

Date: January 20, 2020

BSE Limited Corporate Relationship Department Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400 001.	National Stock Exchange of India Limited Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (East), Mumbai – 400 051.
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Subject: Disclosure under Regulation 29(1) of the Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011

Dear Sir/ Ma'am,

In terms of the provisions of Regulation 29(1) of the Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011, we, Sands Capital Management, LLC, a discretionary investment manager registered with the United States Securities and Exchange Commission, hereby furnish details for acquisition of shares of Apollo Hospitals Enterprise Limited as per the prescribed format enclosed herewith.

Thanking you,

Yours sincerely,
For Sands Capital Management, LLC



Anna A. Amaczi
Supervisor, Regulatory Reporting, Sr. Compliance Analyst

CC:

1. SM Krishnan

Company Secretary & Compliance Officer
Email : krishnan_sm@apollohospitals.com
Apollo Hospitals Enterprise Limited
Ali Towers, III Floor,
No.55, Greams Road,
Chennai – 600006

2. Investor Relations

Email: investor_relations@apollohospitals.com; appolloshares@vsnl.et
Apollo Hospitals Enterprise Limited
Ali Towers, III Floor,
No.55, Greams Road,
Chennai – 600006

ANNEXURE -1 – Disclosure under Regulation 29(1) of SEBI (Substantial Acquisition of Shares and Takeovers) Regulations, 2011	
Part A - Details of the Acquisition	
Name of the Target Company (TC)	APOLLO HOSPITALS ENTERPRISE LIMITED.
Name(s) of the acquirer and Persons Acting in Concert (PAC) with the acquirer	Sands Capital Management, LLC, acting as discretionary portfolio manager for its clients on whose behalf it makes investment/divestment decisions.
Whether the acquirer belongs to Promoter/Promoter group	No
Name(s) of the Stock Exchange(s) where the shares of TC are Listed	BSE Limited and the National Stock Exchange of India Limited

<u>Details of the acquisition as follows:</u>	<u>Number</u>	<u>% w.r.t. total share/voting capital wherever applicable(*)</u>	<u>% w.r.t. total diluted share/voting capital of the TC (**)</u>
Before the acquisition under consideration, holding of acquirer along with PACs of:			
a) Shares carrying voting rights	69,53,772	4.9982%	4.9982%
b) Shares in the nature of encumbrance (pledge/ lien/non-disposal undertaking/ others)	0	0	0
c) Voting rights (VR) otherwise than by equity shares	0	0	0

<u>Details of the acquisition as follows:</u>	<u>Number</u>	<u>% w.r.t. total share/voting capital wherever applicable(*)</u>	<u>% w.r.t. total diluted share/voting capital of the TC (**)</u>
d) Warrants/convertible securities/any other instrument that entitles the acquirer to receive shares carrying voting rights in the TC (specify holding in each category)	0	0	0
e) Total (a+b+c+d)	69,53,772	4.9982%	4.9982%
Details of acquisition			
a) Shares carrying voting rights	14005	0.0101%	0.0101%
b) VRs acquired otherwise than by equity shares	0	0	0
c) Warrants/convertible securities/any other instrument that entitles the acquirer to receive shares carrying voting rights in the TC (specify holding in each category) acquired	0	0	0
d) Shares in the nature of encumbrance (pledge/ lien/ non-disposal undertaking/ others)	0	0	0
e) Total (a+b+c+/-d)	14005	0.0101%	0.0101%
After the acquisition, holding of acquirer along with PACs of:			
a) Shares carrying voting rights	69,67,777	5.0083%	5.0083%
b) VRs acquired otherwise than by equity shares	0	0	0

<u>Details of the acquisition as follows:</u>	<u>Number</u>	<u>% w.r.t. total share/voting capital wherever applicable(*)</u>	<u>% w.r.t. total diluted share/voting capital of the TC (**)</u>
c) Warrants/convertible securities/any other instrument that entitles the acquirer to receive shares carrying voting rights in the TC (specify holding in each category) after acquisition	0	0	0
d) Shares in the nature of encumbrance (pledge/ lien/ non-disposal undertaking/ others)	0	0	0
e) Total (a+b+c+d)	69,67,777	5.0083%	5.0083%

Mode of acquisition (e.g. open market / public issue / rights issue / preferential allotment / inter-se transfer/encumbrance, etc.)	Open Market
Salient features of the securities acquired including time till redemption, ratio at which it can be converted into equity shares, etc.	Not Applicable
Date of acquisition of/ date of receipt of intimation of allotment of shares / VR/ warrants/convertible securities/any other instrument that entitles the acquirer to receive shares in the TC.	January 16, 2020
Equity share capital / total voting capital of the TC before the said acquisition	13,91,25,159
Equity share capital/ total voting capital of the TC after the said acquisition	13,91,25,159
Total diluted share/voting capital of the TC after the said acquisition	13,91,25,159

Part B***			
Name of the Target Company:	APOLLO HOSPITALS ENTERPRISE LIMITED.		
<u>Name(s) of the acquirer and Persons Acting in Concert (PAC) with the acquirer</u>	<u>Whether the acquirer belongs to Promoter/Promoter group</u>	<u>PAN of the acquirer and/ or PACs</u>	

Sands Capital Management, LLC



Signature of the acquirer / Authorised Signatory
 Anna Amaczi, Supervisor, Regulatory Reporting
 Name and Title
 Arlington, Virginia, United States of America
 Place
 January 20, 2020
 Date

- Note:**
- (*) Total share capital/ voting capital to be taken as per the latest filing done by the company to the Stock Exchange under Clause 35 of the listing Agreement.
 - (**) Diluted share/voting capital means the total number of shares in the TC assuming full conversion of the outstanding convertible securities/warrants into equity shares of the TC.
 - (***) Part-B shall be disclosed to the Stock Exchanges but shall not be disseminated.