

Apollo Fininvest FY24 Results

Key Metrics :

Rs. 21.1 Cr
TOTAL INCOME
(FY24)

Rs. 10.2 Cr
PROFIT BEFORE TAX
(FY24)

18.2%
RETURN ON
EQUITY*

175.4%
AUM GROWTH
Y/Y

48.3%
PBT TO TOTAL INCOME
RATIO

Rs. 72.6L
REVENUE PER
EMPLOYEE

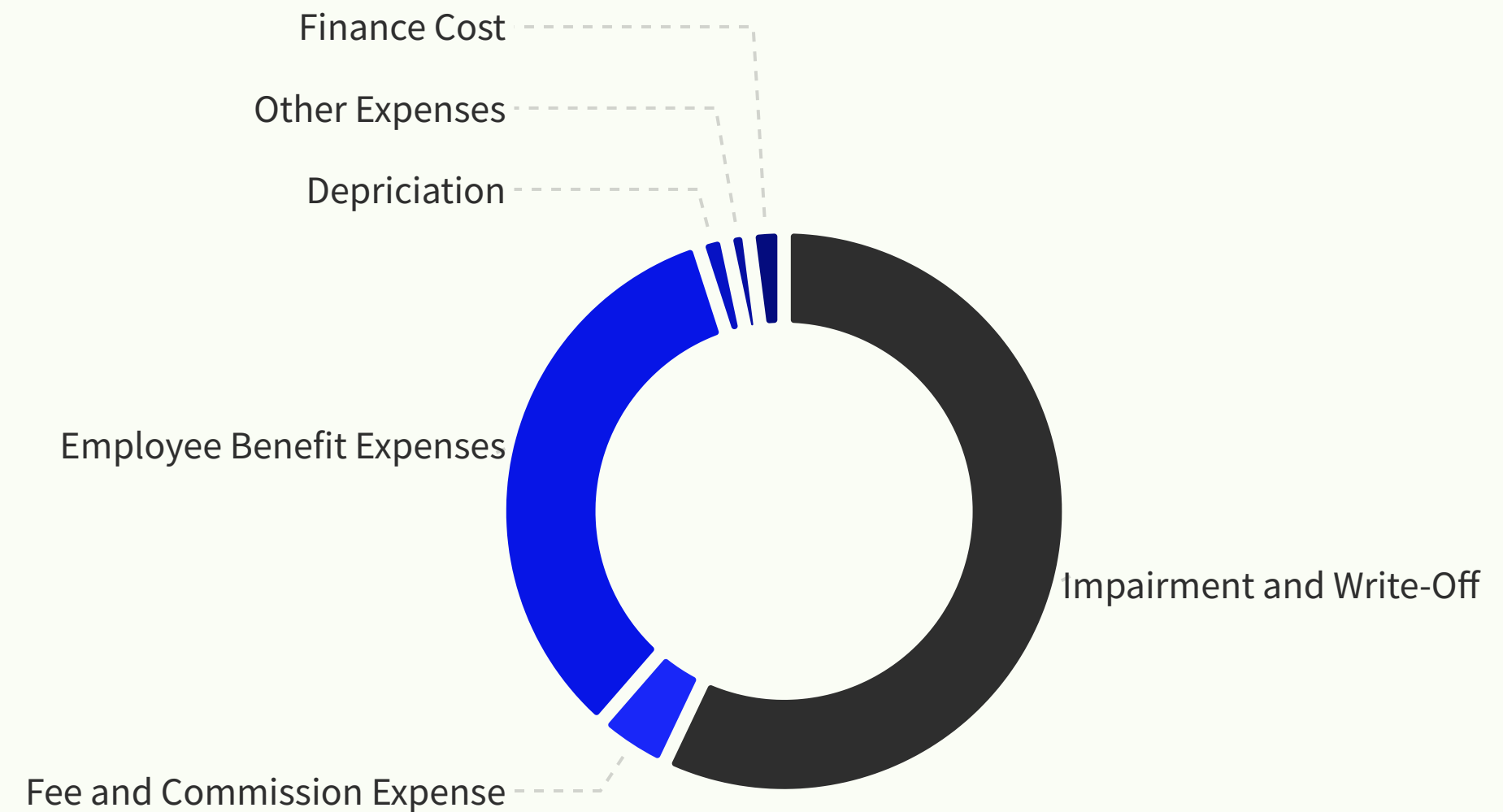
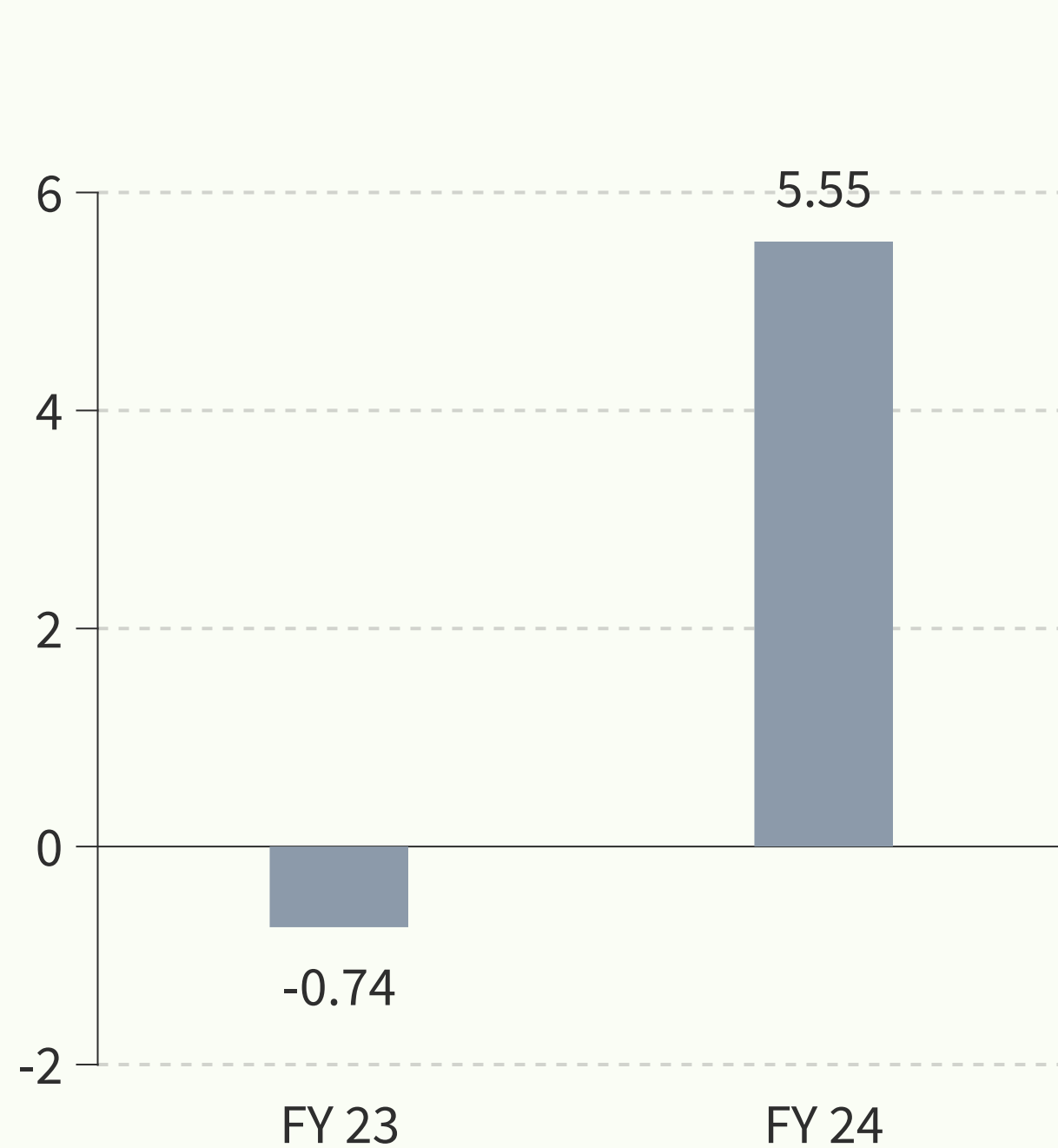
Rs. 35.1L
PROFIT BEFORE TAX
PER EMPLOYEE

