

August 26, 2022

The BSE Limited Corporate Relationship Department. P J. Towers. Dalal Street, Fort Mumbai - 400 001 **The National Stock Exchange of India Limited** Exchange Plaza, Bandra-Kurla Complex. Bandra (E), Mumbai - 400 051

SCRIP CODE: 543066

SECURITY: Equity Shares/Debentures

SYMBOL: SBICARD

SECURITY: Equity Shares

Dear Sirs,

Re: Disclosure under Regulation 30 of the SEBI (Listing Obligations and Disclosure <u>Requirements</u>) Regulations 2015 - Proceedings of the 24th Annual General Meeting of the Company held on August 26, 2022.

Pursuant to the Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we wish to inform that the 24th Annual General Meeting (AGM) of members of the Company was held on August 26, 2022 at 11:00 a.m. through video conferencing (VC)/ other audio visual means (OAVM). The meeting was held in compliance with all the applicable provisions of the Companies Act, 2013 ("the Act") and the Rules made thereunder read with General Circular No. 2/2022 dated May 5, 2022 read together with General Circular No. 21/2021 dated December 14, 2021, General Circular No. 19/2021 dated December 08, 2021, General Circular No. 02/2021 dated January 13, 2021, General Circular No. 20/2020 dated May 5, 2020, General Circular No. 17/2020 dated April 13, 2020 and General Circular No. 14/2020 dated April 8, 2020 and other relevant circulars, issued by the Ministry of Corporate Affairs (MCA) and SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations") read with SEBI Circular No. SEBI/HO/CFD/CMD2/CIR/P/2022/62 dated May 13, 2022, SEBI Circular No. SEBI/HO/CFD/CMD2/CIR/P/2021/11 dated January 15, 2021 and SEBI Circular No. SEBI/HO/CFD/CMD1/CIR/P/2020/79 dated May 12, 2020 and other relevant circulars, issued by the Securities and Exchange Board of India.

Requisite quorum being present, the meeting was called to order. As required, all the requisite Statutory Registers and other requisite documents were available electronically during the AGM for inspection of the Members.

We would further like to inform that the resolutions pertaining to the following items as set out in the Notice of the 24th AGM dated July 28, 2022, were transacted at the said AGM:



SBI Cards and Payment Services Ltd.

DLF Infinity Towers, Tower C, 12th Floor, Block 2, Building 3, DLF Cyber City, Gurugram - 122002, Haryana, India Tel.: 0124-4589803 Email: customercare@sbicard.com Website: sbicard.com Registered Office: Unit 401 & 402, 4th Floor, Aggarwal Millennium Tower, E 1,2,3, Netaji Subhash Place, Wazirpur, New Delhi - 110034 CIN - L65999DL1998PLC093849

o SBI card

Sl. No.	Particulars	Type of Resolution	
	Ordinary Business:		
1	Consideration and adoption of the audited financial statements of the Company for the Financial Year ended March 31, 2022, together with the report of the Board of Directors and Auditors thereon along with the comments of the Comptroller and Auditor General of India (CAG).	Ordinary Resolution	
2	Authorization to the Board of Directors to fix the remuneration/fees of the Statutory Auditors (single or Joint Auditors) of the Company, as may be appointed by the Comptroller and Auditor General of India (CAG), for the financial year 2022-23.Ordinary Resolution		
3	Confirmation with regard to the payment of Interim Dividend of Rs. 2.50 (i.e. 25%) per equity share of Rs. 10 each, for the Financial Year ended March 31, 2022, as declared by the Board of Directors.		
	Special Business:		
4	Re-appointment of Mr. Dinesh Kumar Mehrotra (DIN: 00142711) as an Independent Director of the Company	as Special Resolution	
5	Re-appointment of Ms. Anuradha Nadkarni (DIN: 05338647) as an Independent Director of the CompanySpecial Resolution		
6	To consider and approve the Material Related Party Transactions with State Bank of IndiaOrdinat Resolution		
7	To consider and approve the Material Related Party Transactions with SBI Capital Markets Limited. Ordinar Resolution		
8	Appointment of Mr. Swaminathan Janakiraman (DIN: 08516241) as a Nominee Director	Ordinary Resolution	

The voting on all the above resolutions was conducted through remote e-voting which commenced on Tuesday, August 23, 2022 at 10.00 A.M. (IST) and ended on Thursday, August 25, 2022 at 5.00 P.M.(IST). Further, the Members who had not cast their votes electronically and were otherwise not barred from doing so and had participated in the AGM were provided an opportunity to cast their votes through e-voting during the AGM.

The presentation made by Mr. Rama Mohan Rao Amara, Managing Director & CEO at the AGM is enclosed herewith.

The meeting concluded at 11.57 A.M. The E-voting facility was kept open thereafter for next 30 minutes to enable the members to cast their vote.

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The voting result on the above resolutions will be communicated to the Stock Exchanges i.e. BSE Limited and National Stock Exchange of India Limited along with consolidated Scrutinizer's Report both on remote e-voting and e-voting at the aforesaid AGM within the stipulated time limit. The same will also be placed on the website of the Company (www.sbicard.com) and the website of NSDL (www.evoting.nsdl.com) and will also be displayed on the Notice Board at the Registered Office and the Corporate office of the Company.

Kindly take the same on record.

