



ALPHA GEO (INDIA) LIMITED

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Ref: AGIL/CS/NSE&BSE/38/2019-20

Dated: 16.08.2019

To
The Manager
Listing Department
National Stock Exchange of India Limited
Exchange Plaza, Plot No. C-1, G Block,
Bandra Kurla Complex, Bandra (E)
Mumbai- 400 051

Scrip ID: ALPHAGEO

To
The General Manager
Department of Corporate Services
BSE Limited
1st Floor, New Trading Ring, Rotunda Building
Phiroze Jeejeebhoy Towers, Dalal Street, Fort,
Mumbai- 400 001

Scrip Code: 526397

Dear Sir,

Sub: Earnings Presentation

Ref: Regulation 30 and 46 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

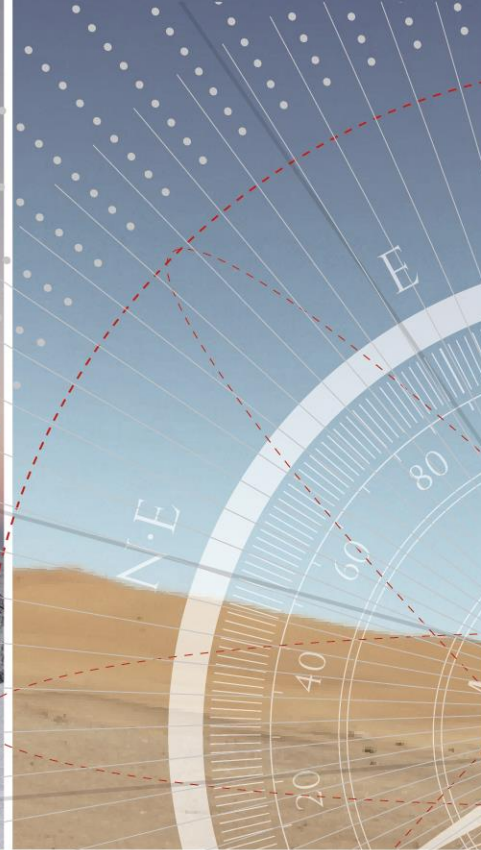
Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, please find enclosed an Earnings Presentation for the Quarter Ended June 30, 2019 of the Company.

In accordance with Regulation 46 of SEBI (LODR) Regulations, 2015, the aforesaid presentation is also being hosted on website of the Company www.alphageoindia.com.

Thanking You
For Alphageo (India) Limited

Deepa Dutta
Company Secretary and Compliance Officer





ALPHAGEO (INDIA) LTD.
Q1-FY20 EARNINGS PRESENTATION





Executive Summary

Executive Summary

COMPANY OVERVIEW



- Incorporated in 1987, Alphageo (India) Ltd. (Alphageo), is India's oldest and largest private sector provider of seismic data acquisition services.
- The Company provides a wide range of geophysical services to renowned national and international oil and gas exploration companies and research organizations to identify subterranean deposits of hydrocarbons and other minerals with accuracy.

FINANCIAL HIGHLIGHTS (FY19)

