

1st October 2019 Sudesh Group

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	BSE Limited
Bandra (E),	Phiroze Jeejeebhoy Tower,
	Dalal Street, Fort,
	Mumbai-400001

NSE Symbol : APLAPOLLO

Scrip Code : 533758

Dear Sir/Madam,

Re: Press Release

Enclosed herewith please find copy of Press Release being made by the Company today titled "APL Apollo's Q2 FY20 Sales Performance".

We request you to kindly take the above information on your record.

Thanking you

Yours faithfully For APL Apollo Tubes Limited

Shivon

Shivam Maheshwari Compliance Officer

Encl: a/a



APL Apollo Tubes Limited (CIN-L74899DL 1986PLC023443)

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Corp. Office : Tapasya Corp. Heights 4th Floor, Sector-126, Noida, Uttar Pradesh-201303 India

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Unit-I : A-19, Industrial Area, Sikandrabad, Distt. Bulandshahar, U.P.-203205, India Unit-II : 332-338, Alur Village, Perandapolli, Hosur, Tamilnadu-635109, India Unit-III : Plot No. M-1, Additional M.I.D.C. Area, Kudavali, Murbad, Maharashtra, Thane-421401, India Unit-IV : Village Bendri Near Urla Indl. Area Raipur, Chhattisgarh-493661, India Unit-V : Survey No.443,444,538,539, Wadiyaram(Village), Chegunta (Mandal), Medak (Dist.)-502255, Telangana, India.

E-mail : info@aplapollo.com Website : www.aplapollo.com



APL Apollo Tubes Limited

37, Hargobind Enclave, Vikas Marg, New Delhi – 110 092

APL Apollo's Q2 FY20 Sales Performance

The Company registers a strong growth of 20 % in sales volume to 3,63,994 MTPA

APL Apollo signs Mr. Amitabh Bachchan as brand Ambassador

New Delhi, October 1, 2019: APL Apollo Tubes Limited (APL Apollo), India's leading branded building material steel products company, today announced its sales volume performance for the quarter and half year ending September 30, 2019. The Company registered a strong sales volume of 3,63,994 MTPA in Q2 FY20, higher by 20% Y-o-Y from 3,04,058 MTPA in Q2 FY19. The growth was led by strong demand in following product categories: Apollo Structural and Apollo Z. Q2 FY20 was Apollo Tricoat's first quarter of full operations. The volumes from Apollo Tricoat stood strong at 27,529 MTPA, which further assisted overall volume growth during the quarter.

On a H1 FY20 basis, sales volumes stood at 7,52,505 MTPA, higher by 24% from 6,06,112 MTPA in H1 FY19.

Product Category*	Product & uses	Sample	Q2 FY20	Q2 FY19	Y-o-Y growth (%)
Apollo Structural	Structural steel construction material - Residential, Commercial, Infrastructure		2,07,526	1,77,229	17%

The sales summary is as below:



Apollo Z	Galvanized structural steel construction material -Residential, Commercial, Infrastructure	63,034	62,497	1%
Apollo Build	Galvanized products for industrial and agricultural uses	17,716	19,996	-11%
Apollo Tricoat	Home Improvement applications	27,529	-	
Apollo Standard	Construction material, Industrial, Agriculture	48,189	44,336	9%

* Apollo Structural - Hollow Section, Apollo Z – Pre Galvanized (GP), Apollo Build - Galvanized (GI), Apollo Standard – Black Pipes

In a key development, APL Apollo, recently, signed the prolific and unanimous mega-star of Bollywood, Mr. Amitabh Bachchan as the brand ambassador for 'APL Apollo'. Mr. Bachchan will be featured as the face of the brand in print, outdoor, digital and in communication campaigns. With his rising and massive fan-following and recognition in the domestic and international markets, the Company hopes to further widen APL Apollo's brand appeal and strengthen its brand recognition and reach in India and export markets.



About APL Apollo Tubes Limited

APL Apollo Tubes Limited (APL Apollo) BSE: 533758, NSE: APLAPOLLO+ is one of India's leading branded building material steel products manufacturer. Headquartered at Delhi NCR, the Company operates 8 manufacturing facilities with a total capacity of 2.55 Million MTPA. It has a PAN-Indian presence with units strategically located in Sikandarabad (4 units), Hyderabad, Bangalore, Hosur, Raipur and Murbad. APL Apollo's multi-product offerings include over 1,100 varieties for multiple building material applications.

With state-of-the-art-manufacturing facilities, APL Apollo serves as a 'one-stop shop' for a wide spectrum of steel products, catering to an array of industry applications such as urban infrastructures, housing, irrigation, solar plants, greenhouses and engineering. The Company's vast 3-tier distribution network of over 790 Distributors dealers is spread all across India, with warehouses cum- branch offices in over 29 cities.

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Certain statements in this document that are not historical facts are forward looking statements. Such forwardlooking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. APL Apollo Tubes Limited will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.