



WWL/CS/2023/064

Date: 15th May, 2023

National Stock Exchange of India Limited Exchange Plaza, Plot No. C/1, G Block, Bandra- Kurla Complex, Bandra (E) Mumbai-400051 NSE Symbol: WEWIN	BSE Limited Floor 25, P.J Towers, Dalal Street, Fort, Mumbai- 400001 BSE Scrip Code: 543535
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Subject: Outcome of Board Meeting held on 15th May, 2023 pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligation and Disclosure Requirements) Regulations, 2015 ("SEBI LODR")

Respected Sir/Madam,

With reference to above subject matter and in compliance with Regulation 30 of SEBI Listing Regulations, we hereby inform you that a meeting of the Board of Directors (the "Board") of We Win Limited ("WE WIN" / "Company") was held today, on 15th May, 2023 and inter-alia considered and approved the following:

1. Considered and approved the Un-Audited/ Draft Standalone and Consolidated Annual Financial Statements for the Quarter and Financial Year ended on 31st March 2023.
2. Considered and approved the Audited Standalone and Consolidated Annual Financial Statements for the Quarter and Financial Year ended on 31st March 2023.

The meeting commenced at 04.00 PM and concluded at 07:10 PM.

Kindly take the above information on your records.

Thanking you,

For We Win Limited




Ashish Soni

Company Secretary & Compliance Officer

We Win Limited

www.wewinlimited.com

(CIN: L74999MP2007PLC019623)

206-207, 2nd Floor, Corporate Zone C-21 Mall,

Hoshangabad Road, Misrod,

Bhopal - 462047, Madhya Pradesh, India

Phone: +91 755 4278897,

Email: contact@wewinlimited.com



WWL/CS/2023/065

Date: 15th May, 2023

National Stock Exchange of India Limited Exchange Plaza, Plot No. C/1, G Block, Bandra- Kurla Complex, Bandra (E) Mumbai-400051 NSE Symbol: WEWIN	BSE Limited Floor 25, P.J Towers, Dalal Street, Fort, Mumbai- 400001 BSE Scrip Code: 543535
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Sub: - Submission of Audited Financial Results (Standalone & Consolidated) of the Company for the quarter and year ended on 31st March 2023.

Dear Sir/Madam,

In reference to captioned subject and pursuant to Regulation 33(3) (d) of the SEBI (LODR) Regulations, 2015, we are hereby submitting the followings:

- Statement of Assets and Liabilities. (Standalone & Consolidated)
- Profit and Loss Account. (Standalone & Consolidated)
- Cash Flow Statement. (Standalone & Consolidated)
- Audit Report on the Audited Financial Results. (Standalone & Consolidated)
- Declaration by the company for audit report with unmodified opinion.

Kindly take the same on your records and acknowledge the receipt of the same.

Thanking you,
Yours faithfully,

For We Win Limited




Ashish Soni
Company Secretary & Compliance Officer

We Win Limited

www.wewinlimited.com

(CIN: L74999MP2007PLC019623)

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Hoshangabad Road, Misrod,

Bhopal - 462047, Madhya Pradesh, India

Phone: +91 755 4278897,

Email: contact@wewinlimited.com



Ref.

Date :

Auditor's Report on the Quarterly and Year to Date Audited Standalone Financial Results of We Win Limited pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

To the Board of Directors of We Win Limited

We have audited the standalone financial results of We Win Limited for the quarter ended 31/03/2023 and the year-to-date results for the period 01/04/2022 to 31/03/2023, attached herewith, being submitted by the company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. These quarterly financial results as well as the year-to-date financial results have been prepared on the basis of the interim financial statements, which are the responsibility of the company's management. Our responsibility is to express an opinion on these financial results based on our audit of such interim financial statements, which have been prepared in accordance with the recognition and measurement principles laid down in Accounting Standard for Interim Financial Reporting (AS 25), prescribed, under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder; or by the Institute of Chartered Accountants of India, as applicable and other accounting principles generally accepted in India.

