



February 10, 2021

To
The Manager
The Department of Corporate Services
BSE Limited
Floor 25, P. J. Towers,
Dalal Street, Mumbai – 400 001

To
The Manager
The Listing Department
National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex,
Bandra (East), Mumbai – 400 051

Scrip Code: 539450

Scrip Symbol: SHK

Dear Sir/ Madam,

Sub: Submission of unaudited financial results for the quarter and nine months ended December 31, 2020

At the meeting of Board of Directors of the Company (“the Board”) held today, the Board has approved the unaudited financial results (standalone and consolidated) for the quarter and nine months ended December 31, 2020 and took on record the Limited Review Report issued by Statutory Auditors in this regard.

Accordingly, please find enclosed the following:

- Unaudited financial results (standalone and consolidated) for the quarter and nine months ended December 31, 2020 (“Results”)
- Limited Review Report issued by Statutory Auditors
- Press Release

You are requested to take the above on record.

Thanking you,

Yours faithfully,

For **S H Kelkar and Company Limited**

Deepti Chandratre
Company Secretary & Compliance Officer

Encl: As above



S H Kelkar And Company Limited
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Regd. Office : Devkaran Mansion, 36, Mangaldas Road, Mumbai - 400 002. (INDIA)
Phone : (022) 2206 96 09 & 2201 91 30 / Fax : (022) 2208 12 04
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CIN No. L74999MH1955PLCO09593

B S R & Co. LLP

Chartered Accountants

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Nesco IT Park 4, Nesco Center,
Western Express Highway,
Goregaon (East), Mumbai – 400063

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Limited review report on unaudited quarterly consolidated financial results and consolidated year-to-date results of S H Kelkar and Company Limited pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

To the Board of Directors of S H Kelkar and Company Limited

1. We have reviewed the accompanying Statement of unaudited consolidated financial results of S H Kelkar and Company Limited (“the Parent”) and its subsidiaries (the Parent and its subsidiaries together referred to as “the Group”), and its share of the net profit/ (loss) after tax and total comprehensive income of its joint venture for the quarter ended 31 December 2020 and year to date results for the period from 1 April 2020 to 31 December 2020 (“the Statement”), being submitted by the Parent pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (‘Listing Regulations’).
2. This Statement, which is the responsibility of the Parent’s management and approved by the Parent’s Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 “*Interim Financial Reporting*” (“Ind AS 34”), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 “*Review of Interim Financial Information Performed by the Independent Auditor of the Entity*”, issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33 (8) of the Listing Regulations, to the extent applicable.

Limited review report on unaudited quarterly consolidated financial results and consolidated year-to-date results of S H Kelkar and Company Limited pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Continued)

4. The Statement includes the results of the following entities:

Name of the entity	Relationship
Keva Flavours Private Limited	Wholly Owned Subsidiary
Keva Fragrances Private Limited (including its following wholly owned subsidiary and joint venture)	Wholly Owned Subsidiary
- VN Creative Chemicals Private Limited	
- Purandar Fine Chemicals Private Limited	Joint Venture
Keva U .K. Ltd (including its following wholly owned subsidiaries)	Wholly Owned Subsidiary
- PFW Aroma Ingredients	
- Keva Europe B.V.	
- Keva Italy Srl.	
Keva Fragrance Industries Pte Ltd. (including its following subsidiaries)	Wholly Owned Subsidiary
- PT SHKKEVA Indonesia	Wholly Owned Subsidiary
- Anhui Ruibang Aroma Company Limited	Subsidiary
Creative Flavours and Fragrances S.p.A	Wholly Owned Subsidiary

5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of the other auditors referred to in paragraph 6 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.
6. We did not review the interim financial information of three subsidiaries included in the Statement, whose interim financial information reflect total revenues (before consolidation adjustments) of Rs 153.03 crore and Rs. 302.29 crore, total net profit after tax (before consolidation adjustments) of Rs 3.09 crore and Rs 6.32 crore and total comprehensive income (before consolidation adjustments) of Rs 3.62 crore and Rs 7.88 crore, for the quarter ended 31 December 2020 and for the period from 1 April 2020 to 31 December 2020, respectively, as considered in the consolidated unaudited financial results. These interim financial information have been reviewed by other auditors whose reports have been furnished to us by the management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, is based solely on the reports of the other auditors and the procedures performed by us as stated in paragraph 3 above.