70.7%
PROMOTER
HOLDING

*On basis of Profit Before Tax and Avg. Total Equity

Try Pitch have been rounded off for presentation purposes

Apollo Finvest: Impairment and Write-Offs



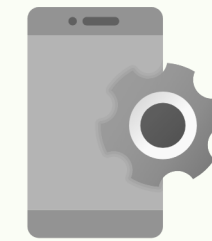
FY24: Total Expenses

**Impairment increased to Rs.5.55Cr in FY24
causing a hit on Net Profit**

Apollo Fininvest: Types of Partners



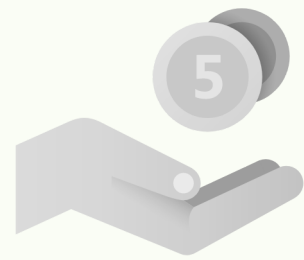
Non-Banking Financial Companies (NBFC)



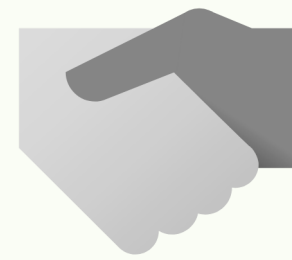
Fintechs and Digital Lending Tech Companies



Apollo Finvest: Types of Partnerships



LSP Partnerships



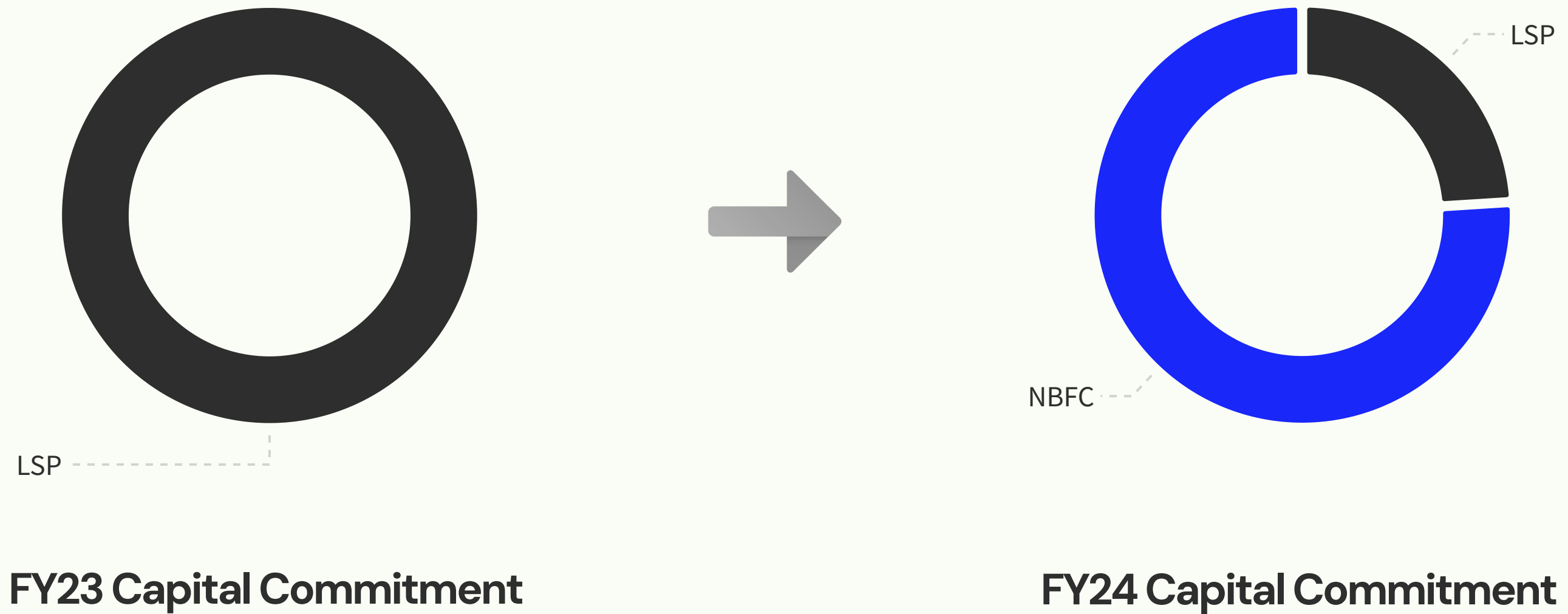
Co-Lending



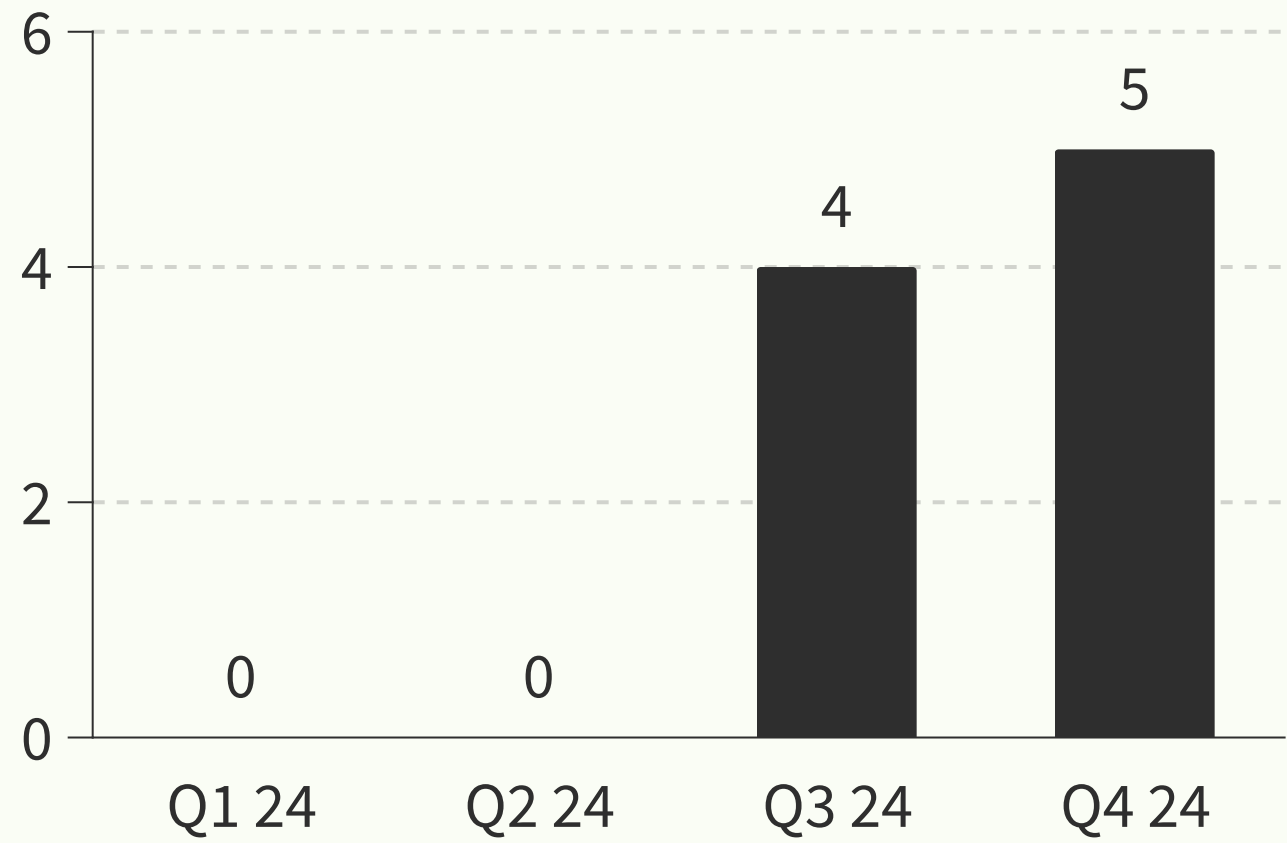
Term Loan

POWERED BY APOLLO TECH

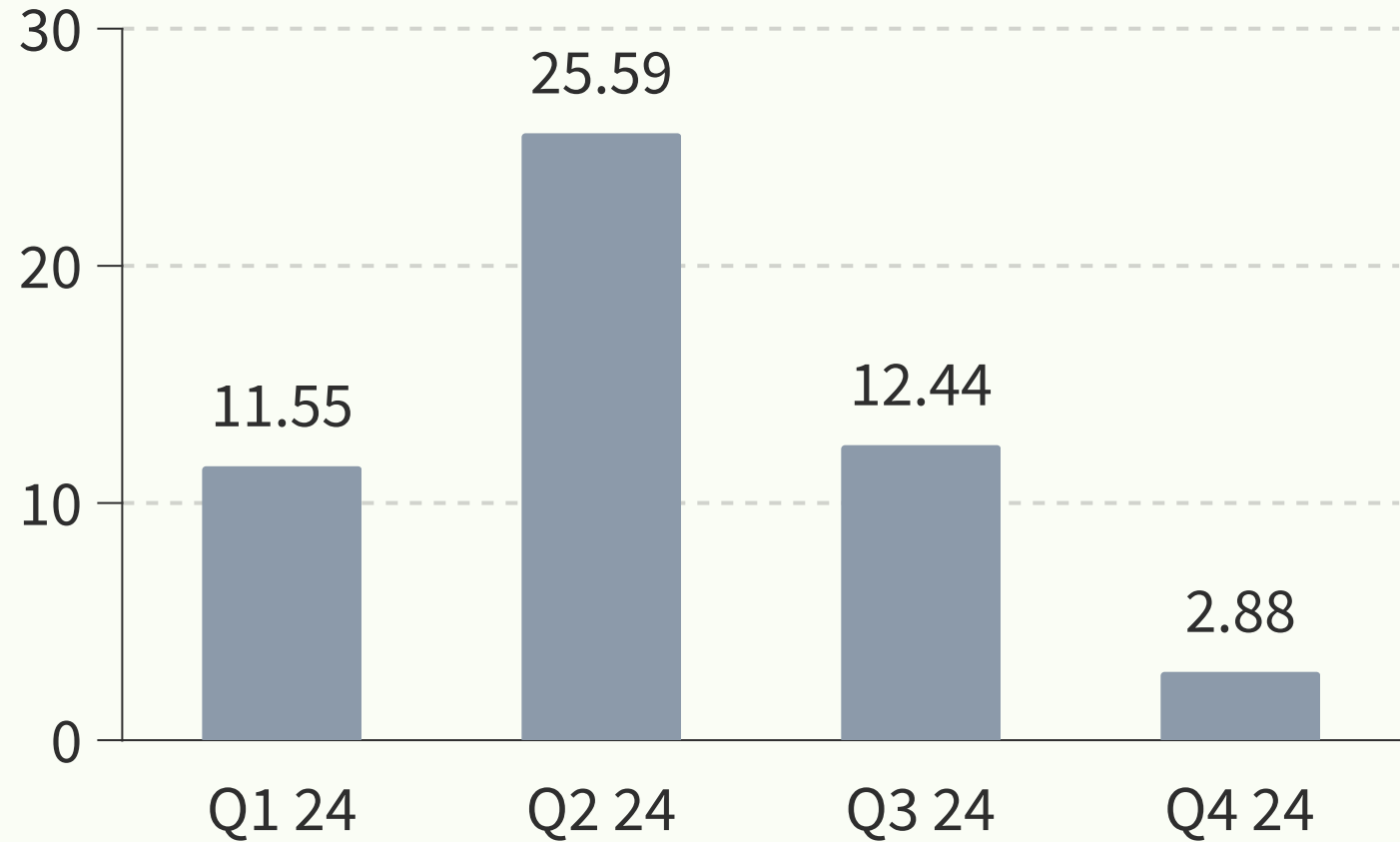
Apollo Finvest: Evolution of Partners



Apollo Finvest: What changed?