We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.

In our opinion and to the best of our information and according to the explanations given to us these quarterly financial results as well as the year to date results:

- i. are presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 in this regard; and
- ii. give a true and fair view of the net profit and other financial information for the quarter ended 31/03/2023 as well as the year to date results for the period from 01/04/2022 to 31/03/2023.

For Sethia Manoj & Co.
Chartered Accountants
FRN:0210800

(CA Manoj Sethia)
Proprietor

M. No: 076091

Place: Bhopal

Dated: 15/05/2023

Peer Review Number: 015343

UDIN: 23076091BGZACU9956



WE WIN LIMITED
STANDALONE BALANCE SHEET AS ON 31.03.2023

Particulars	(Amount in Lakhs)	
	As at 31.03.2023	As at 31.03.2022
ASSETS		
(1) Non-current Assets		
(a) Property, Plant and Equipment	282.56	197.00
(b) Capital Work in Progress	319.20	81.79
(c) Other Intangible Assets	19.47	9.49
(d) Investments	-	1.10
(e) Investment in Associates	0.40	0.40
(f) Financial Assets		
Other Financial Assets	120.72	104.69
(g) Deferred Tax Assets (Net)	55.20	50.28
(h) Other Non-Current Assets	143.09	84.20
(2) Current Assets		
(a) Financial Assets		
(i) Trade Receivables	1,833.11	986.61
(ii) Cash and cash equivalents	492.20	704.85
(iii) Short term Loans	62.72	101.76
(b) Other Current Assets	319.78	255.00
(c) Current Tax Assets (net)	177.81	173.57
TOTAL ASSETS	3,826.26	2,750.75
EQUITY AND LIABILITIES		
Equity		
(a) Equity Share Capital	1,016.10	1,016.10
(b) Other Equity	1,347.29	1,086.59
Liabilities		
(1) Non-current Liabilities		
(a) Financial Liabilities		
Long Term Borrowings	239.12	62.21
(b) Other Non Current Liabilities	2.58	5.17
(c) Provisions	80.16	80.55
(2) Current Liabilities		
(a) Financial Liabilities		
(i) Short Term Borrowings	569.44	6.26
(ii) Trade Payables	126.64	110.53
(b) Other Current Liabilities	102.31	95.50
(c) Provisions	342.61	287.84
TOTAL EQUITY AND LIABILITIES	3,826.26	2,750.75

For and on behalf of the Board of Directors
We Win Limited



Abhishek
(Abhishek Gupta)
 Managing Director
 DIN: 01260263

Place : Bhopal
 Dated : 15.05.2023

WE WIN LIMITED

STANDALONE STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED MARCH 31, 2023

(Amount in Lakhs)

Particulars	For the quarter ended on		For the year ended	
	31.03.2023 (Audited)	31.12.2022 (Unaudited)	31.03.2023 (Audited)	31.03.2022 (Audited)
I. INCOME				
Revenue from operations	1,359.88	1,226.07	4,878.82	4,160.87
Other Income	14.18	5.79	31.65	66.16
Total Income (I + II)	1,374.06	1,231.86	4,910.47	4,227.03
II. EXPENSES				
Employee benefit expense	980.21	923.78	3,571.85	3,132.18
Finance Costs	17.19	5.71	32.82	55.50
Depreciation and amortization expense	47.17	44.15	134.22	105.52
Other expenses	209.17	202.57	830.42	610.60
Total Expenses	1,253.69	1,176.21	4,569.30	3,903.81
III. Profit/(loss) before exceptional items or tax (I-IV)	120.37	55.65	341.17	323.22
IV. Exceptional Items				
V. Profit/(loss) before tax (V-VI)	120.37	55.65	341.17	323.22
VI. Tax Expense				
(1) Current Tax	36.32	13.96	92.63	85.43
(2) Prior Period Tax	-	8.98	8.98	21.90
(3) Deferred Tax	-3.18	1.04	-0.84	5.93
Total Tax Expense	33.14	23.97	100.76	113.25
VII. Profit/(loss) for the period (IX+XII)	87.23	31.68	240.40	209.97
VIII. Other comprehensive income				
(a) Items that will not be reclassified to profit or loss				
(i) Remeasurement gain/(loss) on post-employment defined benefit plans	3.57	-6.00	16.21	12.34
(ii) Income tax relating to items in (i)	-0.90	1.51	-4.08	3.10
IX. Total Comprehensive Income for the period	91.70	24.17	260.70	225.40
X. Paid-up Equity Share Capital (Face Value Rs 10/- each)	1,016.10	1,016.10	1,016.10	1,016.10
XI. Earnings per equity share :				
(1) Basic	0.90	0.24	2.57	2.22
(2) Diluted	0.90	0.24	2.57	2.22

