



# RELIANCE CHEMOTEX INDUSTRIES LIMITED

Date: November 14, 2022

To,  
**BSE Limited**  
Phiroze Jeejeebhoy Towers,  
Dalal Street,  
Mumbai 400 001

To,  
**National Stock Exchange of India Ltd.**  
Exchange Plaza, Plot No. C/1, G Block,  
Bandra-Kurla Complex, Bandra (East),  
Mumbai 400 051

**Scrip Code: 503162**

**Trading Symbol: RELCHEM**

Dear Sir/Madam,

**Sub: Investors Presentation – Unaudited Financial Results for the Quarter and Half Year Ended on 30<sup>th</sup> September 2022**

---

In terms of Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed Investors Presentation on unaudited financial results for the quarter and half year ended on 30<sup>th</sup> September 2022.

The same has also been uploaded on the Company's website at [www.reliancechemotex.com](http://www.reliancechemotex.com)

Kindly take the above information on record.

Thanking You,  
**For Reliance Chemotex Industries Ltd.**

**Utkarsh Gaur**  
**Company Secretary & Compliance Officer**  
**Membership No.: A60237**

*Encl: - As above*



RELIANCE CHEMOTEX INDUSTRIES

SEPTEMBER 2022

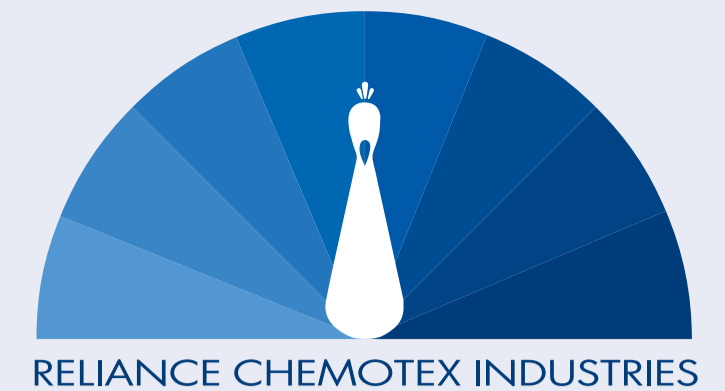
# RELIANCE CHEMOTEX INDUSTRIES LIMITED

---

INVESTOR PRESENTATION

# Safe Harbour

---



This presentation and the accompanying slides (the “Presentation”), which have been prepared by Reliance Chemotex Industries Limited (the “Company”), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment what so ever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

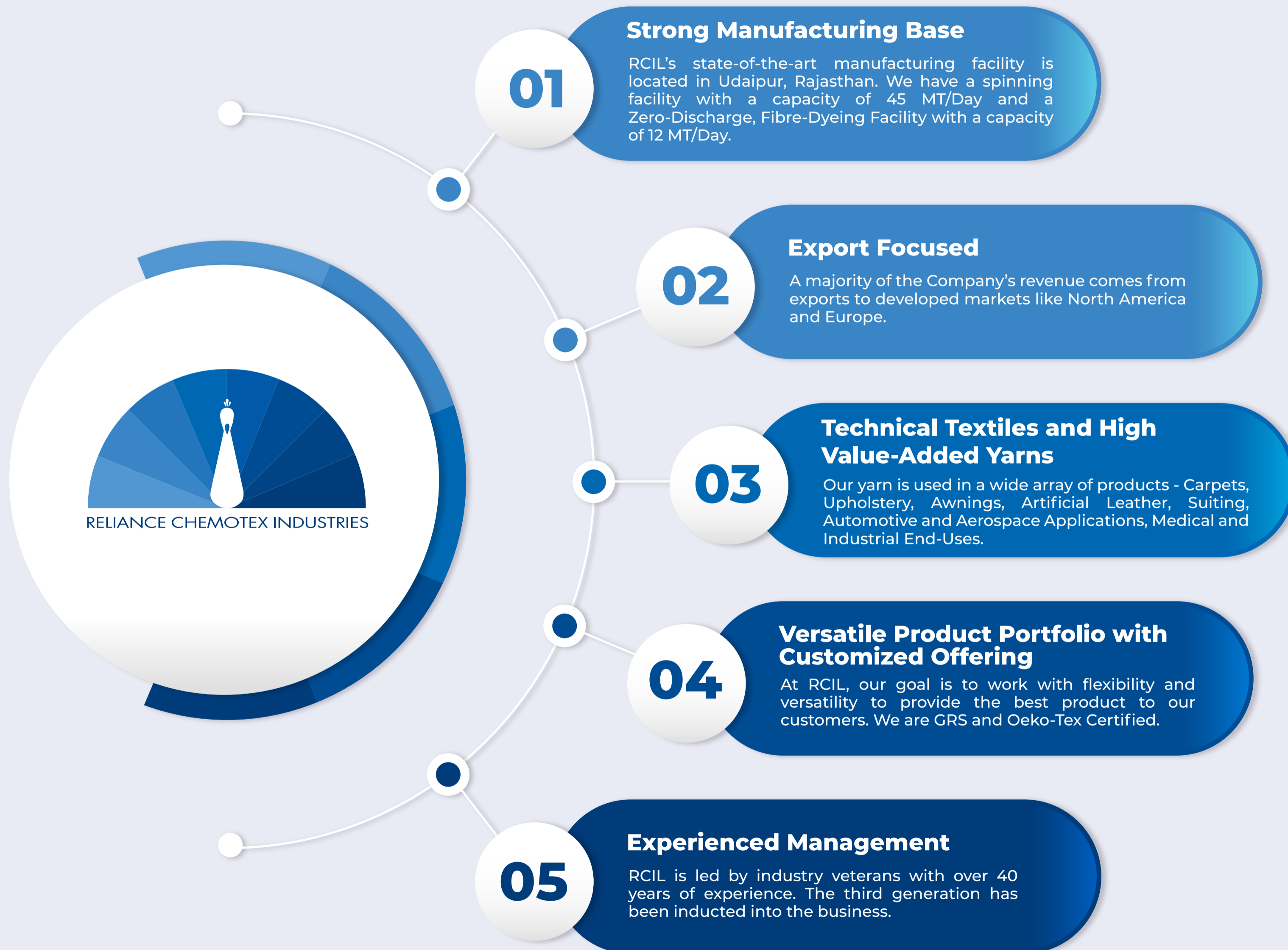
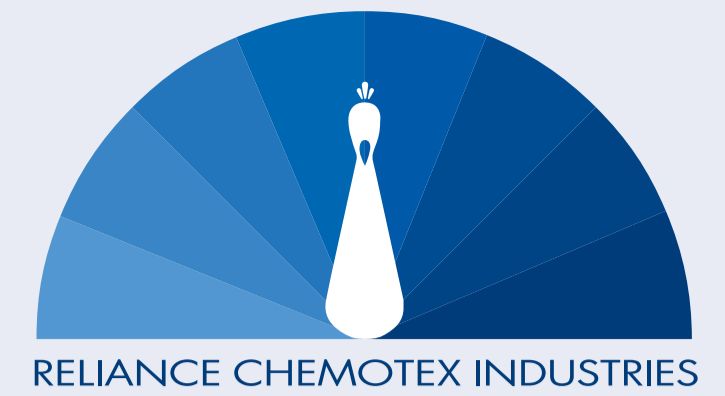
This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

