

Date: 7<sup>th</sup> April, 2024

The Manager  
**BSE Limited**  
Corporate Relationship Department,  
1<sup>st</sup> Floor, New Trading Ring,  
Rotunda Building  
Phiroze Jeejeebhoy Towers,  
Dalal Street, Mumbai 400 001

The Manager  
**National Stock Exchange of India Limited**  
Listing Department  
Exchange Plaza  
5th Floor, Plot no C/1, G Block  
Bandra Kurla Complex  
Bandra (E), Mumbai – 400 051

**Scrip Code : 543990**

**Symbol : SIGNATURE**

**Subject: Press Release**

Dear Sir/Madam,

Pursuant to the provisions of Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith a copy of Press Release in relation to Key operational Performance of the Company for the Q4 FY24 & FY24.

Kindly take the above information on your record.

Thanking You,

**For SIGNATUREGLOBAL (INDIA) LIMITED**

**RAVI AGGARWAL  
MANAGING DIRECTOR**

**Encl: A/a**

**Press Release**

**Signature Global FY24 pre-sales grow 112% to INR 72.7 billion;  
collections rise 62% to INR 31.1 billion**

- Company’s pre-sales booking in Q4 FY24 grew **240%** to **INR 41.4 billion**
- Collections for Q4 FY24 rose **71%** to **INR 10 billion**
- Sales realization for the FY24 averaged **INR 11,762 per sq. ft.** compared to **INR 7,886 per sq. ft.** in FY23

**New Delhi, April 7th, 2024:** Signature Global (BSE: 543990 | NSE: SIGNATURE), amongst the leading real estate development companies in India with a well-established brand in Delhi-NCR, achieved its best ever quarterly and annual pre-sales performance of **INR 41.4 billion** and **INR 72.7 billion** respectively with year on year growth rates of **240%** for the fourth quarter and **112%** for the full year. Company has significantly exceeded its guidance of **INR 45 billion in FY24**, due to successful launch of its first ever premium housing project.

The Company’s collections in FY24 grew **62% to INR 31.1 billion** again comfortably beating its annual guidance of **INR 29 billion**. Company achieved its best ever quarterly and annual collection. Major contribution in sales came from sales realisation that soared **49%** to **INR 11,762 per sq. ft** in FY24 compared to **INR 7,886 per sq. ft** in ,FY23.

Net debt stood at **INR 11.6 billion** at the end of FY24 in comparison to **INR 10.9 billion** in FY23. There is a very marginal increase in net debt, however, it is on a much larger pre sales which has more than doubled for the year.

Below is the operational highlights for the fourth quarter and full year ended March 31, 2024.

Particulars	Q4FY24	Q4FY23	YoY (%)	Q3FY24	QoQ (%)	FY24	FY23	YoY (%)
Pre-Sales (INR Bn)	41.4	12.2	239.5%	12.6	228.2%	72.7	34.3	111.9%
No. of Units	1,484	1,399	6.1%	1,179	25.9%	4,619	4,512	2.4%
Area sold (mln sq. ft)	2.98	1.41	111.3%	1.31	127.5%	6.18	4.35	42.1%
Collections (INR Bn)	10.1	5.9	71.7%	7.7	31.3%	31.1	19.2	61.8%
Sales Realization (per sq. ft.)	-	-	-	-	-	11,762	7,886	49.2%
Net Debt (INR Bn)	-	-	-	-	-	11.6	10.9	-

**Commenting on the company’s performance, Mr. Pradeep Kumar Aggarwal, Chairman and Whole-Time Director,** said “The Company’s pre-sales and collections growth in the last quarter is a testimony of its execution capabilities and the trust that it gets from the home buyers. In the last quarter, we launched our first project in the premium segment, which received an overwhelming response. On both fronts – pre-sales and collections, we were able to beat the guidance very comfortably and we are sure FY25 will also be the year of robust growth for the Company as we focus on expanding our footprints in mid-income and premium segment. We whole-heartedly thank all our customers for

believing in our capabilities and ensure that their trust will never be broken as we deliver quality construction within given deadlines.”

**About Signature Global (India) Ltd:**

Signature Global, India’s leading real estate development company is transforming the affordable and mid-housing segments through its focus on quality execution with an emphasis on value creation, reliability, and global standards. The firm started its journey in Gurugram in 2014 and was founded by seasoned professionals with multiple decades of experience in the financial services sector.

Till December 2023 It has delivered 6.7 million square feet approximately and has ongoing projects in 16.9 million square feet area along with a robust forthcoming pipeline of 28.4 million square feet of saleable area. Signature Global has been following a disciplined approach to land acquisition, with a lead-time from land acquisition to project launch of close to 18 months. All the projects are perfectly positioned in key locations in Delhi NCR and micro markets such as South of Gurugram (Sohna), Golf course extension road, Dwarka Expressway, Vaishali (Ghaziabad), and Karnal.

**Disclaimer:**

The statements, are as on date and may contain forward-looking statements like the words “believe”, “expect”, “anticipate”, “intend”, “plan”, “estimate”, “project”, “will”, “may”, “targeting” and similar expressions regarding the financial position, business strategy, plans, targets and objectives of the Company. Such forward-looking statements involve known and unknown risks which may cause actual results, performance or achievements to be materially different from results or achievements expressed or implied. The risks and uncertainties interalia, relating to these statements include (i) cash flow projections, (ii) industry and market conditions; (iii) ability to manage growth; (iv) competition; (v) government policies and regulations; (vi) obtaining regulatory approvals; (vii) domestic & international economic conditions such as interest rate & currency exchange fluctuations; (viii) political, economic, legal and social conditions in India/ elsewhere; (ix) technological advances; (x) claims and concerns about product safety and efficacy; (xi) domestic and foreign healthcare reforms; (xii) Inability to build production capacity; (xiii) unavailability of raw materials and failure to gain market acceptance. The Company shall not have any responsibility or liability whatsoever for any loss howsoever arising from this presentation or its contents or otherwise arising in connection therewith.

**For Further information, please contact:**

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