For and on behalf of the Board of Directors of
We Win Limited



Abhishek Gupta
(Abhishek Gupta)
Managing Director
DIN: 01260263

Place : Bhopal
Dated : 15.05.2023

WE WIN LIMITED
STANDALONE CASH FLOW STATEMENT

(Amount in Lakhs)

Particulars	For the year ended	
	31.03.2023	31.03.2022
Cash Flow From Operating Activities		
Profit before Tax	341.17	323.22
Adjustments to reconcile profit before tax to cash generated by operating activities		
Depreciation and amortisation expenses	111.43	97.58
Finance costs	19.39	27.92
Capital grant received amortised during the year	-2.58	-2.58
Profit on sale of Fixed Assets	-0.08	-
Remeasurement gain/(loss) on post-employment defined benefit plans	16.21	12.34
Changes in working capital:		
Trade receivables	-846.50	34.39
Short Term Loans & Advances	39.04	-37.66
Other current assets	-64.77	-16.59
Current Tax Assets (Net)	-4.24	31.80
Short Term Borrowings	563.18	-224.70
Trade payables	16.12	-31.95
Other current liabilities	6.81	-78.86
Short-term provisions	54.77	35.14
Sub-total	249.94	170.03
Less: Income taxes Paid	92.63	85.43
Less: Prior Period Tax	8.98	21.90
Net Cash generated by Operating Activities	148.33	62.71
Cash Flow From Investing Activities		
Capital expenditure on fixed assets, including capital advances	-207.08	-75.80
Proceeds from Long Term Advances	-16.03	11.32
Sale of Fixed Assets	0.19	-
Sale of Investments	1.10	-
Net income tax (paid) / refunds (Increase in Other Non Current Asset)	-296.29	-59.85
Net Cash Used In Investing Activities	-518.11	-124.33
Cash Flow From Financing Activities		
Proceeds From Long Term Borrowings	317.09	7.42
Repayment of Long Term Borrowings	-140.18	-53.39
Other Long Term Liabilities/Provisions	-0.39	4.69
Increase in Other Non Current Liabilities	-	7.75
Finance Cost		
Interest on Borrowings	-19.39	-27.92
Net Cash Used In Financing Activities	157.13	-61.45
Net Increase Or Decrease In Cash And Cash Equivalents	-212.65	-123.07
Cash And Cash Equivalents At The Beginning Of The Period	704.85	827.92
Cash and Cash Equivalents at the end of the Period	492.20	704.85
Reconciliation of Cash and cash equivalents with the Balance Sheet:		
Cash and Cash Equivalents at the end of the Period as per B/S	492.20	704.85
Cash in Hand	0.63	0.31
Balances With Banks	1.33	315.17
Fixed deposits With Bank	490.25	389.37
Cash and Cash Equivalents at the end of the Period as per B/S	492.20	704.85

For and on behalf of the Board of Directors of
We Win Limited



Abhishek
(Abhishek Gupta)
Managing Director
DIN:01260263

Place: Bhopal
Date: 15.05.2023



Ref.

