72.00.000 (One Crore Seventy Two Lakhs) Equity Shares to be allotted by the Target Company to a non-promoter investor prior to allotment of shares to the Acquirer representing 6.45% of the Expanded Voting Share Capital or 6.59% of the Emerging Share Capital of the Target Company at a price of ₹ 36/- per Equity Share, aggregating ₹61.92 crores, to be paid in cash to ensure minimum public shareholding compliance as per SEBI LODR Regulations at the time of the preferential allotment to the Acquirer. Salient features of the Investment Agreement and the Inter-Se Agreement are set

# Investment Agreement:

- The proceeds received by the Target Company for the allotment of the Subscription Shares shall be used towards any or all of the following (and for no other purpose): (A) payment to vendors, employees and contractors; (B) repayment of term loans availed by the Target Company and discharge of the Target Company's financial liabilities; (C) outstanding liabilities of the Target Company; and/or (D) purchase of raw material and other working capital requirements of the Target Company.
- (ii) The obligation of the Acquirer to subscribe to the Subscription Shares and pay the Subscription Consideration to the Target Company shall be conditional on the fulfillment of the conditions precedent set out in the Investment Agreement on or prior to the Long Stop Date (as defined in the Investment Agreement) or their waiver (if allowed under applicable law) by the Acquirer, which include, among others, the following important conditions
  - (A) receipt of necessary approvals from the Competition Commission of India for the transactions contemplated in a form and substance satisfactory to the Acquirer. (ii) receipt of approval of relevant anti-trust regulators in certain foreign jurisdictions, in a form and substance satisfactory to the Acquirer; and (iii) any other approval from any other governmental authority as may be required under applicable law, for the issue of the Subscription Shares.
  - (B) obtaining approval of the shareholders of the Target Company for the Preferential Issue and for increase in authorized capital, and such resolution having been filed with the Registrar of Companies. (C) Receipt of in-principle approval from the BSE and NSE for the issue and
  - allotment of the Equity Shares of the Target Company to the Acquirer pursuant to the Preferential Issue. (D) No Material Adverse Effect shall have occurred after the signing of the Investment Agreement and before the Closing
- (E) The Target Company shall have obtained the prior written consent of certain lenders of the Target Company.
- (iii) Other than certain specified terms which come into effect as of the execution date the Investment Agreement is conditional on and shall come into effect only as of the date of issuance and allotment of the Subscription Shares as set forth in the Investment Agreement ("Closing Date")
- (iv) The OP Lohia Group shall have the right to nominate 2 directors on the Board. (v) Acquirer shall be entitled to nominate up to 3 (three) directors in total on the Board. Out of the aforesaid 3 directors, on the Closing Date, Acquirer shall nominate 2
- directors for appointment by the board and shall have the right to nominate the third
- director at any time thereafter. (vi) The Acquirer shall have the right to nominate the Chief Executive Officer, Chief Financial Officer, Chief Marketing Officer and Plant Head (collectively the "KMPs").
- (vii) The Acquirer shall have the right to take a lead on the Target Company's business plan formulations and shall propose the same to the Board of the Target Company.

- No business plan shall be approved by the Target Company without consent of the Acquirer
- (viii) The rights granted to the Acquirer shall fall away in the event the shareholding of the Acquirer shall fall below a certain specified threshold and similarly the rights granted to the OP Lohia Group shall fall away in the event the shareholding of the OP Lohia Group collectively falls below a certain specified threshold
- (ix) The Target Company shall not take certain actions as listed out in the Investment Agreement (Affirmative Vote Items) without the prior consent of OP Lohia Group and the Acquirer. Affirmative Vote Items include matters such as alteration of share capital, amendment to charter documents, creating or disposal of any subsidiaries, joint ventures, diversification of activities by the Target Company into areas that are unrelated to the business, sale of or disposal of the whole or any part of the undertaking, land, building, plant and machinery in excess of specified threshold in a financial year, any material change in the Target Company's accounting policies or methods etc.
- (x) The Acquirer shall be the promoter of the Target Company post-Closing along with the existing promoters.