Limited review report on unaudited quarterly consolidated financial results and consolidated year-to-date results of S H Kelkar and Company Limited pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Continued)

One of the subsidiary, located outside India whose financial information have been prepared in accordance with accounting principles generally accepted in the respective country and which have been reviewed by the other auditor under generally accepted auditing standards applicable in the respective country. The Company's management has converted the financial of such subsidiary located outside India from accounting principles generally accepted in the respective country to accounting principles generally accepted in India. We have reviewed these conversion adjustments made by the Company's management. Our conclusion in so far as it relates to subsidiaries located outside India is based on the report of other auditors and the conversion adjustments prepared by the management of the Company and reviewed by us.

7. The Statement includes the interim financial information of one subsidiary which has not been reviewed, whose interim financial information reflect total revenue (before consolidation adjustments) of Rs. Nil for the quarter ended 31 December 2020 and for the period from 1 April 2020 to 31 December 2020, total net profit after tax (before consolidation adjustments) of Rs.0.02 crore and Rs 0.03 crore for the quarter ended 31 December 2020 and for the period from 1 April 2020 to 31 December 2020, respectively and total comprehensive income (before consolidation adjustments) of Rs. 0.08 crore and Rs. 0.57 crore for the quarter ended 31 December 2020 and for the period from 1 April 2020 to 31 December 2020, respectively, as considered in the Statement. The Statement also includes the Group's share of net profit after tax (before consolidation adjustments) of Rs. 0.10 crore and Rs 0.18 crore, for the quarter ended 31 December 2020 and for the period from 1 April 2020 to 31 December 2020, respectively and total comprehensive income (before consolidation adjustments) of Rs 0.10 crore and Rs 0.18 crore, for the quarter ended 31 December 2020 and for the period from 1 April 2020 to 31 December 2020, respectively as considered in the consolidated unaudited financial results, in respect of one joint venture , based on their interim financial information which have not been reviewed. According to the information and explanations given to us by the management, these interim financial information are not material to the Group.

Our conclusion on the Statement is not modified in respect of the above matter.

For **B S R & Co LLP**
Chartered Accountants

Firm's Registration No: 101248W/W-100022

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Balajirao Pothana
Partner

Mumbai
10 February 2021

Membership No. 122632
UDIN: 21122632AAAAAC1628

S H KELKAR AND COMPANY LIMITED

CIN : L74999MH1955PLC009593

Regd. Office : Devkaran Mansion, 36 Mangaldas Road, Mumbai - 400002 India

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STATEMENT OF CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31 DECEMBER 2020

(Rupees in Crore, except for share data and if otherwise stated)