Date :

Auditor's Report on the Quarterly and Year to Date Audited Consolidated Financial Results of We Win Limited pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

To the Board of Directors of We Win Limited

We have audited the consolidated financial results of We Win Limited for the quarter and year ended 31/03/2023, attached herewith, being submitted by the company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. These consolidated financial results as have been prepared on the basis of the consolidated interim financial statements, which are the responsibility of the company's management. Our responsibility is to express an opinion on these consolidated financial results based on our audit of such consolidated Interim financial statements, which have been prepared in accordance with the recognition and measurement principles laid down in Accounting Standard for Interim Financial Reporting (AS 25) and Accounting Standard for Accounting of Associates (AS23) prescribed, under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder; or by the Institute of Chartered Accountants of India, as applicable and other accounting principles generally accepted in India.

We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.

In our opinion and to the best of our information and according to the explanations given to us these consolidated financial results:

- i. include the quarterly and yearly financial results of Associate Company i.e. Surevin Weartech Private Limited.
- ii. are presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 in this regard; and
- iii. give a true and fair view of the Consolidated net profit and other financial information for the quarter and year ended 31/03/2023.

For Sethia Manoj & Co.
Chartered Accountants
FRN:0210800

(CA Manoj Sethia)

Proprietor

M. No: 076091

Place: Bhopal

Dated: 15/05/2023

Peer Review Number: 015343

UDIN: 23076091BGZACT2639



WE WIN LIMITED
CONSOLIDATED BALANCE SHEET AS ON 31.03.2023

(Amount in Lakhs)

Particulars	As at 31.03.2023	As at 31.03.2022
ASSETS		
(1) Non-current Assets		
(a) Property, Plant and Equipment	282.56	197.00
(b) Capital Work in Progress	319.20	81.79
(c) Other Intangible Assets	19.47	9.49
(d) Investments	-	1.10
(e) Investment in Associates	9.70	10.09
(f) Financial Assets		
Other Financial Assets	120.72	104.69
(g) Deferred Tax Assets (Net)	55.20	50.28
(h) Other Non-Current Assets	143.09	84.20
(2) Current Assets		
(a) Financial Assets		
(i) Trade Receivables	1,833.11	986.61
(ii) Cash and cash equivalents	492.20	704.85
(iii) Short term Loans	62.72	101.76
(b) Other Current Assets	319.78	255.00
(c) Current Tax Assets (net)	177.81	173.57
TOTAL ASSETS	3,835.56	2,760.44
EQUITY AND LIABILITIES		
Equity		
(a) Equity Share Capital	1,016.10	1,016.10
(b) Other Equity	1,356.60	1,096.28
Liabilities		
(1) Non-current Liabilities		
(a) Financial Liabilities		
Long Term Borrowings	239.12	62.21
(b) Other Non Current Liabilities	2.58	5.17
(c) Provisions	80.16	80.55
(2) Current Liabilities		
(a) Financial Liabilities		
(i) Short Term Borrowings	569.44	6.26
(ii) Trade Payables	126.64	110.53
(b) Other Current Liabilities	102.31	95.50
(c) Provisions	342.61	287.84
TOTAL EQUITY AND LIABILITIES	3,835.56	2,760.44



For and on behalf of the Board of Directors of
We Win Limited

Abhishek
(Abhishek Gupta)
 Managing Director
 DIN: 01260263

Place : Bhopal
 Dated : 15.05.2023

WE WIN LIMITED

CONSOLIDATED STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED MARCH 31, 2023

(Amount in Lakhs)