Certain matters discussed in this Presentation may contain statements regarding the Company’s market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company’s ability to successfully implement its strategy, the Company’s future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company’s market preferences and its exposure to market risks, as well as other risks.

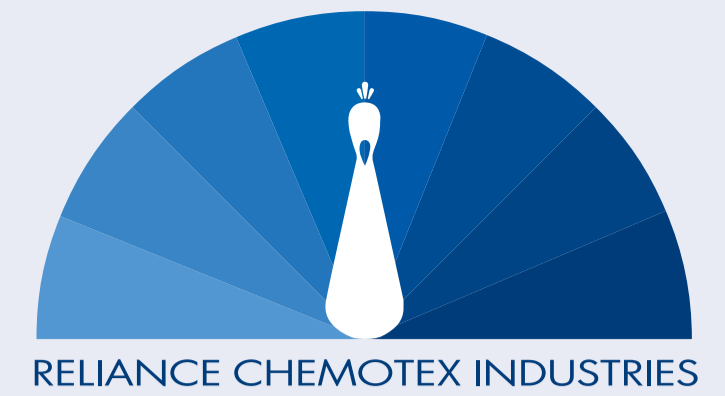
The Company’s actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third party statements and projections.



# RCIL : A Leading Synthetic Yarn Manufacturer



# Our Competitive Edge



## Quality

At RCIL, we are all united in our relentless pursuit of quality. This is made possible by our years of industry experience, our state-of-the-art manufacturing and a change-oriented work culture which focuses on lean ideologies and continuous improvement.



## Customer Centricity

We have forged meaningful relationships with key customers built on the solid foundation of Quality, Mutual Learning, Respect and Trust.



## Consistency

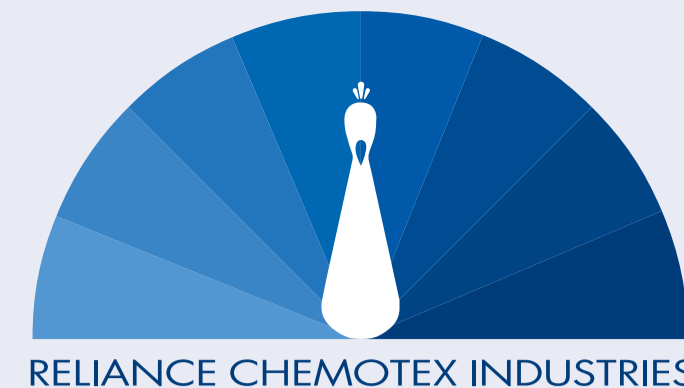
We have been consistently delivering yarns that are the products of choice in the most demanding applications across an imposing breadth of textile-related industries around the world.



## Unique Approach to Research and Product Development

Our strong Research and Development efforts together with our uncharacteristically close collaborations with our customers helps us to create, develop, fine-tune and streamline products, and in many cases, even our customer's subsequent processes.