Particulars	Quarter Ended			Nine Months Ended		Year Ended
	31.12.2020	30.09.2020	31.12.2019	31.12.2020	31.12.2019	31.03.2020
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1. Revenue from Operations						
(a.) Sales	352.96	339.69	287.59	884.04	835.31	1,105.08
(b.) Sales - Contract manufacturing (refer note 6)	22.39	12.19	-	34.58	-	-
(c.) Other Operating Income	2.62	2.59	2.43	6.35	7.76	9.15
2. Other Income						
(a.) Foreign Exchange Gain on Export contracts	0.13	3.73	1.42	5.52	2.61	1.84
(b.) Other	4.92	2.43	0.72	9.76	2.84	5.99
3. Total Income	383.02	360.63	292.16	940.25	848.52	1,122.06
4. Expenses						
(a.) Cost of materials consumed	197.15	218.93	135.90	512.64	416.30	551.98
(b.) Purchase of stock in trade	-	-	27.70	-	52.15	76.27
(c.) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(2.57)	(31.19)	2.13	(22.22)	11.64	2.72
(d.) Contract manufacturing cost of goods sold (refer note 6)	19.75	10.71	-	30.46	-	-
(e.) Employee benefits expense	42.65	40.29	35.94	106.13	107.11	137.68
(f.) Finance costs	4.24	4.37	7.05	13.12	21.18	24.70
(g.) Depreciation and amortisation expense	16.84	14.88	13.67	43.33	38.95	51.50
(h.) Other expenses	54.27	44.63	45.24	129.18	129.47	187.43
Total Expenses	332.33	302.62	267.63	812.64	776.80	1,032.28
5. Profit before exceptional items and tax (3-4)	50.69	58.01	24.53	127.61	71.72	89.79
6. Exceptional Items - Gain / (Loss) (refer note 5 and 8)	-	12.50	(36.46)	12.50	(36.46)	(36.46)
7. Profit before tax (5 + 6)	50.69	70.51	(11.93)	140.11	35.26	53.33
8. Tax expense						
Current year tax	16.78	14.44	(1.09)	34.29	11.44	19.97
Deferred tax	(1.11)	2.25	0.40	2.19	1.12	(1.35)
9. Profit for the period (7 - 8)	35.02	53.82	(11.24)	103.63	22.70	34.70
10. Share of Profit/(Loss) in equity accounted investee	0.07	(0.14)	0.33	0.19	0.47	1.16
11. Profit / (Loss) attributable to Non-controlling interests (refer Note 4)	(0.30)	(0.23)	(0.03)	(0.75)	0.18	0.17
12. Profit after Non-controlling interests (9 + 10 -11)	35.39	53.91	(10.88)	104.57	22.99	35.69
13. Other Comprehensive Income						
Items that will not be reclassified to profit or loss	0.05	0.05	(0.21)	0.14	(0.63)	0.15
Income Tax on relating to items that will not be reclassified to profit or loss	(0.01)	(0.01)	0.01	(0.04)	0.16	(0.03)
Items that will be reclassified to profit or loss	0.83	(0.05)	(2.27)	(0.28)	(3.10)	1.77
Income Tax on relating to items that will be reclassified to profit or loss	-	-	-	-	-	-
Other Comprehensive Income (net of tax)	0.87	(0.01)	(2.47)	(0.18)	(3.58)	1.89
14. Other Comprehensive Income (net of tax) attributable to Non-controlling interests	-	-	-	-	-	-
15. Other Comprehensive Income (net of tax) after Non-controlling interests (13 - 14)	0.87	(0.01)	(2.47)	(0.18)	(3.58)	1.89
16. Total Comprehensive Income for the period (9 + 10 + 13)	35.96	53.67	(13.38)	103.64	19.59	37.75
17. Total Comprehensive Income for the period attributable to Non controlling interests	(0.30)	(0.23)	(0.03)	(0.75)	0.18	0.17



18	Total Comprehensive Income for the period after Non controlling interests (16 - 17)	36.26	53.90	(13.35)	104.39	19.41	37.59
19	Paid-up equity share capital (Face Value of Rs 10 each)	141.32	141.32	141.32	141.32	141.32	141.32
20	Other Equity						682.65
21	Earnings Per Share (Face Value of Rs 10 each) (not annualised):(Refer note 9)						
	(a) Basic	2.56	3.91	(0.78)	7.58	1.64	2.56
	(b) Diluted	2.56	3.91	(0.78)	7.58	1.64	2.56

Notes :