Particulars	For the quarter ended on		For the year ended	
	31.03.2023 (Audited)	31.12.2022 (Unaudited)	31.03.2023 (Audited)	31.03.2022 (Audited)
I. INCOME				
Revenue from operations	1,359.88	1,226.07	4,878.82	4,160.87
Other Income	14.18	5.79	31.65	66.16
Total Income (I + II)	1,374.06	1,231.86	4,910.47	4,227.03
			-	
II. EXPENSES				
Employee benefit expense	980.21	923.78	3,571.85	3,132.18
Finance Costs	17.19	5.71	32.82	55.50
Depreciation and amortization expense	47.17	44.15	134.22	105.52
Other expenses	209.12	202.57	830.42	610.60
Total Expenses	1,253.69	1,176.21	4,569.30	3,903.81
			-	
III. Profit/(loss) before exceptional items or tax (I-IV)	120.37	55.65	341.17	323.22
IV. Exceptional Items			-	-
V. Profit/(loss) before tax (V-VI)	120.37	55.65	341.17	323.22
VI. Tax Expense				
(1) Current Tax	36.32	13.96	92.63	85.43
(2) Prior Period Tax	-	8.98	8.98	21.90
(3) Deferred Tax	-3.18	1.04	-0.84	5.93
Total Tax Expense	33.13	23.97	100.76	113.25
			-	
VII. Profit/(loss) for the period (IX+XII)	87.24	31.68	240.40	209.97
VIII. Share of Profit from Associate Company	-0.35	-0.03	-0.38	3.93
IX. Other comprehensive income				
(a) Items that will not be reclassified to profit or loss				
(i) Remeasurement gain/(loss) on post-employment defined benefit plans	3.57	-6.00	16.21	12.34
(ii) Income tax relating to items in (i)	-0.90	1.51	-4.08	-3.11
X. Total Comprehensive Income for the period	91.35	24.14	260.31	229.33
XI. Paid-up Equity Share Capital (Face Value Rs 10/- each)	1,016.10	1,016.10	1,016.10	1,016.10
XII. Earnings per equity share :				
(1) Basic	0.90	0.24	2.57	2.26
(2) Diluted	0.90	0.24	2.57	2.26



For and on behalf of the Board of Directors of
We Win Limited

Abhishek Gupta

(Abhishek Gupta)
Managing Director
DIN: 01260263

Place : Bhopal
Dated : 15.05.2023

WE WIN LIMITED
CONSOLIDATED CASH FLOW STATEMENT

(Amount in Lakhs)

Particulars	For the year ended	
	31.03.2023	31.03.2022
Cash Flow From Operating Activities		
Profit before Tax	341.17	323.22
Adjustments to reconcile profit before tax to cash generated by operating		
Depreciation and amortisation expenses	111.43	97.58
Finance costs	19.39	27.92
Capital grant received amortised during the year	-2.58	-2.58
Profit on sale of Fixed Assets	-0.08	-
Remeasurement gain/(loss) on post-employment defined benefit plans	16.21	12.34
Changes in working capital:		
Trade receivables	-846.50	34.39
Short Term Loans & Advances	39.04	-37.66
Other current assets	-64.77	-16.59
Current Tax Assets (Net)	-4.24	31.80
Short Term Borrowings	563.18	-224.70
Trade payables	16.12	-31.95
Other current liabilities	6.81	-78.86
Short-term provisions	54.77	35.14
Sub-total	249.94	170.03
Less: Income taxes Paid	92.63	85.43
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Net Cash generated by Operating Activities	148.33	62.71
Cash Flow From Investing Activities		
Capital expenditure on fixed assets, including capital advances	-207.08	-75.80
Proceeds from Long Term Advances	-16.03	11.32
Sale of Fixed Assets	0.19	-
Sale of Investments	1.10	-
Net income tax (paid) / refunds (Increase in Other Non Current Asset)	-296.29	-59.85
Net Cash Used In Investing Activities	-518.11	-124.33
Cash Flow From Financing Activities		
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Finance Cost		
Interest on Borrowings	-19.39	-27.92
Net Cash Used In Financing Activities	157.13	-61.45
Net Increase Or Decrease In Cash And Cash Equivalents	-212.65	-123.07
Cash And Cash Equivalents At The Beginning Of The Period	704.85	827.92
Cash and Cash Equivalents at the end of the Period	492.20	704.85
Reconciliation of Cash and cash equivalents with the Balance Sheet:		
Cash and Cash Equivalents at the end of the Period as per B/S	492.20	704.85
Cash in Hand	0.63	0.31
Balances With Banks	1.33	315.17
Fixed deposits With Bank	490.25	389.37
Cash and Cash Equivalents at the end of the Period as per B/S	492.20	704.85