#### Inter-Se Agreement:

- The provisions of the Inter-Se Agreement become effective from the Closing Date (as defined in the Investment Agreement).
- (ii) The primary objective of the Inter-Se Agreement is to record the rights and obligations of Acquirer, PAC 3, Brookgrange and the OP Lohia Group *inter-se*. From the Closing Date, the Acquirer shall control the Target Company. The members of the OP Lohia Group shall extend all necessary co-operation to the Acquirer and undertake to ensure that they, in their capacities as shareholders, their representatives, proxies and agents representing them at general meetings of the Target Company shall at all times exercise their votes, act in such manner so as to comply with, and to fully and effectually implement, the spirit, intent and specific provisions of the Investment Agreement, the Inter-Se Agreement and other documents executed pursuant to the transaction
- (iii) The members of the OP Lohia Group along with their Affiliates agree to act and vote in a manner as may be prescribed by the Acquirer (except in relation to Affirmative Vote Items (as set out in the Investment Agreement).
- (iv) The Inter-Se Agreement provides for certain restrictions on transfer of shareholding in the Target Company by the OP Lohia Group as well as the Acquirer in the manner set out in the Inter-Se Agreement including a right of first refusal and a tag along right, Additionally, the Acquirer on the one hand and the OP Lohia Group on the other hand have the right in certain circumstances to drag the other party. (v) The Acquirer and each member of the OP Lohia Group have agreed to certain
- exclusivity and non-compete provisions which restrict the Acquirer and the OP Lohia Group to directly or indirectly enter into, own, engage in any business competing with the business of the Target Company in India subject to certain conditions. No fee has been paid or is payable by either party to the other on account of these non-compete provisions. (vi) The parties have agreed that in the event that the entire promoter and promoter group shareholding in the Target Company after the completion of the Offer and
- acquisition under the Investment Agreement exceeds 75% of the paid up equity share capital of the Target Company, then in such an event, subject to the regulations of the SEBI, the members of promoter and promoter group shall divest their shareholding in the Target Company within a period of 12 (twelve) months from the date of allotment of shares to the Acquirer, such that the total holding of the promoters and promoter group (as defined under the SEBI ICDR Regulations) is not more than 75% of the paid up equity share capital of the Target Company in the manner set forth in the Inter se Agreement. Object and purpose of acquisition and strategic intent and future plans: The
- prime objective of the Acquirer for the acquisition of equity shares is to have substantial holding of equity shares, voting rights and acquisition of control of the Target Company. India is the second largest polyester market in the world after China, with consumption growth at 7% per year. This strategic investment will provide Acquirer & PACs a fast Polyester fibers and leverage on the country's huge potential with 1.2 billion population. Acquirer & PACs expertise in turnaround, coupled with technical know-how will help Target Company to improve its operating rate, product mix and also complement Acquirer & PACs strategy in global Home & Apparel segment to serve its global customers with differentiated high value added fibers.

#### SHAREHOLDING AND ACQUISITION DETAILS

The current and proposed shareholding of the Acquirer in the Target Company on the Expanded Voting Share Capital and the details of their acquisition are as follows:

Details of Shareholding	Acquirer		PAC1		PAC 2		PAC 3 <sup>3</sup>	
Shareholding	No.	%age	No.	%age	No.	%age	No.	%age
As on the PA date	Nil	Nil	Nil	Nil	Nil	Nil	5,42,26,401	20.32%
Acquired between the PA and the DPS date	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
As on the DPS date	Nil	Nil	Nil	Nil	Nil	Nil	5,42,26,401	20.32%
After the completion of acquisitions under the Investment Agreement	8,30,00,000	31.11%	Nil	Nil	Nil	Nil	Nil	Nil
Post Offer shareholding <sup>1</sup>	8,30,00,000	31.11%	Nil	Nil	Nil	Nil	5,42,26,401	20.32%
Post Offer shareholding <sup>2</sup>	14,84,36,231	55.64%	Nil	Nil	Nil	Nil	5,42,26,401	20.32%

assuming no Offer Shares are tendered in the Open Offer <sup>2</sup>on diluted basis as on the 10th working day after the closing of tendering period and

assuming the entire 24.53% of the Expanded Voting Share Capital are tendered in the Open Offer, assuming full acceptance of the Open Offer.