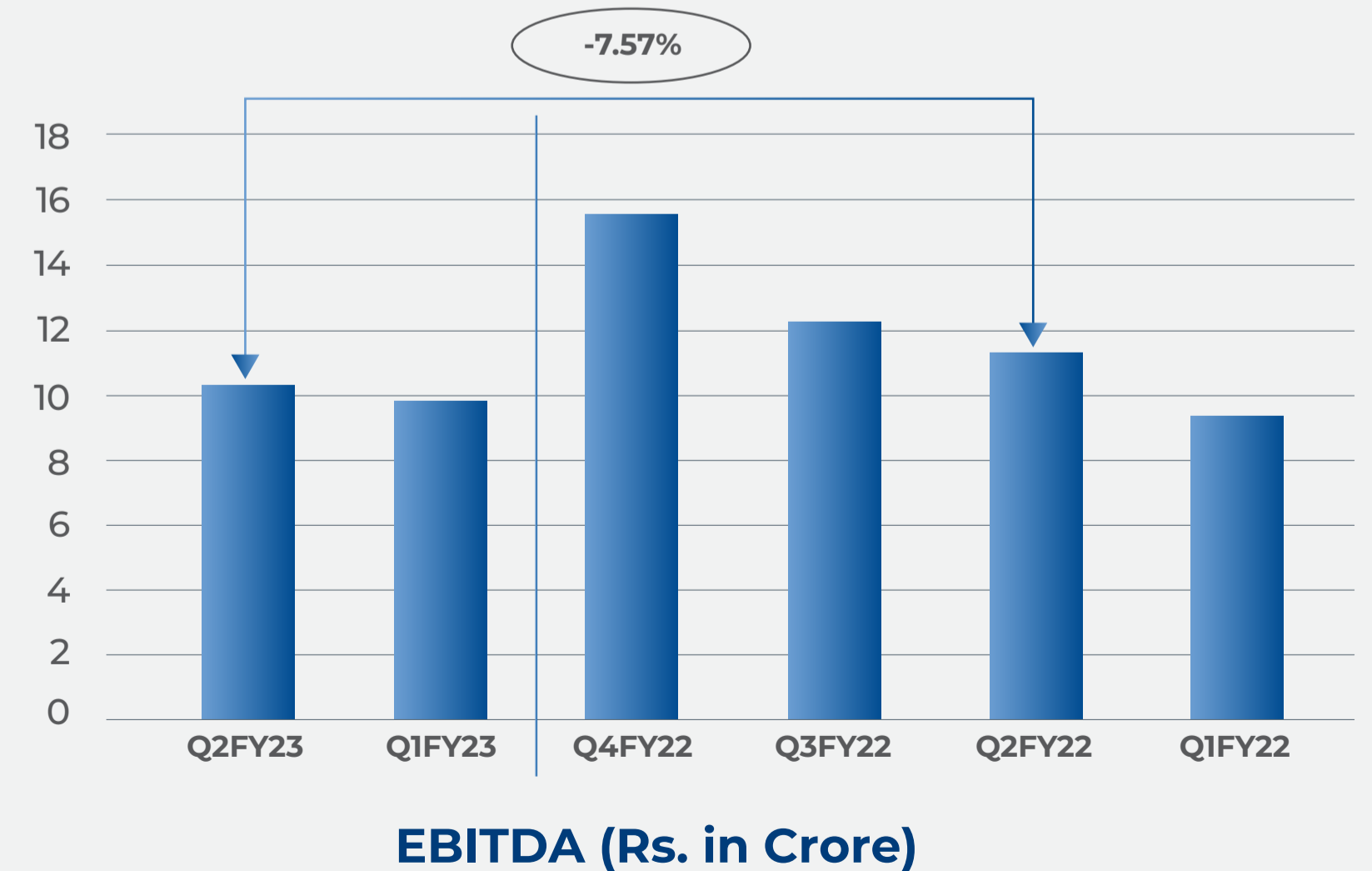
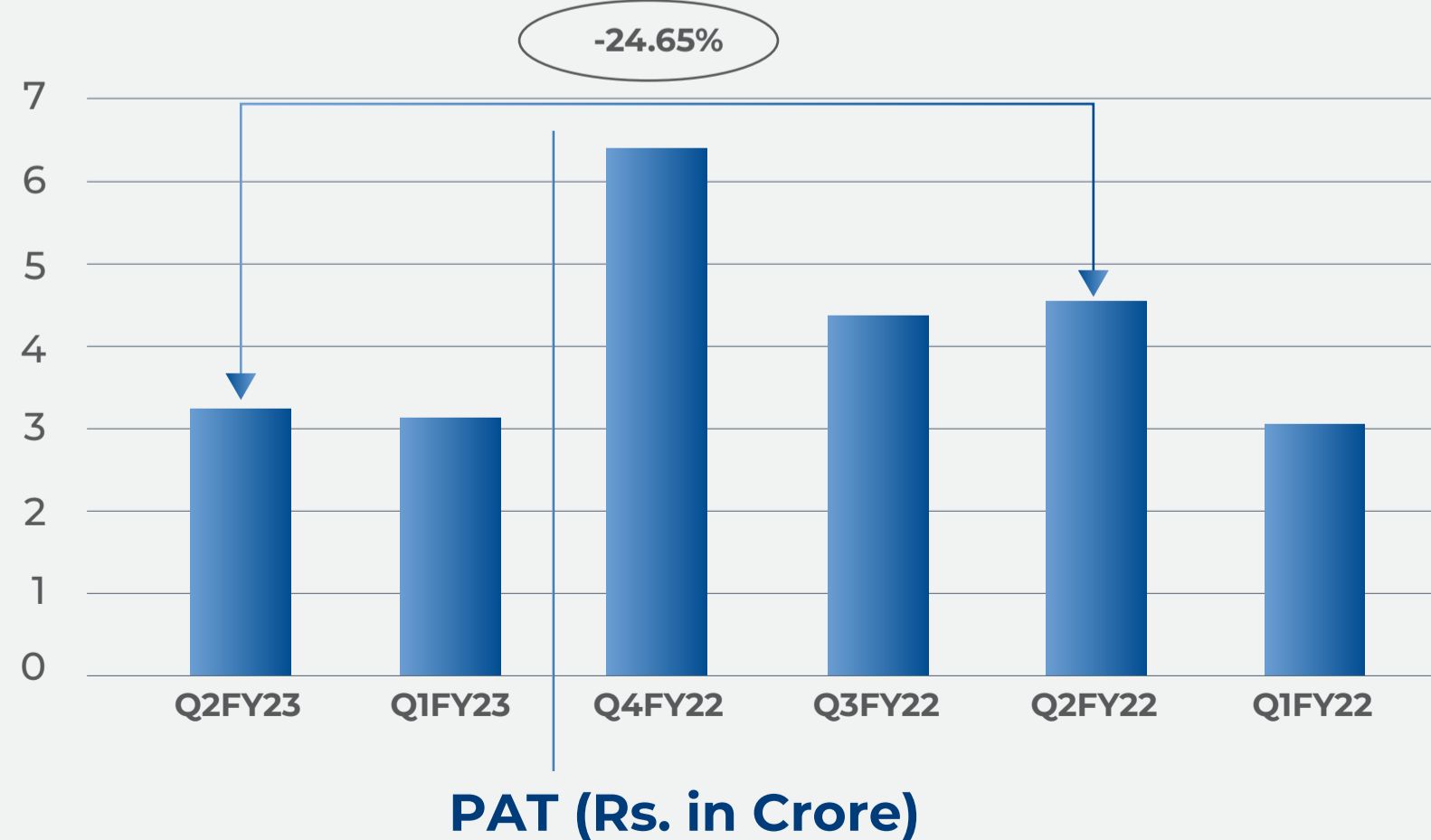
