



February 14, 2019

✓ **Corporate Relationship Department**
Bombay Stock Exchange Limited
Phiroze Jeejeebhoy Towers, Dalal Street,
Fort, Mumbai 400001

Capital Markets - Listing
National Stock Exchange of India Ltd
Exchange Plaza, 5th Floor, Plot No. C/1,
G Block, Bandra Kurla Complex,
Bandra (East), Mumbai 400051

Dear Sir / Madam,

Sub: Regulation 30 and 33 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015

Re: Stock Code: 500337 (BSE) / PRIMESECU (NSE)

Pursuant to the provisions of Regulation 30 and 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we wish to inform you that the Board of Directors of the Company, at their Meeting held today, have taken on record the Unaudited Financial Results of the Company for the Third Quarter ended December 31, 2018.

Please find attached the following:

1. Press Release;
2. Unaudited Financial Results (Consolidated & Standalone) for the Third Quarter ended December 31, 2018;
3. Limited Review Report by the Independent Auditors on the Unaudited Financial Results (Consolidated & Standalone) for the Third Quarter ended December 31, 2018;

Please note that the Unaudited Financial Results will be published in the newspapers as per the provisions of Regulation 47 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and the same will also be made available on website of the Company (www.primesec.com).



Prime Securities Limited
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We also wish to inform you that the Board of Directors has approved the appointment of Ms. Smita Affinwalla and Ms. Namrata Kaul as Additional Non-Executive and Independent Directors on the Board of the Company with effect from February 14, 2019; they will hold office upto the next Annual General Meeting of the Company. The profiles of Ms. Smita Affinwalla and Ms. Namrata Kaul are enclosed herewith. Ms. Smita Affinwalla and Ms. Namrata Kaul are not related to any Directors of the Company.

The Board Meeting commenced at 12.00 noon and concluded at 1.30 p.m.

Yours faithfully,

For **Prime Securities Limited**



Ajay Shah
Company Secretary
(ACS-14359)

Smita Affinwalla

Smita is the Founder and Managing Director of Illuminos Consulting Private Limited. Illuminos is a consulting firm focussed on the areas of Leadership Evaluation and Development, Talent Management, Succession and Strategic HR. Illuminos is also the business associate of Cerebyte Inc. in India and the Middle East.

Smita has served as an Independent Director on the Board of HDB Financial Services Limited since 2014. The company is a subsidiary of HDFC Bank. She chairs the NRC, HR Committee, CSR Committee of this Board and is a member of the Audit committee as well.

She also served on the Board of Directors of Sicom, which is the flagship Financial Institution of the State of Maharashtra. She was part of the NRC, IT Strategy, Audit and Asset & Liability Committees of this Board.

Smita is also a member of the Industry Advisory Committee of the Indian Institute of Management, Indore

She is a member of the Executive Committee of NHRD Mumbai Chapter, and was Co- Chairperson, HR Committee, Indian Merchants Chamber.

She was also a Senior Fellow, Human Capital with The Conference Board, USA

Smita's career of 30 years has been divided between the Financial Services Industry and HR. During her Financial Services career she has set up and grown businesses both in the Retail as well as Wholesale sectors. She has also been a consultant in this space, helping her clients to structure and raise capital, through both debt and equity instruments.

In her career in HR Smita has run businesses as well as consulted with over a hundred organisations including many of India's marquee names. She has also played an internal role and was Executive Director HR for a mid -sized Financial Services company.

Smita was previously Head of Consulting with Development Dimensions International (DDI) India. She left DDI India in March 2013 to set up her own consulting practice. While in DDI India she was responsible for the design and execution of all consulting projects and services that DDI delivers in the India

market, including large global projects. She led a team of over 65 full and part time consultants.

Prior to joining DDI, was Group Director HR&OD for Motilal Oswal Financial Services Limited for a period of year. She was responsible for HR & OD across five companies and approximately 2500 employees that comprised the group. Her primary responsibilities were to design and build the HR function for the group, to enable business success through people and related organisational managing systems. To manage the cultural transformation from a mid size proprietor driven organization to a large professionally managed corporate, was a key mandate.

At the start of her HR career Smita set up and ran the BFSI SBU for the erstwhile Hewitt Associates (now Aon) in the Talent and Organisational Consulting practice. She managed large HR & OD consulting projects in the BFSI sector both in India as well as South East Asia and the Middle East. In fact one of her projects went on to become a global case study for Hewitt.

Education

MBA (Finance), Jamnalal Bajaj Institute of Management Mumbai, 1987

BA (Economics), University of Bombay, 1984

Extended Development

Hunt Partners Independent Directors Certification Program, 2014

DDI Leadership Development Programs 2009, 2010, 2011, 2012, 2013

Marshall Goldsmith Executive Program in Leadership Coaching – ISB, 2007

Hewitt Capability Conference on Competencies and Development, Long Term Incentive, and HR Structure & Process, Mumbai , 2007

Hewitt Capability Conference on Performance Management, and Human Capital Measurement and Mergers and Acquisitions, Bangkok, 2006

AMFI Certification, 2003

DDI-certified learning systems facilitator, Targeted Selection® Interviewer, 2008, Certified Hogan Inventories Interpretor

NAMRATA KAUL

Namrata Kaul has over 25 years of experience in banking and finance, spanning across corporate & investment banking functions, global markets and treasury operations. She began her career with ANZ Grindlays Bank. She joined Deutsche Bank in 1994 and has since worked in multiple functions and held several leadership positions within the corporate banking and securities business in India. She served as the Managing Director and Head of Corporate Banking Coverage for Deutsche Bank in India, where she was responsible for business management and client coverage for the bank's key client relationships in the Public Sector, local corporate and multinational segments across India. In 2013, she started overseeing a new initiative, based in London, which promotes building the Deutsche Bank's Asia coverage for European clients.

Experience

1) Member Supervisory Board - CARE International

Sep 2016 – Present (2 Years & 6 Months)
Geneva Area, Switzerland

2) Deutsche Bank

9 Years & 8 Months

Managing Director

Feb 2016 – Apr 2018 (2 Years & 3 Months)
India
Head, Corporate Banking, India

Managing Director

Dec 2012 – Jan 2016 (3 Years & 2 Months)
London, United Kingdom
Head, Asia coverage, Corporate Banking, EMEA

Managing Director

Sep 2008 – Nov 2012 (4 Years & 3 Months)
India
Corporate Bank Head, India

Education

Indian Institute of Management, Ahmedabad

1985 – 1987

The London School of Economics and Political Science (LSE)

Chevening Scholar, Leadership & Excellence
2003 – 2003

Lady Shri Ram College For Women

1982 – 1985