



REGISTERED OFFICE

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CIN: L24110TG1991PLC012471

**Dated: May 18, 2022**

To,  
National Stock Exchange of India Limited  
BSE Limited  
Symbol: NSE: GRANULES; BSE: 532482

**Sub: Presentation to the Analysts/Investors**

Dear Sir,

We refer to the audited financial results for the fourth quarter and financial year ended on March 31, 2022, submitted on May 18, 2022.

We are now enclosing the presentation in this regard to the Analysts/Investors.

This is pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

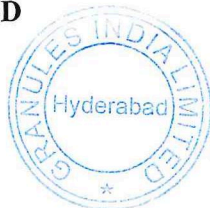
Kindly take the above information on record.

Thanking You.

Yours sincerely,

**For GRANULES INDIA LIMITED**

*T. Chaitanya,*  
**CHAITANYA TUMMALA**  
**(COMPANY SECRETARY &**  
**COMPLIANCE OFFICER)**



Press Release

for Immediate Release

## Granules India reports Income from operations at INR 1,030 Cr up 29% YoY, EBITDA at INR 193 Cr, EBITDA Margin at 19%; PAT at INR 111 Cr.

**Hyderabad, India, May 18, 2022:** Granules India Ltd., a vertically integrated pharmaceutical company, today announced its financial results for the quarter and year ended March 31, 2022.

### Financial Summary (All numbers in INR Cr., except Margins)

CONSOLIDATED FINANCIALS	Q4FY22	Q3FY22	Growth (QoQ)	Q4FY21	Growth (YoY)
<b>Income from Operations</b>	1,030	997	3%	799	29%
<b>EBITDA</b>	193	174	11%	202	(5%)
<b>EBITDA %</b>	19%	17%		25%	
<b>PAT</b>	111	101	10%	128	(13%)
<b>Net Profit Margin</b>	11%	10%		16%	

CONSOLIDATED FINANCIALS	FY22	FY21	Growth (YoY)
<b>Income from Operations</b>	3,765	3,238	16%
<b>EBITDA</b>	722	855	(16%)
<b>EBITDA %</b>	19%	26%	
<b>PAT</b>	413	550	(25%)
<b>Net Profit Margin</b>	11%	17%	

### Financial and Business Summary for Q4FY22 and FY22

- The Board of Directors have recommended final dividend of 75 paise per equity share of Re.1/- each in addition to interim dividend of 75 paise per equity share of Re.1/- each paid during the year.
- Revenue for Q4FY22 stood at INR 1,030Cr, growth of 29% YoY across all geographies and segments. Revenue share from Europe increased to 21.5% when compared to 14.5% YoY.
- Increase in Revenue, EBITDA and PAT in Q4FY22 compared to Q3FY22, despite adverse business condition arising out of supply constraints of Para Amino Phenol (PAP), other input price cost increase and logistic cost increase.
- Revenue share of non-core molecules stood at 19% on a full year basis versus 16% in the previous year, in line with our long-term strategy
- During the quarter we filed one ANDA, two US DMF, and received two ANDA approvals.

**Commenting on the results, Dr Krishna Prasad Chigurupati, Chairman & Managing Director of Granules India Limited said,** “FY 22 has been a challenging year for the industry in the face of adverse external environment with headwinds around the availability and price for Raw Materials, Solvents, Catalysts, uncertainties arising out of Ukraine-Russia conflict as well as re-emergence of Covid cases in China. The global supply chain and logistics continue to remain under duress. In face of these challenges, Granules has demonstrated great resilience and I am happy with the performance of the Company. While we strive for continued improvement in our financial performance in the short term, we are working on long term strategy for making ourselves self-sustainable and overcome most of the challenges that we are facing now. We are now embarking on a new journey to reimagine our business model and transform Granules to an Innovative, science & technology driven organization, with responsible sustainable operations.”

### **About Granules India Ltd. (BSE: 532482, NSE: GRANULES)**

Granules India Limited, incorporated in 1991 is a vertically integrated fast growing Indian pharmaceutical company headquartered at Hyderabad with best-in-class facilities and commitment to operational excellence, quality, and customer service. We are among the few pharmaceutical companies in the world to be present in the manufacturing of entire value chain – from Active Pharmaceutical Ingredients (APIs), Pharmaceutical Formulation Intermediates (PFIs) and Finished Dosages (FDs). Our products are being distributed to over 300+ customers in regulated and semi-regulated markets with a global presence extending to over 75+ countries with offices across India, US and UK The Company has 7 manufacturing facilities out of which 6 are in India and 1 in USA and has regulatory approvals from US FDA, EDQM, EU GMP, COFEPRIS, WHO GMP, TGA, K FDA, DEA, MCC and HALAL.

### **Safe Harbor**

*This document includes certain forward-looking statements. These statements are based on management's current expectations or beliefs and are subject to uncertainty and changes in circumstances. Actual results may vary materially from those expressed or implied by the statements herein due to changes in economic, business, competitive, technological and/or regulatory factors. Granules India Ltd., its directors and any of the affiliates or employee is under no obligation to, and expressly disclaims any such obligation to, update or alter its forward-looking statements, whether as a result of new information, future events, or otherwise.*

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