

Date: 2nd February, 2024

The Manager
BSE Limited
Corporate Relationship Department,
1st Floor, New Trading Ring,
Rotunda Building
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai 400 001

The Manager
National Stock Exchange of India Limited
Listing Department
Exchange Plaza
5th Floor, Plot no C/1, G Block
Bandra Kurla Complex
Bandra (E), Mumbai – 400 051

Scrip Code : 543990

Symbol : SIGNATURE

Subject: Disclosure under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (“Listing Regulations”)

Dear Sir/Madam,

We would like you to take note of our **Key Operational and Financial updates for Q3FY24 & 9MFY24:**

KEY OPERATIONAL UPDATES – 9MFY24

- a) **Pre-Sales:** Signatureglobal achieved its **best ever 9MFY24 pre-sales** performance of **INR 31,241.29 million** with **Growth of 41.38%** over 9MFY23. Company has planned significant launches in the current quarter basis acquisitions of land as already announced.
- b) **Sales realization:** Sales realization for 9MFY24 was approximately **INR 9800 per sq. ft.** in comparison to realization of approximately **INR 7,500 per sq. ft.** in 9MFY23.
- c) **Collections:** Collections were **INR 20,965.10 million** for 9MFY24 with a **growth of 57.40%** over 9MFY23. Company expects **collections for FY24 to be significantly higher than FY23.**
- d) **Net Debt:** Our net debt stood at **INR 8,435.81 million at end of 9MFY24.**

KEY FINANCIAL UPDATES – 9MFY24

- a) **Revenue from operation:** Revenue from operation decreased to INR 5,461.91 million in 9MFY24 from INR 8,489.25 million in 9MFY23 due to fewer Occupation Certificate (OC) received in this 9MFY24.
- b) **Profit/(loss) after tax (PAT):** Loss has significantly decreased to **INR 249.30 million** in 9MFY24 as compared to Loss of INR 713.61 million in 9MFY23, even after decrease in revenue from operations.
- c) **Adjusted Gross Profit margin:** Adjusted Gross Profit margin improved to **31.58% in 9MFY24** as compared to **29.23% in 9MFY23**, due to **better product mix.**

SIGNATUREGLOBAL (INDIA) LIMITED
(FORMERLY KNOWN AS SIGNATUREGLOBAL (INDIA) PRIVATE LIMITED)
CIN: L70100DL2000PLC104787

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Corp. Off. : UNIT NO.101,GROUND FLOOR, TOWER-A, SIGNATURE TOWER, SOUTH CITY-1 GURUGRAM HR- 122001Phone: 0124-4398011
E-mail: compliance@signatureglobal.in, Website: www.signatureglobal.in

- d) **Adjusted EBITDA margin:** Adjusted EBITDA margin reduced to 8.29% in 9MFY24 as compared to 15.30% in 9MFY23.

KEY FINANCIAL UPDATES – Q3FY24

- a) **Revenue from operation:** Revenue from operation increased to INR 2,818.05 million in Q3FY24 from INR 1,831.59 million in Q3FY23 primarily new Occupation Certificate (OC) of units received in this Q3FY24.
- b) **Profit/(loss) after tax (PAT):** Company generates profit of INR 21.79 million in the Q3FY24 as compare to losses in previous quarters.
- c) **Adjusted Gross Profit margin:** Adjusted Gross Profit margin reduced to 27.31% in Q3FY24 as compared to 35.41% in Q3FY23.
- d) **Adjusted EBITDA margin:** Adjusted EBITDA margin reduced to 9.78% in Q3FY24 as compared to 11.23% in Q3FY23.

Operational & Financial updates for 9MFY24 and Q3FY24:

Particulars				Amount (in millions)			FY23
	9MFY24	9MFY23	9Mo9M	Q3FY24	Q3FY23	Q3oQ3	
Operational Updates							
Pre-sales	31,241.29	22,097.89	41.38%	12,627.34	8,567.79	47.38%	34,305.84
Collections	20,965.10	13,319.60	57.40%	7,690.52	5,270.64	45.91%	19,200.27
Net Debt	8,435.81	8,878.81					10,938.92
Financial Updates							
Revenue from operation	5,461.91	8,489.25	(35.66)%	2,818.05	1,831.59	53.86%	15,535.69
Profit/(loss) after tax	(249.30)	(713.61)	65.06%	21.79	(448.95)	-	(637.15)
Adjusted gross profit margin	31.58%	29.23%	-	27.31%	35.41%	-	26.78%
Adjusted EBITDA margin	8.29%	15.30%	-	9.78%	11.23%	-	13.88%

Kindly take the above information on your record.

Thanking You,

For SIGNATUREGLOBAL (INDIA) LIMITED
(Formerly known as Signatureglobal (India) Private Limited)

RAVI AGGARWAL
MANAGING DIRECTOR