



Speed  
Reliability  
Value Performance

## COMPUAGE INFOCOM LTD

14<sup>th</sup> August 2019

To,  
The Corporate Services Dept.,  
BSE Ltd.,  
Phiroze Jeejeebhoy Towers,  
Dalal Street,  
Mumbai - 400 001.

National Stock Exchange of India Ltd.,  
Exchange Plaza,  
C-1, Block G, Bandra Kurla Complex,  
Bandra (E),  
Mumbai - 400 051.

Security Code: 532456  
ISIN: INE070C01037

Symbol: COMPINFO

### Sub: Press Release

Dear Sir/Ma'am,

Please find enclosed herewith press release relating to the announcement of Unaudited Financial Results of the Company for the first quarter ended 30<sup>th</sup> June 2019.

Kindly take the same on records and oblige.

Thanking you,

Yours faithfully,  
For Compuage Infocom Ltd.

Disha Shah  
Company Secretary



Place: Mumbai

## Compuage Infocom announces Q1 FY20 Results

**Compuage Infocom Limited Limited** (BSE: 532456) (NSE: COMPINFO) announced its un-audited Standalone and Consolidated results for the quarter ended 30<sup>th</sup> June 2019.

**Commenting on the performance, Mr. Atul Mehta, Chairman & Managing Director,** said,

*“The quarter witnessed a positive uptrend on the IT products and Mobility business. Our Enterprise solutions business dragged due to postponement of investments by corporates on the back of elections. Looking ahead, although IT market growth has slowed somewhat with weak sentiments, we remain positive on the overall IT spending outlook. With strong execution momentum, we are well positioned to achieve our long-term growth targets.”*

### Consolidated Financial Performance

Particulars (Rs. Crs)	Q1FY20	Q1FY19	YoY%
Revenue from Operations	926.2	873.5	6.0%
Gross Profit	37.6	36.4	3.4%
Gross Profit Margin (%)	4.1%	4.2%	
EBITDA	16.7	17.1	-1.9%
EBITDA (%)	1.8%	2.0%	
EBIT	19.1	20.3	-5.9%
EBIT Margin (%)	2.1%	2.3%	
Profit After Tax	4.2	5.0	-15.5%
PAT Margin (%)	0.5%	0.6%	
EPS	0.65	0.85	
Cash PAT	5.3	6.0	

## Financial & Business Highlights:

### **Revenue Growth of 6%**

The Company recorded Revenue of Rs.926.2 Crs during Q1FY20, as against Rs.873.5 Crs in Q1FY19 a growth of 6.0%.

### **EBITDA margin at 1.8%**

EBIDTA for Q1FY20 stood at Rs.16.7 Crs as compared to Rs.17.1 Crs for Q1FY19

EBIDTA margins stood at 1.8% as compared to 2.0% in Q1FY19

### **PAT Margin at 0.5%**

Net profit after tax for Q1FY20 stood at Rs.4.2 Crs as compared to Rs.5.0 Crs for Q1 FY19

The Company recorded a PAT margin of 0.5% in Q1FY20 vs 0.6% in Q1FY19

**EPS** for Q1FY20 stood at Rs. 0.65

**Cash PAT** for the quarter stood at Rs. 5.3 Crs

## About Compuage Infocom Limited:

Compuage Infocom Ltd. is the distribution giant that creates opportunities for enterprise advancement for its channel partners through aggressive market development and continuous enhancement of its product portfolio.

Compuage Infocom Ltd. acts as a strategic link between vendors and partners, supporting them for unprecedented levels of business performance by catering to SOHO, SMB, Mid size, Large Enterprises and Government Organizations across various industry verticals.

The Company has 38 offices and 69 service centers, across the country with 12000+ online & offline retailers, resellers and system integrators.

**Safe harbor statement:**

*Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward -looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward -looking statements. The company assumes no obligation to update forward -looking Statements to reflect actual results changed assumptions or other factors.*

**For further details please contact:**

<b>Compuage Infocom Ltd.</b> CIN: L99999MH1999PLC135914	<b>Strategic Growth Advisors Pvt. Ltd.</b> CIN: U74140MH2010PTC204285
 <p>Speed Reliability Value Performance</p> <p><b>COMPUAGE INFOCOM LTD</b></p> <p>Ms. Disha Shah / Ms. Harshita Shetty</p> <p><a href="mailto:disha.shah@compuageindia.com">disha.shah@compuageindia.com</a> /  <a href="mailto:harshita.shetty@compuageindia.com">harshita.shetty@compuageindia.com</a></p> <p><a href="http://www.compuageindia.com">www.compuageindia.com</a></p>	<p><b>SGA</b> <u>Strategic Growth Advisors</u></p> <p>Ms. Ami Parekh / Mr. Shrenik Shah</p> <p>+91 80824 66052 / +91 96647 64465</p> <p><a href="mailto:ami.parekh@sgapl.net">ami.parekh@sgapl.net</a> / <a href="mailto:shrenik.shah@sgapl.net">shrenik.shah@sgapl.net</a></p> <p><a href="http://www.sgapl.net">www.sgapl.net</a></p>