

SEC/053/2018-19

October 26, 2018

BSE Limited Mumbai Samachar Marg, Fort, Mumbai - 400 001. Stock Code: 532638	National Stock Exchange of India Ltd. Exchange Plaza, Bandra-Kurla Complex, Bandra (East), Mumbai - 400 051. SHOPERSTOP
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Dear Sirs,

Sub: Submission of un-audited financial results for the second quarter and half year ended on September 30, 2018

Pursuant to the provisions of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, enclosed please find herewith un-audited financial results for the second quarter and half year ended on September 30, 2018, duly approved by the Board of Directors of the Company at its meeting held today i.e. October 26, 2018.

We also enclose herewith the following:

1. Press release issued by the Company; and
2. Limited Review Report issued by the Statutory Auditors of the Company.

The above information is also being made available on the website of the Company.

The aforesaid Board Meeting commenced at 12.00 noon and concluded at 4.40 pm.

Kindly take the same on records.

Thanking you,

Yours truly,
For Shoppers Stop Limited.

Bharat Sanghavi
Bharat Sanghavi
Company Secretary



Encl : aa

PART I : STATEMENT OF UNAUDITED FINANCIAL RESULTS FOR THE HALF YEAR AND QUARTER ENDED SEPTEMBER 30, 2018

(Rupees in Lacs except per share data)

Particulars	Standalone					
	For the Quarter Ended			For the Half Year Ended		For the Financial Year Ended
	30 Sep 2018 Unaudited	30 June 2018 Unaudited	30 Sep 2017 Unaudited	30 Sep 2018 Unaudited	30 Sep 2017 Unaudited	31 March 2018 Audited
(Refer Notes Below)						
Continuing operations						
Income						
Revenue from Operations	86,453.23	82,657.06	83,757.83	169,110.29	177,865.43	359,148.91
Other Income	256.38	715.46	607.70	971.84	1,144.11	1,602.03
Total Income	86,709.61	83,372.52	84,365.53	170,082.13	179,009.54	360,750.94
Expenses						
Purchases of stock-in-trade	54,953.71	115,485.58	47,404.38	170,439.29	107,242.47	218,905.75
Changes in inventories of stock-in trade - (Increase) / Decrease	(4,001.45)	(66,715.91)	3,187.83	(70,717.36)	3,346.39	2,434.07
Employees benefits expense	7,574.96	7,513.14	7,199.77	15,088.10	14,395.23	30,134.77
Finance Costs	265.98	281.64	1,063.03	547.62	2,402.74	3,616.12
Depreciation and amortisation expense (Refer Note 4)	3,109.63	3,059.83	2,660.54	6,169.46	5,480.98	11,192.54
Lease rent and hire charges	9,434.38	9,481.52	9,032.29	18,915.90	17,775.83	35,973.06
Other expenses	13,087.22	12,744.70	11,868.11	25,831.92	27,032.11	50,537.66
Total expenses	84,424.43	81,850.50	82,415.95	166,274.93	177,675.75	352,793.97
Profit before exceptional items and tax	2,285.18	1,522.02	1,949.58	3,807.20	1,333.79	7,956.97
Exceptional Items (Refer Note 6)	-	-	3,378.65	-	3,378.65	5,040.96
Profit / (loss) before tax	2,285.18	1,522.02	(1,429.07)	3,807.20	(2,044.86)	2,916.01
Tax expenses						
Current tax	1,049.78	594.85	847.40	1,644.63	560.64	3,304.01
Deferred tax	(85.14)	(50.14)	(95.62)	(135.28)	(52.99)	(1,548.38)
Profit / (loss) for the period	1,320.54	977.31	(2,180.85)	2,297.85	(2,552.51)	1,160.38
Other Comprehensive Income / (loss)						
Items that will not be reclassified to profit or loss :						
Remeasurement of employee defined benefit obligation	(21.60)	(98.95)	(45.85)	(120.55)	(5.37)	124.91
Changes in fair value of equity instruments	(5,165.91)	1,098.83	-	(4,067.08)	-	696.87
Income tax relating to above	121.83	(79.70)	15.87	42.13	1.86	(115.70)
Total other comprehensive income / (loss)	(5,065.68)	920.18	(29.98)	(4,145.50)	(3.51)	706.08
Total Comprehensive Income / (loss) for the period	(3,745.14)	1,897.49	(2,210.83)	(1,847.65)	(2,556.02)	1,866.46
Paid-up equity share capital (Face value of Rs.5/- Per Share)	4,399.50	4,399.50	4,176.13	4,399.50	4,176.13	4,398.03
Other equity						90,938.59
Earnings per share (In Rs.) (not annualised for quarters)						
Continued Operations						
- Basic	1.50	1.11	(2.61)	2.61	(3.06)	1.37
- Diluted	1.50	1.11	(2.61)	2.61	(3.06)	1.37