OPERATIONAL REVENUE
INR 4,051 Mn

BUSINESS SEGMENTS

Seismic data acquisition in 2D/3D/3C

Seismic data processing of 2D/3D data

Seismic data interpretation

Airborne Surveys

Geophysical mapping services

Other Services

EBITDA
INR 1,023 Mn

KEY CLIENTS



ऑयल इंडिया लिमिटेड
Oil India Limited



PAT
INR 454 Mn



Company Overview

Company Overview

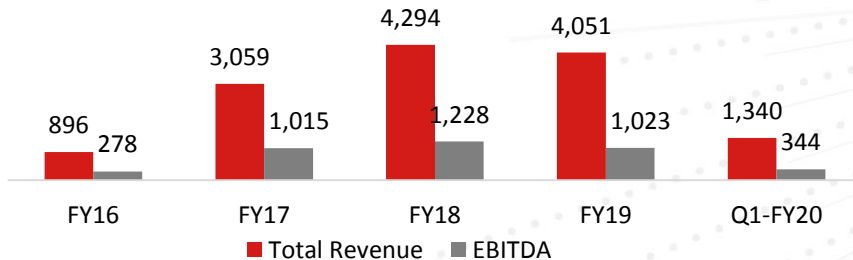


- Alphageo (India) Ltd. (Alphageo) is engaged in providing seismic data acquisition services to the oil exploration and production sector.
- Its services include design and pre-planning of 2D and 3D surveys, seismic data acquisition, data processing, data interpretation, generation, evaluation, and ranking of prospects, reservoir data acquisition and reservoir analysis.
- Until 2005, Alphageo offered only 2D acquisition services but its decision to start offering 3D was a game changer in the Indian Seismic Services Industry.
- It became the first Indian Company to offer 3D acquisition services for identifying subterranean deposits with accuracy.
- Alphageo operations are spread across North-East, Southern and

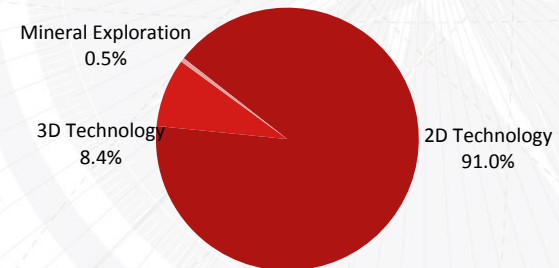
Western India.

- The Company's clients include large national and international oil majors like ONGC, Oil India Limited, GAIL (India), Petronas Carigali Inc. etc.
- Alphageo has acquired over 47,500 GLK, processed over 31,000 LKM, interpreted over 15,000 LKM of 2D seismic data and acquired over 7,000 Sq. Km of 3D seismic data in the last 6 years.
- The Company has operated 17 crews and has also achieved a channel count in excess of 30,000 which is highest in India.
- Diversifying into other forms of Geophysical services for mineral explorations.

Operation Revenue (INR Mn) and EBITDA (INR Mn)



Revenue Break-Up Q1-FY20



Q1-FY20 Financial Overview



Q1-FY20 Performance (Standalone)

Operational Income: INR 1,340 Mn

EBITDA: INR 330 Mn

EBITDA Margin: 24.63 %

Net Profit: INR 169 Mn

PAT margin: 12.61%

Diluted EPS: INR 26.57 per share

Q1-FY20 Performance (Consolidated)

Operational Income: INR 1,340 Mn

EBITDA: INR 344 Mn

EBITDA Margin: 26.57%

Net Profit: INR 177

PAT margin: 13.21%

Diluted EPS: INR 27.88 Per share

Q1-FY20 Operational Highlights



Projects Completed

- During this quarter the 2D Seismic Data Acquisition for covering areas viz Deccan Syncline - North, Deccan Syncline - South, Bhima & Kaldgi under National Seismic Program has been successfully completed within the initial contract date.

Projects Commenced

- The Project for Geophysical Mapping Survey for mineral exploration with Geological Survey of India has commenced operations during this quarter.

Contracts Awarded

- Diversifying into mineral exploration - A Contract for survey for Manganese Ore for INR 0.72 Cr received from Mineral Exploration Corporation Ltd.

Operations

- Exploring business opportunities from OALP allottees.
- Due to onset of monsoon the operations of many crews are suspended for the field season. The operations of data acquisition through vibrosies are continuing in a limited way.

Q1-FY20 Standalone Income Statement

INCOME STATEMENT (INR Mn)	Q1-FY20	Q1-FY19	Y-O-Y
Operational Revenue	1,340	1,305	2.7%
Expenses	1,010	928	8.8%
EBITDA	330	377	(12.2)%
EBITDA Margin (%)	24.63%	28.89%	(426) Bps
Other Income	6	5	20.0%
Depreciation	68	69	(1.4)%
Finance Cost	9	11	(18.2)%
PBT	259	302	(14.2)%
Tax	90	105	(14.3)%
Profit After Tax	169	197	(14.2)%
PAT Margin (%)	12.61%	15.10%	(249) Bps
Other Comprehensive Income (Net of Tax)	-	-	NA
Total Comprehensive Income	169	197	(14.2)%
Diluted EPS (INR)	26.57	30.88	(14.0)%