<sup>3</sup>Mr. Aloke Lohia & his immediate family are the controlling shareholders in PAC 3. Mr. Aloke Lohia, Ms. Aradhana Lohia (Daughter of Mr. Aloke Lohia) & Mr. Yashovardhan Lohia (Son of Mr. Aloke Lohia) individually hold 0.04%, 0.09% & 0.12% respectively of the Expanded Voting Share Capital of the Target Company. Mr. Aloke Lohia and his son Mr. Yashovardhan Lohia are indirectly ultimate beneficiaries of Brookgrange which holds 20.08% of the Expanded Voting Share Capital of the Target Company. As of the date of this DPS, none of the Acquirer & PACs, and its directors, board

members are holding any Equity Shares in the Target Company directly except Mr. Aloke Lohia, one of the directors of PAC 3. PAC 3 is directly controlled by Indorama Resources Ltd. ("IRL"), which holds 63.69% of the shares in PAC 3. IRL is in turn directly controlled by Canopus International Limited ("CIL") with 99.98% shareholding and CIL directly owns 2.32% in PAC 3. In CIL, Mr. Aloke Lohia and his immediate family together hold 50% of the shares and 76% of voting rights and the remaining 50% of the shares and 24% voting rights are held by Mr. Sri Prakash Lohia and his immediate family. By holding 76% of the voting rights in CIL, Mr. Aloke Lohia and his immediate family exercise sole control over CIL and thus, indirectly, over IRL, which is the controlling shareholder of PAC 3. Mr. Aloke Lohia and Mr. Sri Prakash Lohia are brothers of Mr. O. P. Lohia, one of the Promoter of the Target Company. Mr. Aloke Lohia, Ms. Aradhana Lohia (Daughter of Mr. Aloke Lohia) & Mr. Yashovardhan Lohia (Son of Mr. Aloke Lohia) individually hold 0.04%, 0.09% 8 0.12% respectively of the Expanded Voting Share Capital or 0.04%, 0.10% & 0.12% respectively of the Emerging Share Capital of the of the Target Company. Mr. Aloke Lohia and his son Mr. Yashovardhan Lohia are indirectly ultimate beneficiaries of Brookgrange which holds 20.07% of the Expanded Voting Share Capital or 20.50% of the Emerging Share Capital of the Target Company.

# OFFER PRICE

- The Equity Shares of the Target Company are listed on the BSE and NSE.
- The annualized trading turnover in the Equity Shares, based on the trading volumes in the Equity Shares of the Target Company on the BSE and NSE during the period from January 1, 2018 to December 31, 2018 (i.e. 12 (twelve) calendar months preceding the month in which the PA was issued) ("Twelve Months Period"), is as set out below

Stock Exchange	Traded turnover of equity shares of the Target Company during the Twelve Months Period ("A")	Weighted average number of equity shares of the Target Company during the Twelve Months Period ("B")	Traded turnover % (A/B)
BSE	68,06,544	9,38,90,102	7.25%
NSE	3,14,57,700	9,38,90,102	33.50%
Based on th	ne above, the Equity Shares a	re frequently traded in terms	of Regulatio

2(1)(j) of the SEBI SAST Regulations, with NSE being the stock exchange where the maximum volume of trading in the shares of the Target Company has been recorded. The Offer Price of ₹36/- (Indian Rupees Thirty Six only) per Offer Share is justified in terms of Regulation 8(2) of the SEBI SAST Regulations, being the highest of the following parameters:

