

ATAM VALVES LIMITED

(FORMERLY ATAM VALVES PVT. LTD.)

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Website : www.atamvalves.in

GST No. 03AABCA2863R1ZH

**Dated: - 30th May, 2022****ATAM/SE/2022-23/12****To,****Bombay Stock Exchange Limited (SME),
Corporate Relationship Department,
P.J. Towers, Dalal Street,
Mumbai – 400 001****Sub: - Investor Presentation for the half year and year ended March 31, 2022****Ref: - ISIN: - INE09KD01013****Scrip Code: - 543236****BSE Symbol: - ATAM**

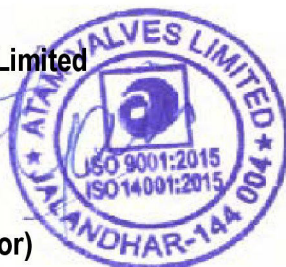
Respected Sir/ Madam,

Pursuant to the Regulation 30 and Part A of Schedule III of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 please find enclosed herewith the Investor Presentation for half year and Year ended 31st of March, 2022.

You are requested to kindly take the same on record.

Thanking You,

Yours Sincerely,

For **Atam Valves Limited****Amit Jain
(Managing Director)**



Atam Valves Limited

Investor presentation
Q4/2021-22 & FY2021-22

Disclaimer

Certain statements in this presentation describing the Company's objectives, projections, estimates and expectations may be 'forward looking statements' within the meaning of applicable laws and regulations.

Although our expectations are based on reasonable assumptions, these forward looking statements may be influenced by numerous risks and uncertainties that could cause actual outcomes and results to be materially different from those expressed or implied. The Company takes no responsibility for any consequence of decisions made based on such statements and holds no obligation to update these in the future.

The past financial figures have been regrouped or reclassified as per the current grouping, wherever necessary.





Our **Performance**



Our **Company**



Our **Progress**



Our **Prospects**



Our **Strategy**



Our **Board**





Our **Performance**

Financials

H2/22 - Financials

H2 2021-22	₹ 1193 lakh Sales	₹ 214 lakh EBITDA	17.94% EBITDA margin	₹ 110 lakh Net Profit	9.22% Net margin	₹ 2.66 EPS
	(1.81)% Growth	24.42% Growth	378 bps Growth	205.56% Growth	626 bps Growth	37.11% Growth
H2 2020-21	₹ 1215 lakh Sales	₹ 172 lakh EBITDA	14.16% EBITDA margin	₹ 36 lakh Net Profit	2.96% Net margin	₹ 1.94 EPS

Performance

FY22 - Performance

FY 22	₹ 2033 lakh Sales	₹ 324 lakh EBITDA	15.93 % EBITDA margin	₹ 145 lakh Net Profit	7.13 % Net margin	₹ 3.52 EPS
	10.91 % Growth	33.33 % Growth	267 bps Growth	66.67 % Growth	238 bps Growth	43.09 % Growth
FY 21	₹ 1833 lakh Sales	₹ 243 lakh EBITDA	13.26 % EBITDA margin	₹ 87 lakh Net Profit	4.75 % Net margin	₹ 2.46 EPS



Our **Company**

Company

About the Company

ATAM is one of the leading manufacturer of Industrial & Plumbing Valves and Fittings, known for innovation and product quality.

The Company, along with FEBI, manufactures Gate, Globe, Check, Ball, Butterfly, Steam Traps, Boiler Mountings & Accessories and other Industrial Valves and Fittings which cater to diverse sectoral needs such as oil and gas, refining and petrochemicals, chemicals and pharmaceutical, marine, mining, water & waste water, textile, sugar and HVAC industries.

Atam valves are engineered to handle service conditions at -192°C to 550°C and pressure upto 10000 psi.

The multi-capability manufacturing infrastructure and a dedicated 500-member team allows the Company to seamlessly hand large and customised orders.