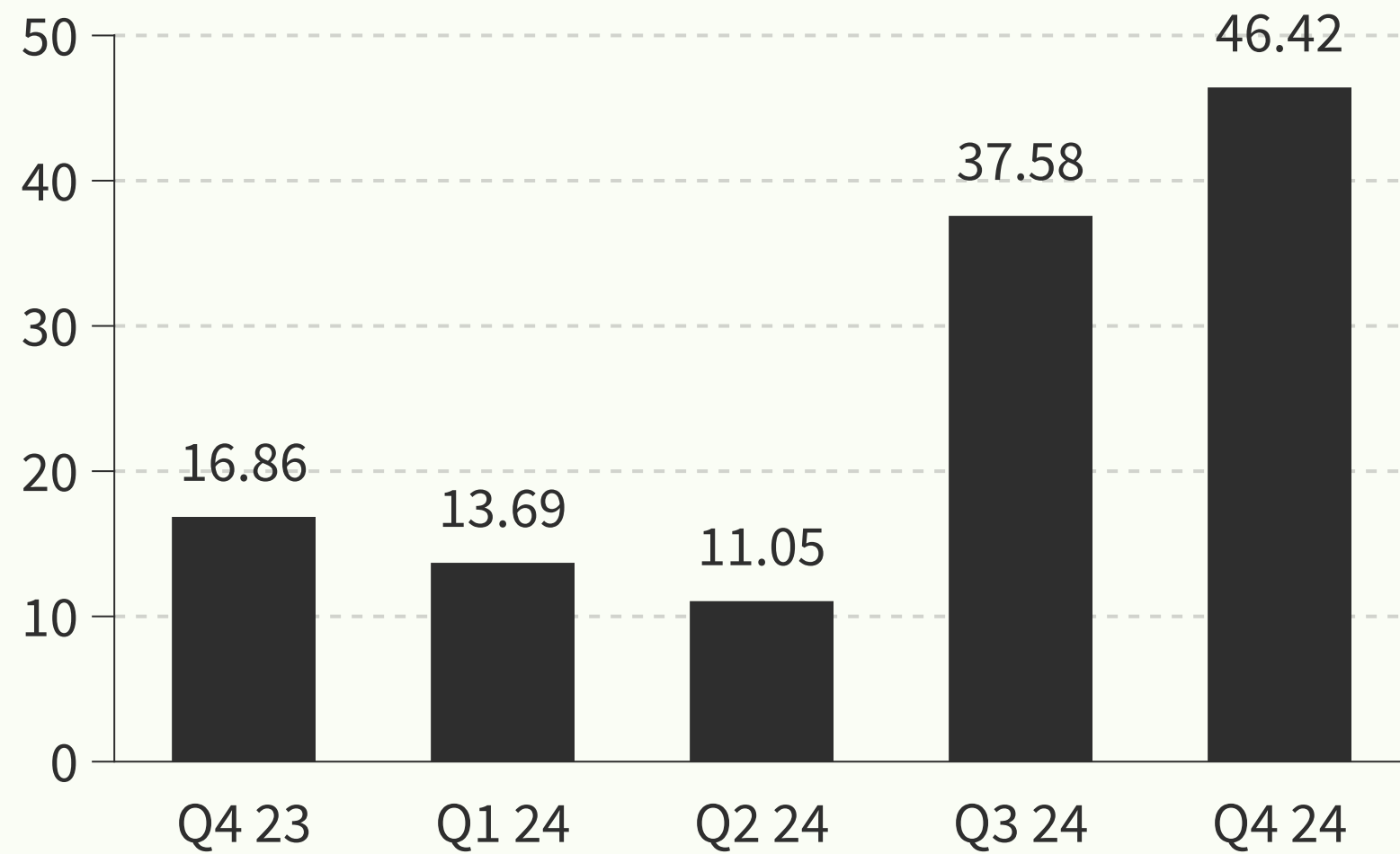
Number of NBFC Partners
NBFC Exposure