SI. No.	Details	Price per Equity Share in ₹
Α.	The highest negotiated price per Equity Share of the Target Company for any acquisition under an agreement attracting the obligation to make a public announcement of an open offer i.e. the price per share under the MoU/Investment Agreement	36.00(1)
В.	The volume weighted average price paid or payable per Equity Share for acquisitions by the Acquirer or by any person acting in concert with him during the fifty two weeks immediately preceding the date of the PA	Not Applicable <sup>(2)</sup>
C.	The highest price per Equity Share paid or payable for any acquisition by the Acquirer or by any person acting in concert with him during the twenty six weeks immediately preceding the date of the PA	Not Applicable <sup>(2)</sup>
D.	The volume weighted average market price per Equity Share for a period of sixty trading days immediately preceding the date of the PA as traded on the NSE during such period and such shares being frequently traded	26.44
E.	Where the shares are not frequently traded, the price determined by the Acquirer and the Manager to Offer, taking into account valuation parameters including, book value, comparable trading multiples, and such other parameters as are customary for valuation of shares of such companies; and	Not Applicable <sup>(3)</sup>
F.	The per equity share value computed under Regulation 8(5), if applicable	NA <sup>(4)</sup>

# 1. The price applicable to the Acquirer under SEBI ICDR Regulations for the Preferential

- Allotment is ₹30.97/- (Indian Rupees Thirty and Ninety Seven Paise only). Further details in respect of the negotiated price have been set out in Part II: Background to the Offer.
- 2. The Acquirer and PACs have not acquired any shares in the Target Company. 3. The equity shares of the Target Company are listed on the BSE & NSE and they are

- 4. The acquisition is not an indirect acquisition under Regulation 5(1) of SEBI SAST Regulations.
- The Offer Price of  $\mathfrak T$  36/- (Indian Rupees Thirty Six only) per Offer Share represents the highest of the above parameters mentioned in the SEBI SAST Regulations.
- There have been no corporate actions by the Target Company warranting adjustment of any of the relevant price parameters under Regulation 8(9) of the SEBI SAST Regulations.
- In the event of an acquisition of the Equity Shares of the Target Company by the Acquirer and PACs during the Offer period, at a price higher than the Offer Price, then the Offer Price will be revised upwards to be equal to or more than the highest price paid for such acquisition in terms of Regulation 8(8) of the SEBI SAST Regulations. However, the Acquirer and PACs shall not acquire any Equity Shares of the Target Company after the third (3rd) working day prior to the commencement of the tendering period of this Offer and until the expiry of the tendering period of this Offer. An upward revision to the Offer Price or to the Offer Size, if any, on account of competing offers or otherwise, may also be done at any time prior to the commencement of 1 (one) working day before the commencement of the tendering period of this Offer in accordance with Regulation 18(4) of the SEBI SAST Regulations. Such revision would be done in compliance with other formalities prescribed under the SEBI SAST Regulations. In the event of such revision, the Acquirer shall:
  - make corresponding increase to the escrow amounts as more particularly set out in paragraph 2 of Part V (Financial Arrangements) of this DPS;
  - (ii) make a public announcement in the same newspapers in which this DPS is published;
  - (iii) simultaneously with the issue of such announcement, inform the BSE, NSE, SEBI and the Target Company at its registered office of such revision in accordance with the SEBI SAST Regulations.

