



05th August 2022

BSE Limited,

Phiroze Jeejeebhoy Towers,

Dalal Street Mumbai 400 001 National Stock Exchange of India Limited Exchange Plaza, 5th floor, Plot No. C/1, G Block, Bandra Kurla Complex, Bandra

(East), Mumbai 400 051

Scrip Code: 543232

Trading Symbol: CAMS

NAGEMA

Dear Sir / Madam,

<u>Sub: Media Release - Standalone and Consolidated Unaudited Financial Results for the guarter ended June 30, 2022</u>

We enclose the press release which is being issued by the company with reference to the Standalone and Consolidated Unaudited Financial Results for the quarter ended June 30, 2022.

We request you to kindly take the same on record.

Thanking you,

Yours faithfully,

For Computer Age Management Services Limited

G Manikandan

Company Secretary and Compliance Officer



Computer Age Management Services Ltd (CAMS)

CAMS Q1FY23 CONSOLIDATED PAT UP BY 2.4% Y-o-Y, RECOMMENDS INTERIM DIVIDEND OF Rs.6.75 PER SHARE

Press Release

✓ Key Business Highlights for the Quarter

Chennai, 05th **August 2022:** Computer Age Management Services Limited (CAMS), India's largest registrar and transfer agent of mutual funds (a SEBI regulated entity) has announced its financial results for the Quarter Ended 30th June 2022.

☐ Mutual Funds: CAMS saw a 2.6% increase in Equity QAAuM despite the headwinds. Overall QAAUM saw a marginal decline of 1.6%. CAMS share in key metrics (SIP registration and Net sales) also improved QoQ. Retained market leadership with 69% share. Alternative Services: Continued high growth trajectory. CAMS WealthServ, the digital onboarding platform for this segment was well received by the market with 40+ signups since launch. ☐ CAMS NPS: CAMS launched the industry first CRA platform on cloud in March 2022. eNPS is live and POP & corporate are in pilot phase. Within a short span of time, achieved 10.3% share in new eNPS sales and #2 CRA position in eNPS industry in Q1 FY'23 ☐ CAMSFinserv: Our account aggregator platform recorded 10+ wins in the quarter taking overall tally to over 20 signups. CAMSfinserv mobile app has over 12K downloads and is the most downloaded AA app. CAMSREP :PolicyGenie Deep Contact Tracing Solution, uniquely offered by CAMS Insurance Repository, assisted leading insurance companies in closing INR 31 Cr. of unclaimed benefits in Q1. CAMSRep's Digital solutions and Insurance repository services have significantly improved overall policyholder experience by refining contact-ability and policy benefit continuity. ☐ MFCentral: Solidifies CAMS's role in the MF ecosystem by providing 360° range of services to investors and distributors. myCAMS crossed 5.25 Mn user base. Largest MF only App in India



Quarterly Highlights

Consolidated

- Revenue at Rs. 236.65 crores, growth of 17.6% on y-o-y basis
- PBT at Rs. 86.90 crores, growth of 2.3% on y-o-y basis
- PAT* at Rs. 64.78 crores, growth of 2.4% on y-o-y basis, PAT margins @ 26.9%
- Basic EPS for Q1 FY23 stands at Rs. 13.24 (not annualised)
- * After eliminating Non-Controlling Interest

Commenting on the performance, Mr. Anuj Kumar, Managing Director said,

"We maintained our strong focus on operational excellence for the long term with continued investments in technology and people. Despite the volatile market situation, individual investor confidence remained high with buoyant equity net inflows supported by predictable, strong SIP collections of nearly Rs.7000 Crore every month. New SIPs clocking 10 lakh plus monthly registrations is another key trend pointing to mutual fund as the preferred route for long term investors. Our share in AuM is at a robust 69 % serving ten of the top fifteen mutual funds. Our equity AuM, despite the headwinds in the markets, expanded by ~2.6% quarter on quarter while our overall AuM saw a marginal decline of ~1.6%.

Our technology enhancements were focused on combining modern APIs, 360° digital solutions and platform capability for solving industry problems around eKYC & AML and to enable superior customer experience. Customer onboarding platform Wealthserv for Alternatives Industry is seeing rapid adoption with over forty enterprise signups. MF Central, the universal MF platform is expanding with new feature sets for investors and APIs for intermediaries to manage their operations and grow their business.

The Account Aggregator business, CAMSfinserv, is seeing active momentum in areas of new client acquisition and onboarding (on the platform) wins of the previous quarter, for live datapulls. Lending companies and broking houses are seeing compelling value in the platform for their digital transformation strategy.

We completed the first full quarter for the NPS CRA business launched with eNPS module. We have built visibility and awareness on the back of digital marketing and registered ~8000 subscribers in the quarter. CAMS NPS has now over 10% market share of the new eNPS sales in the industry.

As the leading payments provider in the Mutual Funds arena, CAMSPay continues to expand its offering to our clients with UPI Autopay, an industry-first launch in partnership with NPCI."



Quarterly Financial highlights - Y-o-Y and Q-o-Q - Consolidated

Particulars (Rs. Crs.)	Q1 FY23	Q1 FY22	Y-o-Y	Q4 FY22	Q-o-Q
Revenue	236.65	201.18	17.6%	243.18	(2.7%)
Profit Before Tax (PBT)	86.90	84.99	2.3%	98.94	(12.2%)
Profit After Tax (PAT) and Before Non-controlling interest	64.61	63.24	2.2%	73.84	(12.5%)
Non-controlling interest	(0.17)	-	-	-	-
Profit attributable to Owners	64.78	63.24	2.4%	73.84	(12.3%)
PAT Margins (%)	26.8%	30.7%		29.8%	

About CAMS Limited (<u>www.camsonline.com</u>) BSE: 543232; NSE: CAMS

CAMS is a technology-driven financial infrastructure and services provider to mutual funds and other financial institutions with over two decades of experience. The Company is India's largest registrar and transfer agent of mutual funds with an aggregate market share of approximately 70% based on mutual fund average assets under management ("AAUM") managed by its clients and serviced by them. Over the last five years, the Company has grown its market share from approximately 61% during March 2015 to approximately 69%, based on AAUM serviced. Its mutual fund clients include all top five mutual funds as well as ten of the fifteen largest mutual funds based. The Company is market leading service partner to alternative investment funds and portfolio managers with full-stack digital and fund administration services. CAMS is the primary Payments services provider for Mutual funds and several NBFCs. Services to insurance companies and elnsurance services are provided via the subsidiary CAMSRep. The company has recently launched account aggregator service CAMSfinserv, a path-breaking initiative for consent-based data sharing and Central Record-keeping services for National Pension System. Safe Harbor Statement

Any forward-looking statements about expected future events, financial and operating results of the Company are based on certain assumptions which the Company does not guarantee the fulfilment of. These statements are subject to risks and uncertainties. Actual results might differ substantially or materially from those expressed or implied. Important developments that could affect the Company's operations include a downtrend in the industry, global or domestic or both, significant changes in political and economic environment in India or key markets abroad, tax laws, litigation, labour relations, exchange rate fluctuations, technological changes, investment and business income, cash flow projections, interest and other costs. The Company does not undertake any obligation to update forward-looking statements to reflect events or circumstances after the date thereof.

Contact Details

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