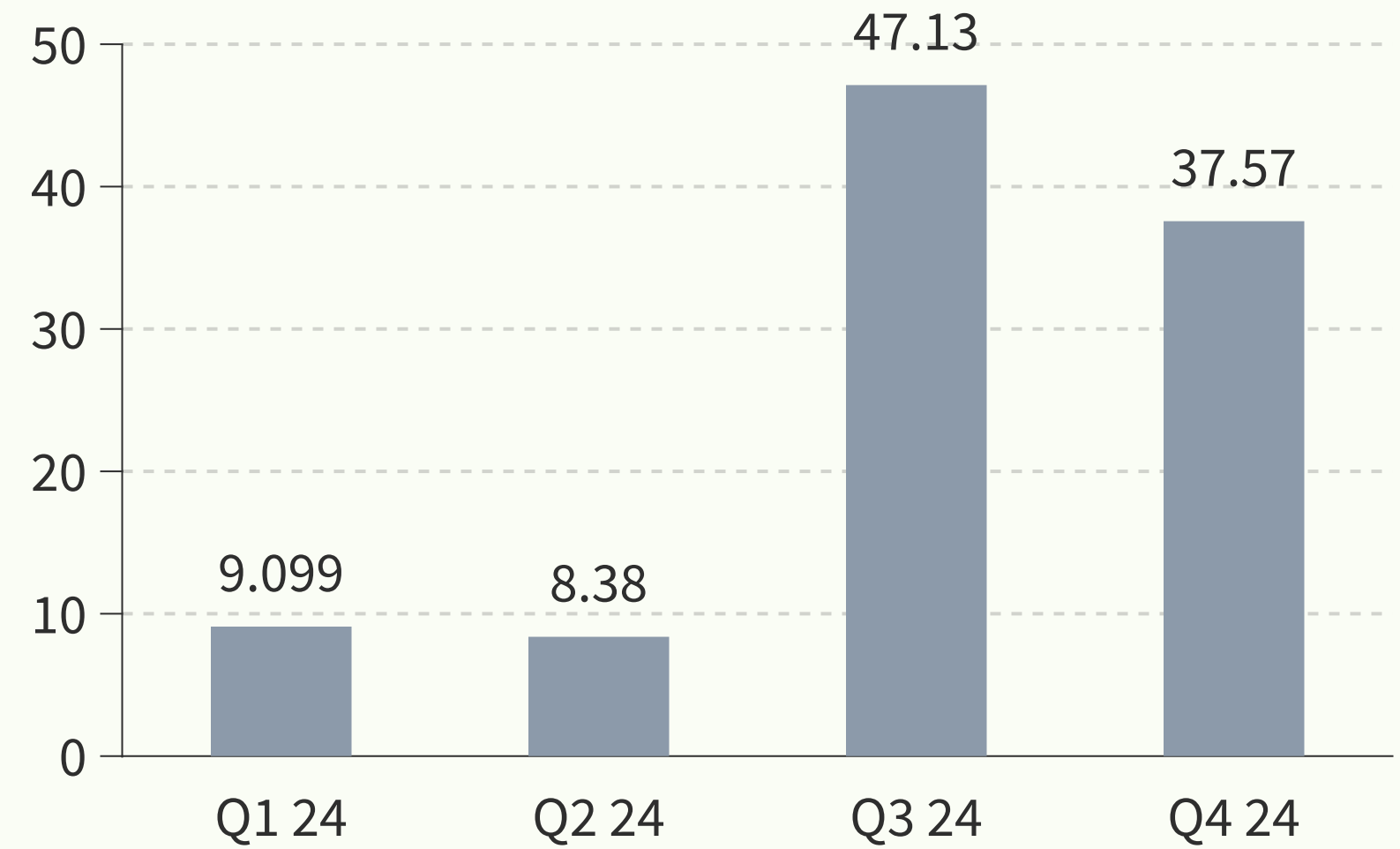
Loans Overdue for >90 Days (%)
since inception as on qtr