2006

National Award for Quality Products in small scale sector

2009

National Award for Outstanding Entrepreneurship

Numbers

Numbers than matter



42

Approved
suppliers



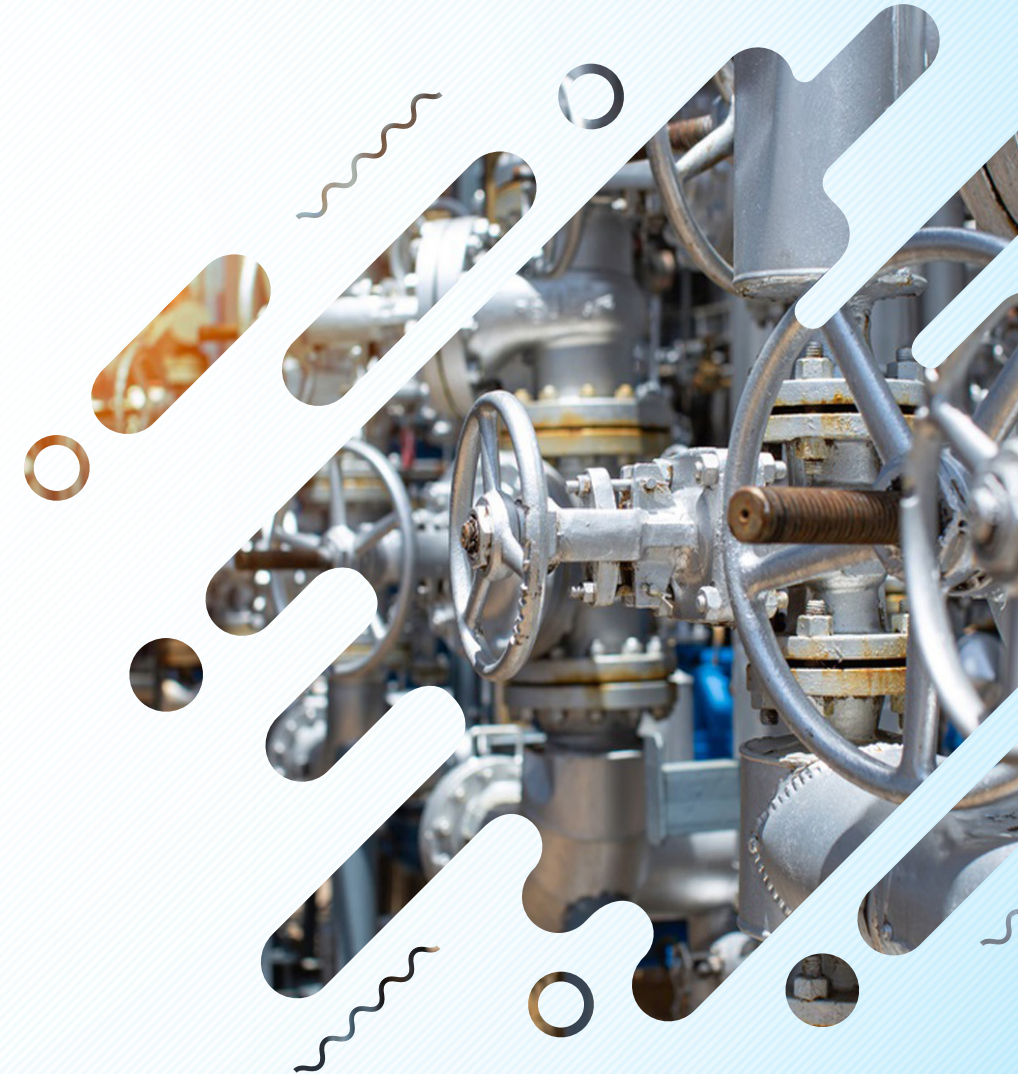
221

Products



300+

Customers



Our competitive edge

Integrated Manufacturing Facility

All facilities are in-house

- Design & Development
- Casting
- Lab Testing (destructive as well as non-destructive testing)
- Machining & Welding
- Assembly
- Pressure Testing
- Painting & Packaging

Wide array of capabilities

- Three foundry shops (one each for non-ferrous, stainless Steel and Carbon & alloy Steels).
- Multiple Moulding (foundry) processes
 - o Shell Moulding for Non-ferrous alloys
 - o Investment Casting for Stainless Steels
 - o No Bake Moulding process for carbon and alloy steels.

Least dependence on vendors results into faster deliveries
Provides the flexibility to customise products to customer needs with speed.
Allows the company to keep stock of material for faster deliveries.



Diversity

Our diversity



METALLURGIES

We are adept in manufacturing using products leveraging multiple metallurgies namely

Bronzes
Irons
Steels



PROCESSES

We are experts in deploying multiple manufacturing processes namely

Shell moulding
Investment casting
No-Bake moulding



APPLICATION

We are able to service multiple high-growth sectors that promise to sustain our success like

Oil & Gas
Steam
Fertilizer
Edible



Key clients

Our key clients



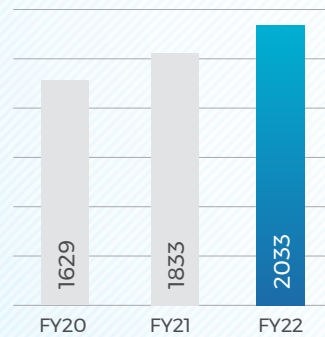


Our **Progress**

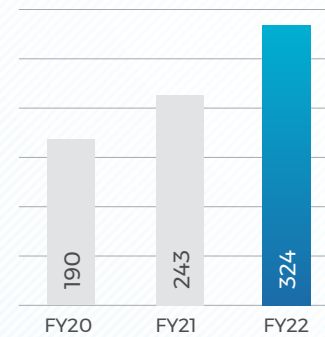
Financials

Our financials

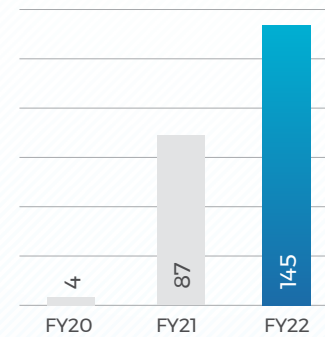
Revenue
(₹ Lakh)