Q1-FY20 Consolidated Income Statement



INCOME STATEMENT (INR Mn)	Q1-FY20	Q1-FY19	Y-O-Y
Operational Revenue	1,340	1,305	2.7%
Expenses	996	935	6.5%
EBITDA	344	370	(7.0)%
EBITDA Margin (%)	25.67%	28.35%	(268) Bps
Other Income	6	5	20.0%
Depreciation	72	85	(15.3)%
Finance Cost	9	11	(18.2)%
PBT	269	279	(3.6)%
Tax	92	105	(12.4)%
Profit After Tax	177	174	1.7%
PAT Margin (%)	13.21%	13.33%	(12) Bps
Other Comprehensive Income (Net of Tax)	(1)	38	NA
Total Profit including Comprehensive Income (Net of Tax)	176	212	(17.0)%
Diluted EPS (INR)	27.88	27.27	2.2%



Historical Financials Overview

Historical Standalone Income Statement

INCOME STATEMENT (INR Mn)	FY16	FY17	FY18	FY19	Q1-FY20
Operational Revenue	686	2,966	4,294	4,051	1,340
Total Expenses	540	2,029	3,108	3,036	1,010
EBITDA	146	937	1,186	1,015	330
EBITDA Margin (%)	21.28%	31.59%	27.62%	25.06%	24.63%
Other Income	16	13	17	51	6
Depreciation	52	180	280	268	68
Finance Cost	7	41	56	30	9
PBT	103	729	867	768	259
Tax	33	249	305	269	90
Profit After Tax	70	480	562	499	169
PAT Margin (%)	10.20%	16.18%	13.09%	12.32%	12.61%
Other Comprehensive Income (Net of Tax)	-	-	1	-	-
Total Comprehensive Income	70	480	563	499	169
Diluted EPS (INR)	12.34	81.50	88.80	78.40	26.57

Standalone Balance Sheet (IND-AS)

PARTICULARS (INR Mn)	FY18	FY19	PARTICULARS (INR Mn)	FY18	FY19
EQUITIES & LIABILITIES			ASSETS		
Shareholder Funds			Non-Current Assets		
a) Share Capital	64	64	a) Property, Plant & equipment	940	765
b) Reserves & Surplus	1,995	2,432	b) Capital work-in-progress	10	10
			c) Intangible assets	33	14
Non-Current Liabilities			d) Trade Receivables	-	-
a) Long-Term Borrowings	1	-	e) Deferred tax assets	69	97
b) Long-term Provisions	12	11	f) Other Non-current Assets (including investment)	136	134
c) Trade Payable	-	-	Current Assets		
Current Liabilities			a) Inventories	5	5
a) Short-term Borrowings	461	278	b) Financial Assets	-	-
b) Trade Payables	704	783	i) Trade Receivables	1,960	1,639
c) Other Financial Liabilities	129	107	ii) Cash & Cash Equivalentents	224	1,003
d) Other Current Liabilities	95	68	iii) Short-Term Loans & Advances	4	-
e) Short-Term Provisions	2	3	c) Other Current Assets	26	25
f) Current Tax Liabilities	-	-	d) Current tax Asset	56	54
GRAND TOTAL - EQUITIES & LIABILITES	3,463	3,746	GRAND TOTAL – ASSETS	3,463	3,746