SIGNED FOR IDENTIFICATION
BY

S R & CO LLP
MUMBAI

Notes to results :

PART II : STATEMENT OF ASSETS & LIABILITIES

(Rs.in Lacs)

Particulars	Standalone	
	As at 30 Sep 2018 (Unaudited)	As at 31 Mar 2018 (Audited)
A) ASSETS		
NON-CURRENT ASSETS		
Property, Plant and Equipment	57,717.12	58,606.69
Capital work in progress	1,524.08	1,534.14
Other Intangible Assets	6,334.91	6,170.91
Intangible assets under development	216.31	281.30
Financial Assets		
i) Investments	25,690.58	29,757.66
ii) Loans	1,566.26	766.26
iii) Other Financial Assets	11,806.73	11,426.59
Deferred tax assets (net)	2,112.89	1,977.60
Other non-current assets	9,759.91	9,516.21
TOTAL NON-CURRENT ASSETS	116,728.79	120,037.36
CURRENT ASSETS		
Inventories	103,559.79	32,842.43
Financial assets		
i) Investments	5,913.66	2,003.55
ii) Trade Receivables	5,153.66	4,372.44
iii) Cash and cash equivalents	920.73	457.63
iv) Bank Balances other than (iii) above	4.49	65.57
v) Other financial assets	285.91	544.05
Other current assets	14,231.31	15,929.16
TOTAL CURRENT ASSETS	130,069.55	56,214.83
TOTAL ASSETS	246,798.34	176,252.19
B) EQUITY AND LIABILITIES		
Equity share capital	4,399.50	4,398.03
Other Equity	88,402.89	90,938.59
Total Equity	92,802.39	95,336.62
NON-CURRENT LIABILITIES		
Financial liabilities		
Borrowings	2,000.00	3,976.77
TOTAL NON-CURRENT LIABILITIES	2,000.00	3,976.77
CURRENT LIABILITIES		
Financial liabilities		
i) Borrowings	3,356.84	761.12
ii) Trade payables		
a) Total outstanding dues of micro enterprises and small enterprises	764.04	460.17
b) Total outstanding dues of creditors other than micro enterprises and small enterprises	121,337.74	48,401.06
iii) Other financial liabilities	6,888.41	8,030.99
Provisions	685.56	794.40
Other current liabilities	18,963.36	18,491.06
Total CURRENT LIABILITIES	151,995.95	76,938.80
TOTAL EQUITY AND LIABILITIES	246,798.34	176,252.19

Select explanatory notes :

- The Company is primarily engaged in the business of retail trade through retail and departmental store facilities, which in the terms of Ind AS 108 on 'Operating Segments', constitutes a single reporting segment.
- Pursuant to levy of service tax on renting of immovable properties given for commercial use, retrospectively with effect from 1 June 2007, the Company has based on a legal advice, challenged the said levy and, inter-alia, its retrospective application. Pending the final disposal of the matter, which is presently before the Supreme Court, the Company continues not to provide for the retrospective levy aggregating Rs.1,659.56 Lacs for the period 1 June 2007 to 31 March 2010, fully paid under protest.
- IND AS 115 Revenue from Contracts with Customers, mandatory for reporting periods beginning on or after 1 April, 2018, replaces existing revenue recognition requirements. The Company has applied the modified retrospective approach, therefore revenue for quarter and half year ended 30 September, 2017 are strictly not comparable with quarter and half year ended 30 September 2018 and there are no adjustments required to the retained earnings as at 1 April, 2018. Due to the application of IND-AS 115, revenue for the quarter and half year ended 30 September 2018 is lower by Rs.7,449.28 Lacs and Rs.15,091.56 Lacs respectively and other operating income is higher by Rs.2,567.04 Lacs and Rs.5,185.71 Lacs respectively resulting into net reduction in revenue from operations and cost of goods sold by Rs.4,882.24 Lacs and Rs.9,905.85 Lacs respectively on account of impact of sales or return basis arrangements. However, this does not have any impact on profits for the quarter and half year ended 30 September 2018.
- Depreciation includes accelerated amounts on account of change in estimate of useful lives of property plant and equipment resulting from store closures / renovations as under:

