

January 11, 2024

<b>To, The Manager, Listing Department, BSE Limited, Phiroze Jeejeebhoy Tower, Dalal Street, Mumbai - 400001 Tel No.: 22721233 BSE Scrip Code: 540776</b>	<b>To, The Manager, Listing Department, The National Stock Exchange of India Ltd., Exchange Plaza, 5<sup>th</sup> Floor, Plot C/1, G Block, Bandra - Kurla Complex, Bandra (E), Mumbai – 400051. Tel No.: 2659 8235 NSE Symbol: 5PAISA</b>
---	--

Dear Sir/Madam,

**Sub: Press Release on the Unaudited Financial Results (Standalone & Consolidated) for the quarter ended December 31, 2023.**

We enclose herewith the press release on the Unaudited Financial Results (Standalone & Consolidated) for the quarter ended December 31, 2023.

We request you to kindly take the same on record.

Thanking You,  
Yours faithfully,

**For 5paisa Capital Limited**

---

**Namita Godbole  
Company Secretary & Compliance Officer  
ICSI Membership No.: A21056**

Email ID: [csteam@5paisa.com](mailto:csteam@5paisa.com)

Enclosed: As above

**5paisa Capital Limited**

**5paise Capital Q3FY24 Results update**

**Q3FY24 Consolidated income at Rs. 100.3 Crore, up 20% y-o-y and for nine months FY24 at Rs. 281.9 Crore, up 14% y-o-y**

**Q3FY24 Consolidated profit after tax at Rs. 15.1 Crore, up 37% y-o-y and for nine months FY24 at Rs. 48.7 Crore, up 67% y-o-y**

**Financial Highlights:**

**Summary: Quarter ended December 31, 2023** (Consolidated results as per IND AS)

Rs. Crore	Quarter ended December 31, 2023	Quarter ended September 30, 2023	Q-o-Q	Quarter ended December 31, 2022	Y-o-Y
Income	100.3	96.9	3%	83.8	20%
Profit before tax	20.2	24.9	(19%)	14.7	37%
Profit after tax	15.1	19.0	(21%)	11.0	37%
Total Comprehensive Income	15.0	19.1	(21%)	10.9	37%

**Summary: Nine months ended December 31, 2023** (Consolidated results as per IND AS)

Rs. Crore	Nine months ended December 31, 2023	Nine months ended December 31, 2022	Y-o-Y
Income	281.9	248.1	14%
Profit before tax	64.5	38.9	66%
Profit after tax	48.7	29.2	67%
Total Comprehensive Income	48.6	29.0	68%

**Narayan Gangadhar, CEO, Spaisa Capital Ltd., commented on the financial results:**

*“Q3FY24 has been a milestone quarter for the investors as well as for the industry, with Nifty touching an all-time high and with more than 96 lakh demat accounts being added at the industry level. We have also scaled our client acquisition to 2.32 lakh customers, up 71% q-o-q, reaching a total customer base of 39.6 lakhs and a market share of 2.4% of incremental client acquisitions, which is up 63% q-o-q. Further, our total average daily turnover has gone up to Rs.3.70 trillion, up 80% y-o-y. With all our efforts focused on increasing revenue, improving cost efficiency and on product development, we have succeeded in achieving the highest ever revenue in Q3FY24 of Rs 100.3 Cr, up 20% y-o-y, along with PAT growth of 37% y-o-y. We are confident of accelerating the momentum of our customer acquisitions and revenue in the coming quarters.”*

## **Business highlights**

- We on-boarded 2.32 lakh new clients during the quarter, taking the total number of registered customers to 3.96 Mn
- The Spaisa mobile app had more than 17.4 Mn users at the end of the quarter with a 4.3 star rating on Playstore.
- At consolidated level, total income has grown by 20% y-o-y while the operating expenses increased by 16% y-o-y, resulting in total comprehensive income of Rs. 15.0 Cr for the quarter with a growth of 37% y-o-y

## **Other updates**

**Appointment of Mr. Ameya Agnihotri as Chief Technology Officer of the Company:** Mr. Ameya Agnihotri boasts an impressive 16 year career, having worked with industry giants such as Paytm, Uber, Zeotap, Airpush and Pubmatic, where he held senior positions in the Engineering and Technology teams. His strong background is complemented by his academic achievements, holding Masters and Bachelor’s degrees in Computer Application from the University of Pune.



## **About 5paise Capital**

5paise Capital Limited (NSE: 5PAISA, BSE: 540776) is engaged in providing financial products through its online technology platform and mobile applications. It is registered with SEBI as a stock broker, depository participant and research analyst, and with AMFI as a mutual fund distributor. Its services are targeted at retail investors and high volume traders who actively invest and trade in securities markets and seek DIY (Do-it-Yourself) services at a low cost.

The Company provides an online technology platform to clients through internet terminals and mobile applications for trading in securities in NSE and BSE; advisory services through the research undertaken by a team of fundamental and technical research analysts; and depository related services as part of its integrated services offering.

5paise Capital is a technology driven company having mainly an online presence. The Company remains focused on innovation, based on understanding customer behavior, and constantly strives to achieve tech superiority as is visible through the developments of its robust trading platform, advanced mobile app, artificial-intelligence powered robo-advisory platform, and the paperless account opening process.

*This document may contain certain forward looking statements based on management expectations. Actual results may vary significantly from these forward looking statements. This document does not constitute an offer to buy or sell products, services or securities. Results and other details are available on our website <https://www.5paise.com/>.*

Veenashree Samani  
*Investor Relations*  
**5paise Capital Limited**  
Email: [ir@5paise.com](mailto:ir@5paise.com)

Sourav Mishra  
*Media Relations*  
**5paise Capital Limited**  
Email: [sourav.mishra@iifl.com](mailto:sourav.mishra@iifl.com)