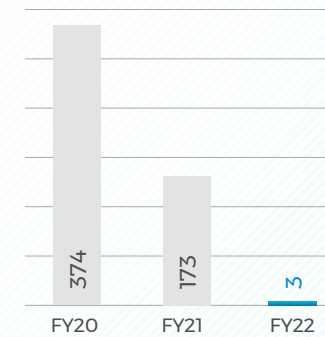
EBITDA
(₹ Lakh)



Net Profit
(₹ Lakh)



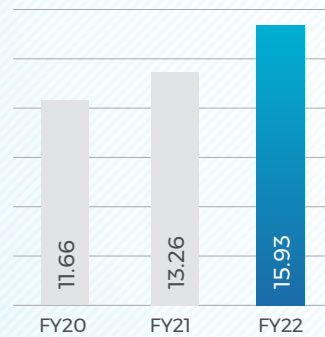
Net Cash flow from Operations
(₹ Lakh)



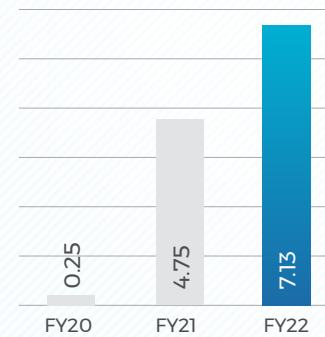
Profitability

Our profitability

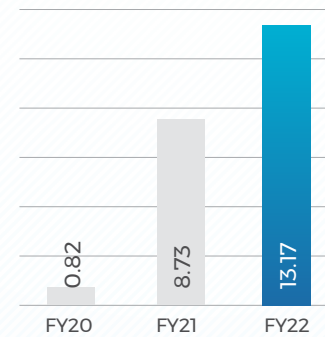
EBITDA margin
(%)



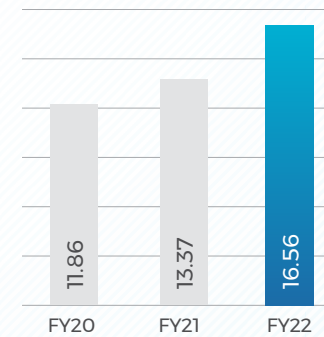
Net margin
(%)



RONW
(%)



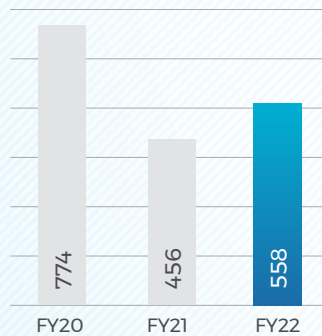
ROCE
(%)



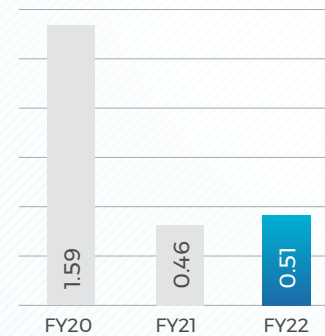
Position

Our leverage position

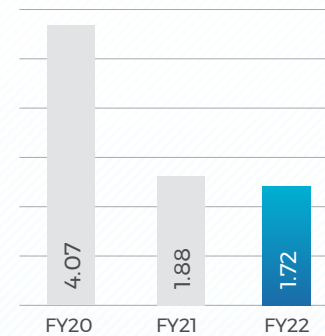
Total debt
(₹ Lakh)



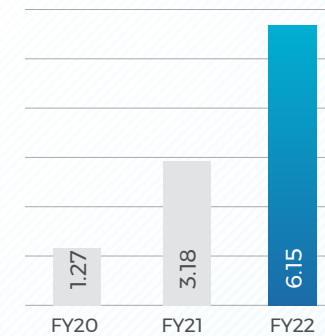
Debt-equity
(X)



Debt-EBITDA
(X)



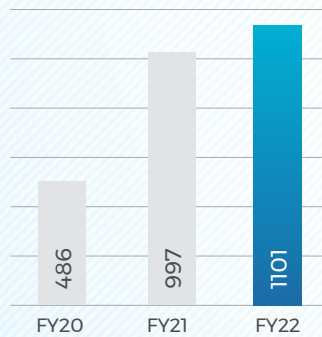
Interest Coverage
(X)