(Rs.in Lacs)

Standalone					
For the Quarter Ended			For the Half Year Ended		For the Financial Year Ended
30 Sep 2018	30 June 2018	30 Sep 2017	30 Sep 2018	30 Sep 2017	31 March 2018
602.90	520.00	264.00	1,122.90	759.00	1640.73

- During the quarter ended 30 June 2018, 29239 equity shares were allotted under the Company's Employee Stock Option Scheme. Consequently, the issued and paid up share capital of the Company as on 30 Sep 2018 stands increased to Rs.4,399.50 Lacs. Further, the Company has made two grants aggregating to 14,444 and one grant aggregating to 28,720 Employee Stock Options to eligible employees for the quarter ended 30 June 2018 and 30 Sep 2018 respectively.
- During the previous quarter ended 30 Sept 2017, exceptional item comprises provision in impairment in value of investments amounting to Rs.3,400.00 Lacs and write back of excess provision for impairment / loss on sale of joint ventures amounting to Rs.21.35 Lacs aggregating to Rs.3,378.65 Lacs. During the previous year ended 31 March 2018, exceptional item comprise of loss on sale of subsidiary amounting to Rs.4,886.75 Lacs and loss on sale of joint ventures amounting to Rs.154.21 Lacs aggregating to Rs.5,040.96 Lacs.
- These unaudited financial results have been reviewed by the Audit Committee and approved by the Board of Directors at their meetings held on 26th October 2018. The statutory auditors have carried out the limited review of these results.
- The previous period's figures have been regrouped / reclassified wherever necessary.

For Shoppers Stop Limited

Rajiv Suri
Customer Care Associate & Managing Director &
Chief Executive Officer

Place: Mumbai
Date : 26 October 2018



SHOPPERS STOP

START SOMETHING NEW

Shoppers Stop Q2FY19 Revenue from Operations up by 3.2% Profit Before Tax up by 17%

Mumbai, October 26, 2018:

Shoppers Stop Ltd (SSL), India's leading fashion and beauty destination (operator of large format department stores, home stores, beauty and specialty) today reported retail turnover of ₹864.5 crore for the quarter ended September 30, 2018 as against ₹837.6 crore in the corresponding period last year. If we exclude the adjustments made in turnover due to Indian Accounting Standard 115 (IND AS 115) implemented from April 1 2018 and the GST, the revenue growth would have been 7.4%. Profit Before Tax for the quarter stood at ₹22.9 crore as against ₹ 19.5 crore for the corresponding period last year.

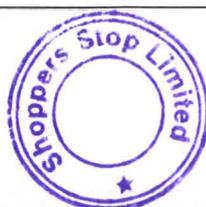
Key Financial Highlights:

₹ In Crore	Q2 FY19	Q2 FY18	Growth
Net Revenue	864.5	837.6	3.2%
EBITDA	56.6	56.7	0%
PBT (before exceptional item)	22.9	19.5	17%
PAT (after exceptional item)	13.2	(21.8)	161%
Retail Area (million. sq. ft.)	4.3	4.2	2.4%
First Citizens (in million)	5.7M	5M	14%

Key Operational Highlights

Speaking on the performance, **Mr. Rajiv Suri, Customer Care Associate, Managing Director & Chief Executive Officer, Shoppers Stop Ltd.** said, "We are encouraged by the festive sales during Durga Puja in east which witnessed a strong growth ranging from 18% to 20% during the season. Overall, our revenues have increased by a healthy 7.4% adjusted (IND AS 115 and GST) in Q2FY19 as compared to Q2FY18 despite Diwali and Puja shifting by a month this year. On a like-to-like basis for the quarter, our sales have increased by 3.6% riding on our continuous efforts to provide immersive and seamless shopping experiences across in-store and online platforms. We have expanded our "Personal Shopper at Home" program to across 9 cities which is further helping us to serve our customers with delightful shopping experiences. Our innovative Personal Shoppers services currently contribute 13% of the sales revenue. Additionally, ladies ethnic wear has performed well and is expected to grow further owing to the upcoming festive season."