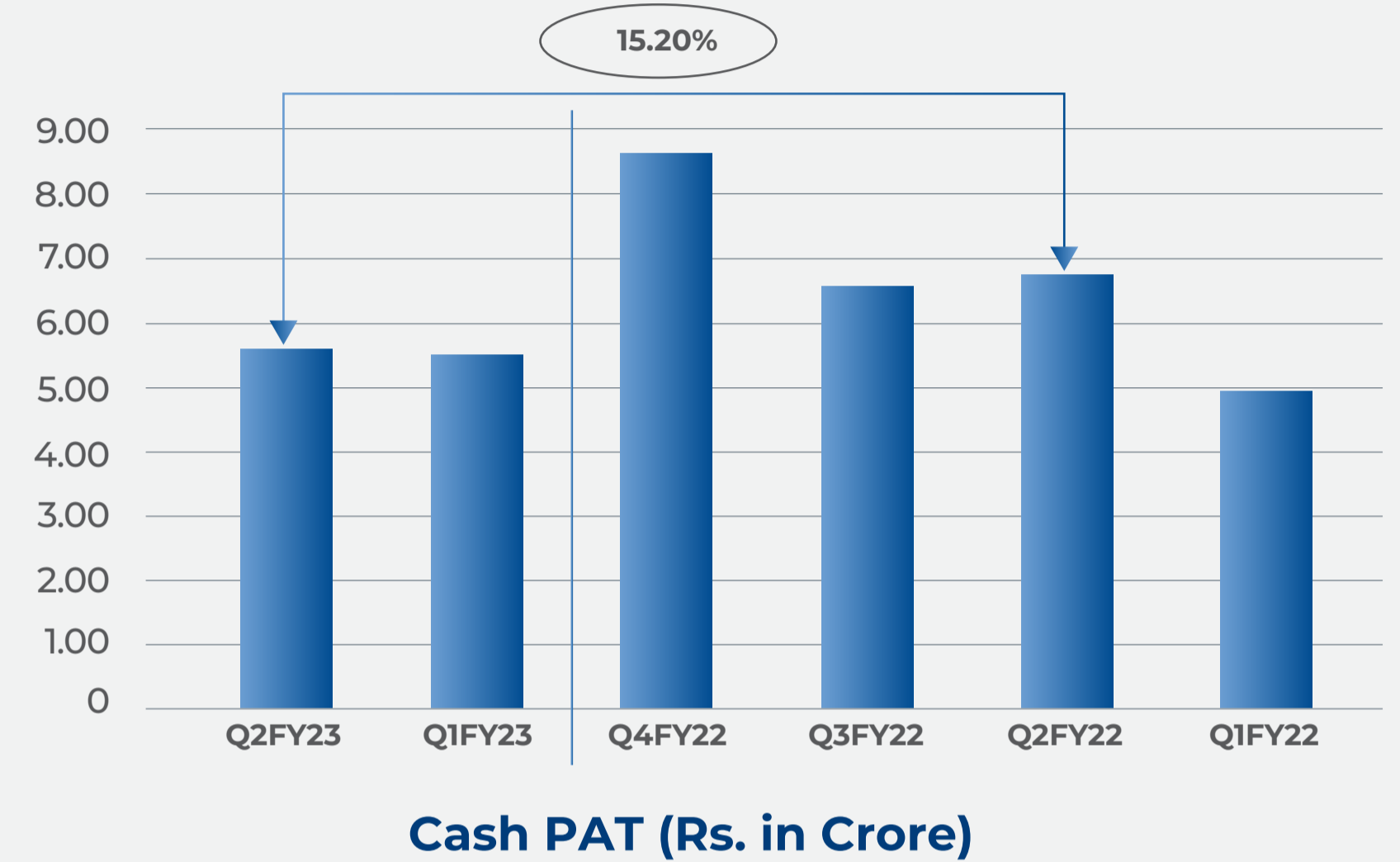
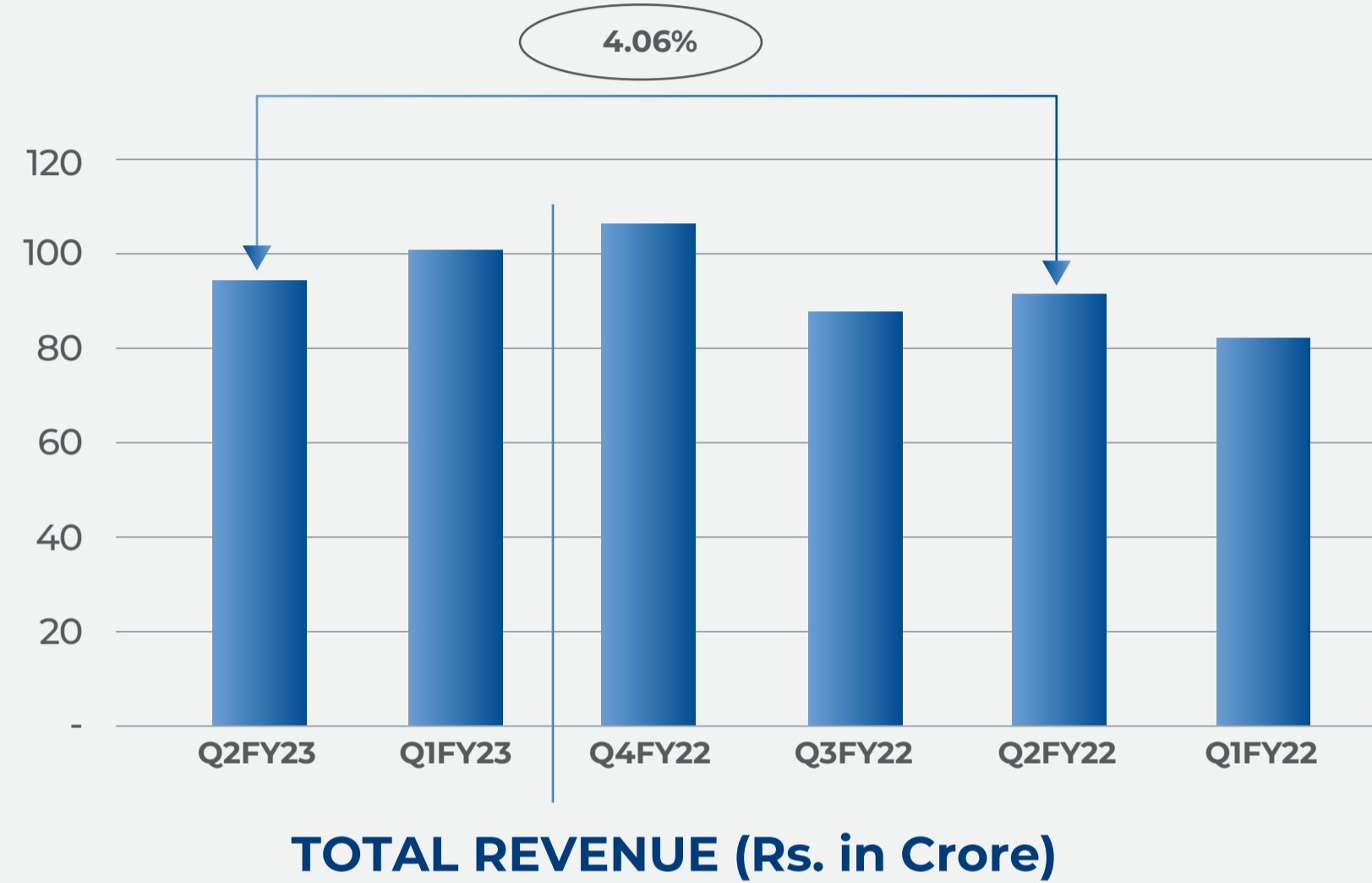
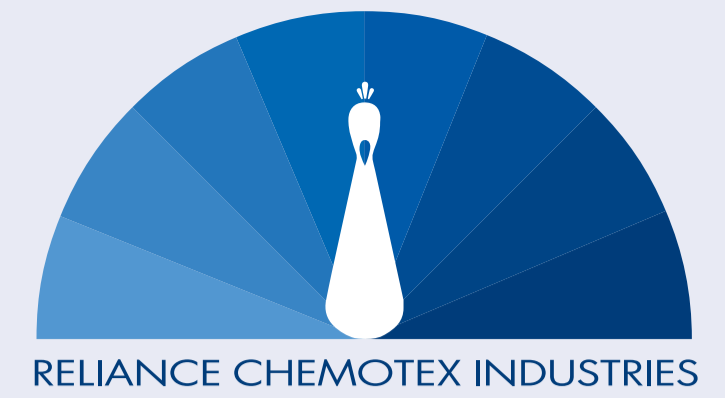
# Quarterly Highlights