- The above consolidated financials results of S H Kelkar and Company Limited and its subsidiaries (collectively referred to as 'the Group') and its Joint venture were reviewed by the Audit Committee at its meeting held on 10 February 2021 and subsequently approved by the Board of Directors of S H Kelkar and Company Limited ('the Company') at its meeting held on 10 February 2021. The Statutory Auditors of the Company have conducted limited review of the above results for the quarter and Nine months ended 31st December 2020 pursuant to Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (hereinafter referred to as "the Listing Regulations, 2015"). The limited review report does not contain any qualifications. The above results are filed with the Stock Exchanges and available on Group website -www.keva.co.in.
- The Group has two reportable operating segments viz. Fragrances and Flavours, as per IND AS 108-Operating Segment. Fragrances segment manufactures/trades in fragrances and aroma ingredients. Flavours segment manufactures/trades in flavours. The financial information for these segments has been provided in Consolidated Financial Results as per IND AS 108.
- Earning before interest, tax, depreciation and amortisation (EBITDA) after exceptional items for the quarter ended 31 December 2020 at Rs 71.77 crores (for the quarter ended 31 December 2019: Rs 8.79 crores), for the quarter ended 30 September 2020 at Rs. 89.76 crores, for nine months ended 31 December 2020 at Rs 196.56 (for the nine months ended 31 December 2019 at Rs 95.39) and for the year ended 31 March 2020 at Rs.129.52 crores .
Formulae for computing EBITDA = Profit before tax (after exceptional item) + Depreciation and amortisation expense + Finance cost
- During the quarter, the Group has further acquired an equity stake of balance 23.3% in its existing subsidiary Anhui Ruibang Aroma Company Ltd. through Keva Singapore, resulting in increase in stake to 90% from 66.7% on 17 November 2020 at RMB 6.29 Million (INR 7.10crores), in accordance with equity transfer agreement. The increase in stake has been appropriately accounted for in the consolidated financialstatements for the period ended 31 December 2020.
- Further to our disclosure dated January 16, 2018 regarding execution of Share Purchase Agreement dated January 15, 2018 by the Company for acquisition of 100% equity stake of Creative Flavours and Fragrances S.p.A. (CFF) and acquisition of 51% equity stake upfront by the Company in January 2018, the Company, through its Italian subsidiary — Keva Italy Srl, has completed acquisition of balance 49% equity stake in CFF at a consideration of Euros 16 Million on July 28, 2020. Accordingly, CFF has now been de-recognised as joint venture and recognised as wholly owned subsidiary effective August 1, 2020. An exceptional gain of Rs 12.50 crore has been recorded in the quarter ended 30 September 2020 consolidated statement of profit and loss, on account of de-recognising the joint venture in accordance with Ind AS.
- Pursuant to the acquisition of 100% stake in CFF, the Group acquired a customer contract whereby CFF sells fragrance formulations to one large customer on contract manufacturing. Accordingly, CFF performs processing of aroma ingredients under the guidance of the customer and earns a modest margin of 12%. This activity is not part of the Group's core business and is done only for one large customer due to a past long term agreement entered by CFF.
- On 11 September 2020, the Hon'ble National Company Law Tribunal (NCLT), Mumbai Bench has approved the Scheme of Merger by Absorption of Company's wholly-owned subsidiaries, Saiba Industries Private Limited, Keva Chemicals Private Limited (KCPL), Rasikal Hemani Agencies Private Limited (RHAPL) with itself ("the Scheme"). The Scheme became effective upon filing of the certified copy of the Order with the Registrar of Companies, Maharashtra, on 20 October 2020, and has the appointed date of 1 April 2019. Accordingly, the Company has given effect of the merger in its standalone unaudited results. However, there is no impact on the comparative periods of the Consolidated financial results of the Group.
- The manufacturing activities at PFW Aroma Ingredients B.V. have been significantly scaled down during the year ended 31 March 2019. The Group has shut down the plant and retrenched the work force in past quarters and is in advanced discussions for monetising the plant infrastructure, which is reclassified as "Asset held for sale". Pursuant to plant shutdown, the Company has obtained fair value of the plant from an Independent valuer. Accordingly, a provision for impairment of land, building, plant & machinery and other current assets, employee severance cost and plant shutdown cost aggregating Rs. 36.46 crore has been recorded as exceptional expenses during the previous quarter and nine months ended 31 December 2019 and the previous year ended 31 Marh 2020.
- Basic and Diluted earning per share for the quarter ended 31 December 2020, 30 September 2020 and 31 December 2019, nine months ended 31 December 2020 and 31 December 2019 and year ended 31 March 2020 are adjusted for the effect of treasury shares held by the Company.
- The amount reflected as "0.00" in Financial Results are value with less than one lakh



For and on behalf of Board of Directors

Place: Mumbai
Date: 10 February 2021

Ramesh Vaze
Chairman

S H KELKAR AND COMPANY LIMITED

CIN : L74999MH1955PLC009593

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Consolidated Segment-wise Revenue, Assets, Liabilities and Capital Employed for the Quarter and nine months ended 31 December 2020

(Rupees in Crore, except for share data and if otherwise stated)