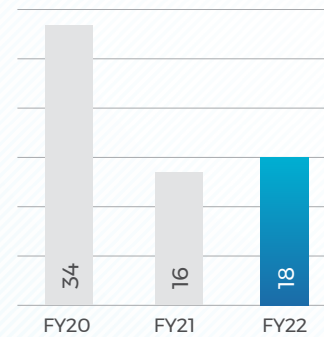
Solidity

Our solidity

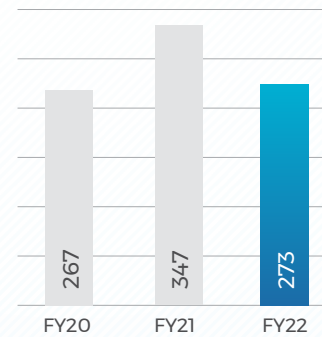
Networth (₹ Lakh)



Cash & cash equivalent (₹ Lakh)



Fixed Assets (₹ Lakh)





Our **Prospects**

Government thrust on Capital Goods

The National Capital Goods Policy aims to increase domestic capital goods manufacturing output to US\$101 billion by 2025, a 225% jump from US\$31 billion in 2014-15

The government has notified the second phase of the Scheme on Enhancement of Competitiveness in the Indian Capital Goods Sector for providing assistance for common technology development and services infrastructure, with a financial outlay of ₹1,207 crore. The outlay includes Budgetary support of ₹975 crore and industry contribution of ₹232 crore.



Large investments in user sectors

Oil & Gas

India's Cairn Oil & Gas, a unit of Vedanta Ltd., will spend as much as US\$4 billion over the next three years to more than triple its production

(Source: <https://www.bloomberg.com/news/articles/2022-03-11/indian-billionaire-bets-4-billion-on-oil-hunt-amid-price-surge>)

Indian Oil Corp. Ltd plans to invest ₹1 trillion over the next four to five years in the oil & gas business space.

(Source: <https://www.livemint.com/companies/news/indian-oil-to-invest-1-trillion-in-energy-sector-in-next-4-5-years-11630067365496.html>)



Large investments in user sectors

Petrochemicals

The next 10 years will be the most exciting decade India's petrochemical industry will ever see. About US\$100 billion worth of investment will boost domestic production by 2030 and help bridge India's supply deficit in petrochemical intermediates.

Bharat Petroleum Corporation Ltd (BPCL) plans to invest over ₹1 lakh crore over the next five years in raising petrochemical production capacity, gas business, clean fuel and augmenting marketing infrastructure.



Large investments in user sectors

Pharmaceuticals

As per a report prepared by the IPA, at its current rate of 7-8% CAGR, the Indian pharmaceutical industry is expected to grow about US\$ 80 to 90 billion by 2030. With a double digit growth of 11-12%, the industry can grow about US\$ 65 billion by 2024 and about US\$ 120 to 130 billion by 2030.

(Source: <https://www.financialexpress.com/industry/indian-pharma-industry-may-achieve-double-digit-growth-by-2030/1674823/>)



Large investments in user sectors

Chemicals

The Indian chemical industry has a huge role to play to make India a US\$5 trillion economy by contributing around US\$300 billion to the GDP by 2025.

(Source: <https://www.indianchemicalnews.com/webinar/indias-chemical-industry-outlook-2021-15>)

In November 2021, Indian Oil Corporation (IOCL) announced plans to invest ₹3,681 crore (US\$ 495.22 million) to set up India's first mega-scale maleic anhydride unit for manufacturing high-value specialty chemicals at its Panipat Refinery in Haryana.

(Source: <https://www.ibef.org/industry/chemical-industry-india>)





Our **Strategy**

Current year

For the current year (FY23)

1) Volume-driven growth

- Increase wallet share with existing clients
- Increase the client base in business spaces of our presence
- Widen the product basket - our upcoming products are cast iron fittings, flanges and control valves.

2) Value-led growth

- Address more complex applications - thereby increase the proportion of high-value products in the sales mix
- Establish a presence in nation-critical spaces
- Enter the bath-fitting solutions space

3) Strategic initiatives

- Evaluate inorganic growth opportunities - acquisition of similar businesses





Our **Board**

Our Board

Mr. Amit Jain

Mr. Vimal Parkash Jain

Mrs. Pamila Jain

Mrs. Rajni Sharma

Mr. Surinder Kumar Salwan

Mr. Ravi Bhushan Jain

Managing Director

Wholetime Director

Wholetime Director-cum-CFO

Independent Director

Independent Director

Independent Director



Investment

A case for investment



Thank You

Village Shivpur
Post Office Mubarakpur
Teh. Amb
Una - 177202
Himachal Pradesh, India

1051, Outside Industrial Area
Jalandhar City - 144004

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