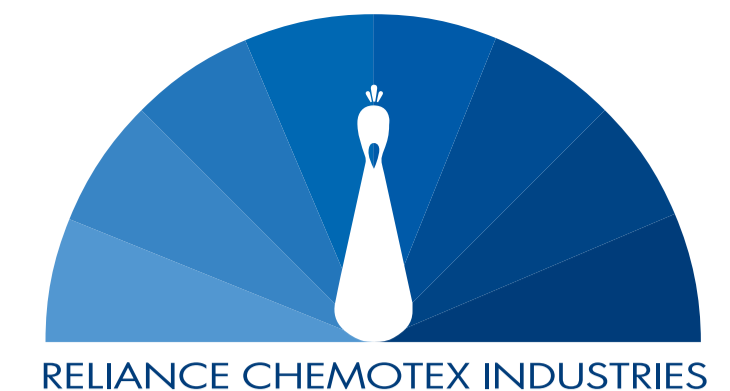
## Q2 FY23



# Q2FY23 Financial Highlights



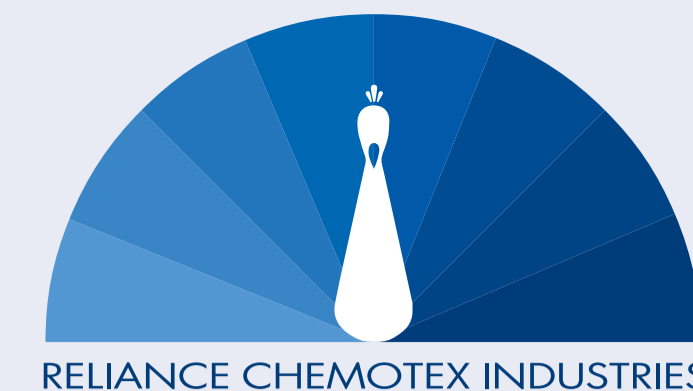
# Profit & Loss Statement – Quarter



Rs. Crores	Q2FY23	Q1FY23	Q-o-Q Growth	H1FY23	H1FY22	Q2FY22	Y-o-Y Growth	FY22
Net Revenue	92.57	100.49	-7.65%	193.05	171.40	88.98	4.03%	361.76
Other Income	0.98	0.59	10.17%	1.58	1.43	0.92	7.05%	6.59
<b>Total Revenue</b>	<b>93.55</b>	<b>101.08</b>	<b>-7.45%</b>	<b>194.63</b>	<b>172.83</b>	<b>89.90</b>	<b>4.06%</b>	<b>368.35</b>
Direct Expenses	47.46	52.94	-10.35%	100.40	86.54	44.66	6.27%	177.54
Employee Expenses	12.15	11.77	3.25%	23.91	21.67	11.18	8.66%	47.11
Power & Fuel	8.39	7.09	18.26%	15.48	15.46	7.99	4.98%	30.80
Other Expenses	1.522	19.53	-22.04%	34.75	28.66	14.89	2.23%	64.89
<b>EBITDA</b>	<b>10.33</b>	<b>9.76</b>	<b>5.88%</b>	<b>20.09</b>	<b>20.50</b>	<b>11.18</b>	<b>-7.57%</b>	<b>48.01</b>
<b>EBITDA Margin</b>	<b>11.05%</b>	<b>9.66%</b>	<b>14.40%</b>	<b>10.32%</b>	<b>23.68%</b>	<b>12.44%</b>	<b>-11.19%</b>	<b>13.03%</b>
Depreciation	2.35	2.34	0.46%	4.69	4.17	2.28	3.08%	8.53
Finance Costs	3.04	3.10	-1.99%	6.15	5.33	2.63	15.68%	12.14
<b>PBT</b>	<b>4.94</b>	<b>4.32</b>	<b>14.50%</b>	<b>9.26</b>	<b>11.00</b>	<b>6.27</b>	<b>-21.26%</b>	<b>27.34</b>
<b>PBT Margin</b>	<b>5.28%</b>	<b>4.27%</b>	<b>23.72%</b>	<b>4.76%</b>	<b>12.68%</b>	<b>6.97%</b>	<b>-24.27%</b>	<b>7.42%</b>
Tax	1.63	1.11	46.45%	2.74	3.54	1.87	-13.05%	9.21
<b>PAT</b>	<b>3.32</b>	<b>3.21</b>	<b>3.44%</b>	<b>6.52</b>	<b>7.46</b>	<b>4.40</b>	<b>-24.65%</b>	<b>18.13</b>
<b>PAT Margin</b>	<b>3.54%</b>	<b>3.17%</b>	<b>11.76%</b>	<b>3.35%</b>	<b>8.58%</b>	<b>4.89%</b>	<b>-27.60%</b>	<b>4.92%</b>
Other Comprehensive Income (net of tax)	0.10	0.10	0.00%	0.21	0.04	0.02	414.50%	0.41
<b>Total Comprehensive Income for the Period</b>	<b>3.42</b>	<b>3.31</b>	<b>3.33%</b>	<b>6.73</b>	<b>7.50</b>	<b>4.42</b>	<b>-22.67%</b>	<b>18.54</b>