Particulars	Quarter Ended			Nine Months Ended		Year Ended
	31.12.2020	30.09.2020	31.12.2019	31.12.2020	31.12.2019	31.03.2020
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1. Segment Revenue						
Fragrance	341.98	321.35	259.53	839.82	757.98	998.06
Flavours	33.37	30.54	28.06	78.79	77.33	107.02
Total	375.35	351.89	287.59	918.62	835.31	1,105.08
Other Operating Income	2.62	2.59	2.43	6.35	7.76	9.15
Sales/ Income From Operations	377.97	354.48	290.02	924.97	843.07	1,114.23
2. Segment Results (Profit (+) / Loss(-) before tax and interest from ordinary activities)						
- Fragrance	48.65	56.25	31.74	130.81	94.42	119.14
- Flavours	6.95	12.10	4.37	18.99	10.73	15.03
Total	55.60	68.35	36.11	149.80	105.15	134.17
Less: i) Finance costs	(4.24)	(4.37)	(7.05)	(13.12)	(21.18)	(24.70)
Add/(Less): Other unallocable income net of unallocable expenditure	(0.60)	6.39	(40.66)	3.62	(48.24)	(54.99)
Total Profit Before Tax from ordinary activities and share of profit from Equity Investment in Joint Venture	50.76	70.37	(11.60)	140.30	35.73	54.48
3. Segment Assets						
- Fragrance	1,721.07	1,694.79	1,204.51	1,721.07	1,204.51	1,257.10
- Flavours	112.69	131.24	125.34	112.69	125.34	131.21
- Unallocated	87.71	93.90	77.08	87.71	77.08	101.61
Total	1,921.47	1,919.93	1,406.93	1,921.47	1,406.93	1,489.92
4. Segment Liabilities						
- Fragrance	342.01	355.90	181.90	342.01	181.90	219.01
- Flavours	22.46	25.49	12.61	22.46	12.61	20.92
- Unallocated	645.70	636.28	386.13	645.70	386.13	415.44
Total	1,010.17	1,017.67	580.64	1,010.17	580.64	655.37
5. Capital Employed (Segment assets - Segment liabilities)						
- Fragrance	1,379.06	1,338.89	1,022.61	1,379.06	1,022.61	1,038.09
- Flavours	90.23	105.75	112.73	90.23	112.73	110.29
- Unallocated	(557.99)	(542.38)	(309.05)	(557.99)	(309.05)	(313.83)
Total	911.30	902.26	826.29	911.30	826.29	834.55

Notes on Segment Information:

1. Segment Revenue , Results, Assets and Liabilities represent amounts identifiable to each of the segments. Other unallocable income net of unallocable expenditure mainly includes interest income, dividend income, income from current investments(net), expenses on common services not directly identifiable to individual segments, corporate expenses and unallocable exceptional items.

Segment Assets and Segment Liabilities are as at 31 December 2020, 30 September 2020 , 31 March 2020 and 30 September 2019.

2.Previous period figures have been regrouped and reclassified wherever necessary.



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Limited review report on unaudited quarterly standalone financial results and standalone year-to-date results of S H Kelkar and Company Limited pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

To the Board of Directors of S H Kelkar and Company Limited

1. We have reviewed the accompanying Statement of unaudited standalone financial results of S H Kelkar and Company Limited (“the Company”) for the quarter ended 31 December 2020 and year to date results for the period from 1 April 2020 to 31 December 2020 (“the Statement”).
2. This Statement, which is the responsibility of the Company’s management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 “*Interim Financial Reporting*” (“Ind AS 34”), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. Our responsibility is to issue a report on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 “*Review of Interim Financial Information Performed by the Independent Auditor of the Entity*” issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with applicable accounting standards and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.
5. We draw attention to Note 4 of the Statement which describes the accounting for the Scheme of Amalgamation between the Company and Saiba Industries Private Limited, Rasiklal Hemani Agencies Private Limited and Keva Chemicals Private Limited, wholly owned subsidiaries. The Scheme has been approved by the National Company Law Tribunal (“NCLT”) vide its order dated 11 September 2020 and a certified copy has been filed by the Company with the Registrar of Companies, Maharashtra, on 20 October 2020. The appointed date as per the NCLT approved Scheme is 1 April 2019 and as per the Ind AS requirements, the combination has been accounted for, from the beginning of the preceding year in the Statement. Thus, the amounts relating to the year 2019-2020 need to include the impact of the business combination and, accordingly, the corresponding amounts for the previous year ended 31 March 2020, previous year’s quarter and year to-date ended 31 December 2019, have been restated by the Company after recognising the effect of the amalgamation as above.