#### FINANCIAL ARRANGEMENTS

- The total funding requirement for the Offer, assuming full acceptance, i.e. for the acquisition of 6,54,36,231 (Six Crores Fifty Four Lakhs Thirty Six Thousand Two Hundred Thirty One) Equity Shares, at the Offer Price of ₹ 36/- (Indian Rupees Thirty Six only) per Offer Share is Maximum Open Offer Consideration, i.e. ₹ 235,57,04,316/-(Indian Rupees Two Hundred Thirty Five Crores Fifty Seven Lakhs Four Thousand Three Hundred Sixteen only).
- The Acquirer has adequate resources to meet the financial requirements of this Open Offer and by way of cash for performance of its obligations under the SEBI SAST Regulations, the Acquirer has (i) created an escrow account named "HSBC - Indo Rama Synthetics (India) Limited - Open Offer Escrow Account" ("Escrow Account") with The Hongkong and Shanghai Banking Corporation Limited (having its branch at 52/60 Mahatma Gandhi Road, Fort, Mumbai - 400 001 and acting through its office at 11th Floor, Building 3, NESCO - IT Park, NESCO Complex, Western Express Highway, Goregaon (East), Mumbai 400063)) ("Escrow Bank") and has deposited a sum of ₹ 58,89,26,079/- (Indian Rupees Fifty Eight Crores Eighty Nine Lakhs Twenty Six Thousand Seventy Nine only) in the said Escrow Account which is twenty five percent (25%) of Maximum Open Offer Consideration, as required under Regulations 17(1) of the SEBI SAST Regulations.
- KPMG Phoomchai Audit Limited, located at Empire Tower, 50th-51st Floors, 1 South Sathorn Road, Yannawa Sathorn, Bangkok -10120, Thailand; Tel: +66 2677 2000, Fax: +66 2677 2222 has *vide* its letter dated January 14, 2019, certified that the Acquirer and PACs have adequate resources and capability to meet the financial obligations under the open offer. The Manager to the Offer has entered into an agreement dated January 16, 2019 with the Acquirer and the Escrow Bank ("Escrow Agreement") pursuant to which the Acquirer has solely authorized the Manager to the Open Offer to realize the value of the Escrow Account, to operate the special escrow account opened as per the provisions of the SEBI SAST Regulations.
- The Manager to the Open Offer is satisfied that firm arrangements have been put in place by the Acquirer and PACs to fulfill its obligations in relation to this Open Offer through verifiable means in accordance with the SEBI SAST Regulations.