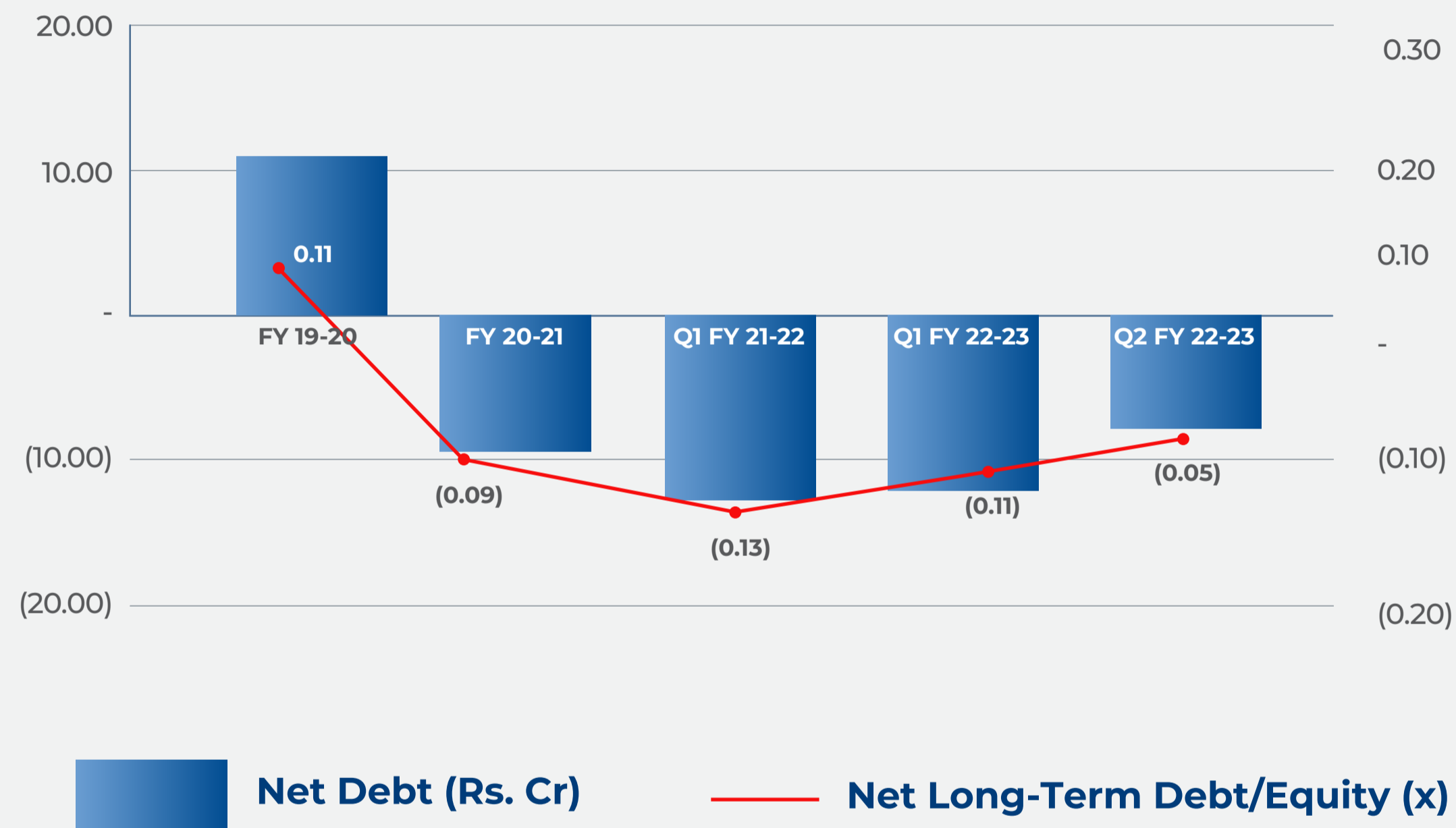
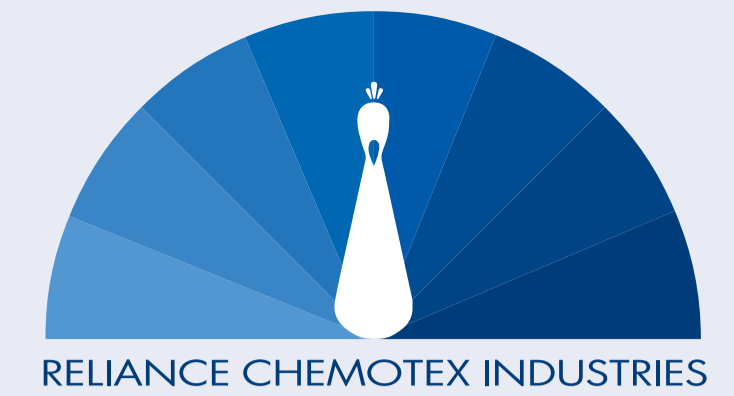
# Balance Sheet



Rs. Crores	Sep-22 Unaudited	Mar-22 Audited
<b>Shareholders Fund</b>	<b>128.15</b>	<b>121.42</b>
Share Capital	7.56	7.56
Other Equity	120.59	113.86
<b>Non-Current Liabilities</b>	<b>89.00</b>	<b>75.08</b>
Financial liabilities		
Borrowings	59.88	47.05
Other financial liabilities	2.35	2.52
Provisions	0.49	0.49
Deferred tax liabilities (net)	26.27	25.02
<b>Current Liabilities</b>	<b>130.00</b>	<b>136.70</b>
Financial liabilities		
Borrowings	86.57	70.80
Trade payables	14.45	30.03
Other financial liabilities	22.75	24.31
Other current liabilities	5.03	10.71
Provisions	1.19	0.86
<b>TOTAL EQUITY &amp; LIABILITIES</b>	<b>347.15</b>	<b>333.21</b>

Rs. Crores	Sep-22 Unaudited	Mar-22 Audited
<b>Non-Current Assets</b>	<b>212.17</b>	<b>201.19</b>
Property, plant and equipment	148.15	139.02
Capital Work In Progress	11.28	10.16
Investment – Property	2.01	2.03
Other intangible assets	0.05	0.05
Right of use assets	39.00	39.81
<b>Financial assets</b>		
Other financial assets	5.41	4.84
Other Non Current assets	6.28	5.27
<b>Current Assets</b>	<b>134.98</b>	<b>132.02</b>
Inventories	43.21	44.44
<b>Financial assets</b>		
Investments	-	-
Trade receivables	7.08	5.43
Cash and cash equivalents	1.19	0.07
Bank balances	57.91	58.88
Other financial assets	5.49	6.43
Current Tax Assets (Net)	0.76	0.56
Other current assets	19.33	16.21
<b>TOTAL ASSETS</b>	<b>347.15</b>	<b>333.21</b>

# Strong Balance Sheet: Low Net-Debt



- The effective cost of the Company's Long-Term Debt is approximately 2%
- The Company has consistently been paying Dividend over the last two decades.

