

November 19, 2020

BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai - 400001.

National Stock Exchange of India Ltd.,
Exchange Plaza, C/1, G Block,
Bandra - Kurla Complex, Bandra (E),
Mumbai - 400051.

Scrip ID: BSOFT
Scrip Code: 532400

Symbol: BSOFT
Series: EQ

Kind Attn: The Manager,
Department of Corporate Services

Kind Attn: The Manager,
Listing Department

Subject: - Press release

Dear Sir / Madam,

Please find enclosed a press release for your ready reference and further dissemination purpose.

Kindly take the same on your record.

Thanking you.

Yours faithfully,

For **Birlasoft Limited**
(Formerly *KPIT Technologies Limited*)



Sneha Padve
Company Secretary & Compliance Officer



Encl.:- As mentioned above.

Birlasoft Limited

(Formerly *KPIT Technologies Limited*)

Registered Office: 35 & 36, Rajiv Gandhi Infotech Park, Phase - I, MIDC, Hinjawadi, Pune (MH) 411057, India

Tel: +91 20 6652 5000 | Fax +91 20 6652 5001 | contactus@birlasoft.com | www.birlasoft.com

CIN: L72200PN1990PLC059594

Esker and Birlasoft Partner to Automate Procure-to-Pay and Order-to-Cash with Artificial Intelligence

Birlasoft brings Esker's cloud technology suite to global customers

LYON, France, MIDDLETON, Wis., NOIDA, PUNE India, EDISON, NJ | November 19, 2020 — Esker, a worldwide leader in [AI-driven process automation solutions](#) and [pioneer in cloud computing](#), and [Birlasoft Ltd.](#) [BSE: 532400, NSE: BSOFT], part of the USD 2.4 billion diversified, [The CK Birla Group](#) and a global enterprise digital and IT services company, team up to offer Esker's comprehensive suite of Procure-to-Pay (P2P) and Order-to-Cash (O2C) automation solutions to enterprises globally.

For more than 30 years, companies around the world have trusted Birlasoft to find, implement and manage the technologies they need to keep business running smoothly. Many new and long-standing customers have turned to Birlasoft to support digital transformation efforts.

“Birlasoft's expertise and reputation within the industry make them an ideal partner for Esker, especially during a time when so many businesses are embracing greater digital transformation to empower a remote workforce,” said **Steve Smith**, U.S. Chief Operating Officer, Esker. “Their global presence will help us deliver increased visibility and bottom-line savings for more businesses through automation of the full cash conversion cycle.”

Birlasoft will serve as a premiere implementation partner for Esker's P2P and O2C solutions. With a large footprint in the manufacturing space, most of Birlasoft's customers have unique requirements around their enterprise resource planning (ERP) tools. As a partner for all of the major ERP systems, such as SAP, Oracle and Infor, Birlasoft is particularly well equipped to address these needs—especially now that the company can offer Esker as an end-to-end solution that acts as an extension of the ERP.

“Esker plays an important role as a partner in accelerating the transformation of core business processes of our customers,” said **Ajit Singh Chawla**, Global Head, Digital Business Unit, Birlasoft. “Esker's fully built-out ERP connectivity suite integrates with SAP, Oracle EBS and JD Edwards and complements Birlasoft's ERP expertise very well.”

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Esker’s relationship with Birlasoft started with a need for a solution for the medical device industry that could automate its invoicing, accounts payable and order management processes. Esker’s solution would automate both P2P and O2C processes—while reducing overall IT spend. Birlasoft identified Esker for these capabilities and its AI-driven solution to quickly remove inefficiencies and redundancies, working with the new global ERP systems.

About Esker

Esker is a worldwide leader in AI-driven process automation software, helping financial and customer service departments digitally transform their procure-to-pay (P2P) and order-to-cash (O2C) cycles. Used by more than 6,000 companies worldwide, Esker’s solutions incorporate artificial intelligence (AI) technology to drive increased productivity, enhanced visibility, reduced fraud risk, and improved collaboration with customers, suppliers and internally. Founded in 1985, Esker operates in North America, Latin America, Europe and Asia Pacific with global headquarters in Lyon, France, and U.S. headquarters in Madison, Wisconsin. For more information on Esker and its solutions, visit www.esker.com. Follow Esker on Twitter [@EskerInc](https://twitter.com/EskerInc) and join the conversation on the Esker blog at blog.esker.com.

About Birlasoft

Enterprise to the Power of Digital™

Birlasoft combines the power of domain, enterprise and digital technologies to reimagine business processes for customers and their ecosystem. Its consultative and design thinking approach makes societies more productive by helping customers run businesses. As part of the multibillion-dollar diversified The CK Birla Group, Birlasoft with its 10,000 engineers, is committed to continuing our 158-year heritage of building sustainable communities. For more information, visit www.birlasoft.com.

For further information, please contact:

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Disclaimer.

Some of the statements in this update that are not historical facts are forward-looking statements. These forward-looking statements include our financial and growth projections as well as statements concerning our plans, strategies, intentions and beliefs concerning our business and the markets in which we operate. These statements are based on information currently available to us, and we assume no obligation to update these statements as circumstances change.

There are risks and uncertainties that could cause actual events to differ materially from these forward-looking statements. These risks include, but are not limited to, the level of market demand for our services, the highly-competitive market for the types of services that we offer, market conditions that could cause our customers to reduce their spending for our services, our ability to create, acquire and build new businesses and to grow our existing businesses, our ability to attract and retain qualified personnel, currency fluctuations and market conditions in India and elsewhere around the world, and other risks not specifically mentioned herein but those that are common to industry.

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