#### STATUTORY AND OTHER APPROVALS

- To the best of knowledge of the Acquirer and the PACs, there are no statutory or other approvals required to complete the Open Offer as on the date of this DPS, except (i) receipt of approval of Competition Commission of India in a form and substance satisfactory to the Acquirer, (ii) receipt of approval of relevant anti-trust regulators in certain foreign jurisdictions, in a form and substance satisfactory to the Acquirer; and (iii) in-principle approvals from the Stock Exchanges for listing of Equity Shares to be issued pursuant to the Preferential Issue. If, however, any statutory or other approval becomes applicable prior to completion of such acquisitions, the Open Offer would also be subject to such other statutory or other approval(s) being obtained.
  - In terms of Regulation 23 of the SEBI SAST Regulations, in the event that the approvals (in relation to the acquisition of the Offer Shares) specified in this DPS as set out in this Part VI (Statutory and Other Approvals) or those which become applicable prior to completion of the Open Offer are not received, for reasons outside the reasonable control of the Acquirer, then the Acquirer and the PACs shall have the right to withdraw the Open Offer. In the event of such a withdrawal of the Open Offer, the Acquirer and the PACs (through the Manager to the Offer) shall, within 2 (Two) working days of such withdrawal, make an announcement of such withdrawal stating the grounds for the withdrawal in accordance with Regulation 23(2) of the SEBI SAST Regulations. In such an event, the Acquirer and the PACs shall not acquire the Equity Shares pursuant to the Investment Agreement also.
- If the holders of the Equity Shares who are not persons resident in India (including non-resident Indians ("NRIs"), overseas corporate bodies ("OCBs") and registered foreign portfolio investors ("FPIs"), require any approvals (including from the Reserve Bank of India ("RBI"), the Foreign Investment Promotion Board or any other regulatory body) in respect of the Equity Shares held by them, they will be required to submit such previous approvals, that they would have obtained for holding the Equity Shares, to tender the Equity Shares held by them in this Open Offer, along with the other documents required to be tendered to accept this Open Offer. In the event such approvals are not submitted, the Acquirer and the PACs reserve the right to reject such Equity Shares tendered in this Open Offer.
- Public Shareholders classified as OCBs, if any, may tender the Equity Shares held by them in the Open Offer pursuant to receipt of approval from the FIPB/SIA and RBI, as applicable under the Foreign Exchange Management Act, 1999 and the regulations made thereunder including the Foreign Exchange Management (Transfer or Issue of a Security by a Person Resident Outside India), 2017. Such OCBs shall approach the RBI independently to seek approval to tender the Equity Shares held by them in the Open Offer.
- Subject to the receipt of the statutory and other approvals, if any, the Acquirer and the PACs shall complete payment of consideration within 10 (Ten) working days from the closure of the tendering period to those Public Shareholders whose documents are found valid and in order and are approved for acquisition by the Acquirer and the PACs.
- Where any statutory or other approval extends to some but not all of the Public Shareholders, the Acquirer and the PACs shall have the option to make payment to such Public Shareholders in respect of whom no statutory or other approvals are required in order to complete this Open Offer.
- In case of delay/non-receipt of any statutory and other approval referred to in this Part VI, as per Regulation 18(11) of the SEBI SAST Regulations, SEBI may, if satisfied, that non-receipt of the requisite statutory approval(s) was not attributable to any willful default, failure or neglect on the part of the Acquirer or the PACs to diligently pursue such approval(s), grant an extension of time for the purpose of completion of this Open Offer, subject to such terms and conditions as may be specified by SEBI, including payment of interest by the Acquirer and the PACs to the Public Shareholders at such rate, as may be prescribed by SEBI from time to time, in accordance with Regulation 18(11) of the SEBI SAST Regulations.

Activity

#### TENTATIVE SCHEDULE OF ACTIVITY SI. No.

Date of Public Announcement	Tuesday, January 15, 2019
Publication of this DPS	Tuesday, January 22, 2019
Last date of filing of the draft letter of offer with SEBI	Tuesday, January 29, 2019
Last date for public announcement for competing offer(s)	Tuesday, February 12, 2019
Last date for receipt of SEBI observations on the draft letter of offer (in the event SEBI has not sought clarifications or additional information from the Manager to the Offer)	Wednesday, February 20, 2019
Identified Date®	Friday, February 22, 2019
Last date by which the Letter of Offer is to be dispatched to the Public Shareholders whose name appears on the register of members on the Identified Date	Friday, March 01, 2019
Date by which the committee of the independent directors of the Target Company shall give its recommendation to the shareholders of the Target Company for this Offer	Wednesday, March 06, 2019
Last date for upward revision of the Offer Price/ Offer Size	Thursday, March 07, 2019
Date of publication of Offer opening public announcement in the newspapers in which this DPS has been published	Friday, March 08, 2019
Date of commencement of the tendering period ("Offer Opening Date")	Monday, March 11, 2019
Date of closure of the tendering period ("Offer Closing Date")	Monday, March 25, 2019
Last date of communicating the rejection/acceptance and completion of payment of consideration or refund of Equity Shares to the shareholders of the Target Company	Monday, April 08, 2019
Last date for publication of post-Offer public announcement in the newspapers in which this DPS has been published	Monday, April 15, 2019
	Publication of this DPS  Last date of filing of the draft letter of offer with SEBI  Last date for public announcement for competing offer(s)  Last date for receipt of SEBI observations on the draft letter of offer (in the event SEBI has not sought clarifications or additional information from the Manager to the Offer)  Identified Date#  Last date by which the Letter of Offer is to be dispatched to the Public Shareholders whose name appears on the register of members on the Identified Date  Date by which the committee of the independent directors of the Target Company shall give its recommendation to the shareholders of the Target Company for this Offer  Last date for upward revision of the Offer Price/Offer Size  Date of publication of Offer opening public announcement in the newspapers in which this DPS has been published  Date of commencement of the tendering period ("Offer Opening Date")  Last date of communicating the rejection/acceptance and completion of payment of consideration or refund of Equity Shares to the shareholders of the Target Company  Last date for publication of post-Offer public announcement in the newspapers in which this DPS