Historical Consolidated Income Statement

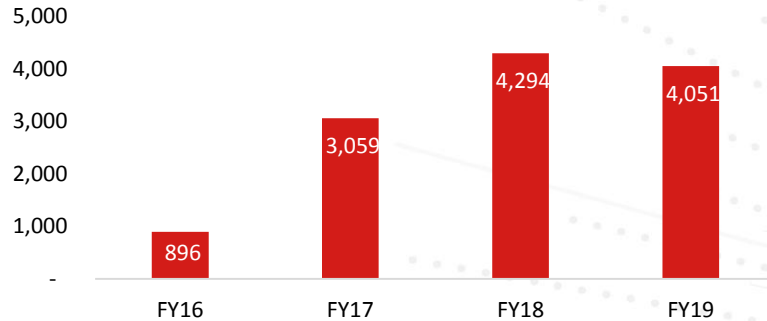
INCOME STATEMENT (INR Mn)	FY16	FY17	FY18	FY19	Q1-FY20
Operational Revenue	896	3,059	4,294	4,051	1,340
Expenses	618	2,044	3,066	3,028	996
EBITDA	278	1,015	1,228	1,023	344
EBITDA Margin (%)	31.03%	33.18%	28.60%	25.25%	25.67%
Other Income	9	22	20	51	6
Depreciation	123	237	339	320	72
Finance Cost	7	41	56	30	9
PBT	157	759	853	724	269
Tax	40	253	308	270	92
Profit After Tax	117	506	545	454	177
PAT Margin (%)	13.06%	16.54%	12.69%	11.21%	13.21%
Other Comprehensive Income	-	11	(15)	25	(1)
Total Profit including Comprehensive Income (Net of Tax)	117	517	530	479	176
Diluted EPS (INR)	20.65	85.74	86.05	71.35	27.88

Consolidated Balance Sheet (IND-AS)

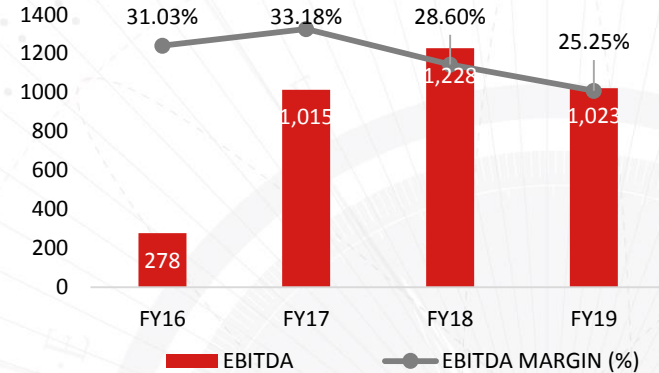
PARTICULARS (INR Mn)	FY18	FY19	PARTICULARS (INR Mn)	FY18	FY19
EQUITIES & LIABILITIES			ASSETS		
Shareholder Funds			Non-Current Assets		
a) Share Capital	64	64	a) Property, Plant & equipment	1,121	910
b) Reserves & Surplus	2,270	2,688	b) Capital work-in-progress	10	10
			c) Intangible assets	38	16
Non-Current Liabilities			d) Trade Receivables	-	-
a) Long-Term Borrowings	1	-	e) Deferred tax assets	69	97
b) Long-Term Provisions	13	11	f) Other Non-Current Assets (including investment)	4	1
c) Trade Payable	-	-	Current Assets		
Current Liabilities			a) Inventories	10	4
a) Short-Term Borrowings	461	278	b) Financial assets	-	-
b) Trade Payables	704	776	i) Trade Receivables	1,960	1,639
c) Other Financial Liabilities	130	108	ii) Cash & Cash Equivalents	389	1,237
d) Other Current Liabilities	95	68	iii) Short-Term Loans & Advances	56	-
e) Short-Term Provisions	2	2	c) Other Current Assets	27	25
f) Current Tax Liabilities	-	-	d) Current tax Asset	56	56
GRAND TOTAL - EQUITIES & LIABILITES	3,740	3,995	GRAND TOTAL – ASSETS	3,740	3,995

Key Financial Highlights

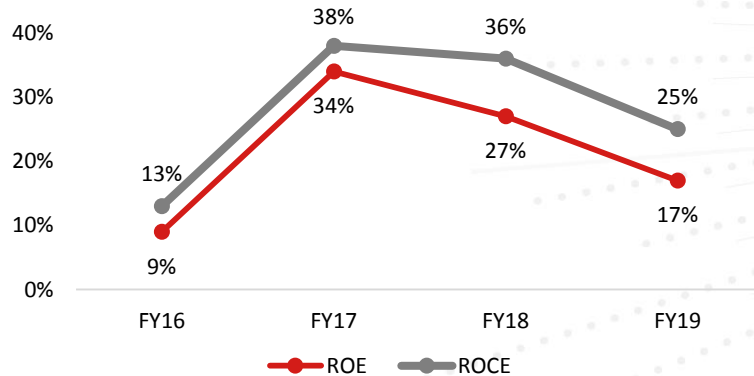
Operational Revenue (INR Mn)