For and on behalf of the Board of Directors of
We Win Limited



Abhishek Gupta
Abhishek Gupta
Managing Director
DIN:01260263

Place: Bhopal
Date: 15.05.2023

WE WIN LIMITED

NOTES:

1. The above financial results are prepared in accordance with Indian Accounting Standards ('Ind AS') prescribed under Section 133 of the Companies Act, 2013 read with the relevant rules thereunder and in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended. The same were, as reviewed by the Audit Committee, considered and approved by the Board of Directors at their meeting held on 15/05/2023.
2. Corresponding previous period's figures have been reworked, regrouped, rearranged and reclassified wherever necessary to confirm with current period's figure.
3. **Segment Reporting:** The Company is primarily engaged in the business of Customer Relationship Management (CRM) Services including Call Centre and Support Centre Services. There are no reportable segments, which singly or in aggregate qualify for separate disclosure as per provision of the relevant Ind AS 108 "Operating Segments".
4. Basic earnings per shares are calculated by dividing the Net Profit after Tax attributable by the number of equity shares outstanding during the year.

**For and on behalf of the Board of Directors of
We Win Limited**

Place: Bhopal
Dated: 15/05/2023




(Abhishek Gupta)
Managing Director
DIN: 01260263



Date: 15th May, 2023

National Stock Exchange of India Limited Exchange Plaza, Plot No. C/1, G Block, Bandra- Kurla Complex, Bandra (E) Mumbai-400051 NSE Symbol: WEWIN	BSE Limited Floor 25, P.J Towers, Dalal Street, Fort, Mumbai- 400001 BSE Scrip Code: 543535
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Sub: - Declaration for Audit Report on unmodified opinion(s).

Dear Sir/Madam,

Pursuant to Regulation 33 (3) (d) of SEBI (LODR) Regulation, 2015, we hereby declare that the Statutory Auditors of the Company, M/s Sethia Manoj & Company, Chartered Accountants, have issued audit report with unmodified opinion on Standalone & Consolidated Audited Financial Results of the Company for the quarter and financial year ended on 31st March, 2023 and the same was approved at the said Board Meeting held today i.e on 15th May 2023.

Kindly take the information on your record.

Thanking you,

Yours faithfully,

For We Win Limited



Abhishek Gupta
Managing Director
DIN: 01260263

Vinay Kumar Giri
Chief Financial Officer

We Win Limited

www.wewinlimited.com

(CIN: L74999MP2007PLC019623)

206-207, 2nd Floor, Corportate Zone C-21 Mall,
Hoshangabad Road, Misrod,
Bhopal - 462047, Madhya Pradesh, India
Phone: +91 755 4278897,
Email: contact@wewinlimited.com



Date: 15th May, 2023

National Stock Exchange of India Limited Exchange Plaza, Plot No. C/1, G Block, Bandra- Kurla Complex, Bandra (E) Mumbai-400051 NSE Symbol: WEWIN	BSE Limited Floor 25, P.J Towers, Dalal Street, Fort, Mumbai- 400001 BSE Scrip Code: 543535
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Sub: - Disclosure pursuant to Regulation to 33 (2) (a) of SEBI (LODR) Regulation, 2015.

Dear Sir/Madam,

Pursuant to Regulation 33 (2) (a) of SEBI (LODR) Regulation, 2015, we hereby confirm, declare and certify that the financial statements do not contain any false or misleading statement or figures and do not omit any material fact which may make the statements or figures contain therein misleading.

Kindly take the information on your record.

Thanking you,

Yours faithfully,

For We Win Limited



Abhishek Gupta
Managing Director
DIN: 01260263

Vinay Kumar Giri
Chief Financial Officer

We Win Limited

www.wewinlimited.com

(CIN: L74999MP2007PLC019623)

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