\* The schedule of activities mentioned above is tentative and is subject to SEBI's review # The Identified Date is only for the purpose of determining the Public Shareholders as

on such date to whom the Letter of Offer would be sent. It is clarified that subject to Part VI (Statutory and Other Approvals) above, all the Public Shareholders (registered or unregistered) of the Target Company are eligible to participate in this Offer at any time on or prior to the Offer Closing Date. VIII. PROCEDURE FOR TENDERING THE SHARES IN CASE OF NON-RECEIPT OF

#### LETTER OF OFFER Subject to paragraph 2 of Part VI (Statutory and Other Approvals), all Public Shareholders

holding the shares in dematerialized form are eligible to participate in this Open Offer at any time during the period from Offer Opening Date till the Offer Closing Date ("Tendering Period") for this Open Offer. Please refer to paragraph 7 below of this part, for details in relation to tendering of Offer Shares held in physical form.

Schedule

(Day and Date)

- The Letter of Offer specifying the detailed terms and conditions of this Offer will be mailed to all the Public Shareholders whose name appears in the register of members of the Target Company as at the close of business hours on the Identified Date.
- Accidental omission to dispatch the Letter of Offer to any person to whom the Offer is made or the non-receipt or delayed receipt of the Letter of Offer by any such person will not invalidate the Offer in any way. The last date by which the Letter of Offer may be dispatched to the Public Shareholders of the Target Company is March 1, 2019.
- Public Shareholders who have acquired Equity Shares but whose names do not appear in the register of members of the Target Company on the Identified Date, or unregistered owners or those who have acquired Equity Shares after the Identified Date but prior to the closure of the tendering period of the Offer, or those who have not received the Letter of Offer, may also participate in this Offer.
- In case of non-receipt of the Letter of Offer, such Public Shareholders of the Target Company may download the same from the SEBI website (www.sebi.gov.in) or obtain a copy of the same from the Registrar to the Offer (details at paragraph 5 of Part IX (Other Information) of this DPS) on providing suitable documentary evidence of holding of the Equity Shares of the Target Company.
- The Offer will be implemented under the stock exchange mechanism made available by the Stock Exchanges in the form of a separate window ("Acquisition Window"), as provided under the SEBI SAST Regulations and SEBI circular CIR/CFD/POLICYCELL/ 1/2015 dated April 13, 2015 issued by SEBI and as amended via SEBI circular CFD/DCR2/CIR/P/2016/131 dated December 9, 2016 and BSE notice no. 20170202-34 dated 02 February 2017, in such a case:
  - a. BSE shall be the designated stock exchange for the purpose of tendering Equity Shares in the Offer.
  - b. The Acquirer has appointed HSBC Securities & Capital Markets (India) Private Limited ("Buying Broker") as its broker for the Offer through whom the purchases and settlement of the Equity Shares tendered under the Offer shall be made. The contact details of the Buying Broker are as mentioned below
    - Name: HSBC Securities & Capital Markets (India) Private Limited
    - Address: 52/60 Mahatma Gandhi Road, Fort, Mumbai 400 001
  - iii. Contact Person: Mr. Shailesh Bafna
  - iv. Tel.: +91-22-2268 1073: Fax: +91-22-2273 4329
  - All the Public Shareholders who desire to tender their Equity Shares under the Offer, would have to intimate their respective stock brokers ("Selling Broker") within the normal trading hours of the secondary market, during the tendering