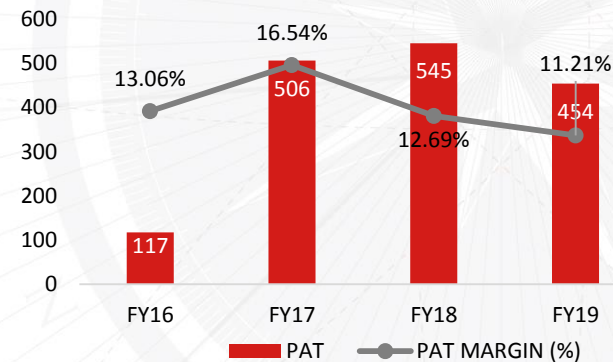
EBIDTA (INR Mn) & EBIDTA Margin (%)



ROE(%) & ROCE (%)

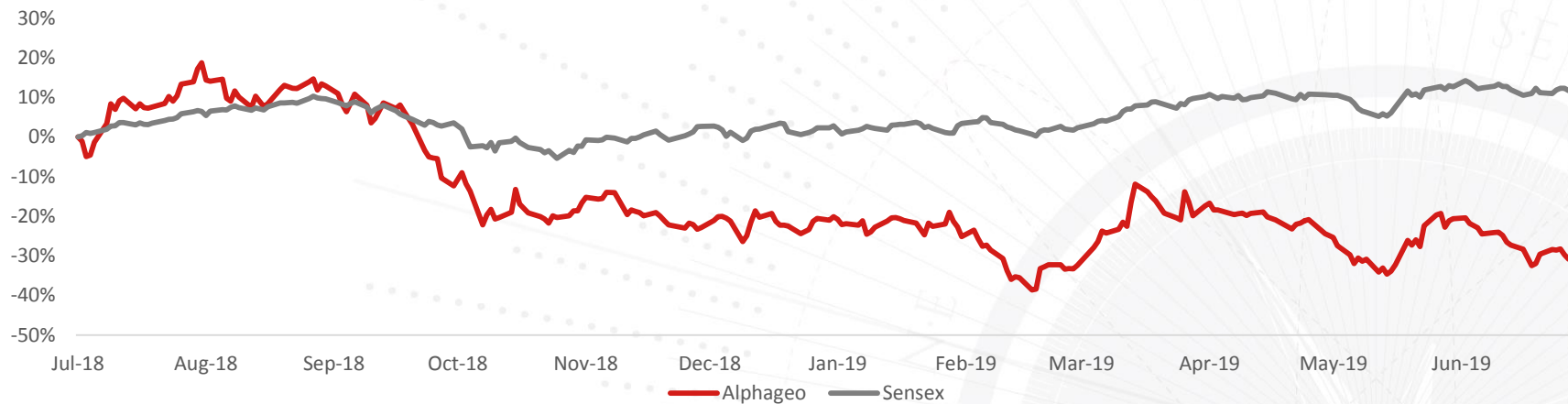


PAT (INR Mn) & PAT Margin (%)



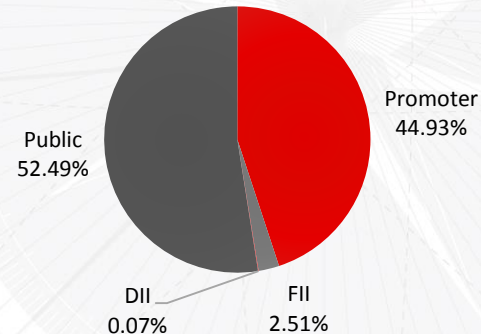
Market Data

Share Price Performance as on 30th June 2019



Price Data (30 th June, 2019)	INR Mn
CMP	415.65
52 Week H/L (INR)	720.1/365
Avg. Net Turnover	4600.52
Market Cap (INR Mn) [Ranked 998 by NSE Market capitalisation as on June 30, 2019]	2645.5
Equity Shares Outstanding (Mn)	6.36

Shareholding Pattern as on 30th June, 2019



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THANK YOU