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Thanking you,

Yours faithfully,

For SBI Cards and Payment Services Limited

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Annual General Meeting FY22

Rama Mohan Rao Amara Managing Director & CEO

Aug 26th, 2022

• SBI card



Brief outline (as on 31.03.2022)





Diverse product suite





New products





SBI Card PULSE Industry first Health & Wellness Card



FabIndia SBI Card

Mass & Premium variant of cards with FabIndia



Aditya Birla SBI Card Highly rewarding lifestyle card with Aditya Birla Finance

Ltd.-----



Nature's Basket SBI

Card India's first international gourmet card for premium

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oSBI card

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Focus on profitable business growth

Building for growth

- Sourced 1MM+ New accounts in Q3 & Q4 FY22
- **Retail Spends on cards** grew by 43% in FY22. Online spends contribution increased to 54%
- 1500+ Promotional offers to boost overall spends and grow installment lending portfolio
- **Developed** new use cases and increased B2B tie-ups to sustain corporate spends

Managed portfolio quality

- Continuous and sequential improvement in credit metrics
- Extended RBI Resolution 2.0 (2021), most of RBI RE has run off/paid off
- Continuous review of Credit and Asset quality.
- Credit filters being adjusted dynamically

Performance highlights



35.72 lacs New accounts

1.38 Cr Cards in force Focus to grow cards New accounts ▲ 33% YoY CIF ▲ 16% YoY

₹ 186,353 Сг

Spends

₹ 31,281 Cr Receivables

Grown spends and receivables Spends ▲ 52% YoY Receivables ▲ 25% YoY

2.22% GNPA H G 65.3% PCR

Healthy asset quality GNPA ▼ 278 bps YoY

₹ 1,616 Cr PAT ₹ 4,430 Cr EBCC

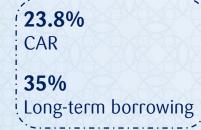
5.4% ROAA **22.8%** ROAE

Strong fundamentals ROAA ▲ 156 bps YoY ROAE ▲ 621 bps YoY

Robust profitability

25% dividend declared

PAT ▲ 64% YoY



Adequate liquidity

Tier 1 at 21.0% 25% of bank limits available for draw down

Growth opportunities

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Banca Channel

- 22,000+ SBI branches across city tiers, 45 Cr+ SBI Customers
- Digital paper less & presence less customer acquisition to increase reach via SBI YONO and SBI INB Platform.
- **3 Cr+** customers in cobrand banking partnerships
- Potential partnerships with Small finance
 banks/Payment banks/Neo Banks

Open Market Channel

- Large untapped potential, bureau credit base over 30 Cr+
- **Digital** paper less & presence less customer acquisition to **increase** reach
- Potential partnerships including more
 digital tie-ups
- Deeper penetration into Tier3+ locations, explore new customer segments

Robust IT infrastructure

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Infrastructure

- **24*7 availability** of all IT systems with a strong Disaster Recovery setup for all mission-critical applications
- State of the Art Data Center Set Up for Primary DC in Bangalore
- SBI Card has developed various **in-house applications** to run the business processes and serve customers efficiently
- **Deployed SDWAN** (Software Defined Wide Area Network) enabling seamless contact center agent operations



A seamless digital application process for New To SBIC customers



Wing-to-wing Digital journey with an Instant e-Card within few minutes

Key strategic focus areas

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ESG and CSR

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Environment

Environmental CSR:

- Supporting plantation of 30,000 trees in Aravalli range
- 2 projects on solid waste management in Gurugram and Greater Noida via our CSR programs

Paperless Communications:

• 3.1 lakh trees saved since FY 2018

Waste Management Measures:

- E- Waste reduced by 53% since FY 2018-19
- Introduction of colour codes bins & disposal through government-authorized vendors
- Rationalization of plastic items consumption in office premises, especially cafeterias.



Inclusion & Diversity:

- Initiated 'Women Alumni' hiring and Inclusive hiring for people with special needs
- Launched "AIM" Women Network providing a forum for SBI Card women employees

Employee Welfare:

- Relief efforts during Covid 19 for employees like dedicated medical advisory, 24x7 Covid assistance helpdesk, COVID vaccination camps
- Introduced flexible working shifts/ hours for employees

Community Welfare:

• ₹ 37.55 Cr community aid extended, supporting healthcare, education, skill development and environment initiatives

Governance

Risk Management & Compliance:

- ISO 31000:2018 Certification for Risk Management Practices received in Oct'21
- Adoption of new Vendor Risk Management Policy and introduction of business continuity and reputation risk assessment for the vendors.





Media campaigns and recognitions

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PRINT AD CAMPAIGNS

Released print ad campaigns, for launch of SBI Card PULSE and promotion of our Akshaya Tritiya Offers, in leading newspapers



KHUSHIYON KA CREDIT CARD

Built stronger bond with consumers, by inspiring them to have positivity, and to move ahead in life without necessarily having to sacrifice their own happiness

Click here to view film



SBI Card PULSE - Digital Campaign

Promote the features of India's first health & fitness focused credit card, the SBI Card PULSE



AWARDS WON:

Reader's Digest India Trusted Brand Award 2021



ET 'Best BFSI Brands 2022'



'Superbrand' for the year 2021

Our Social Media handles

-	@sbicard	https://www.facebook.com/sbicard
S	@sbicard_connect	https://www.twitter.com/sbicard_connect
0	@sbicard_connect	https://www.instagram.com/sbicard_connect
in	@SBI-Card	https://www.linkedin.com/company/sbi-card
	@sbicardconnect	https://www.youtube.com/user/SBICardConnec

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