- d. A separate Acquisition Window will be provided by the BSE to facilitate placing of sell orders. The Selling Broker can enter orders for dematerialized
- Procedure to be followed by Public Shareholders holding Equity Shares in the physical
- As per the proviso to Regulation 40(1) of the SEBI LODR Regulations (as amended by the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) (Fourth Amendment) Regulations, 2018) read with SEBI Press Release No. 49/2018 dated December 3, 2018, effective from April 1, 2019, requests for effecting transfer of securities shall not be processed unless the securities are held in the dematerialized form with a depository.
- In this Open Offer, considering the timelines of activities prescribed under the SEBI SAST Regulations, the acceptance of tendered shares will be undertaken after April 1, 2019. Accordingly, the Public Shareholders who are holding Equity Shares in physical form and are desirous of tendering their Equity Shares in the Open Offer can do so only after the Equity Shares are dematerialized. Such Public Shareholders are advised to approach any depository participant to have their Equity Shares dematerialized.
- As on the date of this DPS, no Equity Shares of the Target Company are under lock-in except 90,90,909 (Ninety Lakhs Ninety Thousand Nine Hundred Nine) equity shares issued to Public Shareholders under Preferential Issue in compliance with SEBI ICDR Regulations. The Equity Shares to be acquired under the Open Offer must be free from all liens, charges and encumbrances and will be acquired together with all rights attached

THE DETAILED PROCEDURE FOR TENDERING THE EQUITY SHARES IN THE OFFER WILL BE AVAILABLE IN THE LETTER OF OFFER

#### IX. OTHER INFORMATION

- The Acquirer and the PACs accept full responsibility for the information contained in the PA, and this DPS (other than such information as has been obtained from public sources or provided or relating to and confirmed by the Target Company) and shall be responsible for the fulfillment of obligations under the SEBI SAST Regulations in respect of this Offer.
- The information pertaining to the Target Company contained in the PA or the DPS or Letter of Offer or any other advertisement/publications made in connection with the Open Offer has been compiled from information published or provided by the Target Company, as the case may be, or publicly available sources which has not been independently verified by the Acquirer. The Acquirer and the PACs do not accept any

- responsibility with respect to any misstatement by the Target Company in relation to such information.
- The Acquirers, the PACs and their respective directors in their capacity as the directors accept full responsibility for their obligations under the Open Offer and shall be jointly and severally responsible for the fulfillment of obligations under the SEBI SAST Regulations in respect of this Open Offer.
  - This DPS and the PA shall also be available on SEBI's website (www.sebi.gov.in).
  - In this DPS, all references to "₹" are references to Indian Rupee Link Intime India Private Limited has been appointed as the Registrar to the Offer, whose details are set out here below

Name: Link Intime India Private Limited
Address: C-101, 1st Floor, 247 Park, L.B.S. Marg, Vikhroli (West), Mumbai 400 083, Maharashtra, India **LINK** Intime Tel: +91 22 4918 6200; Fax: +91 22 4918 6195 Email: indoramasynthetics.offer@linkintime.co.in Contact Person: Mr. Sumeet Deshpande SEBI Registration No.: INR000004058

Registrar to the Offer

In this DPS, any discrepancy in any table between the total and sums of the amount listed is due to rounding off and/or regrouping. Issued on behalf of the Acquirer & PACs by the Manager

Ernst & Young Merchant Banking Services Private Limited 14<sup>th</sup> Floor, The Ruby, 29 Senapati Bapat Marg, Dadar West, Mumbai - 400028, India Tel: +91-22-6192 0000; Fax: +91-22-6192 1000 Website: www.ey.com/india; Email: project.iris19@in.ey.com Contact Person: Mr. Abhishek Sureka SEBI Registration No.: INM000010700

On behalf of Acquirer & PACs:

Indorama Netherlands B.V. Indorama Netherlands Cooperatief U.A. Indorama Ventures Global Services Limited Indorama Ventures Public Company Limited Place : Mumbai, India Date : January 21, 2019

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