B S R & Co. LLP

Limited review report on unaudited quarterly standalone financial results and standalone year-to-date results of S H Kelkar and Company Limited pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Continued)

The aforesaid note Note 4 also describes in detail the impact of the business combination on the Statement.

Our conclusion is not modified in respect of this matter.

For B S R & Co LLP
Chartered Accountants

Firm's Registration No: 101248W/W-100022

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Balajirao Pothana
Partner

Membership No. 122632
UDIN: 21122632AAAAAD7595

Mumbai
10 February 2021



STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31 DECEMBER 2020

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(Rupees in Crore, except for share data and if otherwise stated)

Particulars	Quarter Ended			Nine months Ended		Year Ended
	31.12.2020	30.09.2020	31.12.2019	31.12.2020	31.12.2019	31.03.2020
	(Unaudited)	(Unaudited)	(Unaudited and recasted as per Note 4)	(Unaudited)	(Unaudited and recasted as per Note 4)	(Audited and recasted as per Note 4)
1. Revenue from Operations						
(a.) Sales	184.81	224.44	179.62	536.51	536.33	712.85
(b.) Other Operating Income	1.54	1.58	1.45	3.65	5.28	5.97
2. Other Income	17.00	2.71	2.39	24.18	7.71	10.18
3. Total Income	203.35	228.73	183.46	564.34	549.32	729.00
4. Expenses						
(a.) Cost of materials consumed	85.20	158.87	114.42	327.24	332.16	438.10
(b.) Purchase of stock in trade	-	-	-	-	-	-
(c.) Changes in inventories of finished goods, work-in-progress and stock-in-trade	25.89	(14.37)	0.94	13.52	13.80	11.16
(d.) Employee benefits expense	19.22	20.71	21.56	50.82	65.74	78.02
(e.) Finance Costs	1.18	2.03	3.39	4.70	10.18	11.74
(f.) Depreciation and amortisation expense	6.99	6.97	8.08	20.89	20.88	28.29
(g.) Royalty expense	3.86	4.71	4.05	11.49	13.21	16.47
(h.) Other expenses	23.26	23.49	23.27	66.54	64.83	102.13
Total Expenses	165.60	202.41	175.71	495.20	520.80	685.91
5. Profit before exceptional items and tax (3-4)	37.75	26.32	7.75	69.14	28.52	43.09
6. Exceptional Items	-	-	-	-	-	-
7. Profit before tax (5 - 6)	37.75	26.32	7.75	69.14	28.52	43.09
8. Tax expense						
Current year tax	6.62	6.19	(3.40)	14.00	1.40	6.55
Deferred tax	(0.04)	0.43	(0.14)	0.45	1.07	4.63
9. Net Profit for the period after tax (7 - 8)	31.17	19.70	11.29	54.69	26.05	31.91
10. Other Comprehensive Income						
Items that will not be reclassified to profit or loss	0.04	0.05	(0.21)	0.14	(0.63)	0.19
Income Tax on relating to items that will not be reclassified to profit or loss	(0.02)	(0.01)	0.01	(0.04)	0.16	(0.05)
Other Comprehensive Income (net of tax)	0.02	0.04	(0.20)	0.10	(0.47)	0.14
11. Total Comprehensive Income for the period (9 + 10)	31.19	19.74	11.09	54.79	25.58	32.05
12. Paid-up equity share capital (Face Value of Rs 10 each)	141.32	141.32	141.32	141.32	141.32	141.32
13. Other Equity						427.40
14. Earnings Per Share (Face Value of Rs 10 each) (not annualised): (as per Note 6)						
(a) Basic	2.26	1.43	0.81	3.96	1.86	2.29
(b) Diluted	2.26	1.43	0.81	3.96	1.86	2.29

Notes :