# Strong Balance Sheet: Efficiently-Managed Working Capital

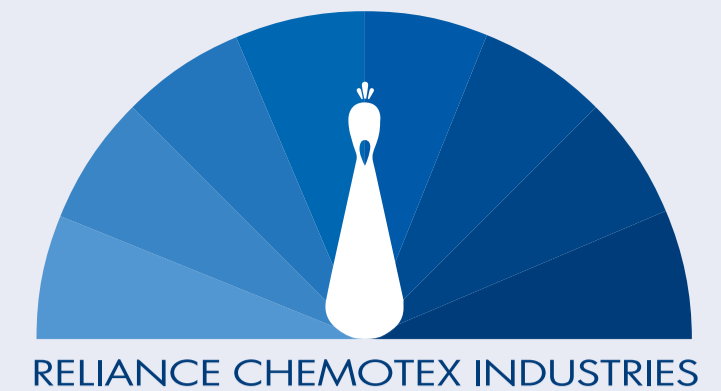




# RCIL Surging Ahead on Strong Tailwinds

# Future Growth

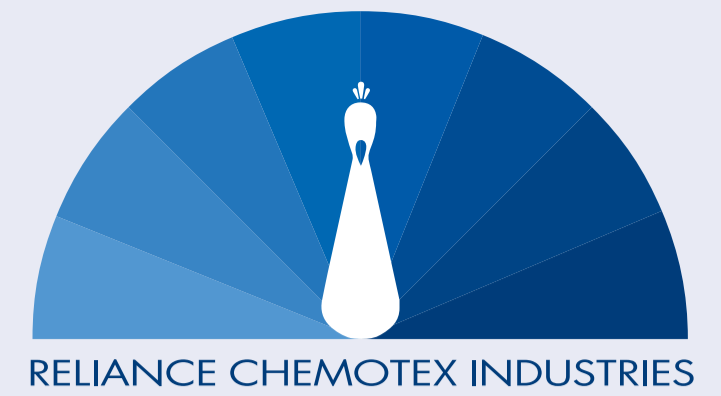
---



- The Company has embarked on an expansion project with a total project cost of Rs 100 crores
- **This project will:**
  - Expand the Company's capacity by 12,480 spindles i.e. ~24%
  - Modernise and Expand Company's dyeing facilities
  - Add machinery to help debottleneck certain production processes
  - Focus on the production of technical textiles and other value-added products.
- Implementation of the project is progressing well
- This project will increase operational efficiencies, reduce operating costs, improve profitability and further increase the flexibility of the company's manufacturing capabilities.

# Enhancing Solar Power Capacity

---

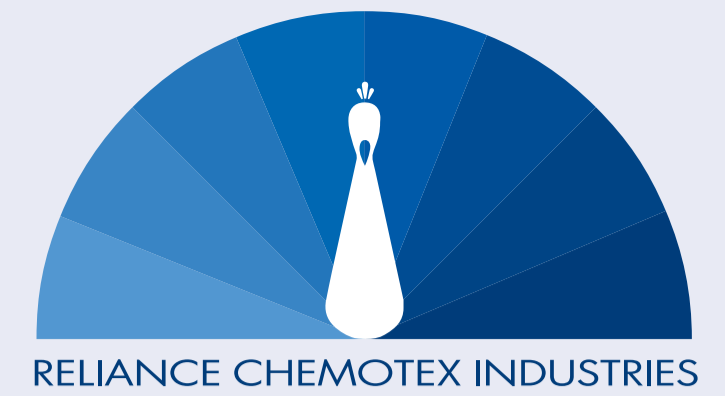


- **The Company remains committed to expanding its Solar Power Capacity.**
- **We have enhanced our Solar Power Capacity to 3.5 MW and will be strategically scaling this capacity up to 5 MW.**
- **This will reduce the Company's carbon footprint, lead to significant cost savings and will, to a certain extent, insulate the Company from fluctuations in Industrial Power Tariff Rates.**



# Led by Industry Veterans and an Experienced Management Team

---



**Mr. S. L. Shroff**  
Chairman Emeritus

---

A first generation entrepreneur, Mr. SL Shroff began his business career as a stock broker in 1950s and established business interests in textiles in 1960s with the export of jute fibre to United States and over the decades diversified into yarn, fabric, readymade garments and home textiles. He established RCIL in 1977.



**Mr. Sanjiv Shroff**  
Managing Director

---

A Bachelor of Science in Chemistry (Honours) from Kolkata University, Sanjiv has been the Managing Director of the Company since 1988. His thorough operational expertise, industry insight and uncompromising value system have moulded Reliance Chemotex Industries Limited into the widely-respected organisation it is today.



**Mr. Rahul Shroff**  
Executive Director

---

An SB and MEng from MIT, USA, Rahul joined the company in 2010 and has been instrumental in streamlining the company's manufacturing processes with a focus on lean ideologies and the Toyota Production System. He has spearheaded the company's export sales and its diversification into technical, industrial and medical textiles.

# Led by Industry Veterans and an Experienced Management Team

---



**Mr. Ameya Shroff**  
Executive Director

---

An SB and MEng from MIT, USA, Ameya joined the company in 2013 and has spearheaded the company's Financial Management, MIS and strategic cost-reduction efforts. He has focussed on research and development, on expanding the company's value-added product offering and has revitalised sales in the domestic market.



**Mr. Chandrasekaran Rajagopalan**  
Chief Financial Officer

---

A Chartered Accountant and Company Secretary, he has more than 30 years of experience in various management positions in Finance and Accounts. In his past role, he was instrumental in the turnaround of IG Petrochemicals Ltd..





RELIANCE CHEMOTEX INDUSTRIES

**For further information, please contact:**

**Reliance Chemotex Industries Ltd.**

CIN: L40102RJ1977PLC001994

**Mr. Chandrasekaran Rajagopalan**

Email: [finance@reliancechemotex.com](mailto:finance@reliancechemotex.com)

[www.reliancechemotex.com](http://www.reliancechemotex.com)