The company added 1 store each of M.A.C, Clinique and Bobby Brown taking the total count of beauty stores to 108 as on September 30, 2018. With a view to ease shopping and making Shoppers Stop's fashion collections available to maximum customers through its online platforms, the company has scaled its Click & Collect



A handwritten signature in blue ink, likely belonging to a senior executive of the company.

service to over 50+ stores and expanded the fulfillment centre base to 37 stores and 4 warehouses. This can together deliver to over 25,000+ pin codes in India. Driving ahead its successful First Citizen Loyalty program, SSL continued to expand its membership base with a total of 5.7 Million members as of Q2FY19.

In this quarter, Shoppers Stop launched - 'Wardrobe Refresh' a nationwide campaign to appeal to the First Citizen Customers and inspire the youth with latest trends and offers from over 200+ brands, under one roof. The campaign emphasized to break away from everyday routine and unleash the joy of dressing for the upcoming festive season. The company also launched its first vernacular TV campaign in the East for Durga Puja followed by several on-ground activations in the region to engage with customers while showcasing the fresh fashion and new premium wear collection for festive season.

Shoppers Stop and its specialty retail footprint as of September 30, 2018:-

Format	No. of stores as on 30.09.2018	No. of stores as on 30.09.2017
Shoppers Stop	83	80
HomeStop	12	16
MAC	54	40
Clinique	32	27
Estee Lauder	8	8
Bobbi Brown	12	8
Smash Box	2	0
Total	203	179

About Shoppers Stop Limited

Shoppers Stop Ltd., is a leading fashion and beauty destination with over 27 years of retail experience in India. The brand offers over 400+ finest international, national and exclusive brands spreads across multiple categories including apparel, cosmetics, fragrances, artificial and fine jewellery, footwear, personal accessories such as watches, sunglasses, handbags, wallets and belts, kids wear, toys, home decor and much more under one roof.

Shoppers Stop has been the pioneer of modern retailing and has an omni-presence across offline and online retailing. Currently, it has a footprint of 83 large stores spread across 38 cities in the country along with an e-commerce website, m-site and mobile application. Shoppers Stop also operates 12 HomeStop and 108 specialty beauty stores along with 84 Crossword Bookstores Ltd (a subsidiary of SSL) in more than 4.4M sq. ft. area in the country.

For more information, please contact:

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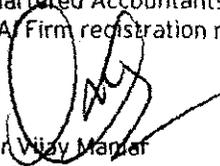


Limited Review Report

Review Report to
The Board of Directors
Shoppers Stop Limited

1. We have reviewed the accompanying statement of unaudited standalone financial results of Shoppers Stop Limited ('the Company') for the quarter ended September 30, 2018 and year to date from April 1, 2018 to September 30, 2018 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.
2. The preparation of the Statement in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, Interim Financial Reporting (IndAS 34) prescribed under Section 133 of the Companies Act, 2013, read with relevant rules issued thereunder and other accounting principles generally accepted in India, read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016 is the responsibility of the Company's management and has been approved by the Board of Directors. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, Interim Financial Reporting (IndAS 34) prescribed under Section 133 of the Companies Act, 2013, read with relevant rules issued thereunder and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, including the manner in which it is to be disclosed, or that it contains any material misstatement.
5. We draw attention to Note 2 to the unaudited standalone financial results regarding non-provision of retrospective levy of service tax for the period from June 01, 2007 to March 31, 2010 on renting of immovable properties given for commercial use, aggregating to Rs 1,659.56 lacs, pending final disposal of the appeal filed before the Supreme Court. Our opinion is not modified in respect of this matter.

For SRBC & CO LLP
Chartered Accountants
ICA Firm registration number: 324982E/E300003


per Vijay Manjar
Partner
Membership No.: 36738
Place of Signature: Mumbai
Date: October 26, 2018