**Risk Analytics with focus on
advanced credit checks**

Apollo Finvest: QoQ Growth

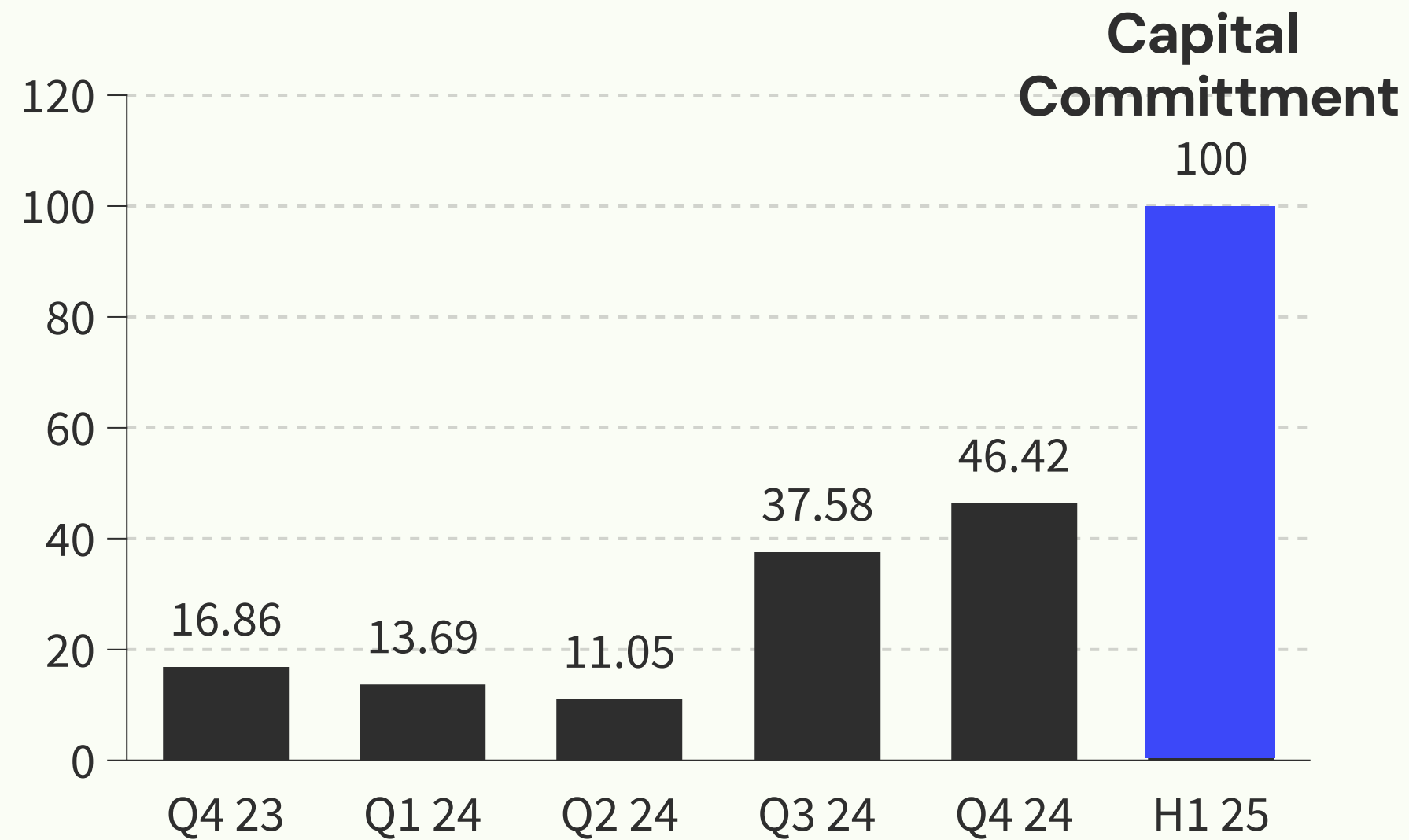


AUM Growth



Disbursement Growth

Apollo Finvest: What's Next?



Fundraise



15 Crore NCD
Committed in Q1 25



New Cohort of NCD to
be opened in Q2 25