- The above standalone financials results were reviewed by the Audit Committee on 10 February 2021 and subsequently approved by the Board of Directors of S H Kelkar and Company Limited ('the Company') at its meeting held on 10 February 2021. The statutory auditors of the Company have conducted limited review of the above results for the quarter and nine months ended 31 December 2020 pursuant to Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (hereinafter referred to as "the Listing Regulations, 2015"). The limited review report does not contain any qualification. The above results are filed with the Stock Exchanges and available on Group website -www.keva.co.in.
- The Company is in the business of manufacturing of fragrances. The Company has only one reportable business segment of fragrances.
- Earning before interest, tax, depreciation and amortisation (EBITDA) for the quarter ended 31 December 2020 is Rs 45.92 crores (for the quarter ended 31 December 2019: Rs 19.22 crores), for the quarter ended 30 September 2020 is Rs. 35.32 crores and for the nine months ended 31 December 2020 is Rs. 94.73 crores (for the nine months ended 31 December 2019: Rs 59.58 crores). Formulae for computing EBITDA = Profit before tax + Depreciation and amortisation expense + Finance cost
- On 11 September 2020, the Hon'ble National Company Law Tribunal (NCLT), Mumbai Bench has approved the Scheme of Merger by Absorption of Company's wholly-owned subsidiaries, Saiba Industries Private Limited, Keva Chemicals Private Limited (KCPL), Rasiklal Hemani Agencies Private Limited (RHAPL) with itself ("the Scheme"). The Scheme became effective upon filing of the certified copy of the Order with the Registrar of Companies, Maharashtra, on 20 October 2020, and has the appointed date of 1 April 2019. Accordingly, the Company has given effect of the merger in its standalone unaudited results for the quarter and nine months period ended 31 December 2020. Consequently, the results for the quarter and nine months ended 31 December 2019 and the year ended 31 March 2020 has been recast to reflect the impact of the merger on the standalone unaudited financial results of the Company. Increase / (Decrease) in previous periods published numbers are as below -

Particulars	Quarter ended	Nine months ended	Year ended
	31.12.2019	31.12.2019	31.03.2020
Total Income	0.33	0.64	1.36
Profit after tax for the period / year	0.84	2.50	3.58
Net Worth			18.58

- Basic and Diluted earning per share for the quarter ended 31 December 2020, 30 September 2020, 31 December 2019, nine months ended 31 December 2020, 31 December 2019 and year ended 31 March 2020 is adjusted for the effect of treasury shares held by the Company.



For and on behalf of Board of Directors

Ramesh Vaze
Ramesh Vaze
Chairman



S H Kelkar and Company Limited

Corporate Office: L.B.S Marg, Near Balrajeshwar Temple, Mulund (W), Mumbai – 400080

Registered Office: Devkaran Mansion, 36, Mangaldas Road, Mumbai 400 002.

S H Kelkar announces Q3 & 9M FY21 results

Q3 FY21

Revenues from operations at Rs. 375.4 cr
EBITDA at Rs. 71.8 cr, with margins strong at 18.7%
PAT at Rs. 35.0 cr

Mumbai, February 10, 2021: S H Kelkar and Company (SHK), the largest Indian origin Fragrance and Flavour Company in India, has announced its financial results for the quarter and nine months ended December 31, 2020.

Q3 FY21* performance overview compared with Q3 FY20

- Revenues from operations stood at Rs. 375.4 crore as against Rs. 287.6 crore, higher by 30.5%
 - o On a like-to-like basis (excluding CFF contribution), revenues stood at Rs. 305.8 crore, higher by 6%
- EBITDA stood at Rs. 71.8 crore as against Rs. 45.2 crore, higher by 58.6%
 - o EBITDA margins stood strong at 18.7% as against 15.5%
- Reported PAT stood at Rs. 35.0 crore as against Rs. (11.2) crore
 - o Excluding one-time exceptional cost of Rs. 36.5 crore in Q3 FY20, PAT was higher by 38.9% in Q3 FY21

9M FY21** performance overview compared with 9M FY20

- Revenues from operations stood at Rs. 918.6 crore as against Rs. 835.3 crore, higher by 10.0%
- EBITDA at Rs. 184.1 crore as against Rs. 131.8 crore, higher by 39.6%
 - o EBITDA margin stood at 19.6% vs 15.5%
- Reported PAT stood at Rs. 103.6 crore as against Rs. 22.7 crore
 - o Excluding exceptional gain/loss[^], PAT in 9M FY21 stood at Rs. 91.1 crore as against Rs. 59.2 crore, higher by 54.1% YoY

