

MSIL: COS: NSE&BSE: 2019

1<sup>st</sup> December, 2019

Vice President  
National Stock Exchange of India Limited  
“Exchange Plaza”, Bandra – Kurla Complex  
Bandra (E)  
Mumbai – 400 051

General Manager  
Department of Corporate Services  
BSE Limited  
Phiroze Jeejeebhoy Towers  
Dalal Street, Mumbai – 400 001

**Sub: Press Release**

Dear Sir,

Please find enclosed herewith as Annexure –“A”, a copy of the press release being issued today.

Kindly take the same on record.

Thanking you,

Yours truly,

For **Maruti Suzuki India Limited**



Sanjeev Grover  
Vice President &  
Company Secretary

**MARUTI SUZUKI INDIA LIMITED**

CIN: L34103DL1981PLC011375

Registered & Head Office  
Maruti Suzuki India Limited,  
1 Nelson Mandela Road, Vasant Kunj,  
New Delhi 110070, India.  
Tel: 011-46781000, Fax: 011-46150275/46150276  
www.marutisuzuki.com

Gurgaon Plant:  
Maruti Suzuki India Limited,  
Old Palam Gurgaon Road,  
Gurgaon 122015, Haryana, India.  
Tel. 0124-2346721, Fax: 0124-2341304

Manesar Plant:  
Maruti Suzuki India Limited,  
Plot No.1, Phase 3A, IMT Manesar,  
Gurgaon 122051, Haryana, India.  
Tel: 0124-4884000, Fax: 0124-4884199

Press Release**Maruti Suzuki sales in November 2019**

**New Delhi, December 1, 2019:** Maruti Suzuki India Limited sold a total of 150,630 units in November 2019. This includes 141,400 units in domestic market, 2,286 units of domestic OEM sales and 6,944 units of exports.

The sales figures for **November 2019** are given below:

Category: Sub-segment	Models	November			April-November			April'18 - March'19
		2019	2018	% Change	2019-20	2018-19	% Change	
A: Mini	Alto, S-Presso <sup>3</sup> , Old WagonR <sup>2</sup>	26,306	29,954	-12.2%	154,521	276,404	-44.1%	368,990
A: Compact	New WagonR <sup>2</sup> , Swift, Celerio, Ignis, Baleno, Dzire	78,013	72,533	7.6%	527,250	589,737	-10.6%	871,864
<b>Total: Mini + Compact Segment</b>		<b>104,319</b>	<b>102,487</b>	<b>1.8%</b>	<b>681,771</b>	<b>866,141</b>	<b>-21.3%</b>	<b>1,240,854</b>
A: Mid-Size	Ciaz	1,448	3,838	-62.3%	18,230	31,745	-42.6%	46,169
<b>Total A: Passenger Cars</b>		<b>105,767</b>	<b>106,325</b>	<b>-0.5%</b>	<b>700,001</b>	<b>897,886</b>	<b>-22.0%</b>	<b>1,287,023</b>
B: Utility vehicles	Gypsy, Ertiga, XL6, S-Cross, Vitara Brezza	23,204	23,512	-1.3%	160,522	174,145	-7.8%	264,197
C: Vans	Omni, Eeco	10,162	14,053	-27.7%	81,253	116,608	-30.3%	178,606
<b>Total Domestic Passenger Vehicle Sales</b>		<b>139,133</b>	<b>143,890</b>	<b>-3.3%</b>	<b>941,776</b>	<b>1,188,639</b>	<b>-20.8%</b>	<b>1,729,826</b>
Light Commercial Vehicles	Super Carry	2,267	2,128	6.5%	16,597	14,719	12.8%	23,874
<b>Total Domestic Vehicle Sales</b>		<b>141,400</b>	<b>146,018</b>	<b>-3.2%</b>	<b>958,373</b>	<b>1,203,358</b>	<b>-20.4%</b>	<b>1,753,700</b>
Sales to other OEM: A: Compact		2,286	-	-	16,590	-	-	-
<b>Total Domestic Sales (Domestic + OEM)<sup>1</sup></b>		<b>143,686</b>	<b>146,018</b>	<b>-1.6%</b>	<b>974,963</b>	<b>1,203,358</b>	<b>-19%</b>	<b>1,753,700</b>
<b>Total Export Sales</b>		<b>6,944</b>	<b>7,521</b>	<b>-7.7%</b>	<b>70,013</b>	<b>72,274</b>	<b>-3.1%</b>	<b>108,749</b>
<b>Total Sales (Total Domestic + Export)<sup>1</sup></b>		<b>150,630</b>	<b>153,539</b>	<b>-1.9%</b>	<b>1,044,976</b>	<b>1,275,632</b>	<b>-18.1%</b>	<b>1,862,449</b>

*\*Clarifications:*

1. Effective April 2019, Sales to other OEM have commenced and are reported as 'Sales to other OEM'. Total Domestic Sales (Domestic + OEM) and Total Sales (Domestic + Exports) may be viewed in this context.

2. Effective February 2019, sales of new WagonR (full model change, now also with bigger engine and increased length) are reported under the compact sub-segment. The sales number of old WagonR (now discontinued) are however, reported in the mini sub-segment. Sales numbers for the mini and compact sub-segment may be viewed in this context.

3. XL6 launched in August 2019 and S-Presso launched in September 2019.