Note:

- *SHK concluded the full acquisition of Creative Flavours and Fragrances SpA (CFF) w.e.f July 28, 2020. Q3 FY21 is the first full quarter of consolidation of CFF in SHK's performance

- **The Company's performance in 9M FY21 includes consolidation of CFF numbers effective August 1, 2020
- ^Q2 FY21 PAT includes exceptional income of Rs. 12.5 crore on account of re-measurement of stake in CFF after it was recognised as a wholly owned subsidiary of SHK and in Q3 FY20 PAT includes one-time exceptional loss of Rs. 36.5 crore on account of impairment of plant and machinery and other closure cost of Ingredients facility and Research activity in the Netherlands

Commenting on the performance, Mr. Kedar Vaze, Whole Time Director and Group CEO at SH Kelkar and Company said,

"We are pleased to have delivered a healthy performance during the quarter driven by sustained uptick in demand across the domestic and international markets. In addition, robust sales from our wholly-owned subsidiary, CFF further contributed to growth during the quarter. This is the first full quarter of consolidation of CFF in SHK's performance. Our consolidated total revenues from operations grew by 31% on a YoY basis in Q3 FY21 and on a like to like basis, revenues grew by 6% YoY.

The global F&F industry, during the quarter, witnessed price increases in some of the key raw materials. In order to mitigate these near-term uncertainties in raw material availability, we proactively built-up our inventory levels. This prudent inventory management combined with our sustainable cost-optimization measures enabled us to cater to demand without any notable impact on our gross margin performance during the quarter. We believe the surge in raw material prices is transitory in nature and the situation should normalize in the near to medium-term. Accordingly, the temporary build-up in inventory and working capital levels is also expected to come to normalized levels. A stable RM environment, should enable us to maintain our profitability margins at healthy levels going forward.

The domestic operating environment is witnessing a solid recovery and there are positive indications that consumption in the country will only strengthen in the months ahead. Our engagements with clients, especially in the domestic FMCG segment remains strong and we are registering steady wins across categories. On the whole, a healthy operating environment along with several cost-optimization measures undertaken in the past should enable the Company to deliver sustainable performance in the longer-term."

Key Developments:

Update on Creative Flavours and Fragrances

- On July 28, 2020, SHK concluded the full acquisition of Creative Flavours and Fragrances SpA (CFF) and accordingly, Q3 FY21 is the first full quarter of consolidation of CFF in SHK's performance.
- During the quarter under review, CFF delivered a robust performance on the back of increasing demand and volume off-take in the Italian and other European markets
 - The core fragrance division reported growth of 14.8% YoY 47.3 cr
 - Gross margins in the core fragrance segment stood strong at 53.9%
- The Company continues to witness steady improvement in demand and consumption in the European markets



About S H Kelkar and Company Limited:

S H Kelkar and Company Limited (SHK) is the largest Indian-origin Fragrance & Flavour Company in India. It has a long standing reputation in the fragrance industry developed in 98 years of experience. Its fragrance products and ingredients are used as a raw material in personal wash, fabric care, skin and hair care, fine fragrances and household products. Its flavour products are used as a raw material by producers of baked goods, dairy products, beverages and pharmaceutical products.

The Company offers products under SHK, Cobra and Keva brands. The Company has a strong and dedicated team of scientists, perfumers, flavourists, evaluators and application executives at its facilities and five creation and development centres in India, Singapore, Amsterdam, Indonesia and Italy for the development of fragrance and flavour products. The research team has developed 12 molecules over the last three years. The Company has filed 13 patent applications in respect of molecules, systems and processes developed by it, of which 2 have been commercially exploited in deodorant and fine fragrance categories.

Over the years, SHK has developed a vast product portfolio of fragrances and flavour products for the FMCG, personal care, pharmaceutical and food & beverages industry. The Company has a diverse and large client base including leading national and multinational FMCG companies, blenders of fragrances & flavours and fragrance & flavour producers.

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